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JAMES WINDSOR & SON (MANSFIELD) LIMITED

STATEMENT OF ACCOUNTS

- for the -

YEAR ENDED 31st DECEMBER 1988



REPORT AND ACCOUNTS

FOR THE YEAR ENDEL 31st DECEMBER 1988

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DIRECTORS' REPORT AND ACCOUNTS

The Directors submit their annual report and the audited accounts for the year ended 31st December, 1988.

GROUP

The company is a wholly owned subsidiary of Greater Nottingham Co-operative Society Limited, an Industrial and Provident Society incorporated in England.

The company has the following wholly owned subsidiary company, incorporated in England:-

Nottingham Credit Trust Limited

Group accounts for this sub-group have not been prepared in accordance with section 228 (7) of the Companies Act 1985.

ACTIVITIES

The principal activity of the company during the financial period is that of a garage proprietor.

DIRECTORS

During the year the directorate has comprised:

F. E. Doherty C.A.

W. H. Stephenson

R. G. Lea

D. French

Appointed 3rd January 1989

H. G. Morgan

Resigned 31st August 1988

A. Warren

Resigned 7th October 1988

No director has any beneficial interest in the share capital of the company.

FIXED ASSETS

The Directors have considered the Land and Building assets of the Company and are of the opinion that the historical cost valuations recently shown in the Balance Sheets should be changed to a more realistic figure.

These assets have therefore been revalued as at 31st December 1988 based on the Directors estimate of the open market value on an existing use basis. This has the effect of increasing the Revaluation Reserve by £705,886.

Details of changes in the fixed assets are shown in the notes to the accounts.

RESULTS

The company made a net loss for the year of £57,233 (1987 Profit £144,800) and the directors do not recommend the payment of a dividend. The amount added to reserves is shown in note 5 to the accounts.

DIRECTORS' REPORT AND ACCOUNTS

PUTURE PROSPECTS

The economic climate of high interest rates and the loss of employment in the Coal Industry does not give a lot of scope for major progress in the short term.

Nevertheless it is anticipated that the Company should meet its Rover Group objectives and there should be some improvements on the last years performance.

AUDITORS

In accordance with S384 of the Companies Act 1985 a resolution proposing the re-appointment of Messrs. Price Waterhouse as Auditors to the company will be put to the Annual General Meeting.

By order of the Board

STEPHENSON Secretary.

30th March 1989

AUDITORS' REPORT

To the members of James Windsor & Son (Mansfield) Limited.

We have audited the financial statements set out on pages 4 to 11 in accordance with approved Auditing Standards.

In our opinion these financial statements give a true and fair view of the state of affairs of the company as at 31st December 1988, and of the loss and the source and application of funds for the period then ended, and comply with the Companies Act, 1985.

hu Watehnie Price Waterhouse

Victoria House 76 Milton Street NOTTINGHAM NG1 3QY

30th March 1989

PROFIT & LOSS ACCOUNT

FOR THE YEAR ENDED 31st DECEMBER 1988

	Notes	Ĩ	1988		1987
		£	£	£	£
TURNOVER	1		21,281,537		20,583,84
Cost of Sales:					
Materials			18,736,726		18,111,99
Labour			332,664		278,84
Gross Profit			2,212,147		2,193,00
Distribution Costs		1,679,052		1,442,288	
Administrative Expenses		277,359	1,956,411	330,064	1,772,35
OPERATING PROFIT	2		255,736		420,65
Interest payable	4		312,969		275,85
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	((57,233)		144,80
TAXATION	11		-		
(LOSS)/PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION	ı		(57,233)		144,80
RETAINED PROFIT BROUGHT FORWARD	`		683,322		_538,52;
RETAINED PROFIT CARRIED FORWARD	5		626,089		683,3:

BALANCE SHEET

AS AT 31st DECEMBER 1988

	Notes		1988		987
FIXED ASSETS		£	£	£	£
Tangible Assets	6		1,983,698	3	1,289,225
INVESTMENTS	7		50,000)	50,000
CURRENT ASSETS					
Stock Debtors Cash at bank and in hand	8 9	2,322,194 1,490,460 1,173		1,571,723 1,755,188 1,327	
		3,813,827		3,328,238	
CREDITORS					
Amounts falling due within one year	10	4,495,550		3,964,141	
Net Current Liabilities			(<u>681,723</u>)	(<u>635,903</u>)
NET ASSETS			1,351,975		703,322
CAPITAL AND RESERVES					
Called up Share Capital	12		20,000		20,000
Revaluation Reserve	5	848,095		144,197	
Profit and Loss Account	5	483,880	1,331,975	539,125	683 <u>, 322</u>
F.E. DOHERTY)	ORS		1,351,975		703,322
Date: 30th March, 1989	f	Willia	n/		

The notes on pages 7 to 11 form part of these accounts.

STATEMENT OF SOURCE AND APPLICATION OF FUNDS

FOR THE YEAR ENDED 31st DECEMBER 1988

		<u> 1988</u>		1987
SOURCE OF FUNDS		t.		£
(Loss)/Profit before taxation		(57,233)		144,800
Adjusted for item not involving the movement of funds:				
Depreciation		74,016		71,171
Total generated from operations		16,783		215,971
OTHER SOURCE OF FUNDS				
Sales of Fixed Assets		52,094		86,291
Short term loan from Holding Society Rebate received on fixed asset expendit	ure	600,000 -		495,000 _25,000
•				
APPLICATION OF FUNDS		668,877		822,262
Purchase of Fixed Assets		(114,697)		(173,883)
Purchase of assets and liabilities of Saml. Hammond & Company (Daybrook) Limited.				/ OF OOO
				(<u>95,000</u>)
		554,180		553,379
MOVEMENT IN WORKING CAPITAL				
(Increase) in stock and work in progress	(750,471) ·		(281,762)	
Decrease/(Increase) in Debtors	264,728		(667,853)	
Increase in Creditors	33,780	(<u>451,963</u>)	346,513	603,102
Increase/(decrease) in het liquid funds		102,217		(49,723)

The notes on pages 7 to 11 form part of these accounts.

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NOTES TO THE ACCOUNTS

AT 31st DECEMBER 1988

1. STATEMENT OF ACCOUNTING POLICIES

ACCOUNTING BASIS

The accounts have been prepared under the historical cost accounting convention with the exception of freehold land and buildings which are included at valuation on an existing use basis. The period of account is the 52 weeks ended 31st December 1988, with comparative figures for the previous year.

TURNOVER

Turnover comprises amounts receivable in respect of goods and services rendered and is exclusive of V.A.T and car tax.

FIXED ASSETS

Land and Buildings are stated at the Directors estimate of the open market value on an existing use basis as at the 31st December 1988. All other fixed assets are stated at cost and depreciation is charged on a straight line basis over their expected useful lives, at no less than the following rates:

Plant 15% - 25%

Motor Vehicles 20% - 33%

STOCK

Stock has been valued on the basis of the lower of cost and net realisable value.

DEFERRED TAXATION

Provision for deferred taxation is only made if the Directors consider that an actual tax liability is expected to fall due for payment in the foreseeable future.

NOTES TO THE ACCOUNTS

AT 31st DECEMBER 1988

		<u>1988</u>	1987 £
2 -	OPERATING PROFIT		
	This is stated after charging		
	Auditors' remuneration Depreciation Hire of Plant and Machinery Directors' remuneration	6,250 74,016 9,237 50,827	5,900 71,171 7,277 53,716
3.	STAFF COSTS		
	Wages and salaries Social Security costs Other pension costs	1,237,331 111,103 	1,153,489 97,600 20,496 1,271,585
	The average weekly number of employ the year was made up as follows:	ees during	
	Office and Management Distribution	No. 19 <u>141</u> 160	No. 22 128 150
4.	INTEREST PAYABLE	Ę	£
	Bank Overdraft Holding Society	19,991 <u>292,978</u>	34,950 <u>240,902</u>
		31?,969	275,852

NOTES TO THE ACCOUNTS

AT 31st DECEMBER 1988

5.	RESERVES	Profit and Loss Account £	Res	aluation erve E	Total £
	At 1st January 1988 Loss for the year	539,125	144	,197	683,322
	Transfer	(57,233) 1,988	(1	- ,988)	(57,233)
	Revaluation	-		,900) ,886	705,886
	45 21 · · · · · · · · · · · · · · · · · ·	-		,,,,,,	
	At 31st December 1988	483,880		,095	1,331,975
			922	****	
6.	TANGIBLE FIXED ASSETS	Freehold			
		Land and	Plant &	Motor	
		Building	Fixtures	Vehicles	Total
	Cost or valuation at 1/1/88	£ 1,238,220	£ 370,422	£ 82,111	1 600 752
		1,250,220	370,422	02,111	1,690,753
	Additions	51,020	63,677	***	114,697
	Disposals	_	(1,188)	(72,377)	(73,565)
	Revaluation	555,397			555 007
					555,397
	at 31/12/88	1,844,637	432,911	9,734	2,287,282
	Depreciation at 1/1/88	131,840	251,222	18,466	401,528
	-	·		10,400	401,526
	Provided during the year	18,649	43,594	11,773	74,016
	Disposals	•••	(963)	(20,508)	(21,471)
	Revaluation	(150,489)			(<u>150,489</u>)
	at 31/12/88				
	ac 31/12/00		293,853	9,731	303,584
	Net Book Value at 31/12/88	1,844,637	139,058	3,	1,983,698
	Net Book Value at 31/12/87	1 106 380	NAME AND PORT OF THE PARTY OF T	金型物品を全	
	Tana at 31/16/0/	1,106,380	119,200	63,645	1,289,225

On an historical cost basis Land and Buildings would have been included at:

Cost	$\frac{1988}{\bar{\epsilon}}$ $\frac{1,127,151}{\bar{\epsilon}}$	1987 £ 1,0 <u>76,131</u>
Aggregate depreciation	130,609	113,948

NOTES TO THE ACCOUNTS

AT 31st DECEMBER 1988

7.	INVESTMENTS	1988 £	<u>1987</u>
	Investment in Nottingham Credit Trust Ltd.	50,000	50,000
8.	STOCK		
	Work in progress	5,110	5,911
	Goods for re-sale	2,317,084	1,565,812
		2,322,194	1,571,723
9.	DEBTORS		
	British Leyland U.K. Ltd. Deposit Trade Debtors Value Added Tax Refundable Prepayments Amounts due from Holding Society Amounts due from Fellow Subsidiary Amounts due from subsidiary	648,160 728,644 799 48,480 57,283 147 6,947	806,250 826,386 5,288 79,557 29,600 4,571 3,536
10	CREDITORS Amounts falling due within one year		
	Loan from Holding Society - Short Term Bank Overdraft Trade Creditors Other Taxes and Social Security Costs Other Creditors Deposits from Retail Dealers Amounts to Holding Society	3,250,000 208,557 1,009,446 15,996	2,650,000 310,928 962,756 16,109 22,144 2,204
		4,495,550	3,964,141

NOTES TO THE ACCOUNTS

AT 31st DECEMBER 1988

11. TAXATION

Due to the utilisation of unrelieved losses from prior periods no corporation tax charge or credit arises from the current year result.

The full potential liability for deferred taxation at 35% is as follows:

	<u>.</u> 백제보고 전	
Accelerated capital allowances Taxation losses	£ 1,000 (<u>1,000</u>)	£ 13,500 (<u>13,500</u>)
	1988	<u>1987</u>

No provision has been made for the corporation tax which would become payab should the Company's land and buildings be sold at their revalued amounts.

12. SHARE CAPITAL	1988 No.	Authorised 1987		d, Called ully Paid 1987 f
Ordinary Shares of El each	10,000	10,000	10,000	10,000
Deferred Shares of fl each	10,000	10,000	10,000	10,000
13. CAPITAL COMMITMENTS		1988 £		1987 £
Contracted		9,633	1	17,000
Authorised by the Directors but not contracted		Nil		77,000

14. CONTINGENT LIABILITIES

The Company has entered into an agreement with Midland Bank p.l.c. whereby its assets and undertakings are the subject of a charge to that bank in respect of some of its own borrowings and those of Nottingham Credit Trust Limited. The total indebtedness to the Midland Bank p.l.c. at 31st December 1988 was ENIL.

15. PENSION COMMITMENTS

The company has a pension scheme and contributions paid into this scheme amounted to:

	<u>1988</u> Ē	<u>1987</u> Ē
Directors	2,595	2,648
Employees	16,157	17,848

DETAILED TRADING AND PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31st DECEMBER 1988

			7	1988		1987
	WINDSORS (Int	ergroup)	£	£	£	£
TURNOVER	Sales	257,050		23,800,128		23,182,755
Less V.A.T.	Purchases	167,826		2,429,367		2,573,287
SALES		89,224		21,370,761		
Less Cost of	Color		l			20,609,468
TG99 COST OI	sares			18,825,950		18,137,616
GROSS PROFIT				2,544,811		2,471,852
PERSONNEL COSTS						
Salaries and Salaries and National Insu Pension Contr	rance		332,664 904,667 111,103 _18,752	1,367,186	278,848 874,641 97,600	
			10,752		20,496	1,271,585
EMPLOYEE BENEFIT	<u> </u>			2,681		228
OCCUPANCY COSTS						
Rent Water Rates & General Rates Property Insur Property Maint Property Maint Electricity Gas	tance -Works Dept.		11,000 5,688 64,723 2,692 5,461 5,414 32,191 18,417	145,586	10,050 4,930 60,493 1,451 713 9,121 29,593 17,724	134,075
WHICLE RUNNING O	OSTS					
Petrol and Oil Licences Repairs Demo write dow	n		42,232 15,825 11,859 125,848	<u>195,764</u>	40,400 9,839 15,579 <u>97,024</u>	162,842
NET PROFIT CARRIE	D FORWARD			833,594		903,122

DETAILED TRADING AND PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31st DECEMBER 1988

	1988	3		1987
	£	£	£	£
NET PROFIT BROUGHT FORWARD		833,594		903,122
OTHER EXPENSES				
General Insurance	23,796		16,367	
Uninsured Losses	698		508	
Licences	2,853		2,734	
Telephones	33,808		36,041	
Printing and Stationery	28,985		26,975	
Postage	7,836		8,097	
Hygiene:	•		-,	
- Outside Contractors	13,843		19,504	
- Laundry & Prot Cleaning	10,059		8,500	
- Other	8,376		500	
Repairs and Renewals:				
- Plant & Fixtures - Works Dept.	272		_	
- Plant & Fixtures - Other	40,290		30,163	
- Maintenance Contracts	16,419		12,218	
Travelling:			-	
- Entertainment	799		3,430	
- Other	2,078		2,578	
Technical Education	35,194		17,893	
Legal and Professional	1,732		4,619	
Trade Subscriptions	4,244		2,867	
Security	9,153		9,292	
Leasing	11,696		12,106	
Equipment Hire:				
- Plant & Fixtures	6,183		1,691	
- Vehicles	-		-	
Advertising:				
- Trade & Public Relations	201,510		143,133	
→ Staff Bad Debts	1,016		3,086	
Health & Safety	1,449		5,203	
Computer Bureau Charges	127		1,740	
Computer Software, Fees & Licences	891		3,387	
Audit Fees	6,866		8,380	
Bank Charges	6,250 22,373		5,900	
Depreciation	74,016		21,831	
Management Fee	5,000	<u>577,812</u>	71,171	401 614
	7,000	211,014	<u>2,000</u>	<u>481,914</u>
SWB TOTAL		255,782		421,208
Less:				
Interest		312,969		276 060
*		5,2,505		275,852
LOSS ON SALE OF FIXED ASSETS				500
PROVISION AND CHARGES				
Donations		46		<u> </u>
(LOSS)/ PROFIT FOR YEAR		<u>(57,233</u>)		144,800