Company Number: 1546879

# TATHAM MILLER LIMITED (A wholly owned subsidiary of Hill & Smith Holdings PLC)

## REPORT AND ACCOUNTS

**30TH SEPTEMBER 1997** 



John W Hinks & Co Church House 5-14 South Road Smethwick West Midlands B67 7BH

#### **COMPANY INFORMATION**

#### **Directors**

M E Sara H C Everett M G Chance R G Kyle

#### Secretary

M G Chance

### Registered office

P O Box No. 4 Canal Street Brierley Hill West Midlands DY5 1JL

#### **Auditors**

John W Hinks & Co Chartered Accountants Church House 5-14 South Road Smethwick West Midlands B67 7BH

#### **Bankers**

Midland Bank PLC P O Box No 6 Market Place Willenhall West Midlands WV13 2AF

Company number: 1546879

## REPORT AND ACCOUNTS

### 30TH SEPTEMBER 1997

Contents	Page
Directors' report	1 - 2
Profit and loss account	3
Statement of total recognised gains and losses	4
Note of historical cost profits and losses	4
Movement in shareholders' funds	4
Balance sheet	5
Principal accounting policies	6
Notes to the accounts	7 - 14
Auditors' report	15

#### **DIRECTORS' REPORT**

The directors present their report and accounts for the year ended 30th September 1997.

#### **Principal activity**

The principal activity of the company continues to be that of steel stockholding.

#### Business review and future developments

Both the level of business and the year end financial position were satisfactory, and the directors expect that the present level of activity will be sustained for the foreseeable future.

#### Directors' responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- follow applicable accounting standards, subject to any material departures disclosed and explained in the accounts
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Dividends**

The directors recommend payment of a final dividend for the year ended 30th September 1997 of £104,000 (1996 £53,000).

#### Fixed assets

The company's freehold and leasehold property was revalued on 30th September 1997 by Sellers, Chartered Surveyors on an existing use open market value basis. The shortfall on revaluation has been deducted from the revaluation reserve.

#### Political contributions and charitable donations

The company made no charitable donations or political contributions during the year.

#### Tax status

As far as the directors are aware, the close company provisions of the Income and Corporation Taxes Act 1988, do not apply to the company. There has been no change in this respect since the end of the financial year.

#### **DIRECTORS' REPORT**

### Directors and their interests

The following persons were directors of the company during the year:-

M E Sara E Johnson (retired 27th August 1997) H C Everett M G Chance

Mr R G Kyle was appointed a director on 1st October 1997.

The interests of the directors of the company at 30th September in the shares of the parent company, Hill & Smith Holdings PLC, according to the Register required to be kept by the Companies Act 1985, were as follows:

•	30th September 1997	30th September 1996
M E Sara	191,523	184,214
H C Everett	55,095	50,014
M G Chance	10,423	10,423

### Going concern

The directors are satisfied that the company is a going concern. In forming this view, the directors have reviewed current internal financial projections and the facilities available to meet the company's cash requirements.

#### Auditors

A resolution to reappoint John W Hinks & Co as auditors will be put to the members at the Annual General Meeting.

By order of the board

M G CHANCE

Secretary

9th January 1998

### PROFIT AND LOSS ACCOUNT

### YEAR ENDED 30TH SEPTEMBER 1997

	Notes	1997 £	1996 £
Turnover	1	10,487,930	10,407,061
Cost of sales		(7,616,776)	(7,761,937)
Gross profit		2,871,154	2,645,124
Distribution costs		(988,101)	(963,010)
Administrative expenses		(1,162,735)	(1,101,094)
Other operating expenses		(465,158)	(386,933)
		(2,615,994)	(2,451,037)
Operating profit	2	255,160	194,087
Interest	5	(21,062)	(57,052)
Profit on ordinary activities before taxation		234,098	137,035
Tax on profit on ordinary activities	6	(79,498)	(50,989)
Profit for the financial year		154,600	86,046
Dividends	. 7	(104,000)	(53,000)
Retained profit for the year		50,600	33,046
Retained profit at 30th September 1996		914,181	881,135
Retained profit at 30th September 1997		964,781	914,181

Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years.

The notes on pages 7 to 14 form part of these accounts.

### YEAR ENDED 30TH SEPTEMBER 1997

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES	1997 £	1996 £
Profit for the financial year Unrealised deficit on revaluation of properties	154,600 (59,450)	86,046 
Total recognised gains and losses relating to the year	95,150	86,046
NOTE OF HISTORICAL COST PROFITS AND LOSSES	1997 £	1996 £
Reported profit on ordinary activities before taxation	234,098	130,035
Difference between a historical cost depreciation charge and the actual depreciation charge of the year calculated on the revalued amount	8,150	8,150
Historical cost profit on ordinary activities before taxation	242,248	138,185
Historical cost profit for the year retained after taxation and dividends	58,750	41,196
MOVEMENT IN SHAREHOLDERS' FUNDS		
NOVEMENT IN SHAREHOLDERS TONDS	1997	1996
	£	£
Profit for the financial year Dividends Deficit on revaluation of properties	154,600 (104,000) (59,450)	86,046 (53,000)
Net (reduction) in/addition to shareholders' funds Opening shareholders' funds	(8,850) 1,766,678	33,046 1,733,632
Closing equity shareholders' funds	1,757,828	1,766,678

The notes on pages 7 to 14 form part of these accounts.

### **BALANCE SHEET**

#### **30TH SEPTEMBER 1997**

	Notes	1997 £	1996 £
Fixed assets Tangible assets	8	1,004,252	1,041,049
Current assets Stocks Debtors Cash at bank and in hand	10 11	1,320,190 2,410,118 85,993	1,096,201 2,220,187 727
		3,816,301	3,317,115
Creditors: amounts due within one year	12	(2,980,378)	(2,578,806)
Net current assets		835,923	738,309
Total assets less current liabilities		1,840,175	1,779,358
Provisions for liabilities and charges	13	(82,347)	(12,680)
Net assets		1,757,828	1,766,678
Capital and reserves Called up share capital Revaluation reserve Profit and loss account	14 15	257,000 536,047 964,781	257,000 595,497 914,181
Equity Shareholders' funds	•	1,757,828	1,766,678

These accounts were approved by the Board on 9th January 1998 and signed on its behalf by:

M E SARA

H C EVERETT

Directors

The notes on pages 7 to 14 form part of these accounts.

#### PRINCIPAL ACCOUNTING POLICIES

**30TH SEPTEMBER 1997** 

The accounts are prepared under the historical cost convention, as modified by the revaluation of land and buildings and in accordance with applicable accounting standards.

#### Fixed assets

Interests in land and buildings are stated at valuation or historical cost. The cost of other fixed assets is their purchase cost, together with any incidental expenses of acquisition.

Depreciation is calculated so as to write off the cost or valuation of fixed assets over the expected useful and economic lives of the assets concerned.

Freehold buildings are depreciated at 2% per annum. Leasehold property is depreciated over the term of the lease. Freehold land is not depreciated.

Plant, equipment and vehicles are depreciated in accordance with prudent commercial bases, at rates calculated on the assumed lives which vary between 4 and 20 years.

#### **Stocks**

These are valued on a "first-in, first-out" basis at the lower of cost and net realisable value.

#### **Deferred taxation**

Deferred taxation is provided using the liability method in respect of the taxation effect of all timing differences other than those which are expected with reasonable probability to continue in the foreseeable future.

No provision is made for any possible liabilities on the future sales of properties at their revalued book figures as it is intended that such properties will be retained for use in the business.

#### Turnover

Turnover, which excludes value added tax, and trade discount represents the invoiced value of goods and services supplied.

#### Leased assets

With respect to finance leases, the relevant assets are capitalised and the corresponding liability is included as an obligation. The depreciation policy shown above is adopted in respect of such assets and the interest content of the agreements is charged to the profit and loss account. Rental payments in respect of all other assets are charged to the profit and loss account.

#### Pension scheme arrangements

Contributions are charged to the profit and loss account so as to spread the cost of pensions evenly over the members' working lives with the company.

#### NOTES TO THE ACCOUNTS

**30TH SEPTEMBER 1997** 

55,438

59,431

### 1 Turnover and profit

The whole of the turnover and profit is derived from the principal activity of the business carried on in the United Kingdom.

2	Operating	profit
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		1997	1996
		£	£
	This is stated after charging:		
	Depreciation of owned assets	123,839	115,463
	Hire of equipment	119,654	108,244
	Auditors remuneration	8,000_	8,000
	and after crediting:		
	Profit on disposal of fixed assets	13,996	23,017
	Profit on sale of land easement	,	23,682
3	Directors emoluments	,	
		1997	1996
	-	£	£

At the 30th September 1997 there were 3 directors who had retirement benefit accruing under a defined benefit scheme.

### 4 Particulars of employees

Aggregate emoluments

The average number of persons employed by the company	1997	1996
(including directors) all of whom were involved in the principal activity was:	97	98
	£	£
Their total remuneration was:		
Wages and salaries	1,309,016	1,198,369
Social security costs	101,049	101,400
Other pension costs	23,875	57,576
	1,433,940	1,357,345

## NOTES TO THE ACCOUNTS

### 30TH SEPTEMBER 1997

5	Interest		
		1997	1996
		£	£
	Payable:		
	On bank loans and overdrafts repayable within five years	21.062	57.052
	not by instalments	21,062	57,052
6	Tax on profit on ordinary activities		
		1997	1996
		£	£
	Corporation tax	82,000	50,000
	Deferred taxation	2,299	618
			<b>70.510</b>
	Daily and the second	84,299	50,618
	Prior years: Corporation tax	(4,801)	371
	Corporation tax	(4,001)	311
		79,498	50,989
7	Dividends		
,	Dividends	1997	1996
		£	£
	Final proposed dividends on ordinary shares	104,000	53,000
	i mai proposed dividends on ordinary snares	10-1,000	55,000

### NOTES TO THE ACCOUNTS

### **30TH SEPTEMBER 1997**

8	Tangible fixed assets				
Ū	Tangiote fixed assets	Freehold land and buildings	Leasehold land and buildings	Plant equipment and vehicles	Total £
	Cost/valuation	2	~	~	
	Beginning of year	636,718	125,000	876,370	1,638,088
	Additions	-	<b>,</b>	155,042	155,042
	Disposals	_	-	(78,325)	(78,325)
	Revaluation	(136,718)	10,000	-	(126,718)
	End of year	500,000	135,000	953,087	1,588,087
	Depreciation:				
	Beginning of year	46,034	10,000	541,005	597,039
	Charge for the year	9,234	2,000	112,605	123,839
	Disposals	-	-	(69,775)	(69,775)
	Revaluation	(55,268)	(12,000)		(67,268)
	End of year			583,835	583,835
	Net book value:	-			
	Beginning of year	590,684	115,000	335,365	1,041,049
	End of year	500,000	135,000	369,252	1,004,252
a.	The cost or valuation figures for pr	roperty includes	s:		
			97 -	19	96
		Freehold	Leasehold	Freehold	Leasehold
		£	£	£	£
	Valuation made in 1997	500,000	135,000		-
	Valuation made in 1991	-	-	635,000	125,000
	Stated at historical cost		-	1,718	-
		500,000	135,000	636,718	125,000

The properties were revaulued at 30th September 1997 by Sellers, Chartered Surveyors on an open market existing use basis.

#### NOTES TO THE ACCOUNTS

**30TH SEPTEMBER 1997** 

b. The amount of revalued property as determined according to the historical cost accounting rule is:

	19	97	199	96
	Frechold	Leasehold	Freehold	Leasehold
	£	£	£	£
Cost	106,830	102,250	106,830	102,250
Depreciation	(37,201)	(28,228)	(35,171)	(27,174)
Net book value	69,629	74,022	71,659	75,076
The net book value of the prope	rty comprises:			
			1997	1996
			£	£
Freehold land and buildings			500,000	590,684

d. Capital commitments

There were no capital commitments at the balance sheet date (1996 - nil).

#### 9 Investments

C.

Investments	1997 £	1996 £
Shares at cost in subsidiaries Amounts written off Current account balances	257,100 (10,000) (247,100)	257,100 (10,000) (247,100)
Current account balances	(247,100)	(217,100)

The wholly owned subsidiaries at 30th September 1997 both of whom were incorporated in Great Britain were:-

Tatham Steels Limited Liverpool Steel Services Limited

Neither of the subsidiaries traded in the year

### NOTES TO THE ACCOUNTS

### **30TH SEPTEMBER 1997**

10	Stocks  Raw materials and consumables	1997 £ 1,320,190	1996 £ 1,096,201
11	Debtors		
			due within year
		1997	1996
		£	£
	Trade debtors	2,229,169	2,122,891
	Amounts owed by group undertakings	65,520	3,990
	Other debtors	6,790	10,868
	Prepayments	108,639	82,438
		2,410,118	2,220,187
12	Creditors		
		Amounts due within one year	
		1997	1996
		£	£
	Bank loans and overdrafts	-	414,673
	Trade creditors	2,257,527	1,617,743
	Amounts owed to group undertakings	260,978	186,723
	Corporation tax	80,561	50,000
	Other tax and social security	133,998	150,687
	Accruals	143,314	105,980
	Proposed dividend	104,000	53,000
		2,980,378	2,578,806

Interest on bank borrowing is payable at normal joint stock bank rates. Bank borrowings are secured by cross-guarantees by group companies.

## NOTES TO THE ACCOUNTS

### **30TH SEPTEMBER 1997**

13	Provision for liabilities and charges		
10	110VISION TOT MADNICLES AND CHANGES	1997	1996
		£	£
	Deferred taxation Pension scheme	14,979 67,368	12,680
		92 247	12 600
	Deferred taxation i. Provided in accounts:	82,347	12,680
	Accelerated capital allowances	14,979	12,680
	ii. If provision had been made for all timing differences, a further liability as follows would have appeared in the accounts.		
	Industrial buildings allowances Revaluation of properties	20,000	20,000
		20,000	21,000
	iii. Deferred taxation provided		
	Beginning of year Movement in year	12,680 2,299	12,062 618
	End of year	14,979	12,680
14	Share Capital	1997	1996
		£	£
	Authorised 500,000 ordinary shares of £1 each	500,000	500,000
	Allotted called up and fully paid 257,000 ordinary shares of £1 each	257,000	257,000_

#### NOTES TO THE ACCOUNTS

#### **30TH SEPTEMBER 1997**

#### 15 Revaluation reserve

	1997 £	1996 £
Beginning of year Revaluation	595,497 (59,450)	595,497
End of year	536,047	595,497

#### 16 Contingent liabilities

- (a) The company is a party to guarantees given for bank loans and overdrafts of the parent company and certain fellow subsidiaries.
- (b) The company is involved in a legal dispute with a supplier. There is no indication that this dispute will be decided unfavourably and as a consequence no provision has been made in these accounts for any further liabilities that may be incurred as a result of this action.

#### 17 Financial commitments

The company's annual commitments under non-cancellable operating leases were as follows:-

	Land and buildings		Other	
	1997	1996	1997	1996
	£	£	£	£
Leases expiring within:				
One year	-	-	22,718	7,906
Two to five years	87,050	59,750	92,964	95,241
Over five years	19,500	42,800		
	106,550	102,550	115,682	103,147

#### NOTES TO THE ACCOUNTS

**30TH SEPTEMBER 1997** 

#### 18 Pension scheme

The company is a subsidiary of Hill & Smith Holdings PLC and is a member of the Hill & Smith Group Pension and Assurance Scheme. This is a defined benefit scheme, contributions being based on pension costs across the group as a whole.

The contributions are determined by a qualified actuary on the basis of triennial valuations using the projected unit credit method. The most recent actuarial valuation was at 5th April 1994. Details of this actuarial valuation are disclosed in the accounts of Hill & Smith Holdings PLC.

The pension cost for the year was £23,875 (1996 - £57,576). This took account of the amortisation of the surplus disclosed at the most recent valuation over the average remaining service lives of the active members. It is the intention of the group to continue to make contributions to the pension scheme in line with the recommendations of the actuary in respect of contribution rates.

#### 19 Parent company

The company is a wholly owned subsidiary of Hill & Smith Holdings PLC, a company registered in England

## AUDITORS' REPORT TO THE MEMBERS OF TATHAM MILLER LIMITED

We have audited the accounts on pages 3 to 14 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out on page 6.

### Respective responsibilities of directors and auditors

As described on page 1 the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on these accounts and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### **Opinion**

In our opinion the accounts give a true and fair view of the state of the company's affairs at 30th September 1997 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Church House 5-14 South Road Smethwick West Midlands B67 7BH

9th January 1998

JOHN W HINKS & CO Chartered Accountants and Registered Auditor