Company Registration No. 1493031 (England and Wales)

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2003

LD5 \*L4875Q19\* 0363 COMPANIES HOUSE 14/11/03

### **DIRECTORS AND ADVISERS**

Directors J B Lever

V E Pringle S S Kumar W R Lewis

Secretary VE Pringle

Company number 1493031

Registered office Regina House

124 Finchley Road

London NW3 5JS

Registered auditors Nyman Libson Paul

**Chartered Accountants** 

Regina House 124 Finchley Road

London NW3 5JS

Business address 2 Albion Court, Albion Place

London W6 0QT

### **CONTENTS**

|                                               | Page   |
|-----------------------------------------------|--------|
| Directors' report                             | 1 - 2  |
| Auditors' report                              | 3 - 4  |
| Consolidated profit and loss account          | 5      |
| Balance sheets                                | 6      |
| Consolidated cash flow statement              | 7      |
| Notes to the consolidated cash flow statement | 8      |
| Notes to the financial statements             | 9 - 22 |

### DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2003

The directors present their report and financial statements of the company and the group for the year ended 30 June 2003.

#### **Directors**

The following directors have held office since 1 July 2002:

J B Lever

VE Pringle

S S Kumar

W R Lewis

### Principal activities and review of the business

The principal activities of the group continued to be that of marketing and selling maternity and childrens' wear.

The directors are very pleased to report an extremely successful year for the company, the result of the strategic changes and consequential investment made in the preceding year.

#### Results and dividends

The consolidated profit and loss account for the year is set out on page 5.

The directors do not propose the payment of a final dividend.

### **Future developments**

The board aims to build on the success of 2003 and continue to improve performance into the future.

### **Directors' interests**

The directors' interests in the shares of the company were as stated below:

|             | 'A' Ordinary shares of £1 each |                 |  |
|-------------|--------------------------------|-----------------|--|
|             | 30 June 2003                   | 1 July 2002     |  |
| J B Lever   | 275                            | 275             |  |
| V E Pringle | -                              | -               |  |
| S S Kumar   | -                              | <del>-</del>    |  |
| W R Lewis   | -                              | -               |  |
|             | 'B' Ordinary sh                | ares of £1 each |  |
|             | 30 June 2003                   | 1 July 2002     |  |
| J B Lever   | -                              |                 |  |
| V E Pringle | 225                            | 225             |  |
| S S Kumar   | -                              | -               |  |
| W R Lewis   | -                              | -               |  |

### **DIRECTORS' REPORT** FOR THE YEAR ENDED 30 JUNE 2003

|             | Preference shares of £1 each |             |
|-------------|------------------------------|-------------|
|             | 30 June 2003                 | 1 July 2002 |
| J B Lever   | 55,000                       | -           |
| V E Pringle | 45,000                       | -           |
| S S Kumar   | -                            | -           |
| W R Lewis   | -                            | -           |

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Nyman Libson Paul be reappointed as auditors of the company will be put to the Annual General Meeting.

### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the Board

J B Lever

Director



### Nyman Libson Paul

CHARTERED ACCOUNTANTS

Regina House 124 Finchley Road London NW3 5JS
Room 37 Pinewood Studios Pinewood Road Iver Heath Buckinghamshire SL0 0NH

### **BLOOMING MARVELLOUS LIMITED**

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BLOOMING MARVELLOUS LIMITED

We have audited the financial statements of Blooming Marvellous Limited on pages 5 to 22 for the year ended 30 June 2003. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's and the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.



### Nyman Libson Paul

CHARTERED ACCOUNTANTS

Regina House 124 Finchley Road London NW3 5JS
Room 37 Pinewood Studios Pinewood Road Iver Heath Buckinghamshire SL0 0NH

### **BLOOMING MARVELLOUS LIMITED**

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BLOOMING MARVELLOUS LIMITED

### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's and the group's affairs as at 30 June 2003 and of the group's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Nyman Libson Paul

Nyman libsan

12 November 2003

Chartered Accountants & Registered Auditors

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2003

|                                                     |       | 2003        | 2002        |
|-----------------------------------------------------|-------|-------------|-------------|
|                                                     | Notes | £           | £           |
| Turnover                                            | 2     | 12,708,229  | 11,704,148  |
| Cost of sales                                       |       | (5,579,072) | (5,675,935) |
| Gross profit                                        |       | 7,129,157   | 6,028,213   |
| Distribution costs                                  |       | (3,727,490) | (3,883,795) |
| Administrative expenses                             |       | (2,559,218) | (2,527,814) |
| Operating profit/(loss)                             | 3     | 842,449     | (383,396)   |
| Other interest receivable and similar               |       |             |             |
| income                                              |       | 1,244       | 294         |
| Interest payable and similar charges                | 4     | (109,201)   | (60,419)    |
| Profit/(loss) on ordinary activities                |       |             |             |
| before taxation                                     |       | 734,492     | (443,521)   |
| Tax on profit/(loss) on ordinary activities         | 5     | (95,144)    | 380         |
|                                                     |       | <del></del> | <del></del> |
| Profit/(loss) on ordinary activities after taxation |       | 639,348     | (443,141)   |
|                                                     |       |             |             |

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

### BALANCE SHEETS AS AT 30 JUNE 2003

|                                                                      |          | Grou               | qı               | Comp               | any            |
|----------------------------------------------------------------------|----------|--------------------|------------------|--------------------|----------------|
|                                                                      |          | 2003               | 2002             | 2003               | 2002           |
|                                                                      | Notes    | £                  | £                | £                  | £              |
| Fixed assets                                                         |          |                    |                  |                    |                |
| Tangible assets                                                      | 7        | 522,777            | 604,574          | 231,736            | 248,545        |
| Investments                                                          | 8        | -                  |                  | 100                | 100            |
|                                                                      |          | 522,777            | 604,574          | 231,836            | 248,645        |
| Current assets                                                       |          |                    |                  |                    |                |
| Stocks                                                               | 9        | 1,335,232          | 1,148,768        | 1,335,232          | 1,148,768      |
| Debtors                                                              | 10       | 429,526            | 283,204          | 563,988            | 702,679        |
| Cash at bank and in hand                                             |          | 533,733            | 133,484          | 404,808            | 4,826          |
|                                                                      |          | 2,298,491          | 1,565,456        | 2,304,028          | 1,856,273      |
| Creditors: amounts falling due within one year                       | 11       | (1,794,635)        | (1,665,933)      | (1,658,707)        | (1,608,520)    |
| Net current assets/(liabilities)                                     |          | 503,856            | (100,477)        | 645,321            | 247,753        |
| Total assets less current liabilities                                |          | 1,026,633          | 504,097          | 877,157            | 496,398        |
| Creditors: amounts falling due after more than one year              | 12       | (278,591)          | (395,403)        | (278,591)          | (395,403)      |
|                                                                      |          | 748,042            | 108,694          | 598,566            | 100,995        |
| Capital and reserves Called up share capital Profit and loss account | 14<br>15 | 100,500<br>647,542 | 100,500<br>8,194 | 100,500<br>498,066 | 100,500<br>495 |
| From and loss account                                                | 15       | <del></del>        | 0, 194           | 490,000            | 490            |
|                                                                      | 16       | 748,042            | 108,694          | 598,566            | 100,995        |
| Equity interests                                                     |          | 648,042            | 8,694            | 498,566            | 995            |
| Non-equity interests                                                 |          | 100,000            | 100,000          | 100,000            | 100,000        |
|                                                                      |          | 748,042            | 108,694          | 598,566            | 100,995        |

The financial statements were approved by the Board on 3.2. 11 03. and signed on its behalf by:

J B Lever **Director**  VE Pringle Director

V.Ry

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2003

|                                                                            | 20<br>£            | 03<br>£                | 200<br>£           | )2<br>£   |
|----------------------------------------------------------------------------|--------------------|------------------------|--------------------|-----------|
| Net cash inflow from operating activities                                  |                    | 1,260,043              |                    | 137,098   |
| Returns on investments and servicing of finance                            |                    |                        |                    |           |
| Interest received                                                          | 1,244              |                        | 294                |           |
| Interest paid                                                              | (109,201)          |                        | (60,419)           |           |
| Net cash outflow for returns on investments and servicing of finance       |                    | (107,957)              |                    | (60,125)  |
| • • • • • • • • • • • • • • • • • • •                                      |                    | (,                     |                    | (00,:20)  |
| Taxation                                                                   |                    | •                      |                    | (39,120)  |
| Capital expenditure                                                        |                    |                        |                    |           |
| Payments to acquire tangible assets Receipts from sales of tangible assets | (112,821)<br>9,750 |                        | (254,726)<br>8,751 |           |
| Necelpts from sales of tangible assets                                     | 9,750              |                        | 6,751              |           |
| Net cash outflow for capital expenditure                                   |                    | (103,071)              |                    | (245,975) |
|                                                                            |                    |                        |                    |           |
| Net cash inflow/(outflow) before management                                |                    |                        |                    |           |
| of liquid resources and financing                                          |                    | 1,049,015              |                    | (208,122) |
| Financing                                                                  |                    |                        |                    |           |
| Issue of preference share capital                                          | _                  |                        | 100,000            |           |
| New long term bank loan                                                    | -                  |                        | 300,000            |           |
| Repayment of long term bank loan                                           | (99,075)           |                        | (9,258)            |           |
| Repayment of other long term loans                                         | (40 634)           |                        | (100,000)          |           |
| Capital element of finance lease contracts                                 | (40,631)           |                        | (33,385)           |           |
| Net cash (outflow)/inflow from financing                                   |                    | (139,706)              |                    | 257,357   |
| Increase in cash in the year                                               |                    | 909,309                |                    | 49,235    |
|                                                                            |                    | <del>===========</del> |                    |           |

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2003

| 1 | Reconciliation of operating profit/(loss) to ne operating activities                                                                                                                           | t cash inflow f  | rom       | 2003                                                              | 2002                                                           |
|---|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|-----------|-------------------------------------------------------------------|----------------------------------------------------------------|
|   |                                                                                                                                                                                                |                  |           | £                                                                 | £                                                              |
|   | Operating profit/(loss) Depreciation of tangible assets Loss on disposal of tangible assets (Increase)/decrease in stocks (Increase)/decrease in debtors Increase in creditors within one year |                  |           | 842,449<br>197,467<br>18,117<br>(186,464)<br>(146,322)<br>534,796 | (383,396)<br>190,745<br>60,951<br>132,993<br>116,323<br>19,482 |
|   | Net cash inflow from operating activities                                                                                                                                                      |                  |           | 1,260,043                                                         | 137,098                                                        |
| 2 | Analysis of net funds/(debt)                                                                                                                                                                   | 1 July 2002      | Cash flow | Other non-<br>cash changes                                        | 30 June 2003                                                   |
|   | N                                                                                                                                                                                              | £                | £         | £                                                                 | £                                                              |
|   | Net cash:                                                                                                                                                                                      | 100 101          | 100.040   |                                                                   | 500 700                                                        |
|   | Cash at bank and in hand                                                                                                                                                                       | 133,484          | 400,249   | -                                                                 | 533,733                                                        |
|   | Bank overdrafts                                                                                                                                                                                | (511,611)<br>——— | 509,060   |                                                                   | (2,551)                                                        |
|   |                                                                                                                                                                                                | (378,127)        | 909,309   |                                                                   | 531,182                                                        |
|   | Finance leases                                                                                                                                                                                 | (75,106)         | 40,631    | (30,716)                                                          | (65,191)                                                       |
|   | Debts falling due within one year                                                                                                                                                              | (100,000)        | .0,00     | (00,)                                                             | (100,000)                                                      |
|   | Debts falling due after one year                                                                                                                                                               | (353,677)        | 99,075    |                                                                   | (254,602)                                                      |
|   |                                                                                                                                                                                                | (500,702)        | 420.706   |                                                                   | (440.702)                                                      |
|   |                                                                                                                                                                                                | (528,783)        | 139,706   |                                                                   | (419,793)                                                      |
|   | Net (debt)/funds                                                                                                                                                                               | (906,910)        | 1,049,015 | (30,716)                                                          | 111,389                                                        |
|   |                                                                                                                                                                                                | - 110 m          |           | <del></del>                                                       |                                                                |
| 3 | Reconciliation of net cash flow to movement                                                                                                                                                    | in net debt      |           | 2003<br>£                                                         | 2002<br>£                                                      |
|   | Increase in cash in the year                                                                                                                                                                   |                  |           | 909,309                                                           | 49,235                                                         |
|   | Cash outflow/(inflow) from decrease/(increase) in                                                                                                                                              | n debt           |           | 139,706                                                           | (157,357)                                                      |
|   | Change in net debt resulting from cash flows                                                                                                                                                   |                  |           | 1,049,015                                                         | (108,122)                                                      |
|   | Movement in net funds/(debt) in the year                                                                                                                                                       |                  |           | 1,018,299                                                         | (208,267)                                                      |
|   | Opening net debt                                                                                                                                                                               |                  |           | (906,910)                                                         | (698,643)                                                      |
|   | . •                                                                                                                                                                                            |                  |           |                                                                   |                                                                |
|   | Closing net funds/(debt)                                                                                                                                                                       |                  |           | 111,389                                                           | (906,910)                                                      |
|   |                                                                                                                                                                                                |                  |           |                                                                   |                                                                |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with applicable accounting standards.

#### 1.2 Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertaking made up to 30 June 2003. Intra-group sales and profits are eliminated fully on consolidation. The company has taken advantage of the exemption conferred by s230 of The Companies Act 1985 and has not included its own profit and loss account in these consolidated accounts.

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Short leasehold premises (retail outlets) 25 % on written down value

Short leasehold premises 25% on cost

Fixtures, fittings & equipment (retail outlets) 25% on written down value

Fixtures, fittings & equipment 25% on cost Motor vehicles 25% on cost

### 1.5 Leasing

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

### 1.6 Investments

Fixed asset investments are stated at cost less provision for impairment in value.

#### 1.7 Stock

Stock is valued at the lower of cost and net realisable value after making due allowance for obsolete and slow moving items.

### 1.8 Pensions

Contributions in respect of the group's defined contribution scheme or to an individual employee's personal pension plan are charged to the profit and loss account for the year in which they are payable to the scheme.

### 1.9 Deferred taxation

Deferred tax is provided in full, where material, in respect of taxation deferred as a result of timing differences arising from the differing treatment of certain costs for taxation and accounting purposes.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

### 1.10Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

### 2 Turnover

The total turnover of the group for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

| 3 | Operating profit/(loss)                                    | 2003<br>£   | 2002<br>£ |
|---|------------------------------------------------------------|-------------|-----------|
|   | Operating profit/(loss) is stated after charging:          |             |           |
|   | Depreciation of tangible assets                            | 197,467     | 190,745   |
|   | Loss on disposal of tangible assets                        | 18,117      | 60,951    |
|   | Operating lease rentals                                    | 506,037     | 380,981   |
|   | Auditors' remuneration (company £14,000 ; 2002 : £14,924 ) | 20,430      | 19,924    |
|   |                                                            | <del></del> |           |
| 4 | Interest payable                                           | 2003        | 2002      |
|   |                                                            | £           | £         |
|   | On bank loans and overdrafts                               | 45,356      | 51,139    |
|   | Lease finance charges                                      | 3,845       | 9,280     |
|   | Other interest                                             | 60,000      | -         |
|   |                                                            | 109,201     | 60,419    |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

| Taxation                                                                                                                           | 2003<br>£ | 2002<br>£                    |
|------------------------------------------------------------------------------------------------------------------------------------|-----------|------------------------------|
| Domestic current year tax                                                                                                          | ~         |                              |
| U.K. corporation tax                                                                                                               | 95,144    | -                            |
| Adjustment for prior years                                                                                                         | -         | (380)                        |
| Current tax charge                                                                                                                 | 95,144    | (380)                        |
| Factors affecting the tax charge for the year                                                                                      |           |                              |
| Profit/(loss) on ordinary activities before taxation                                                                               | 734,492   | (443,521)                    |
| Profit/(loss) on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 30.00 % (2002 : 30.00 %) | 220,348   | (133,056)                    |
| Effects of:                                                                                                                        |           |                              |
| Non deductible expenses                                                                                                            | 1,070     | 4,487                        |
| Depreciation add back                                                                                                              | 64,676    | 75,509                       |
| Capital allowances                                                                                                                 | (53,292)  | (53,262)                     |
| •                                                                                                                                  | (107,860) |                              |
| Tax losses utilised                                                                                                                | (107,000) | 105,942                      |
| Tax losses utilised Other tax adjustments                                                                                          | (29,798)  | 105,942<br>-                 |
|                                                                                                                                    |           | 105,942<br>-<br>-<br>132,676 |

### 6 Profit/(loss) for the financial year

As permitted by section 230 of the Companies Act 1985, the parent company's profit and loss account has not been included in these financial statements.

|                                                       | 2003<br>£ | 2002<br>£ |
|-------------------------------------------------------|-----------|-----------|
| Parent company's profit/(loss) for the financial year | 497,571   | (178,090) |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

| 7 | Tangible fixed assets Group                         |                                |                                      |                   |                  |
|---|-----------------------------------------------------|--------------------------------|--------------------------------------|-------------------|------------------|
|   |                                                     | Short<br>leasehold<br>premises | Fixtures,<br>fittings &<br>equipment | Motor<br>vehicles | Total            |
|   |                                                     | £                              | £                                    | £                 | £                |
|   | Cost                                                |                                |                                      |                   |                  |
|   | At 1 July 2002                                      | 616,955                        | 588,914                              | 78,925            | 1,284,794        |
|   | Additions                                           | 23,170                         | 89,651                               | 30,716            | 143,537          |
|   | Disposals                                           | (35,892)                       | (119,458)                            | (49,139)          | (204,489)        |
|   | At 30 June 2003                                     | 604,233                        | 559,107                              | 60,502            | 1,223,842        |
|   | Depreciation                                        |                                |                                      |                   |                  |
|   | At 1 July 2002                                      | 325,364                        | 293,896                              | 60,960            | 680,220          |
|   | On disposals                                        | (28,679)                       | (98,804)                             | (49,139)          | (176,622)        |
|   | Charge for the year                                 | 76,784                         | 102,078                              | 18,605            | 197,467          |
|   | At 30 June 2003                                     | 373,469                        | 297,170                              | 30,426            | 701,065          |
|   | Net book value                                      |                                |                                      |                   |                  |
|   | At 30 June 2003                                     | 230,764                        | 261,937                              | 30,076            | 522,777          |
|   | At 30 June 2002                                     | 291,591                        | 295,018                              | 17,965            | 604,574          |
|   | Included above are assets held under finance leases | s or hire purch                | nase contracts                       | as follows:       |                  |
|   |                                                     |                                | Fixtures,<br>fittings &<br>equipment | Motor<br>vehicles | Total            |
|   |                                                     |                                | £                                    | £                 | £                |
|   | Net book values                                     |                                |                                      |                   |                  |
|   | At 30 June 2003                                     |                                | 61,342                               | 30,076            | 91,418           |
|   | At 30 June 2002                                     |                                | 97,782<br>———                        | _                 | 97,782           |
| • | Danier intima alexana for the year                  |                                |                                      |                   |                  |
|   | Depreciation charge for the year                    |                                | 0E 526                               | 640               | 26 176           |
|   | 30 June 2003<br>30 June 2002                        |                                | 25,536<br>20,055                     | 640               | 26,176<br>20,955 |
|   | 30 June 2002                                        |                                | 20,955                               |                   | 20,955           |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

| Company                                                                                          |                                |                                      |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|--------------------------------------------------------------------------------------------------|--------------------------------|--------------------------------------|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>,</b>                                                                                         | Short<br>leasehold<br>premises | Fixtures,<br>fittings &<br>equipment | Motor<br>vehicles           | Total                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                                                                                                  | £                              | £                                    | £                           | £                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Cost                                                                                             |                                |                                      |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| At 1 July 2002                                                                                   | 32,160                         | 367,531                              | 78,925                      | 478,616                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Additions                                                                                        | -                              | 60,147                               | 30,716                      | 90,863                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Disposals                                                                                        |                                | (54,061)                             | (49,139)                    | (103,200)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| At 30 June 2003                                                                                  | 32,160                         | 373,617                              | 60,502                      | 466,279                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Depreciation                                                                                     |                                |                                      |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| At 1 July 2002                                                                                   | 7,302                          | 161,809                              | 60,960                      | 230,071                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| On disposals                                                                                     | -                              | (50,011)                             | (49,139)                    | (99,150)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Charge for the year                                                                              | 8,040                          | 76,977                               | 18,605                      | 103,622                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| At 30 June 2003                                                                                  | 15,342                         | 188,775                              | 30,426                      | 234,543                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Net book value                                                                                   | <u></u>                        |                                      |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| At 30 June 2003                                                                                  | 16,818                         | 184,842                              | 30,076                      | 231,736                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|                                                                                                  |                                |                                      |                             | and the second s |
| At 30 June 2002                                                                                  | 24,858                         | 205,722                              | 17,965                      | 248,545                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| At 30 June 2002  Included above are assets held under finance le                                 |                                |                                      |                             | 248,545                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|                                                                                                  |                                |                                      |                             | 248,545<br>Total                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                                                                                                  |                                | Fixtures, fittings & equipment       | as follows:  Motor vehicles | Total                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Included above are assets held under finance le                                                  |                                | nase contracts Fixtures, fittings &  | as follows:                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Included above are assets held under finance le                                                  |                                | Fixtures, fittings & equipment       | as follows:  Motor vehicles | Total<br>£                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Included above are assets held under finance le  Net book values  At 30 June 2003                |                                | Fixtures, fittings & equipment £     | as follows:  Motor vehicles | Total<br>£<br>89,919                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Included above are assets held under finance le                                                  |                                | Fixtures, fittings & equipment       | as follows:  Motor vehicles | Total<br>£                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Included above are assets held under finance le  Net book values At 30 June 2003 At 30 June 2002 |                                | Fixtures, fittings & equipment £     | as follows:  Motor vehicles | Total<br>£<br>89,919                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Included above are assets held under finance le  Net book values  At 30 June 2003                |                                | Fixtures, fittings & equipment £     | as follows:  Motor vehicles | Total<br>£<br>89,919                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

### 8 Fixed asset investments Company

Shares in group undertakings

£

Cost

At 1 July 2002 & at 30 June 2003

100

In the opinion of the directors, the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet.

### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

| Company                                     | Country of registration or incorporation | Shares h            | eld |
|---------------------------------------------|------------------------------------------|---------------------|-----|
|                                             | •                                        | Class               | %   |
| Subsidiary undertakings                     |                                          |                     |     |
| Blooming Marvellous Retail Limited          | United Kingdom                           | Ordinary            | 100 |
| -                                           | -                                        |                     |     |
| The principal activity of those undertaking | are for the last relevant financial w    | par was as follows: |     |

The principal activity of these undertakings for the last relevant financial year was as follows:

Principal activity

Blooming Marvellous Retail Limited

Retailing of maternity wear and childrens' clothing.

### 9 Stocks

|                                     | Group     |           | Company   |           |      |
|-------------------------------------|-----------|-----------|-----------|-----------|------|
|                                     | 2003      | 2003      | 2002      | 2003      | 2002 |
|                                     | £         | £         | £         | £         |      |
| Finished goods and goods for resale | 1,335,232 | 1,148,768 | 1,335,232 | 1,148,768 |      |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

| 10 | Debtors                            | Group   | )       | Compa   | nv      |
|----|------------------------------------|---------|---------|---------|---------|
|    |                                    | 2003    | 2002    | 2003    | 2002    |
|    |                                    | £       | £       | £       | £       |
|    | Trade debtors                      | 40,495  | 96,570  | 40,495  | 96,570  |
|    | Amounts owed by group undertakings | -       | -       | 218,347 | 500,427 |
|    | Other debtors                      | -       | 869     | -       | 869     |
|    | Prepayments and accrued income     | 389,031 | 185,765 | 305,146 | 104,813 |
|    |                                    | 429,526 | 283,204 | 563,988 | 702,679 |
|    |                                    |         |         |         |         |

### 11 Creditors: amounts falling due within one year

| •                                            | Grou      | р         | Compa     | any       |
|----------------------------------------------|-----------|-----------|-----------|-----------|
|                                              | 2003      | 2002      | 2003      | 2002      |
|                                              | £         | £         | £         | £         |
| Bank loan and overdrafts                     | 102,551   | 611,611   | 102,551   | 611,611   |
| Net obligations under finance lease and hire |           |           |           |           |
| purchase contracts                           | 41,202    | 33,380    | 41,202    | 33,380    |
| Trade creditors                              | 906,291   | 599,489   | 873,803   | 580,671   |
| Corporation tax                              | 95,144    | -         | 31,940    | -         |
| Taxes and social security costs              | 247,953   | 260,469   | 237,733   | 256,799   |
| Other creditors                              | 55,854    | 15,444    | 55,854    | 15,444    |
| Accruals and deferred income                 | 345,640   | 145,540   | 315,624   | 110,615   |
|                                              | 1,794,635 | 1,665,933 | 1,658,707 | 1,608,520 |
|                                              |           |           |           |           |

The bank loan and overdraft are secured by a fixed and floating charge over the assets of the group.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

| 12 | Creditors : amounts falling due after more tha                                       | an one year<br>Group | )              | Compa     | ny             |
|----|--------------------------------------------------------------------------------------|----------------------|----------------|-----------|----------------|
|    |                                                                                      | 2003                 | 2002           | 2003      | 2002           |
|    |                                                                                      | £                    | £              | £         | £              |
|    | Bank loan                                                                            | 91,667               | 190,742        | 91,667    | 190,742        |
|    | Other loans  Net obligations under finance leases and                                | 162,935              | 162,935        | 162,935   | 162,935        |
|    | hire purchase agreements                                                             | 23,989               | 41,726         | 23,989    | 41,726         |
|    |                                                                                      | 278,591              | 395,403        | 278,591   | 395,403        |
|    | Analysis of loans  Not wholly repayable within five years other than by instalments: |                      |                |           |                |
|    | Not by instalments                                                                   | 162,935              | 162,935        | 162,935   | 162,935        |
|    | Wholly repayable within five years                                                   | 191,667<br>————      | 290,742        | 191,667   | 290,742        |
|    |                                                                                      | 354,602              | 453,677        | 354,602   | 453,677        |
|    | Included in current liabilities                                                      | (100,000)            | (100,000)      | (100,000) | (100,000)      |
|    |                                                                                      | 254,602              | 353,677        | 254,602   | 353,677        |
|    | Loan maturity analysis                                                               |                      |                |           |                |
|    | In more than one year but not more than two                                          |                      |                |           |                |
|    | years                                                                                | 91,667               | 100,000        | 91,667    | 100,000        |
|    | In more than two years but not more than                                             | - 1,001              |                | ¥ 1,11    | ,              |
|    | five years                                                                           | _                    | 90,742         | -         | 90,742         |
|    | In more than five years                                                              | 162,935              | 162,935        | 162,935   | 162,935        |
|    | Net obligations under finance leases and hire purchase contracts                     |                      |                |           |                |
|    | Repayable within one year                                                            | 46,412               | 37,651         | 46,412    | 37,651         |
|    | Repayable between one and five years                                                 | 26,934               | 47,064<br>———— | 26,934    | 47,064<br>———— |
|    | Cinones charges and interest allegated to                                            | 73,346               | 84,715         | 73,346    | 84,715         |
|    | Finance charges and interest allocated to future accounting periods                  | (8,155)              | (9,609)        | (8,155)   | (9,609)        |
|    |                                                                                      | 65,191               | 75,106         | 65,191    | 75,106         |
|    | Included in liabilities falling due within one year                                  | (41,202)             | (33,380)       | (41,202)  | (33,380)       |
|    |                                                                                      | 23,989               | 41,726         | 23,989    | 41,726         |
|    |                                                                                      |                      |                |           |                |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

| 13 | Pension | costs |
|----|---------|-------|
|    |         |       |

**Defined contribution** 

2003 2002 £ £

Contributions payable by the company for the year

111,915 63,463

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

| 14 | Share capital                         | 2003    | 2002    |
|----|---------------------------------------|---------|---------|
|    |                                       | £       | £       |
|    | Authorised                            |         |         |
|    | 525 'A' Ordinary shares of £ 1 each   | 525     | 525     |
|    | 475 'B' Ordinary shares of £ 1 each   | 475     | 475     |
|    | 250,000 Preference shares of £ 1 each | 250,000 | 250,000 |
|    |                                       | 251,000 | 251,000 |
|    | Allotted, called up and fully paid    |         |         |
|    | 275 'A' Ordinary shares of £ 1 each   | 275     | 275     |
|    | 225 'B' Ordinary shares of £ 1 each   | 225     | 225     |
|    | 100,000 Preference shares of £ 1 each | 100,000 | 100,000 |
|    |                                       | 100,500 | 100,500 |

On 8 April 2003 the authorised share capital was increased to £251,000 represented by 250,000 preference shares of £1 each; 525 "A" Ordinary Shares of £1 each and 475 "B" Ordinary Shares of £1 each.

At the same time, the company issued 100,000 preference shares for a consideration of £100,000 to consolidate the company's capital base. This adjustment was reflected in the financial statements for the year ended 30 June 2002, as in the opinion of the directors, it provided a more realistic view of the nature of the company's funding at that date.

Rights attached to each class of shares are detailed below:

- (i) 'A' Ordinary shares and 'B' Ordinary shares rank pari passu with each other in all respects. Shareholders may vote at general meetings and each share carries one vote; they may appoint and remove a director at any time.
- (ii) Holders of preference shares do not have the right to receive a dividend nor to vote at general meetings of the company. The company may redeem the shares at any time. Preference shareholders may redeem the whole or any part of their shareholding at any time after 30 June 2005, or prior to that date in certain circumstances. There is no premium payable upon redemption.
- (iii) On a return of capital on winding up, the preference shareholders have the right to repayment of capital in priority to any payment to ordinary shareholders. Upon winding up, any surplus assets will be distributed between the 'A' and 'B' shareholders in proportion to their issued share capital.

On 29 July 2003, the authorised share capital was increased from £251,000 to £251,100 by the creation of 100 'C' Ordinary Shares of £1 each. These ordinary shares rank pari passu with 'A' and 'B' Ordinary Shares. On the same date share options were granted to Messrs Kumar and Lewis to acquire up to 40 'C' ordinary shares at prices varying between £1 and £3,000 per share, to be exercised no later than 29 July 2013.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

| 15 | Statement of movements on profit and loss account Group                        |                    |                           |
|----|--------------------------------------------------------------------------------|--------------------|---------------------------|
|    |                                                                                |                    | Profit and loss account £ |
|    | Balance at 1 July 2002 Retained profit for the year                            |                    | 8,194<br>639,348          |
|    | Balance at 30 June 2003                                                        |                    | 647,542                   |
|    | Company                                                                        |                    | Profit and loss account £ |
|    | Balance at 1 July 2002 Retained profit for the year                            |                    | 495<br>497,571            |
|    | Balance at 30 June 2003                                                        |                    | 498,066                   |
| 16 | Reconciliation of movements in shareholders' funds Group                       | 2003<br>£          | 2002<br>£                 |
|    | Profit/(loss) for the financial year Proceeds from issue of shares             | 639,348            | (443,141)<br>100,000      |
|    | Net addition to/(depletion in) shareholders' funds Opening shareholders' funds | 639,348<br>108,694 | (343,141)<br>451,835      |
|    | Closing shareholders' funds                                                    | 748,042            | 108,694                   |
|    | Company                                                                        | £                  | £                         |
|    | Profit/(loss) for the financial year Proceeds from issue of shares             | 365,827            | (178,090)<br>100,000      |
|    | Net addition to/(depletion in) shareholders' funds Opening shareholders' funds | 365,827<br>100,995 | (78,090)<br>179,085       |
|    | Closing shareholders' funds                                                    | 466,822            | 100,995                   |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

### 17 Financial commitments

At 30 June 2003 the group had annual commitments under non-cancellable operating leases as follows:

| Expiry date: Between two and five years In over five years  Subsequent to the balance sheet date, the group acquired two further property leases with to rentals of £75,000.  Between two and five years  274,367 218,079  492,446  Subsequent to the balance sheet date, the group acquired two further property leases with to rentals of £75,000.  Between two and five years  2003  £  Emoluments for qualifying services Company pension contributions to money purchase schemes 111,915 Compensation for loss of office  791,803  The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the highest paid director: | dings       |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| Expiry date: Between two and five years In over five years  274,367 218,079  492,446  Subsequent to the balance sheet date, the group acquired two further property leases with to rentals of £75,000.  18 Directors' emoluments  2003 £  Emoluments for qualifying services Company pension contributions to money purchase schemes Compensation for loss of office  791,803  The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                 | 2002        |
| Between two and five years In over five years  274,367 218,079  492,446  Subsequent to the balance sheet date, the group acquired two further property leases with to rentals of £75,000.  18 Directors' emoluments  2003 £  Emoluments for qualifying services  Company pension contributions to money purchase schemes  Compensation for loss of office  791,803  The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                            | £           |
| In over five years  218,079 492,446  Subsequent to the balance sheet date, the group acquired two further property leases with to rentals of £75,000.  18 Directors' emoluments 2003 £  Emoluments for qualifying services Company pension contributions to money purchase schemes Compensation for loss of office - 791,803  The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                                                                  |             |
| Subsequent to the balance sheet date, the group acquired two further property leases with to rentals of £75,000.  18 Directors' emoluments  Emoluments for qualifying services Company pension contributions to money purchase schemes Compensation for loss of office  The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                                                                                                                        | 93,500      |
| Subsequent to the balance sheet date, the group acquired two further property leases with to rentals of £75,000.  18 Directors' emoluments  Emoluments for qualifying services Company pension contributions to money purchase schemes Compensation for loss of office  The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                                                                                                                        | 358,843     |
| rentals of £75,000.  18 Directors' emoluments  Emoluments for qualifying services  Company pension contributions to money purchase schemes  Compensation for loss of office  The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                                                                                                                                                                                                                   | 452,343     |
| Emoluments for qualifying services  Company pension contributions to money purchase schemes  Compensation for loss of office  The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                                                                                                                                                                                                                                                                  | otal annual |
| Emoluments for qualifying services  Company pension contributions to money purchase schemes  Compensation for loss of office  The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                                                                                                                                                                                                                                                                  | 2002        |
| Company pension contributions to money purchase schemes  Compensation for loss of office  791,803  The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                                                                                                                                                                                                                                                                                             | £           |
| Company pension contributions to money purchase schemes  Compensation for loss of office  791,803  The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 575,722     |
| Compensation for loss of office  -  791,803  The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 63,463      |
| The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 30,000      |
| money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 669,185     |
| money purchase pension schemes amounted to 4 (2002 - 4).  Emoluments disclosed above include the following amounts paid to the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |             |
| Emoluments for qualifying services 225,836                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 158,599     |
| Company pension contributions to money purchase schemes 53,708                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 26,981      |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

### 19 Employees

### Number of employees

The average monthly number of employees (including directors) during the year was:

| ,                     | 2003<br>Number | 2002<br>Number |
|-----------------------|----------------|----------------|
| Management            | 4              | 4              |
| Administration        | 7              | 7              |
| Production            | 11             | 9              |
| Sales                 | 94             | 89             |
|                       | 116            | 109            |
| Employment costs      |                | •              |
| \\\\                  | £              | £              |
| Wages and salaries    | 2,060,991      | 2,121,167      |
| Social security costs | 181,865        | 170,971        |
| Other pension costs   | 111,915        | 63,463         |
|                       | 2,354,771      | 2,355,601      |
|                       |                |                |

### 20 Control

For the whole of the year the group was under the control of Ms J B Lever and Mrs V E Pringle, two of the directors.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2003

### 21 Related party transactions

The company has taken advantage of the exemption available under Financial Reporting Standard Number 8: Related party disclosures not to disclose transactions with other group entities that are eliminated on consolidation.

Included within creditors falling due after more than one year are loans made to Blooming Marvellous Limited by related parties as follows:

|                 | 2003<br>£ | 2002<br>£ |
|-----------------|-----------|-----------|
| Ms J B Lever    | 89,987    | 89,987    |
| Mrs V E Pringle | 72,947    | 72,947    |

During the year, Ms J B Lever and Mrs V E Pringle were paid interest on their loan account balances of £33,000 and £27,000 respectively (2002: £nil and £nil respectively).

As explained in note 14 an issue of preference shares was made by the company to existing shareholders in April 2003, the proceeds of which were met by the conversion of debt totalling £100,000.

Current account balances payable to Ms J B Lever and Mrs V E Pringle of £35,490 (2002: £11,994) and £20,364 (2002: £3,450) respectively are included within creditors falling due within one year.

Ms J B Lever and Mrs V E Pringle have provided personal guarantees of £125,000 in total to the company's bankers in respect of any bank overdraft and £30,000 per annum in total in respect of leases in the company's name.

During the year, Mrs V E Pringle acquired a motor vehicle from the company at market value for a cash consideration of £4,000.