



**KENNEDY CONSTRUCTION GROUP  
LIMITED  
and its subsidiaries**

**REPORT AND ACCOUNTS**

**31 October 1999**



**KENNEDY CONSTRUCTION GROUP LIMITED**  
**and its subsidiaries**

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**KENNEDY CONSTRUCTION GROUP LIMITED**  
**and its subsidiaries**

**CHAIRMAN'S STATEMENT**

I am delighted to report on another successful year for Kennedy Construction Group. Turnover for the year grew by 30% to £103 million and operating profit of £7.8m was achieved despite set-up costs on major contracts and heavy investment in training and systems. This is a creditable performance for the sector.

The growth in turnover was due to the award of a number of major long term partnering contracts including a second contract for Transco in Yorkshire, further contracts for West of Scotland water and a ten-year partnering agreement with Midlands Electricity. There was also an increase in activity in the telecoms sector. The Group's strategy of working closely with clients to structure contracts for long term improvement in efficiency has led to a strong market position which should enable sustained growth and stability. The current year has begun with over 82% of budgeted turnover already secured and £109 million has already been secured for subsequent years. Margins on highway works were also good despite severe market conditions and there are positive opportunities for growth in the long term.

The integration of all utility activities under the name Kennedy Utility Management has been successful, leading to a more co-ordinated approach. This will play a major role in maintaining Kennedy's strong position in the multi-utility sector. Management in all sectors has been strengthened particularly in the regions with the appointment of new southern and midland regional managers. Changes in the nature of clients requirements has also necessitated the recruitment of commercial and administrative staff at all levels.

Investment in systems and controls for continued improvement has continued. The safety, quality and environmental functions have been combined into an integrated Risk Management function which will lead to better communication and improved efficiency. Accreditation to ISO14001 for the environmental management system is expected to be achieved this year.

I was delighted to welcome Stephen Byers the Secretary of State for Trade and Industry to open the Manchester training centre in March. This facility will enable the company to train and develop its entire workforce in addition to carrying out training for many of its clients. Kennedy now has almost 2000 employees and is committed to Investors in People as part of its commitment to their personal development.

I believe Kennedy is now in an extremely strong position to take advantage of the new opportunities that arise as our market continues to change from the execution of low value short term contracts into the total provision of service with contract periods of up to ten years carried out on a cost reimbursable basis. Whilst slower growth is predicted for 2000, I feel confident that the Group is extremely well positioned to enjoy sustained increased profit in the future.

Stuart Doughty  
Chairman

**KENNEDY CONSTRUCTION GROUP LIMITED**  
**and its subsidiaries**

**REPORT OF THE DIRECTORS**

The directors submit their report and the accounts for the year ended 31 October 1999.

**PRINCIPAL ACTIVITIES**

The principal activities of the company and its subsidiaries comprise public works contracting and other ancillary activities.

**REVIEW OF THE BUSINESS**

Operating profit of £7.8m was achieved during the year, representing an increase of £0.5m on 1998. The increase in turnover of 30% brought the total for the year to £103m. The rise was largely due to the increase in activity in the telecoms sector combined with the partnering contract awarded by Transco in Scotland which generates turnover of £20m per annum compared with £7-8m in previous years. The group was successful in obtaining further partnering contracts during the year with Transco in Yorkshire and Midlands Electricity. Among other awards was the West of Scotland Water contract which was renewed for two years in October.

Margins were adversely affected by start up costs on the larger partnering style contracts. This was exasperated by a small number of contracts suffering problems due to large swings in volumes. These problems were resolved during the course of the year. The Roads division also suffered due to fierce competition in the industry which affected both turnover and margins. At the same time overheads increased due to administrative support required to manage the additional workload in the Utilities divisions.

A much smaller increase in turnover is planned for the current year. Activity in the roads division is much improved, and the problems experienced in 1999 on certain contracts were resolved during that year. The directors are therefore confident that profits will increase significantly in 2000. 82% of budgeted turnover for 2000 is already in hand, plus 53% and 32% for the two subsequent years.

**FIXED ASSETS**

Details of movements in fixed assets are included in notes 10 to 12 to the accounts.

**RESULTS AND DIVIDENDS**

The results of the group for the year are set out in detail on page 7.

Dividends of £2,000,000 were paid during the year (1998 - £1,400,000). The directors recommend that a final dividend of £1,900,000 be paid (1998 - £4,300,000). Details of dividends payable in relation to each class of share in issue are disclosed in note 9 to the accounts.

**KENNEDY CONSTRUCTION GROUP LIMITED**  
**and its subsidiaries**

**REPORT OF THE DIRECTORS** continued

**DIRECTORS**

The directors who served during the year were as follows:

P V Carolan  
S E Atkinson  
P Carney  
S D B Carter  
J W Reid  
S J Doughty

P V Carney and D B Carter retire by rotation, and being eligible offer themselves for re-election.

None of the directors have any interest in the share capital of the company. The beneficial interests of the first five named directors in the ordinary share capital of the ultimate parent company, Proby Limited, are shown in that company's accounts. S J Doughty had no interest in the share capital of the company or the ultimate parent company during the year.

**DISABLED PERSONS**

The company has an established policy of encouraging the employment of disabled persons wherever this is practicable. In compliance with the current legislation the company seeks to employ at least the quota of disabled persons required. The company endeavour that disabled employees benefit from training and career development programmes in common with all employees.

**CHARITABLE CONTRIBUTIONS**

Contributions during the year to United Kingdom charitable organisations amounted to £9,050 (1998 - (£6,140)).

**YEAR 2000 ISSUES**

Following their initial review, the directors continue to be alert to the potential risks and uncertainties surrounding the year 2000 issue. As at the date of this report, the directors are not aware of any significant factors which have arisen, or that may arise, which will affect the activities of the business; however, the situation is still being monitored. Any future costs associated with this issue cannot be quantified but are not expected to be significant.

**KENNEDY CONSTRUCTION GROUP LIMITED**  
**and its subsidiaries**

**REPORT OF THE DIRECTORS** continued

**AUDITORS**

A resolution to re-appoint Deloitte & Touche as auditors will be proposed at the annual general meeting.

By order of the Board

A handwritten signature in black ink, appearing to read 'R W Kirkin', written in a cursive style.

R W Kirkin

28 February 2000

Secretary

**KENNEDY CONSTRUCTION GROUP LIMITED**  
**and its subsidiaries**

**STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the company and the group and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group as at the end of the financial year and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- \* select suitable accounting policies and then apply them consistently;
- \* make judgements and estimates that are reasonable and prudent;
- \* state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- \* prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and the group will continue in business.



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## AUDITORS' REPORT TO THE MEMBERS OF KENNEDY CONSTRUCTION GROUP LIMITED

We have audited the financial statements on pages 7 to 27 which have been prepared under the accounting policies set out on pages 13 and 14.

### Respective responsibilities of directors and auditors

As described on page 5 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the company and the group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 October 1999 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche  
Chartered Accountants and Registered Auditors

28 February 2000



**KENNEDY CONSTRUCTION GROUP LIMITED**  
and its subsidiaries

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**CONSOLIDATED PROFIT AND LOSS ACCOUNT**  
for the year ended 31 October 1999

	Note	1999	1998
		£	£
TURNOVER	1	103,170,572	79,029,646
Cost of sales		<u>(90,250,993)</u>	<u>(67,040,956)</u>
GROSS PROFIT		12,919,579	11,988,690
Administrative expenses		<u>(5,151,218)</u>	<u>(4,733,601)</u>
OPERATING PROFIT		7,768,361	7,255,089
Share of loss in joint venture	11	<u>(98,008)</u>	<u>(66,235)</u>
PROFIT ON ORDINARY ACTIVITIES BEFORE INTEREST		7,670,353	7,188,854
Interest receivable and similar income	5	171,020	216,773
Interest payable and similar charges	6	<u>(237,718)</u>	<u>(75,249)</u>
		<u>(66,698)</u>	<u>141,524</u>
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		7,603,655	7,330,378
Tax on profit on ordinary activities	7	<u>(2,393,236)</u>	<u>(2,382,135)</u>
PROFIT FOR THE FINANCIAL YEAR	8	5,210,419	4,948,243
Dividends on equity shares	9	<u>(3,900,000)</u>	<u>(5,700,000)</u>
RETAINED PROFIT/ (LOSS) FOR THE YEAR	19	<u>1,310,419</u>	<u>(751,757)</u>

There are no recognised gains and losses other than the retained profit for the year and retained loss for the preceding year.

All activities relate to continuing operations.

**KENNEDY CONSTRUCTION GROUP LIMITED**  
and its subsidiaries

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**CONSOLIDATED BALANCE SHEET**

31 October 1999

	Note	1999 £	1998 £
<b>FIXED ASSETS</b>			
Tangible assets	10	6,001,170	6,942,702
Intangible assets	12	<u>158,283</u>	<u>167,200</u>
		6,159,453	7,109,902
<b>CURRENT ASSETS</b>			
Stock	13	965,134	731,931
Debtors - due within one year	14	24,962,007	16,307,656
Debtors - due after more than one year	14	13,392,912	18,588,028
Cash at bank and in hand		<u>5,575,381</u>	<u>2,825,722</u>
		44,895,434	38,453,337
<b>CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR</b>	15	<u>(26,634,222)</u>	<u>(22,843,205)</u>
<b>NET CURRENT ASSETS</b>		<u>18,261,212</u>	<u>15,610,132</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		24,420,665	22,720,034
<b>CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR</b>	16	(941,853)	(61,349)
<b>PROVISIONS FOR LIABILITIES AND CHARGES</b>	17	<u>(789,922)</u>	<u>(1,280,214)</u>
		<u>22,688,890</u>	<u>21,378,471</u>
<b>CAPITAL AND RESERVES</b>			
<b>CALLED UP SHARE CAPITAL</b>	18	218,800	218,800
<b>RESERVES</b>			
Revaluation reserve	19	296,069	345,748
Profit and loss account	19	<u>22,174,021</u>	<u>20,813,923</u>
		<u>22,470,090</u>	<u>21,159,671</u>
Equity shareholders' funds		22,687,890	21,377,471
Non-equity shareholders' funds		<u>1,000</u>	<u>1,000</u>
<b>TOTAL SHAREHOLDERS' FUNDS</b>		<u>22,688,890</u>	<u>21,378,471</u>

APPROVED BY THE BOARD OF DIRECTORS ON 28 FEBRUARY 2000

P V Carolan

S E Atkinson




**KENNEDY CONSTRUCTION GROUP LIMITED**  
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**PARENT COMPANY BALANCE SHEET**

31 October 1999

	Note	1999 £	1998 £
<b>FIXED ASSETS</b>			
Tangible assets	10	3,247,493	3,151,514
Investments	11	<u>768,085</u>	<u>768,085</u>
		4,015,578	3,919,599
<b>CURRENT ASSETS</b>			
Debtors - due within one year	14	318,725	203,139
Debtors - due after more than one year	14	<u>13,486,052</u>	<u>18,191,352</u>
		13,804,777	18,394,491
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	15	<u>(16,225,840)</u>	<u>(19,092,181)</u>
NET CURRENT LIABILITIES		<u>(2,421,063)</u>	<u>(697,690)</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		1,594,515	3,221,909
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	16	(868,711)	-
PROVISIONS FOR LIABILITIES AND CHARGES	17	<u>(27,961)</u>	<u>-</u>
		697,843	3,221,909
<b>CAPITAL AND RESERVES</b>			
CALLED UP SHARE CAPITAL	18	218,800	218,800
RESERVES			
Revaluation reserve	19	296,069	345,748
Profit and loss account	19	<u>182,974</u>	<u>2,657,361</u>
		479,043	3,003,109
TOTAL SHAREHOLDERS' FUNDS		<u>697,843</u>	<u>3,221,909</u>
Attributable to equity shareholders		696,843	3,220,909
Attributable to non-equity shareholders		<u>1,000</u>	<u>1,000</u>

APPROVED BY THE BOARD OF DIRECTORS

P V Carolan



S E Atkinson



28 February 2000

**CONSOLIDATED CASH FLOW STATEMENT**  
for the year ended 31 October 1999

	Note	1999 £	1998 £
NET CASH INFLOW FROM OPERATING ACTIVITIES	(a)	<u>10,236,237</u>	<u>4,322,203</u>
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE			
Interest received		171,020	216,773
Interest paid		<u>(237,718)</u>	<u>(75,249)</u>
Net cash (outflow)/inflow from returns on investments and servicing of finance		<u>(66,698)</u>	<u>141,524</u>
TAXATION			
Corporation tax paid		<u>(2,399,751)</u>	<u>(2,220,894)</u>
Tax paid		<u>(2,399,751)</u>	<u>(2,220,894)</u>
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT			
Payments to acquire tangible fixed assets		(997,227)	(1,892,199)
Receipts from sale of tangible fixed assets		<u>496,413</u>	<u>667,460</u>
Net cash outflow from investing activities		<u>(500,814)</u>	<u>(1,224,739)</u>
ACQUISITIONS AND DISPOSALS			
Investment in joint venture	11	<u>(50,000)</u>	<u>(50,000)</u>
Net cash outflow from investing activities		<u>(50,000)</u>	<u>(50,000)</u>
EQUITY DIVIDENDS PAID			
Dividends paid		<u>(6,300,000)</u>	<u>(2,900,000)</u>
		<u>(6,300,000)</u>	<u>(2,900,000)</u>
Net cash inflow/(outflow) before financing		918,974	(1,931,906)
FINANCING			
Bank loan		2,000,000	-
Bank loan repayments		(153,810)	-
Repayment of finance leases		<u>(15,505)</u>	<u>(19,763)</u>
Net cash inflow/( outflow) from financing		<u>1,830,685</u>	<u>(19,763)</u>
INCREASE/(DECREASE) IN CASH	(c)	<u>2,749,659</u>	<u>(1,951,669)</u>

**NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT**  
for the year ended 31 October 1999

(a) RECONCILIATION OF OPERATING PROFIT TO NET  
CASH INFLOW FROM OPERATING ACTIVITIES

	1999 £	1998 £
Operating profit	7,768,361	7,255,089
Depreciation charge	1,805,593	1,787,327
Regional development grant amortisation	(414)	-
Amortisation of goodwill	8,917	8,917
Profit on sale of fixed assets	(293,072)	(381,556)
Decrease in reinstatement and other provisions	(566,261)	(346,083)
Increase in stocks	(233,203)	(670,959)
Increase in debtors	(8,315,911)	(3,793,250)
Increase in creditors	5,855,269	3,720,889
Decrease/(increase) in amounts due from parent companies	4,206,958	(3,258,171)
Net cash inflow from operating activities	<u>10,236,237</u>	<u>4,322,203</u>

(b) RECONCILIATION OF NET CASH FLOW TO  
MOVEMENT IN NET FUNDS (see note c)

	£
Increase in cash in the year	2,749,659
New bank loan	(2,000,000)
Repayment of bank loan and finance leases	<u>169,315</u>
Change in net funds resulting from cash flows	918,974
New finance leases	(41,800)
Net funds at 1 November 1998	<u>2,743,142</u>
Net funds at 31 October 1999	<u>3,620,316</u>

(c) ANALYSIS OF NET FUNDS

	At 1 November 1998	Cash flows	Other non cash changes	At 31 October 1999
Cash at bank and in hand	2,825,722	2,749,659	-	5,575,381
Bank loan	-	(1,846,190)	-	(1,846,190)
Finance leases	<u>(82,580)</u>	<u>15,505</u>	<u>(41,800)</u>	<u>(108,875)</u>
	<u>2,743,142</u>	<u>918,974</u>	<u>(41,800)</u>	<u>3,620,316</u>

**1999**  
**£**

**1998**  
**£**

**NOTE OF HISTORICAL COST PROFITS AND LOSSES**

Reported profit on ordinary activities before taxation	7,603,655	7,330,378
Difference between historical cost depreciation and the actual depreciation charge	<u>22,483</u>	<u>22,376</u>
Historical cost profit on ordinary activities before taxation	<u>7,626,138</u>	<u>7,352,754</u>
Historical cost profit/(loss) for the year after taxation and dividends	<u>1,332,902</u>	<u>(729,381)</u>

**RECONCILIATION OF MOVEMENTS  
IN SHAREHOLDERS' FUNDS**

for the year ended 31 October 1999

Profit for the financial year	5,210,419	4,948,243
Dividends	<u>(3,900,000)</u>	<u>(5,700,000)</u>
<b>Net movement in shareholders' funds</b>	1,310,410	(751,757)
Opening shareholders' funds	<u>21,378,471</u>	<u>22,130,228</u>
<b>Closing shareholders' funds</b>	<u>22,688,890</u>	<u>21,378,471</u>

**NOTES TO THE ACCOUNTS**

31 October 1999

**1. ACCOUNTING POLICIES**

The financial statements have been prepared under the historical cost convention as modified by the revaluation of fixed asset land and buildings and in accordance with applicable accounting standards. The principal accounting policies adopted by the group are as follows:

**BASIS OF CONSOLIDATION**

The group accounts consolidate the accounts of the company and all its subsidiaries and include the group share of the reserves of the associated company. The accounts of subsidiaries are made up to the same date as the parent company. The results of the associated company, which has a 31 December year end, are included based on management accounts as at the group's year end.

**GOODWILL ON CONSOLIDATION**

Goodwill arising on consolidation in previous years was written off against reserves in the year of acquisition. Purchased goodwill arising since 27 October 1996 is amortised over its useful economic life of 20 years. Permanent diminutions are charged to the profit and loss account.

**FOREIGN EXCHANGE**

Exchange rates used to translate overseas profits and currency assets and liabilities (other than shares held in overseas subsidiaries) are at the rates ruling at the balance sheet date. The differences arising on the retranslation of the group's share at the beginning of the year of net assets of overseas subsidiaries are treated as movements on reserves. All other currency adjustments are included in the profit before taxation.

**TURNOVER**

Turnover represents the value of work carried out and goods and services provided during the year.

**TANGIBLE FIXED ASSETS AND DEPRECIATION**

Depreciation is provided at rates estimated to write off fixed assets over their anticipated lives and is applied from the month following that in which they are first brought into use.

The rates are as follows:

**Land and buildings:**

Freehold land	- Nil%
Freehold buildings	- 2.5% on cost or revalued amount
Leasehold	- equal annual instalments over the period of the lease
Plant and machinery	- 10% to 50% on cost
Wagons and other vehicles	- 25% to 100% on cost

Surpluses on revaluation of properties are transferred to revaluation reserve. Shortfalls between cost and valuation on individual properties are charged to the profit and loss account.

**NOTES TO THE ACCOUNTS**

31 October 1999

**1. ACCOUNTING POLICIES continued**

**INVESTMENTS**

Investment income is included in the accounts of the year in which it is receivable. Fixed asset investments are stated at cost less provisions for permanent diminution in value.

**STOCK**

Stock is valued at the lower of cost and net realisable value. Cost is calculated on the first in first out basis.

**REINSTATEMENT PROVISION**

The reinstatement provision represents the group's estimate of the cost of final road surfacing still to be incurred on individual contracts otherwise complete.

Particular estimates for individual contracts can prove to be incorrect. However, the directors consider that the provision as a whole is the best estimate of the eventual cost to the group which can be made.

**DEFERRED TAXATION**

Deferred taxation is provided at the anticipated tax rates on differences arising from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements to the extent that it is probable that a liability or asset will crystallise in the future.

**PENSIONS**

The group operates a contributory defined contribution scheme which covers a large proportion of its permanent salaried staff. Contributions to the scheme are charged to profit and loss account when they become payable.

**LEASES**

Assets obtained under finance leases and hire purchase contracts are capitalised at their fair value on acquisition and depreciated over their estimated useful lives. The finance charges are allocated over the period of the lease in proportion to the capital element outstanding.



**NOTES TO THE ACCOUNTS**

31 October 1999

**2. OPERATING PROFIT**

	1999	1998
	£	£
Operating profit is arrived at after charging/(crediting):		
Depreciation - assets held under finance lease	25,471	22,812
- other	1,780,120	1,764,515
Amortisation of regional development grant	(414)	-
Amortisation of goodwill	8,917	8,917
Profit on sale of tangible assets	(293,072)	(381,556)
Auditors remuneration - audit fees	38,380	39,520
- non audit fees	29,064	42,742
	<u>29,064</u>	<u>42,742</u>

**3. EMPLOYEES**

	No.	No.
The average number employed by the group, which includes directors, within each category of persons was:		
Production staff	1,322	947
Administrative staff	<u>130</u>	<u>154</u>
	<u>1,452</u>	<u>1,101</u>

The costs incurred in respect of these employees were:

Wages and salaries	31,180,635	22,311,285
Social security costs	3,812,444	2,643,244
Other pension costs	<u>335,347</u>	<u>289,855</u>
	<u>35,328,426</u>	<u>25,244,384</u>

**4. DIRECTORS**

The remuneration of directors who served during the year included in employee costs were:

Emoluments	443,091	486,478
Pension contributions	<u>43,198</u>	<u>36,313</u>
	<u>486,289</u>	<u>522,791</u>

Five of the directors were members of the group pension schemes during the year (1998 - five).

The highest paid director received emoluments during the year of £104,052 (1998: £125,187) and pension of £11,857 (1998: £8,339).

**5. INTEREST RECEIVABLE AND SIMILAR INCOME**

Interest receivable:		
Bank deposits	171,020	215,580
Other interest	<u>-</u>	<u>1,193</u>
	<u>171,020</u>	<u>216,773</u>

**NOTES TO THE ACCOUNTS**

31 October 1999

**6. INTEREST PAYABLE AND SIMILAR CHARGES**

	1999 £	1998 £
On bank loans, overdrafts and other loans repayable within 5 years	149,489	66,080
On finance leases	6,137	8,564
Other interest	8,603	605
Other costs of financing	<u>73,489</u>	<u>-</u>
	<u>237,718</u>	<u>75,249</u>

**7. TAX ON PROFIT ON ORDINARY ACTIVITIES**

Taxation is based on the profit for the year and comprises:

Corporation tax at 30% (1998 - 31%) of taxable profit	2,025,692	1,817,686
Group relief	<u>472,842</u>	<u>552,604</u>
	2,498,534	2,370,290
Prior year adjustments:		
Corporation tax	<u>(105,298)</u>	<u>11,845</u>
	<u>2,393,236</u>	<u>2,382,135</u>

The tax for the year has been increased/(decreased)  
by the following amounts as a result of:

General disallowable expenditure	111,270	147,406
Depreciation on assets not qualifying for capital allowances	3,507	-
Deferred taxation not provided	74,134	(48,183)
Non taxable income	(196)	(1,347)
Small companies tax rate difference	<u>(2,735)</u>	<u>-</u>
	<u>185,980</u>	<u>97,876</u>

**8. RESULT FOR THE FINANCIAL YEAR ATTRIBUTABLE TO THE MEMBERS OF KENNEDY CONSTRUCTION GROUP LIMITED**

Dealt with in the accounts of the parent company	<u>1,375,934</u>	<u>668,441</u>
--	------------------	----------------

The company has taken advantage of Section 230 of the Companies Act 1985 and consequently a profit and loss account for the company alone is not presented.

**NOTES TO THE ACCOUNTS**

31 October 1999

**9. DIVIDENDS ON EQUITY SHARES**

**52 weeks  
ended  
31.10.99  
£**

**53 weeks  
ended  
1.11.98  
£**

Ordinary shares:

Paid - £9.18 per ordinary share (1998 - £6.43)

2,000,000

1,400,000

Payable - £8.72 per ordinary share (1998 - £19.74)

1,900,000

4,300,000

3,900,000

5,700,000

**10. TANGIBLE FIXED ASSETS**

**Land and  
buildings  
£**

**Plant and  
machinery  
£**

**Total  
£**

**(a) THE GROUP**

Cost/Valuation:

At 1 November 1998

3,054,123

13,098,226

16,152,349

Additions

175,227

892,175

1,067,402

Disposals

-

(2,111,748)

(2,111,748)

At 31 October 1999

3,229,350

11,878,653

15,108,003

Depreciation:

At 1 November 1998

102,987

9,106,660

9,209,647

Charge for the year

81,723

1,723,870

1,805,593

On disposals

-

(1,908,407)

(1,908,407)

At 31 October 1999

184,710

8,922,123

9,106,833

Balance sheet value:

At 31 October 1999

3,044,640

2,956,530

6,001,170

At 1 November 1998

2,951,136

3,991,566

6,942,702

The net book value of plant and machinery includes £107,623 in respect of assets held under finance leases (1998 - £79,962).

**NOTES TO THE ACCOUNTS**

31 October 1999

10. TANGIBLE FIXED ASSETS continued	Land and buildings £	Plant and machinery £	Total £
(b) THE COMPANY			
Cost:			
At 1 November 1998	3,049,002	774,564	3,823,566
Additions	<u>175,227</u>	<u>103,692</u>	<u>278,919</u>
At 31 October 1999	<u>3,224,229</u>	<u>878,256</u>	<u>4,102,485</u>
Depreciation:			
At 1 November 1998	97,868	574,186	672,054
Charge for the year	<u>81,721</u>	<u>101,217</u>	<u>182,938</u>
At 31 October 1999	<u>179,589</u>	<u>675,403</u>	<u>854,992</u>
Balance sheet value:			
At 31 October 1999	<u>3,044,640</u>	<u>202,853</u>	<u>3,247,493</u>
At 1 November 1998	<u>2,951,136</u>	<u>200,378</u>	<u>3,151,514</u>

**NOTES TO THE ACCOUNTS**

31 October 1999

**10. TANGIBLE FIXED ASSETS continued**

**(c) LAND AND BUILDINGS**

	<u>GROUP</u>		<u>COMPANY</u>	
	<b>1999</b>	<b>1998</b>	<b>1999</b>	<b>1998</b>
	£	£		
The balance sheet value of land and buildings comprises:				
Freehold	1,897,445	1,902,957	1,897,445	1,902,957
Long leasehold	<u>1,147,195</u>	<u>1,048,179</u>	<u>1,147,195</u>	<u>1,048,179</u>
	<u>3,044,640</u>	<u>2,951,136</u>	<u>3,044,640</u>	<u>2,951,136</u>
Land and buildings at cost or valuation are stated:				
At open market value with existing use	2,995,000	2,995,000	2,995,000	2,995,000
At cost	<u>234,350</u>	<u>59,125</u>	<u>229,229</u>	<u>54,002</u>
	<u>3,229,350</u>	<u>3,054,125</u>	<u>3,224,229</u>	<u>3,049,002</u>
If stated under historical cost principles the comparable amount for the total of land and buildings would be:				
Cost	3,040,155	2,864,928	3,035,034	2,859,807
Depreciation	<u>(291,059)</u>	<u>(231,819)</u>	<u>(285,938)</u>	<u>(226,698)</u>
Historical cost value	<u>2,749,096</u>	<u>2,633,109</u>	<u>2,749,096</u>	<u>2,633,109</u>

The land and buildings were valued on an existing use open market value basis on 8 August 1997 by King Sturge & Co, Chartered Surveyors, and the values incorporated into the balance sheet at that date.

**(d) FUTURE CAPITAL EXPENDITURE**

	<u>GROUP</u>		<u>COMPANY</u>	
	<b>1999</b>	<b>1998</b>	<b>1999</b>	<b>1998</b>
	£	£	£	£
Contracted for but not provided in the accounts	<u>-</u>	<u>112,800</u>	<u>-</u>	<u>-</u>

**NOTES TO THE ACCOUNTS**

31 October 1999

**11. FIXED ASSET INVESTMENTS**

**(a) THE GROUP**

**(i) Investment in subsidiaries**

	£
Cost:	
At 1 November 1998 and 31 October 1999	<u>156,685</u>
Provisions:	
At 1 November 1998 and 31 October 1999	<u>156,685</u>
Balance sheet value:	
At 31 October 1999	<u>-</u>
At 1 November 1998	<u>-</u>

**(ii) Investment in joint venture**

	Share of net liabilities £	Loan £	Total £
At 1 November 1998	(16,235)	-	(16,235)
Loan during the year	-	50,000	50,000
Share of loss for the year	<u>(98,008)</u>	<u>-</u>	<u>(98,008)</u>
Net book value (see note 17)	<u>(114,243)</u>	<u>50,000</u>	<u>(64,243)</u>

Encore Environmental Aggregates Limited, which is incorporated in Great Britain, is a 50:50 joint venture with B G Opsco Limited, and its principal activity is the recycling of aggregates. The joint venture has not been accounted for by the gross equity method on the grounds of immateriality.

The turnover and loss before and after tax for the company in the year to 31 October 1999 were £632,840 and £196,015 respectively, of which £316,420 and £98,008 are attributable to Kennedy Construction Group Limited.

The balance sheet at 31 October is summarised below:

	Total £	Attributable to the group £
Current assets	390,229	195,115
Current liabilities	<u>(618,715)</u>	<u>(309,358)</u>
	<u>(228,486)</u>	<u>(114,243)</u>

**NOTES TO THE ACCOUNTS**

31 October 1999

**11. FIXED ASSET INVESTMENTS continued**

**(b) THE COMPANY**

	<u>Total</u> £
Shares in subsidiaries	
Cost and balance sheet value:	
At 1 November 1998 and 31 October 1999	<u>768,085</u>

**(c) The subsidiary companies of which the company holds 100% of ordinary shares issued, being the only class of shares in issue, as at 1 November 1998 are:**

Kennedy Utility Management Limited (formerly Joseph Kennedy & Co (Manchester) Limited)  
Kennedy Asphalt Limited  
Kennedy Pipelining Services Limited  
STH Plant Limited  
Hale Brooks Insurance Company Limited (incorporated in the Isle of Man)

In addition to the above, the following companies are 100% owned by subsidiaries:

Kennedy Utility Services (Scotland) Limited (registered in Scotland)  
Astley Self Drive Limited  
Kendat Cabling Services Limited  
Kennedy Brooks Limited (registered in Ireland)

Kennedy Brooks Limited is in voluntary liquidation and has not been consolidated as in the opinion of the directors the amounts involved are not material.

Except as stated above all the subsidiaries are incorporated in Great Britain and registered in England and Wales.

The total value of goodwill written off on consolidation of the above subsidiaries is £145,748 (1998 - £136,831).

On 2 November 1998 Joseph Kennedy & Co (Manchester) Limited changed its name to Kennedy Utility Management Limited ("KUM"). The assets and liabilities of Kennedy Utility Services (Scotland) Limited, Kendat Cabling Services Limited and Kennedy Pipelining Services Limited were transferred to KUM as at that date. The operations previously carried out by these separate companies continue to be performed as divisions of KUM.

**NOTES TO THE ACCOUNTS**

31 October 1999

**11. FIXED ASSET INVESTMENTS** continued

(d) The principal activities of subsidiary companies are public works contracting other ancillary services.

**12. INTANGIBLE ASSETS**

		Goodwill
		£
THE GROUP		
Cost:		
At 1 November 1998 and 31 October 1999		<u>192,740</u>
Amortisation:		
At 1 November 1998		25,540
Charge in the year		<u>8,917</u>
At 31 October 1999		<u>34,457</u>
Net book value:		
At 31 October 1999		<u>158,283</u>
At 1 November 1998		<u>167,200</u>

**13. STOCK**

THE GROUP	1999	1998
	£	£
Raw materials and consumables	<u>965,134</u>	<u>731,931</u>

The replacement value of stock and work in progress is estimated to be the same as book value.



**NOTES TO THE ACCOUNTS**

31 October 1999

14. DEBTORS	<u>GROUP</u>		<u>COMPANY</u>	
	1999 £	1998 £	1999 £	1998 £
Due within one year:				
Trade debtors	23,683,131	15,581,435	6,897	-
Amounts owed by group companies	500,000	-	28,070	-
Other debtors	88,734	96,055	12,931	14,536
Prepayments and accrued income	690,142	451,631	270,827	127,168
Dividends receivable	-	-	-	61,435
Corporation tax recoverable	-	178,535	-	-
	<u>24,962,007</u>	<u>16,307,656</u>	<u>318,725</u>	<u>203,139</u>
Due after more than one year:				
Trade debtors	379,701	396,676	-	-
Amounts owed by parent companies	<u>13,013,211</u>	<u>18,191,352</u>	<u>13,486,052</u>	<u>18,191,352</u>
	<u>13,392,912</u>	<u>18,588,028</u>	<u>13,486,052</u>	<u>18,191,352</u>
15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR				
Bank loan (see note 16a)	977,479	-	-	-
Bank overdraft	-	-	1,235,432	1,971,201
Finance leases (see note 16b)	35,733	21,231	-	-
Trade creditors	16,583,479	10,982,230	7,953	-
Amounts owed to group companies	-	-	10,653,299	10,091,833
Corporation tax	1,484,186	2,140,419	543,593	734,861
Other taxation and social security	2,885,106	2,377,284	501,933	552,009
Other creditors	1,795,993	1,572,935	1,022,843	955,496
Accruals and deferred income	972,246	1,449,106	360,787	486,781
Dividend payable	<u>1,900,000</u>	<u>4,300,000</u>	<u>1,900,000</u>	<u>4,300,000</u>
	<u>26,634,222</u>	<u>22,843,205</u>	<u>16,225,840</u>	<u>19,092,181</u>

The company's overdraft is secured by fixed and floating charges on certain assets of the company and group.

**NOTES TO THE ACCOUNTS**

31 October 1999

16. CREDITORS: AMOUNTS FALLING DUE AFTER ONE YEAR	<u>GROUP</u>		<u>COMPANY</u>	
	1999	1998	1999	1998
			£	£
Bank loan	868,711	-	868,711	-
Finance leases payable between one and five years	<u>73,142</u>	<u>61,349</u>	<u>-</u>	<u>-</u>
	<u>941,853</u>	<u>61,349</u>	<u>868,711</u>	<u>-</u>

- a) Bank loan  
Interest is charged at 2¼% above LIBOR. All amounts due in more than one year are payable in the second year. The obligations are secured on certain of the Group's plant and machinery.
- b) Finance leases  
The amounts payable in the second year are £36,948. The obligations under finance leases are secured on the assets financed.

17. PROVISION FOR LIABILITIES AND CHARGES	<u>GROUP</u>		<u>COMPANY</u>	
	1999	1998	1999	1998
Reinstatement and other provisions	697,718	1,263,979	-	-
Provision for losses in associated company (see note 13)	64,243	16,235	-	-
Regional development grant	<u>27,961</u>	<u>-</u>	<u>27,961</u>	<u>-</u>
	<u>789,922</u>	<u>1,280,214</u>	<u>27,961</u>	<u>-</u>

- a) Deferred taxation

The balance on the deferred taxation account for which benefit has not been recognised is as follows:

		<u>Unprovided</u>	
i) THE GROUP		1999	1998
		£	£
Capital allowances in excess of depreciation		(174,229)	(76,686)
Short term timing differences		(334,393)	(421,547)
Capital losses		<u>(123,401)</u>	<u>(123,401)</u>
		<u>(632,023)</u>	<u>(621,634)</u>

**NOTES TO THE ACCOUNTS**

31 October 1999

**17. PROVISION FOR LIABILITIES  
AND CHARGES continued**

ii) THE COMPANY	<u>Provided</u>		<u>Unprovided</u>	
	1999	1998	1999	1998
	£	£	£	£
Capital allowances in excess of depreciation	-	17,843	(142)	-
Short term timing differences	-	(17,843)	(72,036)	(85,414)
Capital losses	-	-	(115,243)	(115,243)
	<u>-</u>	<u>-</u>	<u>(187,421)</u>	<u>(200,657)</u>

**(b) Reinstatement and other provisions**

THE GROUP	<u>Reinstatement and remedial</u>	<u>Plant repairs</u>	<u>Total</u>
	£	£	£
Movement in the year:			
At 1 November 1998	1,212,833	51,146	1,263,979
Transfer from creditors	158,000	-	158,000
Provided in the year	708,104	-	708,104
Utilised in the year	(697,307)	-	(697,307)
Released in the year	<u>(683,912)</u>	<u>(51,146)</u>	<u>(735,058)</u>
At 31 October 1999	<u>697,718</u>	<u>-</u>	<u>697,718</u>

**(c) Regional development grant**

GROUP AND COMPANY	£
Received during the year	28,375
Amortisation	<u>(414)</u>
At 31 October 1999	<u>27,961</u>

**NOTES TO THE ACCOUNTS**  
31 October 1999

**18. CALLED UP SHARE CAPITAL**

	Ordinary shares of £1 each	"A" Ordinary shares of £1 each	Total
Authorised, allotted and fully paid:			
At 31 October 1999 and 1 November 1998	<u>217,800</u>	<u>1,000</u>	<u>218,800</u>

The ordinary shares of £1 each are equity shares.

The "A" Ordinary shares of £1 each are non equity shares.

The holders of the "A" Ordinary Shares:

(i) have no rights to dividends other than those recommended by the directors in respect of "A" Ordinary shares;

(ii) have no redemption rights;

(iii) rank parri-passu with the holders of the Ordinary shares in respect of repayment of paid-up capital on a winding-up but have no further right to participate in distribution of surplus assets;

(iv) have no voting rights.

**19. RESERVES**

	Revaluation reserve £	Profit and loss account £	Total £
<b>(a) THE GROUP</b>			
At 1 November 1998	345,748	20,813,923	21,159,671
Retained profit for the year	-	1,310,419	1,310,419
Transfer of amount equivalent to additional depreciation on revalued assets	<u>(49,679)</u>	<u>49,679</u>	<u>-</u>
At 31 October 1999	<u>296,069</u>	<u>22,174,021</u>	<u>22,470,090</u>
<b>(b) THE COMPANY</b>			
At 1 November 1998	345,748	2,657,361	3,003,109
Retained loss for the year	-	(2,524,066)	(2,524,066)
Transfer of amount equivalent to additional depreciation on revalued assets	<u>(49,679)</u>	<u>49,679</u>	<u>-</u>
At 31 October 1999	<u>296,069</u>	<u>182,974</u>	<u>479,043</u>

The balance on the profit and loss account is all available for distribution.

**NOTES TO THE ACCOUNTS**

31 October 1999

**20. CONTINGENT LIABILITIES**

The company is liable under the group election scheme for the value added tax liabilities of other group companies. The contingent liability at 31 October 1999 amounted to £1,407,503 (1998 - £1,007,361).

Under the terms of a cross guarantee set up between Kennedy Construction Group Limited, its parent companies and its subsidiaries, the company has a contingent liability at 31 October 1999 of £12,227,054 for the bank overdrafts of other group companies (1998 - £10,840,426).

**21. ULTIMATE PARENT COMPANY**

The company's ultimate parent company is Proby Limited, a company incorporated in Great Britain and registered in England and Wales. Copies of the group financial statements of Proby Limited are available from Companies House, Crown Way, Maindy, Cardiff, CF4 3UZ.