

London Wall Insurance Services Limited

Report and Financial Statements

Year ended 31 December 1999



Registered number: 1325167

London Wall Insurance Services Limited
Annual report and financial statements for the year ended 31 December 1999

Contents

Page.

1	Report of the directors
2	Statement of directors' responsibilities
3	Profit and loss account
4	Balance sheet
5	Notes to the financial statements
10	Report of the auditors

Directors	R T Rogers	
	G K Moore	
	N A Johnson	(resigned 21 January 2000)
	W R Henderson	(appointed 21 January 2000)
	G W Spellins	(appointed 21 January 2000)

Secretary	D A Ives	(appointed 21 January 2000)
	G K Moore	(resigned 21 January 2000)

Registered office	RAC House
	1 Forest Road
	Feltham
	TW13 7RR

Company no.	1325167
-------------	---------

Auditors	PricewaterhouseCoopers
	Southwark Towers
	32 London Bridge Street
	London
	SE1 9SY

The directors present their report and the audited financial statements for the year ended 31 December 1999.

Results for the year

The results of the company for the year are set out on page 3 and shows the operating loss for the year.
The directors do not propose the payment of a dividend (1998 £1,000,000).

Principal activities and trading review

The company carries on business as insurance brokers, including the overall administration on behalf of insurers.

Wallside Holdings Limited, London Wall Insurance Services Limited and RAC Mechanical Insurance Services Limited form the Wallside Group. London Wall Insurance Services is the registered Lloyd's broker and RAC Mechanical Insurance Services is the trading name. All revenue and expenses from the group are recorded in the financial statements of London Wall Insurance Services Limited.

There have been no events since the balance sheet date which materially affect the position of the company.
Since the year end there has been a loss of major customers which will affect future revenues.

Charitable donations

During the year the company made donations of £nil (1998 £243) to United Kingdom charitable organisations.

Directors

The directors of the company who served during the year were:

N A Johnson
R T Rogers
G K Moore

The directors did not have any interest in the ordinary share capital of the company during the year.

Directors' responsibilities

A statement of directors' responsibilities is set out on page 2.

Year 2000

The Year 2000 problem arose because some computer systems and micro-processor controlled devices only recognised the last two digits of a year and consequently were unable to attribute 00 as the year 2000. As a result, some systems may have processed data incorrectly or shut down altogether.

In recognition of the serious implications of the millennium date change, the RAC Holdings Group undertook a Year 2000 programme. The Year 2000 programme included all RAC Holdings Group companies and business units and followed a well established project management process.

The project is now complete and the new millennium date change passed without any major problems. There was no adverse effect on the Group's operational or financial results, nor was there any effect from third parties inability to manage Year 2000 related issues. Provision has been made to monitor other Year 2000 issues during the year, such as the effect of February 29. The Group is confident that these these issues have no adverse effect on the Group's operations.

The Group has spent £4.0 million on the Year 2000 programme to date. Current estimates to complete the project are for a further spend of £0.2 million.

By Order of the Board
D A Ives
Secretary

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company, and of the surplus or deficit of the company for that period. In preparing those financial statements, the directors are required to:

- * select suitable accounting policies and then apply them consistently;
- * make judgements and estimates that are reasonable and prudent;
- * state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- * prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Profit and Loss Account
For the year ended 31 December 1999

3

		1999	1998
	Notes	£	£
Turnover		5,438,738	6,573,739
Expenditure			
Staff costs	3	2,966,725	2,777,374
Administrative expenses		3,502,743	3,017,320
Exceptional items	5	-	384,496
		6,469,468	6,179,190
		(1,030,730)	394,549
Interest receivable		205,014	584,063
		(825,716)	978,612
Interest payable	6	338	4,412
(Loss) / Profit on ordinary activities before taxation	7	(826,054)	974,200
Taxation	8	(383,029)	145,221
(Loss) / Profit on ordinary activities after taxation		(443,025)	828,979
Dividends	9	-	1,000,000
Retained (loss) for the year		(443,025)	(171,021)

All amounts relate to continuing activities.

All recognised gains and losses are included in the income and expenditure account.

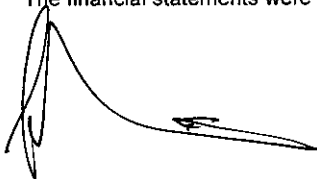
The notes on pages 5 to 9 form an integral part of these financial statements.

Balance Sheet 4
At 31 December 1999

	Notes	1999 £	1998 £
Fixed assets			
Tangible assets	10	187,904	661,403
Current assets			
Debtors	11	12,165,204	13,593,816
Cash at bank and in hand		5,324,387	6,885,184
		<u>17,489,591</u>	<u>20,479,000</u>
Creditors: amounts falling due within one year	12	(15,764,389)	(18,791,359)
Net current assets		<u>1,725,202</u>	<u>1,687,641</u>
Total assets less current liabilities		<u>1,913,106</u>	<u>2,349,044</u>
Provisions for liabilities and charges	13	(54,160)	(138,743)
Accruals and deferred income	14	(568,190)	(476,520)
		<u>1,290,756</u>	<u>1,733,781</u>
Capital and reserves - equity			
Share capital	16	1,002,500	1,002,500
Profit and loss account	17	288,256	731,281
		<u>1,290,756</u>	<u>1,733,781</u>

The notes on pages 5 to 9 form part of these financial statements.

The financial statements were approved by the Board on **18 February 2000**



G W Spellins
Director

1 Accounting policies

There have been no changes in the accounting policies during the year. The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards. The following policies have been adopted:

Turnover: Turnover represents insurance commission net of agent's commission after adjustment for amounts not earned in respect of claims administration. Turnover is recognised on the receipt of applications for cover from customers.

Depreciation: Depreciation is provided to write off the cost, less estimated residual values, of all fixed assets over their expected useful lives. It is calculated at the following rates:

Leasehold properties	over the period of the lease
Office equipment	15% to 33%
Motor vehicles	25%

Deferred taxation: The company provides deferred taxation using the liability method in respect of all short-term timing differences and all other material timing differences to the extent it is probable that a liability will crystallise.

Pension costs: RAC Pension Scheme contributions are provided for over the service lives of the employees so that the regular cost is a substantially level percentage of the current and expected future pensionable payroll in the light of current actuarial assumptions.

Foreign currencies: Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate ruling at the balance sheet date and revenue, costs and non-monetary assets ruling at the date of the transactions. Profits and losses arising from foreign currency translations and on settlement of amounts receivable and payable in foreign currency are dealt with through the profit and loss account.

Related party transactions: The company has taken advantage of the exemption granted by FRS 8 to subsidiary undertakings, not to disclose transactions with other group entities.

2 Turnover and profits

The turnover and profit for the year are derived solely from the company's principal activity of acting as insurance brokers, including the overall administration on behalf of insurers.

3 Employees

	1999	1998
Staff costs consist of:	£	£
Wages and salaries	2,421,116	2,270,699
Social security costs	315,669	277,456
Other pension costs	229,940	229,219
	2,966,725	2,777,374
	No.	No.
The average weekly number of employees during the year was as follows:	79	81

4 Director's emoluments

Remuneration (including benefits in kind)	140,734	271,708
Pension contributions	-	91,107
Compensation for loss of office	172,452	30,000
	313,186	392,815

4 Director's emoluments (continued)

During the year two directors were part of the defined benefit scheme. No directors were in the defined contribution scheme. N A Johnson was a director of RAC Holdings Ltd and a number of fellow subsidiaries and it is not possible to make an accurate apportionment of his emoluments in respect of each of the subsidiaries. Accordingly, the above details include no emoluments in respect of N A Johnson. His total emoluments are included in the aggregate of directors' emoluments disclosed in the financial statements of RAC Holdings Ltd.

5 Exceptional Items

Relocation and recruitment

1999 £	1998 £
-	384,496

Relocation and recruitment costs arose from the relocation from Tunbridge Wells to Feltham.

6 Interest payable

Bank loans and overdrafts

338	4,412
-----	-------

7 (Loss) / Profit on ordinary activities before taxation

is stated, after charging the following amounts:

Depreciation	120,989	295,467
Directors' emoluments	313,186	392,815
Auditors' remuneration	48	19,149
Auditors' remuneration for non-audit services	-	9,508
Loss on disposal of fixed assets	28	23,456
Property rentals - operating leases	152,750	130,000

8 Taxation

U.K. corporation tax on operating activities at 31%

(332,472) 437,981

U.K. corporation tax on exceptional items at 31%

- (90,250)

(Over) provision relating to prior year

(50,557) (202,510)

(383,029) 145,221

9 Dividends

Final dividend proposed nil (1998 £0.50) per ordinary share

- 1,000,000

10 Tangible assets

	Office Equipment £	Motor Vehicles £	Total £
Cost			
At 1 January 1999	1,069,206	822,632	1,891,838
Additions	81,730	2,527	84,257
Disposals	(2,043)	(764,789)	(766,832)
At 31 December 1999	<u>1,148,893</u>	<u>60,370</u>	<u>1,209,263</u>
Depreciation			
At 1 January 1999	888,750	341,685	1,230,435
Provided for year	106,880	14,109	120,989
Disposals	(1,336)	(328,729)	(330,065)
At 31 December 1999	<u>994,294</u>	<u>27,065</u>	<u>1,021,359</u>
Net book value at:			
31 December 1999	<u>154,599</u>	<u>33,305</u>	<u>187,904</u>
<i>31 December 1998</i>	<u><i>180,456</i></u>	<u><i>480,947</i></u>	<u><i>661,403</i></u>

11 Debtors

	1999 £	1998 £
Trade debtors	10,641,942	12,474,349
Amounts due from group undertakings	875,320	867,733
Other debtors	282,367	2,290
Deferred Tax (see note 15)	74,159	-
Prepayments and accrued income	291,416	249,444
	<u>12,165,204</u>	<u>13,593,816</u>

All amounts shown under debtors fall due for payment within one year.

12 Creditors amounts falling due within one year

Trade creditors	9,224,374	11,899,369
Amounts owed to group undertakings	5,031,725	3,853,393
Creditors for taxation and social security	15,111	87,547
Corporation tax	-	347,281
Other creditors	65,558	56,578
Accruals	181,081	425,675
Bank loans and overdraft	1,246,540	1,121,516
Proposed dividend	-	1,000,000
	<u>15,764,389</u>	<u>18,791,359</u>

	1999	1998
	£	£
13 Provision for liabilities and charges		
Provision brought forward	138,743	696,628
Provided in the year	-	384,496
Utilised in the year	<u>(84,583)</u>	<u>(942,381)</u>
At end of year	<u>54,160</u>	<u>138,743</u>

These are reorganisation provisions, which relate to costs arising from the company's relocation.

14 Accruals and deferred income

Provision for unearned commission

Provision brought forward	476,520	658,375
Movement in year	91,670	(181,855)
At end of year	<u>568,190</u>	<u>476,520</u>

Provision for unearned commission represents the estimated cost of processing claims which are expected to arise on unexpired policies.

15 Deferred taxation

Provision brought forward	-	-
Movement in year relating to accelerated capital allowances	74,159	-
At end of year	<u>74,159</u>	-

16 Share Capital

Authorised - Ordinary shares at 50p each	<u>2,000,000</u>	<u>2,000,000</u>
Allotted, called up, and fully paid - Ordinary shares of 50p each	<u>1,002,500</u>	<u>1,002,500</u>

17 Reconciliation of movement in shareholders funds

	Share capital	Profit and loss	Total 1999	Total 1998
	£	£	£	£
At beginning of year	1,002,500	731,281	1,733,781	1,904,802
Profit for year	-	(443,025)	(443,025)	(171,021)
Issued during the year	-	-	-	-
At end of year	<u>1,002,500</u>	<u>288,256</u>	<u>1,290,756</u>	<u>1,733,781</u>

18 Commitments under operating leases

As at 31 December 1999, the company had no annual commitments under non-cancellable operating leases:-

	Land and buildings	
	1999	1998
	£	£
Annual payments under operating leases expiring:		
over 5 years	152,750	130,000

The company has commitments for capital expenditure of £nil (1998 £40,216) contracted but not provided for.

19 RAC Pension scheme

The company is a member of the RAC Pension scheme, which is a multiple benefit scheme. Full details of this scheme are included in the accounts of the parent company, RAC Holdings Limited. Pension costs are allocated to member companies on the basis of pensionable salaries charged in the year.

20 Ultimate parent company

The ultimate parent company at 31 December 1999 was Lex Service PLC, a company registered in England.

The company has taken advantage of the exemption within FRS8: Related Party Transactions, for wholly owned subsidiary undertakings, not to disclose transactions with other entities within the same group as the accounts of the company's parent undertaking, Lex Service PLC, are available from the Company Secretary, Lex House, Boston Drive, Bourne End, Bucks.

21 Cash flow statements

The company has taken advantage of the exemption conferred by Financial Reporting Standard No 1, "Cashflow Statements", not to produce a cashflow statement as it is a wholly owned subsidiary. A group cashflow statement is included in the financial statements of Lex Service PLC.

We have audited the financial statements on pages 3 to 9 which have been prepared under the historical cost convention and the accounting policies set out on page 5.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the Annual Report. As described on page 2, this includes responsibility for preparing the financial statements, in accordance with applicable United Kingdom accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the United Kingdom Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

We read the other information contained in the Annual Report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes an examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1999 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PricewaterhouseCoopers

PricewaterhouseCoopers
Chartered Accountants
and Registered Auditors
London

18 February 2000