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**REGISTERED NUMBER: 1559652** 

### REPORT OF THE DIRECTORS AND

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

**FOR** 

MOORE & BUCKLE (FLEXIBLE PACKAGING) LIMITED

THURSDAY



30/06/2011 COMPANIES HOUSE

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## MOORE & BUCKLE (FLEXIBLE PACKAGING) LIMITED

### COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 2011

DIRECTORS:

B D Pritchard

J A Warwick
J P Mervis
D Hewitt

SECRETARY:

Mr J A Warwick

**REGISTERED OFFICE:** 

133 Ebury Street

London SW1W 9QU

REGISTERED NUMBER:

1559652

**AUDITORS:** 

Wyatt, Morris, Golland & Co

Chartered Accountants and Registered Auditors

Park House 200 Drake Street Rochdale, Lancashire

OL16 1PJ

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2011

The directors present their report with the financial statements of the company for the year ended 31 March 2011

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the manufacture of flexible packaging material

#### **REVIEW OF BUSINESS**

The Directors consider that the company has performed to budget during the year, having increased turnover by 10% and more significantly net profit by 56% as the industry comes out of recession and confidence returns. It is anticipated that with a continued slow recovery particularly in the building sector that a further modest increase in sales is likely for the coming year.

Whilst the increase in sales did help in achieving the increased net profit figure this was mainly achieved through cost savings on overheads rather than an effective gross margin, which was and continues to be significantly affected by spiralling raw material prices, particularly paper and polyester film which form the bulk of our laminates

The company continues to see the development of a trend in "Just in Time" manufacturing from an increasing number of customers, which has resulted in an increase in overtime and weekend working in order to satisfy customer demands, a modest increase in factory personnel may also be required to match demands moving forward

The company continues to incur costs in maintaining a high standard with regards to its Manufacturing Accreditation in BRC/IOP (British Retail Consortium/Institute of Packaging) It envisages some additional costs will be incurred in the next financial year with regards to recruitment, the benefit of not recruiting this year is reflected in the increased net profit figure (up 56%)

The Directors are confident that turnover will increase as a direct result of our BRC Accreditation albeit modestly and general signs in terms of the recession are good

#### DIVIDENDS

No dividends will be distributed for the year ended 31 March 2011

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 April 2010 to the date of this report

B D Pritchard

J A Warwick

J P Mervis

D Hewitt

#### COMPANY'S POLICY ON PAYMENT OF CREDITORS

The company policy on payment of creditors is to settle in full undisputed balances 30 days after the date of the invoice, except for annual charges that may be settled by instalments. Based upon the trade creditors existing at 31 March 2011 the average number of creditor days is 39.

#### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2011

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### **AUDITORS**

The auditors, Wyatt, Morris, Golland & Co, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD:

AWamich

Mr J A Warwick - Secretary

31 May 2011

# REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF MOORE & BUCKLE (FLEXIBLE PACKAGING) LIMITED

We have audited the financial statements of Moore & Buckle (Flexible Packaging) Limited for the year ended 31 March 2011 on pages six to fifteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on pages two and three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

#### REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF **MOORE & BUCKLE (FLEXIBLE PACKAGING)** LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Nigel Greenhalgh (Senior Statutory Auditor)

for and on behalf of Wyatt, Morris, Golland & Co **Chartered Accountants** 

and Registered Auditors Park House 200 Drake Street

Rochdale, Lancashire

**OL16 1PJ** 

31 May 2011

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2011

		2011		201	0
	Notes	£	£	£	£
TURNOVER			1,458,009		1,324,945
Cost of sales			552,738		465,380
GROSS PROFIT			905,271		859,565
Distribution costs Administrative expenses		56,954 702,746		59,605 706,931	
	-		759,700		766,536
			145,571		93,029
Other operating income			5,733		3,107
OPERATING PROFIT	3		151,304		96,136
Interest receivable and similar income			508		1,061
PROFIT ON ORDINARY ACTIVIT BEFORE TAXATION	IES		151,812		97,197
Tax on profit on ordinary activities	4		42,461		26,595
PROFIT FOR THE FINANCIAL YE	EAR		109,351		70,602
Retained profit brought forward			919,697		849,095
RETAINED PROFIT CARRIED FO	RWARD		1,029,048		919,697

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

#### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

#### BALANCE SHEET 31 MARCH 2011

		201	2011		)
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	5		1		30,427
Tangible assets	6		79,530		107,284
			79,531		137,711
CURRENT ASSETS					
Stocks	7	498,293		390,446	
Debtors	8	694,212		600,234	
Cash at bank		353,235		352,016	
		1,545,740		1,342,696	
CREDITORS					
Amounts falling due within one year	9	596,173		557,116	
NET CURRENT ASSETS			949,567		785,580
TOTAL ASSETS LESS CURRENT LIABILITIES			1,029,098		923,291
PROVISIONS FOR LIABILITIES	10		-		3,544
NET ASSETS			1,029,098		919,747
CAPITAL AND RESERVES					
Called up share capital	11		50		50
Profit and loss account			1,029,048		919,697
SHAREHOLDERS' FUNDS	15		1,029,098		919,747

The financial statements were approved by the Board of Directors on 31 May 2011 and were signed on its behalf by

J A Warwick - Director

J P Mervis - Director

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2011

		2011	2010
	Notes	£	£
Net cash inflow from operating activities	1	34,648	3,124
Returns on investments and servicing of finance	2	508	1,061
Taxation		(29,047)	30,810
Capital expenditure	2	(4,890)	(7,082)
Increase in cash in the period		1,219	27,913
Reconciliation of net cash flow to movement in net funds	3		
Increase in cash in the period		1,219	27,913
Change in net funds resulting from cash flows		1,219	27,913
Movement in net funds in the per Net funds at 1 April	iod	1,219 352,016	27,913 324,103
Net funds at 31 March		353,235	352,016

### NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2011

## 1 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

2

3

Total

		2011	2010
		£	£
Operating profit		151,304	96,136
Depreciation charges		63,070	69,790
Increase in stocks		(107,847)	(65,069)
(Increase)/Decrease in debtors		(93,978)	44,017
Increase/(Decrease) in creditors		22,099	(141,750)
Net cash inflow from operating activities		34,648	3,124
ANALYSIS OF CASH FLOWS FOR HEADING	GS NETTED IN THI	E CASH FLO	w
		2011	2010
		£	£
Returns on investments and servicing of finance		~	~
Interest received		508	1,061
Net cash inflow for returns on investments and s	orginia of		
finance	er vicing or	508	1,061
mance		====	===
Capital expenditure			
Purchase of tangible fixed assets		(4,890)	(7,082)
Net cash outflow for capital expenditure		(4,890)	(7,082)
• •			
ANALYSIS OF CHANGES IN NET FUNDS			
		0.10	At
	At 1 4 10	Cash flow £	31 3 11 £
Nisk south	£	£	r
Net cash Cash at bank	352,016	1,219	353,235
Casii at Daiik			
	352,016	1,219	353,235
	332,010	1,-12	,

352,016

1,219

353,235

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

#### ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards

#### Turnover

1

Turnover represents net invoiced sales of goods, excluding value added tax

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2007, is being amortised evenly over its estimated useful life of four years

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off the cost less estimated residual value of each asset over its estimated useful life

Improvements to property - 33% on cost
Plant and machinery - 15% on cost
Fixtures and fittings - 25% on cost

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

#### 2 STAFF COSTS

	2011 £	2010 £
Wages and salaries Social security costs	317,587 15,524	351,965 21,284
Other pension costs	12,040	11,904
	345,151	385,153
The average monthly number of employees during the year was as follows	2011	2010
Administration Processing	3 7	<u>3</u> 6
	===	====

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### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2011

### 3 OPERATING PROFIT

Deferred tax

Tax on profit on ordinary activities

The operating profit is stated after charging

	2011	2010
	£	£
Depreciation - owned assets	32,644	39,495
Goodwill amortisation	30,426	30,295
Auditors' remuneration	8,150	7,850
Auditors' remuneration, taxation services	425	400
Auditors' remuneration, audit of Rochdale Development Company		
Limited	600	570
Auditors' remuneration, other services	420	625
Management charge from ultimate holding company	120,000	120,000
Directors' benefits in kind	965	1,316
	122.006	177 710
Directors' remuneration	132,006	177,719
	<del></del>	_ <del></del>
TAXATION		
Analysis of the tax charge		
The tax charge on the profit on ordinary activities for the year was as for		
	2011	2010
	£	£
Current tax		
UK corporation tax	46,005	29,047

(3,544)

42,461

(2,452)

26,595

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2011

#### 4 TAXATION - continued

5

Factors affecting	the	tax	charge
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The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below

		2011 £	2010 £
	Profit on ordinary activities before tax	151,812	97,197
	Profit on ordinary activities		<del></del>
	multiplied by the standard rate of corporation tax		
	in the UK of 28% (2010 - 28%)	42,507	27,215
	Effects of		
	Marginal relief	(39)	(536)
	Depreciation in excess of tax allowances	3,537	2,390
	back		
	Disallowed income	-	(22)
			<del></del>
	Current tax charge	46,005	<u>29,047</u>
:	INTANGIBLE FIXED ASSETS		
	INTANGIBLE FIXED ASSETS		Goodwill
			£
	COST		
	At 1 April 2010		
	and 31 March 2011		121,442
	AMORTISATION		
	At 1 April 2010		91,015
	Amortisation for year		30,426
	At 31 March 2011		121,441
	NET BOOK VALUE		
	At 31 March 2011		1
	At 31 March 2010		30,427

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continued

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2011

### 6 TANGIBLE FIXED ASSETS

U	TANGIBLE FIXED ASSETS				
		Improvements		Fixtures	
		to	Plant and	and	
		property	machinery	fittings	Totals
		£	£	£	£
	COST				
	At 1 Aprıl 2010	11,000	220,608	50,223	281,831
	Additions		4,890	-	4,890
	At 31 March 2011	11,000	225,498	50,223	286,721
	DEPRECIATION				
	At 1 April 2010	10,999	115,564	47,984	174,547
	Charge for year	•	30,860	1,784	32,644
	A4 21 March 2011	10.000	146.424	40.760	207.101
	At 31 March 2011	10,999	146,424	49,768	207,191
	NET BOOK VALUE				
	At 31 March 2011	1	79,074	455	79,530
	At 31 March 2010	1	105,044	2,239	107,284
			<del></del>		
7	STOCKS				
•	310012			2011	2010
				£	£
	Stocks			498,293	390,446
8	DEBTORS: AMOUNTS FALLING DU	JE WITHIN ON	<b>IE</b>		
	YEAR				
				2011	2010
				£	£
	Trade debtors			298,985	225,795
	Amounts owed by group undertakings			345,500	323,000
	Prepayments			49,727	51,439
				694,212	600,234
				<del></del>	
9	CREDITORS: AMOUNTS FALLING	DUE WITHIN	ONE VEAR		
		<i>DOD</i>		2011	2010
				£	£
	Trade creditors			124,541	109,119
	Amounts owed to group undertakings			357,500	357,500
	Tax			46,005	29,047
	Social security and other taxes			8,421	9,527
	VAT			30,743	24,935
	Accrued expenses			28,963	26,988
				596,173	557,116
				<del></del>	=======================================

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#### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2011

#### 10 PROVISIONS FOR LIABILITIES

Deferred tax	2011 £ 	2010 £ 3,544
P. January 1 A. (1991)		Deferred tax
Balance at 1 April 2010 Accelerated capital allowances		3,544 (3,544)
Balance at 31 March 2011		-
CALLED UP SHARE CAPITAL		
A11 1 1		

#### 11

Allotted an	d issued			
Number	Class	Nominal	2011	2010
		value	£	£
50	Ordinary	£1	50	50

#### 12 **ULTIMATE PARENT COMPANY**

Rochdale Development Company Limited, a company registered in England and Wales, holds 100% of the issued share capital of Moore & Buckle (Flexible Packaging) Limited

The ultimate parent company is PSG Solutions plc

A copy of the ultimate parent company's accounts can be obtained from -

PSG Solutions plc, 133 Ebury Street, London SW1W 9QU

#### 13 OTHER FINANCIAL COMMITMENTS

The company leases premises under a fifteen year agreement which commenced on 24 June 2005 The current lease charge is £108,000 per annum with the next review date being 1 June 2014

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### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2011

#### 14 RELATED PARTY DISCLOSURES

During the year management charges were incurred from PSG Solutions plc amounting to £120,000 (2010 - £120,000)

Mr J A Warwick and Mr J P Mervis are also directors of the ultimate holding company, PSG Solutions plc

The bank holds a cross guarantee between all group companies

The premises leased by the company are owned by a pension fund in which Mr B D Pritchard has an interest

During the year professional fees were incurred amounting to £48,265 (2010 - nil) from a company in which Mr B D Pritchard has an interest Included in trade creditors at 31 March 2011 is £10,163 (2010 - nil) owing to this company

#### 15 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2011	2010
Profit for the financial year	£ 109,351	£ 70,602
Net addition to shareholders' funds Opening shareholders' funds	109,351 919,747	70,602 849,145
Closing shareholders' funds	1,029,098	919,747