# REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2008 FOR RAUPACK LIMITED



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## CONTENTS OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2008

	Page
Company Information	1
Report of the Directors	2
Report of the Independent Auditors	4
Profit and Loss Account	6
Balance Sheet	7
Cash Flow Statement	8
Notes to the Cash Flow Statement	9
Notes to the Financial Statements	11
Trading and Profit and Loss Account	17

# COMPANY INFORMATION FOR THE YEAR ENDED 31 OCTOBER 2008

**DIRECTORS:** 

W M Rauch

Mrs M Rauch

**SECRETARY:** 

Mrs M Rauch

**REGISTERED OFFICE:** 

131 High Street Old Woking Surrey GU22 9LD

**REGISTERED NUMBER:** 

01583736 (England and Wales)

**AUDITORS:** 

Butler & Co

**Chartered Certified Accountants** 

Registered Auditor Bassett House

5 Southwell Park Road

Camberley Surrey GU15 3PU

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 OCTOBER 2008

The directors present their report with the financial statements of the company for the year ended 31 October 2008.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the supply of packaging machinery.

#### REVIEW OF BUSINESS

Strategy:

During 2008 the new enquiries were down considerably due to our customers' restraint on capital investment. Focus is on existing customers' machinery improvements.

Risk Management:

Ensuring quality of customers and keeping cost tight.

Performance:

Due to pressure on expenditure and subsequent tight budgets, we worked with our customers to keep prices down

#### DIVIDENDS

No dividends will be distributed for the year ended 31 October 2008.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 November 2007 to the date of this report.

W M Rauch Mrs M Rauch

#### POLITICAL AND CHARITABLE CONTRIBUTIONS

Donations of £1,000 were made under deed of covenant to the the Alzheimer's Disease Society, the NSPCC and to the British Red Cross.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 OCTOBER 2008

#### **AUDITORS**

The auditors, Butler & Co will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

Date: 2614 deg 09

# REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF RAUPACK LIMITED

We have audited the financial statements of Raupack Limited for the year ended 31 October 2008 on pages six to sixteen. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out on page two.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Report of the Directors is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF RAUPACK LIMITED

#### Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 October 2008 and of its profit for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Report of the Directors is consistent with the financial statements.

Butler & Co **Chartered Certified Accountants** Registered Auditor **Bassett House** 5 Southwell Park Road Camberley Surrey GU15 3PU

Date: 26th August 2009.

Page 5

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 OCTOBER 2008

•		200	8	2007	
	Notes	£	£	£	£
TURNOVER			10,407,210		9,610,086
Cost of sales			8,487,187	_	7,473,701
GROSS PROFIT			1,920,023		2,136,385
Administrative expenses			1,098,623	_	1,195,491
			821,400		940,894
Other operating income			17,124	_	25,388
OPERATING PROFIT	3		838,524		966,282
Income from fixed asset investments		-		(696) 89,793	
Interest receivable and similar income		132,984	132,984 -		89,097
			971,508		1,055,379
Amounts written off investments	4		11,007		3,978
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5		960,501		1,051,401
Tax on profit on ordinary activities	5		309,861		297,576
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION	R		650,640		753,825

## **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

# TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

•		2008	3	2007	1
	Notes	£	£	£	£
FIXED ASSETS					41.520
Tangible assets	7		38,665		41,538
CURRENT ASSETS				10.264	
Stocks	8	15,199		10,264	
Debtors: amounts falling due within one yes Debtors: amounts falling due after more th	ear 9 an	3,049,028		2,069,459	
one year	9	30,998		147,365	
Investments	10	84,193		94,756	
Cash at bank and in hand		2,217,901		1,785,883	
		5,397,319		4,107,727	
CREDITORS		2 052 002		2,437,004	
Amounts falling due within one year	11	3,073,083		2,437,004	
NET CURRENT ASSETS			2,324,236		1,670,723
TOTAL ASSETS LESS CURRENT			2,362,901		1,712,261
LIABILITIES			2,302,901		======
CAPITAL AND RESERVES					1.000
Called up share capital	12		1,000		1,000
Profit and loss account	13		2,361,901		1,711,261
SHAREHOLDERS' FUNDS	15		2,362,901		1,712,261

The financial statements were approved by the Board of Directors on  $\frac{26R}{6}$  Weeg  $\frac{9}{6}$  and were signed on its behalf by:

W M Rauch - Director

# <u>CASH FLOW STATEMENT</u> FOR THE YEAR ENDED 31 OCTOBER 2008

•		2008		2007	
	Notes	£	£	£	£
Net cash inflow from operating activities	1		783,028		920,187
Returns on investments and servicing of finance	2		132,984		89,097
Taxation			(308,483)		(11,830)
Capital expenditure	2		(33,044)		7,300
Equity dividends paid			-		(600,000)
			574,485		404,754
Financing	2		(142,467)		31,172
Increase in cash in the period			432,018		435,926
Reconciliation of net cash flow to movement in net funds	3				
Increase in cash in the period		432,018	ì	435,926	
Cash inflow from decrease in liquid resources		(10,563)		(3,392)	
Change in net funds resulting from cash flows			421,455		432,534
Movement in net funds in the period Net funds at 1 November			421,455 1,880,639		432,534 1,448,105
Net funds at 31 October			2,302,094		1,880,639

#### NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2008

# RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

1.

	2008	2007
	£	£
Operating profit	838,524	966,282
Depreciation charges	52,697	50,190
Profit on disposal of fixed assets	(16,780)	(9,700)
Movement in investment value	(444)	(586)
Increase in stocks	(4,935)	(7,283)
(Increase)/Decrease in debtors	(863,202)	683,374
Increase/(Decrease) in creditors	777,168	(762,090)
Net cash inflow from operating activities	783,028	920,187
	<del> </del>	======

# 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2008 £	2007 £
Returns on investments and servicing of finance Interest received Dividends received	132,984	89,793 (696)
Net cash inflow for returns on investments and servicing of finance	132,984	89,097
Capital expenditure Purchase of tangible fixed assets Sale of tangible fixed assets	(49,824) 16,780	(2,400) 9,700
Net cash (outflow)/inflow for capital expenditure	(33,044)	7,300
Financing Amount introduced by directors Amount withdrawn by directors	13,200 (155,667)	613,200 (582,028)
Net cash (outflow)/inflow from financing	(142,467)	31,172

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2008

# 3. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.11.07 £	Cash flow	At 31.10.08 £
Net cash: Cash at bank and in hand	1,785,883	432,018	2,217,901
	1,785,883	432,018	2,217,901
Liquid resources: Current asset investments	94,756	(10,563)	84,193
	94,756	(10,563)	84,193
Total	1,880,639	421,455	2,302,094

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2008

#### **ACCOUNTING POLICIES** 1.

#### **Accounting convention**

The financial statements have been prepared under the historical cost convention.

#### **Turnover**

Turnover represents net invoiced sales of goods, excluding value added tax, except in respect of service contracts where turnover is recognised when the company obtains the right to consideration.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful

Plant and machinery	- 25% on cost
Fixtures and fittings	- 25% on cost
Motor vehicles	- 33% on cost
Computer equipment	- 50% on cost

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

## Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

#### STAFF COSTS 2.

	£	£
Wages and salaries	494,565	555,853
Social security costs	61,831	75,486
Other pension costs	4,800	55,300
Onici pension coses	<del></del>	
	561,196	686,639

2007

2008

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 OCTOBER 2008

# 2. STAFF COSTS - continued

-	The average monthly number of employees during the year was as follows:	2008	2007
	Management	2	2
	Office	5	5
	Sales	5	5
	Service	1	1
	•	13	====
3.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
		2008	2007
		£	£
	Other operating leases	2,240	1,364
	Depreciation - owned assets	52,697	50,190
	Profit on disposal of fixed assets	(16,780)	(9,700)
	Auditors' remuneration	9,906	12,337
	Audiois Tenimicration	<del></del>	====
	Directors' emoluments	132,000	131,000
4.	AMOUNTS WRITTEN OFF INVESTMENTS	2008 £	2007 £
	Net movement in market value	11,007	3,978
5.	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit on ordinary activities for the year was as follows:	2008 £	2007 £
	Current tax:		
	UK corporation tax	309,900	308,460
	Overprovision Previous Years	(39)	-
	Underprovision Previous Years		73
	Total current tax	309,861	308,533
	Deferred tax:		(100===
	timing differences		(10,957)
	Tax on profit on ordinary activities	309,861	297,576

UK corporation tax has been charged at 28.08% (2007 - 28.93%).

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 OCTOBER 2008

#### 5. TAXATION - continued

<b>Factors</b>	affecting	the	tax	charge
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The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	Profit on ordinary activities before tax		2008 £ 960,501	2007 £ 1,051,401
		=		
	Profit on ordinary activities			
	multiplied by the standard rate of corporation tax in the UK of 28.089% (2007 - 28.937%)		269,795	304,244
	Effects of:		40,891	42,762
	Expenses not deductible for tax purposes  Depreciation in excess of capital allowances		6,073	5,654
	Dividend income not taxable		-	201
	Profit on disposal of assets		(4,713)	(2,807)
	Charges on income		(1,579)	(1,113)
	Loss b/f utilised		-	(40,479)
	Tax adjustment account		(39)	71
	Schedule A loss utilised		(567)	
	Current tax charge		309,861	308,533
6.	DIVIDENDS		2008	2007
			£	£
	Ordinary shares of £1 each Interim		<u>-</u>	600,000
7.	TANGIBLE FIXED ASSETS			
		Improvements	DI4	Fixtures and
		to property £	Plant and machinery	fittings £
	COST			
	At 1 November 2007	165,899	54,878	73,898
	At 31 October 2008	165,899	54,878	73,898
	DEDDECLATION			
	DEPRECIATION At 1 November 2007	165,899	52,920	65,400
	Charge for year	-	<b>758</b>	4,249
	Eliminated on disposal	_	-	-
	Ziminiawa on ampower			
	At 31 October 2008	165,899	53,678	69,649
	NET BOOK VALUE		4 800	. 4 4 4 0
	At 31 October 2008	<del>-</del>	1,200	<del>4,249</del>
	At 31 October 2007	<del>-</del>	1,958	8,498 <del></del>
		<del>-</del>		

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 OCTOBER 2008

# 7. TANGIBLE FIXED ASSETS - continued

		Motor vehicles £	Computer equipment	Totals £
	COST			
	At 1 November 2007	194,026	24,586	513,287
	Additions	49,824	-	49,824
	Disposals	(39,506)	<u> </u>	(39,506)
	At 31 October 2008	204,344	24,586	523,605
	DEPRECIATION		44.506	451 540
	At 1 November 2007	162,944	24,586	471,749
	Charge for year	47,690	-	52,697
	Eliminated on disposal	(39,506)		(39,506)
	At 31 October 2008	171,128	24,586	484,940
	NET BOOK VALUE			
	At 31 October 2008	33,216	-	38,665
	At 31 October 2007	31,082		41,538
8.	STOCKS		2008	2007
			£	£
	Stocks		15,199	10,264
9.	DEBTORS			2007
			2008 £	2007 £
	Amounts falling due within one year:		~	
	Trade debtors		1,625,342	1,622,263
	Amounts recoverable on contract		767,758	126,227
	Other debtors		17,237	13,925
	Prepayments and accrued income		638,691	307,044
			3,049,028	2,069,459 ————
	Amounts falling due after more than one year:			
	Loan account		-	116,367
	Deferred tax asset		30,998	30,998
			30,998	147,365
	Aggregate amounts		3,080,026	2,216,824

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 OCTOBER 2008

10.	CURRENT A	ASSET INVESTMENTS		2008	2007	
			•	£	£	
	Listed invest	nente		84,193	94,756	
	Listed investi	nents		<del></del> _		
	Market value	of listed investments at 31 October 2	2008 - £84,193 (2007 - £99,34	<del>1</del> 6).		
11.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR					
1	OHLIDITOT			2008	2007	
				£	£	
	Trade credito	ors		2,360,699	548,187	
	Tax			309,838	308,460	
		ty and other taxes		14,677	14,858	
	VAT	· <b>, ·-··</b>		147,499	106,331	
	Other Credite	ors		2,986	7,474	
	Accruals			74,590	1,148,889	
	Expenses Co	ntrol		13,111	10,655	
	Directors' cu	rrent accounts		149,683	292,150	
				3,073,083	2,437,004	
12.	CALLED U	P SHARE CAPITAL				
	Authorised :	allotted, issued and fully paid:				
	Number:	Class:	Nominal	2008	2007	
	Number.	Class.	value:	£	£	
	1,000	Ordinary	£1	1,000 ====	1,000	
13.	RESERVES	3			Profit	
					and loss	
					account	
				•	£	
					~	
	At 1 Novem	her 2007			1,711,261	
	Profit for the				650,640	
					<del></del>	
	At 31 Octob	er 2008			2,361,901	

#### 14. TRANSACTIONS WITH DIRECTORS

The company leases 131 High Street, Old Woking, Surrey and Hipley House, Hipley Street, Old Woking, Surrey from Mr.W.M.Rauch who is a director of the company. Currently the company occupies 131 High Street and sub-lets Hipley House. During the year ended 31 October 2008, the company paid Mr.W.M.Rauch £45,500 (2007: £39,546) for both of these properties. As at 31 October 2008 the company owed Mr Rauch £149,683 (2007: £292,150).

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 OCTOBER 2008

# 15. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2008 £	2007 £
Profit for the financial year Dividends	650,640	753,825 (600,000)
Net addition to shareholders' funds Opening shareholders' funds	650,640 1,712,261	153,825 1,558,436
Closing shareholders' funds	2,362,901	1,712,261

#### 16. LOAN TO VECTOR

The company had provided a loan to Vector GmbH totalling (€440,000) £295,515. This was an interest bearing loan with interest being received bi-annually at the German Federal Bank base rate + 2.94%. The loan was due to be repaid in full on 31st March 2007, however due to the fact that Vector was taken over by a shell holding company there is a strong likelihood that this loan will never be repaid. After meetings between Raupack Ltd and the relevant party and however it has been decided by the Directors that €200,000 will be written off in 2007 with the balance written off in 2008.

# TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 OCTOBER 2008

	200	2	2007	
	£	£	£	£
Turnover				
Commission received	612,221		544,052	
Sundry sales	76,008		22,998	
Machines	8,005,897		7,987,731	
Spares	999,498		516,328	
Services	620,445		506,629	
Machine rental & storage	93,141	10 407 010	32,348	9,610,086
•		10,407,210	_	9,010,000
Cost of sales				
Machines	7,417,979		6,799,550	
Spares	620,261		343,024	
Services	533,359		325,341	
Re Machine Rental	52,763		26,989	
Carriage,Freight & Duty	19,727		6,302	
Sundry purchases	72,657		6,112	
Pakex expenses	1,074		(20,803)	
Exchange	(230,633)	8,487,187	(12,814)	7,473,701
GROSS PROFIT		1,920,023		2,136,385
Other income			0.7.000	
Rents received	17,124		25,388	
Inv. income - dividends (UK)	-		(345)	
Inv Income - divids (foreign)	-		(351)	
Deposit account interest	132,378		88,362	
Other interest	606	150,108	1,431	114,485
				2,250,870
		2,070,131		2,230,070
Expenditure	59 700		58,700	
Rent	58,700		8,704	
Rates and water	7,960 5,079	·	6,878	
Insurance	2,351		2,586	•
Light and heat	7,381		10,409	
Hipley House expenses	132,000		131,000	
Directors' salaries	18,059		24,287	
Directors' social security	10,000		50,000	
Directors' pension contributions	362,565		424,853	
Wages	43,772		51,199	
Social security	4,800		5,300	
Pensions Subscriptions	2,240	•	1,364	
Subscriptions Staff Benefits	21,201		15,442	
Telephone	11,451		13,823	
Post and stationery	5,932		6,285	
Advertising	10,564		4,118	
Travelling	149,000		132,387	
Motor expenses	21,327		23,994	
Staff Training Costs	1,500		684	·
Carried forward	865,882	2,070,131	972,013	2,250,870

This page does not form part of the statutory financial statements

#### TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 OCTOBER 2008

	2008		2007	
	£	£	£	£
Brought forward	865,882	2,070,131	972,013	2,250,870
Publications	244		1,085	
Repairs and renewals	1,621		4,293	
Security	1,825		1,357	
Household and cleaning	966		727	
Computer expenses	28,257		13,242	
Health & safety	139		538	
Sundry expenses	389		898	
Consultancy	1,880		2,791	
Legal & professional fees	2,921		521	
Recruitment fees	12,350		-	
Auditors' remuneration	9,906		12,337	
Entertainment	12,056		22,468	
Bad debts	116,367	,	117,878	
Promotions and exhibitions	210		285	
Donations	6,142		3,430	
	· · · · · · · · · · · · · · · · · · ·	1,061,155		1,153,863
		1,008,976		1,097,007
Finance costs				
Bank charges	1,151		1,138	
Penalty charges	400		, · .	
	<u></u>	1,551		1,138
		1,007,425		1,095,869
Depreciation .				
Plant and machinery	758		1,107	
Fixtures and fittings	4,249		4,249	
Motor vehicles	47,690		44,250	
Computer equipment			584	
	<del></del>	52,697		50,190
		954,728		1,045,679
Profit on disposal of fixed assets				
Motor vehicles		16,780		9,700
		971,508		1,055,379
Amounts written off investments				
Net movement in market value		11,007		3,978
NET PROFIT		960,501		1,051,401
	;		:	