APAX PARTNERS UK LTD
Report and Financial Statements
Company Registration No 01342446
31 March 2012

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# Apax Partners UK Ltd Company Registration No. 01342446 OFFICERS AND PROFESSIONAL ADVISERS

## **DIRECTORS**

S B Cresswell

Appointed 15 April 2011

P D Englander

Resigned 22 November 2011

S Hare

S J Kempen

## **REGISTERED OFFICE**

33 Jermyn Street

London

SW1Y 6DN

## **AUDITORS**

**KPMG LLP** 

8 Salisbury Square

London

EC4Y 8BB

# Apax Partners UK Ltd Company Registration No. 01342446 DIRECTORS' REPORT

The directors present their annual report on Apax Partners UK Ltd ("the company"), together with the audited financial statements and auditor's report, for the year ended 31 March 2012. The company is a subsidiary undertaking of Apax Partners Holdings Ltd and the ultimate parent company is Apax Partners LLP.

#### PRINCIPAL ACTIVITY AND BUSINESS REVIEW

The company provides investment advisory services to private equity funds investing primarily in Europe The company also provides administration services to other group undertakings

As shown in the company's profit and loss account on page 6, the company's turnover has increased by 3% and post tax profit was £96 compared to £15,452 in the prior year. The major factor was higher advisory fees received from Apax Partners LLP, offset by increased administrative expenses.

The balance sheet on page 7 of the financial statements shows that the company's financial position at the year end is consistent with the prior year

There have been no significant events since the balance sheet date which should be considered in order to have a proper understanding of these financial statements

#### PRINCIPAL RISKS AND UNCERTAINTIES

The objective of the company is to generate attractive returns for the investors in those funds that the company manages or advises

The main risks to this strategy include

- any changes in the economic cycle which adversely affect investment returns or desire of investors to commit further capital to the private equity sector
- inappropriate investment decisions or recommendations, which adversely affect investment returns for existing fund investors
- any actions which cause the firm to lose its FSA authorisation

The company manages these risks through its documented governance procedures

## **EMPLOYEES**

Details of the company's employees and related costs can be found in note 6 to the financial statements

## **RESULTS AND DIVIDENDS**

Results and dividends are as follows

	L
Retained profit at beginning of year	169,548
Profit for the year	96
Retained profit at end of year	169,644

The directors do not recommend the payment of a final dividend (2011 - £nil)

# Apax Partners UK Ltd Company Registration No. 01342446 DIRECTORS' REPORT (CONT'D)

## **DISCLOSURE OF INFORMATION TO THE AUDITORS**

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditors are unaware and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

## **AUDITORS**

KPMG LLP continue as auditors of the company

Approved by the Board of Directors and signed on behalf of the Board

S. Kempen

Director

24 July 2012

# Apax Partners UK Ltd Company Registration No. 01342446 STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

# Apax Partners UK Ltd Company Registration No. 01342446 INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF APAX PARTNERS UK I TD

We have audited the financial statements of Apax Partners UK Ltd for the year ended 31 March 2012 set out on pages 6 to 7. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed

## Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

## Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at <a href="https://www.frc.org.uk/apb/scope/private.cfm">www.frc.org.uk/apb/scope/private.cfm</a>

### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2012 and of its profit for the year then ended,
- · have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

**Anthony Cecil (Senior Statutory Auditor)** 

For and on behalf of KPMG LLP, Statutory Auditor

**Chartered Accountants** 

8 Salisbury Square London EC4Y 8BB 24 July 2012

# Apax Partners UK Ltd Company Registration No. 01342446 PROFIT AND LOSS ACCOUNT For the year ended 31 March 2012

	Notes	2012	2011
		£	£
Turnover	2	36,724,225	35,749,749
Administrative expenses	_	(36,843,215)	(35,701,786)
Operating Profit		(118,990)	47,963
Interest receivable and similar income	3	132,816	1,219
Interest payable and similar charges	4	(13,730)	(46,255)
Profit on Ordinary Activities before Taxation	5	96	2,927
Tax on profit on ordinary activities	7 _		12,525
Profit on Ordinary Activities after Taxation	12 &13	96	15,452

All turnover derives from continuing operations

There are no other recognised gains and losses during the year

The accompanying notes on pages 8 to 14 are an integral part of these financial statements

# Apax Partners UK Ltd Company Registration No. 01342446 BALANCE SHEET As at 31 March 2012

	Notes	2012	2011
		£	£
Fixed Assets			
Tangible assets	8	37,361	57,975
		37,361	57,975
Current Assets	_	·	
Debtors	9	4,008,997	6,126,777
Cash at bank and in hand	_	350,595	975,843
		4,359,592	7,102,620
Creditors Amounts Falling Due Within One Year	10	(4,181,685)	(6,945,423)
Net Current Assets/(Liabilities)		177,907	157,197
Total Assets Less Current Liabilities	_	215,268	215,172
Net Assets		215,268	215,172
Capital and Reserves	•		
Called up share capital	11	1,261	1,261
Share premium account	12	44,363	44,363
Profit and loss account	12	169,644	169,548
Total Equity Shareholders' Funds	13	215,268	215,172

The accompanying notes on pages 8 to 14 are an integral part of these financial statements. These financial statements were approved by the Board of Directors on 24 July 2012. Signed on behalf of the Board of Directors.

S Kempen

Director

## 1 ACCOUNTING POLICIES

A summary of the principal accounting policies, all of which have been applied consistently throughout the year, is set out below

### **Basis of accounting**

The financial statements are prepared under the historical cost convention and are in accordance with applicable United Kingdom law and accounting standards

#### Tangible fixed assets

Fixed assets are shown at cost, net of depreciation and any provision for impairment

Depreciation is provided at rates calculated to write off the cost, less estimated residual value, of fixed assets on a straight-line basis over their estimated useful lives as follows

Office and computer equipment	50%
Plant and machinery	25%
Leasehold improvements	10%
Furniture and fittings	20%

#### Tax

Corporation tax payable is provided on taxable profits at the current rate

To the extent that income from partnerships, included in turnover, carries associated tax credits, the benefits of such credits are paid to the partnerships and the related cost included in the taxation charge for the year

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax assets and liabilities are not discounted.

# Deferred income and accrued income

Deferred income represents amounts received in respect of fees that will be earned in periods subsequent to the balance sheet date. Accrued income represents fees unbilled for the current year.

## Leases

The company enters into operating leases. Rentals under operating leases are charged on a straight-line basis over the lease term even if the payments are not made on such a basis.

#### **Pensions**

The company provides pensions to staff and directors through defined contribution schemes. The assets are held independently of the company by insurance companies. The amount charged to the profit and loss account represents the contributions payable in respect of the year.

### Related party transactions

Under the provisions of FRS 8, the company has not disclosed transactions with other members of the group of companies headed by Apax Partners LLP, which is registered in England and Wales and has prepared consolidated accounts

## 1. ACCOUNTING POLICIES (CONT'D)

## Cash flow statement

Under the provisions of FRS 1 (Revised), the company has not prepared a cash flow statement because its ultimate parent company, Apax Partners LLP, which is registered in England and Wales, has prepared accounts which include the financial statements of the company and which contain a cash flow statement. The results of Apax Partners UK Ltd are included in these accounts.

## Foreign currency

Transactions in foreign currencies are recorded at the rate of exchange at the date of the transaction or, if hedged, at the forward contract rate. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at that date or, if appropriate, the forward contract rate

## 2. TURNOVER

Turnover comprises the fees charged for the provision of advisory and support services to other group and affiliated entities. Turnover is recognised on an accruals basis

As permitted by SSAP25, no segmental information is presented as in the opinion of the directors this would be prejudicial to the company's interests

## 3 INTEREST RECEIVABLE AND SIMILAR INCOME

	2012	2011
	£	£
Bank interest receivable	2,546	1,219
Other Interest	1,175	-
Foreign exchange gains	129,095	-
	132,816	1,219
	2012	2011
4. INTEREST PAYABLE AND SIMILAR CHARGES		
	£	£
Other interest	3,225	3,709
Bank charges	10,505	11,809
Foreign exchange losses	-	30,737
	13,730	46,255

# 5. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

Profit on ordinary activities before taxation is stated after charging
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Profit on ordinary activities before taxation is stated after charge	ging	
	2012	2011
	£	£
Advisory fees	4,520,124	4,080,783
Depreciation on owned tangible fixed assets	27,794	353,620
Hire charge – property rentals payable under operating leases	239,518	208,867
Auditors' remuneration		
audit	25,100	18,600
• other	-	-
Staff costs (see note 6)	23,499,584	20,355,284
. STAFF COSTS		
Particulars of employee costs (including executive directors) a		2044
	2012	2011
Employee each dumps the year amount to	£	£
Employee costs during the year amount to	20 427 022	47.004.444
Wages and salaries	20,427,022	17,964,114
Social security costs	2,564,084	1,849,610
Pension costs	508,478	541,560
	23,499,584	20,355,284
The average monthly number of persons employed by the cor		
	2012	2011
Investment adves and analysis	Number	Number
Investment advice and analysis	28	31
Administration	123	120
Directors' remuneration:		
Directors' remuneration was paid in respect of directors of the	•	
	2012	2011
	£	£
Emoluments (including pension contributions)	278,011	524,620
Payments for loss of office	-	197,183
Company contributions to money purchase pension schemes	17,081	32,601
No directors held any shares or share options in the company	during the year	

No directors held any shares or share options in the company during the year

# 6. STAFF COSTS (CONT'D)

The numbers of directors who were members of pension schemes was as follow	/S
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	2012	2011
	Number	Number
Money purchase schemes	1	2
Highest paid director:		
The above amounts for remuneration include the following in	n respect of the highes	t paid director <b>2011</b>
	£	£
Emoluments (including pension contributions)	278,011	258,695
Payment for loss of office	-	197,183
Company contributions to money purchase pension schemes	17,081	15,970
TAX ON PROFIT ON ORDINARY ACTIVITIES		
Analysis of tax charge on ordinary activities		
	2012	2011
	£	£
Current Tax		
UK corporation tax on profit of the period	-	-
Adjustments in respect of previous periods		12,525
Tax benefit/(charge) on profit from ordinary activities		12,525
Factors affecting the tax charge for the current year		
	2012	2011
	£	£
Profit on ordinary activities before tax	96	2,927
Tax at 26% thereon (2011 – 28%)	25	(820
Expenses not deductible for tax purposes	53,904	(60,238
Capital allowances in excess of depreciation	(53,929)	44,233
Group relief	-	16,825
Prior year adjustment		12,525
Current tax (charge)/credit for the year		12,525

A potential deferred tax asset of £524,765 (31 March 2010 - £621,072) has not been recognised in respect of timing differences relating to the excess of tax written down value over the net book value of qualifying assets as there is insufficient evidence that the asset will be recovered

# 8. TANGIBLE FIXED ASSETS

	Leasehold Improvements	Furniture & Fittings	Plant & Machinery	Office Equipment	Total
	£	£	£	£	£
Cost					
At 1 April 2011	2,665	68,663	45,457	2,027,499	2,144,284
Additions		<u>-</u> .		7,180	7,180
At 31 March 2012	2,665	68,663	45,457	2,034,679	2,151,464
Depreciation					<del>-</del>
At 1 April 2011	735	26,093	45,457	2,014,024	2,086,309
Charge for the year	264	13,158		14,372	27,794
At 31 March 2012	999	39,251	45,457	2,028,396	2,114,103
Net book value					
At 1 April 2011	1,930	42,570		13,475	57,975
At 31 March 2012	1,666	29,412	-	6,283	37,361

The cost and depreciation balances for tangible fixed assets at 31 March 2012 include £1,957,180 (31 March 2011 - £1,897,872) of assets which have been fully written down

# 9. DEBTORS

	2012	2011
	£	£
Trade debtors	96,998	36,661
Amounts owed by group undertakings	2,948,990	3,377,515
Amounts owed by affiliated undertakings	107,652	946,687
Other debtors	603,256	1,369,956
Prepayments and accrued income	252,101	395,958
	4,008,997	6,126,777

# 10. CREDITORS: amounts falling due within one year

	_			2011
			£	£
	Trade creditors		522,274	474,569
	Amounts owed to group undertakings		60,648	726,422
	Amounts owed to affiliated undertaking	ngs	256,934	793,252
	Other creditors			
	<ul> <li>Corporation tax payable</li> </ul>		-	-
	<ul> <li>Social security and PAYE</li> </ul>		-	1,037,290
	• VAT		1,364,572	1,470,142
	Other creditors		21,813	97,471
	Accruals and deferred income		1,955,444	2,346,277
			4,181,685	6,945,423
				-
11.	CALLED-UP SHARE CAPITAL			
			2012	2011
			£	£
	Allotted, called-up and fully paid			
	1,261 ordinary shares of £1 each		1,261	1,261
				<del>-</del>
12.	SHARE PREMIUM AND RESERVES			
		Share premium	Profit and loss	Total
		account £	account £	£
	Balance at beginning of year	44,363	_	212.011
	Profit for the year	44,303	169,548 96	213,911 96
	Balance at end of year	44,363	169,644	<del></del>
	balance at end of year	44,303	109,044	214,007
	The share premium account is non-dis	etributable		
	The share premium account is non-un	Suibulable		
13.	RECONCILIATION OF MOVEMENT	IN SHAREHOI DER	S' FUNDS	
	mare in the second of the seco		2012	2011
			£	£
	Balance at beginning of year		215,172	199,720
	Profit for the year		96	15,452
	Balance at end of year		215,268	215,172
	· · · · · · · · · · · · · · · · · · ·		2.0,200	210,172

## 14. COMMITMENTS

## Capital commitments

At 31 March 2012 the company had no capital commitments (31 March 2011 - £nil)

## **Operating leases**

Annual commitments under non-cancellable operating leases are as follows

	Property		Office Equipment	
	2012	2011	2012	2011
Operating leases which expire	£	£	£	£
within 1 year	187,464	143,000	122,545	21,637
within 2-5 years	-	92,300	428,909	-
_	187,464	235,300	551,454	21,637

## **VAT**

The company is registered for VAT purposes as part of a group of companies, which share a common registration number. As a result, it has jointly guaranteed the VAT liability of the group, and failure by the other members of the group would give rise to additional liabilities for the company. The directors have no reason to expect that the other group undertakings will fail to meet their VAT obligations.

## 15. PENSION ARRANGEMENTS

The company contributed £508,478 to staff and directors' pensions in the year (2011 - £541,560)

## 16. ULTIMATE PARENT COMPANY

The company is a subsidiary undertaking of Apax Partners Holdings Ltd ("APHL") APHL is registered in England and Wales and incorporated in Great Britain

The smallest and largest group in which the results of Apax Partners UK Ltd are consolidated is that headed by Apax Partners LLP. The consolidated financial statements of this group will be filed with the Registrar in accordance with the requirements of the Companies Act 2006.