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V & O PUBLICATIONS LIMITED

REPORT AND FINANCIAL STATEMENTS

YEAR ENDED 31 AUGUST 1987

CLARK WHITEHILL Chartered Accountants 25 New Street Square London EC4A 3LN



DIRECTORS' REPORT

FOR THE YEAR ENDED 31 AUGUST 1987

The directors present their report together with the financial statements for the year ended 31 August 1987.

PRINCIPAL ACTIVITIES

The company continued to publish and distribute the veterinary newsletter 'Animal Pharm' and the pharmaceutical directory 'Pharmaprojects'.

RESULTS AND DIVIDENDS

After corporation tax of £178,179 (1986 - £218,285) the company attained a profit on ordinary activities of £394,264 (1986 - £310,441). The charge to corporation tax has been reduced by £22,456 in respect of interest and penalties suffered in earlier years now recovered following a claim against the previous tax advisers.

The directors do not recommend the payment of a dividend.

REVIEW OF BUSINESS

The results for the year are in line with expectations.

FUTURE DEVELOPMENTS

The current year should be one of continuing growth.

FIXED ASSETS

The changes in fixed assets are detailed in note 9 to the accounts.

DIRECTORS

The directors during the year and their interests in the shares of the company were:

		Shares	
	1987	1986	
Dr P J Brown	90	90	
Mrs P M Brown	90	90	

AUDITORS

Clark Whitehill were appointed in the year by the directors after the resignation of the previous auditors, Robert Sykes & Co. A resolution to re-appoint Clark Whitehill will be put to the members at the Annual General Meeting.

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By Order of the Board

We have audited the financial statements on pages 3 to 10 in accordance with approved Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of affairs of the company at 31 August 1987 and of the profit and source and application of funds for the year then ended and comply with the Companies Act 1985.

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London

18 March 1988.

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Chartered Accountants

V & O PUBLICATIONS LIMITED

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 AUGUST 1987

	Notes	<u>1987</u> £	16 months to 31 August 1985
TURNOVER	2	1,364,290	1,276,863
Cost of sales		(208,294)	(214,987)
GROSS PROFIT		1,155,996	1,061,876
Distribution costs Administrative expenses Other operating income		(71,019) (525,774) 13,649	(73,801) (457,461) (1,888)
OPERATING PROFIT	5	572,852	528,726
Interest receivable and similar income Interest payable and similar charges		127 (536)	
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		572,443	528,726
Tax on profit on ordinary activities	G	(178,179)	(218,285)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		394,264	310,441
Extraordinary item: Interest and penalties on taxation		_	(639)
Dividend	7	394,264	309,802 (140,000)
RETAINED PROFIT FOR THE YEAR	8	£ 394,264	£ 169,802

The notes on pages 6 to 10 form part of these financial statements.

BALANCE SHEET

31 AUGUST 1987

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	Notes	<u>198</u>	37	1986
FIXED ASSETS Tangible assets	9	£	£	£ 128,154
CURRENT ASSETS Stocks Debtors Cash at bank and in hand	10	1,685,782		8,758 1,176,026 2,140
		1,685,782		1,186,924
CREDITORS Amounts falling due within one year	11	(920,988)		(841,207)
NET CURRENT ASSETS			764,794	345,717
TOTAL ASSETS LESS CURRENT LIABILITIES			866,849	473,871
PROVISIONS FOR LIABILITIES AND CHARGES Deferred taxation	12		(9,700)	(1,939)
NET ASSETS		£	857,149	£ 471,932
CAPITAL AND RESERVES Called up share capital Profit and loss account	13 8		200 856,949	200 471,732
		£	857,149	£ 471,932

Approved by the directors on

Directors

March 18 15,1988.

The notes on pages 6 to 10 form part of these financial statements.

STATEMENT OF SOURCE AND APPLICATION OF FUNDS

FOR THE YEAR ENDED 31 AUGUST 1987

		1987	16 Months ended 31.8.86
	£	£	£
SOURCE OF FUNDS Profit on ordinary activities before taxation		563,396	528,726
Adjustment for items not involving the movement of funds:			
Profit on sale of fixed assets Depreciation	(5,568) 36,971		22,944
		31,403	
TOTAL GENERATED FROM OPERATIONS		594,799	551,670
FUNDS FROM OTHER SOURCES Proceeds from sale of fixed assets		8,500	7,500
		603,299	559,170
APPLICATION OF FUNDS			
Purchases of fixed assets Dividend paid Advance corporation tax paid Corporation tax paid Penalties and interest on tax paid late	13,804 - - 108,829 -		130,856 140,000 85,714 126,140 639
		(122,633)	(483,349)
		£480,666	£ 75,821
INCREASE/(DECREASE) IN WORKING CAPITAL Stocks Debtors Creditors		(8,758) 561,390 (68,977)	871 320,760 (213,056)
		483,655	108,575
Movement in net liquid funds: Cash at bank and in hand and overdrafts		2,989	(32,754)
		£480,666	£ 75,821

The notes on pages 6 to 10 form part of these financial statements.

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31 AUGUST 1987

1. ACCOUNTING PULICIES

a) BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention.

b) STOCK

Stock is valued at the lower of cost or net realisable value on a first in first out basis.

c) DEPRECIATION

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation, less estimated residual value, of each asset over its expected useful life as follows:

Motor vehicles - 25% pa straight line Fixtures, fittings, tools and equipment - 20% pa straight line

d) FOREIGN CURRENCIES

Transactions denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences arising in the ordinary course of business are included in operating profit. Assets and liabilities denominated in foreign currencies are translated into sterling at the exchange rates ruling at the balance sheet date.

e) DEFERRED TAXATION

Deferred taxation is accounted for using the liability method in respect of taxation deferred by timing differences other than those which are expected with reasonable probability to continue for the foreseeable future.

f) DEFERRED INCOME

Income is credited to the profit and loss account insofar as it relates to issues published on or before the balance sheet date. Income received which relates to later issues is shown on the balance sheet as deferred income.

NOTES TO THE ACCOUNTS (CONTINUED)

2. TURNOVER

Turnover represents the amount receivable for goods and services supplied by the company excluding VAT and after allowing for discounts taken and amounts received in advance.

The analysis of income by geographical area is:

	<u>1987</u> £	1986 16 months £
United Kingdom Europe USA Rest of the world	170,240 466,034 366,775 361,241	182,862 448,953 308,963 336,085
	£1,364,290	£1,276,863

3. SALARIES AND STAFF

The average number of staff employed by the company during the year excluding directors was 18 (1986 16).

The charge in the accounts is made up as follows:

The charge in the accounts is made up as lollows.	<u>1987</u> £	1986 16 months £
Salaries Social security costs Management charges	267,893 27,180	244,015 23,959 825
	£ 295,073	£ 268,799
It is charged as follows:		
Cost of sales Administrative expenses	25,254 269,819	268,799
	£ 295,073	£ 268,799

NOTES TO THE ACCOUNTS (CONTINUED)

4. DIRECTORS EMOLUMENTS

No directors of the company received emoluments in the year. (1986 - £Nil).

5. OPERATING PROFIT

Depreciation Auditors remuneration	36,971 3,000	22,944 2,885
This is stated after charging:		
	<u>1987</u> £	1986 16 months £

6. TAXATION

Provision is made for corporation tax on the company's profit as adjusted for tax purposes.

	<u>1987</u> £	1986 16 months £
Corporation tax at 35% (1986 - 38.4%) Prior year adjustments Deferred taxation	(206,000) 23,959 3,862	(195,955) (15,378) (6,952)
	£(178,179)	£(218,285)

7. DIVIDEND

The directors do not recommend the payment of a dividend for the year ended 31 August 1987.

8. PROFIT AND LOSS ACCOUNT	<u>1987</u> £	1986 £
Retained profit at 31 August 1986 a, previously reported Prior year adjustment (note 14)	471,732 (9,047)	301,930 (9,047)
Retained profit at 31 August 1986 as restated Retained profit for the year	462,685 394,264	292,883 169,802
Retained profit at 31 August 1987	£ 856,949	£ 462,685

NOTES TO THE ACCOUNTS (CONTINUED)

9. TANGIBLE FIXED ASSETS	Short-leasehold Land and Buildings	Motor Vehicles	Fixtures, Fittings, Tools & Equipment	Total
COST 1 September 1986 Additions Disposals	2,932 - (2,932)	39,657 - -	121,478 13,804	164,067 13,804 (2,932)
31 August 1987	<u>.</u>	39,657	135,282	174,939
DEPRECIATION 1 September 1986 Charge for year Disposals	-	7,397 9,914 -	28,516 27,057	35,913 36,971 -
31 August 1987		17,311	55,573	72,884
Net Book Value 31 August 1987	£ -	£ 22,346	£ 79,709	£ 102,055
Net Book Value 31 August 1986	£ 2,932	£ 32,260	£ 92,962	£ 128,154
10. DEBTORS			<u>1987</u> £	<u>1986</u> £
Trade Debtors Amounts owed by companies un	der		59,115	123,602
common control Other debtors and prepayment			1,562,052 64,615	947,568 104,856
			£1,685,782	£ 1,176,026

Included in other debtors is £22,456 of interest and penalties recoverable as a result of a claim against the company's previous tax advisers. Also included is £4,872 in respect of corporation tax recoverable as a result of the prior year adjustment (note 14).

11. CREDITORS

Amounts falling due within one year:

Milouites Latting due internet		
Bally Todits with Overdense	3,810 9,772	2,961 30,053
Amounts owed to companies under	9,885	50,465
Other creditors including taxation and social security 21:	•	203,682
Accruals	7,467 7,242	7,989 546,057
	•	841,207
Other creditors including taxation and social security com	prises:	
Corporation tax 20	06,000	196,045
PAYE and NIC	6,812	7,637

£ 212,812

£ 203,682

NOTES TO THE ACCOUNTS (CONTINUED)

12. DEFERRED TAXATION	<u>1987</u> £	1986 £
Accelerated capital allowances Recoverable ACT	9,700	13,562 (11,623)
Full potential liability	£ 9,700	£ 1,939
13. SHARE CAPITAL	1987	1986
Authorised: Ordinary shares £1 each	£ 1,000	£ 1,000
Issued, called up and fully paid: Ordinary shares £1 each	£ 200	£ 200
14. PRIOR YEAR ADJUSTMENT	£	£
Increase in amounts due to companies under common control Corporation tax recoverable	13,919 (4,872)	13,919 (4,872)
•	£ 9,047	£ 9,047

Representing adjustment required to agree inter company balances as at 1 September 1986 resulting in restatement of the 1986 balance sheet. The reported results in 1986 are not affected.