# JUMBO INFLATABLES LIMITED COMPANY NO 1517401

FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 DECEMBER 2004



## COMPANY INFORMATION

Directors

J.C.S.Tham D.Cond

Secretary

D.Cond

## Registered Office

Unit 1, Harrowbrook Road Harrowbrook Industrial Estate Hinckley LE10 3DJ

## Bankers

Barclays Bank Plc 15 Colmore Row Birmingham B3 2WN

#### Auditors

Kitchen & Brown Alpha House 40 Coinagehall Street Helston Cornwall TR13 8EQ

#### REPORT OF THE DIRECTORS

The directors have pleasure in presenting their report and financial statements for the year ended 31st December 2004.

#### Principal activity and business review

The principal activities of the company are the manufacture and sale of innovative inflatables to recreational markets and the design and installation of children's play areas.

The company has achieved significant progress during the year, achieving a small profit. The directors are confident that this progress will continue over the next twelve months.

#### Results and Dividend

The results of the company for the year are set out in the profit and loss account.

The directors do not recommend payment of a dividend as the funds of the company are fully employed.

#### Directors

The directors who served the company during the year together with their interests (including family interests) in the shares of the company are as follows:

		No of Shares Held	
	2004	2003	
J.C.S.Tham	-	-	
D.Cond	-	-	

The company is a wholly owned subsidiary of Angelfolder Limited and the interest of the directors in the parent company can be found in that company's accounts.

#### Auditors

Kitchen & Brown have indicated their willingness to continue in office and in accordance with the provisions of the Companies Act it is proposed that they be re-appointed auditors to the company for the ensuing year.

By Order of the Board

D.Cond Secretary

Unit 1, Harrowbrook Road Harrowbrook Industrial Estate Hinckley LE10 3DJ

Date: 31st May 2005

#### DIRECTORS' RESPONSIBILITIES AND REPORT OF THE AUDITORS

#### Statement of Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing those financial statements the directors are required to select suitable accounting policies and then apply them consistently; make judgements and estimates that are reasonable and prudent and prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF

#### JUMBO INFLATABLES LIMITED

We have audited the financial statements of Jumbo Inflatables Limited for the year ended 31<sup>st</sup> December 2004 which comprise the Profit and Loss Account, the Balance Sheet and related notes. These financial statements have been prepared under the historical cost convention and the accounting policies set out herein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken for no purpose other than to draw to the attention of the company's members those matters which we are required to include in an auditor's report addressed to them. To the fullest extent permitted by law, we do not accept or assume responsibility to any party other than the company and company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective Responsibilities of Directors and Auditors

As described in the Statement of Directors Responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding the directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### **Basis of Opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Kitchen & Brown
Chartered Accountants
and Registered Auditors

Alpha House 40 Coinagehall Street Helston Cornwall TR13 8EQ

3 JUNE 2005

## PROFIT AND LOSS ACCOUNT

## FOR YEAR ENDED 31 DECEMBER 2004

	Note	Year Ended 31.12.2004 £	Year Ended 31.12.2003 £
Turnover - continuing operations	2	2,545,918	2,517,465
Cost of sales		(1,626,240)	(1,822,855)
Gross Profit		919,678	694,610
Administration expenses		(915,901)	(1,181,926)
Operating Profit/(loss)	3	3,777	(487,316)
Other interest receivable and similar income Interest payable and similar charges	5 6	5,158 (5,733)	(2,050)
Profit/(loss) on ordinary activities before taxation		3,202	(489,366)
Tax on profit/(loss) on ordinary activities	7	•	-
Retained profit/(loss) transferred to/(from) reserves	16	3,202	(489,366)
		=	

There are no recognised gains or losses other than the profit for the year.

## BALANCE SHEET

## AS AT 31 DECEMBER 2004

	Note	_	2004		2003
Fixed Assets		£	£	£	£
Tangible assets	8		61,384		73,956
Intangible assets	9		21,560		23,100
			82,944		97,056
Current Assets					
Stocks	10	483,544		470,907	
Debtors	11	636,312		631,376	
Cash at bank and in hand		178,188		41,026	
		1,298,044		1,143,309	
Creditors					
Amounts falling due within one year	12	(1,287,082)		(1,414,761)	
Net Current Assets/(Liabilities)			10,962		(271,452)
Total Assets Less Current Liabilities			93,906		(174,396)
Creditors: Amounts falling due after one year	13		(500,000)		(200,000)
Provisions for liabilities and charges	14		(35,000)		(69,900)
Total Assets Less Current Liabilities			$(\overline{441,094})$		(444,296)
Capital and Reserves					<del></del>
Called up share capital	15,16		100		100
Profit and loss account	16		(441,194)		(444,396)
Equity Shareholders' Funds	16		(441,094)		(444,296)
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Approved by the board on  $31^{st}$  May 2005 and signed on its behalf

D Cond Director

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2004

#### 1. Principal Accounting Policies

The principal accounting policies adopted in the preparation of the financial statements are set out below and have remained unchanged from the previous year, and also have been consistently applied within the same financial statements.

#### a) Accounting Convention

The financial statements have been prepared under the historical cost convention, and in accordance with applicable accounting standards.

#### b) Turnover

Turnover comprises the invoice value of goods sold and services provided net of value added tax.

#### c) Depreciation

Depreciation is provided on tangible fixed assets at rates calculated to write off the cost or valuation, less estimated residual value, of each asset evenly over its expected useful life, or lease period if shorter, as follows: -

Short Leasehold Improvements		Life of lease
Plant and Machinery	15% - 25%	Reducing balance
Motor vehicles	25%	Reducing balance

#### d) Stocks and Work-in-Progress

Stocks are stated at the lower of cost and net realisable value.

Cost includes all direct costs incurred in bringing the stocks to their present location and condition, including where appropriate, a proportion of manufacturing overheads.

#### e) Deferred Taxation

Provision is made for deferred taxation on all reversible timing differences but deferred tax assets are only recognised where recoverability is anticipated.

#### f) Foreign Currency Translation

Transactions in foreign currencies are recorded at the exchange rate at the time of the transaction.

Assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date.

All exchange differences are dealt with through the profit and loss account.

#### g) Pension scheme arrangements

The company makes contributions on behalf of staff members to a defined contribution scheme. The pension cost charge represents contributions payable to the scheme.

#### h) Leasing Commitments

Rentals paid under operating leases are charged to the P&L on a straight line basis over the lease term.

#### i) Goodwill

Goodwill is determined by comparing the amount paid on the acquisition of a business and the aggregate fair value of its separate net assets and is written off over its estimated useful economic life of 20 years.

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2004 (Continued)...

## 2. Turnover

Turnover is attributable to the one principal activity of the company. The geographical analysis of turnover is as follows: -

		Year Ended	Year Ended
		31.12.2004	31.12.2003
	United Kingdom	£ 1,033,350	£ 1,066,240
	Europe	1,056,449	1,000,662
	Rest of the World	456,119	450,563
		2,545,918	2,517,465
		Year Ended	Year Ended
3.	The Operating profit/(loss) is stated after charging/(crediting):	31.12.2004 £	31.12.2003 £
		<b>&amp;</b>	ı.
	Auditors' remuneration and expenses	10,000	5,000
	Depreciation of owned assets	17,032	54,178
	Amortisation of intangible assets Operating leases – land and buildings	1,540 131,000	1,540 125,798
	Operating leases – tand and buildings Operating leases – other	19,198	27,652
	Loss/(profit) on foreign exchange	11,593	(1,769)
	Loss (pront) on foreign exchange	=====	(1,709) =====
4.	Directors' and Employees	Year Ended	Year Ended
	Directors and Employees	31.12.2004	31.12.2003
	Directors' Emoluments	£	£
	Emoluments	60,935	64,099
	Compensation for loss of office	-	9,550
	Company contributions to money purchase pension schemes	2,700	2,500
		63,635	76,149
			<del></del>
	Number of directors in money purchase pension schemes	1	1
	Staff Costs	Year Ended	Year Ended
	5 <b>4</b> 11 63355	31.12.2004	31.12.2003
	The average number of persons employed by the company, including directors, during the year was as follows:	Number	Number
		٥	
	Management and administration	8	9
	Production	54 3	58 5
	Sales		
		65	72
	The aggregate payroll costs of these persons were as follows:		
		£	£
	Wages and salaries	999,744	1,194,124
	Social security	88,756	100,556
	Other pension costs	8,517	15,466
		1,097,017	1,310,146

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2004 (Continued)...

5.	Interest Receivable and Similar Income	Year Ended 31.12.2004	Year Ended 31.12.2003
	Bank interest receivable Other Interest	3,108 2,050	£ - -
		5,158	
6.	Interest Payable and Similar Charges		
	Loan Interest	5,733	2,050
		<del></del>	
7.	Tax on loss on ordinary activities	Year Ended 31.12.2004 £	Year Ended 31.12.2003
a) .	Analysis of charge in year		
	Current tax:		
1	UK corporation tax charge on profit/(loss) of the period	-	-
	Deferred tax:		
	Total deferred tax (see note 14)	-	-
	Tax charge on ordinary activities	-	-
b)	Factors affecting the tax charge for the year	<u></u>	<u> </u>
	The tax charge for the year is lower than the standard rate of corporation tax in the UK (30%).		
	The differences are explained below:	Year Ended 31.12.2004 £	Year Ended 31.12.2003 £
	Profit/(loss ) on ordinary activities before tax	3,202	(489,366)
	Tax on Loss at 30% (2003 30%)	961	(146,810)
	Effects of:		
	Expenses not deductible (primarily amortisation, legal and professional fees and inter-company balances written off).	1,159	5,000
	Capital allowances for the period greater/(less) than depreciation	(5,570)	9,600
	Tax losses carried forward	3,450	132,210
	Current tax charge for the period	-	
		<del></del>	<del></del>

## c) Factors that may affect future tax charges

The company has tax losses amounting to approximately £1,200,000 available for use against future trading profits.

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2004 (Continued)...

8.	Tangible Assets	Leasehold	Plant and	Total
	Cost	Improvements £	Machinery £	£
	At 1 January 2004	8,248	160,002	168,250
	Additions	-	4,460	4,460
	At 31 December 2004	8,248	164,462	172,710
	Depreciation			<u></u>
	At 1 January 2004	5,579	88,715	94,294
	Charge for the year	1,650	15,382	17,032
	At 31 December 2004	7,229	104,097	111,326
	Net book value	<del></del>		
	At 31 December 2004	1,019	60,365	61,384
			<del></del>	÷ <del></del>
	At 31 December 2003	2,669	71,287	73,956
			<del></del>	=

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2004 (Continued)...

## 9. Intangible Assets

	Cost	Goodwill £	
	At 1 January 2004 and 31 December 2004	30,800	
	Amortisation		
	At 1 January 2004 Charge for the year	7,700 1,540	
	At 31 December 2004	9,240	
	Net book value	<del> </del>	
	At 31 December 2004	21,560	
	At 31 December 2003	23,100	
10.	Stocks and Work in Progress	2004 £	2003 £
	Raw materials and consumables	133,490	130,605
	Work in progress	39,842	42,723
	Finished goods and goods for resale	310,212	297,579
		483,544	470,907
	At 31st December 2004 the company held £71,000 raw material stock on consignment (2003: £69,000)		<del></del>
11.	Debtors	2004 £	2003 £
	Trade debtors	217,657	188,831
	Amounts owed by group undertakings	306,033	277,987
	Other debtors	55,089	62,235
	Prepayments and accrued income	57,533	102,323
		636,312	631,376
		<u> </u>	

#### NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2004 (Continued)...

12.	Creditors - Amounts Falling Due Within One Year	2004 £	2003 £
	Payments received on account	47,016	92,908
	Trade creditors	241,139	328,743
	Amounts owed to group undertakings	835,462	831,462
	Other tax and social security	28,713	29,890
	Accruals and deferred income	134,752	131,758
		1,287,082	1,414,761
			<del>= ==</del> #*
13.	Creditors - Amounts Falling Due After One Year	2004 £	2003 £
	Amounts owed to group undertakings  Loans from director	200,000 300,000	100,000 100,000
		500,000	200,000
	5	<del>=-</del>	<del></del>

## 14. Provisions for liabilities and charges

At 31st December 2004 the company had ongoing commitments in respect of the closure of the advertising and promotions business. In accordance with FRS12 a provision has been recognised as follows:

	2004 £	2003 £
Amount provided at 1st January 2004	69,900	116,750
Provided during the year	-	-
Utilised during the year	(34,900)	(46,850)
Amount provided at 31st December 2004	35,000	69,900

#### NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2004 (Continued)...

## 15. Share Capital

	2004 £	2003 £
Authorised: 1,000 Ordinary shares of £1 each	1,000	1,000
Allotted, called up and fully paid: 100 Ordinary shares of £1 each	100	100

16.	Equity Shareholders' Funds	Profit and Loss Account	Share Capital	Total
		£	£	£
	At 1 January 2003	44,970	100	45,070
	Loss for the year	(489,366)	-	(489,366)
	At 31 December 2003	(444,396)	100	(444,296)
		3,202	-	3,202
	Profit for the year			
	At 31 December 2004	$(\overline{441,194})$	100	(441,094)

## 17. Operating Leases

At 31 December 2004 the company had annual commitments under operating leases as set out below;

	2004 Land & Buildings	2003 Land & Buildings	2004 Other	2003 Other
Operating leases which expire in:				
One year	-	5,063	-	8,712
Two – five years	15,000	15,000	-	-
After Five Years	116,000	115,000	-	-
	<del></del>		<del></del>	

#### NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2004 (Continued)...

#### 18. Contingent Liabilities

As at the year-end, a £12,000 (2003 - £12,000) bond is retained by Customs & Excise as a guarantee regarding import duty and VAT liabilities.

The company is party to a web guarantee in respect of bank loans and overdrafts of the Jumbo International Limited group of companies which at 31<sup>st</sup> December 2004 stood at £61,000 (2003: £106,000). These bank loans and overdrafts are secured by way of a debenture charge over the company's assets.

#### 19. Ultimate Parent Undertaking and related parties

The ultimate parent company is Anglefolder Limited, a company controlled by J.C.S.Tham, and which is registered in England & Wales. Copies of the group financial statements can be obtained from 9 Queripel House, 1 Duke of York Square, London SW3 4LY.

The company has taken advantage of the exemptions conferred by FRS8 paragraph 3(c) not to make disclosures concerning relevant related parties.

#### 20. Related Party Transactions

Transactions with 123 Jump Limited, a company controlled by J C S Tham, director

Sales due in year £298,668
Included in trade debtors at year end £49,064