SITEX SECURITY PRODUCTS LIMITED Registered Number: 1593182

DIRECTORS' REPORT AND ACCOUNTS

31 MARCH 1992

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#### DIRECTORS' REPORT

The directors present their report and the audited financial statements for the year ended 31 March 1992.

#### REVIEW OF THE BUSINESS

The company is engaged in the design, hire, sale and installation of security equipment and systems.

#### RESULTS AND DIVIDENDS

The results for the year are shown in the profit and loss account on page 4.

The directors do not recommend the payment of a dividend in respect of the year ended 31 March 1992 (1991: £1,680,000).

The profit on ordinary activities after taxation for the year ended 31 March 1992 amounted to £2,707,248 (1991 : £2,555,619).

#### DIRECTORS AND DIRECTORS' INTERESTS

The directors who held office during the year were as follows:

K Williams	(appointed 19 July 1991)
BR Willis	
1 Brooker	
PNJ Fox-Andrews	(resigned 16 July 1991)
DA White	(resigned 16 July 1991)
RMG Turnbull	(resigned 16 July 1991)
SM Turnbull	(resigned 16 July 1991)
JM Turnbull	(resigned 16 July 1991)
PD Lowe	(resigned 16 July 1991)

The interests of the directors serving at the end of the year in the share capital of the immediate parent, Sitex Group Limited, are shown in that company's accounts.

## **DIRECTORS' REPORT (Continued)**

#### **FIXED ASSETS**

Changes in the company's fixed assets are shown in notes 7 and 8 to the financial statements,

#### **AUDITORS**

During the year KPMG Peat Marwick McLintock resigned as auditors and Price Waterhouse were appointed by the directors to fill the vacancy arising. A resolution to re-appoint Price Waterhouse will be proposed at the Annual General Meeting.

By Order of the Board

BR Willis Secretary

29 May 1992

Southwark Towers 32 London Bridge Street London SE1 9SY Telephone: 071-939 \$000 Telex: 884657 PRIWAT G Telecopier: 071-378 0647

# Price Waterhouse



AUDITORS' REPORT TO THE MEMBERS OF SITEX SECURITY PRODUCTS LIMITED

We have audited the financial statements on pages 4 to 14 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of affairs of the company at 31 March 1992 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

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PRICE WATERHOUSE
Chartered Accountants

and Registered Auditor

29 May 1992

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 1992

	Notes	1992 E	<u>1991</u> £
TURNOVER		7,673,841	5,674,140
Raw materials and consumables		(658,017)	(749,060) (150,218)
Other external changes	4	(225,657) (1,732,200)	(1,067,084)
Stall costs  Depreciation		(605,248) (1,148,432)	(069,027) (704,070)
Other operating charges  Other operating income		9,076	3,543
Interest receivable		225,895	217,395
Profit on ordinary activities before taxation	2	3,539,258	2,555,619
Tax on profit on ordinary activities	5		
Profit on ordinary activities alter taxation	(	2,707,248	2,555,619 ( <u>1,680,000</u> )
Dividends  Retained profit for the year	1	5 2,707,248	<u>875,619</u>

The notes on pages 6 to 14 form an integral part of these accounts.

# BALANCE SHEET AS AT 31 MARCH 1992

RALANCE SHEET NO N. C. MANAGE	Notes	<u>1992</u> £	<u>1991</u> £
FIXED ASSETS Tangible assets Investments	7 8	2,582,027 19,551 2,601,578	2,229,898 1 2,229,899
CURRENT ASSETS Stock Debtors Cash at bank and in hand	9 10	39,493 2,293,250 <u>3,565,003</u> 5,897,746	25,000 2,880,689 <u>203,686</u> 3,109,375
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR NET CURRENT ASSETS	11	( <u>2,154,299</u> ) <u>3,743,447</u>	( <u>1,701,497)</u> <u>1,407,878</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		6,345,025	3,637,777
PROVISIONS FOR LIABILITIES AND CHARGES	12	( <u>132,350</u> ) <u>6,212,675</u>	<u>(132,350</u> ) <u>3,505,427</u>
CAPITAL AND RESERVES Called up share capital Revaluation reserve Profit and loss account	14	268,711	3,234,716

The accounts were approved by the Board on 29 May 1992.

K Williams

Director

B R Willis

Director

The notes on pages 6 to 14 form an integral part of these accounts.

#### NOTES TO THE ACCOUNTS AT 31 MARCH 1992

#### 1 ACCOUNTING POLICIES

#### 1.1 Basis of accounting

The financial statements are prepared under the historical cost convention, as modified by the revaluation of freehold land and buildings, and have been prepared in accordance with applicable Accounting Standards.

The directors consider that a type of expenditure format is more appropriate for the profit and loss account for the company. Consequently format 2 of the Companies Act 1985 has been adopted this year with appropriate adjustments for the comparative year.

#### 1.2 Tangible fixed assets

Depreciation is provided by the company to write off the cost of tangible fixed assets by equal instalments over their estimated economic lives at the following rates per annum:

Freehold buildings - 2%
Office equipment excluding computers - 25%
Hire stock - 25%
Computer equipment - 33 1/3%
Commercial vehicles - 33 1/3%
Motor Vehicles - 25%

Leasehold improvements are amortised over the period of the lease. No depreciation is provided on freehold land.

#### 1.3 Stock

Stock is valued at the lower of cost and net realisable value after making allowance for obsolescence. In determining the cost of goods for resale, the cost is taken as the average purchase price including the costs of delivery.

#### 1.4 Taxation

The charge for taxation is based on the profit for the year and takes into account any charge made for deferred taxation in the year.

Provision for deferred taxation is made under the liability method to take account of timing differences between the treatment of items for taxation and accounting purposes where it is considered that a liability or asset will crystallise.

#### NOTES TO THE ACCOUNTS AT 31 MARCH 1992 (Continued)

#### 1 ACCOUNTING POLICIES (Continued)

#### 1.5 Foreign currencies

All transactions in foreign currency are converted into sterling using the exchange rate ruling on the date of the transaction. Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date except where forward purchases of currency have been made, when the forward rate is used. Differences on exchange thus arising are taken to the profit and loss account.

#### 1.6 Pensions

The company operates a defined contribution pension scheme and in accordance with Statement of Standard Accounting Practice No 24 "Accounting for Pension Costs", the annual cost to the company is charged against revenue in the year that it is incurred.

The cost to the company in respect of the period is disclosed in note 4 to the financial statements. There were no outstanding or prepaid contributions at the end of the year.

#### 1.7 Leases

The cost of operating leases is charged to the profit and loss account as they accrue.

Hire stock leased out under operating leases is capitalised and depreciated as described in note 1.2 above.

#### 1.8 Cash flow statement

The company is not required to prepare a cash flow statement as it is a wholly owned subsidiary of Sitex Group Limited, which includes this statement in its accounts.

# NOTES TO THE ACCOUNTS AT 31 MARCH 1992 (Continued)

### 2 PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

Profit on ordinary activities before taxation is stated after charging/(crediting).

	<u> 1992</u>	<u> 1991</u>
	£	٤
Auditors' remuneration	12,500	14,144
Profit on sale of fixed assets	(4,966)	(3,543)
Operating lease rentals payable - land and buildings	109,076	48,494
- vehicles	32,079	_

Substantially all of the company's turnover and profits are derived from the rental of security equipment and systems.

#### 3 DIRECTORS' EMOLUMENTS

Directors' emoluments:	1	<u>1992</u> £	<u>1991</u> £
Emoluments Pension contributions paid by company		227,298 _19,537	44,712 <u>5,267</u>
		246,835	<u>49,979</u>

The emoluments of the highest paid director, excluding pension contributions, were £76,543 (1991: £30,362).

The emoluments, excluding pension contributions, of the other directors during the year fell within the following ranges:

٠.	1992 No	<u>1991</u> No
£0 - £5	•	5
£5,001 - £1	0,000	2
£20,001 - £2	5,000 _	•
£70,001 - £7	5,000 1	
ድ75,001- ድ80	,000,	-

# NOTES TO THE ACCOUNTS AT 31 MARCH 1992 (Continued)

STAFF COSTS	<u>1992</u> £	<u>1991</u> £
Employee costs during the year were:  Wages and salaries Social security costs	1,539,308 152,326 <u>40,566</u>	940,510 100,018 <u>26,556</u>
Other pension costs	<u>1,732,200</u>	1,067,084

The average number of persons employed by the company during the year was: 81 (1991 : 68).

	Hip grains.		
5	NOITAXAT	<u>1992</u> £	1991 £
	United Kingdom corporation tax based on profits for the year at a rate of 33% (1991: 34%)	<u>832,010</u>	-

The tax liability on profits has been reduced in both years by group relief from other group companies, for which no consideration was paid.

companies, for which he density		,
DIVIDENDS	<u>1992</u> £	<u>1991</u> £
Interim dividend paid	· 	680,000 1,000,000
Final dividend proposed	2554CHEMI V	1,680,000

# NOTES TO THE ACCOUNTS AT 31 MARCH 1992 (Continued)

## 7 FIXED TANGIBLE ASSETS

Cast as subsett	Freehold <u>Property</u> £	Leasehold Improvements	Motor <u>vehicles</u> £	Fixtures and Fittings £	Hire <u>Stock</u> £	<u>Total</u> £
Cost or yaluation At 31 March 1991 Additions Disposals Transfers to	1,048,228 40,151	15,035 6,260	362,278 48,065 (102,621)	144,111 76,994 (1,755)	2,278,780 1,005,988	3,848,432 1,177,458 (104,376)
subsidiary undertaking		:	(10,176)	(5,658)	(178,420)	(194,254)
31 March 1992	1,088,379	21,295	297,546	213,692	3,106,348	4,727,260
Depreciation At 31 March 1991 Charge for the year	21,096 14,003	981 1,871	147,621 91,995	77,445	1,371,391	1,618,534
Disposals Transfers to	•	-	(68,571)	41,615 (433)	455,764 -	605,248 (69,004)
subsidiary undertaking .	<del></del>		(424)	(143)	(8,978)	(9,545)
At 31 March 1992	35,099	2,852	170,621	118,484	1,818,177	2,145,233
Net book value						
31 March 1992	1,053.280	<u>18.443</u>	126.925	95,208	1,288,171	2,582,027
31 March 1991	1,027.132	14,054	214,657	66,666	907,389	2,229,898

Freehold land and buildings were revalued by external valuers in June 1989 on an open market existing use basis. Additions since that date are stated at cost.

Hire stock constitutes equipment held for use in operating lease contracts with customers.

	<u>1992</u>	<u>1991</u>
Details of revalued assets:	£	£
Land at valuation	350,000	350,000
Buildings at valuation	350,000	350,000
Buildings at cost	388,379	348,228
Depreciation	1,088,379 35,099	1,048,228 
Net book value	<u>1,053,280</u>	1,027,132

## NOTES TO THE ACCOUNTS AT 31 MARCH 1992 (Continued)

#### 7 FIXED TANGIBLE ASSETS (Continued)

If these assets had not been revalued the amounts would have been	<u>1992</u> £	<u>1991</u> £
Land at cost	149,469	149,469
Buildings at cost	<u>537,848</u>	<u>497,697</u>
	687,317	647,166
Depreciation	23,963	13,206
Net book value	663,354	633,960

Shares in Subsidiary

undertaking

#### 8 FIXED ASSET INVESTMENTS

At 31 March 1991

	£
Cost	·
At 31 March 1991	6,250
Addition	<u>19,550</u>
4.04.44 4.4000	
At 31 March 1992	25,800
Provision for reduction in value	•
At 31 March 1991 and	
	20.0
31 March 1992	6,249
Net book amount	
At 31 March 1992	10 5 7 7
ALDI March 1997	19.551

The shares in the subsidiary undertaking relate to the companys' 100% owned subsidiary, Sitex S.A., a company registered and operating in France. The principal activity of Sitex S.A. is the hire of security equipment to customers under operating leases and its issued share capital is £250,000 French Francs.

In the opinion of the director's, the aggregate value of the company's investments is not worth less than the aggregate amount shown above.

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# NOTES TO THE ACCOUNTS AT 31 MARCH 1992 (Continued)

		www. rooz (commen)		
	9	STOCK		
			1992	1991
		D	£	į, £
		Raw materials	<u>39,493</u>	25 000
			99,430	<u>25,000</u>
	10	DEBTORS (Amounts falling due within one year)		
		o was within one youry	<u>1992</u>	<u>1991</u>
		T	£	£
		Trade debtors	1,765,784	4.504.700
		Amounts owed by subsidiary undertakings	375,483	1,534,723
*		Amounts owed by immediate parent Other debtors	60,000	1,299,065
		Prepayments	44,592	23,568
		· · · · · · · · · · · · · · · · · · ·	47,391	20,000
,		•	_	-
		Amounts falling due after more than one year:	2,293,250	2,857,356
		ACT recoverable		
				23,333
			<u>2,293,250</u>	2,880,689
				2,000,009
	11	CREDITORS (Amounts falling due within one year)		
		and sale street,	<u>1992</u>	<u>1991</u>
			£	£
		Bank overdraft	00.000	•
		Trade creditors	23,098	2,953
		Amounts owed to immediate parent	536,799	352,777
		Dividend payable	•	27,416
		UK corporation tax payable	875,281	1,000,000
		VAT	193,989	43,000
		Social Security and PAYE	85,724	103,933
		Other creditors	51,701	25,544
		Accruals	<u>387,707</u>	145,874
			<u> </u>	
,			2,154,299	<u>1,701,497</u>
			,	

# NOTES TO THE ACCOUNTS AT 31 MARCH 1992 (Continued)

## 12 PROVISIONS FOR LIABILITIES AND CHARGES

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		1992	<u>1991</u>
	6	٤	Ė
	Deferred tax	132,350	132,350
	The liability for deferred taxation arises in respect of the revaluation of tax asset of £97,938 (1991: £95,038) has not been provided in the assa result of depreciation charges exceeding capital allowances.		
13	OPERATING LEASE COMMITMENTS	<u>1992</u> £	<u>1991</u>
	Annual commitments under operating leases expire as follows:	Σ.	£
٠	Land and buildings:		
	Less than one year	5,640	, -
	Over live years	95,624	, <mark>82,000</mark>
		101,264	82,000
	Motor vehicles: Two to five years	_78,94 <u>5</u>	

# NOTES TO THE ACCOUNTS AT 31 MARCH 1992 (Continued)

14	SHARE CAPITAL	<u>1992</u> £	<u>1991</u> £
	Authorised' Ordinary shares of £1 each	5,000	5,000
	Issued and fully paid Ordinary shares of £1 each	2,000	2,000
15	RESERVES	<u>1992</u> £	<u>1991</u> £
	Balance at 31 March 1991 Retained profit for the year	3,234,716 2,707,248	2,359,097 875,619
	Balance at 31 March 1992	<u>5,941,964</u>	3,234,716

#### 16 GROUP ACCOUNTS

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Under Section 228 of the Companies Act, group accounts are not required as the company is itself a wholly owned subsidiary undertaking of another company incorporated in the European Community.

#### 17 PARENT COMPANIES

The company's ultimate parent company at 31 March 1992 is Sitex Group Limited which is incorporated in the United Kingdom and registered in England. Sitex Group Limited is also the parent undertaking of the largest and smallest group to consolidate the results of the company.

Copies of the accounts of Sitex Group Limited may be obtained from the Company Secretary, Sitex Group Limited, Polygon House, 18-20 Bromell's Road, London, SW4 OBG.