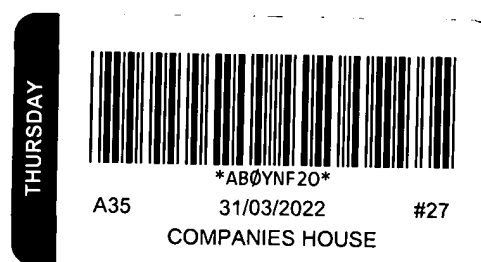


Group Strategic Report, Report of the Directors and  
Consolidated Financial Statements for the Year Ended 30 September 2021  
for  
National Federation of Self Employed and  
Small Businesses Limited

Haines Watts  
Statutory Auditor  
3rd Floor Pacific Chambers  
11-13 Victoria Street  
Liverpool  
Merseyside  
L2 5QQ



National Federation of Self Employed and  
Small Businesses Limited

Contents of the Consolidated Financial Statements  
for the Year Ended 30 September 2021

	Page
Company Information	1
Group Strategic Report	2
Report of the Directors	5
Report of the Independent Auditors	7
Consolidated Statement of Comprehensive Income	10
Consolidated Balance Sheet	11
Company Balance Sheet	12
Consolidated Statement of Changes in Equity	13
Company Statement of Changes in Equity	14
Consolidated Cash Flow Statement	15
Notes to the Consolidated Cash Flow Statement	16
Notes to the Consolidated Financial Statements	17

National Federation of Self Employed and  
Small Businesses Limited

Company Information  
for the Year Ended 30 September 2021

**DIRECTORS:**

M H Cherry  
M G McTague  
P B C Davys  
G Lovatt  
A L Lay  
M D Ulyatt  
T Lockwood  
S J T Askew  
O A Odeniyi  
A North  
M E McKenzie

**REGISTERED OFFICE:**

Sir Frank Whittle Way  
Blackpool Business Park  
Blackpool  
Lancashire  
FY4 2FE

**REGISTERED NUMBER:**

01263540

**AUDITORS:**

Haines Watts  
Statutory Auditor  
3rd Floor Pacific Chambers  
11-13 Victoria Street  
Liverpool  
Merseyside  
L2 5QQ

National Federation of Self Employed and  
Small Businesses Limited

Group Strategic Report  
for the Year Ended 30 September 2021

The directors present their strategic report of the company and the group for the year ended 30 September 2021.

**REVIEW OF BUSINESS**

The principal activity of the National Federation of Self Employed and Small Businesses Limited (the Federation) continues to be that of the promotion and furtherance of the interests of persons who are self-employed, direct or control small businesses, and the provision of a national voice and platform for such persons.

The results for the group (FSB) show a surplus for the financial year of £1.7m (2020: surplus £0.7m). This is after accounting for an unrealised gain of £0.45m resulting from an increase in the carrying value of investments (2020: unrealised gain of £0.06m). Income from subscriptions and joining fees, which provided 97% of the group's income (2020: 97%) amounted to £25.9m (2020: £26.1m). General reserves increased to £18.3m (2020: £16.6m) and the net cash inflow from operating activities was £1.6m (2020: £1.0m).

The consolidated financial statements include the results of its three subsidiary companies; FSB Publications Limited, the principal activity of which is the publication of First Voice magazine, F.S.B. (Member Services) Limited, which arranges additional benefits on behalf of FSB members and FSB Recruitment Limited, which provides recruitment services for FSB.

FSB is organised across the UK through geographical areas in the devolved nations and English regions. As well as UK-wide events and campaigns, local events and campaigns are delivered throughout these regions and nations to engage with members and create a real small business community.

Throughout the year, FSB also publishes First Voice magazine and policy reports and digital content that raises awareness of issues that affect small businesses and the self-employed to a range of key audiences. This is founded on robust research of its members' opinions and experiences, and often results in successfully influencing Government policy.

A crucial aim of FSB's campaigns is to engage with policy-makers as well as delivering marketing campaigns to drive the business forward. Over the last financial year, FSB campaigned on numerous important issues that affect its members, not least ensuring that government support continued for as many members as possible that were affected by the national coronavirus pandemic.

FSB ran the Recovery Ready campaign in August and September 2021. Recovery Ready was about highlighting everything FSB had done to support small businesses and the self-employed throughout the pandemic and to show that when other support came to an end, FSB would still be there, supporting small business and the self-employed with our events, networking, benefits and lobbying, and this campaign ensured that our members were recovery ready.

FSB Scotland delivered a Scottish Parliament election campaign from December 2020, with the publication of the manifesto, up until elections day in May 2021. The campaign aimed to ensure that small business issues were at the centre of public policy debate. As Scotland's leading voice for small businesses, FSB was obliged to quickly step into action to protect Scotland's independent and local business community which was hit hard by the coronavirus pandemic. To give these businesses the best chance of recovery, FSB Scotland had to ensure decision-makers at Holyrood considered their interests at every turn. FSB Scotland met with key-decision makers across Scotland's political spectrum. In parallel, FSB produced a short digital manifesto: From Recovery to Prosperity. The campaign included media relations work, online interviews with the party leaders discussing FSB Scotland's key policy proposals and a personalised e-mailshot to all mainstream candidates, with tailored information about small businesses in the area they stood in, alongside social media cards for candidates to signal their support for small business recovery.

FSB Northern Ireland delivered the Festive Fortnight campaign in December 2020. This campaign was sensitively managed in the run up to Christmas, to encourage people to continue to support small, independent businesses. This campaign had to be particularly nimble given sensitivity around lockdown restrictions and an increasingly uncertain landscape. All Northern Ireland political parties backed the campaign, and it received significant coverage across Northern Ireland print and broadcast media.

National Federation of Self Employed and  
Small Businesses Limited

Group Strategic Report  
for the Year Ended 30 September 2021

FSB Northern Ireland collaborated with Ulster University Business School to deliver the Back to the Start-up campaign in March 2021. The campaign aimed to change the mindset in Northern Ireland, enabling a greater entrepreneurial culture, to overturn traditionally poor rates of business births. Coverage was achieved across Northern Ireland's business press, and an interview was broadcast on flagship radio programme 'Inside Business'. FSB's marketing team also contributed by creating a campaign page and graphics to be used on social. Following the initial launch, the campaign has now progressed to the next stage with FSB and Ulster University Business School continuing to work with stakeholders, with a view to providing a practical offering to increase the rate of business start-ups in Northern Ireland.

## **PRINCIPAL RISKS AND UNCERTAINTIES**

The responsibility for risk management and the internal control environment resides with the Board of Directors. FSB has a senior management team, subsidiary companies and various committees reporting to the Board of Directors, that control and manage various activities, identifying on an on-going basis any potential risks faced by the organisation and proposing solutions to mitigate these.

The list below includes the principal risks that may impact the company achieving its strategic objectives. The list does not include all of the risks faced by the company, nor does it list the risks in order of priority.

## **STRATEGY**

FSB's purpose is to help smaller businesses survive through these difficult times and ultimately achieve their ambitions. The group's vision is to be recognised as the most influential and trusted organisation representing the voice of all small businesses, in every region and nation of the UK. FSB's strategy is to continue to pursue the corporate objectives (to be fully representative of the whole UK small business community, to provide support, advice and practical solutions to our community of members, to advocate on behalf of small businesses and the self-employed, providing a powerful voice heard by Governments and key decision makers, and to create a financial climate which ensures best value for members and safeguards FSB for the future).

FSB takes seriously all issues with regard to recycling and the environment. Within the organisation there is an active preference towards recycling wherever possible and minimising any impact on the environment. Internally there has been a move to reduce the use of paper and aim for a paperless office environment, together with investment in virtual meeting technology to reduce overall travel requirements. Communications with members, including membership renewal and publications, are also now being distributed digitally. FSB is aiming to increase digital consumption of its First Voice magazine content whilst reducing print circulation. We also look towards best practise in terms of refurbishment projects on our property, and adopting energy saving options wherever possible.

The organisation's strategy for growth is underpinned by excellence in representation and service, and ongoing development of relevant products and services to enhance the experience of members, improve retention levels and attract growing numbers of new members.

## **BUSINESS INTERRUPTION AS A RESULT OF COVID-19**

Business disruption due to the COVID-19 pandemic has provided the group with a present and future risk to consider. The group has taken steps to ensure the safety of its employees and stakeholders, and to ensure that it remains able to operate efficiently and effectively. The directors have assessed the potential impact on income and costs of a range of possible scenarios relating to the evolving Covid-19 situation. The directors have developed business plans to address this risk, which will continue to be monitored closely. It is their opinion that the group is sufficiently resilient to prosper through this difficult period.

## **ECONOMIC CONDITIONS**

The company operates in a competitive industry, and its ability to attract and retain members may be impacted by economic conditions, business confidence and the behaviour of competitors. The Board of Directors reviews performance and ensures that management is focused on key priorities to mitigate this risk, including enhancing the range of services offered to members, maintaining excellence in service and ensuring prices are competitive.

## **BRAND AND REPUTATION**

The organisation is non-political, engaged in representing and promoting the interests of its members. Failure to meet the expectations of members may impact on the brand and reputation and member loyalty. The Board of Directors determine that procedures are in place to ensure that its non-political position and service level expectations are not compromised.

National Federation of Self Employed and  
Small Businesses Limited

Group Strategic Report  
for the Year Ended 30 September 2021

**TREASURY MEASUREMENT**

The group has £21.9m cash and £4.4m investment balances as at 30 September 2021 and changes in investment conditions may expose the company to risks of poor returns. The company invests its funds for a combination of liquidity and returns, ensuring that cash is deposited on varying terms and with various financial institutions, and that investments are made into mixed portfolios with long term rather than short term growth aims.

**KEY PERFORMANCE INDICATORS**

The directors consider the surplus or deficit on ordinary activities before taxation to be the main financial KPI for the business, and monitor a range of non-financial KPIs, the principal ones being as follows:

- Membership numbers
- New member numbers
- Member retention

**ON BEHALF OF THE BOARD:**



M H Cherry OBE  
Director

Date: 8TH DECEMBER 2021

National Federation of Self Employed and  
Small Businesses Limited

Report of the Directors  
for the Year Ended 30 September 2021

The directors present their report with the financial statements of the company and the group for the year ended 30 September 2021.

**DIRECTORS**

The directors shown below have held office during the whole of the period from 1 October 2020 to the date of this report.

M H Cherry  
M G McTague  
P B C Davys  
G Lovatt  
A L Lay  
M D Ulyatt  
S J T Askew  
T Lockwood

Other changes in directors holding office are as follows:

I D O'Donnell – resigned 15.03.21  
O A Odeniyi – appointed 07.04.21  
A North – appointed 07.04.21  
M E McKenzie – appointed 07.04.21

**QUALIFYING THIRD PARTY INDEMNITY PROVISIONS**

The company has in place professional indemnity and management liability insurance which covers the directors during the year and up to the date of signing the financial statements.

**FUTURE DEVELOPMENTS**

The Board of Directors continues to progress a programme of modernisation to enable the group to continue to provide excellent representation and service to members from the whole UK smaller business community. This programme involves continuous improvement in all areas of the group's operations, including enhancements to services offered and developments in communication.

**EMPLOYEE INVOLVEMENT**

The group has continued its practice of keeping employees informed of matters affecting them as employees and the financial and economic factors affecting the performance of the group. This is achieved through departmental meetings and presentations to all employees.

Applications for employment by disabled persons are given full and fair consideration for all vacancies in accordance with their particular aptitudes and abilities. In the event of employees becoming disabled, every effort is made to retain them in order that the employment with the group may continue.

It is the policy of the group that training, career development and promotion opportunities should be available to all employees.

**STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Group Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the surplus or deficit of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.


**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

**AUDITORS**

The auditors, Haines Watts, will be proposed for re-appointment at the forthcoming Annual General Meeting.

**ON BEHALF OF THE BOARD:**

  
.....  
M H Cherry OBE  
Director

Date: 8TH DECEMBER 2021



## Report of the Independent Auditors to the Members of

### National Federation of Self Employed and Small Businesses Limited

#### **Opinion**

We have audited the financial statements of National Federation of Self Employed and Small Businesses Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 30 September 2021 which comprise the Consolidated Statement of Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Cash Flow Statement and Notes to the Consolidated Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company affairs as at 30 September 2021 and of the group's surplus for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate, or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

However, not all future events or conditions can be predicted. The COVID-19 viral pandemic is one of the most significant economic events for the UK with unprecedented levels of uncertainty of outcomes. It is therefore difficult to evaluate all of the potential implications on the company's trade, customers, suppliers and wider economy. The Directors' view on the impact of COVID-19 is disclosed in the Group Strategic Report.

#### **Other information**

The directors are responsible for the other information. The other information comprises the information in the Group Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

## Report of the Independent Auditors to the Members of

### National Federation of Self Employed and Small Businesses Limited

#### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of directors**

As explained more fully in the Statement of Directors' Responsibilities set out on page six, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### **Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We obtained an understanding of the legal and regulatory frameworks applicable to the group's financial statements or that had a fundamental effect on the operations of the group. We determined that the most significant laws and regulations included, but were not limited to, United Kingdom Generally Accepted Accounting Practice, Companies Act 2006, distributable profits legislation and tax legislation. We assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statements items. Our tests including agreeing the financial statement disclosures to underlying supporting documentation, enquiries with management and review of correspondence with external legal advisors.

Report of the Independent Auditors to the Members of

National Federation of Self Employed and  
Small Businesses Limited

We assessed the susceptibility of the group's financial statements to material misstatement including how fraud might occur. Audit procedures performed by the engagement team included:

- Identifying and assessing the design effectiveness of controls management has in place to prevent and detect fraud;
- Inquiring of management and those charged with governance about any known actual, suspected or alleged fraud;
- Understanding how those charged with governance considered and addressed the potential for override of controls or other inappropriate influence over the financial reporting process;
- Challenging assumptions and judgements made by management in its significant accounting estimates; and
- Identifying and testing journal entries, in particular any journal entries with unusual characteristics or posted by senior management.

Our audit did not identify any significant matters relating to the detection of irregularities including fraud. However, despite the audit being planned and conducted in accordance with ISAs (UK) there remains an unavoidable risk that material misstatements in the financial statements may not be detected owing to inherent limitations of the audit, and that by their very nature, any such instances of fraud or irregularity likely involve collusion, forgery, intentional misrepresentations, or the override of internal controls.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Auditors.

**Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Mr Michael Forshaw (Senior Statutory Auditor)  
for and on behalf of Haines Watts  
Statutory Auditor  
3rd Floor Pacific Chambers  
11-13 Victoria Street  
Liverpool  
Merseyside  
L2 5QQ

Date: ..... 8/12/2021

National Federation of Self Employed and  
Small Businesses Limited

Consolidated Statement of Comprehensive Income  
for the Year Ended 30 September 2021

	Notes	30.9.21 £	30.9.20 £
<b>TURNOVER</b>		<b>25,859,398</b>	<b>26,104,478</b>
Cost of sales		<u>2,376,637</u>	<u>2,567,819</u>
<b>GROSS SURPLUS</b>		<b>23,482,761</b>	<b>23,536,659</b>
Administrative expenses		<u>22,986,554</u>	<u>23,895,246</u>
		496,207	(358,587)
Other operating income		<u>710,335</u>	<u>785,757</u>
<b>OPERATING SURPLUS</b>	4	<b>1,206,542</b>	<b>427,170</b>
Unrealised gain on investment	5	<u>451,029</u>	<u>64,752</u>
		1,657,571	491,922
Interest receivable and similar income		<u>78,673</u>	<u>155,840</u>
<b>SURPLUS BEFORE TAXATION</b>		<b>1,736,244</b>	<b>647,762</b>
Tax on surplus	6	<u>(10,593)</u>	<u>97,006</u>
<b>SURPLUS FOR THE FINANCIAL YEAR</b>		<b>1,725,651</b>	<b>744,768</b>
<b>OTHER COMPREHENSIVE INCOME</b>		<u>-</u>	<u>-</u>
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		<b><u>1,725,651</u></b>	<b><u>744,768</u></b>
Surplus attributable to: Owners of the parent		<u>1,725,651</u>	<u>744,768</u>
Total comprehensive income attributable to: Owners of the parent		<u>1,725,651</u>	<u>744,768</u>

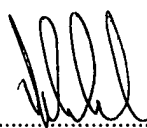
The notes form part of these financial statements

National Federation of Self Employed and  
Small Businesses Limited (Registered number: 01263540)

Consolidated Balance Sheet  
30 September 2021

	Notes	30.9.21 £	30.9.20 £
<b>FIXED ASSETS</b>			
Intangible assets	8	-	16,636
Tangible assets	9	5,040,994	4,745,398
Investments	10	-	-
		<u>5,040,994</u>	<u>4,762,034</u>
<b>CURRENT ASSETS</b>			
Debtors	11	1,045,246	956,936
Investments	12	4,382,216	3,931,187
Cash at bank		<u>21,891,465</u>	<u>20,760,130</u>
		<u>27,318,927</u>	<u>25,648,253</u>
<b>CREDITORS</b>			
Amounts falling due within one year	13	<u>13,777,832</u>	<u>13,639,545</u>
<b>NET CURRENT ASSETS</b>		<u>13,541,095</u>	<u>12,008,708</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>18,582,089</u>	<u>16,770,742</u>
<b>PROVISIONS FOR LIABILITIES</b>	16	<u>262,621</u>	<u>176,925</u>
<b>NET ASSETS</b>		<u>18,319,468</u>	<u>16,593,817</u>
<b>RESERVES</b>			
Profit and loss account	17	<u>18,319,468</u>	<u>16,593,817</u>
		<u>18,319,468</u>	<u>16,593,817</u>

The financial statements were approved by the Board of Directors on 8TH DECEMBER 2021 and were signed on its behalf by:

  
.....  
M H Cherry OBE  
Director


The notes form part of these financial statements

**National Federation of Self Employed and  
Small Businesses Limited (Registered number: 01263540)**

**Company Balance Sheet  
30 September 2021**

	Notes	30.9.21 £	30.9.20 £
<b>FIXED ASSETS</b>			
Intangible assets	8	-	16,636
Tangible assets	9	5,040,994	4,744,031
Investments	10	<u>2,101</u>	<u>2,101</u>
		5,043,095	4,762,768
<b>CURRENT ASSETS</b>			
Debtors	11	3,395,992	3,083,088
Investments	12	4,382,216	3,931,187
Cash at bank		<u>21,605,553</u>	<u>20,457,672</u>
		29,383,761	27,471,947
<b>CREDITORS</b>			
Amounts falling due within one year	13	<u>16,134,375</u>	<u>15,719,481</u>
<b>NET CURRENT ASSETS</b>		<u>13,249,386</u>	<u>11,752,466</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		18,292,481	16,515,234
<b>PROVISIONS FOR LIABILITIES</b>	16	<u>262,621</u>	<u>176,925</u>
<b>NET ASSETS</b>		<u>18,029,860</u>	<u>16,338,309</u>
<b>RESERVES</b>			
Profit and loss account	17	<u>18,029,860</u>	<u>16,338,309</u>
		<u>18,029,860</u>	<u>16,338,309</u>
<b>Company's profit for the financial year</b>		<u>1,691,551</u>	<u>729,172</u>

The financial statements were approved by the Board of Directors on 8TH DECEMBER 2021 and were signed on its behalf by:

X   
M H Cherry OBE  
Director

The notes form part of these financial statements

National Federation of Self Employed and  
Small Businesses Limited

Consolidated Statement of Changes in Equity  
for the Year Ended 30 September 2021

	<b>Retained earnings £</b>	<b>Total equity £</b>
<b>Balance at 1 October 2019</b>	15,849,049	15,849,049
<b>Changes in equity</b>		
Total comprehensive income	<u>744,768</u>	<u>744,768</u>
<b>Balance at 30 September 2020</b>	<u>16,593,817</u>	<u>16,593,817</u>
<b>Changes in equity</b>		
Total comprehensive income	<u>1,725,651</u>	<u>1,725,651</u>
<b>Balance at 30 September 2021</b>	<u><u>18,319,468</u></u>	<u><u>18,319,468</u></u>

The notes form part of these financial statements

National Federation of Self Employed and  
Small Businesses Limited

Company Statement of Changes in Equity  
for the Year Ended 30 September 2021

	<b>Retained earnings £</b>	<b>Total equity £</b>
<b>Balance at 1 October 2019</b>	15,609,137	15,609,137
<b>Changes in equity</b>		
Total comprehensive income	<u>729,172</u>	<u>729,172</u>
<b>Balance at 30 September 2020</b>	<u>16,338,309</u>	<u>16,338,309</u>
<b>Changes in equity</b>		
Total comprehensive income	<u>1,691,551</u>	<u>1,691,551</u>
<b>Balance at 30 September 2021</b>	<u><u>18,029,860</u></u>	<u><u>18,029,860</u></u>

The notes form part of these financial statements



**National Federation of Self Employed and  
Small Businesses Limited**

**Consolidated Cash Flow Statement  
for the Year Ended 30 September 2021**

	Notes	30.9.21 £	30.9.20 £
<b>Cash flows from operating activities</b>			
Cash generated from operations	1	1,566,053	1,010,586
Tax received		<u>60,405</u>	<u>22,863</u>
<b>Net cash from operating activities</b>		<u>1,626,458</u>	<u>1,033,449</u>
<b>Cash flows from investing activities</b>			
Purchase of intangible fixed assets		-	-
Purchase of tangible fixed assets		(574,666)	(120,788)
Sale of tangible fixed assets		870	-
Interest received		<u>78,673</u>	<u>155,840</u>
<b>Net cash from investing activities</b>		<u>(495,123)</u>	<u>35,052</u>
<b>Increase in cash and cash equivalents</b>		<b>1,131,335</b>	<b>1,068,501</b>
<b>Cash and cash equivalents at beginning of year</b>	2	<u>20,760,130</u>	<u>19,691,629</u>
<b>Cash and cash equivalents at end of year</b>	2	<u><u>21,891,465</u></u>	<u><u>20,760,130</u></u>

The notes form part of these financial statements

**National Federation of Self Employed and  
Small Businesses Limited**

**Notes to the Consolidated Cash Flow Statement  
for the Year Ended 30 September 2021**

**1. RECONCILIATION OF SURPLUS BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS**

	<b>30.9.21</b>	<b>30.9.20</b>
	<b>£</b>	<b>£</b>
Surplus- before taxation	<b>1,736,244</b>	647,762
Depreciation charges	<b>278,201</b>	334,878
Profit on disposal of fixed assets	-	-
Amortisation charges	<b>16,638</b>	24,161
Unrealised gain on investment	<b>(451,029)</b>	(64,752)
Finance income	<b>(78,673)</b>	(155,840)
	<b>1,501,381</b>	786,209
Decrease in trade and other debtors	<b>1,050</b>	185,915
Increase in trade and other creditors	<b>63,622</b>	38,462
<b>Cash generated from operations</b>	<b><u>1,566,053</u></b>	<b><u>1,010,586</u></b>

**2. CASH AND CASH EQUIVALENTS**

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

**Year ended 30 September 2021**

	<b>30.9.21</b>	<b>1.10.20</b>
	<b>£</b>	<b>£</b>
Cash and cash equivalents	<b><u>21,891,465</u></b>	<b><u>20,760,130</u></b>

**Year ended 30 September 2020**

	<b>30.9.20</b>	<b>1.10.19</b>
	<b>£</b>	<b>£</b>
Cash and cash equivalents	<b><u>20,760,130</u></b>	<b><u>19,691,629</u></b>

National Federation of Self Employed and  
Small Businesses Limited

Notes to the Consolidated Financial Statements  
for the Year Ended 30 September 2021

1. **GENERAL INFORMATION**

The company is a private company limited by guarantee without share capital (Co No 01263540) and is incorporated in England and Wales. The address of the registered office is Sir Frank Whittle Way, Blackpool Business Park, Blackpool, Lancashire, FY4 2FE.

2. **ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The accounts of the subsidiaries FSB Publications Limited, F.S.B. (Member Services) Limited and FSB Recruitment Limited have been prepared on a going concern basis. This has only been possible as a result of the Federation's continued contractual arrangements with these businesses.

The financial statements are prepared in sterling, which is the functional currency of the group. Monetary amounts in these financial statements are rounded to the nearest £.

**Basis of consolidation**

The consolidated financial statements of the Federation (which include Federation offices, regions and committees) include the financial statements of FSB Publications Limited, F.S.B. (Member Services) Limited and FSB Recruitment Limited, all being 100% owned subsidiaries of the Federation.

**Critical accounting judgements and key sources of estimation uncertainty**

There are no key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

**Turnover**

Turnover comprises membership subscriptions.

Membership subscriptions, on receipt, are deferred and released to income over the period to which the membership relates.

**Other operating income**

Other operating income relates to commissions received from service providers which are recognised in the period in which they are earned.

**Interest income**

Interest income is recognised in the consolidated statement of comprehensive income using the effective interest method.

**Intangible fixed assets**

Geographical Recruitment Areas acquired by FSB Recruitment Limited have been amortised over their expected useful economic lives as determined by the Directors. The useful economic lives of the Areas will vary depending upon a number of factors including location and size. The Areas are amortised on a straight line basis over periods of between three and six years.

Intangible fixed assets are stated at cost less accumulated amortisation. Amortisation is provided at rates calculated using the straight-line method, to write off the cost of the fixed assets over their expected useful lives.

Goodwill  
Computer software

3 - 6 years Straight line basis  
3 years Straight line basis

## 2. ACCOUNTING POLICIES – continued

### **Tangible fixed assets**

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided at rates calculated to write off the cost of fixed assets over their expected useful lives.

Freehold and long leasehold buildings	50 years	Straight line basis
Motor vehicles	4 years	Straight line basis
Fixtures, fittings and office equipment	5 years	Straight line basis
Computer equipment	3 years	Straight line basis

### **Investments**

The company has investments, in discretionary managed portfolio funds, and as these are considered by the directors to be readily convertible into cash in the short term, they are held under current assets in the financial statements.

The unrealised gains and losses on these investments are included in the consolidated income statement.

### **Debtors**

Short term debtors are measured at transaction price, less any impairment.

### **Cash and cash equivalents**

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 12 months.

### **Creditors**

Short term creditors are measured at the transaction price. Other financial liabilities, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

### **Financial instruments**

The group only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors.

### **Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Consolidated Statement of Comprehensive Income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

### **Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

**2. ACCOUNTING POLICIES – continued**

**Pension costs and other post-retirement benefits**

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to profit or loss in the period to which they relate.

**Operating leases**

Rentals applicable to operating leases, where substantially all of the benefits and risks of ownership remain with the lessor, are charged against profit on a straight line basis over the period of the lease.

**Going concern**

The Directors have reviewed and considered relevant information, including the annual budget and future cash flows for the group in making their assessment. In particular, in response to the COVID-19 pandemic, the Directors have tested their group cash flow analysis to take into account the impact on their business of possible scenarios brought on by the impact of COVID-19, alongside the measures that they can take to mitigate the impact. Based on these assessments, given the measures that could be undertaken to mitigate the current adverse conditions, and the current resources available, the Directors have concluded that they can continue to adopt the going concern basis in preparing the annual report and accounts.

**National Federation of Self Employed and  
Small Businesses Limited**

**Notes to the Consolidated Financial Statements - continued  
for the Year Ended 30 September 2021**

**3. EMPLOYEES AND DIRECTORS**

Staff costs, excluding directors' remuneration, were as follows:

	<b>30.9.21</b>	<b>30.9.20</b>
	<b>£</b>	<b>£</b>
Wages and salaries	<b>8,715,348</b>	<b>8,605,646</b>
Social security costs	<b>899,978</b>	<b>882,048</b>
Other pension costs	<b>479,640</b>	<b>492,222</b>
	<b><u>10,094,966</u></b>	<b><u>9,979,916</u></b>

The average monthly number of employees excluding directors during the year was as follows:

	<b>30.9.21</b>	<b>30.9.20</b>
Head office	<b>55</b>	<b>53</b>
Press and parliamentary offices	<b>41</b>	<b>43</b>
Regions	<b>56</b>	<b>58</b>
Recruitment	<b>54</b>	<b>50</b>
Member Services	<b>7</b>	<b>7</b>
	<b><u>213</u></b>	<b><u>211</u></b>

	<b>30.9.21</b>	<b>30.9.20</b>
	<b>£</b>	<b>£</b>
Directors' remuneration	<b><u>312,171</u></b>	<b><u>317,631</u></b>

Information regarding the highest paid director is as follows:

	<b>30.9.21</b>	<b>30.9.20</b>
	<b>£</b>	<b>£</b>
Emoluments etc.	<b><u>65,000</u></b>	<b><u>65,000</u></b>

No retirement benefits were accruing for directors (2020 – nil) in respect of defined contribution pension schemes.

All directors and certain senior employees who have authority and responsibility for planning, directing and controlling the activities of the group are considered to be key management personnel. Total remuneration in respect of these individuals is £1,851,139 (2020 – £1,829,026).

**Notes to the Consolidated Financial Statements - continued  
for the Year Ended 30 September 2021**

**4. OPERATING SURPLUS**

The operating surplus (2020 - operating surplus) is stated after charging:

	<b>30.9.21</b>	<b>30.9.20</b>
	<b>£</b>	<b>£</b>
Depreciation – owned assets	<b>278,201</b>	334,879
Profit on disposal of fixed assets	-	-
Computer software amortisation	<b>16,638</b>	24,161
Auditors' remuneration – company	<b>24,865</b>	18,933
Auditors' remuneration – subsidiaries	<b>14,891</b>	11,643
Non-audit services – other services	<b>819</b>	45,351

**5. GAIN ON INVESTMENTS**

	<b>30.9.21</b>	<b>30.9.20</b>
	<b>£</b>	<b>£</b>
Unrealised gain on investment	<b>451,029</b>	64,752

**6. TAXATION**

**Analysis of the tax charge**

The tax charge on the surplus for the year was as follows:

	<b>30.9.21</b>	<b>30.9.20</b>
	<b>£</b>	<b>£</b>
Current tax:		
UK corporation tax	<b>14,948</b>	34,289
R&D tax reclaim	<b>(90,051)</b>	(143,598)
Deferred tax	<b>85,696</b>	12,303
Tax on surplus	<b>10,593</b>	(97,006)

UK corporation tax was charged at 19% in 2021 (2020 – 19%).

The company is taxable on interest received in the year. The company received interest of £78,673 (2020 - £155,840).

**7. INDIVIDUAL STATEMENT OF COMPREHENSIVE INCOME**

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

**National Federation of Self Employed and  
Small Businesses Limited**

**Notes to the Consolidated Financial Statements - continued  
for the Year Ended 30 September 2021**

**8. INTANGIBLE FIXED ASSETS**

**Group**

	<b>Goodwill £</b>	<b>Computer software £</b>	<b>Totals £</b>
<b>COST</b>			
At 1 October 2020	<b>3,013,504</b>	<b>888,543</b>	<b>3,902,047</b>
Additions	-	-	-
Disposals	-	-	-
At 30 September 2021	<b><u>3,013,504</u></b>	<b><u>888,543</u></b>	<b><u>3,902,047</u></b>
<b>AMORTISATION</b>			
At 1 October 2020	<b>3,013,504</b>	<b>871,905</b>	<b>3,885,409</b>
Amortisation for year	-	<b>16,638</b>	<b>16,638</b>
Eliminated on disposal	-	-	-
At 30 September 2021	<b><u>3,013,504</u></b>	<b><u>888,543</u></b>	<b><u>3,902,047</u></b>
<b>NET BOOK VALUE</b>			
At 30 September 2021	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>-</u></b>
At 30 September 2020	<b><u>-</u></b>	<b><u>16,636</u></b>	<b><u>16,636</u></b>

**Company**

	<b>Computer software £</b>
<b>COST</b>	
At 1 October 2020	<b>731,410</b>
Additions	-
Disposals	-
At 30 September 2021	<b><u>731,410</u></b>
<b>AMORTISATION</b>	
At 1 October 2020	<b>714,772</b>
Amortisation for year	<b>16,638</b>
Eliminated on disposal	-
At 30 September 2021	<b><u>731,410</u></b>
<b>NET BOOK VALUE</b>	
At 30 September 2021	<b><u>-</u></b>
At 30 September 2020	<b><u>16,636</u></b>



Notes to the Consolidated Financial Statements - continued  
for the Year Ended 30 September 2021

9. TANGIBLE FIXED ASSETS

Group

	Freehold property £	Fixtures and fittings £	Motor vehicles £	Computer equipment £	Totals £
<b>COST</b>					
At 1 October 2020	6,685,430	1,071,781	29,339	842,638	8,629,188
Additions	483,999	-	-	90,667	574,666
Disposals	-	-	-	(148,609)	(148,609)
At 30 September 2021	<u>7,169,429</u>	<u>1,071,781</u>	<u>29,339</u>	<u>784,696</u>	<u>9,055,245</u>
<b>DEPRECIATION</b>					
At 1 October 2020	2,146,858	1,049,315	22,574	665,042	3,883,789
Charge for year	137,424	14,174	3,603	123,000	278,201
Eliminated on disposal	-	-	-	(147,739)	(147,739)
At 30 September 2021	<u>2,284,282</u>	<u>1,063,489</u>	<u>26,177</u>	<u>640,303</u>	<u>4,014,251</u>
<b>NET BOOK VALUE</b>					
At 30 September 2021	<u>4,885,147</u>	<u>8,292</u>	<u>3,162</u>	<u>144,393</u>	<u>5,040,994</u>
At 30 September 2020	<u>4,538,573</u>	<u>22,463</u>	<u>6,766</u>	<u>177,596</u>	<u>4,745,398</u>

Company

	Freehold property £	Fixtures and fittings £	Motor vehicles £	Computer equipment £	Totals £
<b>COST</b>					
At 1 October 2020	6,685,430	1,049,860	29,339	838,019	8,602,648
Additions	483,999	-	-	90,667	574,666
Disposals	-	-	-	(148,609)	(148,609)
At 30 September 2021	<u>7,169,429</u>	<u>1,049,860</u>	<u>29,339</u>	<u>780,077</u>	<u>9,028,705</u>
<b>DEPRECIATION</b>					
At 1 October 2020	2,146,858	1,028,764	22,574	660,423	3,858,619
Charge for year	137,424	12,804	3,603	123,000	276,831
Eliminated on disposal	-	-	-	(147,739)	(147,739)
At 30 September 2021	<u>2,284,282</u>	<u>1,041,568</u>	<u>26,177</u>	<u>635,684</u>	<u>3,987,711</u>
<b>NET BOOK VALUE</b>					
At 30 September 2021	<u>4,885,147</u>	<u>8,292</u>	<u>3,162</u>	<u>144,393</u>	<u>5,040,994</u>
At 30 September 2020	<u>4,538,573</u>	<u>21,096</u>	<u>6,766</u>	<u>177,596</u>	<u>4,744,031</u>

**National Federation of Self Employed and  
Small Businesses Limited**

**Notes to the Consolidated Financial Statements – continued  
for the Year Ended 30 September 2021**

**10. FIXED ASSET INVESTMENTS**

**Group**

On 21 December 2017, F.S.B. (Member Services) Limited acquired 30% of the share capital in FSB Insurance Service Limited (formerly Ruskin Square Limited), a company incorporated within England and Wales. Its registered office is 20 Fenchurch Street, London, EC3M 3AZ. The transaction acquired 100% of the B Ordinary shares.

**Associate undertakings**

The following is an associate of the company. The aggregate of the share capital and reserves and loss for the year has been taken at 31 December 2020.

	<b>Ownership</b>	<b>Aggregate capital and reserves</b>	<b>Profit/ (loss) for the year</b>	<b>Activity</b>
FSB Insurance Services Limited	30%	290,499	(172,018)	Insurance services

Due to a non-recourse nature in the arrangement within the joint venture, the group does not take its share of FSB Insurance Service Limited's results into the group's accounts unless the Associate has positive reserves, excluding deferred share capital. As at 31<sup>st</sup> December 2020, FSB Insurance Service Limited had aggregate capital and reserves of £290,499 which consisted of ordinary share capital of £1, deferred share capital of £1,850,000 and accumulated retained losses of (£1,559,502).

**Company**

**COST**

At 1 October 2020  
and 30 September 2021

**Unlisted  
investments  
£**

**2,101**

**NET BOOK VALUE**

At 30 September 2021

**2,101**

At 30 September 2020

**2,101**

	<b>Aggregate capital and reserves</b>	<b>Profit/(Loss) for the year</b>	<b>Activity</b>
FSB Publications Limited	1,212	-	Publication of magazine
F.S.B. (Member Services) Limited	22,469	-	Arrange member benefits
FSB Recruitment Limited	267,925	34,097	Recruitment
FSB Gold Club Limited	100	-	Dormant
Federation of Small Businesses Limited	-	-	Dormant
Real Life Entrepreneur Limited	1	-	Dormant
Keep Trade Local Ltd	1	-	Dormant
FSB Sales Ltd	1	-	Dormant

All subsidiaries are wholly owned and incorporated within England and Wales. All subsidiaries are registered at Sir Frank Whittle Way, Blackpool Business Park, Blackpool, Lancashire, FY4 2FE.

**11. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	<b>Group</b>		<b>Company</b>	
	<b>30.9.21</b>	<b>30.9.20</b>	<b>30.9.21</b>	<b>30.9.20</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Trade debtors	139,261	34,254	23,453	1,550
Amounts owed by group undertakings	-	-	2,904,536	2,612,866
Other debtors	7,461	5,728	7,461	5,728
VAT	-	-	1,804	10,721
Accrued income	199,273	284,013	21,980	25,547
Prepayments	<u>699,251</u>	<u>632,941</u>	<u>436,758</u>	<u>426,676</u>
	<u><b>1,045,246</b></u>	<u><b>956,936</b></u>	<u><b>3,395,992</b></u>	<u><b>3,083,088</b></u>

Amounts owed by group undertakings are repayable on demand and attract no interest.

**12. CURRENT ASSET INVESTMENTS**

	<b>Group</b>		<b>Company</b>	
	<b>30.9.21</b>	<b>30.9.20</b>	<b>30.9.21</b>	<b>30.9.20</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Listed investments	<u><b>4,382,216</b></u>	<u><b>3,931,187</b></u>	<u><b>4,382,216</b></u>	<u><b>3,931,187</b></u>

Market value of listed investments at 30 September 2021 held by the group and the company - £4,382,216.

**13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	<b>Group</b>		<b>Company</b>	
	<b>30.9.21</b>	<b>30.9.20</b>	<b>30.9.21</b>	<b>30.9.20</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Trade creditors	269,124	153,520	167,450	147,068
Amounts owed to group undertakings	-	-	3,172,215	2,808,373
Social security and other taxes	268,359	249,144	268,359	249,144
VAT	24,497	15,160	-	-
Other creditors	4,794	51,637	4,794	51,637
Accrued expenses	1,652,071	1,528,013	962,570	821,188
Prepaid subscriptions	<u>11,558,987</u>	<u>11,642,071</u>	<u>11,558,987</u>	<u>11,642,071</u>
	<u><b>13,777,832</b></u>	<u><b>13,639,545</b></u>	<u><b>16,134,375</b></u>	<u><b>15,719,481</b></u>

Amounts owed to group undertakings are repayable on demand and attract no interest.

Notes to the Consolidated Financial Statements - continued  
for the Year Ended 30 September 2021

**14. LEASING AGREEMENTS**

Minimum lease payments fall due as follows:

**Group**

	Non-cancellable operating leases	
	30.9.21	30.9.20
	£	£
Within one year	16,391	5,185
Between one and five years	<u>53,272</u>	<u>-</u>
	<u>69,663</u>	<u>5,185</u>

**Company**

	Non-cancellable operating leases	
	30.9.21	30.9.20
	£	£
Within one year	16,391	5,185
Between one and five years	<u>53,272</u>	<u>-</u>
	<u>69,663</u>	<u>5,185</u>

**15. FINANCIAL INSTRUMENTS**

**Group Financial Instruments**

	2021 £	2020 £
<b>Financial assets</b>		
Financial assets that are debt instruments measured at amortised cost	<u>26,619,676</u>	<u>25,015,312</u>
	<u>26,619,676</u>	<u>25,015,312</u>
<b>Financial liabilities</b>		
Financial liabilities measured at amortised cost	<u>13,484,976</u>	<u>13,375,241</u>
	<u>13,484,976</u>	<u>13,375,241</u>

**Company Financial Instruments**

	2021 £	2020 £
<b>Financial assets</b>		
Financial assets that are debt instruments measured at amortised cost	<u>28,947,003</u>	<u>27,045,271</u>
	<u>28,947,003</u>	<u>27,045,271</u>
<b>Financial liabilities</b>		
Financial liabilities measured at amortised cost	<u>15,866,016</u>	<u>15,470,337</u>
	<u>15,866,016</u>	<u>15,470,337</u>

Financial assets that are debt instruments measured at amortised cost comprise all current debtors (other than prepayments), cash at bank and in hand and deposits with financial institutions and investments.

Financial liabilities measured at amortised cost comprise all of the current liabilities other than tax liabilities.

**National Federation of Self Employed and  
Small Businesses Limited**

**Notes to the Consolidated Financial Statements - continued  
for the Year Ended 30 September 2021**

**16. PROVISIONS FOR LIABILITIES**

	<b>Group</b>		<b>Company</b>	
	<b>30.9.21</b>	<b>30.9.20</b>	<b>30.9.21</b>	<b>30.9.20</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Deferred tax				
Other timing differences	<b><u>262,621</u></b>	<b><u>176,925</u></b>	<b><u>262,621</u></b>	<b><u>176,925</u></b>

**Group**

	<b>Deferred tax £</b>
At 1 October 2020	<b>176,925</b>
On unrealised investment gains charged to profit and loss account	<b><u>85,696</u></b>
Balance at 30 September 2021	<b><u>262,621</u></b>

**Company**

	<b>Deferred tax £</b>
At 1 October 2020	<b>176,925</b>
On unrealised investment gains charged to profit and loss account	<b><u>85,696</u></b>
Balance at 30 September 2021	<b><u>262,621</u></b>

**17. RESERVES**

**Group**

	<b>Profit and loss account £</b>
At 1 October 2020	<b>16,593,817</b>
Surplus for the year	<b><u>1,725,651</u></b>
At 30 September 2021	<b><u>18,319,468</u></b>

**Profit and loss account**

Includes all current and prior period retained profits and losses.

**18. PENSION COMMITMENTS**

The National Federation of Self Employed and Small Businesses Limited operates a defined contribution scheme on behalf of its employees. The scheme is held in a separately administered fund independent from the group. Contributions in the year amounted to £479,640 (2020 - £492,222). There were NIL contributions outstanding at 30 September 2021 (2020 - NIL).

**19. CAPITAL COMMITMENTS**

	<b>30.9.21</b>	<b>30.9.20</b>
	<b>£</b>	<b>£</b>
Contracted but not provided for in the financial statements	<b><u>8,598</u></b>	<b><u>9,977</u></b>

**20. RELATED PARTY DISCLOSURES**

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

Transactions between group entities which have been eliminated on consolidation are not disclosed within the financial statements.

At the year end, F.S.B. (Member Services) Limited was owed NIL (2020 - NIL) by FSB Insurance Service Limited.

During the year, the Directors paid membership subscriptions totalling £2,277 (2020 - £2,130) to the National Federation of Self Employed and Small Businesses Limited. They also received remuneration which is detailed in note 22.

**21. ULTIMATE CONTROLLING PARTY**

National Federation of Self Employed and Small Businesses Limited is a company limited by guarantee. The company is controlled by the Board of Directors.

**22. DIRECTORS HONORARIA**

The following is a list of honoraria paid to directors for their term of office during the year:

<b>Director</b>	<b>Honoraria £</b>	<b>Position</b>
Cherry, Michael	<b>65,000</b>	National Chairman
McTague, Martin	<b>50,000</b>	NVC Policy & Advocacy
Ulyatt, Melanie	<b>45,000</b>	NVC Internal Affairs
O'Donnell, Ian	<b>8,262</b>	Director to 15.03.21
Lay, Alexis	<b>18,000</b>	Director
Lovatt, Gary	<b>18,000</b>	Director
Davys, Peter	<b>18,000</b>	Director
Lockwood, Terence	<b>18,000</b>	Director
Askew, Stephen	<b>18,000</b>	Director
Odeniyi, Olu	<b>8,746</b>	Director from 07.04.21
North, Alison	<b>8,746</b>	Director from 07.04.21
Mc Kenzie, Martina	<b>8,746</b>	Director from 07.04.21

**23. MEMBERS LIABILITY**

Every member of the Federation undertakes to contribute to the assets of the Federation, in the event of the same being wound up while he is a member, or within one year after he ceased to be a member, for payment of the debts and liabilities of the Federation contracted before he ceased to be a member, and the costs, charges and expenses of winding up, and the adjustment of the rights of the contributories among themselves such amount as may be required not exceeding £1.