

COMPANIES HOUSE
COMPANY NUMBER:
01294389

TREWAX MANUFACTURING LIMITED

BALANCE SHEET AND ACCOUNTS

FOR THE YEAR ENDED 30TH SEPTEMBER 1996



TREWAX MANUFACTURING LIMITED

1.

REPORT OF THE DIRECTORS

DIRECTORS

Mr M L Levy

Mrs L Levy

Mr P C Marsh

SECRETARY

Mrs L Levy

REGISTERED OFFICE

83 Ebury Street, London SW1W 9QY

The Directors submit their Report and the audited Accounts of the company for the year ended 30th September 1996.

RESULTS AND DIVIDENDS

The results for the year are shown in the Profit and Loss Account on page 3 and were disappointing. Although sales increased during the year, the gross margin was not sustained and also overhead costs were higher. Action during the second half of the year was taken to improve profitability, and this has been reflected in the management accounts since the accounting date.

REVIEW OF THE BUSINESS

The company's principal activities during the year were the manufacture of floor care products.

FIXED ASSETS

The changes in fixed assets during the year are summarised in the Notes to the Accounts.

DIRECTORS AND THEIR INTERESTS

The Directors at 30th September 1996 and their interests in the share capital of the company were as follows:

	<u>Ordinary Shares of £1 Each</u>	
	<u>30th September 1996</u>	<u>1st October 1995</u>
Mr M L Levy	199,980	199,980
Mrs L Levy	20	20
Mr P C Marsh	-	-

Mr M L Levy retires in accordance with the Articles of Association, and being eligible, offers himself for re-election.

DIRECTORS' RESPONSIBILITIES STATEMENT

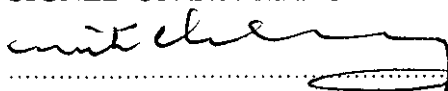
The Directors are required by company law to prepare Accounts for each financial year which give a true and fair view of the state of affairs of the company at the end of the financial year, and of the profit or loss for that period. In preparing the Accounts, suitable accounting policies have been used and applied consistently, and reasonable and prudent judgements have been made. The Directors are also responsible for maintaining adequate accounting records, for safeguarding the assets of the company, and for preventing and detecting fraud and other irregularities. The Directors are satisfied that the business is a going concern.

AUDITORS

The Auditors, Rooke Holt, are willing to be re-appointed in accordance with Section 385, Companies Act 1985.

SIGNED ON BEHALF OF THE BOARD

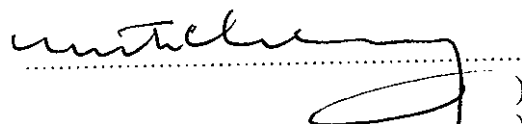
Dated: 22/1/97


..... DIRECTOR

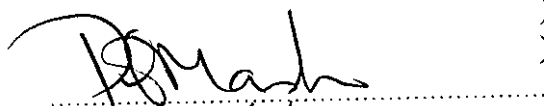
TREWAX MANUFACTURING LIMITED
BALANCE SHEET
AT 30TH SEPTEMBER 1996

4.

	Notes	£	£	£	1995	£
<u>FIXED ASSETS</u>						
Tangible Assets	7		115,730			98,507
<u>CURRENT ASSETS</u>						
Stocks	8	556,953		563,570		
Debtors	9	590,202		497,702		
Cash in Hand		1,440		1,165		
		<u>1,148,595</u>		<u>1,062,437</u>		
<u>CREDITORS:</u>						
Amounts falling due within one year	10	827,398		742,623		
<u>NET CURRENT ASSETS</u>						
			<u>321,197</u>			<u>319,814</u>
<u>TOTAL ASSETS LESS CURRENT LIABILITIES</u>						
			<u>436,927</u>			<u>418,321</u>
<u>CREDITORS:</u>						
Amounts falling due after more than one year:						
Directors' Current Account		150,000		100,000		
Obligations under Hire Purchase Contracts		33,601		30,737		
		<u>183,601</u>		<u>130,737</u>		
			<u>£ 253,326</u>			<u>£ 287,584</u>
<u>CAPITAL AND RESERVES</u>						
Called up Share Capital	12	200,000		200,000		
Profit and Loss Account		53,326		87,584		
			<u>£ 253,326</u>			<u>£ 287,584</u>



Directors



Dated: 22/1/97

The Notes on pages 5 to 9 form part of these Accounts.

TREWAX MANUFACTURING LIMITED
NOTES TO THE ACCOUNTS
AT 30TH SEPTEMBER 1996

5.

1. ACCOUNTING POLICIES

Accounting Convention

The Accounts are prepared under the historical cost convention.

Depreciation

Depreciation of fixed assets is based on cost and is calculated on a straight line basis over the anticipated useful lives of the assets as follows:

Computer	Over 6 years
Motor Vans	Over 4 years
Motor Cars	Over 6 years
Fixtures and Fittings	Over 4, 6 or 10 years
Plant and Machinery	Over 4, 6 or 10 years

Stocks

Stocks are stated at the lower of cost and net realisable value as follows:

Cost incurred in bringing each product to its present location and condition:

Raw Materials	Purchase cost on a first-in, first-out basis
Finished Goods	Cost of direct materials and labour plus attributable overheads based on normal level of activity.

Net realisable value is based on estimated selling price, less further costs expected to be incurred to completion and disposal.

Research and Development

Research and development expenditure is written off in the year in which it is incurred.

Leasing and Hire Purchase Commitments

Assets obtained under finance leases and hire purchase contracts are capitalised in the Balance Sheet and are depreciated over their useful lives.

The interest element of the rental obligations is charged to Profit and Loss Account evenly over the period of the lease, and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on the straight line basis over the lease term.

Foreign Currencies

Assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the Balance Sheet date.

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the Profit and Loss Account.

Continued/

TREWAX MANUFACTURING LIMITED
NOTES TO THE ACCOUNTS - Continued
AT 30th SEPTEMBER 1996

6.

2. <u>TURNOVER</u>	<u>1996</u>	<u>1995</u>
	£	£
U.K.	2,150,782	1,958,889
Overseas	725,631	678,673
	<u>£ 2,876,413</u>	<u>£ 2,637,562</u>
	=====	=====

3. <u>OPERATING (LOSS)/PROFIT</u>	<u>1996</u>	<u>1995</u>
	£	£
This is stated after charging:		
Directors' Emoluments	110,541	103,752
Directors' Pension Contributions	23,853	19,876
Auditors' Remuneration	7,108	7,495
Depreciation	27,214	23,979
Hire of Equipment	3,670	2,447
	<u>=====</u>	<u>=====</u>

The emoluments of the Chairman excluding pension contributions were £38,568 (1995: £45,098). The emoluments of the highest paid Director were £42,841 (1995: £46,780). Other Directors' emoluments excluding pension contributions fell within the following ranges:

	No.	No.
£10,001 - £15,000	--	1
£25,001 - £30,000	1	--
	==	==

4. <u>STAFF COSTS</u>	<u>1996</u>	<u>1995</u>
	£	£
Wages and Salaries	529,793	483,086
Social Security Costs	48,414	43,219
Other Pension Costs	40,676	35,928
	<u>£ 618,883</u>	<u>£ 562,233</u>
	=====	=====

The average weekly number of employees during the year was made up as follows:

	No.	No.
Office and Management	20	22
Manufacturing	<u>14</u>	<u>13</u>
	34	35
	==	==

5. <u>INTEREST PAYABLE</u>	<u>1996</u>	<u>1995</u>
	£	£
Bank Overdraft	12,669	15,626
Finance Charges payable under Hire Purchase Contract	6,565	3,721
Other Interest Payable	<u>11,943</u>	<u>8,488</u>
	<u>£ 31,177</u>	<u>£ 27,835</u>
	=====	=====

TREWAX MANUFACTURING LIMITED
 NOTES TO THE ACCOUNTS - Continued
 AT 30th SEPTEMBER 1996

7.

6. TAXATION	1996 £	1995 £
Corporation Tax Repayable/(Payable) at 25%	£ 13,186 =====	£ (8,188) =====

7. TANGIBLE FIXED ASSETS

	Computers £	Motor Vehicles £	Fixtures and Fittings £	Plant & Machinery £	Total £
<u>Cost</u>					
At 1st October 1995	140,901	130,602	58,969	134,926	465,398
Additions	7,866	15,527	155	28,910	52,458
Disposals	(38,222)	(16,500)	(5,035)	(7,008)	(66,765)
At 30 September 1996	£ 110,545 =====	£ 129,629 =====	£ 54,089 =====	£ 156,828 =====	£ 451,091 =====
<u>Depreciation</u>					
At 1st October 1995	105,165	94,287	50,302	117,137	366,891
Charge for the Year	7,189	7,527	1,687	10,811	27,214
Disposals	(38,222)	(8,479)	(5,035)	(7,008)	(58,744)
At 30 September 1996	£ 74,132 =====	£ 93,335 =====	£ 46,954 =====	£ 120,940 =====	£ 335,361 =====
<u>Net Book Value</u>					
At 30 September 1996	£ 36,413 =====	£ 36,294 =====	£ 7,135 =====	£ 35,888 =====	£ 115,730 =====
At 30 September 1995	£ 35,736 =====	£ 36,315 =====	£ 8,667 =====	£ 17,789 =====	£ 98,507 =====

Included in the amounts for Computers, Fixtures and Fittings, Plant and Machinery and Motor Vehicles are the following amounts relating to assets acquired under hire purchase contracts and finance leases:

	Computers £	Motor Vehicles £	Fixtures & Fittings £	Plant & Machinery £
<u>Net Book Value</u>				
At 1 October 1995	£ 31,790 =====	£ 36,315 =====	£ 5,858 =====	£ -- =====
At 30 September 1996	£ 33,097 =====	£ 36,294 =====	£ 4,687 =====	£ 26,990 =====
Depreciation provided during the year	£ 5,984 =====	£ 6,611 =====	£ 1,171 =====	£ 1,920 =====

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