Directors' report and financial statements

30 April 1995

Registered number 1575164



## Directors' report and financial statements

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#### Directors' report

The directors present their annual report and the audited financial statements for the year ended 30 April 1995.

#### Principal activities

The main activity of the company during the year was carrying on the business of quantity surveyors, building surveyors and project managers.

#### **Business review**

The very deep recession in building activity continued throughout the year to 30 April 1995, albeit some sections improved which allowed an increase in turnover during the year. A further slight improvement in orders is anticipated for next year, but no general upturn in the construction industry is yet on the horizon.

The company continues with its policy of internal planning and improvement in systems to be prepared to take advantage of any increased activity and the directors remain confident that the company is well placed in the short and medium term.

#### Significant changes in fixed assets

Changes in fixed assets are shown in note 8 to the financial statements.

#### Proposed dividend

The directors do not recommend the payment of a dividend (1994:£nil).

The profit for the year retained in the company is £49,892 (1994:£13,958).

#### Directors and directors' interests

The directors who held office during the year were as follows:

JW Shreeves

PR Clack

EJ Lawrence

GT Wisbey

J Sipsma

G Welfare

None of the directors who held office at the end of the financial year had any disclosable interest in the shares of the company. Their interests in the shares of the holding company, John Shreeves Holdings Limited, are disclosed in that company's financial statements. No rights to subscribe for shares in or debentures of the company were granted to any of the directors or their immediate families during the year.

### Directors' report

#### Political and charitable contributions

The company made no political contributions during the year. Donations to UK charities amounted to £715.

#### **Auditors**

On 6 February 1995 our auditors changed the name under which they practise to KPMG and, accordingly, have signed their report in their new name. In accordance with Section 385 of the Companies Act 1985, a resolution for the re-appointment of KPMG as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

By order of the board

JW Shreeves Secretary

> 66 Turnmill St London EC1M 5RR

> > 22 DEC 1995

### Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



PO Box 695 8 Salisbury Square London EC4Y 8BB

Report of the auditors to the members of John Shreeves and Partners Limited

We have audited the financial statements on pages 5 to 17.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 April 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

VAN9

Chartered Accountants Registered Auditors

19th January, 1996

Profit and loss account for the year ended 30 April 1995

Note	1995 £	1994 £
1	2.160.855	1,599,860
_	(1,532,700)	(1,016,624)
	628 155	583,236
	•	(131,152)
	(398,122)	(410,995)
	85 105	41,089
5	•	7,538
6	(9,196)	(12,574)
2-4	76.227	36,053
7	(26,335)	(22,095)
	<u> </u>	
	49,892	13,958
	75,726	61,768
	125,618	75,726
	5 6	2,160,855 (1,532,700)  628,155 (144,838) (398,122)  85,195 5 228 6 (9,196)  2-4 76,227 7 (26,335)  49,892 75,726

Results are derived from continuing activities, and are on the basis of historical cost.

There are no gains or losses in either the current or previous year other than those included in the profit and loss account.

# Balance sheet at 30 April 1995

	Note	1995		1994	
		£	£	£	£
Fixed assets					
Tangible assets	8		111,444		130,886
Current assets					
Work in progress	9	249,817		215,446	
Debtors	10	397,079		499,110	
Cash at bank and in hand	_	95,671		30,058	
Chaditanas anagunta Cilia		742,567	_	744,614	
Creditors: amounts falling	77	(450.000)			
due within one year	<i>11</i> –	(478,383)	_	(566,791)	
Net current assets		_	264,184		177,823
Total assets less current liabilities Creditors: amounts falling			375,628		308,709
due after more than one year	12		(37,803)		(4,769)
Provisions for liabilities and charges	13		(211,207)		(227,214)
Net assets		_	126,618		76,726
Capital and reserves					
Called up share capital	14		1,000		1,000
Profit and loss account			125,618		75,726
Total shareholders' funds			126,618	-	76,726

These financial statements were approved by the board of directors on on its behalf by:

2 2 DEC 1995 and were signed

JW Shreeves

# Cash flow statement for the year ended 30 April 1995

	Note	1995		1994	
		£	£	£	£
Net cash inflow/(outflow) from operating activities	17		164,061		(240,780)
Return on investments and servicing of finance					
Interest received		228		7,538	•
Interest paid		(3,656)		(1,534)	
Interest element of finance lease rental payments		(5,115)		(11,040)	
Net cash outflow from return on investment and					
servicing of finance			(8,543)		(5,036)
Taxation					, , ,
UK corporation tax paid			(33,888)		(20,720)
Investing activities					
Purchase of tangible fixed assets		(23,133)		(22,946)	
Sale of tangible fixed assets		18,550		6,109	
Net cash (outflow) from investing activities			(4,583)		(16,837)
Net cash inflow/(outflow) before financing			117,047	_	(283,373)
Financing					
Capital element of finance lease rental payments	19	51,434		60,632	
Net cash outflow from financing					
Increase/(decrease) in cash and cash equivalents	10		51,434		60,632
mercase/ (decrease) in cash and cash equivalents	18		65,613		(344,005)
			117,047		(283,373)
			<del></del>		

#### Notes

(forming part of the financial statements)

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

#### Fixed assets and depreciation

Depreciation is provided by the company to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Short leasehold and improvements to

leasehold property - 5 years
Plant and machinery - 5 years
Motor vehicles - 5 years

A full year's depreciation is charged in the year of acquisition, with no charge in the year of disposal.

#### Leases

Where the company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a 'finance lease'. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over its estimated useful life or the term of the lease, whichever is shorter. Future instalments under such leases, net of finance charges, are included with creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account, and the capital element which reduces the outstanding obligation for future instalments.

All other leases are accounted for as 'operating leases' and the rental charges are charged to the profit and loss account on a straight line basis over the life of the lease.

#### Pension costs

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The amount charged against profits represents the contributions payable to the scheme in respect of the accounting period.

#### Notes (continued)

#### 1 Accounting policies (continued)

#### Work in progress

Work in progress is stated at the lower of cost and net realisable value. For work in progress, cost includes an appropriate proportion of attributable overheads.

#### **Taxation**

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallise.

#### Turnover and provision for future costs

Turnover is derived from the provision of services as quantity surveyors and project managers in the United Kingdom.

Invoices are rendered in accordance with an agreed timetable and in certain cases the relevant work may be performed after the date of the invoice. In such cases, provision is made at the date of invoicing for the costs to be incurred subsequently.

#### 2 Profit on ordinary activities before taxation

January Later, 14100 Bollote Manageron		
	1995	1994
	£	£
Profit on ordinary activities before taxation is stated after charging		
Auditors' remuneration:		
Audit	18,050	20,000
Other services	2,000	8,857
Depreciation and other amounts written	•	•
off tangible fixed assets:		
Owned	13,523	21,530
Leased	68,673	66,329
Hire of office equipment - rentals	,	,
payable under operating leases	3,250	3,942

Notes (continued)

#### 3 Remuneration of directors

	1995	1994
Directors' emoluments:	£	£
Remuneration as executives	216,024	212,391

The emoluments, excluding pension contributions, of the chairman were £25,314 (1994:£19,423) and those of the highest paid director were £54,883 (1994:£54,554).

The emoluments, excluding pension contributions, of the directors (including the chairman and highest paid directors) were within the following ranges:

			Number of directors	
			1995	1994
£ 5,001	-	£10,000	_	
£10,001	-	£15,000	2	2
£15,001	-	£20,000	<del>-</del>	1
£20,001	-	£25,000	-	-
£25,001	-	£30,000	1	-
£50,001	-	£55,000	3	3

#### 4 Staff numbers and costs

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows:

	Number	of employees
	1995	1994
Technical	28	9
Administrative	9	22
	<del></del>	
	37	31
	•	
The aggregate payroll costs of these persons were as follows	s:	
	1995	1994
	£	£
Wages and salaries	720,505	724,815
Social security costs	69,938	69,573
Other pension costs (see note 16)	35,757	39,951
	826,200	834,339

## Notes (continued)

5 Other interest receivable and sin	ilar income
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		1995	1994
		£	£
	Bank interest	228	7,538
6	Interest payable and similar charges		
		1995	1994
		£	£
	On bank loans, overdrafts and other loans		
	wholly repayable within five years Finance charges payable in respect of	3,656	1,534
	finance leases and hire purchase contracts	5,540	11,040
		9,196	12,574
7	Taxation		
		1995	1994
		£	£
	UK corporation tax at 25% (1994:25%) on the profit for the year on ordinary		
	activities	26,335	22,095

### Notes (continued)

#### 8 Tangible fixed assets

	Short leasehold and leasehold improvements	Plant and machinery	Motor vehicles	Total
	£	£	£	£
Cost				
At beginning of year	224,095	131,285	333,377	688,757
Additions	-	7,884	70,450	78,334
Disposals	-	-	(60,464)	(60,464)
	<del></del>		·	
At end of year	224,095	139,169	343,363	706,627
Depreciation and diminution in value At beginning of year	224,095	117,906	215,870	557,871
Charge for year	-	13,523	68,673	82,196
On disposals		-	(44,884)	(44,884)
At end of year	224,095	131,429	239,659	595,183
Net book value				
At 30 April 1995	-	7,740	103,704	111,444
At 30 April 1994		13,379	117,507	130,886

Included in the total net book value of motor vehicles is £74,976 (1994:£106,917) in respect of assets held under finance leases and similar hire purchase contracts. Depreciation for the year on these assets was £32,706 (1994:£66,329).

## Notes (continued)

> "TOTA III DI USI ESS	9	Work	in	progress
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		1995 £	1994 £
	Long term contract balances	249,817	215,446
10	Debtors		
		1995 £	1994 £
	Trade debtors Other debtors Prepayments and accrued income	311,168 16,296 69,615	337,764 10,344 151,002
		397,079	499,110

Notes (continued)

### 11 Creditors: amounts falling due within one year

	1995		199	1994	
	£	£	£	£	
Obligations under finance leases and hire purchase contracts					
(see note 12)		21,764		50,606	
Trade creditors		30,339		124,432	
Amounts owed to parent undertaking Other creditors including taxation and social security:		245,028		246,474	
Corporation tax Other taxes and social	26,532		34,085		
security	107,428		72,235		
Taxation and social security		133,960		106,320	
Accruals and deferred income		47,292		38,959	
		478,383		566,791	
12 Creditors: amounts falling due after n	nore than one	year 1995		1994	
		£		1994 £	
Obligations under finance leases and					
hire purchase contracts		37,803		4,769	

### Notes (continued)

## 12 Creditors: amounts falling due after more than one year (continued)

The maturity of obligations under finance leases and hire purchase contracts, net of future finance charges, is as follows:

	1995 £	1994 £
Within one year In the second to fifth years	21,764 37,803	50,606 4,769
	59,567	55,375

#### 13 Provisions for liabilities and charges

#### i) Provision for future costs

	~
At beginning of year	227,214
Utilised during year	(16,007)
	<del></del>
At end of year	211,207

#### ii) Deferred tax

A deferred tax asset of £27,000 (1994: £25,000) relating to capital allowances on fixed assets has not been recognised in the balance sheet.

#### 14 Called up share capital

Authorised	1995 £	1994 £
Ordinary shares of £1 each	1,000	1,000
Allotted, called up and fully paid		
Ordinary shares of £1 each	1,000	1,000

Notes (continued)

### 15 Reconciliation of movements in shareholders' funds

	1995 £	1994 £
Profit for the financial year Opening shareholders' funds	49,892 76,726	13,958 62,768
Closing shareholders' funds	126,618	76,726

#### 16 Pension scheme

18

Balance at 30 April 1994

Balance at 30 April 1995

Net cash inflow

The company operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the company to the fund and amounted to £35,757 (1994:£39,951). There were no outstanding or prepaid contributions at either the beginning or end of the financial year.

## 17 Reconciliation of trading profit to net cash (outflow)/inflow from operating activities

	1995	1994
	£	£
Trading profit	85,195	41,089
Depreciation charge	82,196	87,859
(Profit)/loss on sale of tangible fixed assets	(2,970)	5,076
(Increase)/decrease in work in progress	(34,371)	(49,022)
(Increase)/decrease in debtors	102,031	(130,719)
Increase/(decrease) in creditors excluding finance leases	,	(100,717)
and similar hire purchase contracts	(52,013)	240,237
Provision for future costs	(16,007)	(435,300)
Net cash (outflow)/inflow from operating activities	164,061	(240,780)
Analysis of changes in cash and cash equivalents		Cash

30,058

65,613

95,671

16

#### Notes (continued)

### 19 Analysis of changes in financing

	Finance leases £
Balance at 30 April 1994 New loans	55,375
Repayment of capital	55,626
Nopayment of capital	(51,434)
Balance at 30 April 1995	59,567

### 20 Transactions involving directors

The company leased a part of its operating premises from three of its directors (John Shreeves, Peter Clack and Edward Lawrence) under an extension of a 5 year lease agreement effective from August 1986. In the year ended 30 April 1995 the rent payable was £30,545 (1994:£30,085).

#### 21 Commitments

Annual commitments under non-cancellable operating leases are as follows:

	1995		1994	
	Land and buildings	Other	Land and buildings	Other
	£	£	£	£
Operating leases which expire:				
Within one year In the second to fifth	-	-	-	-
years inclusive	3,750	-	3,250	6,079
Over five years	-	•	19,500	<del>_</del>
	3,750	_	22,750	6,079

#### 22 Parent company

The parent and ultimate parent company is John Shreeves Holdings Limited, a company registered in England and Wales. John Shreeves Holdings Limited is the parent company of the only group of companies for which group accounts are drawn up and of which the company is a member. Copies of the group accounts may be obtained from the Registrar of Companies, Companies House, Crown Way, Cardiff.

# Detailed profit and loss account for the year ended 30 April 1995

		1005	-	
	£	1995 £	£	1994
Turnover			*	£
Direct costs		2,160,855		1,599,860
Opening work in progress	215,446		166 101	
Quality assurance	22,220		166,424	
Subcontractors cost	95,165		13,813 1 <b>7</b> 4,095	
Recoverable disbursements Salaries and NHI	10,288		10,634	
Staff welfare	826,199		678,883	
Directors' remuneration	50,478		44,065	
Decrease in provision for future costs	172,238		155,456	
Management charge	(16,007)		(435,300)	
Discounts received	407,100		424,000	
	(610)		<del></del>	
Tues Office A.	1,782,517		1,232,070	
Less: Closing work in progress	(249,817)		(215,446)	
		(1,532,700)		(1,016,624)
Gross profit - 36% (1993 - 30%)		628,155		592 226
Distribution costs				583,236
Motor running expenses	22 540			
Travel and entertainment	32,568 40,680		28,782	
Depreciation - motor cars	68,673		35,690	
Bad debts	2,917		66,680	
			<del></del>	
** * * * ·		(144,838)		(121 150)
Administration expenses		(177,000)		(131,152)
Advertising Insurance	22,250		10,304	
Office running costs	106,002		114,689	
Repairs and maintenance	38,775		41,400	
Rent and rates	9,054		16,884	
Telephone, fax and telex	92,836 16,791		89,177	
Sundry office costs	17,876		17,488	
Audit and accountancy	20,050		17,878	
Other professional fees	1,355		28,857	
Printing, postage and stationery	32,898		28,063	
Consultancy fees Depreciation - leasehold building and plant and	20,000		20,000	
machinery	40 500		•	
(Profit)/loss on sale of fixed assets	13,523		21,179	
Safety and security	(2,969) 2,211		5,076	
Contract hire	7,470		-	
		(398,122)		(410,995)
Trading profit		07.407		
Interest receivable		85,195		41,089
Interest payable		228 (9.196)		7,538
		(9,196)		(12,574)
Profit on ordinary activities				
before taxation		76,227		36,053
				20,033

This page does not form part of the statutory financial statements.