

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

for the year ended 31 October 1991



Company Number 1450256



Ayr Bacup Behast Blira igham Pristol Bury St Edmunds Greyden Leisburgh Feniskillen Glasgow Leeds London Manchester Newbury Newcoulde Newmarket Nerwich Mottingham Peole Rochdale St Albans Salicoats Stoke on-Trent Strantaer Wolverhampton

DIRECTORS' REPORT for the year ended 31 October 1991

FINANCIAL STATEMENTS

The directors present their report and financial statements of Owners Abroad Holidays Limited for the year ended 31 October 1991.

RESULTS AND DIVIDENDS

The profit for the year, after taxation was £305,000 (1990: profit £752,000). The proposed dividend is £Nil (1990: £Nil) and therefore £305,000 (1990:£752,000)will be transferred to reserves.

PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

The company's principal activity continued to be that of tour operators. The results for the year include the activities from the following trade names, which operate under the same ATOL Licence held by Owners Abroad Holidays Limited.

Falcon,
Martyn Holidays,
Twentys,
Sunward,
Falcon Sailing,
Summertime,
Villas Italia,
Scanscape,
Sun Fizz,
Ski Whizz,
Just Turkey,
Ski Falcon

FUTURE DEVELOPMENTS AND EVENTS SINCE THE YEAR END

The directors expect the present levels of activity to be maintained.

DIRECTORS

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The directors during the year were as follows:

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R	J Allard	(resigned	1	June	1991)	J	C K Baerselman	(appointed 1 June 1991)
מ	Blastland	(resigned	1	June	1991)	M	Harrison	(appointed 1 June 1991;
								resigned 26 June 1992)
P	Buckley	(resigned	1	June	1991)	E	F Hazebroek	(appointed 1 June 1991)
P	Davies	(resigned	1	June	1991)	G	McGachen	(appointed 1 June 1991)
D	Johnston	(resigned	1	June	1991)	G	Malone	(appointed 1 June 1991)
N	Morris	(resigned	1	June	1991)	F	O'Neill	(appointed 1 June 1991)
A	Rayner	(resigned	1	June	1991)	P	Robbins	(appointed 1 June 1991)
М	Roberts	(resigned	1	June	1991)			resigned 29 May 1992)
N	Smith	(resigned	1	June	1991)	W	Smith	(appointed 1 June 1991)
G	G Stone	(resigned	1	June	1991)	C	W Small	(appointed 1 June 1991;
D	Wilson	(resigned	1	June	1991)			resigned 31 October 1991)
						ន	R Taylor	(appointed 1 June 1991)
								resigned 22 October 1991)
						ĸ	Waller	(appointed 1 June 1991)

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DIRECTORS' REPORT for the year ended 31 October 1991 (continued)

DIRECTORS' INTERESTS IN SHARES

At 31 October 1991 none of the directors had any interests in the share capital of the ultimate parent company, Owners Abroad Group Plc, except as follows:

31 October 1991 31 October 1990
Ordinary shares Preference Shares
Held Under option Held Under option

K Waller

* 28,000 * 150,000

* and at date of appointment

DIRECTORS' INSURANCE

The ultimate parent company maintains insurance policies on behalf of all the directors of Owners Abroad Holidays Limited against liability arising from negligence, breach of duty and breach of trust in relation to the company.

AUDITORS

In accordance with Section 384 of the Companies Act 1985, a resolution proposing that BDO Binder Hamlyn be re-appointed as auditors of the company will be put to the Annual General Meeting.

This report was approved by the Board on 29 June 1992

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Secretary

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AUDITORS' REPORT to the members of Owners Abroad Holidays Limited

We have audited the financial statements on pages 4 to 11 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 October 1991 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Asso since Mandra.

Chartered Accountants Registered Auditor

29. June 1834.



PROFIT AND LOSS ACCOUNT for the year ended 31 October 1991

	Notes		991	-	000
		£'000	£'000	£′000	.990 £'000
Turnover	2			_ 550	£.000
Other operating income	3		207,450		158,220
			107		1,060
Parts on the same of the same			207,557		159,280
External charges			(184,821)		(136,657)
Staff costs			22,736		
	4	7,884	~2,736	9,443	22,623
Other operating charges		40		2/223	
5-5		13,215		9,882	
			(21,099)		(19,325)
			1,637		
interest payable (net)	<u>.</u>		-, 45 ,		3,298
	5		(866)		_
perating profit	5				
xceptional items			771		3,298
	6		•		
rofit on ordinary activitie before taxation	B				(1,585)
			771		7 77.0
ex on profit on ordinary					1,713
activities	7		1455		
stained necessary			(466)		(961)
tained profit for the year	13		305		
			***************************************		752

BALANCE SHEET as at 31 October 1991

	Notes	19	91	19	90
T1111777777777777777777777777777777777		£'000	£'000	£'000	£'000
FIXED ASSETS					
Investments	ક		3,213		41
CURRENT ASSETS					
Debtors	9	147,137		105,643	
Cash at bank and in hand		-		2,234	
		147,137		107,877	
CREDITORS: amounts falling	g				
due within one year	10	(148,143)		(105,806)	
Net Current (Liabilities) /Assets			(1,006)		2,071
Net Assets			2,207		2,112
CAPITAL AND RESERVES					
Called up share capital	12		61		61
Share premium account			269		269
Other reserves	13		(100)		-
Profit and loss account	13		1,977		1,782
			2,207		2,112

The financial statements on pages 4 to 11 were approved by the Board on 29 June 1992

Director

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NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 October 1991

1. ACCOUNTING POLICIES

Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with applicable accounting standards.

Owners Abroad Group Plc have adopted Financial Reporting Statement No.1 (Cash Flow Statement) before mandatory requirements. As a consequence the company does not have to prepare a cash flow statement.

Consolidation

The company has not produced consolidated financial statements because it is a wholly owned subsidiary undertaking of Owners Abroad Tour Operations Ltd, a company registered in England and Wales.

Turnover

Turnover represents the amount receivable by the group in the ordinary course of business, net of value added tax.

Foreign currency translation

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date, except where net monetary assets are matched by liabilities relating to the following season's trading when rates applicable to that season are used.

Profits and losses arising on trading and translation are dealt with through the profit and loss account. Exchange differences arising on consolidation of the net investment in overseas subsidiaries are dealt with through reserves.

Revenue invoiced in advance

All revenue invoiced relating to flights departing and holidays commencing after 31 October is carried forward and included in creditors falling due within one year.

Deferred expenditure

Expenditure incurred for the forthcoming season's programme is carried forward to the accounting period in which the related revenue will be receivable.

Pensions

The group operates a number of defined contribution schemes. Pension liabilities are funded by monthly or annual contributions.

Pension liabilities are charged to the profit and loss account as they fall due.

NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 October 1991 (continued)

1. ACCOUNTING POLICIES (continued)

Goodwill

Purchased goodwill is the excess of the fair value of the consideration given to acquire a business over the fair value of the repayable net tangible assets acquired. Goodwill is either taken directly to reserves in the year or is capitalised and amortised through the profit and loss account over the period during which the company is expected to benefit (maximum twenty years).

Deferred taxation

Provision is made for deferred taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the directors consider that a liability is unlikely to crystallise.

2. TURNOVER

The turnover and pre-tax profit is attributable to tour operating activities carried out in the United Kingdom.

з.	OTHER OPERATING INCOME	1991	1990
		£'000	£'000
	Rental income	-	51
	Other income	107	1,009
		107	1,060
4.	EMPLOYEES		
	Employment costs		
	Wages and salaries	6,697	7,239
	Social security costs	562	543
	Pension costs	90	270
	Other staff costs	535	1391
		7,084	9,443
		<u> </u>	

During the year staff costs of group and fellow subsidiary undertakings were incurred by Owners Abroad Services Limited and were subsequently recharged as shown above.

NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 October 1991 (continued)

is stated after charging:	1991	1990
_ -	£'000	£'000
Interest (payable) / receivable (net): On bank loans and overdrafts wholly		
repayable within five years	1,013	-
Interest receivable	(147)	-
Interest payable (net)	866	
Auditors' remuneration	57	100
Operating lease rentals recharged to this company as statements of Owners Abroad Services Limited in whare held.	re disclosed ir ose name all r	n the fina elevant l
Directors' remuneration consisting of:		
Emoluments (including pension contributions)	449	1,326
Emoluments (excluding pension contributions)		,
of the Chairman and highest paid director	64	202
0 0 5 000	Number	Number
£ 0 - £ 5,000 £ 10,001 - £ 15,000	8	2
£ 15,001 - £ 20,000	1	
£ 25,001 - £ 30,000		_
	2 3	-
	3 5	-
£ 30,001 - £ 35,000 £ 35,001 - £ 40,000	3	-
£ 30,001 - £ 35,000 £ 35,001 - £ 40,000 £ 40,001 - £ 45,000	3 5	- - - - 2
£ 30,001 - £ 35,000 £ 35,002 - £ 40,000 £ 40,001 - £ 45,000 £ 45,001 - £ 50,000	3 5	3
£ 30,001 - £ 35,000 £ 35,001 - £ 40,000 £ 40,001 - £ 45,000 £ 45,001 - £ 50,000 £ 50,001 - £ 55,000	3 5	3 1
£ 30,001 - £ 35,000 £ 35,001 - £ 40,000 £ 40,001 - £ 45,000 £ 45,001 - £ 50,000 £ 50,001 - £ 55,000 £ 55,001 - £ 60,000	3 5 2 - - -	3 1 1
£ 30,001 - £ 35,000 £ 35,002 - £ 40,000 £ 40,001 - £ 45,000 £ 45,001 - £ 50,000 £ 50,001 - £ 55,000 £ 55,001 - £ 60,000 £ 60,001 - £ 65,000	3 5	3 1 1 2
£ 30,001 - £ 35,000 £ 35,001 - £ 40,000 £ 40,001 - £ 45,000 £ 45,001 - £ 50,000 £ 50,001 - £ 55,000 £ 55,001 - £ 60,000 £ 60,001 - £ 65,000	3 5 2 - - -	3 1 1
£ 30,001 - £ 35,000 £ 35,001 - £ 40,000 £ 40,001 - £ 45,000 £ 45,001 - £ 50,000 £ 50,001 - £ 55,000 £ 55,001 - £ 60,000 £ 60,001 - £ 65,000 £100,001 - £105,000	3 5 2 - - -	3 1 1 2
£ 30,001 - £ 35,000 £ 35,001 - £ 40,000 £ 40,001 - £ 45,000 £ 45,001 - £ 50,000 £ 50,001 - £ 55,000 £ 55,001 - £ 60,000 £ 60,001 - £ 65,000 £100,001 - £105,000	3 5 2 - - - 1	3 1 1 2 1
£ 30,001 - £ 35,000 £ 35,001 - £ 40,000 £ 40,001 - £ 45,000 £ 45,001 - £ 50,000 £ 50,001 - £ 55,000 £ 55,001 - £ 60,000 £ 60,001 - £ 65,000 £100,001 - £105,000 EXCEPTIONAL ITEM	3 5 2 - - - 1	3 1 1 2 1
£ 30,001 - £ 35,000 £ 35,001 - £ 40,000 £ 40,001 - £ 45,000 £ 45,001 - £ 55,000 £ 55,001 - £ 60,000 £ 60,001 - £ 65,000 £100,001 - £105,000 EXCEPTIONAL ITEM Fuel surcharges arising from Gulf War TAXATION Corporation Tax at 33.41% (1990 - 34.41)	3 5 2 - - - 1	3 1 1 2 1
£ 30,001 - £ 35,000 £ 35,001 - £ 40,000 £ 40,001 - £ 45,000 £ 45,001 - £ 55,000 £ 55,001 - £ 60,000 £ 60,001 - £ 65,000 £100,001 - £105,000 EXCEPTIONAL ITEM Fuel surcharges arising from Gulf War TAXATION Corporation Tax at 33.41% (1990 - 34.41) based on the profit for the year	3 5 2 - - 1 1 - £'000	3 1 2 1 £'000 1,585
£ 30,001 - £ 35,000 £ 35,001 - £ 40,000 £ 40,001 - £ 45,000 £ 45,001 - £ 50,000 £ 50,001 - £ 55,000 £ 55,001 - £ 60,000 £ 60,001 - £ 65,000 £100,001 - £105,000 EXCEPTIONAL ITEM Fuel surcharges arising from Gulf War TAKATION Corporation Tax at 33.41% (1990 - 34.41) based on the profit for the year Deferred taxation (see note 11)	3 5 2 - - 1 1 - £'000	3 1 1 2 1 £'Q00 1,585
£ 30,001 - £ 35,000 £ 35,001 - £ 40,000 £ 40,001 - £ 45,000 £ 45,001 - £ 50,000 £ 50,001 - £ 60,000 £ 60,001 - £ 65,000 £100,001 - £105,000 EXCEPTIONAL ITEM Fuel surcharges arising from Gulf War TAXATION Corporation Tax at 33.41% (1990 - 34.41)	3 5 2 - - 1 1 - £'000	3 1 2 1 £'000 1,585

NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 October 1991 (continued)

8. INVESTMENTS

Investment in subsidiary undertakings:

Cost
1 November 1990
Additions
3,172
31 October 1991
3,213

The following subsidiary undertakings, are wholly owned and are all registered in England and Wales.

Redwing Holdings Limited and subsidiary undertakings - tour operators - interest in ordinary shares 100%. Falcon Sailing Limited - tour operators - interest in ordinary shares 64% Falcon Leisure Limited Dormant Holiday Car Hire Limited Dormant Twentys Limited Dormant Top Hat Tours Limited Dormant Extrawelcome Limited Dormant 9. DEBTORS 1991 1990 £'000 £'000 Trade debtors 85,049 26,551 Amounts due from fellow subsidiary undertakings 68,304 42,243 Amounts due from related undertakings 2,035 Other debtors 5,747 3,777 Deferred taxation (see note 11) 133 Prepayments 14,098 4,843 147,137 105,643

The company operates a centralised accounting system with Falcon Sailing Limited and Redwing Holdings Limited, subsidiaries of the company, consequently the trade debtors of these companies are shown in this company's financial statements.

10. CREDITORS: amounts falling due within one year

	148,143	105,806
Revenue invoiced in advance	95,930	32,300
Accruals	9,770	186
Other creditors	1,588	4,522
Amounts due to fellow subsidiary undertakings	15,867	63,609
Corporation tax	333	1,037
Trade creditors	6,809	4,152
Bank overdreft	17,840	-

NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 October 1991 (continued)

10. CREDITORS: amounts falling due within one year (continued)

The company operates a centralised accounting system with Falcon Sailing Limited and Redwing Holdings Limited, subsidiaries of the company, consequently the trade creditors and revenue invoiced in advance are shown in this company's financial statements.

11. DEFERRED TAXATION

The deferred taxation is as follows. There is no potential liability.

		1991 £'000	1990 £'000
	Timing differences	-	(133)
	1 November 1990 Transfer to profit and loss account	133	
	31 October 1991	(133)	
12.	SHARE CAPITAL	1991	1990
	Authorised 600,000 deferred ordinary shares of 10p each	£′000	60 £''000
	100,000 ordinary shares of 10p each	10	10
	Issued and fully paid	70	70
	600,000 deferred ordinary shares of 10p each 6,000 ordinary shares of 10p each	60 1	60 1
		61	61
13.	RESERVES		Profit
		Other reserves £'000	and loss account £'000
	1 November 1990 Profit retained for the year	-	1,782
	Foreign exchange Goodwill on acquisition, written off	- (100)	305 (110) -
	31 October 1991	(100)	1,977

NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 October 1991 (continued)

14. TRANSACTIONS WITH DIRECTORS

Loans

The following loans were outstanding during the year:

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Principal terms

Amount outstanding

λt

Maximum

resignation

1990 in year

D Wilson

Loan of £25,000 at 10% interest a year repayable on the exercise

of share options

£25,000 £25,00

£25,000 £25,000

The loan was repaid on 31 October 1991.

15. CONTINGENT LIABILITIES

Claims amounting to £300,000 (1990: £393,000) have been made against the Company. No provision has been made for these claims as they are in the opinion of the directors unlikely to prove successful.

16. PENSION COSTS

The group operates defined contribution schemes, on behalf of the company, for employees eligible and willing to participate and for the directors. The assets of the scheme are held separately from the assets of the group and the company. The pension costs charged to the profit and loss account amounted to £90,000 (1990: £270,000).

17. ULTIMATE PARENT COMPANY

The directors regard Owners Abroad Group Plc, a company registered in England and Wales, as the company's ultimate parent company.

Owners Abroad Group Plc is the parent undertaking of the largest and smallest group of which Owners Abroad Holidays Limited is a member and for which group accounts are drawn up. Copies of these group accounts have been delivered to, and are available from, the Registrar of Companies, Companies Registration Office, Crown Way, Maindy, Cardiff CF4 3UZ.