Registered No: 1406067

# **Teledyne TSS Limited**

**Report and Accounts** 

31 December 2008

TUESDAY



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27/10/2009 COMPANIES HOUSE 266

Registered No: 1406067

## **Directors**

H Barnshaw

A Pichelli

J Davis

D Schnittjer

# **Secretary**

H Barnshaw

#### **Auditors**

Ernst & Young LLP George House 50 George Square Glasgow G2 1RR

## **Bankers**

Barclays Bank plc PO Box 87 22/24 Upper Marlborough Road St Albans Hertfordshire BX3 2BB

# **Solicitors**

Kirkpatrick & Lockhart Nicholson Graham LLP 110 Cannon Street London EC4N 6AR

# **Registered Office**

1 Blackmoor Lane Croxley Green Business Park Watford Hertfordshire WD18 8GA

# **Directors' report**

The directors present their report and accounts for the nine months ended 31 December 2008.

## Principal activity and review of the business

The company's principal activity during the period was the design, manufacture and distribution of marine survey instruments and provision of related services

#### Results and dividends

The profit for the period, after taxation, amounted to £2,013,000. An ordinary dividend of £750,000 has been paid in the year.

#### **Future developments**

The company's strategy is to consolidate and grow its presence in the niche markets within which the company operates.

## Key performance indicators

The company reports on a number of key performance indicators on a quarterly basis.

The company measures sales per employee and operating profit per employee. In the nine months to 31 December 2008 these metrics were £163,080 (year to 31 March 2008: £218,820) and £39,171 (31 March 2008: £48,973) respectively

#### **Directors**

The directors of the company at 31 December 2008 were as follows:

H Barnshaw

J Davis

A Pichelli

D Schnittjer

# Directors' statement as to disclosure of information to auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that he/she is obliged to take as a director in order to made himself/herself aware of any relevant audit information and to establish that the auditor is aware of that information.

#### Financial risk management policy

The company's principal financial instruments comprise cash, cash equivalents and loans. Other financial assets and liabilities, such as trade debtors and trade creditors, arise directly from operating activities.

The main risks associated with the company's financial assets and liabilities are set out below:

Credit risk: The company's principal financial assets are cash and trade debtors. The principal credit risk is associated with trade debtors. In order to manage credit risk a credit limit is set for each customer based on a combination of payment history and third party credit references. In accordance with Corporate requirements, credit limits and overdue amounts are reviewed regularly by management.

Exchange rate risk: The company's foreign trading exposes it to foreign exchange risk, predominately translation risk. Translation exposures are hedged when known, principally using forward exchange contracts.

# **Directors' report**

# **Auditors**

A resolution to reappoint Ernst & Young LLP as auditors will be put to the members at the Annual General Meeting.

On behalf of the board

H Barnshaw Secretary

71/10/ 2009

# Statement of directors' responsibilities in respect of the accounts

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial period. Under that law the directors have elected to prepare the financial accounts in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent auditors' report

# to the members of Teledyne TSS Limited

We have audited the company's financial statements for the period ended 31 December 2008 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet and the related notes 1 to 19. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

# Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable United Kingdom law and Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally
  Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2008 and of
  its profit for the period then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985;
   and
- the information given in the directors' report is consistent with the financial statements.

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Ernst & Young LLP Registered Auditor

Glasgow

26/10/ 2009

# **Profit and Loss Account**

for the period ended 31 December 2008

	9 months to 31 December		Year end 31 March	
		2008	2008	
	Notes	£'000	£.000	
Turnover	2	11,416	16,412	
Cost of sales		(7,107)	(9,597)	
Gross profit		4,309	6,815	
Administrative expenses		(617)	(1,693)	
Selling and distribution expenses		(907)	(1,449)	
Operating profit before exceptional items	3	2,785	3,673	
Profit on sale of assets of US office		-	537	
Operating profit after exceptional items		2,785	4,210	
Interest receivable	4	15	20	
Interest payable	5	(5)	(1)	
Profit on ordinary activities before taxation		2,795	4,229	
Tax on profit on ordinary activities	7(a)	(782)	(1,258)	
Profit retained for the financial period	15	2,013	2,971	

# Statement of total recognised gains and losses

for the period ended 31 December 2008

There are no recognised gains or losses other than the profit attributable to shareholders of the company of £2,013,000 in the period ended 31 December 2008 and of £2,971,000 in the year ended 31 March 2008.

# **Balance Sheet**

at 31 December 2008

		31 December 2008	31 March 2008
	Notes	£'000	£'000
Fixed assets Tangible assets	9	271	289
Current assets Stocks	10	3,550	2,591
Debtors Cash at bank and in hand	11	4,705 1,007	4,148 1,577
		9,262	8,316
Creditors: amounts falling due within one year	12	(2,586)	(2,904)
Net current assets		6,676	5,412
Total assets less current liabilities		6,947	5,701
Provisions for liabilities and charges	13	(260)	(277)
Net assets		6,687	5,424
Capital and reserves			
Called up share capital	14/15	102	102
Profit and loss account	15	6,585	5,322
Equity shareholders' funds		6,687	5,424

These financial statements were approved by the directors and authorised for issue on 21 October 2009, and are signed on their behalf by:

H Barnshaw Director

at 31 December 2008

## 1. Accounting policies

#### Basis of preparation

The financial statements are prepared under the historical cost convention and are prepared in accordance with applicable accounting standards.

#### Depreciation

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value based on prices prevailing at the date of acquisition or revaluation, of each asset evenly over its expected useful life, as follows:

Leasehold land and buildings

Plant and machinery

Fixtures and fittings

Motor vehicles

- over the term of the lease

over 2 to 10 years

over 4 to 10 years

over 4 years

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

#### Research and Development

Expenditure on research and development is written off against profits in the year in which it is incurred.

#### Stocks

Stocks are stated at the lower of cost incurred in bringing each product to its present location and condition, and net realisable value.

Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal.

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the exception of deferred tax assets which are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### Cash flow statement

The company has taken advantage of the exemption allowed by FRS 1 (revised) for wholly owned subsidiary undertakings and has not prepared a cash flow statement.

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date.

The exchange differences arising from the retranslation of the opening investment in the US branch are taken directly to reserves. All other differences are taken to the profit and loss account.

at 31 December 2008

# 1. Accounting policies (continued)

## Leasing commitments

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

#### Pensions

The company operates a defined contribution group personal pension scheme. Contributions were charged to the profit and loss account as they became payable in accordance with the rules of the scheme.

#### 2. Turnover

Turnover, which is stated net of value added tax, represents amounts derived from the provision of goods and services to third parties and relates to the continuing activity of the design, manufacture and distribution of marine survey instruments and provision of related services. An analysis of turnover by geographical market is given below:

	9 months to	Year end
	31 December	31 March
	2008	2008
	£.000	£'000
United Kingdom	3,856	7,140
Europe	1,472	3,447
Rest of the World	6,088	5,825
	11,416	16,412

# 3. Operating profit before exceptional items

This is stated after charging/(crediting):

	9 months to	Year end
	31 December	31 March 2008
	2008	
	£'000	£'000
Auditors' remuneration - audit	-	13
- tax	-	15
Depreciation of owned fixed assets	151	112
Research and development	802	964
Operating lease rentals - land and buildings	115	161
- other operating leases	40	49
Exchange gains	(135)	(69)

Auditors' remuneration is borne by the company's immediate parent undertaking.

at 31 December 2008

4.	Interest receivable	0	Year end
		9 months to 31 December	1ear ena 31 March
			31 March 2008
		2008	£'000
		£'000	£ 000
	Bank interest	15	20
_	Latera et a scalida	<del></del>	
5.	Interest payable		
		9 months to	Year end
		31 December	31 March
		2008	2008
		£'000	£'000
	Bank interest	5	1
		<del></del>	
6.	Directors' emoluments and staff costs		
		9 months to	Year end
		31 December	31 March
		2008	2008
		£'000	£'000
	Directors' emoluments:		
	Emoluments	•	450
	Company contributions paid to money purchase pension scheme	-	14
	During the period no directors (2008 - 4 directors) participated in a mo	ney purchase pension s	scheme
		9 months to	Year end
		31 December	31 March
		2008	2008
	Staff costs:	£'000	£'000
	Wages and salaries	1,918	3,089
	Social security costs	207	320
	Other pension costs	87	73
	F		
		2,212	3,482

at 31 December 2008

# 6. Directors' emoluments and staff costs (continued)

The average weekly number of employees during the period was as follows:

			onths to ecember 2008 No	Year end 31 March 2008 No
	Selling and distribution Administration Production		10 8 52	13 11 51
			70	75
7.	Taxation			
	(a) Tax on profit on ordinary activities			
			onths to ecember 2008	Year end 31 March 2008
		Notes	£'000	£'000
	Current tax:			
	UK corporation tax Adjustments in respect of prior periods		788 (179)	1,234
			609	1,234
	Foreign tax Adjustments in respect of prior periods		198	•
	Total current tax	7(b)	807	1,234
	Deferred tax:			
	Origination and reversal of timing differences		(25)	24
	Tax on profit on ordinary activities		782	1,258

# at 31 December 2008

## 7. Taxation (continued)

## (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the period is higher (2008 – lower) than the standard rate of corporation tax in the UK of 28% (31 March 2008 - 30%). The differences are reconciled below:

	9 months to 31 December		Year end 31 March	
	2008		2008	
	Notes	£'000	£'000	
Profit on ordinary activities before tax		2,795	4,229	
	:	<del></del>		
Profit on ordinary activities multiplied by standard rate of		503	1.240	
corporation tax in the UK of 28% (31 March 2008 - 30%)		783	1,269	
Expenses not deductible for tax purposes		-	5	
Non taxable income		(11)	-	
Accelerated capital allowances		25	1	
Other timing differences		(8)	(23)	
R&D tax credit		-	(18)	
Tax over provided in previous periods		18	`-'	
Total current tax	7(a)	807	1,234	

# (c) Factors that may affect future tax charges

At the balance sheet date, there are no future factors which may significantly affect future tax charges.

## (d) Deferred tax

The deferred tax asset at 28% (31 March 2008: 28%) included in the balance sheet is as follows:

	31 December		31 March	
		2008	2008	
	Note	£'000	£'000	
Accelerated capital allowances		(40)	(15)	
Short term timing differences		(15)	(15)	
Deferred tax asset	11	(55)	(30)	
			£'000	
At 31 March 2008			(30)	
Profit and loss account			(17)	
Adjustment in respect of prior periods			(8)	
At 31 December 2008			(55)	

at 31 December 2008

# 8. Dividends

Equity dividends on ordinary shares paid during the period		
	9 months to	Year end
	31 December	31 March
	2008	2008
	£'000	£'000
Dividends paid in the period at £7.35 per share (March 2008: £6.60 per share	750	673

# 9. Tangible fixed assets

	Leasehold land and buildings	Plant and machinery	Fixtures & fittings	Motor vehicles	Total
Cost:	£'000	£'000	£'000	£'000	£'000
At 31 March 2008	285	1,231	348	6	1,870
Additions	16	117		_	133
Disposals	-	(16)	•	-	(16)
At 31 December 2008	301	1,332	348	6	1,987
Depreciation:			<del></del>		
At 31 March 2008	116	1,164	298	3	1,581
Provided during the period	43	81	26	1	151
Disposals	-	(16)	•	-	(16)
At 31 December 2008	159	1,229	324	4	1,716
Net book value:					
At 31 December 2008	142	103	24	2	271
At 31 March 2008	169	67	50	3	289

at 31 December 2008

#### 10. Stocks

10.	Stocks		_	
		31 Decen		31 March
		2	2008	2008
			£'000	£'000
	Raw materials		2,356	1,706
	Work in progress		775	577
	Finished goods and goods for resale		419	308
			3,550	2,591
11.	Debtors			
		31 Decem	nber	31 March
			2008	2008
		Notes	£'000	£'000
			_ 000	2 000
	Trade debtors			
			1,998	1,958
	Trade debtors Amounts owed by group undertakings Other debtors			
	Amounts owed by group undertakings Other debtors		1,998 1,742	1,958
	Amounts owed by group undertakings		1,998 1,742 6	1,958 1,732
	Amounts owed by group undertakings Other debtors Prepayments and accrued income	7(d)	1,998 1,742 6 659	1,958 1,732 - 418
	Amounts owed by group undertakings Other debtors Prepayments and accrued income Other taxes	7(d)	1,998 1,742 6 659 245	1,958 1,732 - 418 10

Included within amounts owed by group undertakings is an amount of £1,431,000 (31 March 2008 - £1,431,000) which is due after one year.

# 12. Creditors: amounts falling due within one year

	31 December	31 March
	2008	2008
	£'000	£'000
Trade creditors	604	640
Amounts owed to group undertakings	54	105
Corporation tax	574	552
Other taxes and social security costs	74	79
Customer deposits	125	239
Other creditors	126	57
Accruals and deferred income	1,029	1,232
	2,586	2,904

at 31 December 2008

# 13. Provisions for liabilities and charges

	Warranty & sales provisions
	£'000
At 31 March 2008	277
Released during period	(17)
At 31 December 2008	260

# 14. Equity share capital

Ordinary shares of £1 each

		and fully paid 31 December 2008 and 31 March 2008
	No	No
Ordinary shares of £1 each	500,000	101,816
	£'000	£'000

# 15. Reconciliation of equity shareholders' funds and movements on reserves

	Share capital £'000	Profit and loss account £'000	Total £'000
At 31 March 2007	102	3,024	3,126
Profit for year	-	2,971	2,971
Equity dividends paid	-	(673)	(673)
At 31 March 2008	102	5,322	5,424
Profit for period		2,013	2,013
Equity dividends paid		(750)	(750)
At 31 December 2008	102	6,585	6,687

Allotted, called up

500

102

at 31 December 2008

#### 16. Pension commitments

The company operates defined contribution group personal pension schemes for its employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

Contributions outstanding at the balance sheet date and included in accruals were £9,000 (31 March 2008 - £11,000).

# 17. Other financial commitments

At 31 December 2008 the company had annual commitments under non-cancellable operating leases as set out below:

	31 Dec 2008	31 Dec 2008	31 Mar 2008	31 Mar 2008
		Other		Other
	Land and	operating	Land and	operating
	buildings	leases	buildings	leases
	£'000	£'000	£'000	£'000
Operating leases which expire:				
Within one year	11	14	-	7
Within two to five years	22	37	33	30
Over five years	120	4	120	-
	153	55	153	37

## 18. Contingent liabilities

At 31 December 2008 forward exchange contracts amounting to £nil (31 Mar 2008 - £nil) were outstanding.

#### 19. Ultimate parent undertaking and related parties

The company's immediate parent undertaking is SG Brown Limited. The company's ultimate parent undertaking and controlling party is Teledyne Technologies Incorporated. It has included the company's results in its group accounts, which is the smallest and largest group for which group accounts are available. Copies of the Teledyne Technologies Incorporated, a company incorporated in the United States of America, accounts are available from its registered office: 1049 Camino Dos Rios, Thousand Oaks, CA 91360.

The company has taken advantage of the exemption in Financial Reporting Standard No. 8 from disclosing transactions with related parties that are part of the Teledyne group or investees of the group.