## MASTERCARE SERVICE AND DISTRIBUTION LIMITED

REGISTERED NO. 1314676

## ANNUAL REPORT AND FINANCIAL STATEMENTS

52 weeks ended 28 April 2001

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## MASTERCARE SERVICE AND DISTRIBUTION LIMITED

## ANNUAL REPORT AND FINANCIAL STATEMENTS 2001

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# MASTERCARE SERVICE AND DISTRIBUTION LIMITED DIRECTORS' REPORT

The directors present their report and the audited financial statements of the Company for the 52 weeks ended 28 April 2001. Comparative figures are for the 52 weeks ended 29 April 2000.

## Principal activities

The principal activities of the Company are the provision of delivery, installation and after sales maintenance services for electrical and consumer electronic products, personal computers, domestic appliances, photographic equipment and mobile telephones and the provision of warehousing, distribution and administration services. The directors anticipate that these activities and the financial position of the Company will be maintained.

#### Results

The results of the Company are shown on page 6.

### Dividends

The directors do not recommend the payment of a final dividend (1999/00 £nil).

### **Directors**

The directors of the Company during the period were:

	Date of <u>Appointment</u>	Date of Resignation
A Alexander G P Bellingham G D Budd E M Fitzmaurice M Fletcher		
D S Gilbert P Jenner M Marks R P Middleton M J Sidders	1 June 2000	27 April 2001
L F Smith J C Sorby		24 November 2000

### Directors' share interests

The directors' interests in the share capital of the ultimate parent were:

Beneficial and family interests	20 A 1 2001	Ordinary shares
	28 April 2001	29 April 2000_
A Alexander	-	-
G Bellingham	242	220
G D Budd	<b>528,8</b> 76	291,788
E M Fitzmaurice	6,876	4,972
M Fletcher	5,598	•
D S Gilbert	139,649	146,849
M Marks	-	-
R P Middleton	-	•
M J Sidders	67,605	89,062
L F Smith	· -	•

# MASTERCARE SERVICE AND DISTRIBUTION LIMITED DIRECTORS' REPORT continued

Between the balance sheet date and 3 July 2001 the interests of the following directors changed:

	3 July 2001	Ordinary shares 28 April 2001
G D Budd	534,591	528,876
D S Gilbert	148,779	139,649

## Directors' share options

	At 29 April 2000	Granted in period	Exercised in period	At 28 April 2001
A Alexander	61,656	15,284	(4,116)	72,824
G Bellingham	68,812	13,278	(21,852)	60,238
G D Budd	655,616	60,440	(216,752)	499,304
E M Fitzmaurice	207,476	51,489	(10,296)	248,669
M Fletcher	45,684	14,080	(9,848)	49,916
D S Gilbert	645,188	93,407	_	738,595
M Marks	60,516	12,152	(21,616)	51,052
R P Middleton	83,156	24,223	(11,240)	96,139
M J Sidders	112,644	26,421	•	139,065
L F Smith	67,084	11,873	-	78,957

Each of the directors is interested as a potential beneficiary in 7,776,341 (3 July 2001, 7,878,258) ordinary shares owned by Dixons TSR Trust Limited, the trustee of the Dixons Group plc share ownership plans. The particulars of the Trust are disclosed in the financial statements of Dixons Group plc.

No director had a beneficial interest in the shares of the Company or any other Group undertaking except as disclosed above or in any contract or arrangement to which the Company or any other Group undertaking was a party during or at the end of the financial period.

# MASTERCARE SERVICE AND DISTRIBUTION LIMITED DIRECTORS' REPORT continued

### Payment policy

The Company has adopted the CBI Prompt Payment Code, information about which may be obtained from the CBI. It is Company policy that payments to suppliers are made in accordance with the terms agreed with them under which business transactions are conducted, provided that the supplier has complied with all relevant terms and conditions.

There were no trade creditors as at 28 April 2001 (29 April 2000 £nil).

### **Equal opportunities**

The Dixons Group aims to provide equal opportunities to all its employees regardless of their age, sex, colour, race, religion or ethnic origin. It is the policy of the Dixons Group that disabled persons should enjoy the same employment opportunities, training and career development as others where they possess the necessary skills, experience and qualifications. Special consideration is given to the continuity in employment of any existing employee who becomes disabled and to the provision of alternative employment.

During the year a comprehensive programme of training and education has been developed under the designation "Respect for People". This will increase awareness amongst all employees of the Dixons Group's codes and standards in relation to all forms of discrimination and ensure compliance with their own legal obligations. A disability working group monitors compliance with legal obligations under the Disability Discrimination Act.

### **Employee involvement**

The Dixons Group seeks to engage all employees in both its short and long term goals. This is achieved through a number of communication methods such as senior management briefings, focus groups, videos, newsletters and, increasingly, through the use of intranet technology.

The Chief Executive of Dixons Group chairs the Dixons Group European Forum. This is a body of independently elected employee representatives and is underpinned by a number of forums comprising elected representatives of individual business units including the company. Their meetings provide the framework for the Dixons Group's consultative process; representatives provide invaluable input on a wide range of issues including customer service, business efficiency and performance improvement.

Further employee feedback is obtained through census surveys. Findings from these surveys are used to design bespoke reward and training programmes and to assist the development of employment policy.

The Dixons Group operates a number of share bonus and incentive schemes. These reinforce the philosophy of encouraging employees to contribute directly to the achievement of the Dixons Group's goals and of rewarding individual and collective success.

### Auditors

Deloitte & Touche are willing to continue in office as auditors to the Company. A resolution for their reappointment and to authorise the directors to agree their remuneration will be proposed at the annual general meeting.

By Order of the Board

G D Budd Secretary

3 July 2001 Registered Office Maylands Avenue Hemel Hempstead Hertfordshire HP2 7TG

# MASTERCARE SERVICE AND DISTRIBUTION LIMITED DIRECTORS' RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

The directors are required by UK company law to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the Company as at the end of the financial period and of the profit or loss for that period. In preparing the financial statements, suitable accounting policies have been used and applied consistently, and reasonable and prudent judgements and estimates have been made. Applicable accounting standards have been followed. The financial statements have been prepared on the going concern basis. The directors are also responsible for maintaining adequate accounting records and sufficient internal controls to safeguard the assets of the Company and to prevent and detect fraud or any other irregularities.

# MASTERCARE SERVICE AND DISTRIBUTION LIMITED AUDITORS' REPORT

### To the Members of Mastercare Service and Distribution Limited

We have audited the financial statements on pages 6 to 15 which have been prepared under the accounting policies set out on page 9.

## Respective responsibilities of directors and auditors

As described on page 4, the Company's directors are responsible for the preparation of financial statements, which are required to be prepared in accordance with applicable United Kingdom law and accounting standards. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

## Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the Company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company as at 28 April 2001 and of the profit for the 52 weeks then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Toucce

3 July 2001 Hill House 1 Little New Street London EC4A 3TR

Deloitte & Touche Chartered Accountants and Registered Auditors

# MASTERCARE SERVICE AND DISTRIBUTION LIMITED PROFIT AND LOSS ACCOUNT for the 52 weeks ended 28 April 2001

	Note —	2000/01 £'000	1999/00 £'000
Turnover	1 _	176,847	179,388
Operating profit (including exceptional item of £3,267,000 in 2000/01)	2, 3	7,652	8,775
Net interest	4	1,084	880
Profit on ordinary activities before taxation	_	8,736	9,655
Taxation on profit on ordinary activities	6	(2,998)	(2,792)
Profit on ordinary activities after taxation	-	5,738	6,863
Retained profit for the period	17	5,738	6,863

All turnover and operating profit are derived from continuing operations in the United Kingdom.

There are no recognised gains or losses other than the profit for the current and preceding periods.

# MASTERCARE SERVICE AND DISTRIBUTION LIMITED BALANCE SHEET as at 28 April 2001

	Note _	£'000	2001 £'000	£,000	2000 £'000
Fixed assets	7		E0 E17		59,519
Tangible Investments	8		58,517 3,368		J9,319 -
Total fixed assets			61,885	-	59,519
Current assets					
Stocks	9	9,355		7,676	
Debtors Cash at bank and in hand	10	48,266 262		36,007 190	
Cash at bank and in hand	_	57,883	_	43,873	
Creditors - due within one year		5.,000		15,015	
Borrowing	11	(8,648)		(5,091)	
Other creditors	11	(52,627)		(50,526)	
		(61,275)		(55,617)	
Net current liabilities			(3,392)		(11,744)
Total assets less current liabilities			58,493		47,775
Creditors - due after more than one year					
Other creditors	12		(9,698)		(9,450)
Provisions for liabilities and charges	13		(1,922) 46,873		(1,191)
Equity shareholders' funds					
Ordinary share capital	14		11,010		10,010
Share premium account	15		22,392		19,391
Revaluation reserve	16		350		358
Profit and loss account	17		13,121		7,375
			46,873		37,134

The financial statements were approved by the Board of Directors on 3 July 2001 and signed on its behalf by:

D S Gilbert

D.S. SM

# MASTERCARE SERVICE AND DISTRIBUTION LIMITED NOTE OF HISTORICAL COST PROFITS AND LOSSES For the 52 weeks ended 28 April 2001

	2000/01 £'000	1999/00 £'000
Profit on ordinary activities before taxation  Difference between historical cost depreciation and actual depreciation charge	8,736	9,655
in the period calculated on the revalued amount	8	8
Historical cost profit on ordinary activities before taxation	8,744	9,663
Historical cost retained profit for the period after taxation	5,746	6,871
RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS for the 52 weeks ended 28 April 2001	2000/01 £'000	1999/00 £'000
Opening shareholders' funds	37,134	30,271
Profit for the period	5,738	6,863
Issue of ordinary share capital	4,001	-
Net additions to shareholders' funds	9,739	6,863
Closing shareholders' funds	46,873_	37,134

### 1 ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable accounting standards. The principal accounting policies are set out below.

### 1.1 Accounting convention

The financial statements are prepared in accordance with the historical cost convention as modified by the revaluation of land and buildings. The financial statements include the results of the Company for the 52 weeks ended 28 April 2001. Comparative figures are for the 52 weeks ended 29 April 2000.

### 1.2 Turnover

Turnover comprises fees receivable for warehousing, distribution, administration, product servicing and installation services, excluding VAT and sales taxes.

### 1.3 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and, where appropriate, provision for impairment or estimated loss on disposal. Depreciation is provided to write off the cost of the assets by equal instalments over their estimated useful lives. The rates used are:

Short leasehold property
Freehold and long leasehold buildings
Fixtures, fittings and equipment

- over the term of the lease - 1<sup>2</sup>/<sub>3</sub>% - 2½% per annum - 10% - 33<sup>1</sup>/<sub>3</sub>% per annum

No depreciation is provided on freehold and long leasehold land or on assets in course of construction.

### 1.4 Investments

Fixed asset investments are stated at cost less provision for impairment in value.

Current asset investments are stated at the lower of cost and net realisable value with the exception of assets held to maturity, which are stated at cost net of amortised premium or discount

### 1.5 Stocks

Stocks are stated at the lower of cost and net realisable value.

### 1.6 Deferred taxation

Provision is made or recovery anticipated in respect of all timing differences likely to reverse in the foreseeable future at rates at which the liability or the asset is expected to crystallise.

### 1.7 Operating leases

Rentals payable under property leases are charged to the profit and loss account in equal instalments up to each market rent review date, throughout the lease term. Rentals payable under leases for plant and machinery are charged to the profit and loss account in equal instalments over the total lease term.

### 1.8 Post retirement benefits

The Company participates in a funded defined benefit pension scheme for its eligible employees. The expected cost of providing pensions, as calculated periodically by qualified actuaries, is charged to the profit and loss account so as to spread the pension cost over the normal expected service lives of members in such a way that the pension cost is a substantially level percentage of current and expected future pensionable payroll.

### 1.9 Cash flow statement

The Company is exempt from the requirement to prepare a cash flow statement because it is a wholly owned subsidiary.

		2000/01	1999/00
2	OPERATING PROFIT	£'000	£'000
	Turnover	176,847	179,388
	Cost of sales	(152,462)	(155,300)
	Gross profit	24,385	24,088
	Administration expenses (including exceptional item of £3,267,000 in 2000/01)	(17,593)	(16,970)
	Other operating income	860	1,657
		7,652	8,775
	Operating profit is stated after charging:		
	Depreciation	10,051	8,088
	Auditors' remuneration - audit fees	20	20
	Rentals paid under operating leases	20	20
	- plant and machinery	1,700	2,274
	- other	5,024	4,482
		<del></del>	
3	EXCEPTIONAL ITEM		
	Restructuring service operations	3,267	
4	NET INTEREST		
	Interest receivable on loans to group undertakings	1,084	880
5	EMPLOYEES AND DIRECTORS		
	Staff costs for the period were:		
	Wages and salaries	79,605	78,835
	Social security costs	6,742	7,047
	Other pension costs	3,235	3,162
		89,582	89,044
		2000/01	1999/00
		Employees	Employees
	_	Employees	Employees
	The average number of employees, including directors, was	4,702	4,998
		2000/01	1999/00
		£'000	£'000
	The remuneration of the directors was:		
	Emoluments	615	652
		615	652
	-		

Five directors (1999/00: six) received no remuneration for services to the Company.

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EMPLOYEES AND DIRECTORS continued  The number of directors who exercised options over shares in Dixons	2000/01 Number	1999/00 Number
Group plc during the period was:	7	4
The number of directors accruing benefits under defined benefit pension schemes was:	10	11

Two directors (1999/00 one director) received ordinary shares in Dixons Group plc under the long term incentive plan.

	2000/01	1999/00
	£'000	£'000
The remuneration of the highest paid director was:		
Emoluments	154	140

At 28 April 2001 the amount of the highest paid director's accrued annual pension was £16,329 (£12,962).

The highest paid director did not exercise share options during the period.

		2000/01 £'000	1999/00 £'000
6	TAXATION ON PROFIT ON ORDINARY ACTIVITIES		
	UK corporation tax at 30%	1,892	2,522
	Group relief	1,218	-
	Deferred taxation	(330)	626
		2,780	3,148
	Adjustment in respect of earlier periods:		
	Corporation tax	(179)	(208)
	Group relief	4	(172)
	Deferred taxation	393	24
		2,998	2,792

The tax charge of 34% differs from the UK corporation tax rate of 30% mainly as a result of non qualifying expenditure regarding property transactions and prior year adjustments.

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7	TANGIBLE FIXED ASSETS	Land and buildings	Fixtures fittings and equipment £'000	Total £'000
	Cost or valuation			
	At 29 April 2000	37,372	65,360	102,732
	Additions	72	10,295	10,367
	Disposals	-	(5,120)	(5,120)
	Intra group transfers	_	-	-
	At 28 April 2001	37,444	70,535	107,979
	Depreciation			
	At 29 April 2000	2,312	40,901	43,213
	Charge for the period	(203)	10,254	10,051
	Disposals	-	(3,786)	(3,786)
	Intra group transfers		(16)	(16)
	At 28 April 2001	2,109	47,353	49,462
	Net book value			
	At 28 April 2001	35,335	23,182	58,517
	At 29 April 2000	35,060	24,459	59,519
	Comparable amounts at historical cost	_		
	Cost	37,024	70,535	107,559
	Depreciation	(2,047)	(47,353)	(49,400)
	Net book value at 29 April 2001	34,977	23,182	58,159
			2001 £'000	2000 £'000
	Land and buildings at cost or valuation to the	Company		
•	Freehold		36,105	36,093
	Long leasehold		1,194	1,134
	Short leasehold		145	145
			37,444	37,372
8	FIXED ASSET INVESTMENTS			
	Loan to Employee Share Ownership Trust			
	At 29 April 2000 Additions		- 3,639	
	Repayment		(271)	
	At 28 April 2001		3,368	

The loan has been made to the employee share ownership trust for the purpose of acquiring shares which will subsequently be awarded to specific employees of the Company upon satisfaction of the terms of the award.

### 9 STOCKS

Finished goods and goods for resale	9,355	7,676_
<u> </u>		

		2001 £'000	2000 £'000
10	DEBTORS		
	Due within one year		
	Trade debtors	1,965	2,484
	Amounts due from group undertakings	45,618	31,346
	Other debtors	395	63
	Prepayments and accrued income	288	2,114
		48,266	36,007
11	CREDITORS - due within one year		
	Borrowing		
	Bank overdrafts	8,648	5,091
	Other creditors		
	Amounts due to group undertakings	15,969	11,173
	Corporation tax	1,623	2,385
	Other taxation and social security payable	4,613	3,151
	Sundry other creditors	1,821	3,848
	Accruals and deferred income	28,601 52,627	29,969 50,526
		61,275	55,617
12	CREDITORS - due after more than one year		
	Other creditors		
	Accruals and deferred income	9,698	9,450
		£'000	
13	PROVISIONS FOR LIABILITIES AND CHARGES		
	Restructuring service operations		
	At 29 April 2000	- 2.262	
	Charge made in period Utilised	3,267 (2,600)	
	At 28 April 2001	667	
	At 20 April 2001		
	Deferred taxation		
	At 29 April 2000	1,191	
	Charge for the period	64	
	At 28 April 2001	1,255	
	Total provisions for liabilities and charges		
	At 28 April 2001	1,922	
	At 29 April 2000		
	•	2001	2000
	<del></del>	£'000	£'000
	Additional information on deferred taxation		
	Deferred taxation for which provision has been made:	4 80.1	1 404
	Accelerated capital allowances	1,594	1,434
	Other timing differences	(339)	1,191
		1,255	1,171

There are no unprovided amounts of deferred taxation.

## MASTERCARE SERVICE AND DISTRIBUTION LIMITED NOTES TO THE FINANCIAL STATEMENTS

		2001 £'000	2000 £'000
14	SHARE CAPITAL	2,000	2000
	Authorised		
	15,000,000 Ordinary shares of £1 each	15,000	15,000
	Allotted and fully paid 11,010,420 Ordinary shares of £1 each (29 April 2000 10,010,000)	11,010	10,010
	On 7 February 2001 the company issued 1,000,400 ordinary shares of £1 ea Holdings Limited for a total consideration of £4,000,000 and 20 ordinary DSG Retail Limited for a total consideration of £20.		
15	SHARE PREMIUM	£'000	
13	SHARE FREITHUM		
	At 29 April 2000	19,391	
	Premium on shares issued	3,001	
	At 28 April 2001	22,392	
16	REVALUATION RESERVE		
	At 29 April 2000	358	366
	Transfer of amount equivalent to additional depreciation on		
	revalued assets	(8)	(8)
	At 28 April 2001	350	358
17	PROFIT AND LOSS ACCOUNT		
	At 29 April 2000	7,375	504
	Retained profit for the period	5,738	6,863
	Transfer of amount equivalent to additional depreciation on		
	revalued assets	8	8 275
	At 28 April 2001	13,121	7,375
		2001	2000
		£'000	£'000
18	CAPITAL COMMITMENTS		
	Contracted for but not provided	1,488	721
19	CONTINGENT LIABILITIES		

#### 19 **CONTINGENT LIABILITIES**

The Company has given guarantees in respect of certain Group undertakings' bank facilities. At 28 April 2001 £415 million (29 April 2000 £329 million) was drawn against these facilities.

	_		2001		2000
		Land and Buildings £'000	Other £'000	Land and Buildings £'000	Other £'000
20	OPERATING LEASE COMMITMENTS				
	At 28 April 2001 the Company was committed to the following payments during 2001/02 in respect of operating leases which expire:				
	Within one year	82	62	233	-
	Between two and five years	2,089	_	1,925	62
	After five years	2,722	_ <b>-</b>	2,457	
	·	4,893	62	4,615	62

### 21 POST RETIREMENT BENEFITS

Subject to certain criteria, the Company's permanent employees are eligible to join a funded, contributory pension scheme which provides, inter alia, pension benefits based on final pensionable salary. The assets of the scheme are held by a separate trust. Contributions are assessed in accordance with the advice of independent qualified actuaries so as to spread the pension cost over the normal expected service lives of members. The scheme is valued by a qualified actuary at least every three years. The last valuation was carried out as at 6 April 1998, using the projected unit method. Further particulars of the scheme are disclosed in the financial statements of Dixons Group plc.

### 22 RELATED PARTY DISCLOSURE

The Company has applied the exemption allowed by FRS 8 regarding disclosure of transactions with other undertakings which are members of the Dixons Group.

## 23 PARENT COMPANY

The Company's immediate parent and controlling party is Dixons Group Holdings Limited.

The Company's ultimate parent and controlling party is Dixons Group plc which is registered in England and Wales. Copies of its accounts may be obtained from its registered office at Maylands Avenue, Hemel Hempstead, Hertfordshire HP2 7TG.