Help the Aged

Report and financial statements 31<sup>st</sup> March 2010

Registered number 1263446 Registered charity. 272786

21/01/2011

COMPANIES HOUSE

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20/12/2010 **COMPANIES HOUSE** 

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# Trustees' Report

The trustees of Help the Aged present their report and the audited financial statements for the year ended 31 March 2010. The information in this Trustees report relates to the prior year activities of Help the Aged. As shown in the financial statements there have been no activities in the current period except for the transfer of the net assets which were held at 31 March 2009.

## Reference and administrative information

Registered office

207–221 Pentonville Road London N1 9UZ

Patron

HRH The Prince of Wales

Board of Trustees

At the Help the Aged Board meeting of 31 March 2009, Age UK was appointed as a Corporate Trustee

Mark Harvey (appointed 31 March 2009) Age UK (appointed 31 March 2009)

The Charity would like to record its gratitude and thanks to their Trustees detailed below

Name	Retirement Date	Years of Service
_Jo Connell (Chairman)	31 March 2009	18 years
Dr Beverty Castleton	31 March 2009	11 years
Harry Cathcart	22 January 2009	4 years
Dr June Crown CBE	31 March 2009	5 years
Brian Fox CB	31 March 2009	10 years
Rosemary Kelly	31 March 2009	10 years
Professor Janet Lord	31 March 2009	3 years
John D Mather	31 May 2008	15 years
Tony Rice	31 March 2009	3 years
Michael Roberts	31 March 2009	9 years
Len Sanderson	31 March 2009	4 years
Simon Waugh	31 March 2009	_1 year
Professor John Williams	22 January 2009	3 years
Hilary Wiseman	22 January 2009	1 year
Christopher Woodbridge	31 March 2009	22 years
Angus Young	31 March 2009	13 years

# Auditors

Crowe Clark Whitehill LLP St Bride's House 10 Salisbury Square London EC4Y 8EH

# Solicitors

Farrer Co LLP 66 Lincoln's Inn Fields

# Bankers

Barclays Bank plc Level 28 1 Churchill Place London E14 5HP

## Investment managers

Barclays Global Investors Limited Murray House 1 Royal Mint Court London EC3N 4HH

BlackRock Investment Managers Limited 33 King William Street London EC4R 9AS

JP Morgan Fleming Asset Management Finsbury Dials 20 Finsbury Street London EC2Y 9A

### Merger

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On 1 April 2009 Help the Aged merged with Age Concern England. Upon merger the Charity ceased operations and transferred all its asset. liabilities and activities to Age UK, a new Charity formed to continue the work previously carried out by the two legacy charities for and on behalf of older people. The transfer of assets and liabilities, including investment in subsidianes was as at book value on 1 April 2009 and there was no consideration received by Help the Aged due to the transfer. The Charity is no longer a going concern, there have been no transactions in the year apart from the transfer to Age UK. It is the intention of the trustees to wind the Charity up in due course.

# Structure and governance

Help the Aged is a charity which prior to the merger was governed by a board of directors/trustees supported by the following subcommittees, each with specific terms of reference and functions delegated by the board and with a trustee as chairman appointed by the board. Finance, Audit, Nominations, Remuneration, International and Property. A number of committees helped with the day-to-day running of the Chanty and each trustee had a direct link to support one or more directors.

### Objectives and activities

The Chanty's vision was of a future where older people are free from the disadvantages of poverty, isolation and neglect so they can live with dignity as valued respected and involved members of society

It's mission was to secure and uphold the rights of disadvantaged older people in the UK and around the world, working with them to research their needs, campaign for changes in policy and provide services to alleviate hardship today and prevent deprivation tomorrow

It's aim was to secure measurable reductions in the poverty isolation and neglect of older people in the UK and severely deprived countries overseas by delivering practical services, and by bringing about change in public policy and practice using the recognised authority of our understanding about ageing

The charity had five objectives

Combat poverty to achieve significant reductions in financial hardship and social exclusion, and mitigate their worst effects

Reduce isolation to decrease the number of older people experiencing loneliness and isolation

Challenge neglect to secure the delivery of consistently accessible, good quality care addressing the biggest threats to health and well-being

Defeat ageism to win equality and human rights for disadvantaged older people, enabling them to escape from deprivation

Prevent future deprivation to reduce the numbers of people at greatest risk in the future by stimulating prevention as well as cure, through research and other means

To achieve these objectives the Charity relied on

- funding from voluntary donations, chantable trusts statutory bodies, shops and other commercial activities, including trading subsidiaries. Help the Aged (Trading) Ltd, Help the Aged (Mail Order) Ltd and Intune Group Ltd
- support from the public through volunteering in fundraising and participating in the Chanty's events and campaigning

# Public benefit

The Charity worked towards it's charitable objectives in the following ways

- · Providing advice and support to older people to help them access the benefits to which they are entitled, and to manage their money better
- · Running a service (Handy Van) to secure and carry out minor repairs to older people's properties
- Working with local communities to connect disadvantaged older people to local services and, as a member of the Digital Outreach Limited group, raising
  awareness among older people of the 'digital switchover' (from analogue to digital transmission)
- Organising and taking part in campaign work for example, to improve the social care system in respect of its support for older people, to eradicate age discrimination in everyday life and employment, and to improve educational opportunities of older people
- Funding biomedical research into age-related illness and conditions and disseminating advice to help prevent falls
- Working with our partner HelpAge International to support groups in developing countries in their campaigning and lobbying of governments to introduce social pensions
- · Providing funding for day centres, residential care and income- generating programs for older people in developing countries
- Supporting groups in eastern and central Europe that are working to improve conditions for older people living in poverty

# Financial review

### **Exceptional Items**

The merger with Age Concern England occurred on 1 April 2009, the day after year-end, and the cost of advisers incurred by Help the Aged amounted to £2 1m. The assets and liabilities of Help The Aged were transferred to the new charity on 1 April 2009 as part of the merger agreement.

### Risk and internal control

The trustees had overall responsibility for ensuring that the Chanty had an appropriate system of controls, financial and otherwise. They were also responsible for safeguarding the assets of the Chanty and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities, and to provide reassurance that

- · its assets were safeguarded against unauthorised use or disposition,
- · proper records were maintained and financial information used within the Chanty or for publication was reliable, and
- · the Charity complied with relevant laws and regulations

As part of the Charity's risk management process the trustees acknowledge their responsibility for the Charity's system of internal control and reviewing its effectiveness. It is also recognised by the trustees that such a system was designed to manage rather than eliminate the risk of failure to achieve the Charity's objectives and can provide only reasonable not absolute, reassurance against material misstatement or loss.

### It was the Charity's policy that

- the Charity undertook no activity in its direct dealings with older people, its campaigns or its fundraising (whether by the Charity or its trading subsidiaries) that did not fit with, support or reflect its stated mission statement its manifesto and its core values. Most particularly, any activity which involved the risk of tangible or intangible abuse or harm to an older person or older people was unacceptable.
- as the single most significant identified risk to Help the Aged was that of damage to its reputation particular attention was given to ensuring its proper protection. In particular, all staff were made fully aware of the significance of reputation to the success of Help the Aged in achieving its objectives.
- the Charity was committed to implementing and maintaining best practice with regard to risk management and the concept and related processes were embedded into routine operations
- major risks, changes to the Charity's risk profile, and actions to be taken were recorded in the risk register and reported to trustees through the risk
  management process. Other elements of the internal control framework (in particular the delegations of authority, reporting against the balanced
  scorecard, and the activities of the Audit Committee) provided further assurance to trustees that risks were being appropriately addressed

During the year the trustees, through the offices of the Audit Committee, received reports from the directors and from the external and internal auditors relating to risk and control. These included an overall report on the status of the risk management process and the system of internal control at the end of the year. The reports enabled the trustees to satisfy themselves that the above policies were being implemented and that significant weaknesses of control identified were being promptly addressed, and on the overall adequacy and effectiveness of the Chanty's system of internal control at the year-end

The trustees were pleased to report that the Charity's internal control system again fully complied during this year with the guidelines issued by the Charity Commission. The trustees were also pleased to report that the Charity's corporate governance and internal control processes and systems during this year complied largely with the guidance for directors of public listed companies contained within the Turnbull report. The trustees believed that although the latter is not mandatory for the Charity, the Charity should as a public interest body, adopt the guidance as best practice.

# Reserves

The Help the Aged reserves policy was to maintain general (free) reserves at a level to provide a minimum of 13 weeks' total unrestricted resources expended and the Trustees considered this to be appropriate to ensure the continued ability of the Chanty to meet its objectives

At the end of 2008/9 free reserves stood at just below the target at 12 weeks despite a small Unrestricted Fund net expenditure surplus. This was because of the net losses on investment assets of £3 5m and the actuarial loss on the defined benefit pension scheme of £4 7m in 2008/09. General reserves stood at £13 5m.

The actuarial valuation of the Help the Aged pension scheme at 31 March 2009 for the purposes of FRS17 showed a funding deficit of £10m which was included in unrestricted funds as required by FRS17. A full thermial actuarial valuation of the pension fund took place as at 30 September 2006. Contributions to the plan were met through planned income, and the pension liability is excluded from the free reserves calculation. Details of the retirement benefit scheme are disclosed in Note 21 to the accounts.

The grant commitment to international aid programmes for 2008/9 was treated as a liability and charged to the financial statements. This creates a negative balance on these funds, which were matched by anticipated restricted income or a transfer from general funds within Age UK.

Designated funds were amounts set aside at the discretion of the trustees for a particular project or use and were transferred to Age UK on the merger on 1 April 2009

### Investments

The investment principles adopted by the trustees were as follows

- . Investment decisions were taken by the Finance Committee whose members have a finance investment or commercial background
- . The Charity's investment policy was to maximise real returns over time subject to holding a portfolio of cash and equity investments in order to diversify risk
- . It was the Charity's intention to hold sufficient cash levels to meet fluctuating needs
- Equity investments were allocated 50 per cent in UK equities and 50 per cent in overseas equities. This strategy was developed with the advice of Bacon and
  Woodrow, taking into account the nature of the Charity's business as reflected in its business plan. Also, it acknowledged that equity is inherently volatile in
  performance terms, and until a significant unrealised profit has been developed it is prudent to retain a significant level of cash reserves.
- The Charity had a diversified investment portfolio with an overall low risk. Investing in shares is considered a low-to-medium risk, however, the Charishare fund is seen as a low-risk equity fund, aiming for long-term capital growth and reducing inflationary risks.
- The Charity had mandates with BlackRock Investment Managers, in whose Charishare fund its UK equities are invested, and Barclays Global Investors, in whose Index Selection funds its overseas investments were invested.
  - Charishare Under the terms of its investment management agreement with BlackRock Investment Managers, Help the Aged received a partial rebate of the management fees accruing on its holding in Charishare so as to result in an overall fee rate of 0.45 per cent per annum on the first £10 million, 0.35 per cent of the market value of the fund per annum on the next £10 million and 0.30 per cent of the market value of fund per annum on the next £10 million and 0.30 per cent of the market value of fund per annum
- The Charity held an annual meeting with its investment managers to review overall performance of its investments
- . The Charity screened all investment fund managers to ensure that their business policies conform from an ethical standpoint to the Help the Aged objectives

### Investment portfolio

As the global recession intensified amid the sharp slowdown in economic activities which continues to undermine corporate profits, the Help the Aged investment portfolio value fell during 2008/09 to £11 2m, this was driven largely by a combination of losses on listed investments of £4,844K and £388K on endowment funds and liquidation of £6m stocks and shares. The market losses were offset by a gain of £1,327K on revaluation of gifted housing and freehold properties, which was transferred to investment properties.

### Statements of trustees' responsibilities

The trustees are responsible for preparing the Annual Report and the financial statements. The trustees chose to prepare accounts for the Charity in accordance with United Kingdom Generally Accepted Accounting Practice (UK GAAP). Company law require the trustees to prepare financial statements for each financial year which gave a true and fair view of the state of affairs of the Charity and of the group for that period and to comply with UK GAAP and the Companies Act 2006. In preparing these financial statements, the trustees were required to

- · select suitable accounting policies and then apply them consistently,
- · make judgments and estimates that were reasonable and prudent,
- · state whether applicable accounting standards had been followed
- prepare financial statements on a going-concern basis unless it was inappropriate to presume that the Charity would continue in business, as discussed earlier
  there are no activities in the year and all the net assets have been transferred to Age UK at their book value

The trustees were responsible for keeping proper accounting records that disclosed with reasonable accuracy at any time the financial position of the Chanty, and enabled them to ensure that the financial statements compiled with the Companies Act 2006. They were also responsible for safeguarding the assets of the chanty and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The trustees were responsible for the maintenance and integrity of the company website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements differs from legislation in other jurisdictions.

### Disclosure of information to auditors

Each person who was a trustee at the date of approval of this report confirmed that so far as each trustee is aware there is no relevant audit information of which the Charity's auditors are unaware, and the trustees have taken all the steps that they ought to have taken as trustees in order to make themselves aware of any relevant audit information and to establish that the Charity's auditors are aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006

Approved by the Board and agreed on its behalf on 7 December 2010 by

M Harvey Trustee

### Independent auditors' report to the members of Help the Aged

We have audited the financial statements of Help the Aged for the period ended 31 March 2010 set out on pages 7 to 20. These financial statements have been prepared in accordance with the accounting policies set out therein.

This report is made solely to the chantable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and to the chanty's trustees, as a body, in accordance with section 44(1)(c) of the Chanties and Trustee Investment (Scotland) Act 2005. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of trustees and auditors

The trustees' (who are also directors of Help the Aged for the purpose of company law) responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Trustees' Responsibilities

We have been appointed auditors under the Companies Act 2006 and under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and report to you in accordance with regulations made under those Acts

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and international Standards on Auditing (United Kingdom and Ireland)

We report to you our opinion as to whether the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, have been prepared in accordance with the Companies Act 2006, the Chanties and Trustee Investment (Scotland) Act 2005 and regulations 6 and 8 of the Chanties Accounts (Scotland) Regulations 2006, and give a true and fair view We also report to you whether in our opinion the information given in the Trustees' Annual Report is consistent with the financial statements

In addition we report to you if, in our opinion, the charitable company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit or if information specified by law regarding trustees' remuneration and other transactions with the charity is not disclosed

We read the Trustees' Report and consider the implications for our report if we become aware of any apparent misstatements within it. Our responsibilities do not extend to other information.

### Basis of opinion

We conducted our audit in accordance with International Standards on Auditing (United Kingdom and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charitable company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error in forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements

### Opinion

# In our opinion

- the financial statements give a true and fair view of the state of the charity's affairs as at 31 March 2010 and of the charity's incoming resources and
  application of resources, including its income and expenditure, for the period then ended,
- the financial statements have been properly prepared in accordance United Kingdom Generally Accepted Accounting Practice,
- the financial statements have been properly prepared in accordance with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006, and,
- the information given in the Trustees' Report is consistent with the financial statements

Emphasis of Matter - Ceasing to apply the going concern basis

In forming our opinion on the financial statements, which is not qualified, we have considered the adequacy of disclosures made in note 1 to the financial statements, which explains that the Charity ceased to apply the going concern basis as a result of the merger with Age Concern England

Pesh Framjee FCA Senior Statutory Auditor for and on behalf of Crowe Clark Whitehill LLP

Perh Frances

10 December 2010

# Statement of financial activities

For the year ended 31 March 2010

	Note	Unrestricted funds £'000	Restricted funds £'000	Total 2010 £'000	Total 2009 £'000
Incoming Resources					
Incoming resources from generated funds					
Voluntary income Donations & Gifts				-	15 938
Legacles		-	•	-	17 208
Grants		•	•	-	1 659
Activities for Generating Funds					
Merchandising and retail	23	•	-	-	26 524
Other trading income	23	•	-	-	10
Events		•	-	-	584
Investment Income	2		-	-	823
Gift ald from trading companies			-	-	1 324
Incoming resources from charitable activities					
Reducing isolation	4	•	-	-	1 537
Defeating ageism	4	•	-	-	4 83
Challenging neglect Preventing future deprivation	4		-	•	544
International	4	•	-	•	207
Other Incoming Processes					
Other Incoming Resources Exceptional item - VAT refund	27		-	-	1,830
Gain on disposal of fixed assets	<del>-</del> '			-	141
Total Incoming resources	_		-		68,416
Resources Expended Cost of Generating Funds Cost of generating voluntary income					
Fundraising		•	•	-	6 968
Legacies Grants		:		-	523 197
Activities for generating funds					107
Merchandising and retail			-	-	25 894
Other trading costs			-	-	532
Events costs Investment management Costs		:	-	-	70
Exceptional Item - Merger costs	27	•	-	-	2 109
Total resources expended	_	,	-	-	36 293
Net income available for charitable activities	_			-	32 123
Charitable Activities					
Combating poverty Reducing isolation			-	-	4 088 8 515
Defeating ageism			-	-	2 554
Challenging neglect			-	-	4 268
Preventing future deprivation		•	•	-	8 459
International Total charitable spend		<del></del>	<del>.</del>	<del></del> -	8 232 34 116
Governance		•	•		206
Total resources expended before joint venture and transfers	5		•	-	70 615
Net outgoing resources before joint ventures and transfers Net expenditure for the year before other recognised gains			-	•	(2 199)
gains and losses			•	•	(2 199)
Losses on investment assets			-	-	(3 902)
Actuarial (losses)/gains on defined benefit pensions schemes	21	-	-	-	(4 654)
Transfer of net assets to Age UK Group	7	(6 235)	(1 938)	(8,173)	(0.550)
Net movement in funds	11	(6 235)	(1 938)	(8,173)	(8 556)
Reconciliation of funds					
Fund balances brought forward at 1 April Fund balances carried forward at 31 March	20	6 235	1 938	8,173	18 928 8 173
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Effective from 1 April 2009 all assets and liabilities including ownership and control of wholly owned subsidiaries transferred to Age UK for nil consideration

# Balance sheet

as at 31 March 2010

	Note	2010 £ 000	2009 £000
Fixed assets		1000	2000
Tangible assets			
Housing properties	12	•	6 842
Other assets	12		1 603
	<del></del>		8 445
Investments	13		19 492
Total fixed assets	<del></del>		27 937
Current assets			
Current investments	13	•	1,251
Debtors  - Amounts falling due within one year	15		12 998
Cash at bank and in hand			2 069
		-	16 318
Creditors			
Amounts falling due within one year	16	•	(19 325)
Net current assets/(liabilities)	<del>-</del>	•	(3 007)
Total assets less current liabilities		•	24 930
Creditors			
Amounts falling due after more than one year	17	•	(1 430)
Provisions for liabilities and charges	18		(5 384)
Net assets excluding pension liability			18 116
Defined benefit pension scheme flability  Net assets including pension liability	21	<del></del>	(9 943) 8,173
real accordance in colours of participation in control			0,170
Funds			
Endowment	19		1 313
Restricted	19		
- United Kingdom			6 027
- International		•	(5 408)
Unrestricted	19		0.704
Designated General reserves		•	2 701
- Revaluation reserve			1 488
- Other general reserve		-	11 995
- Other gandrations			18 116
Pension reserve			(9 943)
Non charitable trading funds		-	
Total funds		·	8 173

The financial statements on pages 7 to 20 were approved by the Board of Trustees on 7 December 2010 and signed on their behalf by

Mark Harvey Trustee

# Cash flow statements

as at 31 March 2010

		2010 £ 000	2009 £'000
Net cash (outflow) from operating activities		(31,257)	(1,936)
Returns on investment and servicing of finance			
Investment income and interest received			823
Investment management costs  Net cash inflow from returns on investments			(70)
Net cash innow from returns on investments			753
Capital expenditure and financial investment			
Purchase of tangible fixed assets		_	(1 151)
Sale of fixed tangible fixed assets		8 445	737
Sale of fixed assets investment			6 005
Sale of fixed listed and unlisted investments	<u></u>	19 492	
Net cash (outflow)/inflow for capital expenditure and financial investment		27 937	5,591
Management of liquid resources			
Sale of current asset investments		1 251	
Purchase of current asset investments			(2 421)
Net cash outflow from management of liquid resources	<del></del> _	1,251	(2,421)
(Decrease)/Increase in net cash	2 m - 100 gas	(2 069)	1,987
Reconciliation of net (outgoing) resources to net cash			
Inflow/(outflow) from operating activities  Net incoming/(outgoing) resources		4	
Investment income and interest received		(8 173)	(2 199)
Investment management costs		-	(823) 70
Write off of fixed assets		-	(649)
Depreciation and amortisation charge		-	907
(Profit) on sale of fixed assets		_	3 906
(Increase) in debtors		12 998	(5 580)
(Decrease)/increase in creditors		(20 755)	2 562
Increase/(decrease) in provisions		(5 384)	560
Increase/(decrease) in pension liability		(9,943)	(690)
Net cash (outflow) from operating activities		(31,257)	(1,936)
Analysis of changes in net funds			
	Group at 1 April		Group at 31
	2009	Cashflows	March 2010
Cash at bank and in hand	2069	(2 069)	-
Net Funds at 31 March 2010	2069	(2 069)	<u> </u>

# Notes to the accounts

# 1 Accounting policies

The principal accounting policies are summarised below. The accounting policies have been applied consistently throughout the year and the preceding year

On 1 April 2009 Help the Aged merged with Age Concern England. Upon merger the Charity ceased operations and transferred all its asset, liabilities and activities to Age UK a new Charity formed to contine the work previously carried out by the two legacy charities for and on behalf of older people. The transfer of assets and liabilities including investment in subsidianes was as at book value on 1 April 2009 and there was no consideration received. by Help the Aged due to the transfer. The Charity is no longer a going concern, there have been no transactions in the year apart from the transfer to Age UK. It is the intention of the trustees to wind the Charity up in due course.

The financial statements have been prepared under the historical cost convention, with the exception of investments, which are included at market value. The financial statements have been prepared in accordance with the Statement of Recommended Practice (SORP) Accounting and Reporting by Charities, published in March 2005, and applicable Accounting Standards

The Chanty has availed itself of Paragraph 3 (3) of Schedule 4 of the Companies Act and adapted the Companies Act formats to reflect the special nature of the Chanty's activities

### (b) Company status

The Charity is a company limited by guarantee. The members of the company are the trustees, who are also ordinary members and named on page 68. In the event of the Charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the Chanty

### (c) Fund accounting

Unrestricted funds comprise accumulated surpluses and deficits on general funds that are available for use at the discretion of the trustees in furtherance of the general objectives of the Charity and that have not been designated for other purposes

Designated funds comprise unrestricted funds that were put aside at the discretion of the trustees for particular purposes

At the year end they comprised a maintenance fund a major works reserve for the Charity's head office building a discretionary projects reserve and a pensions reserve to cover the special employer's contribution into the defined benefits pension scheme for 2008/9

Restricted funds are funds subject to special conditions imposed by the donor, or with their authority (e.g. through a public appeals) or created through a legal process. The funds are not therefore available for work performed by Help the Aged other than that specified by the donor

restment income and gains/losses are allocated to the appropriate fund except that the income from the chanty of C E Saunders, the charity of Miss Edna Lipson and the Gillingham Endowment fund is unrestricted

All incoming resources are included in the SOFA when the Charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. The following specific policies apply to categories of income Legacies entitlement is the earlier of estate account being finalised and cash received.

Donated services and facilities these are included at the value to the Chanty where this can be quantified. No amounts are included in the financial statements for services donated by volunteers

Gifts in kind where donated for distribution, these are included at the value to the Chanty and recognised as income when they are distributed to the projects

Gifts donated for resale are included as income when they are sold at the price they are sold

income (including grants) Where related to performance and specific deliverables income is accounted for as the Chanty earns the right to consideration by its performance. Where income is received in advance of performance its recognition is deferred and included in creditors Where entitlement occurs before income is received the income is accrued

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to that category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of resources. Central overhead costs are allocated to operational and fundraising functions on the basis of their use of central

Grants are charged to the statement of financial activities where a constructive obligation exists notwithstanding that they may be paid in future accounting periods

Fundraising costs are those incurred in seeking voluntary contributions and not include the costs of disseminating information in support of the charitable activities

Governance costs are the costs associated with the governance arrangements of the Charity which relate to the general running of the Charity as opposed to those costs associated with fundraising or charitable activity. Included within this category are costs associated with the strategic as opposed to the day to day management of the Chanty's activities

Support costs which include the central of regional office functions such as general management, payrolf administration, budgeting and accounting information technology human resources and finance are allocated across the categories of charitable expenditure, governance costs and the cost of generating funds. The basis of the cost allocation has been explained in note 7 to the accounts

Where information about the aims objectives and projects of the charity is provided in the content of fundraising material in an educational manner in the furtherance of he Charity's objectives these cost are apportioned to charitable expenditure

A percentage of the cost of selling donated goods has been allocated to charitable activities. The percentage allocation is based on the number of hours per week spent by full time equivalent staff in promoting the Chanty's activities

# (f) Tangible fixed assets and depreciation

Tangible fixed assets costing more than £2 000 are capitalised and included at cost including any incidental expenses of acquisition Depreciation and any impairment is provided on all tangible fixed assets at rates calculated to write off the cost on a straight line basis over their expected useful economic lives as follows

Freehold land	nii
Freehold and long leasehold properties	over 50 years
Gifted housing	over 50 years
Short leasehold properties	over 5 years
Fixtures and fittings	over 5 years
Motor vehicles	over 4 years
Computer equipment	over 4 years

### (g) Investments

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Listed investments are stated at market value at the balance sheet date. The SOFA includes the net gains and losses arising on revaluations and disposals throughout the year.

It is the Charity's policy to keep valuations up to date such that when investments are sold there is no realised gain or loss ansing As a result the Statement of Financial Activities does not distinguish between the valuation adjustments relating to sales and those relating to continued holdings as they are together treated as changes in the investment portfolio throughout the year. Movements in value ansing from investment changes or revaluation and the profit on disposal of investments have been charged or credited to the funds to which they relate.

threstment properties are stated at market value at balance sheet date. The SOFA includes the net gains and losses arising on revaluations throughout the year.

### (h) Leased assets

The Chanty has no finance leases. All operating leases and rental expenses are charged to the SOFA on a straignt-line basis

### (i) Gifted housing scheme

Gitted houses are accounted for as income when donated at market value. A qualified surveyor carnes out the valuations. When an individual donates a house to the Charity, the Charity is committed to carning for that individual. An accuantal valuation of the total cost of care for individuals who have gifted their house is made and the sum is included within provision for liabilities and charges. Costs of care are charged to the provision as incurred (Note 18).

### (i) Pensions

For defined benefit schemes the amounts charged in resources expended are the current service costs and gains and losses on settlements and curtaltments. They are included as part of staff costs. Past service costs are recognised immediately in the profit and loss account if the benefits have vested. If the benefits have not vested immediately, the costs are recognised over the period until vesting occurs. The interest cost and the expected return on assets are shown as a net amount of other finance costs or credits adjacent to interest. Actuarial gains and losses are recognised immediately in the other recognised gains and losses. Defined benefit schemes are funded with the assets of the scheme held separately from those of the group in separate trustee administered funds. Pension scheme assets are measured at fair value and labilities are measured at large value and labilities are measured at large value and labilities are measured at the recognised gains and losses are recognised immediately in the other recognised gains and losses. Defined benefit asset of the scheme held separately from those of the group in separate trustee administered funds. Pension scheme assets are measured at fair value and labilities are measured at large value and labilities are measured at large value and are updated at each balance sheet date. The resulting defined benefit asset or liability net of the related deferred tax is presented separately after other net assets on the face of the balance sheet.

For defined contribution schemes the amount charged to the Consolidated Statement of Financial Activities in respect of pension costs and other post retirement benefits is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

The Charty contributes to a defined benefits scheme which was closed to new entrants on 31 July 2002

The Charity contributes to a group personal pension plan operated by Standard Life. The plan was started on 1 August 2002 and is open to all employees over the age of 18. The assets of the scheme are held separately from those of the Charity. The annual contribution payments are charged to the SOFA.

2 Investment income			
	•	10.00	 IRAAMA

2 Investment income		
	2010	2009
	€,000	5,000
Dividend income		630
Short term deposits	-	193
·		823
3 Results for Research into Ageing		
	2010	2009
	000 2	£,000
Incoming resources		
Donations and gifts	•	820
Legacies	•	484
Grants	•	341
Merchandising		10
Total incoming resources	<del></del>	1 655
Resources expended		
Cost of generating funds		
Fundraising expenditure	•	204
Legacies	•	6
Merchandisung	-	10
Chantable activities		
Preventing future deprivation	<del></del>	2 666
Total resources expended		2 886
Net income for the year	·	(1 231)
Transfers to Age UK	(59)	
Transfers from Help the Aged	<del></del> -	1 783
Net movement in funds	(59)	552
Fund balances at 1 April	59	(493) 59
Fund balances at 31 March	<u></u> -	59

The results of the special trust Research into Ageing have been incorporated into the financial statements on a line by line basis RIA is the research arm of Help the Aged that funds blomedical research into diseases and conditions affecting older people including strokes sight loss imbility problems and Alzheimer's disease

### 4 Incoming resources from charitable activities

4 incoming resources from charitable activities	Combating poverty	Reducing isolation	Defeating ageism	Challenging neglect	Preventing future deprivation	International	Total 2010	Total 2009
	€ 000	£ 000	£ 000	2 000	£ 000	2 000	2000	€ 000
Home Support				_				990
Advice				-				977
Community Living				•		•	-	6
Centrica Partnership						•	-	•
Sale of aid products 90% Home Shopping				-		•	-	-
PERD			•	-	-	•		195
HAI Rent Receivable			•	-	-			207
Total 2010		·····-		<u> </u>	-			2 375
Total 2009	•	1,537	4	83	544	207	2,375	

5 Total resources expended	•						
			Activates	Grant			
			undertaken directly	funding of activities	Support costs	2010	2009
0-4-4			2 000	£,000	000 3	£.000	£ 000
Cost of generating funds Cost of generating voluntary income							
Fundraising			-			_	6 968
Legacies			-			-	523
Grants						_	197
Fundraising trading costs of goods sold an	d other costs						
Merchandising and retail				•		-	25 894
Other trading costs				÷		-	•
Events			-			-	532
Investment management costs							70
Exceptional item Merger costs				_		-	2 109
Charitable activities							
Combating poverty				•		-	4 088
Reducing isolation Defeating ageism			-			-	8 5 1 5
Challenging neglect						-	2 554 4 268
Preventing future deprivation				-			6 459
International				-			8 232
_							
Governance			-	-		•	206
Total resources expended							70 615
·						-	70 015
6 Support costs allocation							
	Directorate	Finance		Human		2010	2009
	& Trustees	& Legal	IT .	resources	Property	Total	Total
Cost of generating funds	£ 000	€ 000	5.000	£.000	000 3	₹000	5,000
Cost of generating							
voluntary income							
Fundraising	•			-			813
Legacies	-			-			175
Grants							59
Fundraising trading costs of goods sold and	d other costs						
Merchandising and retail		_					1,583
Other trading costs							.,500
Events costs		-		•			104
Investment management costs	•			-			70
Chantable Activities							
Combating poverty	-						205
Reducing isolation	-						335 700
Defeating ageism		-					225
Challenging neglect		-		-			348
Preventing future deprivation		-		-			600
Governance		-		•	-		
Governance		-		-	=		206
Total support costs				•		<del></del>	5 218

Cost allocation includes an element of judgement and the charity has had to consider the cost benefit of detailed calculations and record keeping. To ensure full cost recovery on projects the charity adopts a policy of allocating costs to the respective cost headings through the year. This allocation includes support costs where they are directly attributable. Therefore the support costs shown are a best estimate of the costs that have been so allocated

The central support costs are allocated as following

- Directorate appropriate basis per cost line
- Finance, estimate staff time used to calculate weighted percentage Legal, % on Governance and remainder by office based staff
- Office management, floor space occupied by the divisions
- IT, all staff excluding shop/field based staff
- Human resources estimated time spent on each operational division
- Property number of properties used by each division

  Direct support costs are costs incurred due to administration carried out within operational activities

## Governance costs are made up of following

	2010	2009
	000 3	000 £
Internal audit	-	65
External audit	•	52
Trustees' expenses	•	12
Trustees' indemnity insurance		9
Trustees' conference and meeting costs		1
Apportionment of Directors' costs (based on time spent)		30
Company secretariat	<u></u>	37
		206
External Audit costs in relation to Help the Aged for the year 2010 where £2,500 these costs we	are borne by Age UK	

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# 7 Transfer of net assets to Age UK

As a result of the merger of Age Concern England and Help the Aged all assets and liabilities held by Help the Aged were transferred to Age UK on 1 April 2009

### 8 Taxation

Help the Aged is a registered charity and is therefore exempt from tax on income and gains falling within section 505 of the Taxes Act 1988 or s256 of the Taxation of Chargeable Gains Act 1992 to the extent that these are applied to its charitable objects. No tax charges have arisen in the Charity

### 9 Staff numbers and emoluments

Help the Aged had no employees during the year ending 31 March 2010. On 1 April 2009 all staff employed by Help the Aged were transferred across to Age UK and other trading subsidiaries within the Age UK group

	Full time head count	2010 Part time head count	Part time full time equiv	Full time head count	2009 Part time head count	Part time full time equiv
The average number of persons employed during the year was as follows						
Shops	-	•	~	620	491	282
Other				393	72	51
	-			1 013	563	333
		2010	2009			
<b></b>		€ 000	£'000			
The aggregate emoluments of these persons were as follows						
Salaries including benefits in kind			24 634			
Social security costs			1 985			

The numbers of employees whose emoluments for the year fell within the following bands were

	2010	2009
	Number	Number
£60 000 £69 999	-	7
£70 000 £79 999		2
£80 000 £89 999	~	3
£90 000 - £99 999	-	2
£140 000 - £149 000	-	1

2 076

# 10 Trustees emoluments and reimbursed expenses

The trustees received no remuneration for their services

The aggregated amount of expenses reimbursed to seven trustees during the year was £nii (2009 seven trustees £9 211)

Indemnity insurance is provided for trustees, premiums paid during the year totalled £nil (2009-£3-031)

During the year ended 31 March 2010 the Charity awarded grants of £nil (2009 £397 944) for projects to which members of the Research Advisory Council of Research into Ageing a special trust of the Charity were connected. These members of the Research Advisory Council did not participate in the decision to award the respective grants.

# 11 Net movement in funds

Pension contributions

	2010	2009
	5,000	QQQ 3
Net movement in funds is arrived at after charging/(crediting)		
Depreciation of tangible fixed assets	•	907
Profit on disposal of fixed assets	-	(141)
Auditors remuneration		
- audit of charitable company	•	52
- audit of subsidiaries	-	•
- other	•	4
Operating lease rentals	•	6 526

•							
12 Tangible fixed assets		reehold and long leasehold properties	Gifted housing	Short leasehold properties	Motor vehicles	Equipment fixtures and fittings	Tota
Charity and group Cost or donated valuation		€ 000	€ 000	£ 000	£ 000	2000	€ 00
Balance at 1 April 2009		1 791	5 921	8 248	3 310	1 152	20,422
Transfer of fixed assets to Age UK Group		(1,791)	(5 921)	(8 248)	(3 310)	(1 152)	(20,422
Balance at 31 March 2010						•	-
Accumulated depreciation Balance at 1 April 2009		195	675	8 071	0.471	EC.	11.07
fransfer of accumulated depreciation to Age UK	( Group	(195)	(675)	(8 071)	2 471 (2 471)	565 (565)	11,977 (11,977
lalance at 31 March 2010	<u> </u>						•
let Book Value at 31 March 2010			_				-
Net book value at 31 March 2009		1 596	5 246	177	839	587	8 445
All of Help the Aged's fixed assets were transfer	rred to Age UK on 1 April 2009 at net b	ook value					
The net book value of freehold and long leas	sehold properties comprises						
				2010 £ 000		2009 £ 000	
reeholds ong leaseholds						1 304 292	
ong iosconosco				•	_	1,596	
fixed Assets land value comprises							
				2010 £'000		2009 £ 000	
reeholds infed housing						904 1 375	
•					_	2 279	
3 Listed Investments							
	Short-Term	Listed	Endowed	Investment	Subsidiary	Total	
	Deposits £ 000	Investments £ 000	Funds £'000	properties £ 000	undertaking £ 000	5,000	
larket value at 1 April 2009 ransfer to Age UK	1 (1)	9 898 (9 898)	1 351 (1 351)	3 165 (3 165)	5 077 (5 077)	19 492 (19 492)	
larket value at 31 March 2010		· · · · · · · · · · · · · · · · · · ·	(1001)				
istoric value at 31 March 2010		•	-	*		-	
the investment properties of the charity and group treber. Investments were transferred at market		oen market value by Cou	untrywide Surveyors ar	nd Stratton			
isted Investments comprise the following	- ,						
				2010 £'000		£ 000	
ackRock arclays Global Investors	<ul> <li>Charishare Common Investment f</li> <li>BGI North American Index Selecti</li> </ul>					4 921 1 546	
,	<ul> <li>BGI Japan Index Selection</li> </ul>					1 317	
	<ul> <li>BGI Europe Index Selection</li> <li>BGI Pacific Rim Index Selection</li> </ul>					1 534 568	
	<ul> <li>Undispersed cash in investment a</li> </ul>	account				9 887	
ther			<del></del>			9 898	
ndowed Funds				2010 £ 000		2009 £ 000	
e Chanty of C E Saunders nanty of Gillingham Endowed Fund				-		615 688	
e Charity of Miss Edna Lipson				<u> </u>		48	
urrent asset investments				2,010	_	1 351	
arket Value				000 3		£ 000	
31 March irchases/(disposals)				1,251		2 732 (1 481)	
ransfer to AGE UK Group				(1,251)			
t 31 March						1 251	

### 14 Investments in subsidiaries

All investments including any investment in subsidiary undertaking has been transferred to Age UK

Principal subsidiary	Registered in	Percentage of capital held	ordinary shares
Intune Group Ltd (Including it s wholly owned subsidiaries RIA Trading Ltd. Intune Services Ltd. Intune Solutions Ltd and 50% of share in joint venture Seniorlik Eldercare)	England and Wales	100%	10 000
Help the Aged Mail Order Ltd (including it's wholly owned sibsidiary HtA Solutions Ltd)	England and Wates	100%	67 100
Dormant Subsidiary			
Age Care and Leisure Services Ltd	England and Wales	100%	2
HtA Trading Ltd	England and Wales	100%	2
HelpAge Ltd	England and Wales	100%	2
HelpAge (UK) Ltd	England and Wates	100%	8

### 15 Debtors

	2010	2009
	€,000	£ 000
Amounts falling due within one year		
Trade debtors and other debtors	-	2 283
Amount due from group undertakings	-	2 709
Social security and other taxes		665
Prepayments and accrued income		7 341
• •		12,998
16 Creditors amounts falling due within one year		
	2010	2009
	00003	£.000
Short term grants		3 454
Interest free loans from housing residents repayable on change of occupancy		6
Trade and other creditors	-	8 904
Amount due to subsidiary undertaking		1 582
Social security and other taxes	•	209
Accrued expenses	•	6,787
Deferred income		383
		19 325

The liability to return interest free loans normally crystallises when the tenant dies or moves into a care facility. Therefore, it is not possible to define with accuracy the amount that may be due within one year. An amount has been included based on the average of previous years repayments.

### Movement in deferred income

	2010	2009
	€ 000	000 3
Balance at 1 April		583
Utilised in year		(583)
Increase in provision charged to Statement of Financial Activities	-	383
Balance as at 31 March		383

2010

For 2009 only, included in deferred income are advance payment of £157K for Senior Mobility vehicles on order 14K for Help Age International and £212K from Zurich for charitable activities. All deferred income was transferred to Age UK on 1 April 2009

# 17 Creditors amounts falling due after more than one year

	2010	2009
	€,000	€ 000
Short term grants		1 333
Interest free loans from housing residents repayable on change of occupancy	-	22
Operating lease incentives	-	75
		1 430
18 Provisions for liabilities and charges		
•	2010	2009
	€'000	000 3
Balance at 1 May 2008		4 824
Provision utilised in year		(628)
Increase of provision charged to statement of financial activities		1 188
Balance as at 31 March 2009		5 384

For 2009 only the main items of the provision comprise £4 455K to cover the Help the Aged commitment to provide care and property maintenance for beneficiaries who have donated real estate to the Charity. The remaining £913K is to provide for property maintenance and repairs where there is a current obligation. All provisions where transferred to Age UK on 1 April 2009.

# 19 Statement of funds

### Movement in fund

	2009 £ 000	1 April 2009 Transfer to Age UK £ 000	2010 £'000
Endowed funds			
The Charity of C E Saunders	596	(596)	
The Gillingham Endowed Fund	670	(670)	-
The Charity of Miss Edna Lipson	47	(47)	<del></del>
Restricted funds	1 313	(1 319)	<del></del>
United Kingdom aid programmes			
Research into Ageing	59	(59)	_
Home Support	1 718	(1 718)	
Advice	1 049	(1 049)	
Regional Development	2813	(2 813)	
Policy	320	(320)	_
Other	68	(68)	_
Total UK aid programmes	6 027	(6 027)	
Inhamatan al			
International aid programmes	/= ===\		
HelpAge International	(3 282)	3 282	-
Sponsor a Grandparent	(2 466)	2 466	•
Disasters & Emergencies	300	(300)	•
Other Helpage International Projects	40_	(40)	
Total international aid programmes	(5 408)	5 408	
Total restricted funds	1 932	(1 932)	
Designated funds			
Gifted Housing Cyclical Maintenance	425	(425)	
Head Office Major Works	1 293	(1 293)	-
Discretionary Projects	92	(92)	-
Pension	891	(891)	
	2 701	(2 701)	
General reserves			
Revaluation reserve	1 488	(1 488)	-
Other general reserves	11 995	(11 995)	
	13 483	(13 483)	
Pension deficit	(9 943)	9 943	_
Non-charitable trading funds	, /		-
Total unrestricted funds	6,241	(6 241)	
Total funds	0.170	(0.170)	
rotal funus	8 173	(8 173)	

# 20 Analysis of group assets and liabilities between funds

Unrestricted endowment fund <b>Total</b> funds funds <b>2010</b> £ 000 £ 000 £ 000	Total 2009 £ 000
0003 0003	£ 000
Housing properties (excl Gifted housing)	1 594
Gifted housing -	5 248
Other tangible assets	1 603
Investments -	19 492
Current investments	1 251
Current assets -	15 067
Current habilities	(19 325)
Long term habilities	(6 814)
Defined benefit pension liability = -	(9 943)
	8 173

# 21 Pension scheme

On 1 April 2009 all staff employed by Help the Aged were transferred across to Age UK. All pension obligations that previously been an obligation of Help the Aged also transferred across to Age UK. During the year ending 31 March 2010 no costs or loss in relation to any pension liability has been charged to Help the Aged. The information below is only in relation to prior year.

The Charity operates 2 pension schemes. One of these pension schemes is a defined benefit final salary funded pension scheme, which was closed to new entrants on 31 July 2002. Within the defined benefit starty funded pension scheme returnment benefits are base on employees final remuneration and length of service. The pension cost is assessed in accordance with the advice of an independent qualified actuary using the projected unit method on the basis of an annual valuation and charged to the Statement of Financial Activities as described below

# The Pensions Trust - Help The Aged Final Salary Scheme FRS 17 disclosures for accounting year ending 31 March 2009

Age UK expects to contribute approximately £1,903 000 for the year starting 1 April 2009
The current arrangements as regards to contribution rates are described in a Schedule of Contributions dated 21 December 2007

These disclosures have been produced in line with the December 2006 amendments to FRS17

The Scheme assets include ordinary shares issued by The Pensions Trust - Help The Aged with a fair value of £nil (2009 £nil)

Scheme assets also include property occupied by The Pensions Trust - Help The Aged with a fair value of £nil (2009 £nil)

The Pensions Trust is a multi-employer arrangement. The overall expected rate of return of the Scheme assets has been based on the average expected return for each asset class—weighted by the amount of assets in each class.

The Scheme holds quoted securities and these have been valued at current bid-price. The corresponding amounts from previous years have not been restated

Employee Benefit Obligations	
	Value at 31 Mar 2009
	31 Mar 2009 £000
Present value of funded obligations	39 819
Present value of unfunded obligations	55 572
Fair value of scheme assets	(29 876)
Property selve of vertical of all last and	9 943
Present value of unfunded obligations Unrecognised past service cost	-
Deficit	9 943
Related deferred tax asset	8 543
Net liability	9 943
Statement of Financial Activities	
Statement of Financial Activities	
	Value at
	31 Mar 2009
	9003
Current service cost Interest cost	911
Expected return on Scheme assets	2 663 (2 469)
Scheme service cost	(2 469)
Total	1 105
AMOUNT RECOGNISED IN THE STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES	
AMOUNT NECODINGLE IN THE STATEMENT OF TOTAL RECOGNISED GAINS AND ECOSES	
	Value at
	31 Mar 2009
Not not your (former) (former) (former)	0003
Net actuarial (losses)/gains recognised in year Net Cumulative actuarial (losses)	(4 654)
Tel. Salisans Guadana (Issasa)	(9 368)
Reconciliation of present value of scheme liabilities and assets	
	Value at
	31 Mar 2009 £ 000
Change in the present value of the defined benefit obligation	2000
Opening defined benefit obligation	44 169
Current service cost	911
Interest cost	2 663
Employee contributions	446
Past service benefits granted during the year	
Actuarial (gains)	(6 729)
Benefits paid (Including expenses)	(1 641)
Closing defined benefit obligation	39 819
Change in the fair value of Scheme assets	
Opening fair value of Scheme assets	38 190
Expected return on Scheme assets	2,469
Actuanal gains/(losses)	(11 383)
Employer contributions	1 795
Employee contributions	448
Benefits paid (including expenses)	(1 641)
Closing fair value of Scheme assets	29 876

		At		
		31 Mar 2009		
		ра		
		6 70%		
		7 00%		
		3 95%		
		2 70%		
		2 50%		
		2 70%		
		2 70%		
		2009		
		97.6		
		096		
		89 9		
		At		
		31 Mar 2009		
		25%		
		5%		
		1%		
		2009		
		€ 000		
		(8 914)		
2000	2009	4007	2006	2005
				2005 £ 000
1, 000	£ 000	1,000	2 000	1.000
(39.819)	(44 169)	/47 B10\	(38 273)	(32 205)
				(32 205) 26 041
				(6,164)
				257
1.00,	(02)	(( 500)	.,,,	227
	2009 ξ 000 (39,819) 29,876 (9,943) (155)	£ 000 £ 000 (39,819) (44 169) 29,876 38 190 (9,943) (5 979)	P 8 6 70% 7 00% 3 95% 2 70% 2 50% 2 70% 2 50% 2 70% 2 70% 2 70% 2 70%	31 Mar 2009

<sup>\*</sup> Note. This refers to the expected rated of return on assets as at the beginning of each period presented

### 22 Obligations under operating leases

All leases and future commitments were transferred to the Age UK Group at 1 April 2009	۴		
	Land and	Land and	
	buildings	buildings	
	2010	2009	
Leases which expire	5,000	0003	
Within one year		907	
Within two to five years	•	4 839	
After five years	-	1 537	
		7 283	
23 Merchandising and Retail Activities			
	2010	2009	
	900 3	£000	
Activities for Generating Funds include			
Merchandising and retail			
Donations and gift ald under Retail Gift Aid programme	•	2,612	
Sale of donated and bought in goods	•	23 912	
Merchandising income Mail Order Limited	•		
•		26 524	
Other trading income			
intune Group Limited	=		
Research into Ageing		10	
		10	

### 24 Related parties

Help the Aged has taken advantage of the exemption given by Financial Reporting Standard 8. Related Party Disclosures from disclosing transactions with members of the same accounting group

### 25 Share Capital

The company is limited by guarantee and has no share capital. The liability of members is limited to the sum of £1 per member

### 26 Contingent liability

The charity had no contingent liability as at 31st March 2010 (2009 Enil)

# 27 Exceptional item

For 2009 only there are two exceptional item these are described as following
(a) £1 830K VAT refund from HMRC due to recovery of VAT on Fundraising costs
(b) £2 109K expenditure directly incurred towards the merger of Help the Aged and Age Concern England that took place on 1 April 2009

 $\kappa_{\rm tot} = -\xi$