

J. CULLEN THERMALS LIMITED
DIRECTORS' REPORT AND ACCOUNTS

The Directors submit their report and the audited accounts of the company for the year ended 30th June 1990.

REVIEW OF THE BUSINESS

The company's principal activity during the Year was that of Thermal Insulation Contractors.

DIRECTORS

The directors of the company and their beneficial shareholdings in £1 Ordinary Shares during the year were as follows:

J. W. CULLEN	9220
W. C. HAYNES	30
V. DAY	500
S. CULLEN	250

FIXED ASSETS

Details of changes in the fixed assets of the company are shown in the notes accompanying the Balance Sheet.

EXPORTS

The company has not exported during the Year.

RESULTS

In view of the capital requirements of the Company, the Directors recommend that a dividend of £60000 be paid and that the unappropriated profits of £314523 be carried forward.

CLOSE COMPANY


The company is a close company within the provisions of the Income and Corporation Taxes Act 1970.

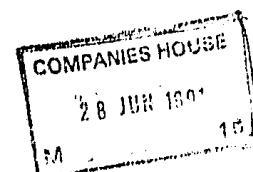
AUDITORS

A resolution to reappoint Paul Trodden & Co as auditors will be put to the members at the Annual General Meeting.

By order of the Board.

Date


J. W. CULLEN
Secretary



AUDITORS' REPORT TO THE MEMBERS OF
J. CULLEN THERMALS LIMITED

We have audited the financial statements in accordance with approved auditing standards except that the scope of the work was limited by the matters referred to below:

1. In common with many businesses of similar size and organisation, the company's system of control is dependent upon the close involvement of the directors who are also the shareholders. Where independent confirmation of the completeness of the accounting records was therefore not available, we have accepted assurances from the directors that all the company's transactions have been reflected in the records.
2. As we were not present at the physical stocktaking, we are unable to verify the valuation, existence and ownership of stock included in the Balance Sheet, as at 30th June 1990 of £7,500 and at 30th June 1989 of £30,000.

Subject to the above, in our opinion the financial statements which have been prepared under the historical cost convention, give a true and fair view of the state of the affairs of the company at 30th June 1990 and of the results and source and application of funds for the year then ended and comply with the Companies Act 1985.

Birmingham

PAUL TRODDEN & CO
Chartered Accountants

J. CULLEN THERMALS LIMITED

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 1990

	Notes	£	£	Year Ended 30.6.1989 £
Turnover	2		1616568	1126027
Change in work in progress			(22500)	13800
			<u>1594068</u>	<u>1139827</u>
Raw Materials and Subcontractors		614688		326901
Wages	4	317314		289368
Employees Travelling & Subsistence		13901		17721
Plant Hire		51493		32798
			<u>997396</u>	<u>666788</u>
			<u>596672</u>	<u>473039</u>
Staff Costs	4	167040		158989
Depreciation and (Profit)/Loss on Disposal of Assets		17974		11156
Other Operating Charges		207576		196882
			<u>392590</u>	<u>367027</u>
Operating Profit	3		204082	106012
Interest Payable/ (Receivable)	5		(8682)	(1662)
			<u>212764</u>	<u>107674</u>
Dividend			60000	60000
			<u>152764</u>	<u>47674</u>
Corporation Tax on Profit	6		67255	33747
Profit after Taxation			<u>85509</u>	<u>13927</u>
Unappropriated Profits brought forward			229014	215087
Unappropriated Profits carried forward			<u>314523</u>	<u>229014</u>

J. CULLEN THERMALS LIMITED
BALANCE SHEET AS AT 30 JUNE 1990

	Notes	£	£	Year Ended 30.6.89 £
Fixed Assets:				
Tangible Assets:	7		51671	33470
Current Assets:			-----	-----
Stocks	8	7500		30000
Debtors	9	486874		372584
Cash at Bank and in Hand		135178		64122
		<u>629552</u>		<u>466706</u>
Creditors: amounts falling due within one year	10	277962		239095
		-----		-----
Net Current Assets			351590	227611
Total Assets less Current Liabilities			<u>403261</u>	<u>261081</u>
Creditors: amounts falling due after more than 1 year				
Obligations under Hire Purchase Contracts	11		18860	6391
			<u>384401</u>	<u>254690</u>
			=====	=====
Capital and Reserves				
Called up Share Capital	13	10000		10000
Unappropriated Profits		314523		229014
Directors' Loan Accounts		59878		15676
		<u>384401</u>		<u>254690</u>
			=====	=====

In preparing these modified accounts
a) We have relied upon the exemptions for individual accounts
under section 247 of the Companies Act 1985.
b) We have done so on the grounds that the Company is entitled
to the benefit of those exemptions as a small company.

J. W. CULLEN
V. DAY

V Day
Directors

Date

J. CULLEN THERMALS LIMITED
STATEMENT OF SOURCE AND APPLICATION OF FUNDS

FOR THE YEAR ENDED 30 JUNE 1990

	£	£	Year Ended 30.6.1989 £
Source of funds:			
Profit before taxation	212764		107674
Adjustment for items not involving the movement of funds:			
Depreciation and (Profit)/Loss on disposal of assets	17974		11156
Total generated by operations	<u>230738</u>		<u>118830</u>
Funds from other sources:			
Increase in obligations under Hire Purchase	20890		-
Proceeds on disposal of Fixed Assets	6750		-
	<u>258378</u>		<u>118830</u>
Application of Funds:			
Purchase of tangible fixed assets	42925		7833
Hire Purchase Instalments Paid	8421		2209
Corporation Tax Paid	44082		40312
Dividends	60000		60000
	<u>155428</u>		<u>110354</u>
Working Capital Increase	<u>102950</u>		<u>8476</u>
Components of increase/(decrease) in working capital:			
Stocks	(22500)		13800
Debtors	114290		113518
Creditors	(116046)		(64475)
	<u>(24256)</u>		<u>62843</u>
Movement in net liquid funds:			
Cash at Bank and In Hand	127206		(54367)
	<u>102950</u>		<u>8476</u>

J. CULLEN THERMALS LIMITED
NOTES TO THE ACCOUNTS ACCOMPANYING AND FORMING
PART OF THE BALANCE SHEET AT 30 JUNE 1990

1. Accounting Policies

Accounting Convention

The accounts are prepared under the historical cost convention.

Depreciation

Depreciation is provided on all tangible fixed assets excluding Freehold Property on the reducing balance basis as follows:

Plant and Equipment	25%	per annum
Fixtures and Fittings	25%	"
Motor Vehicles	25%	"

Stocks

Stocks and work in progress is stated at the lower of prime cost, including overheads, and net realisable value as follows:

Net realisable value is based on estimated selling price, less further costs expected to be incurred to completion and disposal.

Deferred Taxation

Deferred taxation is disclosed on the deferral method on all short and long term timing differences.

Hire Purchase Commitments

Assets obtained under hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives.

The interest element of the rental obligations is charged to profit and loss account over the period of the rental, and represents a constant proportion of the balance of capital repayments outstanding.

J. CULLEN THERMALS LIMITED
 NOTES TO THE ACCOUNTS ACCOMPANYING AND FORMING
 PART OF THE BALANCE SHEET AT 30 JUNE 1990

2. Turnover

Turnover represents the invoiced amount of goods sold (stated net of value added tax).

3. Operating Profit

Year Ended
30.6.89

£ £

a) This is stated after charging:

Directors' Remuneration (see below)	129074	128030
Auditors' Remuneration	600	500
	=====	=====

b) Directors' Remuneration

The emoluments of the Chairman, excluding pension contributions, were £41460 (Year ended 30 June 1989 £50200).

4. Staff costs

Wages and Salaries	445009	412359
Social Security Costs	39345	35998
	<u>484354</u>	<u>448357</u>

The average weekly number of employees during the year was made up as follows:

	No.	No.
Office and Management	5	5
Manufacturing	26	30
	<u>31</u>	<u>35</u>

5. Interest and Charges Payable/(Receivable)

Bank Overdraft Interests and charges payable	745	194
Bank Deposit Interest Received	(11457)	(3054)
Hire Purchase Interests	2030	1198
	<u>(8682)</u>	<u>(1662)</u>

J. CULLEN THERMALS LIMITED
NOTES TO THE ACCOUNTS ACCOMPANYING AND FORMING
PART OF THE BALANCE SHEET AT 30 JUNE 1990

		Year Ended 30.6.89
	£	£
6. Corporation Tax on Profit		
Under/(Over) provision in previous year	3293	5267
Corporation Tax on profits for the Year	63962	28480
	<u>67255</u>	<u>33747</u>
	=====	=====

7. Tangible Fixed Assets

	<u>Plant and Equipment</u>	<u>Fixtures & Fittings</u>	<u>Motor Vehicles</u>	<u>Total</u>
	£	£	£	£
Cost:				
At 1 July 1989	51114	25646	15695	92455
Additions	-	-	42925	42925
Disposals	-	-	(13345)	(13345)
	<u>-----</u>	<u>-----</u>	<u>-----</u>	<u>-----</u>
At 30 June 1990	51114	25646	45275	122035
	<u>-----</u>	<u>-----</u>	<u>-----</u>	<u>-----</u>
Depreciation:				
At 1 July 1989	34445	17003	7537	58985
Provided during the Year	4167	2160	10890	17217
Disposals	-	-	(5838)	(5838)
	<u>-----</u>	<u>-----</u>	<u>-----</u>	<u>-----</u>
At 30 June 1990	38612	19163	12589	70364
	<u>-----</u>	<u>-----</u>	<u>-----</u>	<u>-----</u>
Net book value at 30 June 1990	12502	6483	32686	51671
	<u>-----</u>	<u>-----</u>	<u>-----</u>	<u>-----</u>

J. CULLEN THERMALS LIMITED
 NOTES TO THE ACCOUNTS ACCOMPANYING AND FORMING
 PART OF THE BALANCE SHEET AT 30 JUNE 1990

8. Stocks

	<u>Book Value and Replacement Cost</u>	
		Year Ended
		30.6.89
	£	£
Raw Materials and work in progress	7500	30000
	=====	=====

9. Debtors

Trade Debtors	453874	340011
Prepayments and accrued income	3000	5081
Income Tax Repayable	-	262
Sundry Debtors	30000	27230
	<u>486874</u>	<u>372584</u>

10. Creditors: amounts falling due within one year

Bank Overdrafts (Secured)	4347	60497
Trade Creditors	163327	126135
Value Added Tax	41069	7021
Corporation Tax	51652	28480
Other taxes and social security costs	15817	15812
Accruals	1750	1150
	<u>277962</u>	<u>239095</u>

J. CULLEN THERMALS LIMITED
NOTES TO THE ACCOUNTS ACCOMPANYING AND FORMING
PART OF THE BALANCE SHEET AT 30 JUNE 1990

11. Obligations under Hire Purchase Contracts.

	£
Year ending 30 June 1991	6963
and after	11897
	<u>18860</u>

12. Deferred Taxation

Deferred taxation has not been provided in the accounts, and the potential amounts of a Corporation Tax Rate of 25% are as follows:

	Year Ended 30.6.89
	£
Capital Allowances in advance of depreciation	- 1134
	<u>=====</u>

13. Share Capital

	<u>Authorised</u>		<u>Allotted, called up and fully paid</u>	
	No.	1989 No.	£	1989 £
Ordinary Shares of £1 each	10000	10000	10000	10000
	<u>=====</u>	<u>=====</u>	<u>=====</u>	<u>=====</u>