Survival Systems International (UK) Limited Annual report and consolidated financial statements For the year ended 31 March 2018

Company Registration Number 01344170

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Financial statements

Year ended 31 March 2018

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Company information

The director G L Beatty

Company secretary Grays Inn Secretaries Limited

Registered office One Fleet Place

London EC4M 7WS

Auditor Lovewell Blake LLP

Sixty Six North Quay Great Yarmouth Norfolk

NR30 1HE

Strategic report

Year ended 31 March 2018

Group structure and who we are

The group consists of Survival Systems International (UK) Limited together with four trading subsidiaries as detailed in note 13 to the financial statements. The group operates in the eastern hemisphere supporting its parent company Survival Systems International Inc. which operates in the western hemisphere.

The group's principal activities during the year was the service, hire, repair and modification of marine survival equipment and steel fabrication.

Goals and objectives

The group aims to provide its clients with a first class and cost effective service. We are determined that we will fulfil their expectations and to keep their employees safe when operating in dangerous environments.

We have many years of experience in providing services and equipment to our clients and use the latest communication technology so as to be able to utilise this experience wherever in the world this is required.

The group aims to grow by the formation of trading subsidiaries strategically placed in the eastern hemisphere in order to be best placed to work with our customers.

Principal risks

Due to the sector in which the group operates, a significant risk exists in relation to changing demand dependent on economic factors.

The group addresses this risk by building on existing client relations, with both external clients and suppliers. It also continues to look for further strategic locations to form subsidiaries and attract new customers. By diversifying its customer and location bases the group believes it is strategically placed to deal with most significant changes in economic factors.

A further significant risk to the group's business is that of regulatory compliance and change.

The group takes a positive approach to changes in regulations considering these to present not only an improvement upon best practice, which it is committed to apply, but also as an opportunity where competitors are unable to respond as positively.

The group trades significantly overseas and has significant exposure to foreign currency risks.

The group has set up subsidiaries close to its customers so as to trade in local currencies and to reduce foreign exchange risk as far as possible. The group does not currently use forward exchange contracts but continues to monitor this risk area in order to assess whether this will become appropriate.

Strategic report

Year ended 31 March 2018

Review of year and Key Performance Indicators

The group's turnover increased by 22.5% over the prior year which which is encouraging as the industry recovered following an increase in oil prices.

In the year group pre-tax profits of £58,251 were generated (as shown on page 9). Capital and reserves fell due to the the impact of foreign currency translations of foreign subsidiaries (as shown on page 12) and net current assets have also fallen.

In addition to the annual results reported here, key performance indicators such as turnover, net profit and cash flow, are reported upon on a monthly basis, benchmarking ongoing performance against targeted results. The directors do not consider that any further analysis using non-financial KPIs is necessary for an understanding of the performance and position of the group.

Future outlook

The group believes that it can come back from a difficult few years, to drive growth forward in 2019 as the industry continues to recover and anticipated regulatory changes will provide opportunities. It therefore expects to be able to achieve, and has targeted, an increase in turnover and profit for the current year.

We shall continue to strive to provide excellent service for all of our customers and listen to their requirements.

Signed by the director on

G L Beatt

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Director's report

Year ended 31 March 2018

The director has pleasure in presenting his report and the audited financial statements of the company and the group for the year from 1 April 2017 to 31 March 2018.

Directors of the company

The directors who served the company during the year were as follows:

G L Beatty

Donations

The company has made a number of contributions to small local charities during the year including youth organisations.

Director's responsibilities statement

The director is responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and group and the profit or loss of the group for that period. In preparing those financial statements, the director is required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and group and enable them to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the group and company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Director's report

Year ended 31 March 2018

Disclosure of information in the strategic report

The company has taken advantage of the exemptions available in section 414C(11) of the Companies Act 2006 with regards to the disclosure of certain information in the director's report. Such information is now included in the strategic report starting on page 2 which contains appropriate detailed information of the review of the business during the year and the principal risks and uncertainties affecting the company and its business.

Auditor

The director at the date of approval of this report confirms that:

- so far as he is aware, there is no relevant audit information of which the group's auditor is unaware; and
- he has taken all steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

The auditor is deemed to have been re-appointed in accordance with section 487 of the Companies Act 2006.

Registered office: One Fleet Place London EC4M 7WS

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Signed by the director

G L Beatty Director

Approved by the director on:

8 November 2018

Independent auditor's report to the shareholders of Survival Systems International (UK) Limited

Year ended 31 March 2018

Opinion

We have audited the financial statements of Survival Systems International (UK) Limited for the year ended 31 March 2018 which comprise the consolidated statement ofcomprehensive income, consolidated and company statements of changes in equity, consolidated and company statements of financial position, consolidated statement of cash flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31
 March 2018 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties
 that may cast significant doubt about the company's ability to continue to adopt the going concern
 basis of accounting for a period of at least twelve months from the date when the financial
 statements are authorised for issue.

Independent auditor's report to the shareholders of Survival Systems International (UK) Limited

Year ended 31 March 2018

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of our knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Independent auditor's report to the shareholders of Survival Systems International (UK) Limited

Year ended 31 March 2018

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at frc.org.uk/auditors responsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's shareholders, as a body, in accordance with chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

Neil Orford ACA FCCA CF (Senior Statutory Auditor)

For and on behalf of LOVEWELL BLAKE LLP (Statutory auditor)

Sixty Six North Quay Great Yarmouth Norfolk NR30 1HE

8 November 2018

Consolidated statement of comprehensive income

Year ended 31 March 2018

| | Notes | 2018 £ | 2017 £ |
|-------------------------------------------------------------------|------------------|--------------|--------------|
| Turnover | 4 | 8,063,775 | 6,586,837 |
| Cost of sales | | _(3,798,668) | _(3,036,442) |
| · Gross profit | | 4,265,107 | 3,550,395 |
| Administrative expenses | | _(4,306,224) | (3,919,206) |
| | | (41,117) | (368,811) |
| Other operating income | 5 | 176,733 | 120,345 |
| Operating profit/(loss) | 6 | 135,616 | (248,466) |
| Interest receivable and similar income | | 158 | 195 |
| Interest payable | 8 | (77,523) | (68,170) |
| Profit/(loss) on ordinary activities before ta | exation | 58,251 | (316,441) |
| Tax on profit/(loss) on ordinary activities | 9 | (44,538) | (10,501) |
| Profit/(loss) for the financial year | | 13,713 | (326,942) |
| Other comprehensive (loss)/income | | | |
| Currency translation differences on retranslat foreign operations | ion of | (130,089) | 164,719 |
| Other comprehensive (loss)/income for the | year, net of tax | (130,089) | 164,719 |
| Loss for the year and total comprehensive | income | (116,376) | (162,223) |

The notes on pages 15 to 27 form an integral part of these accounts.

Consolidated statement of changes in equity

Year ended 31 March 2018

| | Called-up equity share capital £ | Profit and loss account £ | Total equity £ |
|-----------------------------------------------------------------|-------------------------------------------|------------------------------------|-------------------|
| At 1 April 2016 | 45,000 | 2,618,874 | 2,663,874 |
| Loss for the year Foreign exchange translation differences on | - | (326,942) | (326,942) |
| retranslation of foreign operations | | 164,719 | 164,719 |
| Total comprehensive income for the year | | (162,223) | (162,223) |
| At 31 March 2017 | 45,000 | 2,456,651 | 2,501,651 |
| At 1 April 2017 | 45,000 | 2,456,651 | 2,501,651 |
| Profit for the year Foreign exchange translation differences on | - | 13,713 | 13,713 |
| retranslation of foreign operations | | (130,089) | (130,089) |
| Total comprehensive loss for the year | | (116,376) | (116,376) |
| At 31 March 2018 | 45,000 | 2,340,275 | 2,385,275 |

Company statement of changes in equity

Year ended 31 March 2018

| | Called-up equity share capital £ | Profit and loss account £ | Total equity £ |
|-----------------------------------------------------------------|-------------------------------------------|------------------------------------|-------------------|
| At 1 April 2016 | 45,000 | 1,249,321 | 1,294,321 |
| Profit for the year and total comprehensive income for the year | <u>-</u> | 86,806 | 86,806 |
| At 31 March 2017 | 45,000 | 1,336,127 | 1,381,127 |
| At 1 April 2017 | 45,000 | 1,336,127 | 1,381,127 |
| Profit for the year and total comprehensive income for the year | | 22,921 | 22,921 |
| At 31 March 2018 | 45,000 | 1,359,048 | 1,404,048 |

Consolidated statement of financial position

As at 31 March 2018

| | Notes | 20 |)18 | 20 | 017 |
|--------------------------------|-------|-------------|-----------|-------------|------------------|
| | | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Intangible assets | 10 | | 15,672 | | 22,125 |
| Tangible assets | 11 | | 1,742,145 | | <u>1,743,657</u> |
| | | | 1,757,817 | | 1,765,782 |
| Current assets | | | | | |
| Stocks | 14 | 1,723,455 | | 1,582,374 | |
| Debtors | 15 | 2,474,708 | | 2,277,813 | |
| Cash at bank and in hand | | 497,098 | | 224,197 | |
| | | 4,695,261 | | 4,084,384 | |
| Creditors - amounts falling | | | | | |
| due within one year | 16 | (3,970,676) | | (3,244,044) | |
| Net current assets | | | 724,585 | | 840,340 |
| Total assets less current | | | | | |
| liabilities | | | 2,482,402 | | 2,606,122 |
| Creditors - amounts falling | | | | | |
| due after more than one year | 17 | | (39,378) | | (50,138) |
| Provisions for liabilities | | | | | |
| Deferred taxation | 18 | | (57,749) | | . (54,333) |
| | | | 2,385,275 | | 2,501,651 |
| Capital and reserves | | | | | |
| Called-up equity share capital | 19 | | 45,000 | | 45,000 |
| Profit and loss account | | | 2,340,275 | | 2,456,651 |
| | | | | | 2,700,001 |
| Equity shareholders' funds | | | 2,385,275 | | 2,501,651 |

These-financial statements were approved by the director and authorised for issue on 8/1/2-18, and are signed by:

G L Reatty

The notes on pages 15 to 27 form an integral part of these accounts.

Company statement of financial position

As at 31 March 2018

| | Notes | | 018 | | 2017 |
|--------------------------------|-------|-------------|-----------|----------------------|------------------|
| Fixed assets | | £ | 3 | £ | £ |
| Tangible assets | 12 | | 1,166,433 | | 1,084,778 |
| Investments | | | | | |
| Subsidiary undertakings | 13 | | 182,128 | | 182,128 |
| | | | 1,348,561 | | 1,266,906 |
| Current assets | | | | | |
| Stocks | 14 | 492,396 | | 488,373 | |
| Debtors | 15 | 1,556,041 | | 1,790,158 | |
| Cash at bank and in hand | | 331,964 | | 74,613 | |
| | | 2,380,401 | | 2,353,144 | |
| Creditors - amounts falling | 4.0 | (0.000.000) | | | |
| due within one year | 16 | (2,262,085) | | (<u>2,171,762</u>) | |
| Net current assets | | | 118,316 | | 181,382 |
| Total assets less current | | | | | |
| liabilities | | | 1,466,877 | | 1,448,288 |
| Creditors - amounts falling | | | | | |
| due after more than one year | 17 | | (5,080) | | (13,744) |
| Provisions for liabilities | | | | | |
| Deferred taxation | 18 | | (57,749) | | (53,417) |
| | | | 1,404,048 | | 1,381,127 |
| Capital and reserves | | | | | |
| Called-up equity share capital | 19 | | 45,000 | | 45,000 |
| Profit and loss account | ,,, | | 1,359,048 | | 1,336,127 |
| Shareholders' funds | | | 1,404,048 | | , |
| Silaronologia fullua | | | 1,404,040 | | <u>1,381,127</u> |

These financial statements were approved by the director and authorised for issue on 3/11/2 , and are signed by:

Company Registration Number: 01344170

Consolidated statement of cash flows

Year ended 31 March 2018

| £ £ Cash flow from operating activities 13,713 (326,942) Profit/(loss) for the financial year 13,713 (326,942) Adjustments for: 293,416 278,685 Depreciation of tangible assets 4,231 5,081 (Profit)/loss on disposal of tangible assets (44,076) (11,624) Other interest receivable and similar income (158) (1952) Interest payable and similar incharges 77,523 68,170 Tax on profit on ordinary activities 44,538 10,501 Changes in: 1500 (189,532) 443,916 Stocks (141,081) (308,009) 20,139 Debtors (189,532) 443,916 18,952 443,916 18,952 443,916 18,952 443,916 19,952 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 19,956 | | 2018 | 2017 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|
| Profit/(loss) for the financial year 13,713 (326,942) Adjustments for: 283,416 278,685 Depreciation of tangible assets 4,231 5,081 Amortisation of intangible assets 4,231 5,081 (Profit)/loss on disposal of tangible assets (44,076) (11,624) Other interest receivable and similar income (158) (195) Interest payable and similar charges 77,523 68,170 Tax on profit on ordinary activities 44,538 10,501 Changes in: 150,501 (141,081) (308,009) Stocks (189,532) 443,916 Creditors 512,525 165,556 Cash generated from operations 561,099 325,139 116 (19,13) (36,320) (5483) Interest received and similar income 158 115 158 115 Interest received and similar charges (77,523) (68,170) 124,486 Park paid and similar charges (77,523) (68,170) 124,486 Repayment of obligations under thire purchase of the park paid paid paid paid paid paid paid paid | | £ | £ |
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| Depreciation of tangible assets 283,416 278,685 Amortisation of intangible assets 4,231 5,081 (Profit)/loss on disposal of tangible assets (44,076) (11,624) Other interest receivable and similar income (158) (195) Interest payable and similar charges 77,523 68,170 Tax on profit on ordinary activities 44,538 10,501 Changes in: (189,532) 443,916 Creditors (189,532) 443,916 Creditors 512,525 165,556 Cash generated from operations 561,099 325,139 Interest received and similar income 158 195 Interest received and similar income 158 195 Interest received and similar operations (36,320) (5,483) Interest received and similar income 458 195 Interest received and similar income 158 195 Interest received and similar income 158 195 Interest received and similar income 158 195 Interest received and similar income 158< | Profit/(loss) for the financial year | 13,713 | (326,942) |
| Amortisation of intangible assets (Profity)/loss on disposal of tangible assets (Profity)/loss on disposal and similar income (158) (1995) Interest payable and similar income (158) (1995) Interest payable and similar income (158) (1995) Interest payable and similar charges (17,523) (8,170) 77,523 (8,170) Tax on profit on ordinary activities (141,081) (308,009) (141,081) (308,009) Changes in: (141,081) (308,009) Stocks (141,081) (261,082) (189,532) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (185,555) (1 | Adjustments for: | | |
| (Profit)/loss on disposal of tangible assets (44,076) (11,624) Other interest receivable and similar income (158) (195) Interest payable and similar charges 77,523 88,170 Tax on profit on ordinary activities 44,538 10,501 Changes in: (141,081) (308,009) Stocks (189,532) 443,916 Creditors 512,525 165,556 Cash generated from operations 561,099 325,139 Interest received and similar income 158 195 Interest paid and similar charges (77,523) (68,170) Interest paid and similar charges (77,523) (5,483) Net cash from operating activities 447,414 251,681 Cash flows from investing activities 47,414 251,681 Cash flows from investing activities (38,896) (219,687) Purchase of tangible assets (38,896) (219,687) Purchase of intangible assets (35,531) (70,206) Proceeds from sale of tangible assets (35,531) (70,202) Repayment of long-term | Depreciation of tangible assets | 283,416 | 278,685 |
| Other interest receivable and similar income Interest payable and similar charges (158) (195) Interest payable and similar charges 77,523 68,170 Tax on profit on ordinary activities 44,538 10,501 Changes in: | Amortisation of intangible assets | 4,231 | 5,081 |
| Interest payable and similar charges | (Profit)/loss on disposal of tangible assets | (44,076) | (11,624) |
| Tax on profit on ordinary activities 44,538 10,501 Changes in: (141,081) (308,009) Stocks (189,532) 443,916 Creditors 512,525 165,556 Cash generated from operations 561,099 325,139 Interest received and similar income 158 195 Interest paid and similar charges (77,523) (68,170) Tax paid (36,320) (5,483) Net cash from operating activities 447,414 251,681 Cash flows from investing activities (388,896) (219,687) Purchase of tangible assets (388,896) (27,206) Proceeds from sale of tangible assets 115,706 11,913 Net cash used in investing activities (273,190) (234,980) Cash flows from financing activities (273,190) (234,980) Repayment of long-term debt (35,531) (70,202) Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) | Other interest receivable and similar income | | |
| Changes in: Stocks | Interest payable and similar charges | 77,523 | |
| Stocks (141,081) (308,009) Debtors (189,532) 443,916 Creditors 512,525 165,556 Cash generated from operations 561,099 325,139 Interest received and similar income 158 195 Interest paid and similar charges (77,523) (68,170) Tax paid (36,320) (5,483) Net cash from operating activities 447,414 251,681 Cash flows from investing activities (388,896) (219,687) Purchase of tangible assets (388,896) (219,687) Purchase of intangible assets 115,706 11,913 Net cash used in investing activities (273,190) (234,980) Cash flows from financing activities (35,531) (70,202) Repayment of long-term debt (35,531) (70,202) Repayment of long-term debt (98,091) (80,548) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at end of year <t< td=""><td>Tax on profit on ordinary activities</td><td>44,538</td><td>10,501</td></t<> | Tax on profit on ordinary activities | 44,538 | 10,501 |
| Debtors Creditors (189,532) 512,525 443,916 165,556 Cash generated from operations 561,099 325,139 Interest received and similar income 158 195 Interest paid and similar charges (77,523) (68,170) Tax paid (36,320) (5,483) Net cash from operating activities 447,414 251,681 Cash flows from investing activities (388,896) (219,687) Purchase of tangible assets - (27,206) Proceeds from sale of tangible assets 115,706 11,913 Net cash used in investing activities (273,190) (234,980) Cash flows from financing activities (35,531) (70,202) Repayment of long-term debt (35,531) (70,202) Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at end of year (212,486) (148,639) Cash and cash equivalents consist of: (224,197) | | | |
| Creditors 512,525 165,556 Cash generated from operations 561,099 325,139 Interest received and similar income 158 195 Interest paid and similar charges (77,523) (68,170) Tax paid (36,320) (5,483) Net cash from operating activities 447,414 251,681 Cash flows from investing activities (27,206) Purchase of tangible assets (388,896) (219,687) Purchase of intangible assets - (27,206) Proceeds from sale of tangible assets 115,706 11,913 Net cash used in investing activities (273,190) (234,980) Cash flows from financing activities (35,531) (70,202) Repayment of long-term debt (35,531) (70,202) Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) | | • | • |
| Cash generated from operations 561,099 325,139 Interest received and similar income 158 195 Interest paid and similar charges (77,523) (68,170) Tax paid (36,320) (5,483) Net cash from operating activities 447,414 251,681 Cash flows from investing activities Purchase of tangible assets (388,896) (219,687) Purchase of intangible assets - (27,206) Proceeds from sale of tangible assets 115,706 11,913 Net cash used in investing activities (273,190) (234,980) Cash flows from financing activities Repayment of long-term debt (35,531) (70,202) Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at end of year (212,486) (148,639) Cash and cash equivalents consist of: (224,197) Cash at bank and in hand | | | |
| Interest received and similar income 158 195 Interest paid and similar charges (77,523) (68,170) Tax paid (36,320) (5,483) Net cash from operating activities 447,414 251,681 Cash flows from investing activities Purchase of tangible assets (388,896) (219,687) Purchase of intangible assets - (27,206) Purchase of intangible assets 115,706 11,913 Net cash used in investing activities (2273,190) (234,980) Cash flows from financing activities Repayment of long-term debt (35,531) (70,202) Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase//decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: (633,451) (436,683) | Creditors | <u>512,525</u> | <u>165,556</u> |
| Interest paid and similar charges | Cash generated from operations | 561,099 | 325,139 |
| Tax paid (36,320) (5,483) Net cash from operating activities 447,414 251,681 Cash flows from investing activities Purchase of tangible assets (388,896) (219,687) Purchase of intangible assets - (27,206) Proceeds from sale of tangible assets 115,706 11,913 Net cash used in investing activities (273,190) (234,980) Cash flows from financing activities Repayment of long-term debt (35,531) (70,202) Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash at bank and in hand 497,098 224,197 Overdrafts (633,451) (436,683) | Interest received and similar income | 158 | 195 |
| Net cash from operating activities 447,414 251,681 Cash flows from investing activities Purchase of tangible assets (388,896) (219,687) Purchase of intangible assets - (27,206) Proceeds from sale of tangible assets 115,706 11,913 Net cash used in investing activities (273,190) (234,980) Cash flows from financing activities (35,531) (70,202) Repayment of long-term debt (35,531) (70,202) Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: (233,451) (436,683) | Interest paid and similar charges | (77,523) | (68,170) |
| Cash flows from investing activities Purchase of tangible assets (388,896) (219,687) Purchase of intangible assets - (27,206) Proceeds from sale of tangible assets 115,706 11,913 Net cash used in investing activities (273,190) (234,980) Cash flows from financing activities Repayment of long-term debt (35,531) (70,202) Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: Cash at bank and in hand 497,098 224,197 Overdrafts (633,451) (436,683) | Tax paid | (36,320) | (5,483) |
| Purchase of tangible assets (388,896) (219,687) Purchase of intangible assets - (27,206) Proceeds from sale of tangible assets 115,706 11,913 Net cash used in investing activities (273,190) (234,980) Cash flows from financing activities Repayment of long-term debt (35,531) (70,202) Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: (23,451) (436,683) Cash at bank and in hand Overdrafts (633,451) (436,683) | Net cash from operating activities | 447,414 | 251,681 |
| Purchase of intangible assets (27,206) Proceeds from sale of tangible assets 115,706 11,913 Net cash used in investing activities (273,190) (234,980) Cash flows from financing activities (35,531) (70,202) Repayment of long-term debt (35,531) (70,202) Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: (234,197) (244,197) Cash at bank and in hand 497,098 224,197) Overdrafts (633,451) (436,683) | Cash flows from investing activities | | |
| Purchase of intangible assets (27,206) Proceeds from sale of tangible assets 115,706 11,913 Net cash used in investing activities (273,190) (234,980) Cash flows from financing activities (35,531) (70,202) Repayment of long-term debt (35,531) (70,202) Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: (234,197) (244,197) Cash at bank and in hand 497,098 224,197) Overdrafts (633,451) (436,683) | Purchase of tangible assets | (388.896) | (219.687) |
| Proceeds from sale of tangible assets 115,706 11,913 Net cash used in investing activities (273,190) (234,980) Cash flows from financing activities (35,531) (70,202) Repayment of long-term debt (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: (234,980) 224,197 Cash at bank and in hand 497,098 224,197 Overdrafts (633,451) (436,683) | | = | |
| Net cash used in investing activities (273,190) (234,980) Cash flows from financing activities Repayment of long-term debt (35,531) (70,202) Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: Cash at bank and in hand 497,098 (224,197) Overdrafts (633,451) (436,683) | • | 115,706 | |
| Cash flows from financing activities Repayment of long-term debt Repayment of obligations under hire purchase agreements Net cash from financing activities (98,091) Net increase/(decrease) in cash and cash equivalents (63,847) Cash and cash equivalents at beginning of year (212,486) Cash and cash equivalents at end of year (136,353) Cash and cash equivalents consist of: Cash at bank and in hand 497,098 224,197 Overdrafts (436,683) | - | | |
| Repayment of long-term debt Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: Cash at bank and in hand (497,098) (224,197) Overdrafts (436,683) | Net cash used in investing activities | (273, 190) | (234,960) |
| Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: Cash at bank and in hand 497,098 (224,197) Overdrafts (633,451) (436,683) | Cash flows from financing activities | | |
| Repayment of obligations under hire purchase agreements (62,560) (10,346) Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: Cash at bank and in hand 497,098 (224,197) Overdrafts (633,451) (436,683) | Repayment of long-term debt | (35,531) | (70,202) |
| Net cash from financing activities (98,091) (80,548) Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: Cash at bank and in hand 497,098 (224,197) Overdrafts (633,451) (436,683) | | The state of the s | |
| Net increase/(decrease) in cash and cash equivalents 76,133 (63,847) Cash and cash equivalents at beginning of year (212,486) (212,486) (212,486) (212,486) Cash and cash equivalents at end of year (2136,353) (212,486) Cash and cash equivalents consist of: Cash at bank and in hand 497,098 224,197 Overdrafts (436,683) | | | |
| Cash and cash equivalents at beginning of year (212,486) (148,639) Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: Cash at bank and in hand (497,098) (224,197) Overdrafts (633,451) (436,683) | Net cash from financing activities | (98,091) | (80,548) |
| Cash and cash equivalents at end of year (136,353) (212,486) Cash and cash equivalents consist of: 497,098 224,197 Cash at bank and in hand 497,098 224,197 Overdrafts (633,451) (436,683) | Net increase/(decrease) in cash and cash equivalents | 76,133 | (63,847) |
| Cash and cash equivalents consist of: 497,098 224,197 Cash at bank and in hand (633,451) (436,683) | Cash and cash equivalents at beginning of year | (212,486) | (148,639) |
| Cash and cash equivalents consist of: 497,098 224,197 Cash at bank and in hand (633,451) (436,683) | Cash and cash equivalents at end of year | (136,353) | (212,486) |
| Cash at bank and in hand 497,098 224,197 Overdrafts (633,451) (436,683) | • | | |
| Overdrafts (633,451) (436,683) | · | | |
| | Cash at bank and in hand | | |
| (136,353) (212,486) | Overdrafts | (633,451) | (436,683) |
| | | (136,353) | (212,486) |

The notes on pages 15 to 27 form an integral part of these accounts.

Notes to the financial statements

Year ended 31 March 2018

1. Statement of compliance

These financial statements have been prepared in compliance with FRS 102, 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland'.

2. General information

These financial statements are for Survival Systems International (UK) Limited for the year ended 31 March 2018.

The company is registered in England & Wales and incorporated under the Companies Act 2006. The registered office is One Fleet Place, London, EC4M 7WS. The nature of the company's operations and activities is set out in the strategic report on page 2.

The financial statements are presented in Sterling (£).

3. Accounting policies

Basis of preparation

The financial statements are prepared under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland ("FRS 102") and with the Companies Act 2006. The report and financial statements cover the year to 31 March 2018. The comparative period, as presented, is for the year to 31 March 2017.

Basis of consolidation

The consolidated financial statements present the results of Survival Systems International (UK) Limited and its subsidiaries ("the group") as if they formed a single entity. Intercompany transactions and balances between group companies are therefore eliminated in full.

Subsidiaries are consolidated from the date of their acquisition, being the date on which the group obtains control, and continues to be consolidated until the date that such control ceases.

Parent company disclosure exemptions

The parent company has taken advantage of section 408 of the Companies Act 2006 and has not included its own income statement in the financial statements. The parent company's profit for the year was £22,921 (profit 2017: £86,806).

In preparing the separate financial statements of the parent company, advantage has been taken of the following disclosure exemptions under FRS 102 reduced disclosure framework:

- (a) The requirements of Section 4 Statement of Financial Position paragraph 4.12(a)(iv).
- (b) The requirements of Section 7 Statement of Cash Flows and Section 3 Financial Statement Presentation paragraph 3.17(d).
- (c) The requirements of Section 11 paragraphs 11.39 to 11.48A and Section 12 paragraphs 12.26 to 12.29.
- (d) The requirement of Section 33 Related Party Disclosures paragraph 33.7.

Notes to the financial statements

Year ended 31 March 2018

Judgements and key sources of estimation uncertainty

Estimates and judgements used in preparing the financial statements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The resulting accounting estimates will, by definition seldom equal the related actual results. Any subsequent changes are accounted for with an effect on income at the time such updated information is available.

The estimates and assumptions that have a significant effect on the carrying amounts of assets and liabilities are as follows:

Work in progress

Work in progress is based on management estimates of stage of completeness and the value of work done which is recognised within turnover. Management also estimate the costs of work carried out together with anticipated costs to complete and therefore the amount to be included within cost of sales.

Stock impairment

The company establishes impairments of stock based on reasonable estimates. The amount of impairment is based on their experience of sales prices and volumes.

Management estimation is required to determine whether a particular stock line is impaired and if so, by how much.

Turnover

The turnover shown in the consolidated statement of income represents the amount of goods sold and services provided during the year, exclusive of Value Added Tax.

In relation to goods sold, turnover is recognised when the goods are despatched to customers in accordance with agreed terms.

In relation to services provided, turnover is recognised on a stage of completion basis.

In relation to assets hired to customers, turnover is recognised on a straight line basis over the hire period.

Tangible fixed assets

Tangible fixed assets are initially recorded at cost, and subsequently stated at cost less any accumulated depreciation and impairment losses.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold property Short leasehold property Plant & machinery Motor vehicles

- over 50 years straight line, land is not depreciated
- over the period of the lease straight line
- over 4 to 10 years straight line
- 25% reducing balance

Notes to the financial statements

Year ended 31 March 2018

Impairment of fixed assets

A review for indicators of impairment is carried out at each reporting date, with the recoverable amount being estimated where such indicators exist. Where the carrying value exceeds the recoverable amount, the asset is impaired accordingly. Prior impairments are also reviewed for possible reversal at each reporting date.

For the purposes of impairment testing, when it is not possible to estimate the recoverable amount of an individual asset, an estimate is made of the recoverable amount of the cash-generating unit to which the asset belongs. The cash-generating unit is the smallest identifiable group of assets that includes the asset and generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets.

For impairment testing of goodwill, the goodwill acquired in a business combination is, from the acquisition date, allocated to each of the cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the company are assigned to those units.

Investments in subsidiary undertakings

Investments in subsidiaries are valued at cost less provision for impairment.

The carrying values of investments are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

Stocks

Stocks are measured at the lower of cost and estimated selling price less costs to complete and sell. Cost includes all costs of purchase, costs of conversion and other costs incurred in bringing the stock to its present location and condition.

Work in progress

Work in progress is calculated based upon direct costs and labour.

Individual contracts are considered at the year end and where appropriate a proportion of sales, costs and profit are recognised in the statement of comprehensive income. Provision is made for any foreseeable losses where appropriate.

Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account so as to achieve a constant rate of interest on the remaining balance of the liability.

Intangible assets - goodwill

Goodwill arising on the acquisition of a trade is capitalised at the difference between the fair value of the consideration paid and the fair value of the net assets acquired. This value is amortised over the director's estimate of the goodwill's useful life.

Goodwill is currently being amortised over six years on a straight line basis.

Notes to the financial statements

Year ended 31 March 2018

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

Pension costs

The group operates defined contribution pension schemes for employees. The assets of the schemes are held separately from those of the group. The annual contributions payable are charged to the statement of comprehensive income.

Deferred taxation

Deferred tax is recognised in respect of all timing differences which are differences between taxable profits and total comprehensive income that arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in the financial statements, except that:

 Deferred tax assets are recognised only to the extent that the director considers that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the reporting date.

Foreign currencies

Transactions denominated in foreign currencies are recorded in sterling at the actual exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the reporting date are reported at the rates of exchange prevailing at that date. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included as an exchange gain or loss in the statement of comprehensive income.

For the purposes of presenting consolidated financial statements, the assets and liabilities of the group's foreign operations are translated from their functional currency to Sterling (£) using the closing exchange rate. Income and expenses are translated using the average rate for the period, unless exchange rates fluctuated significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising on the translation of group companies are recognised in other comprehensive income and are not reclassified to profit or loss.

Going concern

The financial statements have been prepared on a going concern basis. Along with many businesses in the offshore industry the company and group has experienced a difficult time in recent months. The company and group expect to continue to trade for the foreseeable future with the continuing support of their bankers and parent company. Should the company be unable to continue trading, adjustments may have to be made to reclassify fixed assets to current assets, reduce the values of the assets to their recoverable amounts and further liabilities may arise.

The company has not fully met the financial covenants within its borrowing arrangements and therefore all amounts due have been classified as falling due within one year. The company has worked closely with the bank, both during and since the year, and they remain supportive of the company and are expected to remain so for the foreseeable future.

Notes to the financial statements

Year ended 31 March 2018

Financial Instruments

Financial instruments are classified and accounted for according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities.

Where the contractual obligations of financial instruments (including share capital) are equivalent to a similar debt instrument, those financial instruments are classified as financial liabilities. Financial liabilities are presented as such in the balance sheet. Finance costs and gains and losses relating to financial liabilities are included in profit or loss.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distribution relating to equity instruments are debited directly to equity.

Trade and other debtors:

Trade and other debtors are recognised and carried forward at invoiced amounts less allowance for doubtful debts. Bad debts are written off when identified.

Cash and cash equivalents:

Sterling cash and cash equivalents are included in the statement of financial position at cost. Bank accounts denominated in foreign currency are converted to Sterling at the prevailing rate at the reporting date. Cash and cash equivalents comprise cash at bank and in hand.

4. Turnover

The turnover and profit before taxation are attributable to the principal activities of the group.

An analysis of turnover by geographical market is given below:

| | 2018 £ | 2017 £ |
|---------------------------------------------------|-----------|---------------|
| UK | 2,149,590 | 1,962,431 |
| Rest of Europe | 296,604 | 270,060 |
| Middle East | 1,441,375 | 1,613,522 |
| Africa | 469.375 | 398,389 |
| South East Asia | 1,462,036 | 726,941 |
| Australia | 2,203,361 | 1,526,222 |
| USA | • • | |
| USA | 41,434 | <u>89,272</u> |
| | 8,063,775 | 6,586,837 |
| An analysis of turnover by nature is given below: | | |
| g | 2018 | 2017 |
| | £ | £ |
| Sales of goods | 1,840,433 | 966,647 |
| Rendering of services | 6,041,888 | 5,325,568 |
| Hire of equipment | 181,454 | 294,622 |
| | 8,063,775 | 6,586,837 |

Notes to the financial statements

Year ended 31 March 2018

| 5. | Other operating income | | |
|----|-----------------------------------------------------------------------------|----------------|----------|
| | | 2018 | 2017 |
| | | £ | £ |
| | SSI certification | 14,838 | 14,477 |
| | Malaysia Management fee/Recharged | - | 3,357 |
| | Commission receivable | <u>161,895</u> | 102,511 |
| | | 176,733 | 120,345 |
| 6. | Operating profit/(loss) | | |
| | The operating profit/(loss) is stated after charging/(crediting) the follow | wing amounts: | |
| | | 2018 | 2017 |
| | | £ | £ |
| | Depreciation of owned fixed assets | 265,991 | 248,199 |
| | Depreciation of assets held under hire purchase agreements | 17,425 | 30,486 |
| | Amortisation of intangible assets | 4,231 | 5,081 |
| | (Profit)/loss on disposal of fixed assets | (44,076) | (11,624) |
| | Auditors' remuneration: | | |
| | Parent company auditor's remuneration | 9,700 | . 8,000 |
| | Subsidiary auditors' remuneration | 9,067 | 8,163 |
| | Operating lease costs | 190,865 | 200,594 |
| | Net gain on foreign currency translation | (2.636) | (97,257) |

Notes to the financial statements

Year ended 31 March 2018

| 7. | Particulars of employees and directors | | |
|----|--------------------------------------------------------------------------|----------------------------|-----------------------|
| | The average number of persons employed by the group during the year | ear amounted to: | |
| | | 2018 | 2017 |
| | | No | No |
| | Technicians | 54 | 52 |
| | Administration | 29 | 31 |
| | | 83 | 83 |
| | The aggregate payroll costs of the above were: | | |
| | | 2018 | 2017 |
| | | £ | £ |
| | Wages and salaries | 2,616,281 | 2,826,125 |
| | Social security costs | 164,807 | 172,997 |
| | Pension contributions | <u>76,038</u> | <u>35,204</u> |
| | | 2,857,126 | 3,034,326 |
| | The director did not receive any remuneration, or accrue any benef year. | its under a company pensio | on schemes, in either |
| 8. | Interest payable | | |
| | . • | 2018 | 2017 |
| | | £ | £ |
| | Interest on bank borrowings and hire purchase | 77,523 | 68,170 |

Notes to the financial statements

Year ended 31 March 2018

| Taxation | | |
|------------------------------------------------------------------------------------------------------|-----------------------------------|-----------------------|
| (a) Tax on profit on ordinary activities | | |
| | 2018 | 2017 |
| Group | £ | £ |
| Current tax: | | |
| Corporation tax based on the results for the year at | | |
| 19% (2017: 20%) | 5,756 | - |
| Foreign taxation | 45,797 | 33,431 |
| Under provision in prior periods | (10,420) | 1,424 |
| | | |
| Deferred tax: | 41,133 | 34,855 |
| | 2 405 | (24.254) |
| Increase/(decrease) in provision for deferred tax | 3,405 | (24,354) |
| Tax on profit on ordinary activities | 44,538 | 10,501 |
| (b) Factors affecting tax charge for year | | |
| The tax assessed for the year is higher (2017: higher) than the sta differences are explained below: | andard rate of corporation tax in | n the UK (19%). The |
| | 2018 | 2017 |
| | £ | . £ |
| Profit/(loss) on ordinary activities before taxation | 58,251 | (316,441) |
| Profit on ordinary activities multiplied by standard rate | | |
| of corporation tax in the UK of 19% (2017: 20%) | 11,068 | (63,289) |
| Effects of: | | |
| Expenses not deductible for tax purposes and reliefs | 7,376 | (280) |
| Untaxed income and profits | - | (53,842) |
| Foreign tax losses | 11,452 | 120,242 |
| Differences in tax rates | 17,202 | 3,270 |
| Adjustments to tax charge in respect of previous periods | (5,192) | |
| | | 1,424 |
| Foreign tax adjustments | 2,632 | 1,424 <u>2,976</u> |

The reduction in the main rate of corporation tax to 17% has already been enacted. This new rate has been applied to deferred tax balances which are expected to reverse after 1 April 2020, the date on which that new rate becomes effective. The impact on the future results of this reduction in corporation tax rates is not considered to be material.

Notes to the financial statements

Year ended 31 March 2018

| 10. Intangible fixed assets (Group) | | |
|-------------------------------------|-------------------|-------------------|
| Cost | Total £ | Goodwill £ |
| 1 April 2017 Exchange difference | 27,206 (2,732) | 27,206 (2,732) |
| 31 March 2018 | 24,474 | 24,474 |
| Amortisation | | |
| 1 April 2017 | 5,081 | 5,081 |
| Exchange difference | (510) | (510) |
| Charge for the year | 4,231 | 4,231 |
| 31 March 2018 | 8,802 | 8,802 |
| Net book amount | | |
| 31 March 2018 | 15,672 | 15,672 |
| 31 March 2017 | 22,125 | 22,125 |

During the year to 31 March 2017 Survival Systems Australia Pty Ltd acquired the trade and assets of Allwood Breathing Services Pty Ltd. The goodwill from the acquisition has been capitalised and is being amortised. Amortisation is included within administration expenses.

11. Tangible fixed assets (Group)

| Cost | Total £ | Short leasehold property £ | Freehold property | Plant & machinery £ | Motor vehicles £ |
|-----------------------|------------|-------------------------------------|----------------------|---------------------|------------------------|
| 1 April 2017 | 3,163,673 | 175,668 | 809,051 | 1,983,715 | 195,239 |
| Exchange difference | (93,342) | (18,359) | - | (64,200) | (10,783) |
| Additions | 402,774 | 40,118 | - | 352,780 | 9,876 |
| Disposals | (195,038) | <u> </u> | | (180,779) | (14,259) |
| 31 March 2018 | 3,278,067 | 197,427 | 809,051 | 2,091,516 | 180,073 |
| Depreciation | | | | | |
| 1 April 2017 | 1,420,016 | 66,168 | 137,753 | 1,120,120 | 95,975 |
| Exchange difference | (44,102) | (6,939) | - | (32,297) | (4,866) |
| Charge for the period | 283,416 | 22,956 | 15,511 | 217,969 | 26,980 |
| Disposals | (123,408) | <u> </u> | - | (109,147) | (14,261) |
| 31 March 2018 | 1,535,922 | 82,185 | 153,264 | 1,196,645 | 103,828 |
| Net book amount | | | | | |
| 31 March 2018 | 1,742,145 | 115,242 | 655,787 | <u>894,871</u> | 76,245 |
| 31 March 2017 | 1,743,657 | 109,500 | 671,298 | 863,595 | 99,264 |

Included within freehold property is freehold land at a cost of £90,000 which is not depreciated.

Included within the net book value of £1,742,145 is £84,712 (2017: £163,356) relating to assets held under hire purchase agreements.

Notes to the financial statements

Year ended 31 March 2018

12. Tangible fixed assets (Parent company)

| Cost | Total £ | Freehold property £ | Plant & machinery £ | Motor vehicles £ |
|---------------------------------------|--------------------------|---------------------------|----------------------|------------------------|
| 1 April 2017 Additions | 1,932,010 - 165,776 | 809,051 | 1,080,800 165,776 | 42,159 |
| 31 March 2018 | 2,097,786 | 809,051 | 1,246,576 | 42,159 |
| Depreciation | | | | |
| 1 April 2017 Charge for the period | 847,232 <u>84,121</u> | 137,753 15,511 | 686,489 64,177 | 22,990 <u>4,433</u> |
| 31 March 2018 | 931,353 | 153,264 | 750,666 | 27,423 |
| Net book amount | | | | |
| 31 March 2018 | 1,166,433 | 655,787 | 495,910 | 14,736 |
| 31 March 2017 | 1,084,778 | 671,298 | 394,311 | 19,169 |

Included within freehold property is freehold land at a cost of £90,000 which is not depreciated.

Included within the net book value of £1,166,433 is £24,940 (2017: £86,239) relating to assets held under hire purchase agreements.

13. Shares in subsidiary undertakings

| | 2018 | 2017 |
|--------------------------------|---------|-----------------|
| Cost | £ | £ |
| 1 April 2017 and 31 March 2018 | 182,128 | <u> 182,128</u> |

Details of the subsidiary undertakings, all of which have as their main the activity the service of marine survival equipment have a 31 March year end, are as follows:

| Subsidiary | Class of share | % Owned | Country of registration |
|--------------------------------------------------|----------------|---------|-------------------------|
| Survival Systems International Asia Sdn Bhd | Ordinary | 100 | Malaysia |
| Survival Systems International Middle East LLC | Ordinary | 100 | Dubai |
| Survival Systems International Australia Pty Ltd | Ordinary | 100 | Australia |
| Survival Systems International Singapore Pte Ltd | Ordinary | 100 | Singapore |
| Survival Systems International Trading Co. LLC | Ordinary | 100 | Qatar |

Survival Systems International Trading Co. LLC did not trade in the year to 31 March 2018 and is in the process of being liquidated.

Notes to the financial statements

Year ended 31 March 2018

| 14. Stocks | 201 | 2018 | | 2017 | |
|------------------|----------------|--------------|------------|--------------|--|
| | Group £ | Company £ | Group £ | Company £ | |
| Stock | 1,146,403 | 226,926 | 1,039,436 | 309,117 | |
| Work in Progress | <u>577,052</u> | 265,470 | 542,938 | 179,256 | |
| | 1,723,455 | 492,396 | 1,582,374 | 488,373 | |

The amount of stock recognised as an expense was charged through cost of sales during the year for the group was £2,697,298 (2017: £1,870,735) and for the company £1,123,239 (2017: £1,175,160).

| 15. Debtors | 2018 | | 2017 | |
|----------------------------------------------------------------------|----------------------|--------------------|--------------------|--------------------|
| | Group £ | Company £ | Group £ | Company £ |
| Trade debtors Corporation tax | 942,142 7.363 | 348,559 7.363 | 1,154,226 | 396,910 |
| Amounts owed by subsidiary undertakings | - | 646,290 | - | 1,009,462 |
| Amounts owed by parent undertaking Prepayments and accrued income | 313,350 1,211,853 | 103,432 450,397 | 182,633 940,954 | 126,269 257,517 |
| | 2,474,708 | 1,556,041 | 2,277,813 | 1,790,158 |

16. Creditors - Amounts falling due within one year

| | 2018 | | 2017 | |
|-----------------------------------------|------------|--------------|------------|--------------|
| | Group £ | Company £ | Group £ | Company £ |
| Bank overdraft - secured | 633,451 | 633,451 | 436,683 | 436,683 |
| Bank loans - secured | 420,435 | 366,595 | 455,966 | 392,063 |
| Bank loans and overdrafts | 1,053,886 | 1,000,046 | 892,649 | 828,746 |
| Trade creditors | 567,320 | 434,525 | 428,703 | 313,464 |
| Amounts owed to subsidiary undertakings | • | 105,872 | - | 343,837 |
| Amounts owed to parent undertaking | 1,299,368 | 217,954 | 828,377 | 271,674 |
| Corporation tax | 12,326 | - | 161 | - |
| Taxation and social security | 267,347 | 267,347 | 219,786 | 219,786 |
| Hire purchase - secured | 8,233 | 8,736 | 46,155 | 17,686 |
| Other creditors | 762,196 | 227,605 | 828,213 | 176,569 |
| | 3,970,676 | 2,262,085 | 3,244,044 | 2,171,762 |

The company has not fully met the financial covenants within its borrowing arrangements and therefore all amounts due have been classified as falling due within one year. The company has worked closely with the bank, both during and since the year, and they remain supportive of the company and are expected to remain so for the foreseeable future.

Notes to the financial statements

Year ended 31 March 2018

| | | - | | | |
|---------------------------------------------------------|--------------------------|----------------|-------------|--------------|--|
| 17. Creditors - Amounts falling due after more than or | | _ | | _ | |
| | 201 | - | 2017 | | |
| | Group £ | Company £ | Group £ | Company £ | |
| Hire purchase - secured: | _ | _ | | | |
| Repayable between 1 & 5 years | 39,378 | 5,080 | 50,138 | 13,744 | |
| | 39,378 | 5,080 | 50,138 | 13,744 | |
| 18. Deferred taxation | | | | | |
| 16. Deterred taxation | 201 | 8 | 2017 | 7 | |
| | Group £ | Company £ | Group £ | Company £ | |
| Deferred taxation provided | | | | | |
| | | | 70.000 | · | |
| 1 April 2017 Exchange difference | 54,333 11 | 53,417 | 78,680 7 | 77,771 | |
| Increase in provision | 3,405 | 4,332 | (24,354) | (24,354) | |
| 31 March 2018 | 57,749 | 57,749 | 54,333 | 53,417 | |
| The provision for deferred taxation consists of the tax | effect of timing differe | nces in respec | t of: | | |
| Excess of taxation allowances over | | | | | |
| depreciation on fixed assets | 58,509 | 58,509 | 70,889 | 69,973 | |
| Tax losses available | <u>.</u> | - | (15,922) | (15,922) | |
| Other timing differences | (760) | (760) | (634) | (634) | |
| | 57,749 | 57,749 | 54,333 | 53,417 | |
| 19. Share capital | 201 | 2018 | | 2017 | |
| · | Group £ | Company £ | Group £ | Company £ | |
| | _ | | | | |
| Issued, called up and fully paid | 45.000 | 45.000 | 45.000 | 45.000 | |
| 45,000 ordinary shares of £1 each | 45,000 | 45,000 | 45,000 | 45,000 | |

20. Reserves

Called up equity share capital represents the nominal value of shares that have been issued.

Profit and loss account represents retained earnings and accumulated losses recognised in the statement of comprehensive income.

Notes to the financial statements

Year ended 31 March 2018

21. Operating lease commitments

At 31 March 2018 the group had aggregate, annual commitments under non-cancellable operating leases as set out below.

| | 2018 | | 2017 | |
|--------------------------------|----------------|------------------|----------------|------------------|
| | Land and | | Land and | |
| | buildings £ | Other items £ | buildings £ | Other items £ |
| Operating leases which expire: | | | | |
| Within 1 year | 54,360 | 16,861 | 52,468 | 8,171 |
| Within 2 to 5 years | 474 | 4,164 | 75,879 | 2,649 |
| | 54,834 | 21,025 | 128,347 | 10,820 |

22. Financial instruments

The carrying amount for each category of financial instrument is as follows:

| The carrying amount for each category of financial instrum | tent is as follows: | | | | |
|-----------------------------------------------------------------------|---------------------|--------------|------------|--------------|--|
| • • | 2018 | | 20 | 2017 | |
| | Group £ | Company £ | Group £ | Company £ | |
| Financial assets | | | | | |
| Financial assets that are debt instruments measured at amortised cost | 2,182,280 | 970,629 | 2,048,002 | 1,079,541 | |
| Financial liabilities | - | | | | |
| Financial liabilities measured at amortised cost | 1,600,418 | 1,195,165 | 2,305,240 | 1,054,603 | |
| Loan commitments measured at cost less impairment | 468,046 | 380,411 | 552.259 | 423,493 | |

23. Related party transactions

The company has taken advantage of the exemption conferred by FRS 102 from disclosing transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member.

The cost of compensation paid in respect of key management personnel during the year was £137,606 (2017: £129,482).

24. Ultimate controlling party

The immediate and ultimate parent company is Survival Systems International Inc, a company registered in the United States of America and controlled by Mr G L Beatty. It has included the company in its group accounts, copies of which are available from its registered office: 34140 Valley Center Road, PO Box 1855, Valley Center, California, 92082 USA.