MASTERCARE SERVICE AND DISTRIBUTION LIMITED

REGISTERED NO. 1314676

ANNUAL REPORT AND FINANCIAL STATEMENTS

53 weeks ended 3 May 1997



MASTERCARE SERVICE AND DISTRIBUTION LIMITED

ANNUAL REPORT AND FINANCIAL STATEMENTS 1997

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MASTERCARE SERVICE AND DISTRIBUTION LIMITED DIRECTORS' REPORT

The directors present their report and the audited financial statements of the Company for the 53 weeks ended 3 May 1997. Comparative figures are for the 52 weeks ended 27 April 1996.

Principal activity

The principal activity of the Company is the provision of after sales maintenance and installation services for electrical and consumer electronic products, personal computers, domestic appliances and photographic equipment and the provision of warehousing and distribution services. The directors anticipate that this activity and the financial position of the Company will be maintained.

Results

The results of the Company are shown on page 6.

Dividends

The directors recommend that no dividend be paid (1995/96 £nil).

Fixed assets

The directors are of the opinion that the present market values of the Company's fixed asset properties do not differ materially from the amounts at which they are shown in the financial statements.

Directors

The directors of the Company during the period were:

	Date of <u>Appointment</u>	Date of Resignation
G Bellingham		
E M Fitzmaurice		
J C Francis		
D Hamid		
D Heathcote		14 June 1996
C J Langley	11 October 1996	
K Martin-Smith	11 October 1996	
R P Middleton	14 October 1996	
N M Olive	11 October 1996	
J R Sills		
D Wilkes		31 July 1996

MASTERCARE SERVICE AND DISTRIBUTION LIMITED DIRECTOR'S REPORT continued

The directors' beneficial and family interests in the share capital of the ultimate parent company, Dixons Group plc were:

		3 1	May 1997	Ordinary shares 27 April 1996
G Bellingham			55	54
E M Fitzmaurice J C Francis			-	-
D Hamid			_	-
C J Langley			1,685	6,422
K Martin-Smith			-	-
R P Middleton			-	-
N M Olive			_	-
J R Sills			2 000	-
V IC DINS			3,000	1,000
Directors' share options				
	At	Granted	Exercised	At
	27 April 1996	in period	in period	3 May 1997
G Bellingham	55,337	5,402	(31,439)	29,300
E M Fitzmaurice	32,586	7,862	_	40,448
J C Francis	57,949	7,365	(30,730)	34,584
D Hamid	85,955	1,243	(58,248)	28,950
C J Langley	38,281	9,121	(12,000)	35,402
K Martin-Smith	-	10,510	-	10,510
R P Middleton	-	2,487	-	2,487
N M Olive	-	8,379	-	8,379
J R Sills	75,796	6,990	(40,375)	42,411

Each of the directors is interested as a potential beneficiary in 762,000 Ordinary shares owned by Dixons TSR Trust Limited, the trustee of the Dixons Group plc share ownership plan. The particulars of the trust are disclosed in the financial statements of Dixons Group plc.

Directors' interests were unchanged at 9 July 1997.

No director had a beneficial interest in the shares of the Company or of any other group undertaking, except as disclosed above or in any contract or arrangement (apart from contracts of service) to which the Company or any other group undertaking was a party during or at the end of the financial period.

Policy and Practice on Payment of Creditors

The Company has adopted the CBI Prompt Payment Code. Information about the Code may be obtained from the CBI. The Company is responsible for agreeing the terms and conditions under which business transactions with its suppliers are conducted. It is Company policy that payments to suppliers are made in accordance with these terms, provided that the supplier complies with all relevant terms and conditions. Trade creditors at 3 May 1997 represented 34 days of average purchases.

MASTERCARE SERVICE AND DISTRIBUTION LIMITED DIRECTORS' REPORT continued

Auditors

Deloitte & Touche are willing to continue in office as auditors to the Company. A resolution for their reappointment and to authorise the directors to agree their remuneration will be proposed at the annual general meeting.

Equal opportunities

The Company seeks to provide equal opportunities for all its employees regardless of their age, sex, colour, race, religion or ethnic origin. It is the policy of the Company that disabled persons should enjoy the same employment opportunities, training and career development as others where they possess the appropriate skills, experience and qualifications. Special consideration is given to the continuity of employment of any existing employee who becomes disabled and to the provision of alternative employment.

Employee involvement

The Company maintains its commitment to pro-active programmes for involving its employees in Group affairs. This is achieved in a variety of ways, including the regular publication of newsletters and staff newspapers, audio tapes, video presentations, staff briefings and by consultation with recognised trade unions and staff committees. Regular staff attitude surveys are undertaken and a number of suggestion schemes are in operation, providing a regular flow of ideas for improving efficiency and performance.

The Company's philosophy is to offer highly incentivised pay schemes and focused training programmes to enable staff to perform well and to develop their full potential. Staff at all levels are involved in the design and regular review of these programmes.

By Order of the Board

Secretary

9 July 1997 Registered Office Maylands Avenue Hemel Hempstead Hertfordshire HP2 7TG

MASTERCARE SERVICE AND DISTRIBUTION LIMITED DIRECTORS' RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

The directors are required by UK company law to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the Company as at the end of the financial period and of the profit or loss for that period. In preparing the financial statements, suitable accounting policies have been used and applied consistently, and reasonable and prudent judgements and estimates have been made. Applicable accounting standards have been followed. The financial statements have been prepared on the going concern basis. The directors are also responsible for maintaining adequate accounting records and sufficient internal controls to safeguard the assets of the Company and to prevent and detect fraud or any other irregularities.

MASTERCARE SERVICE AND DISTRIBUTION LIMITED AUDITORS' REPORT

To the Members of Mastercare Service and Distribution Limited

We have audited the financial statements on pages 6 to 16 which have been prepared under the accounting policies set out on page 9.

Respective responsibilities of directors and auditors

As described on page 4, the Company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the Company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company as at 3 May 1997 and of the profit for the 53 weeks then ended and have been properly prepared in accordance with the Companies Act 1985.

9 July 1997 Hill House

1 Little New Street London EC4A 3TR

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Deloitte & Touche Chartered Accountants and Registered Auditors

MASTERCARE SERVICE AND DISTRIBUTION LIMITED PROFIT AND LOSS ACCOUNT

for the 53 weeks ended 3 May 1997

		1996/97	1995/96
	Note _	£'000	£'000
Turnover	_	125,470	92,124
Operating profit			
Continuing operations - before exceptional charges		2,832	2,809
Exceptional cost of sales charges	2	_	(1,797)
	_		(1,777)
	2	2,832	1,012
Interest	3	(451)	61
Th. (f)	_	· · · · · · · · · · · · · · · · · · ·	
Profit on ordinary activities before taxation		2,381	1,073
Taxation on profit on ordinary activities	5	(810)	(462)
Retained profit for the period		1 551	
weramen broth for the belief	14 _	1,571	611

All turnover and operating profit are derived from continuing operations in the United Kingdom.

There are no recognised gains or losses or movements in shareholders' funds other than the profit for the current or preceding period.

MASTERCARE SERVICE AND DISTRIBUTION LIMITED BALANCE SHEET as at 3 May 1997

	Note .	£'000	1997 £'000	£'000	1996 £'000
Fixed assets	6		37,461		20,939
Current assets					
Stocks	7	7,401		5,046	
Debtors	8	21,821		24,318	
Cash at bank and in hand	_	155		74	
		29,377		29,438	
Creditors - due within one year				,	
Borrowing	9	(208)		(96)	
Other creditors	9 _	(42,655)		(27,894)	
		(42,863)		(27,990)	
Net current (liabilities)/assets			(13,486)		1,448
Total assets less current					<u> </u>
liabilities			23,975		22,387
Provisions for liabilities and					
charges	10		(1,498)		(1,480)
			22,477		20,907
					20,507
Equity shareholders' funds					
Ordinary share capital	11		10,010		10,010
Share premium account	12		9,391		9,391
Revaluation reserve	13		382		390
Profit and loss account	14		2,694		1,116
,			22,477	•	20,907
				•	

The financial statements were approved by the Board of Directors on 9 July 1997 and signed on its behalf by:

JR Sills

MASTERCARE SERVICE AND DISTRIBUTION LIMITED NOTE OF HISTORICAL COST PROFITS AND LOSSES for the 53 weeks ended 3 May 1997

	1996/97 £'000	1995/96 £'000
Profit on ordinary activities before taxation Difference between historical cost depreciation and actual depreciation charge in the period calculated on the revalued	2,381	1,073
amount	8	8
Historical cost profit on ordinary activities before taxation	2,389	1,081
Historical cost retained profit for the period after taxation	1,579	619

1 ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable accounting standards. The principal accounting policies are set out below.

1.1 Accounting convention

The financial statements are prepared in accordance with the historical cost convention as modified by the revaluation of land and buildings. The financial statements include the results of the Company for the 53 weeks ended 3 May 1997. Comparative figures are for the 52 weeks ended 27 April 1996.

1.2 Turnover

Turnover comprises fees receivable for warehousing, distribution, product servicing and installation services, excluding VAT.

1.3 Tangible fixed assets

The cost to the Company of tangible fixed assets is depreciated over the estimated useful lives of the relevant assets. Depreciation is computed on the straight line basis as follows:

Short leasehold property - over the term of the lease Freehold and long leasehold buildings $-1 \frac{2}{3}\% - 2 \frac{1}{2}\%$ pa Fixtures, fittings and equipment $-10\% - 33 \frac{1}{3}\%$ pa

No depreciation is provided on freehold and long leasehold land.

1.4 Stocks

Stocks are stated at the lower of cost and net realisable value.

1.5 Deferred taxation

Provision is made or recovery anticipated in respect of all timing differences likely to reverse in the foreseeable future at rates at which the liability or the asset is expected to crystallise.

1.6 Operating leases

Rentals payable under property leases are charged to the profit and loss account in equal instalments up to each market rent review date, throughout the lease term. Rentals payable under leases for plant and machinery are charged to the profit and loss account in equal instalments over the total lease term.

1.7 Pension costs

The expected cost of providing pensions, as calculated periodically by qualified actuaries, is charged to the profit and loss account so as to spread the pension cost over the normal expected service lives of employees in the schemes in such a way that the pension cost is a substantially level percentage of current and expected future pensionable payroll.

1.8 Cash flow statement

The Company is exempt from the requirement to prepare a cash flow statement because it is a wholly owned subsidiary.

		1996/97	1995/96
		£'000	£'000
2	OPERATING PROFIT		
	Turnover	125,470	92,124
	Cost of sales - base	(112,516)	(82,925)
	Cost of sales - exceptional item	-	(1,797)
	Gross profit	12,954	7,402
	Administration expenses	(10,964)	(7,175)
	Other operating income	842	785
		2,832	1,012
	Operating profit is stated often shoreing.		
	Operating profit is stated after charging: Depreciation	5.050	0.504
	Auditors' remuneration	5,070	3,796
	- audit fees	19	10
	Rentals paid under operating leases	19	18
	- plant and machinery	1,445	997
	- other	2,962	2,648
	Exceptional item	2,702	2,040
	- Provision for re-organisation of national distribution facilities	-	1,797
3	INTEREST		
	Interest (payable)/receivable on loans to group undertakings	(451)	61
4	EMPLOYEES AND DIRECTORS		
	Staff costs for the period were:		
	Wages and salaries	54,347	42,806
	Social security costs	4,570	3,474
	Other pension costs	1,123	515
	•	60,040	46,795
		- 00,040	το,722

	1996/97	1995/96
	Employees	Employees
EMPLOYEES AND DIRECTORS (continued)		
The average number of employees, including directors, was	3,663	3,046
	1996/97	1995/96
	£,000	£'000
The remuneration of the directors, including contributions made to money purchase pension schemes, was:		
Emoluments	782	451
Compensation for loss of office	138	
	920	451
The number of directors who exercised above autient during the	Number	Number
The number of directors who exercised share options during the period was:	5	7
The number of directors accruing benefits under defined benefit pension schemes was:	7	7
•	100610=	
	1996/97	1995/96
The remuneration of the highest paid director, including	£'000	£'000
contributions made to money purchase pension schemes, was :		
Emoluments	211	102
·	211	102

At 3 May 1997 the amount of the highest paid director's accrued annual pension was £ 46,928.

The highest paid director exercised share options during the period .

		1996/97	1995/96
5	TAXATION ON PROFIT ON ORDINARY ACTIVITIES	£'000	£'000
	Group relief	(116)	630
	Deferred taxation - Base	965	381
	Deferred taxation - Exceptional item		(593)
	Adjustment in respect of earlier periods:	849	418
	Corporation tax	2	_
	Group relief	(103)	319
	Deferred taxation	62	(275)
		810	462

6 TANGIBLE FIXED ASSETS	45,755
	45,755
Cost or valuation	45,755
At 27 April 1996 8,261 37,494	•
Additions 11,628 10,824	22,452
Disposals (59) (3,804)	(3,863)
Net transfers (from)/to group undertakings (209) 102	(107)
At 3 May 1997 19,621 44,616	64,237
Depreciation	
At 27 April 1996 825 23,991	24,816
Charge for the period 163 4.907	5,070
Disposals (19) (3,097)	(3,116)
Net transfers (from)/to group undertakings (45) 51	6
At 3 May 1997 924 25,852	26,776
Net book value	
At 3 May 1997 18,697 18,764	37,461
At 27 April 1996 7,436 13,503	20,939
Commonable amounts at 1: 4	
Comparable amounts at historical cost	(2.01E
Cost 19,201 44,616 Depreciation (886) (25,852)	63,817
Net book value at 3 May 1997 18,315 18,764	$\frac{(26,738)}{37,079}$
	31,075
1997	1996
£'000'£	£'000
Land and buildings at cost or valuation to the Company	
Freehold 18,591	7,928
Long leasehold 905 Short leasehold 125	194
	139
19,621	8,261

		1997	1996
	•	£'000	£'000
7	STOCKS		
	Finished goods and goods for resale	7,401	5,046
8	DEBTORS		
	Due within one year		
	Trade debtors	1,505	1,328
	Amounts due from group undertakings	19,225	19,223
	Corporation tax recoverable	175	177
	Other debtors	228	1,609
	Prepayments and accrued income	634	1,738
	Deferred taxation asset (see note 10)		186
		21,767	24,261
	Due after more than one year	 	
	Other debtors	54	57
		21,821	24,318
			<u> </u>
9	CREDITORS - due within one year		
	Borrowing		•
	Bank overdrafts	208	96
1	Other creditors		
	Trade creditors	5,366	3,738
	Amounts due to group undertakings	28,254	16,495
	Other taxes and social security payable	1,296	986
	Other creditors	1,368	448
	Accruals and deferred income	6,371	6,227
		42,655	27,894
	· -		,
		42,863	27,990

11

		£'000	
10	PROVISIONS FOR LIABILITIES AND CHARGES		
	Provision for re-organisation of national distribution facilities		
	At 27 April 1996	1,480	
	Utilised	(823)	
	At 3 May 1997	657	
	,,	037	
	Deferred taxation		
	At 27 April 1996	(186)	
	Charge for the period	1,027	
	At 3 May 1997	841	
		041	
	Total provision for liabilities and charges		
	At 27 April 1996	1 204	
	Charge for the period	1,294	
	Utilised	1,027	
	At 3 May 1997	(823)	
	110 3 111dy 1997	1,498	
		1997	1996
		£'000	£'000
	•	2000	2000
	Additional information on deferred taxation		
	Deferred taxation for which provision has been made:		
	Accelerated capital allowances	1,060	473
	Other timing differences	(219)	(659)
	_	841	(186)
	-	041	(180)
	The deferred taxation asset at 27 April 1996 is included within deb	tors (see note	8).
	There are no unprovided amounts of deferred taxation.		
	There are no disprovided amounts of deterred taxation.		
	•		
		1997	1996
		£'000	£'000
11	SHARE CAPITAL		
	Authorized		
	Authorised 10,010,000 Ordinary shares of £1 each	10.010	10.011
	·	10,010	10,010
	Allotted and fully paid		
	10,009,500 Ordinary shares of £1 each	10,010	10,010

12	SHARE PREMIUM	£'000	
	At 3 May 1997 and 27 April 1996	9,391	
13	REVALUATION RESERVE		
	At 27 April 1996 Transfer of amount equivalent to additional depreciation on	390	
	revalued assets At 3 May 1997	(8)	
	231 3 1934 1737	382	
14	PROFIT AND LOSS ACCOUNT		
	At 27 April 1996	1,115	
	Retained profit for the period Transfer of amount equivalent to additional depreciation on	1,571	
	revalued assets At 3 May 1997	2,694	
	•		
		1997	1996
15	CAPITAL COMMITMENTS	£'000	£'000
	Contracted	10,891	603

16 CONTINGENT LIABILITIES

The Company has given guarantees in respect of certain group undertakings' bank facilities. An amount of £4,000 was drawn against these facilities at 3 May 1997 (27 April 1996 £nil).

			1997		1996
		Land and buildings £'000	Other £'000	Land and buildings £'000	Other £'000
17	OPERATING LEASE COMMITMENTS				
	At 3 May 1997 the Company was committed to the following payments during 1997/98 in respect of operating leases which expire:				
	Within 1 year	220	_	150	6
	Between 2 and 5 years	1,034	_	198	•
	After 5 years	1,717		2,253	_
		2,971	-	2,601	6

18 PENSION SCHEME

The majority of the Company's employees are eligible to participate in a funded, defined benefit pension scheme which provides inter alia pension benefits based on final pensionable salary. The assets of the scheme are held by a separate trust. Contributions to the scheme are assessed in accordance with the advice of independent qualified actuaries so as to spread the pension cost over the normal expected service lives of employees in the scheme.

The scheme is valued by a qualified actuary at least every three years. The last valuation was carried out as at 6 April 1995, using the projected unit method.

Particulars of the actuarial valuation of the scheme are disclosed in the financial statements of Dixons Group plc.

19 RELATED PARTY DISCLOSURE

The company has taken advantage of the exemption given by FRS 8 regarding disclosure of intra group transactions.

20 PARENT COMPANY

The Company's immediate parent company is Dixons Group Management Limited.

The Company's ultimate parent company is Dixons Group plc which is registered in England and Wales. Copies of its accounts may be obtained from its registered office at Maylands Avenue, Hemel Hempstead, Hertfordshire HP2 7TG.