REPORT AND FINANCIAL STATEMENTS

Year ended 30 June 1999

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COMPANY NO: 1607454

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COMPANY INFORMATION

President Ian Woosnam

Directors M Wildman (Chairman)

J E Ferguson Dennis Taylor S Davis J McMahon T Griffiths

Acting secretary N P Wren

Registered number 1607454

Registered office 27 Oakfield Road

Clifton

Bristol BS8 2AT

Bankers Barclays Bank PLC

40 Corn Street Bristol BS99 4AJ

Auditors RSM Robson Rhodes

Chartered Accountants 10 Queen Square

Bristol BS1 4NT

REPORT OF THE DIRECTORS

The directors present their report and the audited financial statements of the group for the year ended 30 June 1999.

Principal activities

The company is the association for professional snooker and billiards players throughout the world. The principal activities of the group throughout the year were the promotion and regulation of professional snooker and billiards. The group promotes tournaments on behalf of its members to ensure a thriving circuit and to maximise returns to the members from the events.

Review of the business and future developments

The period under review to June 30 1999 saw a major downturn in the profitability of the company with losses after tax amounting to £556,663. This compares with the previous financial year where retained profits of £625,543 were returned.

The most significant increase in costs has centered on players' prize money which has risen by 16% from £5.3 million to £6.1 million over the period. This resulted in an increase of £641,000 in the Association's contribution to the fund, covering non-sponsored prize money. In addition, members also benefited from logo fee income and overseas players support.

Tournament profitability also reduced during the period. The season saw the addition of a further ranking event and three major invitation events. All proceeded without sponsorship and as a result, significant backing was needed to develop the tournaments.

Administration cost increases resulted mainly from the high costs of legal work experienced during the period with the company involved in a significant number of legal actions. Costs also included the purchase costs of the magazine, Pot Black acquired during the financial year. Other administration expenses rose by 4% on the previous year.

Dividends

In accordance with the Articles of Association of the company no dividends are payable.

Year 2000

Many of the world's computer systems store only the last two digits of the year and needed to be adapted to cope correctly with the year 2000. The estimated costs for the company of year 2000 issues are not expected to be significant.

REPORT OF THE DIRECTORS (CONTINUED)

Directors

The present directors of the company are set out on page 1. The directors who served during the year are as follows:-

R Close (resigned 27 September 1999)

T R Crabb (resigned 10 November 1998)

S Davis (appointed 23 December 1998)

J Ferguson (appointed 23 December 1998)

T Griffiths (appointed 27 September 1999)

J McMahon

J Meadowcroft (retired, not re-elected at the AGM held on 23 December 1998)

R Reardon (resigned 30 December 1999)

David Taylor (retired, not re-elected at the AGM held on 23 December 1998)

Dennis Taylor (appointed 23 December 1998)

M Wildman (appointed 27 September 1999)

DR Williams (resigned 27 September 1999)

The maximum number of directors is seven.

The company has insurance against the liabilities of all the directors in relation to the company.

Donations

Charitable donations made by the group during the year amounted to £253 (1998: £70). No donation was made in the year to the players' Benevolent Fund. There were no political donations.

Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the group for that period. In preparing these financial statements the directors have:

- selected suitable accounting policies and then applied them consistently;
- made judgements and estimates that are reasonable and prudent;
- followed applicable accounting standards; and
- prepared the financial statements on the going concern basis.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

REPORT OF THE DIRECTORS (CONTINUED)

Auditors

The auditors changed their name to RSM Robson Rhodes on 18 October 1999 and accordingly have signed the audit report using their new name. A resolution for their re-appointment will be proposed at an Extraordinary General Meeting.

The report of the directors was approved by the Board on 17 January 2000 and signed on its behalf by:

N P Wren

Acting secretary

AUDITORS' REPORT TO THE MEMBERS OF THE WORLD PROFESSIONAL BILLIARDS AND SNOOKER ASSOCIATION LIMITED

We have audited the financial statements on pages 6 to 23 which have been prepared on the basis of the accounting policies set out on pages 11 and 12.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 30 June 1999 and of the group's loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

RSM Robson Rhodes

Ush Defusa Charles

Chartered Accountants and Registered Auditor

Bristol

17 January 2000

CONSOLIDATED PROFIT AND LOSS ACCOUNT for the year ended 30 June 1999

	Note	1999 £	1998 £
Turnover: continuing operations	2	11,591,110	10,946,391
Cost of sales	3	(10,072,132)	(8,513,332)
Gross profit	4	1,518,978	2,433,059
Administrative expenses		(2,362,024)	(1,927,471)
Operating (loss)/profit: continuing operations	5	(843,046)	505,588
Interest receivable and similar income	8	307,519	339,765
Interest payable	9	(698)	(189)
(Loss)/profit on ordinary activities before taxation		(536,225)	845,164
Tax on profit on ordinary activities	10	(20,438)	(219,621)
Retained (loss)/profit for the year	17	(556,663)	625,543

There were no recognised gains or losses other than the loss for the year.

NOTE OF HISTORICAL COST PROFITS AND LOSSES for the year ended 30 June 1999

	1999 £	1998 £
Reported (loss)/profit on ordinary activities before taxation	(536,225)	845,164
Excess of actual depreciation charge over historical cost depreciation	2,159	2,159
Historical cost (loss)/profit on ordinary activities before taxation	(534,066)	847,323
Historical cost retained (loss)/profit	(554,504)	627,702

CONSOLIDATED BALANCE SHEET at 30 June 1999

	Note	1999 £	1998 £
Fixed assets Tangible assets	11	664,367	653,604
Current assets Stock Debtors Cash at bank and in hand	13	7,099 825,260 4,538,305	1,003,660 5,429,175
Creditors: amounts falling due within one year	14	5,370,664 (2,029,284)	6,432,835 (2,420,779)
Net current assets		3,341,380	4,012,056
Total assets less current liabilities		4,005,747	4,665,660
Provision for liabilities and charges	15	-	(103,250)
Net assets		4,005,747	4,562,410
Capital and reserves			
Capital reserve	17	22,238	22,238
Revaluation reserve	17	127,942	127,942
Profit and loss account	17	3,855,567	4,412,230
Members' funds	18	4,005,747	4,562,410
			

BALANCE SHEET at 30 June 1999

	Note	1999 £	1998 £
Fixed assets		_	-
Tangible assets	11	664,367	653,604
Investments	12	103	103
		664,470	653,707
Current assets			
Debtors	13	938,507	1,003,054
Cash at bank and in hand		4,520,108	5,416,893
		5,458,615	6,419,947
Creditors: amounts falling due within one year	14	(2,018,892)	(2,415,321)
Net current assets		3,439,723	4.004,626
Total assets less current liabilities		4,104,193	4,658,333
Provision for liabilities and charges	15	-	(103,250)
			
Net assets		4,104,193	4,555,083
Capital and reserves			
Capital reserve	17	22,238	22,238
Revaluation reserve	17	127,942	127,942
Profit and loss account	17	3,954,013	4,404,903
Members' funds	18	4,104,193	4,555,083
	10		-,,,,,,,,,,

The financial statements were approved by the Board on 17 January 2000 and signed on its behalf by:

M Wildman

CONSOLIDATED CASH FLOW STATEMENT for the year ended 30 June 1999

	Note	1999 £	1998 £
Net cash inflow/(outflow) from operating activities	19 -	(797,329)	821,490
Returns on investment and servicing of finance Interest received Interest paid		337,619 (698)	341,365 (1,629)
Taxation UK corporation tax paid		336,921 (285,675)	339,736 (146,925)
Capital expenditure and financial investment Payments to acquire tangible fixed assets Receipts from sale of tangible fixed assets		(285,675) (159,624) 14,837	(146,925) (204,272) 13,585
Management of liquid resources Net movement in money market deposits		(890,870) 839,171	823,614 (992,780)
Decrease in cash	20	(51,699)	(169,166)

NOTES TO THE FINANCIAL STATEMENTS 30 June 1999

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements are prepared in accordance with applicable accounting standards under the historical cost convention as modified by the revaluation of freehold property.

As permitted by section 230 of the Companies Act 1985, the profit and loss account of the parent company has not been separately presented in the financial statements.

Basis of consolidation

The group accounts consolidate the accounts of the company and all its subsidiary undertakings at 30 June using acquisition accounting.

Foreign currencies

Trading transactions denominated in foreign currencies are translated into sterling using the exchange rate at the date of the transaction. Exchange gains or losses are included in operating profit.

Turnover

Turnover consists of the invoiced value (excluding VAT) of tournament income relating to the current season from sponsors including prize monies, venues, television fees, royalties and entry fees; and non tournament income including subscription fees.

Prize monies

Prize monies receivable from sponsors are included in turnover. Prize monies payable, including any contributions by the company, are included in cost of sales. An analysis of the prize monies is included in the notes to the financial statements. Prize monies include all sanctioned events including those promoted by third parties.

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or, in the case of freehold property, at an independently determined professional valuation.

Depreciation is provided evenly on the cost or valuation of tangible fixed assets to write them down to their estimated residual value over their expected useful lives. The principal annual rates used are:

Freehold buildings 2% Motor vehicles 25%

Fixtures, fittings and equipment 10% to 20%

Intangible fixed assets

This represents the cost of acquiring the publishing rights to Pot Black Magazine, and is shown in the balance sheet as an asset. It is being amortised over its expected useful life of 1 year. In addition to systematic amortisation, the book value is written down to recoverable amount where any impairment is identified.

Taxation

The charge for taxation is based on the result for the year and takes into account taxation deferred or accelerated because of timing differences between the treatment of certain items for accounting and taxation purposes.

1. ACCOUNTING POLICIES (CONTINUED)

Taxation (continued)

Provision for deferred taxation is made under the liability method only to the extent that it is probable that the liability will become payable in the foreseeable future.

Tournament sets

The cost of construction and repair of tournament sets is written off in the year incurred.

Recognition of tournament revenues

Tournament income received and costs incurred before the year end are accounted for in the year in which the finals are played. Where, in the opinion of the directors, tournaments started in the year are expected to result in a loss, full provision for the estimated loss is made at the outset.

Pension fund contributions

Pension contributions are made by the group for permanent employees (excluding directors) to a group personal pension scheme. The new defined contribution scheme replaced the money purchase pension fund on 1 January 1996.

Stock

Stock is stated at the lower of cost and net realisable value. Cost is determined on a first in first out basis. Net realisable value is based on the estimated sales value.

2. SEGMENTAL ANALYSIS

(a) Class of business

All of the group's turnover is derived from the company's principal activities. The following analysis is provided to illustrate the sources of turnover:

	1999 £	1998 £
Tournament income:		
Prize money received from sponsors Other income derived from promoting	3,250,865	3,053,016
tournaments	8,117,744	7,786,831
	11,368,609	10,839,847
Non tournament income:		
New members' joining fees	600	150
Annual subscription fees	60,020	72,333
Other	161,881	34,061
	11,591,110	10,946,391
		

2. SEGMENTAL ANALYSIS (CONTINUED)

The analysis of turnover by geographical markets is as follows:

	The analysis of turnover by geographical market	s is as ioilows:	
		1999 £	1998 £
	United Kingdom Rest of Europe Asia North America Australisia	10,874,319 263,653 295,408 147,788 9,942	9,896,388 293,934 260,657 495,412
		11,591,110	10,946,391
3.	COST OF SALES		
	Cost of sales comprises:		
		1999 £	1998 £
	Prize monies paid to players Tournament and other direct operating costs Non tournament activity	6,121,956 3,808,376 141,800	5,283,286 3,230,046
		10,072,132	8,513,332
4.	GROSS PROFIT		
	Gross profit comprises:		
		1999 £	1998 £
	Contribution to prize monies by the group Returns from tournament activities	(2,871,091) 4,309,368	(2,230,270) 4,556,785
	Returns from non tournament activity	1,438,277 80,701	2,326,515 106,544
		1,518,978	2,433,059

5. OPERATING LOSS

6.

Operating loss is arrived at after charging/(crediting):

	1999 £	1998 £
Auditors' remuneration	16,000	14,000
Depreciation of tangible fixed assets	127,798	118,161
(Profit)/loss on disposal of fixed assets	6,226	(2,265)
Tournament cost provisions (see note 15)	-	103,250
EMPLOYEES AND PENSIONS		
Average monthly number of employees, including director	ors:	
	1999 £	1998 £
Directors - all non-executive	7	6
Full time administration staff	30	28
Part-time tournament staff	4	4
	41	38
Staff costs: (Directors receive no remuneration - see note 7)		
,	1999	1998
	£	£
Wages and salaries	798,724	738,602
Social security costs	74,212	66,328
Pension costs	37,640	43,125
	910,576	848,055

7. DIRECTORS

- (a) According to the Articles of Association of the company, no director may receive remuneration in respect of services as a director to the company. No remuneration has been paid to directors in the year in respect of their offices as directors.
- (b) The Articles of Association do, however, allow the directors to be reimbursed for expenses incurred. Reimbursed expenses for those directors serving throughout the year are as follows:

Directors	Travelling expenses	Telephone and sundry expenses £	Total £
D R Williams	16,570	7,262	23,832
R Reardon	6,132	629	6,761
R Close	6,932	70	7,002
S Davis	1,000	-	1,000
J E Ferguson	1,958	288	2,246
J McMahon	6,538	3,026	9,564
Dennis Taylor	1,181	82	1,263
T R Crabb	-	-	-
J Meadowcroft	3,323	586	3,909
David Taylor	3,009	1,820	4,829
Total this year	46,643	13,763	60,406
Previous year	44,528	15,681	60,209

(c) Interest in contracts

All directors have made a full declaration of their other interests so that the Board is aware of any potential conflicts of interest.

R Reardon has a three year contract to head the company's Coaching Committee and will be paid annual fees of £12,500.

NOTES TO THE FINANCIAL STATEMENTS 30 June 1999

8. INTEREST RECEIVABLE AND SIMILAR INCOME

		1999 £	1998 £
	Interest received on bank deposits Other interest receivable	307,338	339,765
		307,519	339,765
9.	INTEREST PAYABLE		
		1999 £	1998 £
	Bank borrowings Other interest payable	161 537	7 182
		698	189

10. TAXATION

The tax charge is based on the profit on ordinary activities for the year and comprises:

	1999 £	1998 £
United Kingdom corporation tax @ 30%		
(1998: 31%)	(18,000)	250,170
Amendment to previous years' estimates	38,438	(30,549)
	20,438	219,621

NOTES TO THE FINANCIAL STATEMENTS 30 June 1999

11. TANGIBLE FIXED ASSETS

Group and company

			Fixtures	
	Freehold	Motor	and	
	property	vehicles	fittings	Total
	£	£	£	£
Cost or valuation				
At 1 July 1998	360,000	144,102	626,699	1,130,801
Capital expenditure	14,481	42,750	102,393	159,624
Disposals	-	(28,385)	(115,503)	(143,888)
At 30 June 1999	374,481	158,467	613,589	1,146,537
Depreciation				
At 1 July 1998	11,400	41,658	424,139	477,197
Charge for the year	5,700	38,504	83,594	127,798
Disposals	-	(10,784)	(112,041)	(122,825)
				
At 30 June 1999	17,100	69,378	395,692	482,170
Net book value				
At 30 June 1999	357,381	89,089	217,897	664,367
				
At 30 June 1998	348,600	102,444	202,560	653,604

NOTES TO THE FINANCIAL STATEMENTS 30 June 1999

11. TANGIBLE FIXED ASSETS (CONTINUED)

The freehold property was valued by external valuers, Lambert Smith Hampton, Chartered Surveyors, as at 30 June 1996 at £360,000 on the basis of Existing Use Value in the open market in accordance with the Appraisal and Valuation Manual of the Royal Institution of Chartered Surveyors. If the property had not been revalued it would have been included in the balance sheet at the following amount:

	£
Cost	307,042
Depreciation	
At 1 July 1998	50,712
Charge for year	3,541
At 30 June 1999	54,253
Net book value	
At 30 June 1999	252,789
Net book value	*****
At 30 June 1998	241,849

NOTES TO THE FINANCIAL STATEMENTS 30 June 1999

12. INVESTMENTS

The parent undertaking's investments in the subsidiary undertakings are made up as follows:

Shares at costAt 30 June 1998 and 30 June 1999

The parent undertaking holds a 100% shareholding in EASB Limited and also holds a 100% shareholding in the subsidiary undertaking WPBSA (Promotions) Limited. Both companies were incorporated in England and Wales.

13. DEBTORS

	Group		Company			
	1999	1999	1999 1998	1998	1999	1998
	£	£	£	£		
Trade debtors Amounts owed by	413,462	120,743	383,474	120,061		
subsidiary undertakings	-	-	151,862	10,616		
Other debtors	34,097	35,431	34,085	35,431		
Corporation tax Prepayments and accrued	19,341	-	19,341	-		
income	358,360	847,486	349,745	836,946		
	825,260	1,003,660	938,507	1,003,054		
				<u> </u>		

14. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Con	
	1999	1998	1999	1998
	£	£	£	£
Payments in advance	-	279,669	-	279,669
Trade creditors	548,815	351,302	548,815	351,302
Amounts owed to				
subsidiary undertakings	-	-	5,865	100
Corporation tax	-	245,896	-	245,014
Other taxation and social				
security	452,570	458,021	449,816	458,021
Accruals	1,027,899	1,085,891	1,014,396	1,081,215
	2,029,284	2,420,779	2,018,892	2,415,321

Payments in advance represent entry fees received in advance for tournaments due to be completed after 30 June 1999.

15. PROVISIONS FOR LIABILITIES AND CHARGES

Group	and	company
-------	-----	---------

oroup and company	1999 £	1998 £
Tournament provision		
At 1 July	103,250	_
Transfer from profit and loss account	-	103,250
Utilised in the year	(103,250)	-
At 30 June	-	103,250

The association organises a number of tournaments which do not have, or are not fully backed by, sponsorship. Therefore the association contributes to the cost of running the tournaments from its own resources. The accounting policy adopted requires provisions to be made to cover the estimated net cost of those loss making tournaments which have started but not finished at the balance sheet date.

Deferred taxation

Deferred taxation is provided in full except in respect of the revaluation surplus on the property. It is anticipated that no liability would arise if the property were sold at its revalued amount because the proceeds would be invested in replacement assets.

$\cdot \ \, \text{THE WORLD PROFESSIONAL BILLIARDS AND SNOOKER ASSOCIATION LIMITED}$

NOTES TO THE FINANCIAL STATEMENTS 30 June 1999

16. COMPANY STATUS

The company is incorporated under the Companies Act 1985 with no share capital and is limited by guarantee.

17. RESERVES

	Capital reserve £	Revaluation reserve	Profit and loss account
Group At 1 July 1998 Retained loss for the year	22,238	127,942	4,412,230 (556,663)
At 30 June 1999	22,238	127,942	3,855,567
	Capital reserve £	Revaluation reserve £	Profit and loss account
Company At 1 July 1998 Retained loss for the year	reserve	reserve	loss account

18. RECONCILIATION OF MOVEMENTS IN MEMBERS' FUNDS

	1999 £	1998 £
Group	_	
Total recognised (losses)/gains	(556,663)	625,543
Opening members' funds	4,562,410	3,936,867
Closing members' funds	4,005,747	4,562,410

Company		
Total recognised (losses)/gains	(450,890)	622,206
Opening members' funds	4,555,083	3,932,877
Closing members' funds	4,104,193	4,555,083

19. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	1999	1998
	£	£
Operating (loss)/profit	(843,046)	505,588
Depreciation	127,798	118,161
(Profit)/loss on sale of tangible fixed assets	6,226	(2,265)
Net increase/(decrease) in provisions for future		
tournament losses	(103,250)	103,250
Decrease in debtors	167,641	(3,670)
Decrease in creditors	(145,599)	100,426
Increase in stock	(7,099)	-
		
Net cash inflow/(outflow) from operating activities	(797,329)	821,490

20. RECONCILIATION OF NET CASHFLOW TO MOVEMENT IN NET CASH

······································	1999 £	1998 £
Decrease in cash Cash (outflow)/inflow from movement in liquid resources	(51,699) (839,171)	(169,166) 992,780
(Decrease)/increase in net cash	(890,870)	823,614
Net cash at 1 July 1998	5,429,175	4,605,561
	<u></u>	
Net cash at 30 June 1999	4,538,305	5,429,175

21. ANALYSIS OF NET CASH

	1 July 1998 £	Cashflow £	30 June 1999 £
Cash at bank and in hand	165,004	(51,699)	113,305
Money market deposits	5,264,171	(839,171)	4,425,000
Net cash	5,429,175	(890,870)	4,538,305

22. CONTINGENCIES

Legal actions

The nature of the company's business means that from time to time legal action, or threats of legal action, arise against the company or its directors. After consultation with legal advisors, the directors have considered it necessary to make full provision in the financial statements for the cost of actions not settled at 30 June 1999.