(Registered Company Number: 1325665)

Directors' Report and Financial Statements for the Year ended 31 December 2003



Directors' Report for the Year Ended 31 December 2003

Directors' Report

The directors present their report and the audited financial statements for the year to 31 December 2003.

Principal Activities

Laing & Cruickshank Investment Management Limited is engaged in the business of stockbroking and investment management for private clients, charities and trusts and the provision of general financial and investment advice.

The company is regulated by The Financial Services Authority ("FSA") and is a member of The London Stock Exchange.

Review and Developments

On 10 February 2004, the shareholders entered into an agreement to sell 100% of the company's share capital to UBS AG. This agreement is conditional on a number of issues, including gaining appropriate regulatory approval.

The company's results for the year are as follows:

| | 2003 | 2002 |
|---|----------|---------|
| _ | £'000 | £'000 |
| Profit on ordinary activities before equity remuneration | 6,184 | 3,433 |
| Equity remuneration cost * | (11,280) | - |
| (Loss)/profit on ordinary activities before taxation | (5,096) | 3,433 |
| Tax credit/(charge) on (loss)/profit on ordinary activities | 1,354 | (1,212) |
| (Loss)/profit on ordinary activities after taxation | (3,742) | 2,221 |
| Dividends | (7,005) | - |
| Transferred (from)/to reserves | (10,747) | 2,221 |

^{*} This charge is required by UITF17 and a corresponding credit is taken directly to profit & loss reserve.

The directors propose the payment of a final dividend for the year of 467p per ordinary share (2002:£Nii).

The directors believe that the company will continue to have satisfactory results and will further improve the service to its clients in 2004.

Directors' Report for the Year Ended 31 December 2003

Directors and their Interests

The directors who served during the year were as follows:

J M G Andrews Sir Kenneth Couzens (Chairman) M N C Kerr-Dineen F C Mélul J A Scott-Gatty

Two directors of the company were issued shares during the year as part of the Equity Participation Plan.

| | | 2003 | 2002 |
|-------------------|---------------------|--------|------|
| | | N°. | N°. |
| M N C Kerr-Dineen | 'A' Ordinary shares | 20,000 | - |
| | 'B' Ordinary shares | 20,000 | - |
| J A Scott-Gatty | 'A' Ordinary shares | 8667 | - |
| | 'B' Ordinary shares | 8667 | - |

No other directors had any notifiable interests in the shares of the company or other group companies during the year.

Fixed Assets

Movements in fixed assets are disclosed in notes 9 and 10 of the financial statements.

Statement of Directors' Responsibilities

The directors are required by the Companies Act 1985 to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss for the financial year.

The directors have the responsibility to prepare the financial statements on the going concern basis, where this is considered appropriate.

The directors have the responsibility for ensuring that the company keeps accounting records which disclose with reasonable accuracy the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 1985.

The directors have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

The directors consider that in preparing the financial statements on pages 6 to 20, the company has used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates, and that all accounting standards that they consider to be applicable have been followed.

Directors' Report for the Year Ended 31 December 2003

Auditors

On 1 August 2003, Deloitte & Touche, the Company's auditors transferred their business to Deloitte & Touche LLP, a limited liability partnership incorporated under the Limited Liability Partnerships Act 2000. The Company's consent has been given to treating the appointment of Deloitte & Touche as extending to Deloitte & Touche LLP with effect from 1 August 2003 under the provisions of section 26(5) of the Companies Act 1989. A resolution to re-appoint Deloitte & Touche LLP as the Company's auditor will be proposed at the forthcoming Annual General Meeting.

By order of the Board

J A Scott-Gatty Secretary

25 February 2004

Independent Auditors' Report to the Members of Laing & Cruickshank Investment Management Limited

We have audited the financial statements of Laing & Cruickshank Investment Management Ltd for the year ended 31 December 2003, which comprise the profit and loss account, the balance sheet, the reconciliation of movement in shareholders' funds and the related notes 1 to 23. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company and other members of the group is not disclosed.

We read the directors' report and the other information contained in the annual report for the above year and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the circumstances of the company and the group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

Independent Auditors' Report to the Members of Laing & Cruickshank Investment Management Limited (cont.)

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31 December 2003 and of the loss of the company for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche LLP

Chartered Accountants and Registered Auditors

Selville Stouchalle

London

25 February 2004

Profit & Loss Account for the Year Ended 31 December 2003

| | | 2003 | 2002 |
|--|------|----------|----------|
| | Note | £'000 | £'000 |
| Turnover | 2 | 36,822 | 32,558 |
| Operating Costs; | | | |
| Operating costs excluding equity remuneration | | (34,049) | (29,586) |
| Equity remuneration costs | | (11,280) | - |
| Total Operating costs | 4 | (45,329) | (29,586) |
| Operating (loss)/profit | | (8,507) | 2,972 |
| Profit on disposal of fixed asset investment | 10 | 2,975 | - |
| Interest receivable and similar income | 5 | 631 | 668 |
| Interest payable and similar charges | 6 | (195) | (207) |
| (Loss)/profit on ordinary activities before taxation | | (5,096) | 3,433 |
| Tax credit/(charge) on (loss)/profit on ordinary activities | 7 | 1,354 | (1,212) |
| (Loss)/profit on ordinary activities after taxation for the financial year | | (3,742) | 2,221 |
| Dividends | 8 | (7,005) | - |
| Retained (loss)/profit for the year | 21 | (10,747) | 2,221 |

All recognised gains and losses arising during the year and the prior year are reflected in the profit and loss account.

Turnover and operating profit all derive from continuing operations.

Balance Sheet As at 31 December 2003

| | | 200 | 03 | 200 | 02 |
|--|------|--------|----------|--------|------------|
| | Note | £'000 | £'000 | £'000 | £'000 |
| Fixed Assets | | | | | |
| Tangible assets | 9 | | 583 | | 623 |
| Investments | 10 | | <u> </u> | | - |
| Current Assets | | | | | |
| Debtors | 11 | 21,874 | | 25,912 | |
| Cash at bank and in hand | 12 | 11,263 | | 8,682 | |
| | | 33,137 | | 34,594 | |
| Creditors (Amounts falling due within one year) | 13 | 23,707 | | 26,237 | |
| Net Current Assets | | | 9,430 | | 8,357 |
| Total Assets Less Current Liabilities | | | 10,013 | | 8,980 |
| Creditors (amounts falling due after more than one year) | 14 | | 4,000 | | 4,000 |
| Provisions for Liabilities and Charges | 15 | | 500 | | . - |
| Total Net Assets | | | 5,513 | | 4,980 |
| Capital and Reserves | | | | | |
| Called up share capital | 17 | | 1,505 | | 1,505 |
| Profit and loss account | 21 | | 4,008 | | 3,475 |
| Shareholders' Funds | | | 5,513 | | 4,980 |

Approved by the Board of Directors on 25 February 2004

Michael Ken-Sheen

M N C Kerr-Dineen

J A Scott-Gatty

Reconciliation of Movement In Shareholders' Funds As at 31 December 2003

| | 2003 | 2002 |
|--|----------|---------|
| | £'000 | £'000 |
| (Loss)/profit for the financial year | (5,096) | 3,433 |
| Tax credit/(charge) for the year | 1,354 | (1,212) |
| Dividends | (7,005) | - |
| Net (loss)/profit for the year | (10,747) | 2,221 |
| Movement in profit & loss reserve relating to equity remuneration scheme | 11,277 | - |
| Movement in EBT reserve | 3 | - |
| Share capital issued | • | 5 |
| Net addition to shareholders' funds | 533 | 2,226 |
| Opening shareholders' funds | 4,980 | 2,754 |
| Closing shareholders' funds | 5,513 | 4,980 |

Notes to the Financial Statements for the Year Ended 31 December 2003

1. Accounting Policies

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom laws and accounting standards.

Financial Statements

- All unsettled transactions at the balance sheet date are included in the financial statements.
- b) Commissions and all other income are taken to the profit and loss account on all transactions executed during the year to the balance sheet date.
- c) Amounts due to and from counterparties are disclosed gross.
- d) The company has taken advantage of the exemptions offered under section 228 of the Companies Act 1985 not to produce group accounts. Group accounts are prepared by the ultimate parent company, Credit Agricole, registered in France. These financial statements therefore present information about the Company as an individual entity and not about its group.
- e) Under the provisions of Financial Reporting Statement 1 (revised), the company is not required to present a cash flow statement as more than 90% of the voting rights are controlled within the group, into whose accounts the results of the company are consolidated.

Translation of foreign currencies into sterling

Foreign currency balances outstanding at the balance sheet date are translated at the rate ruling at that date. All trading transactions are translated into sterling at the exchange rate ruling at the time of transactions. Foreign currency profits and losses a rising are treated as normal items of the company's operations.

Equity Participation Plan

Shares allocated to employees and directors under the firm's Equity Participation Plan (EPP), are charged to the profit and loss account at fair value less any consideration received from the recipients, as an operating cost over the relevant performance period. However, as no reliable valuation for the company was available in 2002, it was impractical to recognise a charge in that year. The current year charge therefore includes an amount in respect of the prior year.

The Employee Benefit Trust (EBT) holds shares in connection with the EPP. The EPP Share Reserve represents shares held in this respect and comprises:

- (a) A, B and C Ordinary shares which have not yet been allocated; and
- (b) The unamortised portions of A, B and C Ordinary shares allocated to employees over performance periods as noted above.

The difference between the fair value less any consideration received from a recipient of the EPP

Notes to the Financial Statements for the Year Ended 31 December 2003

scheme and the cost of the shares held by the EBT is charged or credited to reserves over the relevant performance period.

Depreciation

Depreciation is provided to write off the cost less estimated residual value of all fixed assets over their expected useful life.

The expected useful life of all assets except property refurbishment and computer equipment is five years. Computer equipment is written off over three years, and property refurbishment is written off over the unexpired life of the lease up to a maximum of five years.

Deferred taxation

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax assets are recognised to the extent that it is regarded as likely that they will be recovered.

Fixed asset investments

Investments in subsidiary and related undertakings are stated at cost less any provision for impairment.

Leases

Operating lease costs are charged to the profit and loss account on a straight-line basis over the lease terms. The company has not entered into any finance leases.

Pensions

Group and other defined contribution schemes

The cost charged to the profit and loss account in the defined contribution schemes represents normal contributions payable in respect of the relevant year.

Group defined benefit scheme

The scheme is operated on a basis that does not enable the company to identify its share of the underlying assets and liabilities. The scheme is accordingly accounted for as a defined contribution scheme. Particulars of the most recent valuation and actuarial review, together with details of any surplus or deficit in the scheme, are contained in the accounts of Credit Lyonnais Capital Markets.

The costs charged to the profit and loss account reflect the normal contribution costs, as calculated by independent actuaries, together with any variation arising from actuarial valuations.

Notes to the Financial Statements for the Year Ended 31 December 2003

Related Parties

a) Intragroup

The company has taken advantage of the exemption granted by Financial Reporting Standard No.8 to subsidiary undertakings which are more than ninety percent controlled within the group not to disclose transactions with other group entities.

b) Transactions with directors

Directors are entitled to deal in securities through Laing & Cruickshank Investment Management Limited in accordance with the company's personal account dealing rules. These provide that directors receive the same terms as clients, except that they are entitled to reduced commission rates.

2. Turnover

Turnover represents commissions earned on a trade date basis and management fees and other income recognised on an accruals basis and arises from one class of business, substantially in the United Kingdom.

3. Information Regarding Directors and Employees

(1) Employee costs during the year:

| | 2003 | 2002 |
|---|--------|--------|
| | £'000 | £'000 |
| Wages and salaries: | | |
| Wages and salaries not including equity remuneration costs | 14,529 | 13,105 |
| Equity remuneration costs | 11,280 | - |
| Total wages and salaries, including equity remuneration costs | 25,809 | 13,107 |
| Social Security costs | 1,587 | 1,147 |
| Other pension costs | 1,343 | 1,157 |
| | 28,739 | 15,409 |
| | No. | No. |
| Average number of persons employed: | 220 | 208 |

Notes to the Financial Statements for the Year Ended 31 December 2003

(2) Pensions

The Credit Lyonnais Group UK Pension Scheme ("Group Scheme") is operated by Credit Lyonnais Group Management Ltd. Eligible employees of Credit Lyonnais, including those of the company, are members of the Group Scheme, which includes both defined contribution and funded defined benefit schemes. Members are entitled to make voluntary contributions in addition to employers' contributions.

The total pension costs to the company for 2003 and 2002 have been:

| • • | 2003 | 2002 |
|----------------------------------|-------|-------|
| | £'000 | £'000 |
| Group defined contribution plan | 476 | 335 |
| Group defined benefit plan | 489 | 558 |
| Other defined contribution plans | 378 | 264 |
| | 1,343 | 1,157 |

At 31 December 2003 an amount of £49,733 (2002: £91,369) was included in debtors for prepaid contributions to the pension scheme.

(3) Directors' emoluments

The emoluments, including pension contributions, of directors of the company were:

| | 2003 | 2002 |
|---------------------------------|-------|-------|
| <u></u> | £'000 | £'000 |
| Aggregate emoluments | 1,619 | 1,538 |
| Aggregate pension contributions | 98 | 08 |
| | 1,717 | 1,618 |

Two directors were issued shares during the year as part of the Equity Participation Plan.

The pension contributions were in respect of two directors (2002: 2). One director (2002:1) is a member of the Group defined contribution plan and the other is a member of the Group defined benefit plan.

Notes to the Financial Statements for the Year Ended 31 December 2003

The value of total emoluments payable and the value of pension contributions paid by the company for the highest paid director were:

| | 2003 | 2002 |
|-----------------------|-------|-------|
| | £'000 | £'000 |
| Total emoluments | 1,178 | 1,059 |
| Pension contributions | 29 | 29 |
| | 1,207 | 1,088 |

4. Operating Costs

Operating costs include:

| | 2003 | 2002 |
|--|-------|-------|
| | £'000 | £'000 |
| Lease charges in respect of land and buildings | 233 | 149 |
| Depreciation | 288 | 285 |
| Auditors' remuneration | | |
| - Audit fees | 65 | 35 |
| - Other | 85 | 99 |

5. Interest Receivable and Similar Income

Interest receivable and similar income includes £66,000 (2002: £122,000) of interest received on cash held in the EBT.

6. Interest Payable and Similar Charges

| | 2003 | 2002 |
|---|-------|-------|
| - - | £'000 | £'000 |
| Group borrowings | 165 | 175 |
| Bank loans and overdrafts (wholly repayable within 5 years) | 30 | 32 |
| | 195 | 207 |

Notes to the Financial Statements for the Year Ended 31 December 2003

7. Taxation

i) Analysis of tax charge on ordinary activities

| | 2003 | 2002 |
|---|---------|-------|
| | £'000 | £'000 |
| UK Corporation tax on the taxable profit for the year based on a rate of 30% (2002:30%) | 64 | 1,171 |
| Overprovisions in prior years | (253) | - |
| Foreign Tax | - | 41 |
| Current tax charge | (189) | 1,212 |
| Deferred tax | | |
| - Current year | (1,165) | |
| Tax charge/(credit) | (1,354) | 1,212 |

ii) Factors affecting the tax charge for the current period

The tax credit assessed for the period is higher than that resulting from applying the standard rate of corporation tax in the UK: 30% (2002: 30%)

The differences are explained below:

| | 2003 | 2002 |
|--|---------|-------|
| | £'000 | £,000 |
| (Loss)/profit on ordinary activities before tax | (5,096) | 3,433 |
| Tax at 30% thereon | (1,529) | 1,030 |
| Effects of: | | |
| Expenses not deductible for tax purposes | 1,147 | 185 |
| Timing differences relating to employee compensation | 1,165 | - |
| Capital allowances in excess of depreciation | 23 | (44) |
| Non taxable intragroup transfer | (892) | - |
| Movement in general provisions | 150 | - |
| Foreign tax | • | 41 |
| Prior year adjustment | (253) | - |
| Current tax charge | (189) | 1,212 |

iii) Factors that may affect the future tax charge

A deferred tax asset has not been recognised in respect of timing difference relating to decelerated capital allowances and bad debt provisions as it is considered unlikely to be recovered. The amount of the asset not recognised is: £111,000 (2002: £102,000).

Notes to the Financial Statements for the Year Ended 31 December 2003

8. Dividends

| | 2003 | 2002 |
|---|-------|-------|
| | £'000 | £'000 |
| Final dividend proposed 467p per share (2002: 0p) | 7,005 | - |

9. Tangible Fixed Assets

| | Office | Property | Furniture and | |
|--------------------------|-----------|---------------|---------------|-------|
| | machinery | refurbishment | fittings | Total |
| | £'000 | £'000 | £'000 | £'000 |
| | | | | |
| Cost | | | | |
| At 1 January 2003 | 988 | 442 | 664 | 2,094 |
| Additions | 195 | 18 | 35 | 248 |
| Disposals | • | - | - | • |
| | | | | |
| At 31 December 2003 | 1,183 | 460 | 699 | 2,342 |
| | | | | |
| Accumulated depreciation | | | | |
| At 1 January 2003 | 721 | 320 | 430 | 1,471 |
| Charge for year | 163 | 47 | 78 | 288 |
| Disposals | - | • | - | - |
| | | | | |
| At 31 December 2003 | 884 | 367 | 508 | 1,759 |
| | | | | |
| Net Book Value | 299 | 93 | 191 | 583 |
| At 31 December 2003 | | | | |
| | | | | |
| At 31 December 2002 | 267 | 122 | 234 | 623 |

10. Fixed Asset Investments

Investments in subsidiary undertakings are stated at cost. Details of the subsidiary undertakings are set out in note 18.

The Company sold at arms length, 900,000 London Stock Exchange plc Ordinary shares during the year to an affiliated undertaking, realising a profit of £2,974,500. These assets were previously held at a cost of nil.

Notes to the Financial Statements for the Year Ended 31 December 2003

11. Debtors

| | 2003 | 2002 |
|--|--------|--------|
| | £'000 | £'000 |
| Trade debtors: amounts receivable from counterparties | 16,967 | 23,182 |
| Amounts owed by related undertakings | 57 | 78 |
| Other debtors | 209 | 139 |
| Deferred tax asset (see note 16) | 1,165 | - |
| Prepayments and accrued income | 3,476 | 2,513 |
| The second of th | | |
| | 21,874 | 25,912 |

Amounts owed by debtors are all due within one year. Trade debtors include £1,193 (2002: £57,260) due from fellow subsidiary undertakings.

12. Cash

Cash includes £538,769 (2002: £5,378,878) held by the EBT.

At 31 December 2003, amounts held by the company on behalf of clients in accordance with the Client Money and Other Assets Rules of the FSA amounted to £338m. The company has no beneficial interest in these deposits and accordingly they are not included in the balance sheet.

13. Creditors (amounts falling due within one year)

| | 2003 | 2002 |
|---|--------|--------|
| _ | £'000 | £'000 |
| Bank overdrafts | 175 | 400 |
| Trade creditors: amounts payable to counterparties | 11,015 | 13,151 |
| Amounts owed to the parent undertaking and fellow subsidiary undertakings | 7,010 | 414 |
| Amounts owing in respect of the EPP | 539 | 5,379 |
| Other creditors including taxation and social security | 668 | 2,433 |
| Accruals and deferred income | 4,300 | 4,460 |
| | 23,707 | 26,237 |

Trade Creditors include £46,475 (2002: £23,076) due to fellow subsidiary undertakings.

Notes to the Financial Statements for the Year Ended 31 December 2003

14. Creditors (amounts falling due after one year)

| | 2003 | 2002 |
|---|-------|-------|
| | £'000 | £,000 |
| Unsecured long term subordinated loan from Credit Lyonnais Capital Markets | 1,500 | 1,500 |
| Unsecured short term subordinated loan from Credit Lyonnais Capital Markets | 2,500 | 2,500 |
| | 4,000 | 4,000 |

Repayment of the long term loan from Credit Lyonnais Capital Markets is subject to not less than five years' notice and no notice has been received.

Repayment of the short term loan from Credit Lyonnais Capital Markets is subject to not less than two years' notice and no notice has been received.

Interest on both loans is payable at a rate of 3/8% over 1 month's LIBOR.

15. Provisions for Liabilities and Charges

| | £'000 |
|--|-------|
| Balance brought forward at 1st January 2003 | |
| Movement during the year | 500 |
| | |
| Balance carried forward as at 31st December 2003 | 500 |

The firm has received a small number of complaints (less than 25) in respect of advice given to clients where their portfolios contained some split capital investment trusts. To date, the company has not paid out any compensation in respect of such complaints. The directors expect to resist any consequential claims and believe they will not be sustained.

However in the circumstances where the company is found to be liable, the directors are satisfied that such claims would fall within the level of the company's insurance cover. Notwithstanding the above, the directors recognise that there may be some costs incurred in defending the company's position.

16. Deferred Taxation

| | 2003 | | 2003 | | 2003 | | 2002 |
|--------------------------------|---------------------|---------------------|---------------------|---------------------|------|--|------|
| | Amounts Provided | Potential Assets | Amounts Provided | Potential Assets | | | |
| | \$,000 | £'000 | £'000 | £,000 | | | |
| Provisions not allowable | - | 22 | - | 22 | | | |
| Accelerated capital allowances | - | 89 | | 80 | | | |
| Equity remuneration costs | 1,165 | | | • | | | |

Notes to the Financial Statements for the Year Ended 31 December 2003

17. Called Up Share Capital

| | 2003 | | | 2002 |
|------------------------------|-----------|-------|-----------|-------|
| | N°. | £'000 | N°. | £,000 |
| | | | | |
| Authorised: | | | | |
| Ordinary shares of £1 each | 2,500,000 | 2,500 | 2,500,000 | 2,500 |
| A Ordinary shares of 1p each | 166,666 | 1 | 166,666 | 1 |
| B Ordinary shares of 1p each | 166,667 | 2 | 166,667 | 2 |
| C Ordinary shares of 1p each | 166,667 | 2 | 166,667 | 2 |
| D Ordinary shares of 1p each | 100,000 | 1 | | - |
| | | | | |
| Allotted and fully paid | | | | |
| Ordinary shares of £1 each | 1,500,000 | 1,500 | 1,500,000 | 1,500 |
| A Ordinary shares of 1p each | 166,666 | 1 | 166,666 | 1 |
| B Ordinary shares of 1p each | 166,667 | 2 | 166,667 | 2 |
| C Ordinary shares of 1p each | 166,667 | 2 | 166,667 | 2 |

Save as provided in the company's articles of association the A, B and C ordinary shares rank pari passu with the ordinary shares. In particular:

- a. Prior to 1 January 2009 the holders of the A, B and C ordinary shares are not entitled to
- Prior to 1 January 2009 on a return of assets on a liquidation, capital reduction or otherwise the holders of the A, B and C ordinary shares are entitled to receive payment only of the amount of the capital paid up
- c. Holders of A ordinary shares are not entitled to a dividend in respect of any period prior to 1 January 2005
- d. Holders of B ordinary shares are not entitled to a dividend in respect of any period prior to 1 January 2006
- e. Holders of C ordinary shares are not entitled to a dividend in respect of any period prior to 1 January 2007

18. Subsidiary Undertakings

Listed below are the company's subsidiary undertakings:

| | Country of | Country of |
|-------------------------------|---------------|-----------------|
| | Incorporation | Registration |
| Jocar Nominees Limited | Jersey | Jersey |
| Lewis Powell Nominees Limited | Great Britain | England & Wales |
| Productive Nominees Limited | Great Britain | England & Wales |

All the above subsidiary undertakings are wholly owned by Laing & Cruickshank Investment Management Limited and are involved as nominee companies in the financial services industry.

Notes to the Financial Statements for the Year Ended 31 December 2003

19. Annual Commitments Under Operating Leases

| | 2003 | 2002 |
|---|-------|-------|
| | £'000 | £'000 |
| Land and buildings leases which expire: | | |
| Within one year | - | • |
| Within 2 to 5 years | 185 | 92 |
| After 5 years | 30 | 30 |
| | | |
| | 215 | 122 |
| | | |
| Other assets leases which expire | | |
| Within one year | 8 | 21 |
| Within 2 to 5 years | 181 | 199 |
| After 5 years | • | - |
| | | |
| | 189 | 220 |

20. Capital Commitments

| 2003 | 2002 |
|-------|-------|
| £'000 | £,000 |
| 23 | 47 |

21. Reserves

| | Profit & Loss | EBT Reserve | Total |
|--|---------------|-------------|----------|
| | £'000 | £'000 | £'000 |
| Balance brought forward as at 1 st January 2003 | 3,480 | (5) | 3,475 |
| Retained (loss)/profit for the year | (10,747) | • | (10,747) |
| Movement in relation to equity remuneration scheme | 11,277 | 3 | 11,280 |
| Balance carried forward as at 31 st December 2003 | 4,010 | (2) | 4,008 |

Notes to the Financial Statements for the Year Ended 31 December 2003

22. Post Balance Sheet Event

On 10 February 2004, the shareholders entered into an agreement to sell 100% of the company's share capital to UBS AG. This agreement is conditional on a number of issues, including gaining appropriate regulatory approval.

23. Ultimate Controlling Party

The Company's ultimate holding company is Crédit Agricole, a Société Anonyme registered in France, which is the smallest and largest company for which group accounts are prepared. Group financial statements can be obtained from 91-93, Boulevard Pasteur, 75710 Paris, France. The Company's direct parent is Credit Lyonnais Capital Markets.