Company No: 1564040

# **CML Group Limited**

Annual Report

Year ended 31 March 2008

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# **Company Information**

Directors I D Brodie (Chairman)

K N Edwards D N Haden G D Stewart

Secretary K N Edwards

Registered office PO Box 25

South Marston Park

Swindon Wiltshire SN3 4TR

Registered number 1564040

Auditors Grant Thornton UK LLP

Chartered Accountants
Centre City Tower

7 Hill Street Birmingham B5 4UU

Bankers Barclays Bank PLC

Park House Stoke Gifford

Bristol BS34 8TN

# **Report of the Directors**

The directors present their report and the audited financial statements for the year ended 31 March 2008

#### **Principal activities**

The principal activities of the company in the year were precision engineering and manufacture of sub assemblies and components for the aerospace and transportation industries

#### Business review and future developments

CML performed well in 2007/08 with an improvement in operating profit before exceptional items and group recharges of 17% over the previous financial year on an increase in sales of 10%. Despite pricing pressures from both customers and suppliers, through a programme of continuous improvement and tight control of overheads, CML has increased the return before exceptional items on sales to 14.3% (2007–13.5%) maintaining a very respectable return on capital employed of 45% (2007–46%)

Build rates for our major programme (Airbus A320) continued to increase with the consequence that investment in additional capacity for the Precision Machining Division will be required in the first half of the new financial year. Turnover for the Fabrications Division grew by a further 16% this year on the back of strong demand for current programmes and the additional requirements for in-service spares which accounted for 30% of Fabrications sales. The Treatments Division continues to provide excellent service in support of the other three divisions whilst increasing third party sales by some 21%

A strong performance was achieved in the Composites Division with sales up by 28% on the previous financial year. Throughout the year, this division has seen build rates increase from key customers such as Airbus and Hawker Beechcraft with demand forecasted to continue at a high level. CML has a firm base from which to develop further its composites capacity and capability. To this end, the management team has been strengthened with the appointment of a dedicated Composites Development Manager with plans to increase engineering capability in the coming year.

As part of the strategy going forward, CML is looking to diversify further into military programmes. This will create a greater balance to complement the high levels of sales to the commercial and business jet sectors. CML has invested in an upgrade of their Autoclave and Clean Room facilities to meet the exacting standards required by BAE Systems for the supply of composite components for the F35 Joint Strike Fighter, the first orders for which have now been received

Looking forward, the company is focusing on training and developing staff to support continuous improvement activities throughout the business. In addition, CML will invest selectively in equipment to increase capacity and to support the aerospace industry's migration towards the increased use of lightweight carbon structures and titanium (hard metal). These actions will stand the company in good stead for the future.

Notwithstanding the current economic situation, build rates going forward are showing strong growth, particularly for CML's largest customers such as Airbus, Hawker Beechcraft and GKN

# Report of the Directors

(continued)

| Sales/He<br>£000 | ead  | indicators | Order B | ook £m<br>iths) |      | ROCE |      |      |
|------------------|------|------------|---------|-----------------|------|------|------|------|
| 2006             | 2007 | 2008       | 2006    | 2007            | 2008 | 2006 | 2007 | 2008 |
| 68               | 68   | 72         | 87      | 86              | 10 5 | 39%  | 46%  | 45%  |

- (a) Production efficiencies enabled much of the 10% sales increase to come through to improve sales/head ratio, up 5% on last year
- (b) The 22% increase on last year's order book demonstrates the strength of the aerospace market, providing a strong underpinning for next year
- (c) ROCE is operating profit before exceptional items and a group recharges as a percentage of operating capital employed ROCE was excellent at 45%. The fall since last year reflects the Company policy to move further from operating lease to finance lease for major equipment, together with pressure from customers for CML to hold higher levels of buffer inventory.

#### Outlook

CML's core Airbus A320 and Hawker Beechcraft Corporate Jet programmes have strong production schedules for the next few years. In addition, CML has recently won approval to supply composite parts for the JSF programme and is an existing supplier of parts into the Airbus A330 airframe used on the military tanker aircraft. Therefore, CML should be able to look forward with confidence to a continuing period of sustained and steady growth

#### **Dividends**

The directors paid a final dividend for the year of £153,000 (2007 £64,000)

#### Principal risks and uncertainties facing the company

The financial statements contain certain forward-looking statements. These statements are made by the Directors in good faith, based on the information available to them up to the time of approval of this report. Actual results may differ from those expressed in such statements, depending on a variety of factors. These factors include customer acceptance of the Company's products, changes in customer requirements and in levels of demand in the market, restrictions to market access, competitive pressure on pricing, delivery or technology, global defence spending levels, delays or additional cost in product design and launch programmes, fluctuations in manufacturing delivery performance, yields and costs, the loss or lack of key personnel, overall economic conditions.

### Financial instruments

The Company's operations expose it to a variety of financial risks including the effects of changes in interest rates, foreign currency exchange rates, credit risk and liquidity risk

The Company's principal financial instruments comprise cash and bank deposits and obligations under finance leases together with trade debtors and trade creditors that arise directly from its operations

The main risks arising from the Company's financial instruments can be analysed as follows

# Report of the Directors

(continued)

Price risk

The Company has no significant exposure to securities price risk, as it holds no listed equity investments

Foreign currency risk

The Company operates in the UK but can be exposed in its trading operations to the risk of changes in foreign currency exchange rates. The main foreign currency in which the Company operates is the US dollar. The Company does not use derivative instruments in its management of this risk.

Credit risk

The Company's principal financial assets are bank balances, cash and trade debtors, which represent the Company's maximum exposure to credit risk in relation to financial assets

The Company's credit risk is primarily attributable to its trade debtors. Credit risk is managed by monitoring the aggregate amount and duration of exposure to any one customer depending upon their credit rating. The amounts presented in the balance sheet are net of allowances for doubtful debts, estimated by the Company's management based on prior experience and their assessment of the current economic environment. The Company has no significant concentration of credit risk, with exposure spread over a large number of customers.

The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies

Liquidity risk

The Company's policy has been to ensure continuity of funding through acquiring an element of the Company's fixed assets under finance leases, and arranging funding for operations via medium-term inter-group loans and credit facilities to aid short-term flexibility

Cash flow interest rate risks

Interest-bearing assets comprise cash and bank deposits, all of which earn interest at a market rate Interest rate on finance leases is at fixed rates and the Company's policy is to keep the finance lease borrowings within defined limits such that the risk that could arise from a significant change in interest rates would not have material impact on cash flows. The Directors monitor the overall level of borrowings and interest costs to limit any adverse effects on financial performance of the Company.

#### **Environment**

The Company's policy with regard to the environment is to ensure that we understand and effectively manage the actual and potential environmental impact of our activities. Our operations are conducted such that we comply with all legal requirements relating to the environment in all areas where we carry out our business. During the period covered by this report the Company has not incurred any significant fines or penalties or been investigated for any significant breach of environmental regulations.

In September 2007, CML achieved accreditation to the ISO 14001 Environmental Management standard and, with support from the Carbon Trust, CML is committed to reduce its carbon footprint over the coming year through the implementation of energy saving projects

# **Report of the Directors**

(continued)

#### **Employee involvement**

During the year the Company has continued its policy of full involvement of employees wherever possible. This has taken place through the provision of information, consultation on policy issues where appropriate, and the mutual setting of objectives against which performance is measured. The Company takes the approach of maximising performance through the heightening of awareness of corporate objectives and policies.

#### Disabled persons

It is the Company's policy to offer equal opportunities to disabled persons applying for vacancies, having regard to their abilities in relation to the job for which they apply. It is also Company practice, wherever possible, to continue the employment of any employees who become disabled during the course of their employment.

#### **Directors**

The directors of the company who served during the year are set out on page 1

The interests of the directors, who are all main board directors of Intelek plc except for those directors noted below, are disclosed in the financial statements of that company

The beneficial interests of the directors and their families at 31 March 2008 and the beginning of the year in the ordinary share capital of Intelek plc, other than for main board directors are detailed below

|             | Ordinary shares of 5p each |        |                       |        |
|-------------|----------------------------|--------|-----------------------|--------|
|             | Beneficial                 |        | Options : Executive : |        |
|             | 2008                       | 2007   | 2008                  | 2007   |
| D N Haden   |                            | 42.040 | 15,000                | 15,000 |
| G D Stewart | 60,735                     | 43,919 | 80,000                | 80,000 |

There have been no changes in the above since the year end. The options granted under the terms of the Executive Scheme are exercisable between 2008 and 2013 at prices of between 10.5p and 20p per share. No options were exercised in the year.

#### Statement of directors' responsibilities for the financial statements

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare financial statements in accordance with United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently
- make judgments and estimates that are reasonable and prudent
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements

# Report of the Directors

(continued)

 prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Disclosure of information to auditors

At the date of making this report each of the company's directors, as set out on page 1, confirm the following

- so far as each director is aware, there is no relevant information needed by the company's auditors in connection with preparing their report of which the company's auditors are unaware, and
- each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant information needed by the company's auditors in connection with preparing their report and to establish that the company's auditors are aware of that information

#### **Auditors**

RSM Robson Rhodes LLP resigned as auditors on 1 July 2007 and were replaced with Grant Thornton UK LLP Grant Thornton UK LLP are willing to continue in office and a resolution to re-appoint then will be proposed at the following Annual General Meeting

#### **Approval**

The report of the directors was approved by the Board on 28 July 2008 and signed on its behalf by

K N EDWARDS

Director and Secretary

# Report of the Independent Auditor to the Members of CML Group

We have audited the financial statements of CML Group for the year ended 31 March 2008 which comprise the profit and loss account, the balance sheet, and notes 1 to 23. These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Directors' Report and financial statements in accordance with United Kingdom law and Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Report of the Independent Auditor to the Members of CML Group

(continued)

#### Opinion

#### In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 March 2008 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

GRANT THORNTON UK LLP

REGISTERED AUDITOR

**CHARTERED ACCOUNTANTS** 

Birmingham 28 July 2008

# **Profit and Loss Account**

| for the year ended 31 March 2008  | Note | 2008                               | 2007                                |
|---|------|------------------------------------|-------------------------------------|
|   |      | £                                  | £                                   |
| Turnover - continuing operations Cost of sales  | 2    | 12,878,175<br>(10,244,833)         | 11,703,949<br>(9,364,903)           |
| Gross profit Distribution costs Administrative expenses (including exceptional items  |      | 2,633,342<br>(183,008)             | 2,339,046<br>(184,130)              |
| and group recharges)  |      | (1,221,043)<br>———                 | (1,826,285)<br>————                 |
| Operating profit before exceptional items and group recharges Group recharges Defined benefit pension contribution Exceptional pension contribution payment |      | 1,845,639<br>(576,000)<br>(40,348) | 1,582,096<br>(519,000)<br>(734,465) |
| Operating profit - continuing operations  | 3    | 1,229,291                          | 328,631                             |
| Net interest payable  | 4    | (47,184)                           | (32,563)                            |
| Profit on ordinary activities before taxation Taxation  | 7    | 1,182,107<br>(361,358)             | 296,068<br>(175,515)                |
| Profit for the year   | 17   | 820,749                            | 120,553                             |

There are no other recognised gains and losses other than those reported in the profit and loss account

# **Balance Sheet**

| at 31 March 2008   | Note           | 2008<br>£                           | 2007<br>£                           |
|--|----------------|-------------------------------------|-------------------------------------|
| Fixed assets Tangible fixed assets   | 9              | 2,266,853                           | 2,053,603                           |
| Current assets Stocks Debtors Cash at bank and in hand   | 10<br>11       | 1,290,899<br>2,767,889<br>1,737,376 | 1,039,052<br>2,276,810<br>1,601,181 |
| Creditors: Amounts falling due within one year   | 12             | 5,796,164<br>(3,720,193)            | 4,917,043<br>(3,090,942)            |
| Net current assets   |                | 2,075,971                           | 1,826,101                           |
| Total assets less current liabilities  |                | 4,342,824                           | 3,879,704                           |
| Creditors: Amounts falling due after more than one year Provisions for liabilities and charges Deferred income | 13<br>14<br>15 | (861,853)<br>-<br>(3,487)           | (1,064,156)<br>-<br>(5,813)         |
| Net assets   |                | 3,477,484                           | 2,809,735                           |
| Capital and reserves Called up share capital Profit and loss account Capital contribution reserve              | 16<br>17<br>17 | 100,000<br>1,177,484<br>2,200,000   | 100,000<br>509,735<br>2,200,000     |
| Equity shareholders' funds   | 18             | 3,477,484                           | 2,809,735                           |

The financial statements were approved by the Board on 28 July 2008 and signed on its behalf by

G D STEWART

Director

D N HADEN Director

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#### 31 March 2008

#### 1. ACCOUNTING POLICIES

#### **Basis of accounting**

The financial statements have been prepared in accordance with applicable accounting standards under the historical cost convention

#### Turnover

Turnover is the amount receivable for goods and services supplied, excluding value added tax Turnover is recognised on long term contracts as these progress and comprises the sales value of work performed in the year

#### Depreciation

Depreciation is provided to write down the cost of tangible fixed assets over their estimated useful lives. No depreciation is provided on assets in the course of construction. The principal annual rates used are

Plant and fixtures 8% to 20% straight line (see below)

Motor vehicles 25% straight line

Assets in course of construction Not depreciated

In certain cases plant and machinery is depreciated to residual value over 12% years and then to £Nil value over a further five years

#### Stock and work in progress

Stock and work in progress is stated at the lower of cost and net realisable value. Cost comprises direct material and labour and, where appropriate, includes attributable overheads. Net realisable value is based on estimated sales price after allowing for all further costs of completion and disposal.

#### **Deferred taxation**

Deferred tax is provided, except as noted below, on timing differences that have arisen but not reversed by the balance sheet date, where the timing differences result in an obligation to pay more tax, or a right to pay less tax, in the future. Timing differences arise because of differences between the treatment of certain items for accounting and taxation purposes.

Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered

Deferred tax is measured at the tax rates that are expected to apply in the periods when the timing differences are expected to reverse, based on tax rates and law enacted or substantively enacted at the balance sheet date. Deferred tax assets and liabilities are not discounted

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate of exchange at the date of the transaction. Monetary assets and liabilities denominated in foreign currency are translated into sterling at the rate of exchange ruling at the balance sheet date. All exchange differences are recognised in the profit and loss account.

31 March 2008

#### 1. ACCOUNTING POLICIES (continued)

#### **Pensions**

The Company accounts for the Intelek Pension Scheme, defined benefit section, in accordance with FRS 17 "Retirement Benefits" As the assets of this multi-employer defined benefit scheme could not be split between the participating employers on a reasonable basis, the pension scheme is accounted for as if it were a defined contribution scheme, as permitted by FRS 17

In respect of the defined contribution section of the Intelek Pension Scheme, pension contributions are charged to the profit and loss account as incurred

#### Government grants

Grants in respect of fixed assets are credited to the profit and loss account in equal annual instalments over the useful lives of the assets concerned. Other grants are credited to the profit and loss account in the same year as the expenditure to which they contribute

#### Leased assets

Fixed assets subject to finance leases are capitalised and depreciated in accordance with the depreciation policy stated above. The corresponding liability for the capital element is included in creditors, and the interest, calculated on the basis of the amount outstanding, is charged against profits over the period of the lease. The rental and operating lease costs of all other assets are charged against profit before interest, as incurred.

#### **Cash flow statement**

The company has taken advantage of the exemption not to prepare a cash flow statement on the basis that it is a wholly-owned subsidiary of Intelek plc for which consolidated financial statements have been prepared

#### 2. TURNOVER BY GEOGRAPHICAL MARKET

|                | 2008<br>£  | 2007<br>£  |
|----------------|------------|------------|
| United Kingdom | 12,038,543 | 11,412,614 |
| Rest of Europe | 19,485     | 159,621    |
| America        | 820,147    | 131,714    |
|                |            |            |
|                | 12,878,175 | 11,703,949 |
|                |            |            |

An element of the sales made to United Kingdom customers is in respect of end customers based in overseas markets, particularly in the United States

### 31 March 2008

### 3. OPERATING PROFIT

|    | Operating profit is arrived at after charging/(crediting)   | 2008<br>£       | 2007<br>£     |
|----|---|-----------------|---------------|
|    | Depreciation  | 381,946         | 354,844       |
|    | Amortisation of government grants                           | (2,326)         | (2,325)       |
|    | Profit on sale of fixed assets Operating lease rentals      | (10,669)        | (3,396)       |
|    | - plant and machinery                                       | 125,664         | 229,848       |
|    | - land and buildings  | 206,200         | 206,200       |
|    | Auditors' remuneration – audit services                     | 11,300          | 11,041        |
|    | Auditors' remuneration – taxation services                  | 2,800<br>       | 2,700<br>———— |
| 4. | NET INTEREST PAYABLE  |                 |               |
|    |   | 2008            | 2007          |
|    |   | 2008<br>£       | £             |
|    | Bank overdraft interest                                     | 5,007           | 6,415         |
|    | Finance leases and hire purchase                            | 81,458          | 66,344        |
|    | Interest receivable on group loans                          | (39,281)        | (40,196)      |
|    |   | 47,184<br>———   | 32,563        |
| 5. | EMPLOYEES   |                 |               |
|    | Average monthly number of employees, including directors    |                 |               |
|    | Trotage monthly training of employees, mondaining an estate | 2008            | 2007          |
|    |   | No.             | No.           |
|    |   |                 |               |
|    | Production  | 166             | 159           |
|    | Administration and distribution                             | 13<br>          | 13<br>————    |
|    |   | 179             | 172           |
|    |   | <del></del>     | -             |
|    | Staff costs, including directors                            | 2008            | 2007          |
|    |   | £               | £             |
|    | Wages and salaries  | 4,533,732       | 4,201,816     |
|    | Social security costs                                       | 440,800         | 404,873       |
|    | Other pension costs   | 154,227<br>———— | 147,846       |
|    |   | 5,128,759       | 4,754,535     |
|    |   |                 | <del></del>   |
|    |   |                 |               |

### 31 March 2008

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### 6. DIRECTORS

| 200   | 2008<br>£   | Emoluments of the company's directors  |
|---|---|--|
| 202,22<br>14,12   | 210,232<br>14,728   | Emoluments Pension contributions   |
| 216,34  | 224,960   |  |
| 200   | 2008<br>£   | Highest paid director  |
| 123,72<br>8,8   | 130,104<br>9,303  | Emoluments excluding pension contributions Pension contributions   |
| 132,54  | 139,407   |  |
|   |   | No of directors who accrue benefits under a money  |
|   | 2   |  |
|   |   |  |
| 20  |   | purchase scheme  |
|   | rent company  2008 £  | purchase scheme  All other directors accrue retirement benefits within the p  TAXATION  Group relief payable   |
| <b>20</b> 6<br>313,43<br>59,5                           | rent company  | purchase scheme  All other directors accrue retirement benefits within the p  TAXATION   |
| 313,4   | 2008<br>£   | purchase scheme  All other directors accrue retirement benefits within the p  TAXATION  Group relief payable  Current tax on income for the year   |
| 313,43<br>59,5<br>——————————————————————————————————    | 2008<br>£<br>344,038<br>48,888<br>——————————————————————————————— | All other directors accrue retirement benefits within the parameter payable  Current tax on income for the year  Adjustment in respect of prior year  Total current tax charge  Deferred taxation  |
| 313,43<br>59,51<br>———————————————————————————————————— | 2008<br>£<br>344,038<br>48,888<br>——————————————————————————————— | All other directors accrue retirement benefits within the p  TAXATION  Group relief payable  Current tax on income for the year  Adjustment in respect of prior year  Total current tax charge  Deferred taxation  Net origination of timing differences                                       |
| 313,43<br>59,5<br>——————————————————————————————————    | 2008<br>£<br>344,038<br>48,888<br>——————————————————————————————— | All other directors accrue retirement benefits within the parameter payable  Current tax on income for the year  Adjustment in respect of prior year  Total current tax charge  Deferred taxation  |
| 313,43<br>59,57<br>                                     | 2008<br>£<br>344,038<br>48,888<br>——————————————————————————————— | All other directors accrue retirement benefits within the p  TAXATION  Group relief payable  Current tax on income for the year  Adjustment in respect of prior year  Total current tax charge  Deferred taxation  Net origination of timing differences  Adjustment in respect of prior years |

### 31 March 2008

### 7. TAXATION (continued)

| £  | 2008<br>£   | Current tax reconciliation  |
|--|---|---|
| 296,068  | 1,182,107   | Profit on ordinary activities before taxation   |
| 88,820   | 354,632   | Theoretical tax at UK corporation tax rate of 30% (2007 30%)  |
| 59,517<br>18,063<br>85,500<br>121,049<br>372,949 | 48,888<br>1,424<br>104,152<br>(116,170)<br>392,926            | Effects of - Adjustments in respect of prior years - Expenditure that is not tax deductible - Accelerated capital allowances - Short term timing differences  Actual current taxation charge  |
|  |   | 8. DIVIDENDS  |
| 2007<br>£  | 2008<br>£   |   |
| 64,000   | 153,000   | Final dividend paid of £1 53 per share (2007 £0 64 per share)   |
|  | 354,632<br>48,888<br>1,424<br>104,152<br>(116,170)<br>392,926 | Theoretical tax at UK corporation tax rate of 30% (2007 30%)  Effects of - Adjustments in respect of prior years - Expenditure that is not tax deductible - Accelerated capital allowances - Short term timing differences  Actual current taxation charge  8. DIVIDENDS  Final dividend paid of £1 53 per share (2007 £0 64) |

### 31 March 2008

#### 9. TANGIBLE FIXED ASSETS

| Plant and<br>fixtures<br>£      | Motor<br>vehicles<br>£  | Total<br>£   |
|---------------------------------|---|--|
| 6,976,081<br>554,267<br>(2,648) | 83,551<br>42,760<br>(29,300)  | 7,059,632<br>597,027<br>(31,948)   |
| 7,527,700                       | 97,011  | 7,624,711  |
| 4,961,711<br>358,932<br>(2,648) | 44,318<br>23,014<br>(27,469)  | 5,006,029<br>381,946<br>(30,117)   |
| 5,317,995                       | 39,863  | 5,357,858  |
| 2,209,705                       | 57,148  | 2,266,853  |
| 2,014,370                       | 39,233  | 2,053,603  |
|                                 | fixtures £  6,976,081 554,267 (2,648)  7,527,700  4,961,711 358,932 (2,648)  5,317,995  2,209,705 | fixtures £ £  6,976,081 83,551 554,267 42,760 (2,648) (29,300)  7,527,700 97,011  4,961,711 44,318 358,932 23,014 (2,648) (27,469)  5,317,995 39,863  2,209,705 57,148 |

The net book value of the tangible fixed assets includes £1,395,614 (2007 £1,126,992) in respect of assets held under finance leases and hire purchase Depreciation charged in the year on those assets amounted to £183,133 (2007 £137,257)

#### 31 March 2008

| 10. | STOCKS |
|-----|--------|
|     |        |

| STOCKS   | 2008<br>£                    | 2007<br>£                    |
|--|------------------------------|------------------------------|
| Raw materials and consumables<br>Work in progress<br>Finished goods and goods for resale | 463,021<br>796,737<br>31,141 | 351,611<br>655,919<br>31,522 |
|  |                              |                              |
|  | 1,290,899                    | 1,039,052                    |
|  |                              |                              |

The replacement cost of the above would not be significantly different from the values stated

### 11. DEBTORS

| DEBTORS   | 2008<br>£                                | 2007<br>£                              |
|---|--|--|
| Trade debtors Other debtors Prepayments and accrued income Deferred tax asset (note 14) | 2,469,436<br>1,379<br>175,875<br>121,199 | 2,088,315<br>1,050<br>97,814<br>89,631 |
| •   | 2,767,889                                | 2,276,810                              |
|   | <del></del>                              |  |

### 12. CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR

|                                    | 2008      | 2007      |
|------------------------------------|-----------|-----------|
|                                    | £         | £         |
| Bank overdraft (secured)           | 86,617    | 80,880    |
| Obligations under finance leases   | 338,610   | 257,813   |
| Trade creditors                    | 1,059,674 | 959,501   |
| Amounts due to parent undertaking  | 870,748   | 519,000   |
| Other taxation and social security | 463,783   | 430,769   |
| Other creditors                    | 47,843    | 4,173     |
| Accruals                           | 459,992   | 465,857   |
| Corporation tax                    | 392,926   | 372,949   |
|                                    | 3,720,193 | 3,090,942 |
|                                    |           |           |

The overdraft is secured on the assets of the group

### 31 March 2008

### 13. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

|    |   | 2008<br>£          | 2007<br>£                 |
|----|---|--------------------|---------------------------|
|    | Amounts owed to parent undertakings Other creditors   | -                  | 294,748                   |
|    | Obligations under finance leases  - due between one and two years  - due between two and five years | 346,144<br>515,709 | 268,402<br>501,006        |
|    |   | 861,853            | 1,064,156                 |
| 14 | DEFERRED TAXATION   |                    | Deferred<br>taxation<br>£ |
|    | Provision at 1 April 2007<br>Credit to the profit and loss account (note 7)                         |                    | 89,631<br>31,568          |
|    | Asset at 31 March 2008  |                    | 121,199                   |
|    |   | 2008<br>£          | 2007<br>£                 |
|    | Deferred taxation comprises: Accelerated capital allowances Short term timing differences           | 121,199            | (23,346)<br>112,977       |
|    | Deferred tax asset (note 11)  | 121,199            | 89,631                    |
| 15 | DEFERRED INCOME   |                    | Government<br>grant<br>£  |
|    | At 1 April 2007<br>Credit to profit and loss account  |                    | 5,813<br>(2,326)          |
|    | At 31 March 2008  |                    | 3,487                     |

### 31 March 2008

| 16  | SHARE CAPITAL  Authorised, allotted and fully paid 100,000 ordinary shares of £1 each | 2008<br>£<br>100,000           | 2007<br>£<br>100,000               |
|-----|---|--------------------------------|------------------------------------|
| 17. | RESERVES  | Capital contribution reserve £ | Profit<br>and loss<br>account<br>£ |
|     | At 1 April 2007<br>Profit for the year<br>Dividends paid                              | 2,200,000                      | 509,735<br>820,749<br>(153,000)    |
|     | At 31 March 2008  | 2,200,000                      | 1,177,484                          |
| 18. | RECONCILIATION OF MOVEMENTS IN EQUITY SHAREHOLDERS' FUNDS                             |                                |                                    |
|     |   | 2008<br>£                      | 2007<br>£                          |
|     | Profit for the year<br>Dividends paid   | 820,749<br>(153,000)           | 120,553<br>(64,000)                |
|     | Movement in equity shareholders' funds Opening shareholders' funds                    | 667,749<br>2,809,735           | 56,553<br>2,753,182                |
|     | Closing equity shareholders' funds  | 3,477,484                      | 2,809,735                          |

### 19. CONTINGENT LIABILITY

The company has given an unlimited cross company guarantee in favour of Barclays Bank PLC as security for its borrowings and those of certain group undertakings

#### 31 March 2008

#### 20. FINANCIAL COMMITMENTS

#### **Operating lease commitments**

The annual commitments under operating leases are analysed to the year in which each lease expires, as follows

|  | 2008<br>£    | 2007<br>£ |
|--|--------------|-----------|
| Land and buildings, leases expiring                  |              |           |
| within one year                                      | 16,000       | 16,000    |
| between one and five years                           | 10,200       | 10,200    |
| beyond five years                                    | 180,000      | 180,000   |
|  | 206,200      | 206,200   |
|  |              | <u></u>   |
| Plant and machinery, leases expiring within one year | •            | 125,666   |
| between one and five years                           | <del>-</del> |           |
|  | -            | 125,666   |
|  |              |           |
| Other leases expiring                                |              |           |
| within one year                                      | <del>-</del> | -         |
| Between one and five years                           | 30,800       | 25,820    |
|  | 30,800       | 25,820    |
|  |              |           |
|  |              |           |

#### 21. PENSION SCHEME-DEFINED BENEFIT SECTION

As explained in Note 1, the Company's participation in the defined benefit section of the Intelek pension scheme is accounted for as a defined contribution arrangement on full adoption of FRS 17. The full disclosures required by FRS 17 of the aggregate valuation as at 31 March 2008 are given in the financial statements of Intelek plc. The net pension deficit after deferred tax at 31 March 2008 is £3,753,000 (2007 £3,804,000).

#### 22. RELATED PARTY DISCLOSURES

Advantage has been taken of the special exemption for group companies regarding related party disclosures

#### 23. PARENT UNDERTAKING

The ultimate parent company is Intelek plc, which is registered in England and Wales Its group accounts are available on the Intelek web-site, www intelek plc uk