#### CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST OCTOBER 1996

# AMENDED

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#### DIRECTORS

R.J. Moore

S.T. Moore

C.M. Sharman

#### SECRETARY

S.T. Moore

#### COMPANY NUMBER

1456086 (England and Wales)

#### REGISTERED OFFICE

Johnston House 8 Johnston Road Woodford Green Essex IG8 OXA

#### **AUDITORS**

Haslers
Johnston House
8 Johnston Road
Woodford Green
Essex IG8 OXA

#### PRINCIPAL BANKERS

Trustee Savings Bank plc St Mary's Court 20 St Mary at Hill London EC3R 8NA

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#### REPORT OF THE CHAIRMAN

The group again produced excellent results during the financial year. This achievement illustrates the strength of a medium sized independent travel agency to react to changing market conditions to its advantage.

Since the end of the financial year, the group has negotiated significantly improved bank facilities which will enhance working capital and provide adequate funds for controlled expansion should the group so require.

The turnover of the group decreased marginally to £4.98 million (1995 £5.24 million). Operating profit increased to £389,094 (1995 £247,197) reflecting the considerably reduced overheads resulting in the profit on ordinary activities before taxation increasing to £263,867 (1995 £143,636). Retained profits for the year amount to £141,586 (1995 (£82,859)).

The current financial year has started very strongly indeed and the volume of reservations is considerably higher than the previous year. Strong volumes are usually accompanied by pressure on margins but, taking the two factors together, the directors are confident that the current year will show very satisfactory results.

Chairman R J MOORE

21st February 1997

#### REPORT OF THE DIRECTORS

The directors present their report and the consolidated financial statements of the group for the year ended 31 October 1996.

# PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

The principal activity of the group for the year under review continued to be that of travel agents.

The results for the year, financial position of the group, and recommended transfer to reserves are as shown in the annexed financial statements.

The progress of the group during the year accorded with expectations and the position at the end of the year is regarded as satisfactory.

No significant changes in the future development of the group are proposed nor has there occurred since the end of the year any event of such significance that reference to it should be made in this report.

#### RESULTS AND DIVIDENDS

The results for the year are set out on page 5.

The directors do not recommend payment of a dividend.

#### DIRECTORS AND THEIR INTERESTS

The directors who served during the year and their beneficial interests in the share capital of the company were as stated below.

		1996 Number	1995 Number
R.J. Moore S.T. Moore C.M. Sharman	Ordinary shares of £1 each Ordinary shares of £1 each Ordinary shares of £1 each	338,22 <b>4</b> 106,776	338,224 106,776

#### PAYMENT POLICY FOR CREDITORS

The group does not follow a standard payment policy due to the fact that the type of creditors vary so much. Generally operator creditors are paid as and when demanded, usually by direct debit or CHAPS transfer. Other expense creditors are, on average paid within 60-90 days.

#### AUDITORS

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Haslers be reappointed as auditor of the company will be put to the Annual General Meeting.

#### REPORT OF THE DIRECTORS' (CONTINUED)

#### DIRECTORS' RESPONSIBILITIES

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Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of both the group and the company and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group or company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of both the group and the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the Board

Director
21st February 1997

R J MOORE

# AUDITORS' REPORT TO THE SHAREHOLDERS OF INTATRAVEL GROUP PLC

We have audited the financial statements on pages 5 to 21 which have been prepared under the historical cost convention and the accounting policies set out on pages 10 and 11.

# Respective responsibilities of directors and auditors

As described on page 3 the directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of the group and company's affairs as at 31 October 1996 and of the groups profit and cash flow for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

HACHERS

Chartered Accountants Registered Auditor

Johnston House 8 Johnston Road Woodford Green Essex IG8 OXA Date:.. 21\$I FEBRUARY .1997....

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 OCTOBER 1996

	Notes	1996 £	1995 £
TURNOVER	2	4,976,229	5,241,768
DISTRIBUTION COSTS ADMINISTRATIVE EXPENSES OTHER OPERATING INCOME		(218,299) (4,391,199) 22,363	(301,369) (4,790,923) 97,721
OPERATING PROFIT	3	389,094	247,197
Other interest receivable and similar income	4	16,651	55,903
Interest payable and similar charges	5	(141,878)	(159,464)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		263,867	143,636
Tax on profit on ordinary activities	6	(122,281)	(115,270)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		141,586	28,366
Dividends	7	<del>-</del>	(111,225)
RETAINED PROFIT FOR THE FINANCIAL YEAR	17	£ 141,586	£ (82,859)

In accordance with the exemption allowed under S230 Companies Act 1985, the profit and loss account of Intatravel Group PLC is not separately presented. The retained profit dealt with in the separate profit and loss account is  $\pm 132,171$  (1995  $\pm (33,847)$ ).

There are no recognised gains and losses other than those passing through the profit and loss account.

# CONSOLIDATED BALANCE SHEET AT 31 OCTOBER 1996

		3	L996	1	L995
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets Investments	9 10		2,232,923 20,000		2,375,336 20,000
			2,252,923		2,395,336
CURRENT ASSETS					
Debtors Cash at bank and in hand	11	2,783,553 460		2,881,103	
		2,784,013		2,882,881	
CREDITORS: amounts falling due within one year	12	(3,358,738	)	(3,430,647	)
NET CURRENT LIABILITIES			(574,725	)	(547,766)
TOTAL ASSETS LESS CURRENT LIABILITIES			1,678,198		1,847,570
CREDITORS: amounts falling du after more than one year	e 13		(611,333	3)	(961,741)
PROVISION FOR LIABILITIES AND CHARGES	14		(464,450	))	(425,000)
			£ 602,415	; =	£ 460,829
CAPITAL AND RESERVES					
Called up share capital Profit and loss account	16 17		445,000 157,415		445,000 15,829
SHAREHOLDERS' FUNDS	18		£ 602,415		£ 460,829

The financial statements were approved by the Board on 21st February 1997.

Director

R J MOORE /

Director C M SHARMAN

# COMPANY BALANCE SHEET AT 31 OCTOBER 1996

		:	1996	;	1995
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets Investments	8 10		2,024,539 345,000		2,174,951 345,000
			2,369,539		2,519,951
CURRENT ASSETS					
Debtors Cash at bank and in hand	11	2,419,919 260		2,459,854 1,355	
		2,420,179		2,461,209	
CREDITORS: amounts falling due within one year	12	(3,025,626)	)	(3,039,977)	)
NET CURRENT LIABILITIES			(605,447	)	(578,768)
TOTAL ASSETS LESS CURRENT LIABILITIES			1,764,092		1,941,183
CREDITORS: amounts falling due after more than one year	13		(487,432	)	(835,694)
PROVISION FOR LIABILITIES AND CHARGES	14		(461,000	)	(422,000)
			£ 815,660		£ 683,489
CAPITAL AND RESERVES					
Called up share capital Profit and loss account	16 17		445,000 370,660		445,000 238,489
SHAREHOLDERS' FUNDS	18		£ 815,660		£ 683,489

The financial statements were approved by the Board on 21st February 1997.

Director

R J MOORE

Director C M SHARMAN

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 1996

	19	996	1:	995
	£	£	£	£
NET CASH INFLOW FROM OPERATING ACTIVITIES		259,652		712,549
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE				
Interest received Interest paid Dividends paid	16,651 (141,878) -		55,903 (159,464) (111,225)	
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE		(125,227)		(214,786)
TAXATION				
Corporation tax paid (including advance corporation tax)	(51,825)		(26,271)	
TAX PAID		(51,825)		(26,271)
INVESTING ACTIVITIES				
Payments to acquire tangible assets Receipts from sales of tangible	(58,695)		(355,697)	
assets	15,050		77,380	
NET CASH OUTFLOW FROM INVESTING ACTIVITIES		(43,645)		(278,317)
NET CASH INFLOW BEFORE FINANCING		38,955		193,175
FINANCING				
Repayment of long term bank loan Repayment of other long term loans Capital element of hire purchase	(380,150) (147,000)		(375,287) -	
contracts	(25,441)		87,874	
NET CASH OUTFLOW FROM FINANCING		(552,591)		(287,413)
DECREASE IN CASH AND CASH EQUIVALENTS	3	£(513,636)		£ (94,238)

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 1996

Operating profit Depreciation of tangible assets Amortisation of intangible assets Amortisation of intangible assets (Profit)/Loss on disposal of tangible assets (Profit)/Loss of the cash one within one year (Profit)/Loss of Cash and in hand and and and and and and and and and	1	RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES		1996 £	1995 £
Depreciation of tangible assets Amortisation of intangible assets (Profit)/Loss on disposal of tangible assets (Profit)/Loss on disposal of tangible assets (R, 384) Decrease in debtors Decrease in creditors due within one year (385,244) Decrease in creditors due within one year (385,244)  PRICASH INFLOW FROM OPERATING ACTIVITIES  ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE YEAR  Balance at 1 November 1995 Net cash outflow (513,636)  Balance at 31 October 1996  ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  Change in Year  £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £				389.094	247.197
Amortisation of intangible assets				-	•
Profit   /Loss on disposal of tangible assets   (8,384)   15,913     Decrease in debtors   69,744   213,941     Decrease in creditors due within one year   (385,244)   (37,772)     NET CASH INFLOW FROM OPERATING ACTIVITIES   £ 259,652   £ 712,549					•
Decrease in debtors Decrease in creditors due within one year  Decrease in creditors due within one year  NET CASH INFLOW FROM OPERATING ACTIVITIES  E 259,652 £ 712,549  2 ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE YEAR  Balance at 1 November 1995 Net cash outflow  C112,863)  Balance at 31 October 1996  ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  Change in  (626,959) (114,641) (512,318  £ (626,499)£ (112,863) £ (513,636)  £ (513,636)  ANALYSIS OF CHANGES IN FINANCING DURING  Share Capital  Loans and finance			ot a	(8 384)	
Decrease in creditors due within one year  NET CASH INFLOW FROM OPERATING ACTIVITIES  2 ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE YEAR  Balance at 1 November 1995 Net cash outflow  Balance at 31 October 1996  3 ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  4 ANALYSIS OF CHANGES IN FINANCING DURING  THE YEAR  SE 259,652 £ 712,549  1995 £ (112,863)  (112,863)			.05	=	
2 ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE YEAR  Balance at 1 November 1995 Net cash outflow  (513,636)  Balance at 31 October 1996  ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  (626,959)  (112,863)  Change in  (626,959)  (114,641)  (512,318)  £ (626,499)£ (112,863)  £ (513,636)  £ (513,636)  ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR  Share Capital  Coans and finance				=	
EQUIVALENTS DURING THE YEAR  Balance at 1 November 1995 Net cash outflow  Balance at 31 October 1996  ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  E(626,499) £(112,863) E(626,959)  E(626,499) £(112,863) E(626,499) £(112,863) E(626,499) £(112,863) E(626,499) £(112,863) E(513,636)  ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR  E £  Change in  Change in  E(626,499) £(112,863) E(513,636)  E(626,499) £(112,863) E(513,636)  E(513,636)  ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR  Capital  Change in  Change in  E(626,499) £(112,863) E(513,636)		NET CASH INFLOW FROM OPERATING ACTIVITIES		£ 259,652	£ 712,549
Balance at 1 November 1995 Net cash outflow  Balance at 31 October 1996  ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  (626,499) £ (112,863)  (626,499) £ (112,863)  (626,959) (114,641)  (512,318)  £ (626,499) £ (112,863)  £ (626,499) £ (112,863)  £ (626,499) £ (112,863)  £ (626,499) £ (112,863)  £ (626,499) £ (112,863)  £ (626,499) £ (112,863)  £ (626,499) £ (112,863)  £ (626,499) £ (112,863)  £ (626,499) £ (112,863)  £ (626,499) £ (112,863)  £ (626,499) £ (112,863)  £ (626,499) £ (112,863)  £ (626,499) £ (112,863)  £ (626,499) £ (112,863)	2	ANALYSIS OF CHANGES IN CASH AND CASH		1996	1995
Net cash outflow   (513,636)   (94,238)		EQUIVALENTS DURING THE YEAR		£	£
Balance at 31 October 1996  ### EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand  Bank overdrafts  #### Equivalents As Shown In the Balance SHEET    1996		,			
3 ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET 1996 1995 year £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £		Net cash outflow		(513,636)	(94,238)
EQUIVALENTS AS SHOWN IN THE BALANCE SHEET 1996 1995 year £ £ £ £  Cash at bank and in hand 460 1,778 (1,318 (626,959) (114,641) (512,318 (626,499)£(112,863) £(513,636)		Balance at 31 October 1996		£ (626,499)	£(112,863)
EQUIVALENTS AS SHOWN IN THE BALANCE SHEET 1996 1995 year £ £ £ £  Cash at bank and in hand 460 1,778 (1,318 (626,959) (114,641) (512,318 (626,499)£(112,863) £(513,636)					
E £ £ £  Cash at bank and in hand Bank overdrafts  (626,959) (114,641) (512,318)  £(626,499)£(112,863) £(513,636)  ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR  E £ £ £  £ £  £ £  Cash at bank and in hand F(513,636)  E (626,499)£(112,863) £(513,636)  E (626,499)£(112,863) £(513,636)  E (626,499)£(112,863) £(513,636)	~	ANTATATOR OF BUILD DATANCES OF CASE AND CASE			Change in
Bank overdrafts (626,959) (114,641) (512,318)  £ (626,499)£(112,863) £ (513,636)  ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR Share capital finance	3		1996		<del>-</del>
Bank overdrafts (626,959) (114,641) (512,318)  £ (626,499)£(112,863) £ (513,636)  ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR Share capital finance	3			1995	year
4 ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR Share Loans and capital finance	3	EQUIVALENTS AS SHOWN IN THE BALANCE SHEET	£	1995 £	year £
4 ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR Share Loans and capital finance	3	EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand	£ 460	1995 £ 1,778	year £ (1,318)
THE YEAR capital finance	3	EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand	£ 460 (626,959)	1995 £ 1,778 (114,641)	year £ (1,318) (512,318)
THE YEAR capital finance	3	EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand	£ 460 (626,959)	1995 £ 1,778 (114,641)	year £ (1,318) (512,318)
<del>-</del>	3	EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand	£ 460 (626,959)	1995 £ 1,778 (114,641) £(112,863)	year £ (1,318) (512,318) £(513,636)
lease		EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand  Bank overdrafts	£ 460 (626,959)	1995 £ 1,778 (114,641) £(112,863) ————————————————————————————————————	year £ (1,318) (512,318)
		EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  ANALYSIS OF CHANGES IN FINANCING DURING	£ 460 (626,959)	1995 £ 1,778 (114,641) £(112,863) ————————————————————————————————————	year £ (1,318) (512,318) £(513,636) Loans and finance
obligation		EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  ANALYSIS OF CHANGES IN FINANCING DURING	£ 460 (626,959)	1995 £ 1,778 (114,641) £(112,863) ————————————————————————————————————	year £ (1,318) (512,318) £(513,636)  Loans and finance lease
£ £		EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  ANALYSIS OF CHANGES IN FINANCING DURING	£ 460 (626,959)	1995 £ 1,778 (114,641) £(112,863) ————————————————————————————————————	year £ (1,318) (512,318) £(513,636) Loans and finance
Balance at 1 November 1995 445,000 1,365,580		EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  ANALYSIS OF CHANGES IN FINANCING DURING	£ 460 (626,959)	1995 £ 1,778 (114,641) £(112,863) Share capital	year £ (1,318) (512,318) £(513,636) Eloans and finance lease obligations
·		EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR	£ 460 (626,959)	1995 £ 1,778 (114,641) £(112,863) Share capital	year £ (1,318) (512,318) £(513,636) £ Loans and finance lease obligations £
Cash in/outflow from financing - (552,591		EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR  Balance at 1 November 1995	£ 460 (626,959)	1995 £ 1,778 (114,641) £(112,863) Share capital	year £ (1,318) (512,318) £(513,636) £ Loans and finance lease obligations £
		EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR  Balance at 1 November 1995 Cash in/outflow from financing	£  460 (626,959) £(626,499)	1995 £ 1,778 (114,641) £(112,863) Share capital £	year £ (1,318) (512,318) £(513,636) £(513,636)  Loans and finance lease obligations £ 1,365,580 (552,591)
Cash in/outflow from financing - (552,591		EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR  Balance at 1 November 1995	£ 460 (626,959)	1995 £ 1,778 (114,641) £(112,863) Share capital	year £ (1,318) (512,318) £(513,636) £ Loans and finance lease obligations £ 1,365,580
Cash in/outflow from financing - (552,591  Balance at 31 October 1996 £ 445,000 £ 812,989		EQUIVALENTS AS SHOWN IN THE BALANCE SHEET  Cash at bank and in hand Bank overdrafts  ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR  Balance at 1 November 1995 Cash in/outflow from financing	£  460 (626,959) £(626,499)	1995 £ 1,778 (114,641) £(112,863) Share capital £	year £ (1,318) (512,318) £(513,636) £(513,636)  Loans and finance lease obligations £ 1,365,580 (552,591)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 1996

#### 1. ACCOUNTING POLICIES

#### 1.1 ACCOUNTING CONVENTION

The financial statements are prepared under the historical cost convention and include the results of the company's operations as indicated in the directors' report, all of which are continuing.

#### 1.2 CONSOLIDATION

The group accounts incorporate the accounts of Intatravel Group and its subsidiaries made up to 31 October 1996.

#### 1.3 TURNOVER

Turnover represents the net total of commissions receivable on sales of tours and other travel related products.

#### 1.4 TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings - As stated below

Fixtures, fittings

and equipment - 10% and 15% straight line

Motor vehicles - 25% Straight line

No depreciation is provided in respect of freehold properties as in the opinion of the directors their residual value exceeds their book value. Leasehold properties and improvements are amortised over the period of the lease or ten years, which ever is the greater, as it is considered that those leases of less than ten years will be renewed. No amortisation is charged in the first two years to reflect the maturing of the shops during that period, and the cost is written off evenly over the remaining period. Repairs and redecorations are written off as incurred.

#### 1.5 LEASING AND HIRE PURCHASE COMMITMENTS

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated in accordance with the policy stated above. Obligations under such agreements are included in creditors net of finance charges allocated to future periods. The finance element of the rental payments is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

#### 1.6 INVESTMENTS

Fixed asset investments are stated at cost less provision for diminution in value.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 1996

#### 1.7 PENSIONS

The pension costs charged in the financial statements represent the contributions payable by the group during the year in accordance with SSAP 24.

#### 1.8 DEFERRED TAXATION

Provision is made for deferred taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the directors consider that a liability to taxation is unlikely to crystallise.

#### 2. TURNOVER

The total turnover of the group for the year has been derived from its principal activity wholly undertaken in the U.K.

3.	OPERATING PROFIT	1996	1995
		£	£
	Operating profit is stated after charging:		
	Depreciation of intangible assets	_	53,054
	Depreciation of tangible assets	194,442	220,216
	Hire of plant and machinery	58,444	80,381
	Operating lease rentals		
	- Plant and machinery	2,268	18,141
	- Land and buildings	786,649	753,968
	Auditor's remuneration	34,994	40,236
	and after crediting:		
	Rents receivable	22,363	22,721
			-
4.	INCOME FROM INVESTMENTS AND		
	OTHER INTEREST RECEIVABLE AND SIMILAR INCOME	1996	1995
		£	£
	Bank interest receivable	16,651	33,637
	Other interest receivable	-	22,266
		£ 16,651	£ 55,903
			<del></del>

5.	INTEREST PAYABLE	1996 £	1995 £
	On bank loans and overdrafts On other loans wholly repayable within 5 years	18,288 40,160	58,471
	On loans repayable after 5 years	45,959	58,200
	Hire purchase interest	7,925	5,363
	Other interest	16,961	18,266
	Vat surcharge	12,585	6,908
		£ 141,878 £	159,464
6.	TAXATION	1996	1995
		£	£
	U.K. Current year taxation		
	U.K. Corporation tax at 33% (1995 - 33%)	84,200	81,000
	Transfer to deferred taxation	39,450	37,500
		123,650	118,500
	Prior years U.K. Corporation tax	(1,369)	(3,230)
		£ 122,281 £	115,270
7.	DIVIDENDS	1996	1995
		£	£
	Ordinary:		111 225
	Interim paid	-	111,225

8.	TANGIBLE ASSETS - COMPANY				
			Fixtures, fittings & equipment		Total
		£	£	£	£
	Cost At 1 November 1995	2,544,189	633,960	285 684	3,463,833
	Additions	2,344,103	30,953	9,555	
	Disposals	_	30,933	•	(33,208)
	DIDPODUID				
	At 31 October 1996	2,544,189	664,913	262,031	3,471,133
	Depreciation				
	At 1 November 1995	664,368	475,414	149,100	1,288,882
	On disposals	-	-	(26,543)	(26,543)
	Charge for year	85,490 	55,726	43,039	184,255
	At 31 October 1996	749,858	531,140	165,596	1,446,594
	Net book values At 31 October 1996	1,794,331	133,773	96,435	2,024,539
	At 31 October 1995	1,879,821	158,546	136,584	2,174,951
	The net book value of land &	buildings (	comprises:	1996 £	1995 £
	Freehold			743,853	743,853
	Long leasehold			199,170	
	Short leasehold			851,308	
				1,794,331	1,879,821
	Included above are assets hel contracts as follows:	d under fi	nance leases	s or hire	purchase
		Net book value 1996 £	Net book value 1995 £	Dep'n value 1996 £	Dep'n value 1995 £
	Motor vehicles	78,164	110,405	32,241	18,559

9.	TANGIBLE ASSETS - GROUP	Land and buildings	Fixtures, fittings & equipment	Motor vehicles	Total
		£	£	£	£
	Cost				
	At 1 November 1995	2,711,690	701,925		3,713,543
	Additions	-	33,829	24,866	
	Disposals			(47,452)	(47,452)
	At 31 October 1996	2,711,690	735,754	277,342	3,724,786
	Depreciation		<del></del>		
	At 1 November 1995	664,367	510,495	163,345	1,338,207
	On disposals	· -	-	(40,786)	(40,786)
	Charge for year	85,490	63,921	45,031	194,442
	At 31 October 1996	749,857	574,416	167,590	1,491,863
	Net book values At 31 October 1996	1,961,833	161,338	109,752	2,232,923
	At 31 October 1995	2,047,323	191,430	136,583	2,375,336
	The net book value of land	& buildings	comprises:	1996 £	1995 £
	Freehold			743,853	743,853
	Long leasehold			366,670	366,670
	Short leasehold			851,310	936,800
-				1,961,833	2,047,323
	Included above are assets contracts as follows:	held under :	finance leas	es or hire	purchase

	Net book	Net book	Dep'n	Dep'n
	value	value	charge	charge
	1996	1995	1996	1995
	£	£	£	£
Motor vehicles	78,164	110,405	32,241	18,559

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 1996

10.	FIXED ASSET INVESTMENTS	Group 1996 £	Company 1996 £	Group 1995 £	Company 1995 £
	Cost: Subsidiary undertakings less deminuation in value Participating interests	- - 20,000	325,100 (100) 20,000	- - 20,000	325,100 (100) 20,000
		£20,000	£ 345,000 £	20,000	£ 345,000

#### Holdings of more than 10%

The company holds more than 10% of the share capital of the following companies:

	Country of registration	Shares hel	<b>d</b>
Company	or incorporation	Class	용
Subsidiary undertakings			
Intabusiness Travel Limited	England and Wales	Ordinary	100
Intachange Finance Limited	England and Wales	Ordinary	100
Participating interests			
Intatravel Holidays Limited	England and Wales	Preference	100

Intabusiness Travel Limited deals with the sale of flights and other related business travel products. Intachange Finance Limited remains dormant.Intatravel Holidays Limited trades as travel agents.

11.	DEBTORS	Group 1996 £	Company 1996 £	Group 1995 £	Company 1995 £
	Trade debtors Loans to directors ACT recoverable Other debtors Prepayments & accrued income		438,658 37,799 - 318,317 1,625,145		1,422,222
		2,783,553	2,419,919	2,881,103	2,459,854

12.	CREDITORS: amounts falling due within one year	Group 1996	Company 1996	Group 1995	Company 1995
		£	£	£	£
	Bank loans and overdrafts Net obligations under finance	800,250	826,673	493,040	451,582
	lease & hire purchase contract	s 28,365	28,365	25,440	25,440
	Trade creditors	2,002,548	1,727,704	2,287,484	1,999,346
	Amounts owed to group undertaki.	ngs -	5,086	-	18,482
	Corporation tax	112,006	105,806	108,806	106,806
	Taxes & social security costs	271,881	262,708	270,219	279,654
	Directors' current accounts	-	-	112,347	112,347
	Other creditors	66,244	3,734	84,849	9,745
	Accruals and deferred income	77,444	65,550	48,462	36,575
		3,358,738	3,025,626	3,430,647	3,039,977

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 1996

13.	CREDITORS: amounts falling due after more than one year	Group 1996 £	Company 1996 £	Group 1995 £	Company 1995 £
	Loans	576,328	452,427	751,370	625,323
	Net obligations under finance le			44 4-4	
	& hire purchase contracts	35,005	35,005		•
	Pension loan			147,000	147,000
		£ 611,333	£ 487,432	£ 961,741	£ 835,694
	Loans	<del></del>	<del></del>		
	Not wholly repayable within five by instalments  Repayable in monthly instalments of £3,958 by 2013 bearing into at 2% over base rate.  Repayable in monthly instalments by 2004 at 1.5% over bank base	nts erest <b>396,701</b> nts	396,701	410,687	410,687
	rate.  Repayable in montly instalmen of £975 by 2019 at a variable	- ts	-	99,714	99,714
	rate of interest.	116,835	_	119,271	-
	Wholly repayable within 5 years	236,083	227,108	500,097	491,654
	Included in current liabilities	(173,291	) (171,382	(378,399	1,002,055 ) (376,732) £ 625,323

The bank loans and overdraft are secured by legal mortgages on certain properties and a debenture incorporating fixed and floating charges over all of the group's assets.

Included in loans repayable within five years is a bank loan which is repayable by 31 July 1997 at 3% over base.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 1996

Net obligations under finance le and hire purchase contracts	ases			
Repayable within one year	33,365	33,365	33,365	33,365
Repayable between 2-5 years	37,620	37,620	71,015	71,015
	70,985	70,985	104,380	104,380
Finance charges and interest allocated to future accounting				
periods	(7,615)	(7,615)	(15,569)	(15,569)
	63,370	63,370	88,811	88,811
Included in current liabilities	(28,365)	(28,365)	(25,440)	(25,440)
£	35,005 £	35,005 £	63,371 £	63,371

#### 14. PROVISIONS FOR LIABILITIES AND CHARGES

Deferred tax is provided at 33% (1995 - 33%) analysed over the following timing differences:

		Fully Prov	vided	
	Group	Company	Group	Company
	1996	1996	1995	1995
	£	£	£	£
Accelerated capital allowances	25,000	22,000	40,000	37,000
Other timing differences	439,450	439,000	385,000	385,000
£	464,450	£ 461,000	£ 425,000	£ 422,000

Movements on the provision for deferred taxation are:

· -	Group £	Company £
At 1 November 1995 Transferred from p & l account	425,000 39,450	422,000 39,000
At 31 October 1996	464,450	£ 461,000

#### 15. PENSION COSTS

. .

The company has a fully insured pension scheme for which the premium paid was £63,912 (1995 - £50,214).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 1996

16.	SHARE CAPITAL	Group 1996 £	Company 1996 £	Group 1995 £	Company 1995 £
	Authorised 500,000 Ordinary shares of £1 each	500,000	500,000	500,000	500,000
	Allotted, called up and fully p 445,000 Ordinary shares of £1 each	445,000	445,000	445,000	445,000
17.	PROFIT AND LOSS ACCOUNT	Group 1996 £	Company 1996 £	Group 1995 £	Company 1995 £
	Profit at 1 November 1995 Profit for the year	15,829 141,586	238,489 132,171	98,688 (82,859)	272,336 (33,847)
	Profit at 31 October 1996	157,415	£ 370,660	£ 15,829 f	238,489
18.	RECONCILIATION OF MOVEMENTS IN S	SHARKHOLDE	ers' funds		
		Group 1996 £	Company 1996 £	Group 1995 £	Company 1995 £
	Profit for the financial year Dividends	141,586	132,171	28,366 (111,225)	77,378 (111,225)

#### 19. CONTINGENT LIABILITIES

funds

Net addition to shareholders'

Opening shareholders' funds

Closing shareholders' funds

The liquidators of Riva Travel have claimed that Intatravel Group PLC are indebted to them by some £130,000. No provision has been made in these accounts for that sum as the directors maintain that it is not owed by the group.

141,586

460,829

132,171

683,489

£ 602,415 £ 815,660 £ 460,829 £ 683,489

(82,859)

543,688

(33,847)

717,336

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 1996

#### 20. FINANCIAL COMMITMENTS

At 31 October 1996 the group had annual commitments under non-cancellable operating leases as follows:

		Group 1996	Company 1996	Group 1995	Company 1995
		£	£	£	£
	LAND AND BUILDINGS				
	Expiry date:	E1 770	20.250	40 050	40.050
	Within one year Between two and five years	51,770 157,250			
	In over five years	580,075			
	In Over live years				
		£ 789,095	£ 776,675	£ 732,560	£ 721,175
	OTHERS				
	Expiry date:				
	Within one year	53,081	53,081	1,648	1,648
	Between two and five years	67,164	-	· ·	·
		<del></del>			
		£ 120,245	£ 120,245	£ 41,220	£ 41,220
24	DIDECMODO			1006	1005
21.	DIRECTORS			1996 £	1995 £
	Remuneration			-	-
	Emoluments			271,498	334,047
	Emoluments disclosed above (excluding pension contribute amounts paid to:  The chairman and highest-paid		de	£ 141,614	£ 212,000
	Other directors' emoluments pension contributions) were stollowing ranges:	_		<b>Numbe</b> :	r Number
	£10,001 - £15,000			1	_
	£20,001 - £25,000				1
	£45,001 - £50,000 £50,001 - £55,000			-	1
	£50,001 - £55,000			1	
				==	<del></del>

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 1996

#### 22. TRANSACTIONS WITH DIRECTORS

The following directors had interest free loans during the year. The movement on these loans are as follows:

	Amount Ou	tstanding	Maximum in year	
	1996	1995	1996	
	£	£	£	
R.J. Moore	37,799	-	37,799	

The director's current account was cleared after the year end.

Mrs S.T. Moore is a director of a company that provides an air booking service to Intatravel Group PLC. At the year end there was a balance of £216,270 due to the group.

Mrs S.T Moore is also the director of a company that owed Intatravel Group PLC £50,548 at the year end. This amount has since cleared.

#### 23. EMPLOYEES

# Number of employees

The average weekly number of employees (including directors) during the year was:

	1996 Number	1995 Number
Office and management	34	31
Sales & ancillary staff	163	183
	197	214
Employment costs		
	£	£
Wages and salaries	1,710,950	1,970,340
Social security costs	133,614	147,523
Other pension costs	63,912	50,214
	1,908,476	2,168,077