Celoitte Haskins: Sells

1450058

BBC ENTERPRISES LIMITED

REPORT AND CONSULIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1988

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REPORT AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1988

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REPORT OF THE DIRECTORS

The directors present their report and consolidated financial statements of the group for the year ended 31st March 1988.

RESULT FOR THE YEAR

The consolidated profit after taxation for the year was £3,599,000 which will be added to the reserves. The directors do not recommend the payment of a dividend.

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The company is a worldwide distributor of television programmes and related products and a publisher of magazines and books. The UK company has three operating divisions as follows:

Programme Sales

The division is a joint producer of television programmes and licences the rights to customers throughout the world. It also distributes other BBC programmes worldwide.

Magazines

The division publishes periodicals including the Radio Times and BBC Wildlife. On 27th February 1988 the publishing of The Listener, which was previously undertaken by the company, became the joint responsibility of the BBC and Independent Television Publications Ltd.

Consumer Products

The division manufactures and distributes worldwide home video tapes, audio discs and tapes, publishes books and schools materials, and supplies television programmes to the educational and business markets. Other activities include character merchandising, data transmission facilities, retail outlets and telephone information lines.

SUBSIDIARIES

The group includes a wholly owned subsidiary in the USA - Lionheart Television International Inc. - whose principal activity is television programme distribution in North America. There is also a wholly owned French subsidiary - BBC Telecordiale (SARL) - through which teletext data is supplied.

CO-PRODUCTIONS DEPARTMENT

The Co-productions Department, which forms part of BBC Enterprises Limited, is responsible for procuring co-finance for television programmes and administering approved co-production deals on behalf of the BBC. In 1987/88 the gross value of deals, including resources was £15.1m (1986/87: £18.6m), and these are accounted for within the financial statements of the BBC.

REPORT OF THE DIRECTORS (continued)

EMPLOYEES AND HEALTH AND SAFETY

It is the company policy to provide equal opportunities to all its staff, and to give full consideration to applications for employment from registered disabled persons.

Employees who become unable to carry out the job for which they are employed are given individual consideration. Depending on the nature, severity and duration of the disability, individuals may be considered for alternative work, including retraining if necessary.

It is company policy to make information available to employees to enable them to take a wider interest in the company and its performance. This objective is achieved through regular consultative meetings, handbooks, newspapers and noticeboards.

DIRECTORS

The Directors who served during the year are:

W.F. Cotton (Chairman - resigned 22nd April 1988)

C.J. Arnold-Baker (Chief Executive)

M. Checkland

D.E. Hatch

B.A. Jennings

J.F. Keeble

R. Laughton (appointed 14th January 1988)

K.S. Owen

Dr. J.A.G. Thomas

K.N. Wright

On 25th April 1988, P. Fox joined the Board and was appointed Chairman.

DIRECTORS INTERESTS

No Director had any interest in the share capital of the company at 1st April 1987 or 31st March 1988.

CONTRIBUTIONS FOR CHARITABLE PURPOSES

Charitable contributions amounted to £731 (1987: £103,313).

AUDITORS

In accordance with Section 384 of the Companies Act 1985, a resolution proposing the re-appointment of Deloitte Haskins & Sells as auditors to the company will be put to the Annual General Meeting.

BY ORDER OF THE BOARD

Mun C Secretary

1st July 1988

AUDITORS' REPORT TO THE MEMBERS OF BBC ENTERPRISES LIMITED

We have audited the financial statements on pages 4 to 18 in accordance with approved Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group at 31st March 1988 and of the profit and source and application of funds of the group for the year then ended and comply with the Companies Act 1985.

Delane Hora Ela.

Chartered Accountaits

London

1st July 1988

STATEMENT OF ACCOUNTING POLICIES

BASIS OF ACCOUNTING

The company and its subsidiaries prepare their financial statements on the historical cost basis of accounting.

BASIS OF CONSOLITATION

The consolidated financial statements show the results for the year ended 31st March 1988 and the state of affairs at that date of the company and its subsidiaries.

As permitted by Section 228 (7) of the Companies Act 1985 no profit and loss account has been presented for the holding company.

TURNOVER

Turnover represents licence fees from the distribution of joint productions, agency fees from the distribution of programmes on behalf of the BBC and from other producers' titles and from the sale of magazines, books, records, tapes and video cassettes, character and other merchandising including BBC Microcomputer, and income from exhibitions, shops, transmission and other facilities.

FOREIGN CURRENCY TRANSLATION

Assets and liabilities denominated in foreign currencies at the balance sheet date are translated into sterling at the exchange rates ruling at that date. Any gains or losses arising on translation of the opening net assets and other exchange differences are taken to the profit and loss account.

The profit and loss accounts in the overseas subsidiaries are translated into sterling at month-end rates. Exchange differences arising on translation to year-end rates are taken directly to reserves.

PURCHASED GOODWILL

Goodwill arising on acquisition of subsidiary companies has been charged against reserves in the year of acquisition.

TANGIBLE FIXED ASSETS

Fixed assets are stated at cost, other than assets costing less than £100 which are written off in the year of acquisition. Depreciation of plant and machinery, furniture and fittings, tools and equipment is calculated to write off the cost of the assets by equal annual instalments over their estimated economic lives, at appropriate rates, between three and five years. Depreciation on buildings has been calculated on the straight line basis over an estimated life of forty years.

LEASED ASSETS

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Finance lease rentals are capitalised at the total amount of rentals payable under the leasing agreement (excluding finance charges) and are depreciated, on a straight line basis, from the date of acquisition, over the period of their anticipated useful life of five years. Finance charges are charged over the period of the lease on a reducing balance basis in relation to the original cost. Rentals under operating leases are charged on a straight line basis over the lease term.

STATEMENT OF ACCOUNTING POLICIES (continued)

INVESTMENT IN PROGRAMMES FOR FUTURE SALE

Investment in programmes for future sale are stated at cost, after writing off the costs of programmes that are considered irrecoverable, less accumulated amortisation. The amortisation is charged against income over the average marketable life, which is estimated to be five years. The cost of 'Investment in Programmes for Future Sale' and accumulated amortisation have been reduced by the value of programmes over five years old.

STOCKS

Stocks comprising raw film, blank tape, video tape, records, books and paper stock and work in progress are stated at the lower of cost and net realisable value.

DEFERRED TAXATION

Deferred taxation has been provided at 31st March 1988 at expected applicable rates to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for taxation purposes, except to the extent that it is, in the opinion of the directors, reasonable to assume that the timing differences will not reverse in the future so as to give rise to a tax liability.

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 1988

•	Notes	1988 £ ¹ 000	1987 £'000
TURNOVER	I	137,815	117,399
Cost of sales		86,485	74,400
GROSS PROFIT		51,330	42,999
Distribution expenses Administration and other expenses Bank interest receivable Interest payable	2	(31,615) (14,198) 935 (41)	(27,978) (11,948) 1,321 (211)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	3	6,411	4,183
Taxation on profit on ordinary activities	5	(2,812)	(1,416)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION RETAINED FOR THE YEAR	14	3,599	2,767

CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH 1988

	Notes	1988 £'000	1987 £1000
FIXED ASSETS		2 000	2 000
Tangible assets	6a	8,799	8,013
Investment in programmes for future sale	7	20,009	17,622
		28,808	25,635
CURRENT ASSETS		gayered gays quadrage annual bast	
Stocks Debtors Cash at bank and in hand	, 8 , 9	6,609 25,618 14,199	6,582 24,359 9,543
		46,426	40,484
CREDITORS: amounts falling due within one year	10	30,904	26,220
NET CURRENT ASSETS		15,522	14,264
TOTAL ASSETS LESS CURRENT LIABILIT	IES	44,330	39,899
CREDITORS: amount falling due afte Amount owed to the BBC Obligations under finance leases	r one year	25,000 941	25,000
		25,941	25,000
PROVISIONS FOR LIABILITIES AND CHA	RGES 11	3,350	3,657
		29,291	28,657
NET ASSETS		15,039	11,242
CAPITAL AND RESERVES			
Called up share capital Profit and loss account	12 14	250 14,789	250 10,992
		15,039	11,242
_			فحرب المتحربات

The financial statements on pages 4 to 18 were approved by the board of directors on 1st July 1988 and were signed on its behalf by:

) Directors

COMPANY BALANCE SHEET AS AT 31ST MARCH 1988

Notes	1988 £'000	1987 £'000
FIXED ASSETS	1 000	1 000
Tangible assets 6b Investment in programmes for	8,367	7,799
future sale 7 Investments in subsidiary companies 13	19,083 5	17,470
•	27,455	25,269
CURRENT ASSETS	····	·
Stocks 8 Debtors 9 Cash at bank and in hand	6,570 25,704 14,148 46,422	
CREDITORS: amounts falling due	•	•
within one year 10	27,538	22,791
NET CURRENT ASSETS	18,884	14,882
TOTAL ASSETS LESS CURRENT LIABILITIES	46,339	40,151
CREDITORS: amount falling due after one year Amount owed to the BBC Obligations under finance leases	25,000 941	25,000
	25,941	25,000
PROVISIONS FOR LIABILITIES AND CHARGES Deferred taxation 11	3,350	3,657
	29,291	28,657
NET ASSETS	17,048	11,494
CAPITAL AND RESERVES		
Called up share capital 12 Profit and loss account 14	250 16,798	250 11,244
	17,048	11,494

The financial statements on pages 4 to 18 were approved by the board of directors on lest July 1988 and were signed on its behalf by:

) Directors

CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 31ST MAKCH 1988

	1988	1987
SOURCE OF FUNDS	£'000	£'000
Consolidated profit on ordinary activities before taxation	6,411	4,183
Adjustments for items not involving the		
movement of funds:		
Depreciation of tangible fixed assets Amortisation of programmes for	1,862	1,633
future sale	7,324	6,570
(Profit)/loss on sale of fixed assets	(23)	7
Exchange differences taken to reserves	198	(9)
Unrealised loss on exchange Write off of subsidiary	404	235 52
High of Substant,		
Funds generated from operations	16,176	12,671
Proceeds on sale of fixed assets	58	77
Long term loan from BBC Obligations under finance leases falling	_	25,000
due after one year	941	_
		· · · · · · · · · · · · · · · · · · ·
TOTAL SOURCE OF FUNDS	17,175	37,748
APPLICATION OF FUNDS		
Purchase of fixed assets	2,683	1,850
Taxation paid	2,341	1,822
Investment in programmes for future sale	9,711	9,720
Purchase of goodwill on acquisition	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,
of subsidiary	-	1,780
TOTAL APPLICATION OF FUNDS	14,735	15,172
NEW COUNCE OF FINES	2,440	22,576
NET SOURCE OF FUNDS	2,440	LL , J / U
THE NET SOURCE OF FUNLS IS REPRESENTED BY THE FOLLOWING INCREASE IN WORKING CAPITAL		
Increase in stocks	27	4,064
Increase in debtors	1,663	11,167
Increase in creditors	(3,037)	(9,079)
(Increase)/Decrease in amount owed to BBC	(2,329)	17,460
	(3,676)	23,612
MOVEMENT IN NET LIQUID FUNDS		
Increase in cash at bank and in hand	4,656	1,556
Decrease/(Increase) in bank loans and overdrafts1,460	(2,592)	-
	C 116	(1.026)
	6,116	(1,036)
INCREASE IN WORKING CAPITAL	2,440	22,576
<u> </u>		

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1988

1. TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

	1988 £'000	1987 £'000
Turnover analysed by type of business		
Television sales Magazine & book publishing Other activities	36,673 87,040 14,102	35,613 71,513 10,273
Turnover analysed by geographical location	137,815	117,399
UK Rest of World	102,589 35,226	83,585 33,814
	137,815	117,399

Television sales includes licensing for standard television, cable, simultaneous relay and Education & Training use. Co-production contributions to the British Broadcasting Corporation are administered by BBC Enterprises Ltd but not included in the above turnover figures.

The analysis of profit before taxation by class of business has not been disclosed as in the opinion of the directors, this information would be prejudicial to the company's operations.

2.	INTEREST PAYABLE	1988 £ 1000	1987 £'000
	Interest on bank loans and overdrafts	2 000	
	repayable within 5 years	41	211
		-	1-17-1-17-17-17-17
3.	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		
		1988	<u> 1987</u>
		£'000	£1000
	After charging: .		
	Depreciation - on tangible owned fixed assets	1,799	1,633
	- rangible fixed assets held	_	
	under finance leases	63	-
	Amortisation of investment in programmes		
	for future sales	7,324	6,570
	Staff costs (refer Note 4)	12,989	11,046
	Auditors' remuneration	67	66
	Loss on foreign currency translation	1,136	329
	Operating lease rentals	210	152
	Exceptional items:		
	Write down of stocks and work in		
	progress on interactive video disk		
	research and development, books, home		
	video and records		2,200
		with the same	***************************************

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1988

FOR	THE	YEAR ENDED 31ST MARCH 1988			
4.	DIR	ECTORS AND EMPLOYEES	1988 £'000	1987 £'000	
	a)	Employees			
		Staff costs - wages and salaries - social security costs - other pension costs	10,651 909 1,429		
		•	12,989	11,046	
		average number of persons employed by the group 87: 849)	during	the year was 8	859
	ъ)	Directors' emoluments	1988 £'000	1987 £ 000	
		The remuneration paid to the directors of the parent company was:	2 000	2 000	
		Fees Executive emoluments	N11 254	N11 255	
		EXECUTIVE SUBTRUISTER			
		Fees and emoluments (excluding pension contributions) disclosed above include amounts paid to:	254	255	
		The chairman (1987: chairmen)	Nil	Ni1	
		The highest paid director	92	43	
		The number of other directors who received fees and other emoluments (excluding pension contributions) in the following ranges was:			
			Number 1988	Number <u>1987</u>	
		£ 0 - £5,000 £ 5,001 - £10,000 £10,001 - £15,000 £20,001 - £25,000 £25,001 - £30,000 £30,001 - £35,000 £35,001 - £40,000 £40,001 - £45,000	3 1 - - 1 1 2	3 1 1 1 1 2 1	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1988 (continued)

4. DIRECTORS AND EMPLOYEES (continued)

c) Higher-paid employees

The number of employees other than directors who received remuneration (excluding pension contributions) in the following range was:

		1988	<u>1987</u>
	£30,001 - £35,000 £35,001 - £40,000	5 1	-
5.	TAXATION ON PROFIT ON ORDINARY ACTIVITIES	1988 £ 000	1987 £ 000
	Current:		0.000
	U.K. Corporation tax at 35% (1987 - 35%) Deferred taxation Double taxation relief	4,173 (1,202) (497)	2,986 (1,532) (323)
		2,474 497	1,131 323
	Overseas taxation	497	
		2,971	1,454
	Prior year adjustment:		
	Corporation tax	(1,054) 895	(99) 61
	Deferred taxation	2,812	1,416
		-	والنبث بينبطاهم نهي

NOTES TO THE FINANCIAL STATEMEN ; FOR THE YEAR ENDED 31ST MARCH 1988 (continued)

6.	TANGIBLE ASSETS			Fixtures, fittings,	
	a) The Group	Buildings	Plant and Machinery	tools and equipment	Total
	Cost:	£'000	£1000	£'000	£'000
		E 050	4 045	1 001	10 510
	At 1st April 1987	5,373	6,065	1,081	12,519
	Additions	167	1,747	769	2,683
	Disposals	<u></u>	(122)	(4)	(126)
	At 31st March 1988	5,540	7,690	1,846	15,076
		1	***************************************		موانات النسوس
	Accumulated depreciation	on:			
	At 1st April 1987	477	3,464	565	4,506
	Charge for the year	147	1,238	477	1,862
	Eliminated on disposal	-	(88)	(3)	(91)
	At 31st March 1988	624	4,614	1,039	6,277
	Net book value		,		
	At 31st March 1988	4,916	3,076	807	8,799
	At 1st April 1987	4,896	2,601	516	8,013
			والمصواليسية بالمو	And the Public Post of the Publi	***************************************

The net book value of tangible fixed assets includes an amount of £1,191,902 (1987: £Nil) in respect of assets obtained under finance leases.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1988 (continued)

. TANGIBLE ASSETS (Con	cinded)		Fixtures,	
b) The Company	Buildings	Plant and Machinery	fittings, tools and equipment	Tota
Cost:	£'000	£'000	£ 000	£'00
At 1st April 1987 Additions Disposals	5,362 11 -	6,065 1,747 (123)	848 600	12,275 2,358 (123
At 31st March 1988	5,373	7,689	1,448	14,510
Accumulated depreciat	ion:	***		**************************************
At 1st April 1987 Charge for the year Eliminated on disposal	476 134	3,464 1,238 (84)	536 379	4,476 1,751
At 31st March 1988	610	4,618	915	(84)
Net book value:				6,143
At 31st March 1988	4,763	3,071	533	8,367
At 1st April 1987	4,886	2,601	312	7,799

The net book value of tangible fixed assets includes an amount of £1,191,902 (1987: £Nil) in respect of assets obtained under finance leases.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1988 (continued)

7.	INVESTMENT IN PROGRAMMES FOR FUTU	RE SALE	Group £'000		pany :'000
	Cost:		1. 000	1	. 000
	At 1st April 1987 Additions Written off during the year		29,730 9,711 (1,336) 38,105	8 (1	,350 ,755 ,289)
			30,103	50	,,010
	Less: cost of programmes fully amortised as at 31st March	1988	(3,763)	(3	763)
	At 31st March 1988		34,342		,053
	Amortisation:				
	At 1st April 1987 Amortisation for the year Amortisation on programmes writte the year	n off duri	12,108 6,294 ing (306)	6	,880 ,112 (259)
	Less: accumulated amortisation on fully amortised as at 31st Marc		18,096 es (3,763)		7,733 3,763)
	At 31st March 1988		14,333	13	,970
	Net book value:				
	At 31st March 1988		20,009	19	,083
	At 1st April 1987		17,622	17	,470
8.	STOCKS	Gro 1988 £'000	1987 £'000	Com 1988 £'000	npany 1987 £'000
	Raw materials and consumables Work in progress	2,100 1,140	2,328 1,433	2,100 1,140	2,328 1,433
	Finished goods and goods for resale	3,369	2,821	3,330	2,748
	•	6,609	6,582	6,570	6,509

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1988 (continued)

9. DEBTORS

	Group		Company	
	1988	1987	1988	1987
	£'000	£'000	£ 1000	£1000
Trade debtors	23,755	23,322	21,191	19,392
Amounts owed by subsidiaries		•	2,857	1,728
Other debtors	1,063	317	873	76
Prepayments and accrued income	800	720	783	483
	25,618	24,359	25,704	21,679
	النصري والتسيية للخسية	النفائدية المحاجر	Name and Address of the Owner, where	وجيها فبسيها الأخبج الخب

Trade debtors include debtors due after more than one year of £394,156 (1987: £921,758).

10. CREDITORS

			Group	Cor	npany
		1988 £ ¹ 000	1987 £ 000	1988 £ ' 000	1987 £ 000
	Amounts falling due within one year:				
	Bank loans and overdrafts Trade creditors Amounts owed to the BBC Corporation tax Accruals and deferred income Obligations under finance leases	1,472 17,859 5,515 3,583 2,224 251	2,932 14,218 3,186 2,805 3,079	15,965 5,515 3,583 2,224 251	1,154 12,567 3,186 2,805 3,079
	-	30,904	26,220	27,538	22,791
11.	DEFERRED TAXATION			Group/ Company 1988 £'000	Group/ Company 1987 £ 000
	The full potential liability is: Capital allowances on tangible : Capital allowances on investment programmes for future sale Other timing differences		sets	1,450 1,856 44	1,760 1,880 17
				3,350	3,657
	Amount provided (the movement in being a transfer to profit and lo			3,350	3,657

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1988 (continued)

12. CALLED UP SHARE CAPITAL	1 <u>988</u> £ [†] 000	1987 £'000
Authorised 1,000,000 shares of £l each	1,000	1,000
Allotted, called up and fully paid 250,000 shares of £l each	250	250
13. INVESTMENTS IN SUBSIDIARY COMPANIES	£*000	
At 1st April 1987 Additions during year	5	
At 31st March 1988	5	de BBC

During the year, BBC Enterprises Limited acquired a 100% interest in BBC Telecordiale (SARL), a company incorporated in France.

BBC Enterprises Limited also holds 100% of the stock of Lionheart Television International Inc., a corporation registered in Delaware, USA.

14. PROFIT AND LOSS ACCOUNT	Group £'000	Company £'000
At 1st April 1987 Retained profit for the year Exchange difference	10,992 3,599 198	11,244 5,554
At 31st March 1988	14,789	16,798
15. CAPITAL COMMITMENTS	1988 £*000	1987 £ 000
Contracted for but not provided for Authorised but not contracted for	249 763	43 596

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1988 (continued)

16. LEASE COMMITMENTS

Future minimum rental payments (net of sub-lease rental income of £23,000, (1987: £15,000)) under non cancullable operating leases, payable in the next year, are as follows:

	1988 £†000	1987 £'000
Expiring between two and five	£-000	£ 000
years inclusive	120	136

17. BRITISH BROADCASTING CORPORATION

The company is a wholly owned subsidiary of the British Broadcasting Corporation which is incorporated in the United Kingdom by Royal Charter.