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# 1992

# ANNUAL REPORT AND ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 1992

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#### Chicana a here to be and a contract of

# FIVE YEAR RECORD

Turnover	€'000
1988	15,120
1989	22,498
1990	21,838
1991	18,392
1992	16,336
Profit/Coss) before taxation	£'000
1988	2,730
1989	2.753
1990	(4,044)
1991	(365)
1992	740
Shareholders' funds	€'000
4 かかの N からし	20,768
1989	21,809
1990	11,384
1991	9 123
1992	7,022
Earnings/(loss) per share	
1998	24 5p
1989	25 5p
1990	(56 3)p
1991	(1 <b>9</b> )p
1992	10 3թ
Dividend per share	
1999	8 2Sp
1993	9 <b>2</b> 5p
1990	3 75p
1991	N)
1992	MI

#### CHAIRMAN'S STATEMENT

The board is encounaged to report the Group's return to probability on ordinary activities for the year to 31. December 1992

A profit on ordinary activities before taxation of a 540 (60) (1901) (3365,00) Jossi was achieved

Tax credits of \$733,000 contributed to a profit on ordinary activities after taxation of \$1.473,000 (1001) \$215,000 loss). Exprordinary charges of \$2.710,000 (1001) \$2,300,000 produced an overall loss for the period of \$1,237,000. The chrectors do not recommend the payment of a dividend.

#### Residential development

Turns ver of a 10,380,000 (1991) &18,392,000 i included 218. https://www.complete.org/1991/282 umbo at a gross profit imagin of 21 (1991/21) (

The housebuilding business performed well during the year maintaining a satisfactory gross margin despite the need to ofter decounts to promote sales.

House completents would have been higher had it not been for the effects of political turnoil in September 1992 which adversels affected purchasers confidence causing I over volume fourth quarter reservations

These cities a proved short fixed and now there is strong demand for all our properties

Not receivations taken to the beginning of March 1993 to celes 83. In 110 times (1991) 600 Reservations to date include a bulk sale of 31 times to a horizing association. The majority of our sales in the received were to first time parallesers, but we are now seeing an increase in decreased for our middle range properties where probability our majors are logher. This shift in demand requilly headly.

a more stable long term recovery

The Group is in a good position to capitalise on strengthening demand, with the most extensive land bank in the Group's history - 640 units owned with planning permission. Advantage has been taken of opportunities to buy good quality sites cheaply and in consequence our average land cost per plot remains low at only \$12,000.

Although there is not yet sufficient scope to increase selling prices, the Group expects through cost control and competitive purchasing of land, to maintain good gross margins. If demand continues at current levels, the Group could experience substantially increased turnover at maintained margins.

An entire new range of properties is being introduced this month which the Group believes will maintain our competitive advantage, whilst providing a product which we are confident will be perceived by the public as being both original and appealing

#### Reduction in borrowings and overheads

Cash generation from the core business and asset sales have accelerated the trend to lower borrowings.

At 31 December 1992, indebtedness had fallen by 26% to 26, 177,000 (1991) 28/816 (000)

The safe process from the Denmark Centre were received after the year end and we expect horrowings at the end of the first quarter 1993 to be arrand a 3.5 million representing 50% groung.

48 and stalling numbers are at an appropriate level to cope with sustained expansion without commensurate increases in coefficial costs.



#### Profit on ordinary activities after taxation

Profit on ordinary activities after taxation amounted to \$1,375,000 (1991) \$215,000 loss). This is arrived at after accounting for the benefit of a tax credit of \$735,000 which has ansen principally as a result of the Group's utilisation of tax losses the benefit of which was not previously recognised.

A further tax credit of £125,000 is attributable to extraordinary items

#### Extraordinary items

### Overage provision on commercial proporty

The original agreement with the owners of Tiskine House was renegotiated during 1992, extending the period for securing lettings to 24 June 1993. The maximum overage payment receivable by the Group under the amended agreement was reduced from a 2-3 million to 4.1-85 million, and this reduction was reflected in the Group's internit results for 1992.

In view of the continuing difficulties encountered in security lettings and the limited renuming timescale would be beard deemed it pradent to provide against the titli amount of overage in its financial statements for the year ended 31 Occorder 1992. This provision and the water off of accomplated expenses has led to a charge of a 27% mallocal against the 1992 results.

one for one offents are continuing to let the sententing oping within the time scale and electrosoms are continuing with operating parties.

#### Joint ventures

Despite Afficult market conditions for the sale of residential development sites, the joint venture with R Green Properties has now disposed of all remaining residential projects.

The commercial property at Southmead Industrial Park, Dickot, Oxfordshire, is the only remaining joint venture asset

This comprises 85,000 square feet of B1 industrial space of which 40% is let, with a further unit under offer Those units let are to good quality tenants on institutional leases. Enquiries for the remaining space at Southmead. Park are encouraging

The surplus proceeds of sale from the housebuilding sites has enabled a reduction in the joint venture bank borrowing to a level where rental income covers all out goings on the remaining joint venture asset

### Dividend

The extraordinary losses have further increased the deficit on the profit and loss account. The principal cause of these losses in 1922 was Erskine House where difficult market conditions have lorsed us to provide against all of the overage profits.

Despite the recession we have generated good operating profits on householding activities. The enablish for the core linearies in the latine is positive and the Group especies to take tell advantage of these conditions. In these enumerances the chartons feel that it would be appropriate to elaminate the adverse profit and loss account less are in a reconstruing of the Company scenarios.



The Company intends to put proposals for a reduction of the Company's share premium account before shareholders shortly. The proposals will involve the elimination of the Group's adverse balance on profit and loss account (which at 31 December 1992 stock) at &2.170 (000) and, if the proposals become effective, this would enable the Company to resume a policy of paying dividends more quickly than would otherwise by the case

#### Prospects

The Group is now principally locused on Northern housebuilding which has always produced sound returns for our shareholders.

The North Last entered the recession late and is emerging the translation. The is soon has good communications, strong inward investment and relatively low historical levels of home ownership. These sound fundamentals have encouraged us to concentrate all our immediate efforts on building market share breally.

the Group is conscious of the need to by sound plans for fature probable expair can. In the larger term this may not expansion in adjoining regions, but in the short term we are grasping more immediate opportunities such as developing student accommodation for universities, inner city regeneration and building shared ownership properties for housing associations.

The Group is increasingly encouraged at the prospect of recovery for our business. The restoration of a progressive dividend policy remains a fundamental objective

The Board is about to introduce a scheme of profit related pay for most of the staff which will continue to provide additional incentives and further simulate commitment to the company which has always been one of its strep. Its

The Board would like to thank all its staff for their loyalty and determined efforts to assist the recovery in the Group's fortunes.

Peti Cussis

22nd April 1993



### DIRECTORS' REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 1992

The directors present their report and the audited financial statements for the year ended 31 December 1992

#### Principal activities

The Group's principal activity is the development of residential property

#### Business review

Development of the Group's activities and its prospects are reviewed in the Chairman's statement on pages 3 to 5

#### Reserves

The loss for the year of 81.237.000 (1991) a 2.579.000 has been deducted from reserves

#### Fixed assets

Movements in the fixed assets of the Group are shown in notes 11 to 14 to the financial statements

#### Directors

The names of the directors of the Company are set out on the back cover

Mesos IT Gregory and BAGS ville are non executive directors

Mr I F Gregors, a stockbroker, is \$8 and placed the Board of the Company in June 1983. He is a corporate tinance director of Beeson Gregors Limited. Stockbrokers, and has been involved in corporate finance for over 30 years.

Mr B M Weller is bunker is 6° and pointed the Board in April 1956. Prior to joining the board he was North in Regional General Manager of Howels Bank Ph

In accordance with the Anades of Association
Mr B M Walke retires by rotation and being eligible
offers himself for resolvetion. Mr Walke closes not have a
service contact.

# Directors' interests in shares of the Company

The interests of the directors in the ordinary shares of the Company including particulars of options granted under the Cussins Property Group plc Executive Share Option. Scheme are shown below. The interests are beneficial unless otherwise stated.

#### Number of ordinary shares of 20p each

	Number	of ordinar	s shares of .	20p each
	31 December 1992		1 Ja	nuary 1992
	Fully paid	Under option	Fu'lly paid	Under option
PICuscins				
Beneficial	2,648,182	-	2 498 122	
Nan benchard	865,150	•	865 150	9
WIWates	409,070	141,363	40,650	141 363
J F Gregory	10,000	•	10,000	
BM Wyte	4,000	-	2 500	

Since the balance sheet date P4 Cussus has reduced his beneficial halding by 350000 shares, and W4 Water has acquired 300000 slanes.

A scopt as noted above there have been no charges in the interests section above between 31 December 1992 and 1 April 1993.



#### Substantial shareholders

Apart from the shareholdings referred to above the Oracip is aware of the following interests representing three per cent or more of its ordinary shares in issue

	Number of ordinary shares	Holding %
The Throgmenton Trust PLC	1 581 999	11 10
Temple Bar Small Companies Fund Postel Investment Management	1 114 057	7 82
Limited	1 094 534	7 68
Equitable Life Assurance Sc. 41/	775 259	5 44
AW Seatarak	660 000	4 63
T R Smaller Companies Investment Trust Fis	<b>5</b> 58 <b>77</b> 7	392
Tyric and Wear County Superannuat: n Fund	520 263	3 65
WM Atthou	470 496	3 30

# Contracts of significance

Not rector lead during the year any nuterial beneficial inferest in any contract of significance to the Group's business except for the following

Mr W. I Watter to a partner in bounds side & funder with their which reaction manual produsional few in a contract and has the comp

As the engine wouldness well there is too pure twicked, an abbrokers with work consist out for the engine.

Contraction with work consist out for the engine

Ether dan the Anse there were resentance at aguin

cance subsisting during or at the end of the financial year in which a director of the Company was materially interested. During the course of the year ended. 31 December 1992 Mr W I Waites purchased goods and

31 December 1992 Mr W I Waites purchased goods and services from the Group. In the opinion of the directors no loss to the Group arose from these transactions.

#### Charitable and political contributions

Chantable contributions amounted to £2,095. There were no political contributions.

#### Employees

It is Group policy to give full consideration to the employment needs of disabled persons and to persons that may become disabled during the course of their employment and to comply with any current legislation with regard to disabled persons.

It is Group policy to ensure that employee involvement is properly introduced, maintained and developed at all levels.

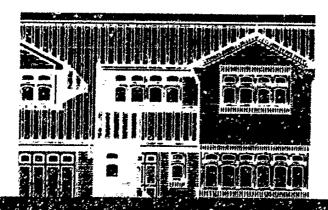
### Taxation status

The Company is not a close company within the priva soms of the Income and Corporation Taxes Act 1988

#### Special business at the Annual General Meeting

In addition to the ordinary business to be transleted at the Annual General Meeting to be held on 25 May 1993 referred to in the note e at the end of the report and financial statements were Beard proposes special basi ties as set out in resolutions 4 and 5

Resolution Trenews, until the Annual General Meeting in 1988, the Darstons authority presentely grantest at the Annual General Meeting in 1992, to albit shares in respect



of the authorised but unissized share capital of the Company

Resolution 5, at two pairs extends your Board's authority under section 89 of the Companies Act 1985 to allot shares for cash in centain circumstances otherwise than pro-rata to all the shareholders. The first part of the resolution deals with the allotment of shares for eash under a rights issue with power to make adjustments to deal with overscas shareholders and fractions of shares. The second part of the resolution permits your Board to make additional issues of shares for eash of up to a 1 (2,508) nominal of capital, representing 5 per cent of the issued share capital, as provided by the London Stock Exchange and Investment Protection Commutee guidelines.

This resolution will come up for renewal at the next Annual General Meeting

At an Extraordinary General Meeting of the Company to be held directly after the Annual General Meeting has

concluded or adjourned, a special Resolution to reduce the Company's share premium account will be proposed, as explained in the accompanying circular to shareholders and as set out in the Notice of Extraordinary General Meeting contained therein

#### Auditors

A resolution to reappoint the auditors, Coopers & Tybrand, will be proposed at the Annual General Meeting.

Wuel.

By order of the Board

M P WINDLE

Secretary

22nd April 1993



# REPORT OF THE AUDITORS

TO THE MEMBERS OF CUSSINS PROPERTY GROUP PLC

We have audited the financial statements on pages 10 to 26 in accordance with Auditing Standards. In our opinion the financial statements give a true and fair view of the state of affairs of the Company and the Group at 31 December 1992 and of the loss and cash flows of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

COOPERS & LYBRAND

Chargered Accountants and Registered Auditors
Newcastle upon Tyrio
22nd April 1993

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1992

# GROUP PROFIT AND LOSS ACCOUNT

# FOR THE YEAR ENDED 31 DECEMBER 1992

	Notes	1992 £'000	1991 £'000
Turnover	2	16,336	18,392
Cost of sales	3	(13,424)	(15,039)
Gross profit		2,912	3,353
Administrative expenses		(1,529)	(1,512)
Operating profit	2	1,383	1,841
Interest receivable		14	·
Profit before interest payable and taxation		1,397	1,841
Interest payable	5	(657)	(2,206)
Profit/(loss) on ordinary activities before taxation	6	740	(365)
Taxation	7	733	150
Profit/(loss) on ordinary activities after taxation		1,473	(215)
Extraordinary items	8	(2,710)	(2,364)
Loss for the financial year	9, 22	(1,237)	(2,579)
Earnings/(loss) per ordinary share			
Net basis	10	10.3p	q(e,1)

# BALANCE SHEETS

AT SI DECIMBER 1992

		C	Group		mpany
	Notes	1992	1991	1992	1991
		£,000	£'000	£'000	£,000
Fixed assets					
Tangible assets					
Investment properties	11	•	3,290		
Other	12	272	1,085	26	810
Ground rents	13	106	347	•	
Investments	14	-	*	1,025	1,081
		378	4,722	1,051	1,891
Current assets				<del></del>	
Stocks	15	12,431	11,529		30
Debtors	16	5,826	3,893	12,706	17,491
Cash at bank and in hand		5	7	•	•
		18,262	15,429	12,706	17,521
Creditors amounts falling due					
within one year	17	(11,582)	(11,028)	(6,735)	(10,543)
Net current assets		6,680	4,401	5,971	6,978
Total assets less current liabilities		7,058	9,123	7,022	8.869
Creditors amounts falling due					
after more than one year	18	(36)	e	•	•
Net assets		7,022	9,123	7,022	8,869
Capital and reserves		-			
Called-up share capital	20	2,850	2,850	2,850	2.850
Share premium account	22	6,348	6,348	6,348	6.348
Revaluation reserve	22	•	864		45
Profit and loss account	22	(2,176)	(939)	(2,176)	(374)
Shareholders' funds		7,022	9,123	7,022	8,869

The financial statements on pages 10 to 26 were approved by the board of directors on 21st April 1993 and were segred on its behalf by W. I. Waites

P I CUSSINS

W I WAITES

# Create the hand and a contract

1992

# CONSOLIDATED CASH FLOW STATEMENT

FOR THE VEAR FNDFD 31 DECEMBER 1992

	Notes	1992 £'000	1991 £'000
Net cash inflow from operating activities	23	2,427	4,130
Returns on investments and servicing of finance			
Interest received		14	
Interest paid - ordinary activities		(701)	(2,351)
Interest paid – extraordinary activities		(411)	400
Dividend received from associated companies		101	122
Net cash outflow from returns on investments		_	
and servicing of finance		(997)	(2,229)
Taxation			
Consortium relief paid		(25)	(300)
UK corporation tax repaid		140	241
Tax repaid/(paid)		115	(59)
Investment activities			
Sale of investment property		85	10,684
Purchase of tangible fixed assets		(4)	(27)
Sale of tangible fixed assets		720	34
Sale of ground rents		317	•
Leans to associated companies		(350)	(2,559)
Leans repaid by associated companies		18	-
Joint venture separation payments			(4,763)
Net cash inflow from investing activities		786	3,369
Net cash inflow before financing		2,331	5,211
Financing			
Issue of ordinary shares		•	3,919
Expenses paid in connection with share issue		•	(288)
New secured loan		500	•
Repayment of loan		(240)	(12,050)
Net cash inflow/(outflow) from financing	25		(8,419)
Increase/(decrease) in cash and cash equivalents	24	2,591	(3,208)

# NOTES TO THE FINANCIAL STATEMENTS

#### FOR IHI YFAR KNDED 31 DECEMBER 1992

# 1. Principal Accounting Policies

The financial statements have been prepared a accordance with applicable Accounting Standards in the United Kingdom. A summary of the more important accounting policies, which have been applied consistently as set out below.

### (a) Basis of accounting

The Group prepares us financial statements on the historical cost basis of accounting, modified to include the revaluation of investment properties and land and buildings

#### (b) Basis of consolidation

The consolidated profit and loss account and balance sheet include the accounts of the subsidiaries for the year together with the r holding company, Cussins Property Group ple. The Group's share of the results of its associated companies is included in the Group profit and loss account. To the extent that amounts due from associated companies are not considered recoverable provision is made. The losses and net habilities of the associated companies are as reported in those companies' financial statements for the year ended 30. November 1992.

#### (c) Cush flow

The company has adopted the provisions of FRS 1 in these financial statements. Accordingly, a cash flow statement has replaced the statement of source and application of funds presented last year.

#### (d) Turnover

Turnover represents legal completions of houses during the year

#### (e) Stock

fand and site development is valued at the lower of cost and net realisable value. Amounts held in stock represent costs incurred on developments net of amounts transferred to cost of sales, and less any provisions for forese, able lesses.

### (f) Tangible fixed assets

Tangible fixed assets at a stated at cost less accumulated depreciation. Depreciation is charged over their estimated dischil economic lives on a straight line basis using the following rates.

Plact and equipment 10% 25%
Motor vehicles 25%
Freelick! Lind and buildings 25%

No depositation is charged on freehold land and buildings in the year in which the buildings are brought into use

### (g) investment properties

In accordance with SSAP-19 (i) investment properties are revalued annually and the aggregate susplus or delta to transferred to a revaluation reserve, and (ii) no depreciation, a amortisation is provided in respect of freehold investment properties with over 29 years to run. The

requirement of the companies. Act 1985 is to depreciate all properties, but that requirement conflicts with the gen-rally accepted accounting principle set out in SSAP-19. The directors consider that to depreciate such properties would not give a true and fair view, but that a true and fair view is given by following SSAP-19 as ties ribed above.

It deprecention had been provided on the properties in accordance with the requirement of the Companies Act 1955 this would have had no impact on the profit for the financial year as all remaining investment properties were sold during 1992. The directors do not consider it practical or informative to intempt to quantity the effects of the departure on the results of 1991.

#### (h) Ground rents

Grenol cents are capitalised at the time of sale of the property, on the basis of up to 5 -years-purchase

#### (i) Operating leases

Costs in respect of operating leases are charged on a straight line basis over the lease term

#### (j) Finance leases

Feasing agreements which transfer to the group substantially all the benefits and risks of ownership of an about are treated as it the asset had been purchased outright. The assets are included in fixed assets and the suparticlement of the leasing commitments is shown as obligations under finance leases. The fease rentals are ficated as consisting of capital and interest elements. The capital element is applied to reduce the outstanding obligations and the interest element is charged against profit in proportion to the reducing capital element constanding.

Assets held under humae leases are depreciated over the shorter of the lease term and the useful lives of expinal city owned assets

# (k) Deferred taxation

Factories cannon is provided in full using the habits method on all material timing chiterences to the extent that a half-law is labely to extent that a half-law is labely to extent the extent.

# (i) Pension obligations

The exemployerates a defined contiduction persons shame for some to directors and employees. The charge notice particles account to the amount of contributions parable to the scheme in the year. The assets of physical and the life parable from three of the component man malope advants advantaged limit.

# 2. Turnover and Operating Profit

Duning 1992 and 1991 torrover and operating profit were derived wholly from residential development.

#### 3. Cost of Sales

Cost of sales for 1992 includes marketing costs of a 515,000 (1991) a 463,000. In previous years these had been not incled within administrative expenses, but the directors consider that it is more appropriate to treat them as part of the cost of sales. The corresponding figures for 1991 have been restated.

# 4. Employees and Directors

(a) The average weekly number of persons (including executive directors) employed by the Group during the year was

	1992	1991
	Number	Number
Administration	40	40
Building and development	219	226
	259	266
	1992	1991
	£'000	£,000
Staff costs (for the above percons)		
Wages and salanes	3,570	3,490
Secol security costs	341	356
Other pension costs (see note 19)	87	157
	3,998	4 003
$\mathfrak{M}\mathfrak{m}$ the remains ration pand to the directors of Cussins Property Group ple was		
	1992	1991
	£	£
Fees	19,850	16,554
Other emcluments	253,837	301,647
Aggregate pension costs	•	8,000
	273,687	326,201
Compensation paid for loss of office	•	175 000
	273,687	501,201
$1\cos$ and other constant are to be lacking personness introduces in the amount	o passed to a	
	1092	1931
	£	£
The charman	103,462	107.929
The backers and are store	445.000	1.44.405
The highest paid and ter	145,330	144,425

Other ducctors received amounts (excluding pension contributions) in the following ranges

	1992 Number	1991 Number
£5,001 to £10 000	•	2
£10,001 to £15,000	2	
£45,001 to £50,000	•	1
5. Interest Payable and Similar Charges		
	1992	1991
	£'000	£,000
On bank loans and overdrafts		
Repayable within 5 years, not by instalments	628	2,206
Repayable within 5 years by instalments	26	
	654	2,206
On finance legger	3	
	657	2,206

Interest of a f11 000 on overdrafts repayable within 5 years, not by instalments, is attributable to the financing of investment properties. This has been included in extraordinary items (see note 8).

# 6. Profit/(Loss) on Ordinary Activities before Taxation

	1992	1991
	£'000	£,000
Prefit/(less) en erdinary activities before taxation is stated		
after charging/(crediting)		
Depressation of tangula fixed assets		
Owned	136	184
Leaced	24	
Auditors remuneration	34	35
Hire of plant and machinery	247	243
Profit on disposal of fixed assets	(11)	(13)
Profit on disposal of ground rents	(42)	-
	<del></del>	

Remandation of the company a making for provious of non-audit services to the Group was \$118000

# 7. Taxation Credit

	1992	1991
	£'000	£,000
United Kingdom corporation tax at 33% (1991;33 25%)-		
Current	648	130
Consortium relief	85	(36)
Over-provision in respect of prior years		
Current	•	50
Consortium relief	•	6
	733	150

The tax credit for the year has arisen through the utilisation of tax losses the benefit of which had not been tecognised in the linant: I statements of previous years

# 8. Extraordinary Itoms

	1992	1991
	£,000	£,000
Extraordinary (charges)/credits arising from		
Discontinuance of investment property business:		
Overdraft interest attributable to financing of investment properties	(411)	
Profit on disposal of investment properties net of disposal expenses	298	452
Net rental income ansing from investment properties	322	868
	209	1,320
Discontinuance of commercial development division:		
Provision against overage payment on commercial property	(2,783)	(700)
Compensation payments to directors of commercial		
dave epments, subadiary	•	(271)
Ad nurstrative expenses	(140)	(310)
	(2,923)	(1,281)
Discontinuance of joint ventures:		
Share of loss of associated undertakings	(421)	(1,670)
Interest receivable from associated undertakings		100
	(421)	(1,570)
Professional easts relating to the separation of joint ventures		(960)
	(3,135)	(2,491)
Taxation	425	127
	(2,710)	(2,364)
		-

#### 9. Profit/(Loss) for the Financial Year

As permitted by section 230 of the Companies Act 1985, the holding company's profit and loss account has not been included in these financial statements. The loss for the financial year dealt with in the financial statements of the holding company is £4.870,000 (1901, loss £3,779,000). The loss retained by associated undertakings is £310,000 (1901, loss £1,004,000).

# 10. Earnings per Ordinary Share

The calculation of the earnings (loss) per share on the net basis is based on the profit on ordinary activities after taxation but before extraordinary items, of \$1.473,000 (1991) loss of \$215,000 and on 14,250,886 (ordinary shares, being the number of ordinary shares in issue and ranking for dividend during the year (1991) weighted average number of shares in issue 11,650 (539).

# 11. Tangible Fixed Assets - Investment Properties

Group	5,000
At 1 January 1992	3,290
Disposals	(3,290)
At 31 December 1992	<del> </del>

Cash consideration of £20m was received in January 1993

If investing it properties had not been revalued they would have been included at the following amounts

	1992	1991
	£'000	000 3
Cost	•	2 474

12. Tangible Assets - Other			
Group	Freehold land and buildings	Vehicles plant and equipment	Total
	£'000	Silo equipment £'000	£'000
Cost or valuation	2 000	2000	2000
At 1 January 1992	750	1,114	1.864
Additions	-	124	124
Disposals	(750)	(209)	(959)
At 31 December 1992	•	1,029	1,029
Depreciation	<del></del>		
At 1 January 1992		779	779
Charge for year	•	180	180
Eliminated in respect of disposals	•	(202)	(202)
At 31 December 1992	•	757	757
Net book value	<del></del>	<del></del>	
At 31 December 1992	•	272	272
			<del></del>
Net book value			
At 31 December 1991	750	335	1,085
The net book value of assets held under finance leases w	as £96,000 (1991 -£Nii	D	
Company			
	Freehold land	Vehicles plant	
	egnibliud bna	Vehicles plant and equipment	Total
Continuously atta-			Total £'000
Cost or valuation	and buildings 2000	and equipment £'000	£,000
At 1 January 1992	egnibliud bna	and equipment £'000	£'000
At 1 January 1992 Additions	and buildings £'000 750	and equipment £'000 140	£'000 890 1
At 1 January 1992 Additions Disposals	and buildings 2000	and equipment £'000 140 1 (2)	£'000 890 1 (752)
At 1 January 1992 Additions Disposals At 31 December 1992	and buildings £'000 750	and equipment £'000 140	£'000 890 1
At 1 January 1992 Additions Disposals At 31 December 1992 Depreciation	and buildings £'000 750 - (750)	and equipment £ 000 140 1 (2) 139	£'000 890 1 (752) 139
At 1 January 1992 Additions Disposals At 31 December 1992 Depreciation At 1 January 1992	and buildings £'000 750 - (750)	and equipment £'000  140 1 (2) 139	£'000 890 1 (752) 139
At 1 January 1992 Additions Disposals At 31 December 1992 Depreciation At 1 January 1992 Charge for year	and buildings £'000 750 (750)	and equipment £'000  140 1 (2) 139  80 35	£'000 890 1 (752) 139 80 35
At 1 January 1992 Additions Disposals At 31 December 1992 Depreciation At 1 January 1992	and buildings £'000 750 - (750)	and equipment £'000  140  1 (2)  139  80  35 (2)	£'000 890 1 (752) 139 80 35 (2)
At 1 January 1992 Additions Disposals At 31 December 1992  Depreciation At 1 January 1992  Charge for year Eliminated in respect of disposals At 31 December 1992	and buildings £'000 750 (750)	and equipment £'000  140 1 (2) 139  80 35	£'000 890 1 (752) 139 80 35
At 1 January 1992 Additions Disposals At 31 December 1992  Depreciation At 1 January 1992 Charge for year Eliminated in respect of disposals At 31 December 1992  Net book value	and buildings £'000 750 (750)	and equipment £'000  140  1 (2)  139  80  35 (2)	890 1 (752) 139 80 35 (2)
At 1 January 1992 Additions Disposals At 31 December 1992  Depreciation At 1 January 1992  Charge for year Eliminated in respect of disposals At 31 December 1992	and buildings £'000 750 (750)	and equipment £'000  140  1 (2)  139  80  35 (2)	890 1 (752) 139 80 35 (2)
At 1 January 1992 Additions Disposals At 31 December 1992  Depreciation At 1 January 1992 Charge for year Eliminated in respect of disposals At 31 December 1992  Net book value	and buildings £'000 750 (750)	and equipment £'000  140  1 (2)  139  80  35 (2)  113	£'000 890 1 (752) 139 80 35 (2) 113
At 1 January 1992 Additions Disposals At 31 December 1992  Depreciation At 1 January 1992 Charge for year Eliminated in respect of disposals At 31 December 1992  Net book value At 31 December 1992	and buildings £'000 750 (750)	and equipment £'000  140  1 (2)  139  80  35 (2)  113	£'000 890 1 (752) 139 80 35 (2) 113

13.	Ground	Rents
-----	--------	-------

	1992 £'000	1991 £'000
Valuation		
At 1 January	347	312
Capitalised in the year		
(see note 1(h))	34	35
Disposals	(275)	
At 31 December	106	347

#### 14. Fixed Asset Investments

# Interests in Group undertakings

	Company	
	1992	1991
	£'000	£,000
Subsidiary undertakings		
Shares at cost	4,534	4.534
Amounts written off	(3,503)	(3,453)
Disposal to subsidiary undertaking	(6)	*
•	1,025	1,081
	<del></del>	

# Principal group undertakings at 31 December 1992:

% holding of equity capital

# Held by Cussins Property Group plc

Cussins Homes Limited	100
Cussins Commercial Development Limited	100
Cussins Investment Properties Limited	100

# Held by Cussins Homes Limited

Cussins Homes (North) Limited	100
Cussins Homes (South) Limited	100
Lernmington Estates Limited	100

All of the group undertakings are registered in England and Wales and their principal activities are the development of commercial, industrial and residential property.

During the year the company sold its interests in Cussins Homes (South) Limited (formerly Cussins South Limited) and Cussins Homes (North) Limited (formerly Lemmington Estates Limited) to its subsidiary undertaking Cussins Homes Limited. These shares passed at their original cost

### Interests in associated undertakings

·	Group and Company	
	1992 1	
	£,000	£,000
Interests in associated undertakings		
At cost less amounts written off		
At 1 January 1992	•	15
Disposal of shares	•	(14)
Provision for permanent diminution in value	•	(1)
At 31 December 1992	*	3
Loans to associated companies	4.995	4,737
Share of reserves	(4,420)	(3 972)
Amounts owed by associated undertakings (see note 16)	575	765

The descented of hitchings at 31 December 1992 were

Name of undertaking	Proportion of nominal value of ordinary shares held
Praisegood Limited	<b>50 O</b> %
Cussins Green Developments (No 14) Limited	<b>47.5</b> %

The country of registration and principal country of operation of the associated undertakings is England and Wales. The accounting year end of the associated undertakings is 30 November.

The assistanced undertakings were owned foundly by the Group and its joint venture partner. The Throgmorton Trust PTC at the balance sheet date

The principal activities of Praisegood Limited and its subsidiary undertakings were the development of condential and commercial property. The companies ceased residential development activity during 1991 and their land banks were officied for sale. All of the remaining land banks have now been said and the companies are salucibiled to be liquidated in 1993.

Cossus Oness Developments (No 13) Imited which is a subsidiary of Praisegood Limited, owns a consistent development in Diskos and will continue to trade. It is espected to be liquidated in the year to 30 November 1993 when the development will be sold.

Cussins Green Developments (Nos.1, 2, 10, 23 and 24) limited, in which the Group had a (7.5) interest at 51 Developer 1991 were put into highermon during 1992.

The company and its pain venture partner have given letters of comfort in respect of the borrowings of Pravegood Limited's substitute undertakings

-	-	-	
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Lender	
Lloyds Bank plc	2,734
Throgmorton Capital Resources Limited	1,426
	4,160

The company has been advised that the letter to Lloyds Bank plc amounts to a guarantee.

The letter to Throgmorton Capital Resources Limited may or may not constitute a guarantee.

At 31 March 1993 the aggregate joint venture indebtedness had been reduced to £2.5 million, all of which was owed to Lloyds Bank plc

# 15. Stocks

	Group		Company		
	1992 £'000	1991 £'000	1992 £'000	1991 £'000	
Land and site development	12,468	11,411	-	30	
Less, cash received and receivable	(37)	(65)			
	12,431	11,346	•	30	
Long-term contract balances	-	183			
	12,431	11,529		30	
16. Debtors					
	G	roup	Con	Company	
	1992	1991	1992	1991	
	£'000	£,000	£'000	£,000	
Amounts falling due within one year					
Trade debtors	162	91	-	-	
Amounts recoverable on centracts	•	2,300	•	•	
Amounts owed by subsidiary undertakings	•	•	2,217	15,878	
Amounts owed by associated undertakings	575	765	575	765	
Group relief receivable	•	•	•	827	
Other debtors	3,189	178	•	•	
Prepayments and accrued income	299	318	29	21	
Dividends	•	•	9,459	•	
Corporation tax recoverable	1,211	141	341	-	
Consortium relief	85		85		
	5,521	3,793	12,706	17,491	
Amounts falling due after					
more than one year					
ACT recoverable	305	100	40.705	17.404	
	5,826	3,893	12,706	17,491	

# 17. Creditors: Artounts Falling Due Within One Year

	Group		Company	
	1992	1991	1992	1991
	£'000	5,000	£'000	£'000
Overdrafts	6,217	8,810	4,894	8,569
Bank loan	260	•	-	•
Trade creditors	1,683	1,508	66	58
Obligations under finance leases	43			*
Amounts owed to subsidiary undertakings	•		1,634	1,768
Corporation tax	343	•	-	-
Other taxation and social security payable	151	196	9	9
Other creditors	2,134	182	•	
Accruals and deferred income	751	307	132	139
Consortium relief	•	25	•	
	11,582	11,028	6,735	10,543

The bank loan and overdafts are secured by debentures giving a fixed charge over certain work in progress of Cussins Homes (South) Limited and floating charges over the assets of the following group undertakings

Cussins Property Group ple

**Cussins Homes Limited** 

**Cussins Homes (North) Limited** 

Cussins Commercial Developments Limited

**Cussins Investment Properties Limited** 

# Bank loans

	1992	1991
	£,000	£,000
Repayable within one year	260	•

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### 18. Creditors: Amounts Falling Due After More Than One Year

	•	Group	
	1992	1991	
	£'000	£'000	
Obligations under finance leases	36		

The finance lease obligations are wholly repayable between one and five years after the balance sheet date.

# 19. Pension and Similar Obligations

The Group operates a defined contribution pension scheme for various directors and employees. The pension cost for the year was £87,000 (1991) £157,000).

Outstanding contributions at the balance sheet date amounted to £78,000 (1991; &Nib.

# 20. Called-up Share Capital

	1992	1991
	€'000	£,000
Authorised		
19,000,000 (1991-19,000,000) ordinary shares of 20p each	3,800	3,800
Allotted, called-up and fully paid	<del></del>	
14,250,886 (1991 14,250,886) ordinary shares of 20p each	2,850	2,850

### 21. Options in shares of Cussins Property Group pic

The Company has granted options in respect of the following shares under its share option scheme

	Options GrantedNumber o	f Ordinary Shares	Perio	d of Option	Price per Share
	1986	50,000	August 1989	- July 1996	254p
	1990	127,363	April 1993	- April 2000	157p
	1991	55,000	May 1994 - May 2001		58p
22. Share	Premium Account and Res	erves			
			Share premium account	Revaluation reserve	Profit and loss account
			6,000	£'000	£'000
Group					
At 1 Janu	Jary 1992		6,348	864	(939)
Realisation	on of revaluation reserve upo	n disposal	•	(864)	•
Loss for	the year		•	*	(1,237)
At 31 D	ecember 1992		6,348		(2,176)

	Chana	Darrahan Atau	Donald and
	Sharo premium account	Revaluation reserve	Profit and loss account
Company	£'000	£'000	£'000
At 1 January 1992	6,348	45	(374)
Realisation of revaluation reserve upon disposal	-	(45)	
Loss for the year		•	(1,802)
At 31 December 1992	6,348		(2,176)
23. Reconciliation of Operating Profit to Net Cash Inf	low from Operating .	Activities	
		1992	1991
		6,000	£'000
Operating profit		1,383	1,841
Depreciation on tangible fixed assets		160	184
Capitalisation of ground rents		(34)	(35)
Profit on disposal of tangible tixed assets		(11)	(13)
Profit on sale of ground rents		(42)	*
(Increase)/decrease in stocks		(1,085)	3,158
(Increase)/decrease in debtors		(131)	157
Increase/(decrease) in creditors		2,174	(658)
Net cash inflow from continuing operating activities		2,414	4,634
Net cash inflow/(outflow) from discontinued operating	activities	13	(504)
Net cash inflow from operating activities		2,427	4,130
		<del></del>	<del></del>
24. Cash and Cash Equivalents			
		1992	1991
		6,000	£,000
Changes during the year			
At 1 January		(8,803)	(5,595)
Net cash inflow/(outflow)		2,591	(3,208)
At 31 December		(6,212)	(8,803)
		<del></del>	Change
	1992	1991	ın year
	£'000	600.3	£,600
Analysis of balances			
Cash at bank and in hand	5	7	(2)
Bank overdrafts	(6,217)	(8,810)	2,593
At 31 December 1992	(6,212)	(8,803)	2,591

# 25. Analysis of Changes in Financing during the Year

	Share capital (including premium)	Loans and finance lease obligations	
	£'000	€.000	
At 1 January 1992	9,198		
Cash inflows from financing	•	260	
New capital lease	<del>-</del>	76	
At 31 December 1992	9,198	336	

### 26. Financial Commitments

	1992		1991	
	Land and buildings	Other	ther Landlend buildings	Other
	€'000	£,000	£,000	£,000
Annual commitments under operating leases				
which expire				
Between 1 and 5 years	•	6	*	6
In more than 5 years	170	•	95	•
•	170	6	95	<del></del> 6

# 27. Contingent Liabilities

The company has guaranteed the borrowings of its subsidiaries. At 31 December 1992 these stood at  $\pm 1.583,000$  (1991  $\pm 2.11,000$ )

The Company has also issued letters of comfort in respect of the borrowing of it's associated undertakings (see note 14)

#### NOTICE OF MEETING

Notice is hereby give: that the twelfth Annual General Meeting of Cossins Property Group ple ("the Company") will be held at the offices of Becson Gregory Limited, The Registry, Royal Mint Court, London FC3N aEY on 25 May 1995 at 10 30am for the following purposes:

#### **Ordinary Business Resolutions**

to consider and, if thought fit, to pass the following resolutions, which will be proposed as ordinary resolutions.

- 1 To receive and to adopt the report of the directors and the Company's audited accounts for the year ended \$1 December 1992
- 2 To re-elect as a director of the Company, Mr B M Willie, who retires by rotation
- 3 Fo reappoint Coopers & Lybrand, as auditors of the Company and to authorise the directors of the Company to its their remuneration.

#### Special Business Resolutions

To consider and, if thought fit, to pass the following resolutions of which Resolution a will be proposed as an ordinary resolution and Resolution 5 will be proposed as a special resolution.

- I that the directors of the Company of the Directors') be and they are hereby generally and osconditionally authorised in accordance with section 80 of the Companies Act 1985 and in substitution for any existing power to allot relevant securities to exercise all the powers of the Companie to allot relevant securities (within the meaning of the Sud-Section 80) up to an aggregate noninal amount of 2004-454 chang the period expang on 2). May 1985, but so that this authority, shall allow the Companie to reade. Define the expany of this authority offers or agreements which would or might require relevant securities to be allotted after such expany and consciousing such expany, the Directors may allot relevant securities in pursuance of such offers or agreements.
- 5 That subject to the passing of Residution a set out in the Notice of this Meeting.

- (a) the directors of the Company ("the Directors") be and they are hereby empowered, pursuant to section 95 of the Companies Act 1985 ("the Act"), to allot equity securities pursuant to the authority given in accordance with section 80 of the Act by the said Resolution No 4 as if section 80(1) of the Act did not apply to any such allotment, provided that this power shall be limited to
  - to the allotment of equity securities in connection with an offer of securities, open for acceptance for a period fixed by the Directors, by way of rights to holders of Ordinary Shares and such other equity securities of the Company as the Directors may determine on the register on a fixed record date in proportion to their respective holdings of such securities or in accordance with the rights attached thereto that subject to such exclusions or other arrangements as the Directors may deem necessary or expedient to deal with fractional entitlements that would otherwise arise or with legal or practical problems under the laws of, or the requirements of any recognised regulatory body or any stock exchange in, any territory or otherwise, howsoevers, and
  - tin) the allotment Cotherwise than pursuant to subparagraph (r) above) of equity securities up to are aggregate nominal amount of £112,568, and shall expare at the conclusion of the Annual General Meeting of the Company in 1994, except that the Company may before such expiry make offers or agreements which would or might require equity securities to be allotted after such expiry and notwithstanding such expiry the Directors may allot equity securities in pursuance of such offers or agreements.
- th) all authorities presents conferred under section 95 of the Act be and they are hereby revoked, provided that such resociation shall not have retrospective effect, and 90 words and expressions defined in or for the purposes of pair IV of the Act shall bear the same meaning herein

#### Notes:

- A form of proxy is caclosed for use by members.
- 2. A member entitled to attend and to vote at the Annual General Meeting is entitled to appoint one or more proxies to attend and, on a poll, to vote in his her place. A proxy need not be a member of the Company
- 3 Whether or not they intend to be present at the Annual General Meeting, shareholders should complete and return the form of proxy enclosed with this Notice Completion of the form of proxy will not preclude a shareholder from attending and voting in person. To be valid, forms of proxy should be returned so as to reach Lloyds Bank Registrars. The Causeway, Worthing, West Sussex, BN99 6DB, not later than 48 hours before the

P. June 6

time appointed for the holding of the Annual General Meeting

The following documents will be available for inspection at the registered office, during business hours from the date of this notice until the date of the Annual General Meeting, and on that date they will be available for inspection at the place of the meeting from 10.15am until the conclusion of the meeting

- (a) Copies of contracts of service of the Directors with the Company
- (b) The register of Directors' interests in the share capital of the Company

By ender of the board

M P WINDLE

Company secretary 22nd April 1993

Great North Road Geoforth Newsastle upon Tyne NE3 2DA

