Company Registration No: 1322816

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# CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1997 FOR

SYDNEY HART LIMITED

Neale & Company
-Chartered Certified Accountants-



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#### **COMPANY INFORMATION**

DIRECTORS:

Mr.D.Hart Mr.G.Hart

Mr.P.Meikle

SECRETARY:

Mr.T. Hart

REGISTERED OFFICE:

Mill House

Riverway Harlow Essex

**REGISTERED NUMBER:** 

1322816

**AUDITORS:** 

Neale & Company

**Chartered Certified Accountants** 

Goldlay House 114 Parkway Chelmsford Essex CM2 7PR.

#### REPORT OF THE DIRECTORS

The directors present their report with the audited financial statements of the group for the year ended 30 September 1997.

#### PRINCIPAL ACTIVITY

The principal activity of the group is fruit and vegetable importing and distribution.

#### **REVIEW OF BUSINESS**

The results for the year, financial position of the company, and recommended transfer to reserves are as shown in the annexed financial statements.

#### DIVIDEND

No dividends will be distributed for the year ended 30 September 1997 (1996 - £131,220)

#### **EVENTS SINCE THE END OF THE YEAR**

Information relating to events since the end of the year is given in the notes to the financial statements.

#### **DIRECTORS**

The directors in office during the year and their beneficial interests in the issued share capital were as follows:

Name	Class of Capital	30.9.97	30.9.96 or date of appointment if later
Mr.S.Hart (resigned 31.3.97)	Ordinary £1	14,898	14,900
Mr.D.Hart	Ordinary £1	14,501	14,500
Mr.G.Hart	Ordinary £1	14,501	14,500
Mr.P.Meikle	Ordinary £1	-	-

In accordance with the Articles of Association, D. Hart and G. Hart will retire at the forthcoming Annual General Meeting, and being eligible, will stand for re-election.

#### REPORT OF THE DIRECTORS

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume

that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

The auditors, Neale & Company, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

D.Hart.

Date: 26 June 1998

#### REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF SYDNEY HART LIMITED

We have audited the financial statements on pages five to seventeen which have been prepared under the historical cost convention and the accounting policies set out on page eleven.

#### Respective Responsibilities of Directors and Auditors

As described on page three the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### **Basis of Opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practises Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's and groups circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

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In our opinion the financial statements give a true and fair view of the state of the company and the group's affairs as at 30 September 1997 and of its profit for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985.

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Neale & Company **Chartered Certified Accountants** & Registered Auditors **Goldlay House** 114 Parkway Chelmsford Essex

Dated: 1 July 1998

### CONSOLIDATED PROFIT AND LOSS ACCOUNT for the Year Ended 30 September 1997

30. 9.96			30. 9.97
£		Notes	£
22,202,436	TURNOVER	1	21,061,920
(20,349,129)	Cost of sales		(19,258,161)
1,853,307	Gross Profit		1,803,759
(1,633,723)	Administrative Expenses		( 1,841,310)
219,584	Operating Profit/(Loss)		(37,551)
136,995	Interest Receivable and Similar Income	4	190,979
356,579	Internat Developerat		153,428
-	Interest Payable and Similar Charges	5	10,319
356,579	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		143,109
(114,554) 	Tax on Profit on Ordinary Activities	6	(44,054)
242,025	PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		99,055
(131,220)	Dividends		-
110,805	Attributable to Members Of the		99,055
1,288,259	Parent Undertaking Retained Profit brought forward	7	1,363,462
(602) (30,500) (4,500)	Exchange difference arising on consolidate Purchase of own shares  Transfer to Capital Redemption Reserve	ation	(29,015) - -
£1,363,462 ======	RETAINED PROFIT CARRIED FORWAR	RD	£1,433,502 ======

#### **CONTINUING OPERATIONS**

None of the group's activities was acquired or discontinued during the current and previous years.

The notes form part of these financial statements

## CONSOLIDATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES for the year ended 30th September 1997

30. 9.96		30. 9.97
£ 110,805	Profit for the Financial Year	£ 99,055
(602)	Currency Translation Differences on Foreign Currency Net Investment	(29,015)
110,203 ======	Total Recognised Gains Relating to the Year	70,040

The notes form part of these financial statements

### CONSOLIDATED BALANCE SHEET As at 30 September 1997

30. 9.96				30. 9.97	
£	£		Notes	£	£
		FIXED ASSETS:			
953,285		Tangible Assets	9	9	66,216
		CURRENT ASSETS:			
	55,747 2,546,237 512,677		11 12	130,835 3,522,738 782,793	
	3,114,661			4,436,366	
	2,572,642	CREDITORS: Amounts falling due within one year	13	3,852,349	
542,019		NET CURRENT ASSETS			584,017
1,495,304		TOTAL ASSETS LESS CURRI LIABILITIES:	ENT		1,550,233
49,942		DEFERRED INCOME Deferred Grant			34,83
1,445,362 ======					1,515,402 ======
		CAPITAL AND RESERVES:			
72,900 1,363,462 9,000		Called Up Share Capital Profit & Loss Account Capital Redemption Reserve	15 18		72,900 1,433,502 9,000
£1,445,362 =======	= /	ECTOR - D. Hart			 :1,515,402 
========	<i>[</i>	ECTOR - D. Hart			<del></del>

The notes form part of these financial statements

Approved by the Board on 26 June 1998

### BALANCE SHEET As at 30 September 1997

30. 9.96	<b>S</b>			30. 9.97	•
£	£		Notes	£	£
30,810 448,411		FIXED ASSETS: Tangible Assets Investments	9 10		31,102 448,411
479,221					479,513
	28,833 2,404,582 343,546	CURRENT ASSETS: Stocks Debtors Cash at Bank and In Hand	11 12	95,219 3,389,510 687,461	
	2,776,961	CREDITORS: Amounts falling		4,172,190	
	2,564,967	due within one year	13	3,877,933	
211,994		NET CURRENT ASSETS:			294,257
£691,215		TOTAL ASSETS LESS CURRE LIABILITIES:	NT		£773,770 =====
		CAPITAL AND RESERVES:			
72,900 9,000		Called Up Share Capital Capital Redemption Reserve	15		72,900 9,000
609,315		Profit & Loss Account	8		691,870
£691,215				=	£691,215
	DIRI	ECTOR - D. S. C. Hart			

Approved by the Board on 26 June 1998

#### CASH FLOW STATEMENT for the Year Ended 30 September 1997

30. 9.96			30. 9.97
£		Notes	£
(445,543)	Net cash inflow / (outflow) from operating activities	1	40,413
136,995	Returns on investments and servicing of finance	2	180,660
(86,321)	Taxation		(86,502)
(105,445)	Capital Expenditure		(171,415)
(35,000)	Purchase of own Shares		-
(131,220)	Equity dividends paid		-
(666,534)	(Decrease) in cash in the per	iod	(36,844)
	Reconciliation of net cash flow to movement in net funds	w 3	
(666,534)	(Decrease) in cash in the per	iod	(36,844)
(666,534)	Change in net funds resulting cash flows	g from	(36,844)
(666,534) 1,144,478	Movement in net funds in the Net funds at 1 October 1996	period	(36,844) 477,944
£477,944 ======	Net funds at 30 September 1	997	£441,100 ======

### 1. RECONCILIATION OF OPERATING (LOSS)/PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	30.9.97	30.9.96
	£	£
Operating (loss)/profit	(37,551)	219,584
Depreciation	129,290	124,935
Loss on sale of fixed assets	29,194	30,606
Decrease in deferred income	(15,111)	7,204
(Increase)/decrease in stock	(75,088)	109,721
(Increase)/decrease in debtors	(1,009,306)	(1,285,355)
(Increase)/decrease in creditors	1,048,000	348,364
Effect of Foreign Exchange	(29,015)	(602)
	40,413	(445,543)
	=======	======

#### CASH FLOW STATEMENT for the Year Ended 30 September 1997

2.	ANALYSIS OF CASH FLOWS FOR HEAD STATEMENT	INGS NETTED IN THE	E CASH FLOW	1
	STATEMENT		30.9.97 £	30.9.96 £
	Returns on investments and servicing of finance			
	Interest received Interest paid		190,979 (10,319)	136,995 -
	Net cash inflow for returns on investments and servicing of	finance	180,660	136,995
			======	
	Capital Expenditure Purchase of tangible fixed assets Sale of tangible fixed assets		(172,965) 1,550	(110,085) 4,640)
	Net cash inflow for capital expenditure		(171,415)	(105,445)
3.	ANALYSIS OF CHANGE IN NET FUNDS		;	
	Not each.	At 1.10.96 £	Cash Flow £	At 30.9.97 £
	Net cash: Cash at bank Bank overdraft	512,677 (34,733)	270,116 (306,960)	(341,693)
		477,944 	(36,844)	441,100
	Total	477,944 ======	(36,844) ======	441,100 ======
	Analysed in Balance Sheet			
	Cash at bank Bank overdraft	512,677 (34,733)	·	782,793 (341,693)
	Total	477,944		441,100

The notes form part of these financial statements

### NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 September 1997

#### 1. ACCOUNTING POLICIES

#### **Accounting Convention**

These accounts have been prepared in accordance with applicable accounting standards under the historical cost convention and include the accounts of the company and the subsidiary undertakings made up to 30 September 1997.

Hortanes SA has a financial year ending on 31 August, material transactions between the two year ends have been provided for. The year ends are not coterminous due to the need for the financial year to coincide with crop cycles.

#### **Tangible Fixed Assets**

Depreciation is provided, after taking account of any grants receivable, at the following annual rates in order to write off each asset over its estimated useful life.

Freehold Property - 3% straight line

Leasehold Property - over the term of the lease

Plant & Equipment - 15% - 25% on reducing balance

Fixtures & Fittings - 15% on reducing balance

#### **Stocks**

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### **Foreign Currencies**

Assets, liabilities and results for the year of subsidiary undertakings in foreign currencies are translated into Sterling at the rates of exchange ruling at the balance sheet date. Exchange differences arising from the retranslation of the opening net investment in subsidiary undertakings, and from the translation of the results of the subsidiary are dealt with as a movement in reserves.

All other foreign exchange differences are taken into account in arriving at the operating result.

#### **Deferred Taxation**

Deferred taxation is provided on the liability method on material timing differences except for those which are not expected to reverse in the foreseeable future.

#### **Grants**

Grants that relate to specific capital expenditure are treated as deferred income which is then credited to the profit and loss account over the related asset's useful life. Other grants are credited to the profit and loss account when received.

#### Turnover

Turnover represents the invoiced amount of goods sold and services provided, excluding the value added tax. No analysis of turnover by geographical location has been provided, as in the opinion of the directors, to do so would be detrimental to the company's business.

#### NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 September 1997

2.	STAFF COSTS	Grou	מ	Comp	any	
۷.	STAFT COSTS	1997	1998	1997	1996	
		£	£	£	£	
	Wages and Salaries	1,460,180	1,404,683	545,715	458,785	
	Social Security Costs	179,132	184,512	52,652	45,875	
	Other Pension Costs	138,780	34,422	138,780 	33,479 	
		1,778,092	1,623,617	737,147 ======	538,139 ======	
	The average weekly number of en year was as follows:		g the			
	year was as follows.	0		Comp	anv	
		<b>Gro</b> u 1997	1996	1997	1996	
	Office and Management	30	26	21	17	
	Production and Sales	48	50	-	-	
		====	====	====	====	
	Staff costs include the following	emoluments				
	in respect of directors of Sydney	Hart Limited			oup	
	moluments (inc. pension contribu	tions)		£305,678	£228,353	
	Fees and other emoluments (exc contributions) were payable as fo	I. pension Ilows:		£,	£	
	Chairman			47,730 ======	64,887 ======	
	Highest Paid Director			52,284 ======	64,887 ======	
	These emoluments are included in the information which follows.					
	The Directors' emoluments, exclufell within the following ranges:	uding pension c	ontributions,			
	\(\frac{1}{2}\)	£30,001 - £		1	<b>.</b>	
		£45,001 - £		1	1	
		£50,001 - £		2	-	
		£55,001 - £	•	<u>-</u>	2 1	
		£60,001 - £	205,000	-	•	
3.	OPERATING PROFIT					
	The operating profit is stated after	er charging:		Gr	oup	
				1997	1996	
				£	£	
	Directors' Emoluments (see above	/e)		305,678	228,353	
	Depreciation - Owned Assets			129,290	124,935	
	Auditors' Remuneration			9,150 13,659	5,400 8,124	
	Hire of Plant and Equipment Loss on Disposal of Tangible fix	ad accate		29,194	30,606	
	LOSS OIT DISPOSALOI TATISIDIE IIX	.u ผงง <sub>ั</sub>		======	======	

#### NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 September 1997

4.	INTEREST RECEIVABLE AND SIMILAR INCOME	Gro	•
		1997 £	1996 £
	Bank Interest Gain on Exchange	14,270 176,709	33,141 103,854
		190,979 =====	136,995
5.	INTEREST PAYABLE AND SIMILAR CHARGES	Gro 1997 £	up 1996 £
	Bank Overdrafts	10,319 == <b>==</b> =	-
6.	TAXATION		
	The tax charge on the profit on ordinary activities for the year was	as follows:	
		Gro 1997 £	up 1996 £
	Based on the adjusted results of the year:		
	Corporation Tax at current rates Current Year	44,054 <sup>′</sup> ======	114,554 ======
	UK Corporation Tax has been charged at 24% (1996 - 30%)		
7.	ATTRIBUTABLE TO MEMBERS OF THE PARENT UNDERTAKE	NG	
	Profit for the year dealt with in the accounts	£	£
	of the holding company	82,555	41,121
	Profit in subsidiary undertakings	16,500 	69,684 
	Purchase of own shares	99,055	110,805 35,000
		99,055	75,805
	As permitted by Section 230 of the Companies Act 1985 the pare loss account has not been included in these Financial Statements		s profit and
8.	PARENT UNDERTAKING RESERVES		
	Balance brought forward Profit for the year	609,315 82,555	603,194 6,121
	Balance carried forward	691,870	609,315 ======

### NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 September 1997

#### 9. TANGIBLE FIXED ASSETS

GROUP	Totals	Land & Buildings	Plant, Fixtures & Fittings
COST As at 1 October 1996 Additions Disposal	£ 1,732,416 172,965 (88,130)	£ 505,691 24,014 -	£ 1,226,725 148,951 (88,130)
	1,817,251	529,705 	1,287,546
DEPRECIATION:	770 101	97,421	681,760
As at 1 October 1996 Charge for Year Disposal	779,181 129,290 (57,436)	17,373	111,917 (57,436)
	851,035 	114,794 	736,241 
NET BOOK VALUES: As at 30 September 1997	966,216 ======	414,911 ======	551,305 ======
As at 30 September 1996	953,285 ======	408,320 ======	544,965 ======
COMPANY	Totals	Land & Buildings	Plant, Fixtures & Fittings
COST	£	£	£
As at 1 October 1996 Additions Disposals	99,880 21,150 -	- - -	99,880 21,150 -
	105,660	-	105,660
DEPRECIATION: As at 1 October 1996 Charge for Year Disposals	69,070 5,488	- - -	69,070 5,488 -
	74,558	-	74,588
NET BOOK VALUES: As at 30 September 1997	31,102 ======		31,102 ======
As at 30 September 1996	30,810 ======		30,810 =====

### NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 September 1997

#### 10. INVESTMENTS

The company's investments in unlisted companies at the balance sheet date were £448,411

Company	% Holding 	Country of Incorporation	Cost £
Harlow Distribution Limited Hortanes S.A.	100 100	England Spain	10,000 438,411
			448,411

#### 11. STOCKS

	G	iroup	Con	npany
	1997	1996	1997	1996
	£	£	£	£
Fruit and Vegetables	103,613	41,487	95,219	28,833
Raw Materials	27,222	14,260	· - ·	-
	~~~~~~~			
	130,835	55,747	95,219	28,833

There is no material difference between the replacement cost and the valuation of finished goods.

#### 12. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	1997 £	1996 £	1997 £	1996 £
Trade Debtors Other Debtors Amount Owed by	3,347,210 175,528	2,295,432 250,805	3,290,440 97,434	2,230,975 141,107
Group Undertaking	-	-	1,636	32,500
	3,522,738 =======	2,546,237	3,389,510 =======	2,404,582

#### NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 September 1997

#### CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR 13.

	Group		Company	
	1997	1996	1997	1996
	£	£	£	£
Bank Overdraft (Note 14)	341,693	34,733	260,104	••
Trade Creditors	3,330,543	2,278,275	3,094,816	2,030,604
Other Creditors	90,057	74,768	67,896	34,335
Amount Owed to Group				
Undertakings	-	-	393,780	364,143
Other Taxes & Social Security	90,056	184,866	61,337	135,885
	3,852,349 ======	2,572,642 =======	3,877,933 =======	2,564,967 ======
SECURED DEBTS		••		

#### 14.

The following secured debts are included within creditors:

	Bank Overdraft	£ 341,693 =======	£ 34,733 ======
15	CALLED UP SHARE CAPITAL	<b>C</b> c 1997 ,	ompany 1996

Authorised:	0.1	Name to all Malana	£	£
Number:	Class:	Nominal Value:	100,000	100,000
100,000	Ordinary	£1	=======	

Allotted, issued and fully paid:

**Nominal Value:** Number: Class: 72,900 Ordinary £1

72,900 72,900

Group

1996

1997

#### POST BALANCE SHEET EVENTS 16.

There were no post balance sheet events which are required to be brought to the attention of the company's shareholders or creditors.

#### 17. PENSIONS

The Group operates a defined contribution Pensions Scheme for Senior Management. The assets of the Scheme are held separately from those of the Group in an independently administered fund. Contributions payable for the year are charged in the Profit and Loss Account.

### NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 September 1997

#### 18. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS FUNDS

	1997	1996
	£	£
Profit for the Financial Year Dividends	99,055 -	242,025 (131,220)
	99,055	110,805
Foreign Exchange Loss on Consolidation	(29,015)	(602)
Purchase of own Shares	70,040	110,203 (30,500)
Transfer to Capital Redemption Reserve	<del>-</del>	(4,500)
	70,040	75,203
Opening Shareholders Funds	1,363,462 	1,288,259 
Closing Shareholders Funds	1,433,502 ======	1,363,462 ======

#### 19. CAPITAL REDEMPTION RESERVE

The Capital Redemption Reserve is a transfer from distributable profits for the redemption of ordinary shares as required by the Companies Act 1985.

#### 20. CONTINGENT LIABILITIES

The company has entered into a cross guarantee with its UK subsidiary undertaking in respect of group forward banking facilities.

The company has entered into a trade debt guarantee for £60,000 in favour of OGM OBERKIRCH EG.