**REGISTERED NUMBER: 01524815 (England and Wales)** 

# REPORT OF THE DIRECTORS AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2009

**FOR** 

**TRATOS LIMITED** 

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#### **TRATOS LIMITED**

# COMPANY INFORMATION for the year ended 31st December 2009

**DIRECTORS:** 

· ...,

Mr A Bragagni Mr J S Light Mr M Bragagni Mr N Ancell

**SECRETARY:** 

Mr D J Whitaker

**REGISTERED OFFICE:** 

Unit 1 Park Road

Holmewood Industrial Estate

Chesterfield Derbyshire S42 5UW

**REGISTERED NUMBER:** 

01524815 (England and Wales)

**AUDITORS:** 

Hewitt Card Limited

**Chartered Certified Accountants** 

Registered Auditors 70-72 Nottingham Road

Mansfield Nottinghamshire NG18 1BN

#### **TRATOS LIMITED**

# REPORT OF THE DIRECTORS for the year ended 31st December 2009

The directors present their report with the financial statements of the company and the group for the year ended 31st December 2009

#### **PRINCIPAL ACTIVITIES**

The principal activities of the group in the year under review were those of the manufacture and distribution of electrical cables, crane, electrical and ancillary equipment. The group also installs electrical wiring systems

#### **REVIEW OF BUSINESS**

The level of activity and financial position at the year end were considered satisfactory

The key performance indicators for the group show -

	2009	2008
Turnover	£17.1m	£11 7m
Gross profit percentage	18.80%	16 85%
Net profit/(loss)	£232k	£(0 2)k
Shareholders funds	£948k	£714k

The key business risks and uncertainties are challenges from competitors and retention of key employees

The commercial environment is expected to be challenging for the year ahead, but the directors are confident that the present level of activity can be maintained

#### **DIVIDENDS**

No dividends will be distributed for the year ended 31st December 2009

#### DIRECTORS

The directors during the year under review were

Mr A Bragagni Mr J S Light Mr M Bragagni Mr N Ancell

- appointed 1 4 09

The beneficial interests of the directors holding office on 31st December 2009 in the issued share capital of the company were as follows

Ordinary £1 shares	31 12.09	1 1 09 or date of appointment if later
Mr A Bragagnı	10	10
Mr J S Light	32	32
Mr M Bragagni	8	8
Mr N Ancell	-	-

The remaining 50 shares are held by Tratos Cavi Spa, the company's parent company which is registered in Italy

#### **TRATOS LIMITED**

# REPORT OF THE DIRECTORS for the year ended 31st December 2009

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information

#### **AUDITORS**

The auditors, Hewitt Card Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD:

Mr D J (Whitaker - Secretary

Date 8 TUNE 2010

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF TRATOS LIMITED

We have audited the financial statements of Tratos Limited for the year ended 31st December 2009 on pages six to thirty three. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion

- the financial statements give a true and fair view of the state of the group's and of the parent company's affairs as at 31st December 2009 and of the group's profit for the year then ended,
- the group financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF TRATOS LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Mr J T Card ACCA (Senior Statutory Auditor)

for and on behalf of Hewitt Card Limited

**Chartered Certified Accountants** 

**Registered Auditors** 

70-72 Nottingham Road

Mansfield

Nottinghamshire

NG18 1BN

Date

8/6/10

TRATOS LIMITED (RECISTERED NUMBER: DISZ4815)

# CONSOLIDATED PROFIT AND LOSS ACCOUNT for the year ended 31st December 2009

		200	9	200	8
	Notes	£	£	£	£
TURNOVER Continuing operations Acquisitions		13,997,032	17,182,565	9,513,581 2,194,140	11,707,721
Discontinued operations		13,997,032 3,185,533		11,707,721 	
Cost of sales	2		13,951,959		9,711,530
GROSS PROFIT	2		3,230,606		1,996,191
Net operating expenses	2		2,828,493		1,800,142
OPERATING PROFIT Continuing operations Acquisitions	4	430,804	402,113	288,209 (92,160) ————————————————————————————————————	196,049
Discontinued operations		(28,691)		-	
Interest receivable and similar income			6		1,333
			402,119		197,382
Interest payable and similar charges	5		92,215		161,986
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			309,904		35,396
Tax on profit on ordinary activities	6		77,082		35,673
PROFIT/(LOSS) FOR THE FINANCIAL YEAR AFTER TAXATION	₹		232,822		(277)

# CONSOLIDATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES for the year ended 31st December 2009

	2009 £	2008 £
PROFIT/(LOSS) FOR THE FINANCIAL YEAR Revaluation	232,822	(2 <i>77</i> ) (190,000)
TOTAL RECOGNISED GAINS AND LOSSES		
RELATING TO THE YEAR	232,822	(190,2 <i>77</i> )

### NOTE OF HISTORICAL COST PROFITS AND LOSSES

The difference between the results as disclosed in the profit and loss account and the results on an unmodified historical cost basis is not material

The notes form part of these financial statements

# TRATOS LIMITED (REGISTERED NUMBER: OISZUEIS)

### **CONSOLIDATED BALANCE SHEET** 31st December 2009

		2009		2008	8
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	9		(5 <b>7,701</b> )		(99,598)
Tangible assets	10		2,498,537		2,614,143
Investments	11		-		-
			2,440,836		2,514,545
CURRENT ASSETS					
Stocks	12	4,798,302		4,463,600	
Debtors	13	4,383,485		3,153,564	
Cash at bank and in hand		73,484		47,813	
CREDITORS		9,255,271		7,664,977	
CREDITORS  Amounts falling due within one year	14	9,407,262		8,694,846	
The state of the s					
NET CURRENT LIABILITIES			(151,991)		(1,029,869)
TOTAL ASSETS LESS CURRENT LIABILITIES			2,288,845		1,484,676
CREDITORS Amounts falling due after more than one year	r 15		(1,322,259)		(753,031)
PROVISIONS FOR LIABILITIES	19		(18,984)		(16,865)
NET ASSETS			947,602		714,780
CAPITAL AND RESERVES					
Called up share capital	20		100		100
Revaluation reserve	21		417,972		229,397
Profit and loss account	21		529,530		485,283 ————
SHAREHOLDERS' FUNDS	24		947,602		714,780

The financial statements were approved by the Board of Directors on behalf by

 $8^{74}$  Tune 2010 and were signed on its

J S Light - Director

The notes form part of these financial statements

### **COMPANY BALANCE SHEET** 31st December 2009

		2009	)	2008	3
1	Votes	£	£	£	£
FIXED ASSETS					
Intangible assets	9		-		-
Tangible assets	10		2,432,554		1,607,155
Investments	11		76		501,076
			2,432,630		2,108,231
CURRENT ASSETS					
Stocks	12	4,328,107		3,178,349	
Debtors	13	4,983,965		1,740,073	
Cash at bank and in hand		15,867		24,657	
		0.227.020		4.042.070	
CREDITORS		9,327,939		4,943,079	
Amounts falling due within one year	14	9,007,067		5,138,774	
NET CURRENT ASSETS/(LIABILITIES)			320,872		(195,695)
TOTAL ASSETS LESS CURRENT LIABILITIES			2,753,502		1,912,536
CREDITORS					
Amounts falling due after more than one year	15		(1,322,259)		(753,031)
PROVISIONS FOR LIABILITIES	19		(15,675)		(15,675)
NET ASSETS			1,415,568		1,143,830
CAPITAL AND RESERVES					
Called up share capital	20		100		100
Revaluation reserve	21		417,972		421,615
Profit and loss account	21		997,496		722,115
SHAREHOLDERS' FUNDS	24		1,415,568		1,143,830

The financial statements were approved by the Board of Directors on behalf by

8<sup>TM</sup> TUNE 2010 and were signed on its

Mr J S Light - Director

# CONSOLIDATED CASH FLOW STATEMENT for the year ended 31st December 2009

		2009	)	2008	3
	Notes	£	£	£	£
Net cash inflow/(outflow) from operating activities	1		29,905		(519,908)
	·		20,000		(2,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1
Returns on investments and servicing of finance	2		(92,209)		(160,653)
,	_				
Taxation			(75,144)		(119,149)
Capital expenditure	2		(40,319)		(1,655,814)
			(177,767)		(2,455,524)
Financing	2		802,539		529,15 <i>7</i>
Increase/(Decrease) in cash in the period			624,772		(1,926,367)
Reconciliation of net cash flow					
to movement in net debt	3				
Increase/(Decrease)					
in cash in the period Cash inflow		624,772		(1,926,367)	
from increase in debt and lease financing		(802,539)		(529,064)	
Change in net debt resulting					
from cash flows			(1 <i>77,767</i> )		(2,455,431)
New finance leases					(134,199) 
Movement in net debt in the period			(177,767)		(2,589,630)
Net debt at 1st January			(3,179,827)		(590,197)
Net debt at 31st December			(3,357,594)		(3,179,827)

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT for the year ended 31st December 2009

# 1 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

Year ended 31st December 2009			
	Continuing	Discontinued	Total
	£	£	£
Operating profit	430,804	(28,691)	402,113
Depreciation charges	110,476	11,439	121,915
Profit on disposal of fixed assets	(7,88 <i>7</i> )	-	(7,88 <i>7</i> )
Increase in stocks	(334,702)	-	(334,702)
Increase in debtors	(1,229,921)	-	(1,229,921)
Increase in creditors	1,078,387	<u>-</u>	1,078,387
Net cash inflow from continuing operating activities	47,15 <i>7</i>		
Net cash outflow from discontinued operating activities	·	(17,252)	
Net cash inflow from operating activities			29,905
Year ended 31st December 2008	_		
	Continuing £	Discontinued £	Total £
Operating profit	196,049	L	196,049
Depreciation charges	85,951	_	85,951
Loss on disposal of fixed assets	624	_	624
Increase in stocks	(1,128,832)	_	(1,128,832)
Increase in debtors	(1,932,830)	-	(1,932,830)
Increase in creditors	2,259,130	_	2,259,130
increase in creations			
Net cash outflow from continuing operating activities  Net cash inflow from discontinued operating activities	(519,908)		
Net cash outflow from operating activities			(519,908)
ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE	CASH FLOW ST	TATEMENT	
		2009	2008
		£	£
Returns on investments and servicing of finance			4 222
Interest received		(95.416)	1,333
Interest paid		(85,416)	(153,681)
Interest element of hire purchase payments		(6,799)	(8,305)
Net cash outflow for returns on investments and servicing of fine	ance	(92,209)	(160,653)

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# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT for the year ended 31st December 2009

# ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT - continued

2

			2009 £	2008 £
	Capital expenditure Purchase of intangible fixed assets		-	107,93 <i>7</i>
	Purchase of tangible fixed assets Sale of tangible fixed assets		(69,629) 29,310	(1,790,417) 26,666
	Net cash outflow for capital expenditure		(40,319)	(1,655,814)
	Financing			
	New loans in year		1,555,000	600,000
	Loan repayments in year		(718,356)	(49,204)
	Capital repayments in year		(34,105)	(21,639)
	Net cash inflow from financing		802,539	529,15 <i>7</i>
3	ANALYSIS OF CHANGES IN NET DEBT			
		At 1 1 09	Cash flow £	At 31 12 09 £
	Net cash			
	Cash at bank and in hand	47,813	25,671	73,484
	Bank overdrafts	(2,472,565)	599,101	(1,873,464)
		(2,424,752)	624,772	(1,799,980)
	Debt			
	Hire purchase  Debts falling due	(121,861)	34,105	(87,756)
	within one year  Debts falling due	(100,573)	(105,739)	(206,312)
	after one year	(532,641)	(730,905)	(1,263,546)
		(755,075)	(802,539)	(1,557,614)
	Total	(3,179,827)	(1 <i>77,7</i> 67)	(3,357,594)
			<del></del>	

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the year ended 31st December 2009

#### **ACCOUNTING POLICIES** 1

#### Accounting convention

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets

#### **Turnover**

Turnover represents net invoiced sales of goods, excluding value added tax

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2007, is being amortised evenly over its estimated useful life of five years

Positive goodwill is in respect of the groups subsidiary company, Modular Wiring Systems Limited. It represents the goodwill on acquisition of a trade and is being amortised over its expected useful life of 5 years

Negative goodwill is in respect of the acquisition of the group North West Cables Limited and is being written off to the Profit & Loss account in the periods expected to benefit from the associated assets, that is, in line with the depreciation charge on the acquired plant

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter

Freehold property

- 2% on cost/valuation

Long leasehold

- Straight line over 99 years

Plant and machinery

- 33 3% straight line, 20% on reducing balance,

20% on cost. 10% on reducing balance and

Straight line over 3 years

Fixtures and fittings

- 20% on cost and

10% on reducing balance

Motor vehicles

- 50% on cost,

25% on reducing balance and Straight line over 3 years

#### Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads

### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result

> Page 13 continued

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

#### 1 ACCOUNTING POLICIES - continued

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability

#### Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme Contributions payable to the group's pension scheme are charged to the profit and loss account in the period to which they relate

#### 2 ANALYSIS OF OPERATIONS

	Continuing	2009 Discontinued	Total
	£	£	£
Cost of sales	11,252,220	2,699,739	13,951,959
Gross profit	2,744,812	485,794	3,230,606
Net operating expenses			
Administrative expenses Other operating income	2,372,204 (58,196)	514,485	2,886,689 (58,196)
Other operating income	(30,190)		(30,130)
	2,314,008	514,485	2,828,493
		2008	
	Continuing	Discontinued	Total
Cost of sales	9,711,530 ————	£	9,711,530
Gross profit	1,996,191		1,996,191
Net operating expenses			
Administrative expenses	1,826,903	-	1,826,903
Other operating income	(26,761)	<u>-</u>	(26,761)
	1,800,142	-	1,800,142

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

# 2 ANALYSIS OF OPERATIONS - continued

	The total figures for continuing operations include the following amounts relating to	acquisitions 2009	2008
	Cost of sales	£	1,763,987
	Gross profit		430,153
	Net operating expenses		
	Administrative expenses	-	522,313
3	STAFF COSTS	2000	2008
		2009 £	2008 £
	Wages and salaries	2,174,965	1,240,903
	Social security costs	170,162	82,564
	Other pension costs	61,270	47,367
		2,406,397	1,370,834
	The average monthly number of employees during the year was as follows		
		2009	2008
		86	76

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

# 4 OPERATING PROFIT

The operating profit is stated after charging/(crediting)

	2009	2008
	£	£
Depreciation - owned assets	130,053	87,071
Depreciation - assets on hire purchase contracts	33,758	7,220
(Profit)/Loss on disposal of fixed assets	(7,887)	624
Goodwill amortisation	40,419	15,173
Goodwill amortisation	(82,316)	(23,512)
Auditors' remuneration	11,590	9,725
Auditors remuneration other services	11,397	13,190
Directors' remuneration	213,660	183,235
Directors' pension contributions to money purchase schemes	36,065	22,731
		<del></del>
The number of directors to whom retirement benefits were accruing was as follows		
Money purchase schemes	4	4
	<del></del>	<del></del>
Information regarding the highest paid director for the year ended 31st December 20	09 is as follows	
	2009	
	£	
Emoluments etc	110,45 <i>7</i>	
Pension contributions to money purchase schemes	25,307	
INTEREST PAYABLE AND SIMILAR CHARGES		
	2009	2008
	£	£
Bank interest	4,496	26,250
Bank loan interest	28,094	14,434
Interest on parent company debt	30,251	48,166
Invoice discounting interest	22,575	64,831
Hire purchase	6,799	8,305
	92,215	161,986

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

# 6 TAXATION

Analysis of the tax charge  The tax charge on the profit on ordinary activities for the year was as follows		
the tax charge of the profit of ordinary activities for the year was as follows	2009	2008
Current tax	£	£
UK corporation tax	30,080	30,261
Overprovision in respect of earlier years	44,883	(10)
Total current tax	74,963	30,251
Deferred tax		
Origination and reversal of timing differences	2,119	1,233
Effect of increased/(decreased) tax rate on opening liability	_	4,189
	<del></del>	
Total deferred tax	2,119	5,422 ———
Tax on profit on ordinary activities	77,082	35,673
Factors affecting the tax charge The tax assessed for the year is lower than the standard rate of corporation tax explained below	on the UK The	e difference i
	2009	2008
	£	£
Profit on ordinary activities before tax	309,904 ———	35,396 =======
Profit on ordinary activities		
multiplied by the standard rate of corporation tax		
in the UK of 31 892% (2008 - 27 690%)	98,835	9,801
Effects of		
Expenditure not allowable for taxation purposes	153,579	25,088 (4,330)
Depreciation in excess of capital allowances corporation tax	(16,400)	(4,330)
Utilisation of tax losses/loss relief	(17,662)	-
Marginal relief	(1,685)	-
Adjustment in respect of earlier years	44,883	(10)
Income not allowable for taxation purposes	(186,58 <i>7</i> )	
		(298)
Current tax charge	74,963	

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

#### 7 PROFIT OF PARENT COMPANY

As permitted by Section 408 of the Companies Act 2006, the profit and loss account of the parent company is not presented as part of these financial statements. The parent company's profit for the financial year was £271,738 (2008 - £314,148)

#### 8 DEFINED CONTRIBUTION PENSION SCHEME

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate. The total cost of contributions in the year is £58,346 (2008 £47,367). No contributions were outstanding at 31st December 2009 (2008 nil).

#### 9 INTANGIBLE FIXED ASSETS

Group	Goodwill £	Goodwill £	Totals £
COST	_	-	_
At 1st January 2009			
and 31st December 2009	126,325	(234,262)	(107,93 <i>7</i> )
AMORTISATION			
At 1st January 2009	15,1 <i>7</i> 3	(23,512)	(8,339)
Amortisation for year	40,419	(82,316)	(41,897)
At 31st December 2009	55,592	(105,828)	(50,236)
NET BOOK VALUE			
At 31st December 2009	70,733	(128,434)	(57,701)
At 31st December 2008	111,152	(210,750)	(99,598)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

#### 10 TANGIBLE FIXED ASSETS

NET BOOK VALUE At 31st December 2009

At 31st December 2008

Group			
	Freehold property	Long leasehold	Plant and machinery
	£	£	£
COST OR VALUATION			
At 1st January 2009	850,000	931,296	1,019,990
Additions	<del></del>	10,925	5,679
At 31st December 2009	850,000	942,221	1,025,669
DEPRECIATION	<del></del>		
At 1st January 2009	18,360	3,165	299,817
Charge for year	12,240	9,495	109,992
Eliminated on disposal	-		
At 31st December 2009	30,600	12,660	409,809
NET BOOK VALUE			
At 31st December 2009	819,400	929,561	615,860
At 31st December 2008	<u>831,640</u>	928,131	720,173
	<b></b>		
	Fixtures and	Motor	
	fittings	vehicles	Totals
	£	£	£
COST OR VALUATION	_	_	_
At 1st January 2009	188,985	97,037	3,087,308
Additions	-	53,024	69,628
Disposals	<u> </u>	(48,230)	(48,230)
At 31st December 2009	188,985	101,831	3,108,706
DEPRECIATION			
At 1st January 2009	128,491	23,332	<i>473,</i> 165
Charge for year	6,050	26,034	163,811
Eliminated on disposal		(26,807)	(26,807)
At 31st December 2009	134,541	22,559	610,169

Included in cost or valuation of land and buildings is freehold land of £238,000 (2008 - £238,000) which is not depreciated

54,444

60,494

2,498,537

2,614,143

79,272

73,705

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

### 10 TANGIBLE FIXED ASSETS - continued

#### Group

Cost or valuation at 31st December 2009 is represented by

	Freehold	Long	Plant and
	property	leasehold	machinery
	£	£	£
Valuation in 2002	182,166	-	-
Valuation in 2007	262,722	-	-
Cost	405,112	942,221	1,025,669
			<del></del>
	850,000	942,221	1,025,669
	<del></del>		
	Fixtures		
	and	Motor	
	fittings	vehicles	Totals
	£	£	£
Valuation in 2002	-	-	182,166
Valuation in 2007	-	-	262,722
Cost	188,985	101,831	2,663,818
	188,985	101,831	3,108,706

# Freehold land and buildings

The valuation on 10th July 2007 was prepared by Allied Surveyors on a freehold vacant possession basis, in accordance with RICS guidelines, as incorporated within the Valuation Standards

Page 20 continued

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

# 10 TANGIBLE FIXED ASSETS - continued

# Group

Fixed assets, included in the above, which are held under hire pu	ırchase contracts ai	re as follows	
	Plant and	Motor	
	machinery	vehicles	Totals
	£	£	£
COST OR VALUATION			
At 1st January 2009	139,843	25,149	164,992
Disposals	-	(14,495)	(14,495)
O 15 postais		<del></del>	(11,155)
At 31st December 2009	139,843	10,654	150,49 <i>7</i>
The State of College C			<del></del>
DEPRECIATION			
At 1st January 2009	_	11, <i>7</i> 96	11,796
Charge for year	27,969	5,789	33,758
Eliminated on disposal	27,303		
climinated on disposal	<del>-</del>	(6,931)	(6,931)
At 31st December 2009	27.060	10,654	38,623
At 31st December 2009	27,969		30,023
NET BOOK VALUE			
At 31st December 2009	111 07/		111 07/
At 31st December 2009	111,874		111,874
At 31st December 2008	120.042	13,353	153,196
At 31st December 2000	139,843	<u> </u>	133,190
Company	Freehold property £	Long leasehold £	Plant and machinery £
COST OR VALUATION	_	_	
At 1st January 2009	850,000	_	912,509
Additions	030,000	934,309	5,679
Additions		<del></del>	3,07 3
At 31st December 2009	850,000	934,309	918,188
DEPRECIATION			
	10 260		226 271
At 1st January 2009	18,360	4 740	236,371
Charge for year	12,240	4,748	100,573
Eliminated on disposal	-		
44 31st Dagombox 2000	20.600	4.740	226.044
At 31st December 2009	30,600	4,748	336,944
NET BOOK VALUE			
NET BOOK VALUE	010 400	020 561	CO4 244
NET BOOK VALUE At 31st December 2009	819,400	929,561	581,244
	819,400 831,640	929,561	581,244 ———————————————————————————————————

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

### 10 TANGIBLE FIXED ASSETS - continued

#### Company

	Fixtures		
	and	Motor	
	fittings	vehicles	Totals
	£	£	£
COST OR VALUATION			
At 1st January 2009	178,416	65,445	2,006,3 <i>7</i> 0
Additions	-	38,222	978,210
Disposals		(33,129)	(33,129)
At 31st December 2009	178,416	70,538	2,951,451
DEPRECIATION			-
At 1st January 2009	126,515	17,966	399,212
Charge for year	5,193	13,010	135,764
Eliminated on disposal		(16,079)	(16,079)
At 31st December 2009	131,708	14,897	518,897
NET BOOK VALUE			
At 31st December 2009	46,708	55,641	2,432,554
At 31st December 2008	51,901	47,479	1,607,158

Included in cost or valuation of land and buildings is freehold land of £238,000 (2008 - £238,000) which is not depreciated

If freehold land and buildings had not been revalued it would have been included at the following historical cost

	2009	2008
	£	£
Cost	405,112	405,112

The valuation on 10th July 2007 was prepared by Allied Surveyors on a freehold vacant possession basis, in accordance with RICS guidelines, as incorporated within the Valuation Standards

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

# 10 TANGIBLE FIXED ASSETS - continued

# Group

Fixed assets, included in the above, which are held und	er hire purchase contracts ar	e as follows	
·	Plant and	Motor	
	machinery	vehicles	Totals
	£	£	£
COST OR VALUATION			
At 1st January 2009	139,843	14,495	154,338
Disposals	<u> </u>	(14,495)	(14,495)
At 31st December 2009	139,843	-	139,843
DEPRECIATION	<del></del>		
At 1st January 2009	-	8,518	8,518
Charge for year	27,969	872	28,841
Eliminated on disposal	<u> </u>	(9,390)	(9,390)
At 31st December 2009	27,969	-	27,969
NET BOOK VALUE			
At 31st December 2009	111,874	<del>-</del>	111,874
At 31st December 2008	139,843	5,977	145,820

# 11 FIXED ASSET INVESTMENTS

### Company

	investments £
COST At 1st January 2009 Impairments	501,076 (501,000)
At 31st December 2009	76
NET BOOK VALUE At 31st December 2009	76
At 31st December 2008	501,076

Unlisted

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

#### 11 FIXED ASSET INVESTMENTS - continued

The group or the company's investments at the balance sheet date in the share capital of companies include the following

#### **Subsidiaries**

# Hamilton Cables (East Anglia) Ltd

Nature of business dormant

Class of shares holding Ordinary 100 00

The subsidiary has a nil balance sheet value for the years ended 31st December 2008 and 2007

### **Hamilton Cables Limited**

Nature of business dormant

Class of shares holding Ordinary 100 00

The subsidiary has a nil balance sheet value for the years ended 31st December 2008 and 2007

#### **Hamilton Pow-R-Safe Ltd**

Nature of business distribution of crane & ancillary equipment

Class of shares holding Ordinary 100 00

Aggregate capital and reserves  $\begin{array}{ccc} 2009 & 2008 \\ \text{£} & \text{£} \\ 83,084 & 80,168 \\ \text{Profit for the year} & 32,916 & 89,727 \\ \hline \end{array}$ 

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

#### 11 **FIXED ASSET INVESTMENTS - continued**

#### North West Cables Limited

Country of incorporation England Nature of business Manufacture of insulated electrical cable

Class of shares holding Ordinary 100 00

31 12 08 30 6 09 £ £ Aggregate capital and reserves 128,200 784,010 (28,691)Loss for the period (42,992)

The company was acquired on 1st September 2008. Subsequent to acquisition, the trade and net assets of North West Cables Limited have been transferred to the company at 30th June 2009. The consideration for the net assets acquired on the transfers were satisfied by inter company loans. Following the transfer of the trade and net assets, the company subject to hive up became dormant

The cost of the company's investment in the company acquired, reflected the underlying fair value of the net assets at the time of the acquisition. As a result of the subsequent hive up, the value of the company's investment in the subsidiary undertaking transferred, fell below the amount at which it was stated in the company's accounting records The Companies Act 2006 requires that the investment be written off accordingly and that the amount be charged to the company's profit & loss account, therefore the amount shown as the investment in the subsidiary company transferred, has been written off to the profit & loss account as an impairment of the investment

#### Modular Wiring Systems Limited

Country of incorporation England

Nature of business Installation and electrical wiring systems

holding Class of shares Ordinary 100 00

2009 £ Aggregate capital and reserves (541,375)(531,118)Profit/(Loss) for the year (561,406)10,257

The company was acquired on 1st September 2008

Since the acquisition of North West Cables Limited and Modular Wiring Limited, there has been a significant change and reorganisation of Modular Wiring Systems Limited. In addition there has been an increase in the company's order book through the winning of various contracts and the directors are now confident that in the coming years it will meet its forecasts and targets which demonstrate the company's ability to repay the intercompany debt to Tratos Limited In view of these considerations the directors are of the opinion that no provision is needed against the intercompany debt despite the deficit of assets on the balance sheet of Modular Wiring Systems Limited

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2008

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

### 12 STOCKS

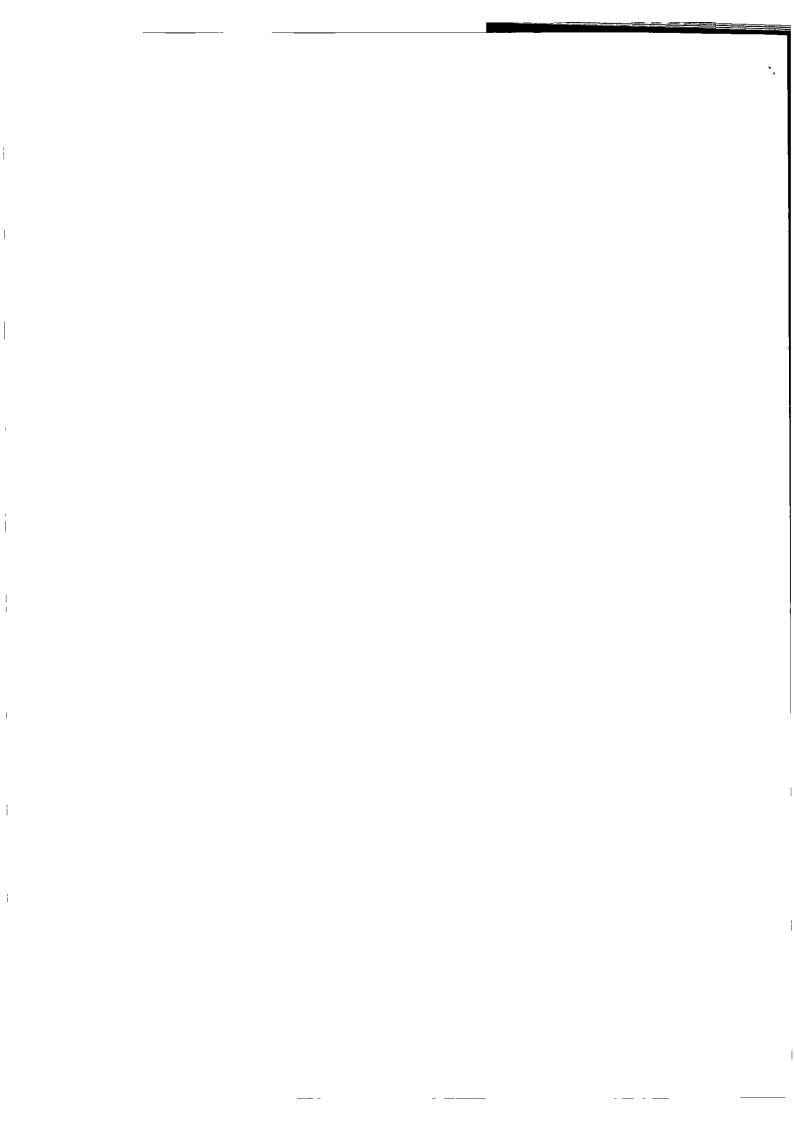
	Gı	oup	Con	npany
	2009	2008	2009	2008
	£	£	£	£
Stock of finished goods	4,284,416	3,458,921	4,059,105	3,178,349
Raw materials	244,884	846,176	-	-
Work-ın-progress	269,002	158,503	269,002	
	4,798,302	4,463,600	4,328,107	3,178,349

### 13 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	2009	2008	2009	2008
	£	£	£	£
Trade debtors	4,073,070	3,050,654	3,268,513	1,424,164
Other debtors	31,939	8,273	31,721	8,263
Amounts owed by group undertakings	59,460	-	1,475,985	277,820
Prepayments and accrued income	219,016	94,637	207,746	29,826
	4,383,485	3,153,564	4,983,965	1,740,073

### 14 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

Group		Company	
2009	2008	2009	2008
£	£	£	£
2,079,776	2,573,138	1,631,732	579,427
29,043	35,471	29,043	29,408
688,482	1,130,202	644,739	45 <i>7,</i> 629
30,080	30,261	23,835	-
51,629	62,912	41,452	16,116
540,8 <i>77</i>	380,645	515,253	216,583
134,000	165,643	134,000	167,000
5,702,012	4,056,769	5,873,588	3,553,696
151,363	259,805	113,425	118,915
9,407,262	8,694,846	9,007,067	5,138,774
	2009 £ 2,079,776 29,043 688,482 30,080 51,629 540,877 134,000 5,702,012 151,363	2009 2008 £ £ £ 2,079,776 2,573,138 29,043 35,471 688,482 1,130,202 30,080 30,261 51,629 62,912 540,877 380,645 134,000 165,643 5,702,012 4,056,769 151,363 259,805	2009       2008       2009         £       £       £         2,079,776       2,573,138       1,631,732         29,043       35,471       29,043         688,482       1,130,202       644,739         30,080       30,261       23,835         51,629       62,912       41,452         540,877       380,645       515,253         134,000       165,643       134,000         5,702,012       4,056,769       5,873,588         151,363       259,805       113,425



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

# 15 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Group		Company	
	2009	2008	2009	2008
	£	£	£	£
Bank loans (see note 16)	1,263,546	532,641	1,263,546	532,641
Hire purchase contracts (see note 17)	58,713	86,390	58, <b>7</b> 13	86,390
Other creditors	<del>-</del>	134,000	-	134,000
	1,322,259	753,031	1,322,259	753,031

#### 16 LOANS

An analysis of the maturity of loans is given below

	Group		Company	
	2009	2008	2009	2008
	£	£	£	£
Amounts falling due within one year or on demand				
Bank overdrafts	1,873,464	2,472,565	1,425,420	478,854
Bank loans	206,312	100,573	206,312	100,573
	2,079,776	2,573,138	1,631,732	579,427
Amounts falling due between one and two years				
Bank loans	211,563	63,908	211,563	63,908
Amounts falling due between two and five years				
Bank loans - 2-5 years	789,245 ———	181,445	789,245	181,445
Amounts falling due in more than five years Repayable by instalments				
Bank loans more 5 yr by instal	262,738	287,288	262,738	287,288 ======

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

# 17 OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES

_		
G	rou	D

	Hu		
	purchase		
	contr	acts	
	2009	2008	
	£	£	
Gross obligations repayable			
Within one year	34,543	41,618	
Between one and five years	70,166	104,202	
	104,709	145,820	
Finance charges repayable			
Within one year	5,500	6,147	
Between one and five years	11,453	17,812	
	16,953	23,959	
Net obligations repayable			
Within one year	29,043	35,4 <i>7</i> 1	
Between one and five years	58,713	86,390	
	87,756	121,861	
	· · · · · · · · · · · · · · · · · · ·		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

# 17 OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES - continued

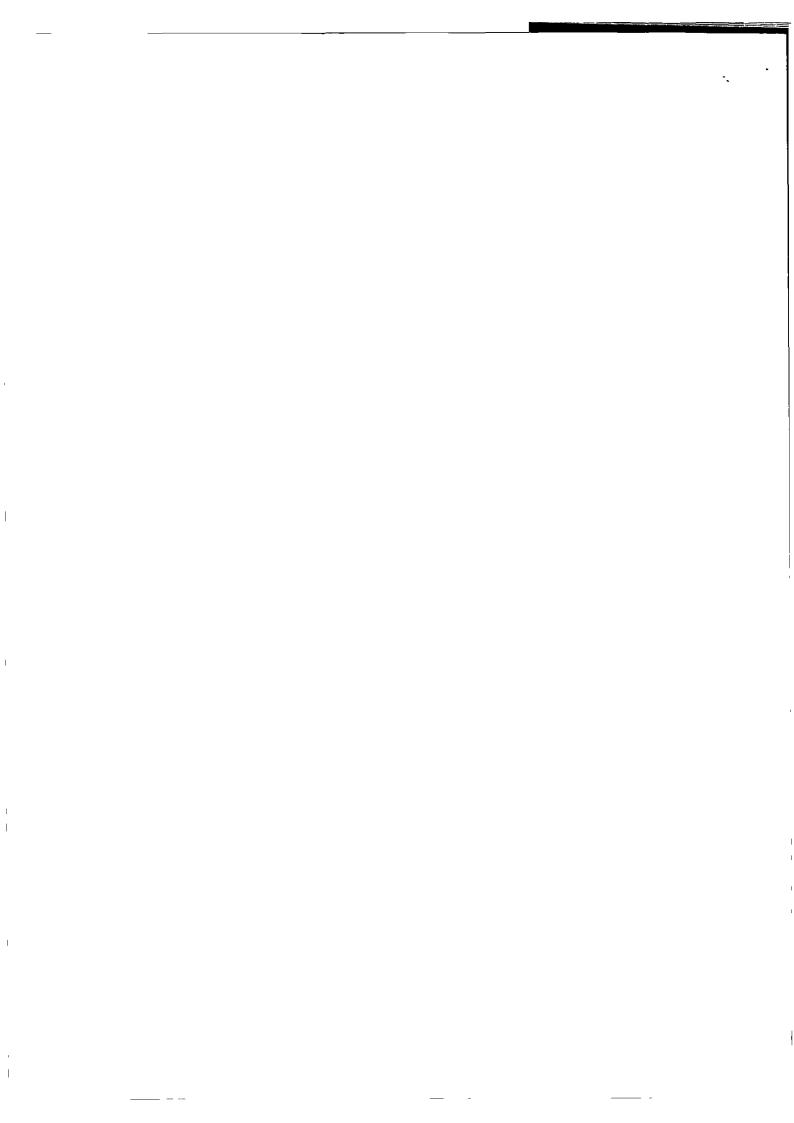
C-		
CO	mp	any

	Hı		
	purchase		
	contr		
	2009	2008	
	£	£	
Gross obligations repayable			
Within one year	34,543	34,975	
Between one and five years	70,166	104,202	
	104,709	139,177	
Finance charges repayable			
Within one year	5,500	5,56 <i>7</i>	
Between one and five years	11,453	17,812	
	16,953	23,379	
		<del></del>	
Net obligations repayable			
Within one year	29,043	29,408	
Between one and five years	58,713	86,390	
	87,756	115,798	
	<del></del>		

The following operating lease payments are committed to be paid within one year

#### Group

Стоир	Land and buildings		Other operating leases	
	2009 £	2008 £	2009 £	2008 £
Expiring Within one year	<u>-</u>	-	12,824	8,133
Between one and five years	-	-	35,21 <i>7</i>	29,521
In more than five years	29,100	29,100	· -	
	29,100 	29,100	48,041	37,654



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

#### 17 OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES - continued

#### Company

Company		buildings ope		other erating eases	
	2009	2008	2009	2008	
	£	£	£	£	
Expiring					
Within one year	-	-	12,824	4,299	
Between one and five years	-	-	35,21 <i>7</i>	11,146	
In more than five years	29,100	-	-	-	
	<del> </del>	<del></del>			
	2 <del>9</del> ,100	-	48,041	15,445	
				=====	

#### 18 SECURED DEBTS

The following secured debts are included within creditors

	Group		Company	
	2009	2008	2009	2008
	£	£	£	£
Bank overdrafts	1,873,464	2,472,565	1,425,420	478,854
Bank loans	1,469,858	633,214	1,469,858	633,214
Hire purchase contracts	87,756	121,861	87,756	115,798
	3,431,078	3,227,640	2,983,034	1,227,866
	<u> </u>			

There is a charge over the company's land and buildings

A cross guarantee and debenture between Tratos and its fellow group companies also exists

Bank overdrafts are secured by means of a fixed and floating charge. The fixed charge is over all fixed assets plus present and future book and other debts. The floating charge is over all movable and intangible assets of the company.

### 19 PROVISIONS FOR LIABILITIES

	Group		Company	
	2009	2008	2009	2008
	£	£	£	£
Deferred tax				
Accelerated capital allowances	18,984	16,865	15,675	15,675
	<del>=</del>	<del></del>	<del>- :::</del>	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

# 19 PROVISIONS FOR LIABILITIES - continued

	Group				Deferred tax
	Balance at 1st Ja Accelerated cap				£ 16,865 2,119
	Balance at 31st	December 2009			18,984
	Company				Deferred tax £
	Balance at 1st Ja	nuary 2009			15,675
	Balance at 31st	December 2009			15,675
20	CALLED UP SH	ARE CAPITAL			
	Allotted, issued				
	Number	Class	Nominal value	2009 £	2008 £
	100	Ordinary	£1	100	100
21	RESERVES				
	Group				
			Profit	ъ .	
			and loss account	Revaluation reserve	Totals
			£	£	£
	At 1st January 26 Profit for the yea		485,283 232,822	229,397	714,680 232,822
	Transfer		(188,575)	188,5 <i>7</i> 5	,
	At 31st Decemb	er 2009	529,530	417,972	947,502



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

#### 21 RESERVES - continued

Company

, ,	Profit and loss account £	Revaluation reserve	Totals £
At 1st January 2009	722,115	421,615	1,143,730
Profit for the year	271,738		271,738
Transfer	3,643	(3,643)	
At 31st December 2009	997,496	417,972	1,415,468
		=====	

#### 22 ULTIMATE PARENT COMPANY

The ultimate parent company is Alma Srl, a company registered in Italy

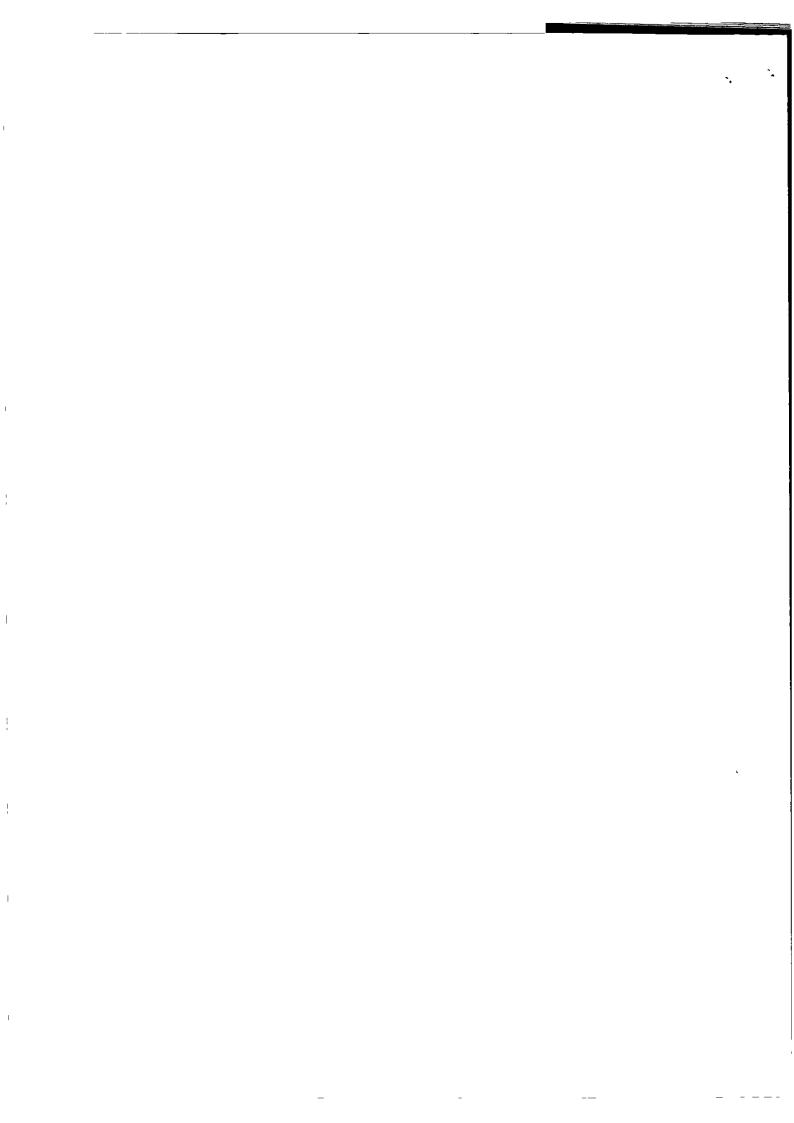
#### 23 RELATED PARTY DISCLOSURES

The group traded with Tratos Cavi the group's parent company and it's ultimate parent company Alma Srl. The trade between the companies, which was on a normal commercial basis consisted of the supply of goods and services. The amounts involved during the year were

Tratos Cavı Alma Srl	purchases sales	2009 £ 8,867,424 102,836	2008 £ 4,892,907
The amounts (due)/from group companies at 31st December	er are		
Tratos Cavı Alma Srl		2009 £ (5,745,388) 102,836	2008 £ (4,056,768)

The ultimate controlling party is Mr A Bragagni a shareholding director of the company who also holds a controlling interest in the ultimate parent company Alma Srl

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31st December 2009

# 24 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Group		
	2009	2008
	£	£
Profit/(Loss) for the financial year	232,822	(277)
Other recognised gains and losses		
relating to the year (net)	-	(190,000)
	<del></del>	
Net addition/(reduction) to shareholders' funds	232,822	(190,277)
Opening shareholders' funds	714,780	905,05 <i>7</i>
	<del></del> -	
Closing shareholders' funds	947,602	714,780
	<del></del>	
C		
Company	2000	2000
	2009 £	2008 £
Durk to the time and time	<b>-</b>	
Profit for the financial year	271,738	314,148
Net addition to shareholders' funds	271,738	314,148
Opening shareholders' funds	1,143,830	829,682
, ,		
Closing shareholders' funds	1,415,568	1,143,830
	<del></del>	

