Registered No.1320520

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

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### REPORT OF THE DIRECTORS

For the year ended 31 December 2006

The Directors present their directors' report and the audited financial statements for the year ended 31 December 2006

#### Principal activity 1.

The principal activity of the Company is the centralised purchasing of media services

#### 2. **Post Balance Sheet Events**

The Company ceased to operate with effect from 1 January 2007 as it was no longer efficient to fund the business. There is no impact on the financial statements due to cessation and there would be no difference if these accounts had been prepared on a break-up basis

#### 3. **Business Review**

The profit for the year, after taxation, amounted to £403,044 (2005: £552,969).

During 2006 the company provided Media services to the BUPA Group.

As a result of the straightforward nature of the business, the Directors do not consider the use of KPIs necessary to provide an understanding of the development, performance or position of the business

#### 4. **Dividends**

The directors do not recommend the payment of a dividend to its ordinary shareholders (2005 N<sub>1</sub>)

#### 5. Directors and directors' interests

The names of the persons who were directors at any time during the year are as follows

D B Riley	Resigned 1 December 2006
J Copeland	Resigned 1 December 2006
J P Davies	
N T Beazley	Appointed 1 December 2006
B D J Kent	Appointed 1 December 2006
M A Merchant	Resigned 30 October 2006
C E Bradley	Resigned 1 December 2006

There were no directors' interests requiring disclosure under Section 234 of the Companies Act 1985

#### 6. **Auditors**

Pursuant to a shareholders' resolution, the Company is not obliged to reappoint its auditors annually and KPMG Audit Plc will therefore continue in office

### 7. Companies (Audit, Investigations and Community Enterprise) Act 2004

As at the date of this report, indemnities are in force under which the company has agreed to indemnify certain directors, to the extent permitted by law and the company's articles of association, in respect of all losses arising out of, or in connection with, the execution of their powers, duties and responsibilities, as directors of the company

### REPORT OF THE DIRECTORS

For the year ended 31 December 2006

### 8. Disclosure of Information to Auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

### 9. Financial Reporting Standards

The ultimate parent undertaking has prepared Group accounts in accordance with International Financial Reporting Standards (IFRS) The company is not required to report under IFRS and therefore these accounts are prepared in accordance with applicable UK accounting standards.

Registered Office

BUPA House 15 – 19 Bloomsbury Way London WC1A 2BA

10 October 2007

By Order of the Board

Authorised Signatory of BUPA Secretanes Limited

BUPA Secretaries Limited Secretary

## STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE DIRECTORS' REPORT AND THE FINANCIAL STATEMENTS

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that its financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BUPA WORLDWIDE MEDIA SERVICES LIMITED

We have audited the financial statements of BUPA Worldwide Media Services Limited for the year ended 31 December 2006 which comprise of the Profit and Loss Account, the Balance Sheet, the Reconciliation of Movements in Shareholders' Funds and the related notes These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

The directors' responsibilities for the preparation of the financial statements in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities on page 3

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BUPA WORLDWIDE MEDIA SERVICES LIMITED (continued)

### **Opinion**

In our opinion:

- the financial statements give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2006 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

**KPMG** Audit Ple

Chartered Accountants Registered Auditor 10 October 2007

LAMG Audit M.

8 Salisbury Square London EC4Y 8BB

## PROFIT AND LOSS ACCOUNT for the year ended 31 December 2006

	Note	2006	2005
		£	£
Turnover		7,669,398	9,373,023
Administrative expenses		(7,667,148)	(9,376,400)
Operating profit / (loss)	3	2,250	(3,377)
Interest receivable and similar income	5	573,527	793,333
Profit on ordinary activities before taxation		575,777	789,956
Tax on profit on ordinary activities	6	(172,733)	(236,987)
Retained profit for the financial year		403,044	552,969

The operating profit/ (loss) is derived from discontinued operations

There were no recognised gains or losses other than the profit for the financial year

There were no material differences between reported profit and losses and historical profit and losses on ordinary activities before and after taxation

The accounting policies and notes on pages 9 to 14 form an integral part of these Financial Statements.

## BALANCE SHEET as at 31 December 2006

	Note	2006	2005
		£	£
Current Assets			
Debtors	7	9,302,467	15,401,645
Cash at bank and in hand		53,267	10,086
		9,355,734	15,411,731
Creditors: amounts falling due within one year	8	(257,798)	(6,716,839)
Net Assets		9,097,936	8,694,892
Capital and reserves			
Called up share capital	9	72,000	72,000
Share premium account	10	67,400	67,400
Profit and loss account	10	8,958,536	8,555,492
Shareholders' funds		9,097,936	8,694,892

These financial statements were approved by the Board of Directors on 10 October 2007 and were signed on its behalf by

J P Davies Director

The accounting policies and notes on pages 9 to 14 form an integral part of these Financial Statements

## RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS for the year ended 31 December 2006

	2006	2005
	£	£
Retained profit for the financial year	403,044	552,969
Net addition to shareholders' funds	403,044	552,969
Opening shareholders' funds	8,694,892	8,141,923
Closing shareholders' funds	9,097,936	8,694,892

### NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2006

### 1. STATEMENT OF ACCOUNTING POLICIES

### (a) Basis of preparation

The financial statements have been prepared in accordance with UK applicable accounting standards under the historical cost accounting rules, and on a going concern basis

### (b) Cash flow statement

Under Financial Reporting Standard No 1 Cash Flow Statements (revised 1996) (FRS 1) the Company is exempt from the requirement to prepare a cash flow statement, on the grounds that its ultimate parent company, The British United Provident Association Limited, prepares consolidated financial statements, including a consolidated cash flow statement, which are publicly available.

### (c) Turnover

Turnover represents the total amount earned by the Company in the ordinary course of business with other group undertakings for services rendered after deducting trade discounts and value added tax, where applicable All turnover arises within the United Kingdom

### (d) Taxation including deferred taxation

The charge for taxation is based on the result for the year and takes into account deferred tax

Deferred tax is provided in full on all timing differences that have originated, but not reversed, at the balance sheet date which result in an obligation to pay more, or a right to pay less or to receive more, tax with the following exceptions

Deferred tax assets are recognised only to the extent that it is considered more likely than not that there will be suitable taxable profits from which the underlying timing differences can be deducted Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on current tax rates and laws.

### (e) Related Party Transactions

As the company is a wholly owned subsidiary undertaking of The British United Provident Association Limited (BUPA), a company registered in England and Wales, which publishes consolidated accounts, the company has pursuant to paragraph 17 of Financial Reporting Standard No 8 Related Party Disclosure (FRS 8) not included details of transactions with other BUPA group companies which are subsidiary undertakings of the BUPA group There were no other related party transactions

### NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2006 - continued

### 2. AUDITORS' REMUNERATION

•	2006 £	2005 £
Fees for the audit of the company	8,035	7,207

Fees for the audit of the Company represent the amount receivable by the Company's auditors. The amount may not be borne by the company The 2005 disclosure has been restated using a consistent basis

Fees paid to the Company's auditors, KPMG Audit Plc, and its associates for services other than the statutory audit of the Company are not disclosed in these accounts since the consolidated accounts of BUPA, the ultimate parent undertaking, are required to disclose non-audit fees on a consolidated basis.

### 3. PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION

	2006	2005
	£	£
Profit/(loss) on ordinary activities is stated after charging		
Hire of plant and machinery – rentals payable under operating leases	550	550
Rentals paid under operating leases	3,300	3,300

### NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2006 - continued

### 4. STAFF COSTS AND DIRECTORS' REMUNERATION

### a) Employees

5.

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows

the year, analysed by category, was as follows			
	Number of En	Number of Employees	
	2006	2005	
Administration		3	
The aggregate payroll costs of these persons were as for	llows		
	2006	2005	
	£	£	
Wages and salaries	15,200	13,200	
Social security costs	831	727	
	16,031	13,927	
b) Directors			
Remuneration of Directors	2006	2005	
	£	£	
Directors emoluments.	6,600	6,600	
INTEREST RECEIVABLE AND SIMILAR INCOM	ME		
	2006	2005	
	£	£	
Receivable from Group undertakings	571,196	790,266	
Other interest receivable	2,331	3,067	
	573,527	793,333	

## NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2006 - continued

6.	TAX ON PROFIT ON ORDINARY ACTIVITIES	2006	2005
		2006 £	2005 £
	(i) Analysis of charge	L	*
	Current Tax		
	UK corporation tax on profits of the year	172,733	236,987
	Double taxation relief	(126,671)	(157,991)
	Foreign tax on profits of the year	126,671_	157,991
	Total current tax	172,733	236,987
	Tax on profit on ordinary activities	172,733	236,987
	(ii) Factors affecting tax charge		
	The tax assessed for the year is equivalent to the standa UK of 30%.	rd rate of corporation	on tax in the
	Profit on ordinary activities before tax	575,777	789,956
	Tax charge on profit on ordinary activities at 30%	172,733	236,987
7.	DEBTORS	2004	2005
		2006 £	2005 £
	Amounts falling due within one year:	ž.	*
	Amounts owed by Group undertakings	9,302,434	15,401,625
	Prepayments and accrued income	33	20
		9,302,467	15,401,645

## NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2006 - continued

## Amounts falling due within one year:    Payments received on account   -	8.	CREDITORS				
Payments received on account   Company   C	0.	CREDITORS		2006	2005	
Payments received on account         −         6,537,633           Trade creditors         6,255         6,592           Taxation and social security         244,543         157,991           Amounts owed to Group undertakings         7,000         14,623           257,798         6,716,839           Payments received on account represent prepayments for media services to be rendered to Group undertakings           2006         2005           9. SHARE CAPITAL         £         £           Authorised           72,000 ordinary shares of £1 each         72,000         72,000           Allotted, called-up and fully paid           72,000 ordinary shares of £1 each         72,000         72,000           Allotted, called-up and fully paid           72,000 ordinary shares of £1 each         72,000         72,000           Total           £         £         £           2006         Profit and Share         10ss         Premium           account         account         403,044           At the end of the year         8,958,536         67,400         9,025,936           At the beginning of the year         8,002,523         67,400         8,069				£	£	
Trade creditors         6,255         6,592           Taxatton and social security         244,543         157,991           Amounts owed to Group undertakings         7,000         14,623           Payments received on account represent prepayments for media services to be rendered to Group undertakings           Payments received on account represent prepayments for media services to be rendered to Group undertakings           9. SHARE CAPITAL         £         £         £           Authorised           72,000 ordinary shares of £1 each         72,000         72,000           Allotted, called-up and fully paid           72,000 ordinary shares of £1 each         72,000         72,000           10. RESERVES           2006         Profit and loss Premium account         Total           £         £         £           £         £         £           At the beginning of the year         8,555,492         67,400         8,622,892           Profit for the year         8,958,536         67,400         9,025,936           At the beginning of loss Premium account         Total         £           L         £         £         £           At the beginning of the year		Amounts falling due v	vithin one year:			
Taxation and social security		Payments received on a	account	-	6,537,633	
Amounts owed to Group undertakings         7,000         14,623           257,798         6,716,839           Payments received on account represent prepayments for media services to be rendered to Group undertakings           2006         2005           9. SHARE CAPITAL         2006         2005           Authorised           72,000 ordinary shares of £1 each         72,000         72,000           Allotted, called-up and fully paid           72,000 ordinary shares of £1 each         72,000         72,000           10. RESERVES           Profit and Share           2006         Profit and loss Premium account         Total         £         20,004         A         A,022,892         <		Trade creditors		6,255	6,592	
Payments received on account represent prepayments for media services to be rendered to Group undertakings  2006 2005  9. SHARE CAPITAL  Authorised  72,000 ordinary shares of £1 each  72,000		Taxation and social sec	curity	244,543	157,991	
Payments received on account represent prepayments for media services to be rendered to Group undertakings  9. SHARE CAPITAL  Authorised  72,000 ordinary shares of £1 each  72,000  10. RESERVES  Profit and Share Premium account  £ £ £ £  At the beginning of the year 8,555,492 67,400 8,622,892 Profit for the year 403,044 - 403,044 At the end of the year 8,958,536 67,400 9,025,936  Profit and Share Premium account  At the beginning of the year 403,044 - 50,000 9,025,936  At the beginning of the year 8,958,536 67,400 9,025,936  At the beginning of the year 8,002,523 67,400 8,069,923 Profit for the year 8,002,523 67,400 8,069,923 Profit for the year 552,969 - 5552,969		Amounts owed to Grou	p undertakıngs	7,000	14,623	
Group undertakings           2006 2005           9. SHARE CAPITAL         2006         2005         £         £         £         £         £         £         £         £         £         £         £         £         £         £         £         £ $2,000$ 72,000         8         72,000         8         622,892         8         25,552,959         67,400         8,622,892         8         26				257,798	6,716,839	
\$\frac{\text{Authorised}}{\text{72,000}}\$ ordinary shares of £1 each       \$\frac{72,000}{\text{72,000}}\$ ordinary shares of £1 each       \$\frac{72,000}{\text{80,002,389}}\$ ordinary shares of £1 each       \$\frac{72,000}{\text{900}}\$ ordinary shares of £1 each       \$\frac{72,000}{\text{900}}\$ ordinary shares of £1 each       \$\frac{72,000}{\text{900}}\$ ordinary shares of £1 each       \$\frac{72,000}{\text{900}}			ccount represent prepay	yments for media services to l	be rendered to	
Authorised 72,000 ordinary shares of £1 each 72,000 72,000  10. RESERVES  Profit and Share Premium account account Total £ £ £ £ £ At the beginning of the year 8,555,492 67,400 8,622,892 Profit for the year 403,044 - 403,044 At the end of the year 8,958,536 67,400 9,025,936  Profit and Share 2005 loss Premium account Total £ £ £ At the beginning of the year 8,002,523 67,400 8,069,923 Profit for the year 8,002,523 67,400 8,069,923 Profit for the year 552,969 - 552,969				2006	2005	
72,000 ordinary shares of £1 each       72,000       8       72,000       8       72,000       8       72,000       8       72,000       8 <th colspa<="" th=""><th>9</th><th>. SHARE CAPITAL</th><th>1</th><th>£</th><th>£</th></th>	<th>9</th> <th>. SHARE CAPITAL</th> <th>1</th> <th>£</th> <th>£</th>	9	. SHARE CAPITAL	1	£	£
Allotted, called-up and fully paid 72,000 ordinary shares of £1 each 72,000 ordinary shares of £1 each 72,000  10. RESERVES  Profit and 2006 Profit and £ £ £ At the beginning of the year 8,555,492 Profit for the year 403,044 At the end of the year 8,958,536  Profit and Share 2005 Profi		Authorised				
72,000 ordinary shares of £1 each  72,000  8,622,892  Premium  403,044  4		72,000 ordinary shares of	of £1 each	72,000	72,000	
Profit and Share loss Premium account for the year second for the year loss Premium account for the year second		Allotted, called-up and	l fully paid	<del></del>		
2006         Profit and loss Premium account $\pounds$ Share $\pounds$ At the beginning of the year $\pounds$ 8,555,492 $\pounds$ 67,400 $\pounds$ 8,622,892 $\end{Bmatrix}$ Profit for the year $\pounds$ 403,044 $\pounds$ - 403,044 $\end{Bmatrix}$ At the end of the year $\pounds$ 8,958,536 $\pounds$ 67,400 $\pounds$ 9,025,936 $\end{Bmatrix}$ 2005         Profit and loss Premium account $\pounds$ Total $\pounds$ $\pounds$ $\pounds$ At the beginning of the year $\pounds$ 8,002,523 $\pounds$ 67,400 $\hbar$ 8,069,923 $\hbar$ Profit for the year $\hbar$ 552,969 $\hbar$ - 552,969		72,000 ordinary shares of £1 each		72,000	72,000	
2006         loss premium account account account         Total £           At the beginning of the year         8,555,492         67,400         8,622,892           Profit for the year         403,044         -         403,044           At the end of the year         8,958,536         67,400         9,025,936           Profit and loss premium account for the year         2005         10ss premium account account for the year for the year         8,002,523         67,400         8,069,923           Profit for the year         552,969         -         552,969	10.					
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$			Profit and	Share		
£       £       £       £       £         At the beginning of the year       8,555,492       67,400       8,622,892         Profit for the year       403,044       -       403,044         At the end of the year       8,958,536       67,400       9,025,936         Profit and Share Premium account for the year       Total for the year       £       £       £         At the beginning of the year       8,002,523       67,400       8,069,923       8,069,923         Profit for the year       552,969       -       552,969		2006	loss	Premium		
At the beginning of the year 8,555,492 67,400 8,622,892  Profit for the year 403,044 - 403,044  At the end of the year 8,958,536 67,400 9,025,936  Profit and Share Premium account £ £ £  At the beginning of the year 8,002,523 67,400 8,069,923  Profit for the year 552,969 - 552,969						
the year 8,555,492 67,400 8,622,892 Profit for the year 403,044 - 403,044  At the end of the year 8,958,536 67,400 9,025,936  Profit and Share 2005 loss Premium account account Total £ £ £  At the beginning of the year 8,002,523 67,400 8,069,923 Profit for the year 552,969 - 552,969		At the heginning of	£	£	£	
Profit for the year         403,044         -         403,044           At the end of the year         8,958,536         67,400         9,025,936           Profit and loss premium account for the beginning of the year         1 £         £         £           At the beginning of the year         8,002,523         67,400         8,069,923           Profit for the year         552,969         -         552,969		• •	8,555,492	67,400	8,622,892	
Profit and Share 2005 loss Premium		Profit for the year		<u> </u>	403,044	
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$		At the end of the year	8,958,536	67,400	9,025,936	
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$			Profit and	Share		
£ £ £  At the beginning of the year 8,002,523 67,400 8,069,923  Profit for the year 552,969 - 552,969		2005				
At the beginning of the year       8,002,523       67,400       8,069,923         Profit for the year       552,969       -       552,969			account	account	Total	
the year 8,002,523 67,400 8,069,923 Profit for the year 552,969 - 552,969			£	£	£	
Profit for the year 552,969 - 552,969			8 002 523	67 400	8 060 023	
		•	· · · · · ·	-		
		At the end of the year	8,555,492	67,400	8,622,892	

### NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2006 - continued

### 11. IMMEDIATE AND ULTIMATE HOLDING COMPANY

The company is a subsidiary undertaking of BUPA Investments Limited, which is the immediate parent company registered in England and Wales

The largest group in which the results of the Company are consolidated is that headed by The British United Provident Association Limited (BUPA), which is registered in England and Wales

The smallest group in which they are consolidated is that headed by BUPA Finance plc, incorporated in England and Wales. The consolidated financial statements of these groups are available to the public and may be obtained from The Registrar of Companies, Cardiff, CF14 3UZ.