Company Number 1297497

STATUTORY CCPY

WILLIAMS GRAND PRIX ENGINEERING LIMITED REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 NOVEMBER 1996

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COMPANY INFORMATION

COMPANY NUMBER

1297497

DIRECTORS

F.O.G. Williams Esq. P.M. Head Esq. D. Mayall Esq.

SECRETARY

D. Mayall Esq.

REGISTERED OFFICE

Grove

Wantage Oxfordshire 0X12 0DQ

BUSINESS ADDRESS

Grove

Wantage Oxfordshire OX12 ODQ

REPORT OF THE DIRECTORS

FINANCIAL STATEMENTS

The directors present their report and financial statements for the year ended 30 November 1996.

The directors are required by company law to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss for that period. In preparing the financial statements, suitable accounting policies have been used and applied consistently, and reasonable and prudent judgements have been made. The directors are also responsible for maintaining adequate accounting records, for safeguarding the assets of the company, and for preventing and detecting fraud and other irregularities. The directors are satisfied that the business is a going concern.

PRINCIPAL ACTIVITY

The principal activity of the company continued unchanged as that of running a Formula 1 Grand Prix Racing Team.

BUSINESS REVIEW AND FUTURE DEVELOPMENTS

The state of the company's affairs and the results for the year are shown by the attached financial statements.

The directors expect that the present level of activity will be sustained for the foreseeable future.

DIVIDENDS AND RESERVES

An interim dividend of £8.56 (1995: £9.95) per ordinary share amounting to £856,000 (1995: £994,500) was paid during the year. The directors recommend a final dividend of £1.44 (1995: £3.40) per ordinary share amounting to £144,000 (1995: £340,000). The profit for the year, after dividends, amounting to £6,083,221 has been carried to reserves.

DIRECTORS AND THEIR INTERESTS

The directors who served during the year and their interests, including their family interests, in the shares of the company, according to the register required to be kept by Section 325 of the Companies Act 1985, were as follows:

Λα	Ordinary shares of £1 each As at 30.11.96 As at 1.12.95		
G. Williams Esq. Head Esq.	70,000 30,000	70,000 30,000 NIL	
Head Esq. Mayall Esq.	30,000 NIL	30	

REPORT OF THE DIRECTORS

FIXED ASSETS

The changes in fixed assets are shown in note 10 to the financial statements.

The directors consider that the market value of the freehold properties is at least equal to their current net book value of £14,203,997

CHARITABLE DONATIONS

The company made charitable donations amounting to £13,406.

EMPLOYMENT POLICY

It is the company's policy to offer equal opportunity to all persons, including disabled persons, applying for vacancies having regard to their aptitudes and abilities in relation to the jobs for which they apply.

CLOSE COMPANY PROVISIONS

So far as the directors are aware the company was, at the end of the accounting period, a close company within the meaning of the Income and Corporation Taxes Act 1988.

AUDITORS

A resolution for the re-appointment of Messrs. Leigh Carr, Chartered Accountants, as auditors of the company is to be proposed at the Annual General Meeting.

By order of the Board

13th August 1997

D. Mayall Esq. Secretary

AUDITORS REPORT TO THE MEMBERS OF WILLIAMS GRAND PRIX ENGINEERING LIMITED

We have audited the financial statements on pages 5 to 16 which have been prepared under the historical cost convention and the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board.

An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error.

In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion 1

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 November 1996 and of its profit and cash flow for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Leigh Carr
Chartered Accountants
Registered Auditor
27-31 Blandford Street
London W1H 4EN

13th August 1997

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30 NOVEMBER 1996

		1996 £	1995 £
Not	<u>e</u>	~	~
2.	Turnover	44,291,091	36,311,483
	Direct costs	(30,316,235)	(23,669,101)
	Profit before net operating expenses	13,974,856	12,642,382
3.	Net operating expenses	(4,464,467)	(6,028,655)
4.	Operating profit	9,510,389	6,613,727
7.	Interest payable and similar charges	(83,775)	(98,548)
	Profit on ordinary activities before taxation	9,426,614	6,515,179
8.	Tax on profit on ordinary activities	(2,343,393)	(2,134,466)
	Profit for the year after taxation	7,083,221	4,380,713
9,	Dividends	(1,000,000)	(1,334,500)
	Retained profit for the year	6,083,221	3,046,213
	Retained profit brought forward	14,230,302	11,184,089
	Retained profit	£20,313,523	£14,230,302

Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years.

Total recognised gains or losses
The company has no recognised gains or losses other than the profit for the above two financial years.

BALANCE SHEET AS AT 30 NOVEMBER 1996

			1996	;	199	95
Note	<u>e</u>		£	£	£	£
	FIXED ASSETS					
10.	Tangible assets		24,60	7,627	19,6	556,557
	CURRENT ASSETS					
	Stock Debtors Cash at bank and in hand	162, 2,462, 4,636,	849	3,00	71,426 01,819 70,967	
		7,261	709	8,14	14,212	
	CREDITORS					
13.	Amounts falling due within one year	11,455	,813	13,47	70,467	
	NET CURRENT LIABILITIES		(4,19	94,104)	(5,3	326,255)
	TOTAL ASSETS LESS CURRENT LIAB	ILITIES	£20,41	.3,523	£14,3	330,302
	Financed by:			· · · · · · · ·		
	CAPITAL AND RESERVES					
14.	Called up share capital Profit and loss account			00,000 13,523		100,000 230,302
			£20,41	.3,523	£14,:	330,302

The financial statements were approved by the board on 13th August 1997.

F.O.G. Williams Esq.

)Directors

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CASH FLOW STATEMENT

		1996	1995
	£	£	£
Net cash inflow/(outflow) from open activities (note 20)	rating	8,272,687	7,549,581
Returns on investments and servicin finance	ng of		
Interest received Interest paid Dividends paid	121,300 (83,779 (1,196,000	5)	411,643. (98,548) (994,500)
Net cash outflow from returns on investments and servicing of finance	ce	- (1,158,475)	(1,021,405)
Taxation UK Corporation tax paid UK Corporation tax repaid	·	(2,284,841) 1,734	(2,149,827)
Investing activities Payments to acquire tangible fixed assets Receipts from sales of tangible	(17,326,08		2,903,484)
fixed assets	13,457,79	2 -	5,769,300
Net cash outflow from investing activities		(3,868,288)	(7,134,184)
Net cash inflow/(outflow) before	financing	962,817	(2,415,836)
Increase/(decrease) in cash and cash equivalents		962,817	(2,415,836)
		962,817	(2,415,836)

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 NOVEMBER 1996

1. ACCOUNTING POLICIES

(a) Basis of preparation

The financial statements are prepared under the historical cost convention, and in accordance with applicable accounting standards.

(b) Tangible fixed assets

Depreciation is provided at rates calculated to write off the cost less estimated residual value, of each asset over its expected useful life, as follows:-

Plant & machinery	20%	reducing balance
Fixtures & fittings	20%	reducing balance
Motor vehicles	25%	straight line
Computer and office equipment	20%	reducing balance
Pit equipment	20%	reducing balance
Aircraft	10%	straight line
Windtunnel and R & D equipment	20%	reducing balance

A nil depreciation rate is provided in respect of the freehold properties, which are shown at cost.

(c) Stock and work in progress

Stock is stated at the lower of cost and net realisable value. Cost is determined on a first-in first-out basis. Net realisable value is based on estimated selling price less further costs expected to be incurred to disposal.

(d) Pension fund

The company operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

(e) Deferred taxation

Deferred taxation is provided on the liability method on all short term timing differences and all other material differences at the current rate of tax, unless there is reasonable probability that such a liability will not arise in the forseeable future.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 NOVEMBER 1996

(f) Foreign currencies

Assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange prevailing at the transaction date. All profits and losses on exchange are dealt with in the profit and loss account.

(g) Research and development

The company is heavily committed to research and development activities so as to maintain its position as a world leader in Formula One racing. All expenditure on pure and applied research is written off to the profit and loss account as incurred.

2. TURNOVER

Turnover represents the invoiced value of goods sold, sponsorship income, prize monies and bonuses as principal excluding value added tax and trade discounts.

3.	NET OPERATING EXPENSES	1996 £	1995 £
,	Administrative expenses	4,585,767	6,440,298
	Other operating income:- Interest receivable	(121,300)	(411,643)
		4,464,467	6,028,655
4.	OPERATING PROFIT	1996 £	1995 £
	Operating profit is stated after charging: Auditors remuneration Directors' emoluments Depreciation Operating lease rentals:- Plant and machinery	25,000 1,261,761 1,817,761 60,593	22,500 1,202,489 1,459,816 37,655

NOTES TO THE FINANCIAL STATEMENTS

		1996 £	1995 £
5.	DIRECTORS EMOLUMENTS	~	~
	Remuneration Pension contributions	1,047,312 214,449	989,630 212,859
		1,261,761	1,202,489
	Chairman's emoluments	163,617	148,050
	Highest paid director's emoluments	794,373	784,400
	The other director's emoluments excluding pension contributions, was within the following range:-	N	
		Number	Number
	£55,001 - £60,000 £85,001 - £90,000	1	1 -
		1996 £	1995 £
6.	STAFF COSTS		
	Staff costs, including those for directors, during the year amounted to:-		
	Wages and salaries Social security costs	10,581,964 959,984	8,692,834 780,793
	Other pension costs	703,237	631,970
		12,245,185	10,105,597
	The average number of persons employed by the company, including directors, during the year	was:-	
		Number	Number
	Category Management	16	14
	Administrative Production	11 217	8 198
	Sponsorship	8	198
		252 ===	228

NOTES TO THE FINANCIAL STATEMENTS

		1996 £	1995 £
7.	INTEREST PAYABLE AND SIMILAR CHARGES	_	-
	On bank loans and overdrafts: Repayable within 5 years, not by instalments Interest on tax	82,889 886 83,775	98,548
_		1996 £	1995 £
8.	TAX ON PROFIT ON ORDINARY ACTIVITIES		
	Corporation tax on profit for the year at 33% (1995 : 33%) Over provision of tax in earlier years	2,382,754 (39,361) 2,343,393	2,134,466
9.	DIVIDENDS	1996 £	1995 £
	Interim paid Final proposed	856,000 144,000	994,500 340,000
		1,000,000	1,334,500

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 NOVEMBER 1996

10. TANGIBLE FIXED ASSETS

COST	As at 1.12.95	Additions £	(Disposals)	As at 30.11.96 £
Freehold property Plant & machinery Fixtures & fittings Motor vehicles Aircraft Pit equipment Office equipment Helicopters Windtunnel, R & D equipment Computer equipment	11,287,528 3,575,079 994,131 887,294 5,666,666 258,179 500,095 766,715 807,475 228,791	15,965 131,972	(12,000) (11,466,667) - (1,100,000)	14,203,997 4,305,031 1,138,249 875,294 6,347,304 274,144 632,067 766,715 947,774 228,791
; :	24,971,953	17,326,080	(12,578,667)	29,719,366
DEPRECIATION	As at 1.12.95 £		n (Disposals) £	As at 30.11.96
Plant & machinery Fixtures & fittings Motor vehicles Aircraft Pit equipment Office equipment Helicopters Windtunnel, R & D equipment Computer equipment	2,066,445 453,469 385,941 1,133,334 159,043 290,006 153,342 520,629 153,186	24,640 68,412 22,917 85,429 15,121	(8,500) (1,990,000) - (22,917) - (2,021,417)	2,514,162 590,425 537,344 - 183,683 358,418 153,342 606,058 168,307 - 5,111,739
NET BOOK VALUES			As at 30.11.96	As at 30.11.95
Freehold property Plant & machinery Fixtures & fittings Motor vehicles Aircraft Pit equipment Office equipment Helicopters Windtunnel, R & D equipment Computer equipment			14,203,997 1,790,869 547,824 337,950 6,347,304 90,461 273,649 613,373 341,716 60,484 	11,287,528 1,508,633 540,661 501,353 4,533,333 99,136 210,089 613,373 286,846 75,605

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 NOVEMBER 1996

		1996 £	1995 £
11.	STOCK	L	L
	Racing spares and parts Conference centre stocks	150,000 12,507	150,000 21,426
	Contenence Centre Stocks		
		162,507 ————	171,426
		1996 £	1995 £
12.	DEBTORS	2	L
	Trade debtors	1,976,443	1,423,153
	Amounts owed by related undertakings Corporation tax recoverable	64,204	575 128,204
	Other debtors Prepayments	315,626 106,576	1,329,658 120,229
		·	3,001,819
		2,462,849 ========	2,001,019
		1996	1995
13.	CREDITORS	£	£
	Amounts falling due within one year:		
	Bank overdrafts Amounts due to related undertakings	5,888,420 2,990	7,185,851
	Trade creditors	1,691,108	1,564,207
	Current corporation tax Other taxes and social security	2,103,467 652,086	1,985,841 331,460
	Other creditors	854,386	1,889,432
	Proposed dividend	144,000	340,000
	Advance corporation tax Accruals	36,000 83,356	100,000 73,676
		11,455,813	13,470,467

The bank overdraft is secured on one of the company's freehold properties.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 NOVEMBER 1996

14. SHARE CAPITAL	1996 £	1995 £
14. Sinke on the		
Authorised 100,000 Ordinary shares of £1 each	100,000	100,000
Allotted, called up and fully paid 100,000 Ordinary shares of £1 each	100,000	100,000
15. CAPITAL COMMITMENTS	1996 £	1995 £
Commitments for capital expenditure not provided for were as follows:-		
Contracts placed	510,000	8,281,130

16. PENSION COMMITMENTS

The company operates defined contribution pension schemes for both the directors and the staff. The assets of the schemes are held separately from those of the company in an independently administered fund.

17. RELATED PARTY TRANSACTIONS

During the year, the company provided research, development and technical facilities to Williams Touring Car Engineering Limited. The net value of these transactions was £570,000.

NOTES TO THE FINANCIAL STATEMENTS

		1996	1995
18.	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS	£	£
	Profit for the year Dividends	7,083,221 (1,000,000)	4,380,713 (1,334,500)
	Net addition to shareholders' funds Opening shareholders' funds	6,083,221 14,330,302	3,046,213 11,284,089
	Closing shareholders' funds	20,413,523	14,330,302
		1996 £	1995 £
19.	RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES		
	Operating profit Depreciation charges Interest receivable Profit on sale of fixed assets Decrease/(increase) in debtors (Decrease)/increase in creditors (Decrease)/increase in stock	9,510,389 1,817,761 (121,300) (2,900,542) 532,309 (574,849) 8,919	6,613,727 1,459,816 (411,643) (893,263) (867,938) 1,758,266 (9,384)
	Net cash inflow from operating activities	8,272,687	7,549,581
		1996 £	1995 £
20.	ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENT DURING THE YEAR	гѕ	
	Balance at 1 December 1995 Net cash inflow/(outflow)		(200,952) (2,415,836)
	Balance at 30 November 1996	(1,252,067)	(2,214,884)

NOTES TO THE FINANCIAL STATEMENTS

	1996 £	1995 £	Change in the year £
YSIS OF CASH AND CASH EQUIVALE N IN THE BALANCE SHEET	ENTS AS		
at bank and in hand overdrafts	4,636,353 (5,888,420)	4,970,967 (7,185,851)	(334,614) 1,297,431
	(1,252,067)	(2,214,884)	962,817