

Horstman Defence Systems Limited

Report and Financial Statements

31 March 2011

Registered No 1511975

MONDAY



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COMPANIES HOUSE

Horstman Defence Systems Limited

Registered No 1511975

Director

J G Harris

Secretary

HW Machinery Ltd

Auditors

Ernst & Young LLP
No 1 Colmore Square
Birmingham
B4 6HQ

Bankers

HSBC Bank plc
PO Box 68
130 New Street
Birmingham
B2 4JH

Registered Office

Locksbrook Road
Bath
Avon
BA1 3EX

Director's report

Registered No 1511975

The director presents his report together with financial statements for the year ended 31 March 2011

Principal activities

The principal activity of the company continues to be the design, manufacture, refurbishment and sale of suspension systems, gearboxes, auxiliary power units and components, high precision torpedo parts and naval instrumentation equipment

Review of the business and future developments

A strengthening order book has produced an increase in sales in the current year but has also required a significant increase in personnel to support this growth and to support the further sales growth that is expected to occur in the next financial year

Results and dividends

The profit for the year after taxation amounted to £782,571 (2010 £858,112) An interim dividend of £692,848 was paid during the year (2010 £560,100) The director does not propose the payment of a final dividend (2010 £nil)

The main performance measures used by the company are sales, profits and cash generation

Sales increased by 9% to £14.5m (2010 £13.3m) due to the increase in orders received by the business primarily for suspension systems and spares. Margins improved in part due to a better product margin mix but also through focus on reducing material and other direct costs where possible. Distribution and administration costs increased to £2.3m (2010 £1.9m) as a result of the combined effect of additional sales volume, costs associated with the increase in personnel and other costs incurred in support of the growth of the business. Operating profit was slightly lower than the prior year at £0.9m (2010 £1.1m) as a result of the effect of the additional costs associated with the building of the infrastructure to service the growing order book.

Interest costs increased to £39k (2010 £29k) due to increased bank borrowings. Interest receivable (from Group) fell to £78k (2010 £95k) due to the reduction in the level of borrowings by Group.

Profit before tax was £942,031 (2010 £1,187,310). A tax charge of £159,460 (2010 £329,198) was recorded resulting in profit after tax of £782,571 (2010 £858,112).

The operating activities of the business were again cash generative over the year as a result of the profitability and tight control over working capital. Loans of £2.7m were made to a Group company during the year. Surplus cash resources generated were remitted to the parent company through dividend payments and management charges, leaving the company with a bank overdraft of £855,285 at 31 March 2011 (31 March 2010 cash balance £1,239,044).

Financial risk management policy

The company's principal financial instruments comprise cash, cash equivalents, bank overdraft, finance leases, hire purchase obligations and property mortgage. The main purpose of these financial instruments is to raise finance for the company's operations. The company has various other financial assets and liabilities, including trade debtors and creditors and amounts owed by group undertakings that arise directly from its operations.

The company enters into forward foreign currency contracts when appropriate, whose purpose is to manage the foreign currency risks arising from the company's operations.

It is, and has been throughout the period under review, the company's policy that no trading in financial instruments of a speculative nature shall be undertaken.

Director's report (continued)

Registered No 1511975

Financial risk management policy (continued)

The principal risks associated with the company's financial assets and liabilities are set out below

- Interest rate risk

The company's borrowings are principally its bank overdraft and property mortgage which attract interest at variable rates. Therefore, financial liabilities, interest charges and cash flows can be affected by movements in interest rates. Surplus cash is transferred to the parent company.

- Price risk

There is no significant exposure to changes in the carrying value of financial instruments, assets and liabilities, except as a result of foreign currency exchange rate fluctuations, as described below.

- Credit risk

The company makes appropriate credit checks on its customers and maintains strict credit limits to minimise its exposure to external credit risk.

- Liquidity risk

The company aims to mitigate liquidity risk by managing cash generated by its operations. The principal form of financing is through an overdraft facility, shared with certain fellow subsidiary companies, which is repayable on demand and a property mortgage repayable by 2020. The company is party to a cross-guarantee securing the overdraft and certain other financing facilities of other group companies.

- Foreign currency risk

The company has exposure to a number of foreign currencies through its purchases and sales of products. Exposure is principally to US dollars and Euros. The company takes out forward foreign currency contracts to mitigate this risk, consistent with the group's policy of hedging against known and highly probable exposures for a 6-12 month forward period.

Director

The director who served during the year was

J G Harris

Research and development

The company is committed to a policy of investment in the future both by acquisition of new capital equipment and by expenditure on innovative research and product development and improvement.

Payment policy

It is the company's payment policy to negotiate terms with its suppliers in all sectors to ensure that they know the terms on which payment will take place when the business is agreed. It is our policy to abide by these terms. The number of days purchases outstanding at the year end was 77 days (2010: 54 days).

Director's statement as to disclosure of information to auditors

Having made enquiries of the company's auditors, the director confirms that

- to the best of the director's knowledge and belief, there is no information relevant to the preparation of their report of which the company's auditors are unaware, and
- the director has taken all the steps a director might reasonably be expected to have taken to be aware of relevant audit information and to establish that the company's auditors are aware of that information.

Going concern

The director considers that the company has adequate resources to continue in operation for the foreseeable future. In forming this view, the director has reviewed budgets and other financial information. For this reason he continues to adopt the going concern basis in preparing the accounts.

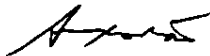
Director's report (continued)

Registered No 1511975

Auditors

A resolution to re-appoint Ernst & Young LLP as the company's auditors will be put to the forthcoming Annual General Meeting

Approved by the Board of Directors and signed by order of the Board



H W Machinery Limited
Company Secretary

29 November 2011

Statement of director's responsibilities in respect of the financial statements

The director is responsible for preparing the Director's Report and the financial statements in accordance with applicable law and regulations

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF HORSTMAN DEFENCE SYSTEMS LIMITED

We have audited the financial statements of Horstman Defence Systems Limited for the year ended 31 March 2011 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet and the related notes 1 to 24. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Director's Responsibilities Statement set out on page 5, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual accounts to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Director's Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.

Ernst & Young LLP

Christopher Voogd (Senior Statutory Auditor)

For and on behalf of Ernst & Young LLP, Statutory Auditor
Birmingham

Date *8 December 2011*

Profit and loss account

for the year ended 31 March 2011

| | Notes | 2011 £ | 2010 £ |
|--|-------|--------------|--------------|
| Turnover | 2 | 14,526,089 | 13,319,657 |
| Cost of sales | | (11,588,712) | (10,449,585) |
| Gross profit | | 2,937,377 | 2,870,072 |
| Distribution costs | | (849,320) | (702,590) |
| Administration expenses | | (1,420,504) | (1,242,392) |
| Other operating income | 4 | 234,012 | 196,455 |
| Operating profit | 3 | 901,565 | 1,121,545 |
| Interest payable | 7 | (38,916) | (29,515) |
| Interest receivable | 8 | 79,382 | 95,280 |
| Profit on ordinary activities before taxation | | 942,031 | 1,187,310 |
| Tax on profit on ordinary activities | 9 | (159,460) | (329,198) |
| Profit transferred to reserves | 18 | 782,571 | 858,112 |

All amounts relate to continuing activities

Statement of total recognised gains and losses

There are no recognised gains and losses other than the profit attributable to shareholders of the company of £782,571 for the year ended 31 March 2011 and the profit of £858,112 for the year ended 31 March 2010

Note of historical cost profits and losses

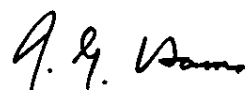
| | 2011 £ | 2010 £ |
|--|-----------|-----------|
| Reported profit on ordinary activities before taxation | 942,031 | 1,187,310 |
| Difference between depreciation based on historical cost and on revalued amounts | 7,915 | 7,915 |
| Historical cost profit on ordinary activities before taxation | 949,946 | 1,195,225 |
| Historical cost profit for the year, retained after taxation | 790,496 | 866,027 |

Balance sheet

at 31 March 2011

| | Notes | 2011 £ | 2010 £ |
|---|-------|-------------|-------------|
| Fixed assets | | | |
| Tangible assets | 10 | 1,485,906 | 1,273,640 |
| Current assets | | | |
| Stocks | 11 | 1,740,647 | 764,116 |
| Debtors | | | |
| - amounts falling due after one year | 12 | 5,370,474 | 3,040,000 |
| - amounts falling due within one year | 12 | 4,086,181 | 2,763,191 |
| Cash at bank and in hand | | - | 1,239,044 |
| | | 11,197,302 | 7,806,351 |
| Creditors amounts falling due within one year | 13 | (6,312,055) | (3,331,741) |
| Net current assets | | 4,885,247 | 4,474,610 |
| Total assets less current liabilities | | 6,371,153 | 5,748,250 |
| Creditors amounts falling due after more than one year | 14 | (1,070,638) | (486,587) |
| Provisions for liabilities and charges | 16 | (375,768) | (426,639) |
| Net assets | | 4,924,747 | 4,835,024 |
| Capital and reserves | | | |
| Called up share capital | 17 | 50,000 | 50,000 |
| Share premium account | 18 | 207 | 207 |
| Revaluation reserve | 18 | 17,729 | 25,644 |
| Profit and loss account | 18 | 4,856,811 | 4,759,173 |
| Equity shareholders' funds | 18 | 4,924,747 | 4,835,024 |

The financial statements were approved by the Board of Directors and issued to the shareholders on 29 November 2011



J G Harris
Director

Notes to the financial statements

at 31 March 2011

1. Accounting policies

Accounting convention

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets, and in accordance with applicable accounting standards

Royalty income

Income relating to royalties is accounted for on a receipts basis

Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation of each asset evenly over its expected useful life as follows

| | |
|---------------------|-----------|
| Plant and machinery | 7% to 25% |
| Freehold buildings | 2% to 4% |

No depreciation is charged on freehold land

Stocks and work-in-progress

Stocks and work-in-progress are stated at the lower of cost and net realisable value. Cost is calculated to include an appropriate proportion of manufacturing overhead

Research and development

Research and development expenditure is written off against profit in the year in which the expenditure arises

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exceptions

- provision is made for tax on gains arising from the revaluation of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold,
- deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Balances denominated in a foreign currency are translated into sterling at the exchange rates ruling on the balance sheet date or where there are matching forward contracts in respect of trading transactions, the rates of exchange specified in the contracts are used. All realised differences are taken to the profit and loss account and unrealised differences on forward contracts are taken to the balance sheet

Notes to the financial statements

at 31 March 2011

1. Accounting policies (continued)

Cash flow statement

In accordance with Financial Reporting Standard 1 (Revised), the company is exempt from the requirement to prepare a cash flow statement on the grounds that the company is included in the consolidated financial statements of its parent company, Harris Watson Holdings Limited

Pensions

The company operates a defined contribution pension scheme. Contributions are charged in the profit and loss account as they become payable in accordance with the rules of the scheme.

Leased assets

Assets acquired under finance leases, which are leases where substantially all the risks and rewards of ownership have passed to the company, and hire purchase contracts are capitalised in the balance sheet and depreciated over their useful lives. The capital elements of future obligations under the leases and hire purchase contracts are included as liabilities in the balance sheet.

The interest elements of the rental obligations are charged in the profit and loss account over the periods of the leases and hire purchase contracts and represent a constant proportion of the balance of capital repayments outstanding.

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term.

2. Turnover

Turnover, which is stated net of value added tax, represents the total amount receivable by the company for goods and services provided. All turnover is attributable to the company's principal activity.

An analysis of turnover by geographical market is given below:

| | 2011 £ | 2010 £ |
|----------------|-------------------|-------------------|
| United Kingdom | 4,624,646 | 1,585,333 |
| Rest of Europe | 2,186,714 | 1,450,836 |
| Asia Pacific | 4,617,925 | 3,783,112 |
| Americas | 3,096,804 | 6,500,376 |
| | <u>14,526,089</u> | <u>13,319,657</u> |

Notes to the financial statements

at 31 March 2011

3. Operating profit

This is stated after charging

| | 2011 £ | 2010 £ |
|--|-------------------|-------------------|
| Auditors' remuneration – audit services | 17,740 | 15,150 |
| Depreciation – owned assets | 131,196 | 111,029 |
| Depreciation – assets held under finance lease and hire purchase contracts | 130,150 | 156,743 |
| Research and development expenditure | 948,623 | 573,070 |
| Exchange loss on foreign currencies | 141,908 | 47,223 |
| | <u> </u> | <u> </u> |

4. Other operating income

| | 2011 £ | 2010 £ |
|----------------------|-------------------|-------------------|
| Royalties receivable | 206,275 | 166,089 |
| Rents receivable | 27,737 | 30,366 |
| | <u> </u> | <u> </u> |
| | 234,012 | 196,455 |
| | <u> </u> | <u> </u> |

5. Director's emoluments

The director is an employee of another group company where he is remunerated for his employment. No substantive qualifying services are provided by the director to the company and it is not considered that the director received remuneration in the current year (2010 £nil) in his capacity as a director of the company.

6. Employees

The average number of employees, including directors, during the year was as follows

| | 2011 No | 2010 No |
|--|-------------------|-------------------|
| Sales, administration and distribution | 12 | 13 |
| Manufacturing | 74 | 59 |
| | <u> </u> | <u> </u> |
| | 86 | 72 |
| | <u> </u> | <u> </u> |

Notes to the financial statements

at 31 March 2011

6. Employees (*continued*)

The aggregate payroll costs of these persons were as follows

| | 2011 £ | 2010 £ |
|-----------------------|------------------|------------------|
| Wages and salaries | 2,874,705 | 2,364,378 |
| Social security costs | 289,749 | 244,014 |
| Other pension costs | 70,258 | 58,851 |
| | <u>3,234,712</u> | <u>2,667,243</u> |

7. Interest payable

| | 2011 £ | 2010 £ |
|----------------------------------|---------------|---------------|
| Finance leases and hire purchase | 16,871 | 5,302 |
| Mortgage | 22,025 | 24,213 |
| | <u>38,916</u> | <u>29,515</u> |

8. Interest receivable

| | 2011 £ | 2010 £ |
|-------------------------------------|---------------|---------------|
| Bank interest | 1,014 | 75 |
| Interest receivable – inter-company | 78,368 | 95,205 |
| | <u>79,382</u> | <u>95,280</u> |

Notes to the financial statements

at 31 March 2011

9. Tax on profit on ordinary activities

(a) The taxation charge is made up as follows

| | 2011 £ | 2010 £ |
|--|------------------|------------------|
| UK Corporation tax at 28% (2010 28%) | (20,627) | (24,927) |
| Group relief payable | (190,050) | (324,996) |
| Double taxation relief | 20,627 | 24,927 |
| Adjustments in respect of previous periods | 35,715 | 14,846 |
| | <u>(154,335)</u> | <u>(310,150)</u> |
| Foreign tax | | |
| Overseas withholding tax | (20,627) | (24,927) |
| | <u>(174,962)</u> | <u>(335,077)</u> |
| Deferred taxation | | |
| Origination and reversal of timing differences | 15,502 | 5,879 |
| | <u>15,502</u> | <u>5,879</u> |
| Tax on profit on ordinary activities | <u>(159,460)</u> | <u>(329,198)</u> |

(b) Factors affecting current tax charge

The current tax assessed on the profit on ordinary activities for the year is lower (2010 higher) than the standard rate of corporation tax in the UK of 28% (2010 28%). The differences are reconciled below

| | 2011 £ | 2010 £ |
|--|----------------|----------------|
| Profit on ordinary activities before taxation | 942,031 | 1,187,310 |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 28% (2010 28%) | 263,769 | 332,447 |
| Expenditure not deductible for tax purposes | 12,229 | - |
| Other permanent differences | (81,171) | (2,796) |
| Decelerated capital allowances | 15,850 | 21,028 |
| Other timing differences | - | (756) |
| Tax overprovided in previous years | (35,715) | (14,846) |
| Total current tax (note 9(a)) | <u>174,962</u> | <u>335,077</u> |

Notes to the financial statements

at 31 March 2011

9. Tax on profit on ordinary activities (continued)

(c) Factors that may affect future tax charges

No provision has been made for deferred tax on gains recognised on revaluing property to its market value. Such tax would become payable only if the property were sold without it being possible to claim rollover relief. The total amount not provided for is £37,200 (2010: £37,200). At present, it is not envisaged that any tax will become payable in the foreseeable future.

On 22 June 2010 the UK Chancellor of the Exchequer announced a number of corporate tax reforms that are effective from 1 April 2011.

The following changes to corporation tax will have an impact on the company:

- Mainstream rate of UK corporation tax reduction from 28% to 24% over a period of 4 years beginning 1 April 2011, and
- A proposed reduction in the main and special rate of capital allowances to 18% and 8% respectively for accounting periods ending after April 2012.

On 27 July 2010, the rate of 27% was enacted within F(No 2)A 2010. This reduction is reflected in the calculation of the deferred tax balances. Subsequently, on 23 March 2011, the UK government made an announcement to further reduce the rate of corporation tax to 26% from 1 April 2011 and ultimately to 23% by April 2014. The reduction to 26% was substantively enacted at the balance sheet date and so is reflected in these financial statements. On 5 July 2011, the reduction in the tax rate to 25% was substantively enacted. This reduction will come into effect from 1 April 2012. It is not expected that this reduction, and future reductions to 23%, once substantively enacted, will have a significant effect on the future tax charges of the company.

10. Tangible fixed assets

| | <i>Freehold land and buildings</i> £ | <i>Plant and Machinery</i> £ | <i>Total</i> £ |
|---------------------|---|-------------------------------------|-------------------|
| Cost/Valuation | | | |
| At 1 April 2010 | 1,014,497 | 4,880,065 | 5,894,562 |
| Additions | 19,926 | 453,686 | 473,612 |
| At 31 March 2011 | 1,034,423 | 5,333,751 | 6,368,174 |
| Depreciation | | | |
| At 1 April 2010 | 512,960 | 4,107,962 | 4,620,922 |
| Charge for the year | 31,382 | 229,964 | 261,346 |
| At 31 March 2011 | 544,342 | 4,337,926 | 4,882,268 |
| Net book value | | | |
| At 31 March 2011 | 490,081 | 995,825 | 1,485,906 |
| At 31 March 2010 | 501,537 | 772,103 | 1,273,640 |

Notes to the financial statements

at 31 March 2011

10. Tangible fixed assets (*continued*)

Assets held under finance leases and hire purchase contracts and capitalised in plant and machinery

| | 2011 £ | 2010 £ |
|------------------------|-------------|-------------|
| Cost | 3,751,031 | 3,536,199 |
| Aggregate depreciation | (3,195,129) | (3,064,979) |
| Net book value | 555,902 | 471,220 |

The freehold land and buildings includes assets valued in 1980 at £386,848 (2010 £386,848) The company has taken advantage of the transitional arrangements of Financial Reporting Standard 15 and consequently, the valuation has not been updated. If stated under the historical cost convention the comparable amounts for freehold land and buildings would be

| | 2011 £ | 2010 £ |
|------------------------|-----------|-----------|
| Cost | 805,687 | 805,687 |
| Aggregate depreciation | (411,065) | (387,591) |
| Net book value | 394,622 | 418,096 |

11. Stocks

| | 2011 £ | 2010 £ |
|------------------------------|-------------|-------------|
| Raw materials | 128,783 | 87,864 |
| Work-in-progress | 3,152,546 | 1,708,125 |
| | 3,281,329 | 1,795,989 |
| Payments received on account | (1,540,682) | (1,031,873) |
| | 1,740,647 | 764,116 |

The stock value is not materially different from the replacement cost

Notes to the financial statements

at 31 March 2011

12. Debtors

| | 2011 | 2010 |
|------------------------------------|------------------|------------------|
| | £ | £ |
| Trade debtors | 3,657,397 | 2,171,547 |
| Amounts owed by group undertakings | 5,565,858 | 3,469,684 |
| Other debtors | 233,400 | 161,960 |
| | <u>9,456,655</u> | <u>5,803,191</u> |

Amounts falling due after more than one year included above are

| | 2011 | 2010 |
|------------------------------------|------------------|------------------|
| | £ | £ |
| Amounts owed by group undertakings | <u>5,370,474</u> | <u>3,040,000</u> |

The amounts owed by group undertakings earn interest at 2% over base rate £2,710,474 of the amount owed by group undertakings is subordinated to that subsidiary's US bank

13. Creditors: amounts falling due within one year

| | 2011 | 2010 |
|---|------------------|------------------|
| | £ | £ |
| Bank overdraft (note 19) | 855,285 | - |
| Mortgage (note 14) | 44,880 | 75,866 |
| Obligations under finance leases and hire purchase agreements (note 15) | 43,480 | 32,853 |
| Trade creditors | 2,800,421 | 1,361,014 |
| Due to parent company in respect of UK corporation tax | 102,676 | 215,599 |
| Other taxes and social security costs | 98,622 | 89,357 |
| Amounts owing to group undertakings | - | 8,298 |
| Accruals and deferred income | 1,479,491 | 1,548,754 |
| Contract advances | 887,200 | - |
| | <u>6,312,055</u> | <u>3,331,741</u> |

14. Creditors: amounts falling due after more than one year

| | 2011 | 2010 |
|--|------------------|----------------|
| | £ | £ |
| Obligations under finance leases and hire purchase contracts (note 15) | 83,329 | 657 |
| Mortgage | 457,999 | 485,930 |
| Contract Advances | 529,310 | - |
| | <u>1,070,638</u> | <u>486,587</u> |

Notes to the financial statements

at 31 March 2011

14. Creditors: amounts falling due after more than one year (*continued*)

The mortgage is secured by a charge over the freehold property included in fixed assets as disclosed in note 10 and also by a guarantee given by the holding company

| | 2011 £ | 2010 £ |
|--------------------------------------|----------------|----------------|
| Repayable within one year | 44,880 | 75,866 |
| Repayable between one and two years | 46,320 | 78,565 |
| Repayable between two and five years | 147,600 | 252,862 |
| Repayable after five years | 264,079 | 154,503 |
| | <u>502,879</u> | <u>561,796</u> |

At 31 March 2010, the original amount of the mortgage was £1,000,000 repayable by October 2016 and interest was charged at base rate plus 2.25% per annum. The mortgage was repaid during the year. At 31 March 2011, the original amount of the mortgage was £510,000 repayable by December 2020 and interest is charged at base rate plus 2.65% per annum.

15. Obligations under finance leases and hire purchase contracts

| | 2011 £ | 2010 £ |
|---|-----------------|----------------|
| Finance leases and hire purchase contracts | <u>126,809</u> | <u>33,510</u> |
| Future minimum payments under finance leases and hire purchase contracts are as follows | | |
| Within one year | 48,301 | 34,930 |
| In more than one year but not more than five years | <u>92,570</u> | <u>735</u> |
| Total gross payments | 140,871 | 35,665 |
| Less finance charges included above | <u>(14,062)</u> | <u>(2,155)</u> |
| | <u>126,809</u> | <u>33,510</u> |
| Finance leases and hire purchase obligations are analysed as follows | | |
| Current obligations (note 13) | 43,480 | 32,853 |
| Non current obligations (note 14) | <u>83,329</u> | <u>657</u> |
| | <u>126,809</u> | <u>33,510</u> |

Notes to the financial statements

at 31 March 2011

16. Provisions for liabilities and charges

| | <i>Provision for warranties</i> £ | <i>Deferred Taxation</i> £ | <i>Total</i> £ |
|---|--|-----------------------------------|-------------------|
| At 31 March 2010 | 353,084 | 73,555 | 426,639 |
| Released to profit and loss account in the year | (35,369) | (20,316) | (55,685) |
| Provided during the year | - | 4,814 | 4,814 |
| At 31 March 2011 | 317,715 | 58,053 | 375,768 |

The warranty provision represents the best estimate of the potential exposure to the company on customer claims against work carried out. It is expected that any transfer of economic benefits will occur within one year.

Deferred taxation in the financial statements and the amounts not provided are as follows

| | <i>Amount provided</i> | | <i>Not provided</i> | |
|--------------------------------|------------------------|------------------|---------------------|------------------|
| | <i>2011</i> £ | <i>2010</i> £ | <i>2011</i> £ | <i>2010</i> £ |
| Accelerated capital allowances | 60,367 | 76,047 | - | - |
| Other timing differences | (2,314) | (2,492) | - | - |
| Deferred tax liability | 58,053 | 73,555 | - | - |

17. Share capital

| | <i>2011</i> £ | <i>2010</i> £ |
|---|------------------|------------------|
| <i>Allotted, called up and fully paid</i> | | |
| 50,000 ordinary shares of £1 each | 50,000 | 50,000 |

Notes to the financial statements

at 31 March 2011

18. Reconciliation of shareholders' funds and movement on reserves

| | Share capital £ | Share premium account £ | Revaluation reserve £ | Profit and loss account £ | Total £ |
|--|-----------------------|----------------------------------|-----------------------------|------------------------------------|------------|
| At 1 April 2009 | 50,000 | 207 | 33,559 | 4,453,246 | 4,537,012 |
| Profit for the year | - | - | - | 858,112 | 858,112 |
| Dividends paid | - | - | - | (560,100) | (560,100) |
| Transfer of difference between depreciation based on historical cost and on revalued amounts | - | - | (7,915) | 7,915 | - |
| At 31 March 2010 | 50,000 | 207 | 25,644 | 4,759,173 | 4,835,024 |
| Profit for the year | - | - | - | 782,571 | 782,571 |
| Dividends paid | - | - | - | (692,848) | (692,848) |
| Transfer of difference between depreciation based on historical cost and on revalued amounts | - | - | (7,915) | 7,915 | - |
| At 31 March 2011 | 50,000 | 207 | 17,729 | 4,856,811 | 4,924,747 |

19. Contingent liabilities

| | 2011 £ | 2010 £ |
|---|-----------|-----------|
| Guarantees in respect of third party indebtedness | 4,000 | 1,000 |

The bank overdraft (note 13) is secured by a fixed and floating charge over the assets of the company

The company is party to a cross-guarantee securing overdraft facilities and certain other financing facilities up to £2,750,000 for certain members of the HWH Investments Limited group of which £305,000 was utilised at 31 March 2011 (2010 £nil)

20. Financial commitments

Capital commitments

Capital commitments contracted for but not provided in the accounts amounted to £11,750 at 31 March 2011 (2010 £3,708)

21. Pension commitments

The company operates a defined contribution pension scheme for its employees. The assets of the scheme are held separately from those of the company in an independently administered fund. There were no unpaid contributions outstanding at the year end (2010 £nil)

Notes to the financial statements

at 31 March 2011

22. Related parties

As permitted by FRS 8 "Related Party Disclosures" the financial statements do not disclose transactions with the parent company and fellow subsidiaries where 90% of the voting rights are controlled within the group

23. Derivatives

The company has entered into forward foreign exchange contracts in the normal course of business in order to hedge against fluctuations in future exchange rates. As at 31 March 2011, the sterling equivalent of total amounts outstanding on such contracts was £nil (2010 £52,038)

24. Parent undertaking and controlling party

The parent undertaking of the group of undertakings for which group financial statements are drawn up and of which the company is a member is Harris Watson Holdings Limited, a company registered in England and Wales. The company's ultimate parent undertaking and controlling party at 31 March 2011 is HWH Investments Limited, a company incorporated in Great Britain and registered in England and Wales