Company Number: 1423001

# INTERCAPITAL PLC FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2005

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# Directors' report for the year ended 31 March 2005

The directors present their report and the audited financial statements of the company for the year ended 31 March 2005.

# **ACTIVITIES AND BUSINESS REVIEW**

The company is an investment holding company and it is not anticipated that the company's activities will change in the foreseeable future. The directors remain satisfied that the company is a going concern.

# RESULTS AND DIVIDENDS

The results of the company are set out in the profit and loss account on page 4. The directors recommend the payment of a final ordinary dividend of £37,500,000 (2004: final dividend £38,000,000) and a final preference dividend of £600,833 (2004: £171,996). An interim dividend of £28,765,000 was paid during the year (2004 £Nil).

### SHARE CAPITAL

During the year the company issued 3,747,432 preference shares of US\$10 each to fellow subsidiary undertakings.

## DIRECTORS AND DIRECTORS' INTERESTS

The directors who held office during the year were as follows:

H F Broomfield J N Pettigrew M A Spencer

J M Yallop D Gelber

Appointed 13 July 2005

- Resigned 13 July 2005

The interests of the directors and their families in the share capital of the company, its ultimate parent undertaking, ICAP plc, and any of its fellow subsidiary undertakings are set out in note 4 to the financial statements.

# INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)

In line with ICAP Group policy, the company intends to prepare its financial statements for the financial year ended 31 March 2006 in accordance with IFRS. Consequently the financial statements for the year ended 31 March 2005 are the last to be prepared in accordance with UK GAAP.

# CREDITORS PAYMENT POLICY

The company does not have any trade creditors.

# **AUDITORS**

A resolution to re-appoint PricewaterhouseCoopers LLP as auditors and to authorise the directors to set their remuneration will be proposed at the forthcoming AGM.

# Directors' report for the year ended 31 March 2005 (cont'd)

# **DIRECTORS' RESPONSIBILITIES**

Company law requires the directors to prepare financial statements for each accounting year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year.

The directors confirm that suitable accounting policies have been used and that these policies have been applied on a consistent basis. The directors also confirm that applicable accounting standards have been followed and that reasonable and prudent judgements and estimates have been made in preparing the financial statements.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By Order of the Board

Heledown failet HF Broomfield

Secretary

25 October 2005

# Independent Auditors' report to the members of Intercapital plc

We have audited the financial statements, on pages 4 to 14, which comprise the profit and loss account, the balance sheet and the related notes which have been prepared under the historical cost convention (as modified by the revaluation of certain fixed assets) and the accounting policies set out on page 6.

# Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable United Kingdom law and accounting standards are set out in the statement of directors' responsibilities on page 2.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards issued by the Auditing Practices Board. This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

# Basis of audit opinion

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 March 2005 and of its result for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

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PricewaterhouseCoopers LLP Chartered Accountants and Registered Auditors London 26 October 2005

# INTERCAPITAL PLC Profit and loss account for the year ended 31 March 2005

	Note	Year ended 31/3/2005 £'000	Year ended 31/3/2004 £'000
Other operating income Administrative expenses	3	1,000 (2,560)	- (9,515)
Operating loss		(1,560)	(9,515)
Income from shares in group undertakings Income from interests in joint ventures and associates Provision for impairment of investment in subsidiary		50,951 853 (2,700)	39,502 - -
Profit before interest		47,544	29,987
Interest receivable and similar income Interest payable and similar charges	5	1,177 (2,596)	1,025 (1,850)
Profit on ordinary activities before taxation		46,125	29,162
Tax on profit on ordinary activities	6	1,100	2,442
Profit on ordinary activities after taxation		47,225	31,604
Dividends: equity and non-equity	7	(65,704)	(36,013)
Retained loss for the year	13	(18,479)	(4,409)

The operating loss was derived wholly from continuing operations.

The company had no recognised gains or losses for the year other than those included in the profit and loss account.

There is no difference between the loss on ordinary activities before taxation and the retained loss for the years stated above and their historical cost equivalents.

# INTERCAPITAL PLC Balance sheet as at 31 March 2005

	Note	As at 31/3/2005 £'000	As at 31/3/2004 £'000
Fixed assets Investments in subsidiary undertakings Investment in joint ventures	8	47,218 2,912	46,717 1,382
		50,130	48,099
Current assets Debtors	9	483,747	423,081
Investments Cash at bank and in hand	10	2,874	2,721 2,111
		486,621	427,913
Creditors: Amounts falling due within one year	11	(341,133)	(281,266)
Net current assets		145,488	146,647
Net assets		195,618	194,746
Capital and reserves			
Called up share capital Share premium account Profit and loss account	12,13 13 13	128,833 5,902 60,883	109,482 5,902 79,362
Total shareholders' funds		195,618	194,746
Analysis of shareholders' funds			
Equity Non-equity		158,772 36,846	177,251 17,495
		195,618	194,746

A statement of movement in shareholders' funds is given in note 14.

The financial statements on pages 4 to 14 were approved by the board of directors on 25 October 2005 and were signed on its behalf by:



# Notes to the financial statements for the year ended 31 March 2005

# 1. PRINCIPAL ACCOUNTING POLICIES

# (a) Basis of preparation

The financial statements have been prepared under the historical cost convention, the accounting policies set out below and in accordance with Accounting Standards applicable in the United Kingdom.

The company has exercised its entitlement under Section 228 of the Companies Act 1985 (as amended) to dispense with the requirement to produce group accounts.

# (b) Fixed asset investments

An undertaking is regarded as a subsidiary if the company has control over its operating and financial policies, a joint venture if the company has joint control over its operating and financial policies and an associate if the company holds a participating interest and has significant influence, but not control, over its operating and financial policies.

Investments in subsidiaries, joint ventures and associates are stated at historical cost less provision for any impairment in their values.

# (c) Impairment of fixed assets

Fixed assets are subject to an impairment review if there are events or changes in circumstances that indicate that the carrying value of the fixed asset may not be fully recoverable. The impairment review comprises a comparison of the net book value of the fixed asset with its recoverable amount (the higher of net realisable value and value in use). Net realisable value represents the amount at which the asset could be disposed. Value in use is calculated by discounting the expected future cash flows obtainable as a result of the asset's continued use, including those resulting from its ultimate disposal, at a market based discount rate on a pre-tax basis. The carrying value of fixed assets is written down by the amount of any impairment and this loss is recognised in the profit and loss account in the year in which it occurs.

# (d) Foreign currencies

Transactions denominated in foreign currencies are translated into sterling at the rates of exchange ruling when the transaction is recorded. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rates of exchange ruling at the balance sheet date. Exchange differences are taken to the profit and loss account.

Non-monetary assets are not usually retranslated at the balance sheet date. To the extent permitted by Statement of Standard Accounting Practice (SSAP) 20 "Foreign currency translation" the exchange differences on the related foreign currency borrowings are taken to reserves. However, exchange gains or losses on redeemable preference shares, denominated in foreign currencies, are shown separately as an appropriation of profit along with preference dividends, in accordance with Financial Reporting Standard (FRS) 4 "Capital Instruments".

# (e) Current asset investments

Current asset investments are stated at the lower of cost and net realisable value. The net realisable value for the traded investments is based upon readily ascertainable market prices.

# (f) Financial instruments

Foreign exchange contracts are used to hedge foreign exchange exposures both on assets and liabilities recognised in the financial statements of fellow subsidiary undertakings and are marked to market.

Interest on interest rate transactions is recognised in the profit and loss account as interest receivable or payable, as appropriate, on an accruals basis.

# Notes to the financial statements for the year ended 31 March 2005 (cont'd)

# 2. CASH FLOW STATEMENT

As more than 90% of the voting rights in the company are controlled by ICAP plc which publishes a consolidated cash flow statement, the company is not required to present a cash flow statement in its own financial statements, under FRS 1 "Cash flow statements".

### 3. ADMINISTRATIVE EXPENSES

Administrative expenses consist principally of costs that are borne by fellow subsidiaries of ICAP plc and charged to the company by way of group management recharges. The company had no employees during the year (2004: nil). These recharges included auditors' remuneration.

# 4. DIRECTORS' EMOLUMENTS AND INTERESTS

# (a) <u>Directors' emoluments</u>

No fees were paid to directors in respect of services to the company during the year (2004: £nil).

M A Spencer, D Gelber and J N Pettigrew received no emoluments for their services to the company. Their emoluments for services to the group are disclosed in the financial statements of ICAP plc. H F Broomfield received no emoluments for her services to the company.

# (b) <u>Directors' interests</u>

None of the directors held interests in the securities of the company.

D Gelber, J N Pettigrew and M A Spencer were directors of the company's ultimate parent undertaking, ICAP plc during the year, and their interests are disclosed in that company's financial statements.

H F Broomfield's interests in the share capital of the company's ultimate parent company, ICAP plc, in the form of options over ICAP plc ordinary shares of 10p each are as follows:

# ICAP plc Ordinary shares of 10p each

	Exercise price (p)	Grant date	<u>As at</u> 1/4/2 <u>004</u>	Granted in year	<u>As at</u> 31/3/2005
SAYE	168.2	27/6/2003	5,495	-	5,495
				<del> </del>	
			5,495 ====	<del>-</del>	5,495

The SAYE is an Inland Revenue approved scheme that enables employees to acquire options over ordinary shares at a discount of up to 20% of their market value, using the proceeds of a related SAYE contract. Options granted under the SAYE scheme are not subject to performance conditions. A qualifying employee share ownership trust (QUEST) has been established through which the SAYE scheme has operated to date. These options will be exercisable between 1 August 2006 and 28 February 2007.

# Notes to the financial statements for the year ended 31 March 2005 (cont'd)

# 5. INTEREST PAYABLE AND SIMILAR CHARGES

	Year ended 31/3/2005 £'000	Year ended 31/3/2004 £'000
Bank interest	631	458
Interest on loans from group undertakings	1,965	1,392
	2,596	1,850

# 6. TAXATION ON PROFIT ON ORDINARY ACTIVITIES

	Year ended 31/3/2005	Year ended 31/3/2004
	£'000	£,000
Current tax:		
UK corporation tax at 30% (2004 - 30%)	(987)	(3,366)
Overseas corporation tax		(338)
Adjustment in respect of previous years	(113)	1,262
	(1,100)	(2,442)
The company's tax charge for the year is lower than the UK statutory rate and can be reconciled as follows:		
Profit on ordinary activities before tax	46,125	29,162
Corporation tax charge at standard rate of 30%	13,838	8,749
Tax effect on:		
Income from fixed asset investments	(15,541)	(11,850)
Impairment of fixed asset investments	810	(18)
Items not deductible for tax purposes	(94)	(247)
Overseas tax on deemed distribution	-	(338)
Adjustment to tax charge in respect of previous years	(113)	1,262
Corporation tax credit for the year	(1,100)	(2,442)

# Notes to the financial statements for the year ended 31 March 2005 (cont'd)

# 7. DIVIDENDS

	Year ended 31/3/2005 £'000	Year ended 31/3/2004 £'000
Equity – 25p ordinary shares	£ 000	2 000
Interim dividend paid – 7.82p (2004: £Nil) Final dividend proposed – 10.19p per share (2004: 10.33p)	28,765 37,500	38,000
Non-equity - \$10 preference shares		
Final dividend paid £600,833 (2004: £171,996)	601	172
	66,866	38,172
Exchange on US\$ preference shares	(1,162)	(2,159)
Total dividends paid/proposed	65,704	36,013

A final preference share dividend of 2.06% was proposed for shares held for the entire year, and prorated for shares issued during the year, in accordance with the rights attached to preference shares (note 12). The dividends paid have been converted at the actual exchange rate of \$1.925/£.

# 8. INVESTMENTS

	<u>Investment</u>	Investment in	<u>Total</u>
	<u>in subsidiary</u>	joint ventures	
	<u>undertakings</u>		
	£'000	£'000	£'000
Cost			
As at 1 April 2004	52,395	1,382	53,777
Additions	3,245	1,486	4,731
Transfer	(44)	44	-
As at 31 March 2005	55,596	2,912	58,508
Provision			
As at 1 April 2004	(5,678)	-	(5,678)
Impairment of investment	(2,700)	-	(2,700)
As at 31 March 2005	(8,378)	-	(8,378)
No. 1			
Net book value		2012	50.130
As at 31 March 2005	47,218	2,912 	50,130
As at 31 March 2004	46,717	1,382	48,099
	=		

The company invested £3,200,000 in a new company, ICAP SPV Limited, for which an impairment provision for £2,700,000 was booked in the year.

# Notes to the financial statements for the year ended 31 March 2005 (cont'd)

# 8. INVESTMENTS (cont'd)

During the year, ICAP Metals Limited was acquired from a subsidiary undertaking for £44,000. ICAP Metals Limited then became a 50% owned joint venture, with J.E. Hyde and Co. Limited taking the other 50%. The joint venture changed its name to ICAP Hyde Limited. The company invested a further £100,000 in ICAP Hyde Limited to maintain a 50% stake. ICAP Hyde Limited is a broker dealing in freight forwards.

During the year the company invested £1,386,000 to obtain a 40% stake in KIDB-ICAP Foreign Exchange Brokerage Corporation (KIDB-ICAP), a new joint venture company with Korea Inter Dealer Brokerage Co. Limited. KIDB-ICAP is a broker dealing in money market products in Korea.

# Principal subsidiary undertakings

<u>Note</u>		Country of incorporation and operation	Percentage held‡ (%)
*	Exco International plc	England & Wales	100.00
*	ICAP WCLK Limited	England & Wales	100.00
*	T & M Securities Limited	England & Wales	100.00
*	ICAP Energy Limited	England & Wales	100.00
*	Garban-Intercapital Management Services Limited	England & Wales	100.00
*	ICAP SPV Ltd	England & Wales	100.00
	ICAP Europe Limited	England & Wales	100.00
	Exotix Limited	England & Wales	66.00
	Harlow (London) Limited	England & Wales	100.00
	Garban Scandinavia I (FWDS) A/S	Denmark	100.00
	ICAP Australia Pty Limited	Australia	100.00
	ICAP AP (Singapore) Pte Limited	Singapore	100.00
	ICAP (Hong Kong) Limited	Hong Kong	100.00
	ICAP (NZ) Limited	New Zealand	80.00
	FCB-Harlow Butler Pty Limited	South Africa	62.40

- The percentage held represents the percentage of issued share capital held (all classes).
- \* The paid up share capital of these subsidiary undertakings is held by or on behalf of the company. The paid up share capital of all the other subsidiary undertakings is held by or on behalf of subsidiary undertakings.

All subsidiaries are involved in derivatives and money broking, commodities broking, energy broking, securities broking or service activities relating to those businesses, have a 31 March year end, and operate in their country of incorporation, except Exotix Limited which also operates in the USA, Argentina and Indonesia.

# Joint Venture undertakings

	Country of incorporation and operation	Percentage held‡ (%)
TFS-ICAP Limited	England & Wales	22.50
ICAP Hyde Limited	England & Wales	50.00
KIDB-ICAP Foreign Exchange Brokerage Corporation	Republic of Korea	40.00

Joint ventures are involved in derivatives and money broking or commodities broking and operate in their country of incorporation.

# Notes to the financial statements for the year ended 31 March 2005 (cont'd)

# 9. **DEBTORS:** Amounts falling due within one year

	As at	As at
	<u>31/3/2005</u>	31/3/2004
	£'000	£'000
Amounts owed by group undertakings	426,088	372,534
Dividends receivable from subsidiary undertakings	38,761	34,702
UK corporation tax	15,872	14,755
Other debtors	3,026	1,090
	483,747	423,081

Amounts owed by group undertakings include interest bearing loans. All loans are due within one year, except for £1,600,000 (2004: £1,600,000) which is due after more than one year.

# 10. CURRENT ASSET INVESTMENTS

During the year the company disposed of its current asset investment in Pronous Offshore Fund Limited, a hedge fund listed on the Irish Stock Exchange realising a profit of £0.9m.

# 11. CREDITORS: Amounts falling due within one year

	<u>As at</u>	As at
	<u>31/3/2005</u>	31/3/2004
	£'000	£'000
Amounts owed to group undertakings	302,293	242,210
Other creditors	693	812
Accruals and deferred income	46	72
Proposed dividend	38,101	38,172
	341,133	281,266
	<del></del>	

Amounts owed to group undertakings include interest bearing loans, all of which are due within one year.

# 12. CALLED UP SHARE CAPITAL

	<u>As at</u>	As at
	31 <u>/3/2005</u>	31/3/2004
	£'000	£'000
Authorised:		
490,000,000 ordinary shares of 25p each	122,500	122,500
10,000,000 preference shares of US\$10 each	52,921	31,632
	175,421	154,132
Allotted and fully paid:		
367,948,011 ordinary shares of 25p each	91,987	91,987
6,962,737 preference shares of US\$10 each	36,846	17,495
	128,833	109,482

# Notes to the financial statements for the year ended 31 March 2005 (cont'd)

# 12. CALLED UP SHARE CAPITAL (cont'd)

During the year the company increased the authorised preference share capital to 10,000,000 shares of US\$10 each from the previous total of 5,000,000.

During the year the company issued 3,747,432 preference shares of US\$10 each for total consideration of £20,513,278. These shares were issued on various dates throughout the year to three fellow subsidiary undertakings.

The preference shares are a separate class of share with the right, in priority to any payment by way of dividend to the holders of any other class of shares of the company, to receive a non-cumulative preferential dividend from profits available for distribution. The preferential dividend is calculated in respect of each paid up preference share in issue on 31 March in each year at a rate equivalent to the average daily LIBOR rate for the US dollar for the year preceding 31 March, plus 0.3%.

The company has the right to redeem the preference shares in issue and outstanding on any date by giving the holders notice, in writing, of the redemption on the date specified in such notice. The amount paid on each preference share redeemed shall be the amount paid or credited as paid up together with any arrears of preferential dividends.

On a return of capital on winding-up, the holders of the preference shares are entitled, in priority to any payment to the holders of any other class of shares of the company, to the repayment of a sum equal to the nominal amount paid up on the preference shares held by them, together with a sum equal to all arrears of the preferential dividends which have been declared and become payable.

Preference shareholders are entitled to vote on a resolution at a general meeting of the company, each holder present is entitled to one vote and on a poll, each holder present is entitled to one vote in respect of each fully-paid preference share registered in the holders name.

# 13. RESERVES

	Called up	<u>Share</u>	<u>Profit</u>	
	<u>share</u>	<u>premium</u>	and loss	
	<u>capital</u>	account	account	<u>Total</u>
	£'000	£'000	£,000	£'000
As at 1 April 2004	109,482	5,902	79,362	194,746
Non-equity preference shares issued in year	20,513	-	-	20,513
Exchange on US\$ preference shares	(1,162)	-	_	(1,162)
Retained loss for the year		•	(18,479)	(18,479)
As at 31 March 2005	128,833	5,902	60,883	195,618

Notes to the financial statements for the year ended 31 March 2005 (cont'd)

# 14. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	<u>As at</u>	<u>As at</u>
	31/3/2005	31/3/2004
	£'000	£'000
Profit for the year	47,225	31,604
Equity dividends	(66,265)	(38,000)
Non-equity dividends	(601)	(172)
Exchange on US\$ preference shares	1,162	2,159
	(18,479)	(4,409)
Net proceeds of issue of non-equity preference share capital	19,351	9,575
Net addition/(reduction) to shareholders' funds	872	5,166
Opening shareholders' funds	194,746	189,580
Closing shareholders' funds	195,618	194,746

## 15. GUARANTEES AND CONTINGENT LIABILITIES

The company's only financial commitments and contingencies outstanding at the period end arise from foreign exchange contracts and underwriting commitments entered into in the ordinary course of business. The company is exempt from the disclosures required by FRS13 as it does not meet the FRS13 definition of a bank or similar institution nor does it have capital instruments that are publicly listed or traded.

The company has issued a Letter of Credit in favour of Plaza V Leasing Associates LLC, NJ, USA to guarantee the rental of office space for the group's USA operation. The Letter of Credit is initially for \$6,720,000 (£3,566,308) reducing to \$4,750,000 after 5 years, and \$2,000,000 after 10 years.

The company has guaranteed £200,000 to Natwest Bank plc to cover the group's travel scheme credit card.

The company has guaranteed the liquidity of ICAP AP (Singapore) Pte Ltd, a subsidiary undertaking, to the Monetary Authority of Singapore. The company has given a guarantee to HSBC Bank plc for US\$5,000,000 for acting as the clearing agent of ICAP AP (Singapore) Pte Ltd.

The company guarantees, in conjunction with other group undertakings, the \$50,000,000 364 day bank facility available to the US Group.

The company has given a counter-indemnity to LloydsTSB Bank plc in respect of the bank's guarantee to Clearstream for €3,000,000.

### 16. RELATED PARTY TRANSACTIONS

As more than 90% of the voting rights in the company are controlled by ICAP plc which publishes consolidated financial statements, no disclosure is required under FRS8 "Related party disclosures" of any transactions between the company and the other members, associates or joint ventures of the group of undertakings headed by ICAP plc.

# Notes to the financial statements for the year ended 31 March 2005 (cont'd)

# 17. POST BALANCE SHEET EVENTS

The company has completed a \$225m subordinated debt private placement. This includes \$193m of fixed rate debt with a ten year maturity which the company has an option to repay after five years and a \$32m floating rate component that can be repaid after two years.

On the 25 April 2005 the company redeemed the preference share capital, including accrued dividends, at par.

# 18. ULTIMATE PARENT UNDERTAKING

The company's immediate and ultimate parent undertaking is ICAP plc, which heads the smallest and largest group of undertakings of which the company is a member that prepares consolidated financial statements. Copies of the consolidated financial statements of ICAP plc can be obtained from the Company Secretary, ICAP plc, 2 Broadgate, London, EC2M 7UR.