Registration No: 1227150

**GRICIND LIMITED** 

**FINANCIAL STATEMENTS** 

**31 DECEMBER 1994** 

**NEWMAN & COMPANY Chartered Accountants** 



## **FINANCIAL STATEMENTS**

# 31 DECEMBER 1994

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## **COMPANY INFORMATION**

DIRECTORS: ROD MACSWEEN

**BARRY DICKINS** 

SECRETARY: ROD MACSWEEN

REGISTERED OFFICE: TWYMAN HOUSE

31-39 CAMDEN ROAD LONDON NW1 9LF

AUDITORS: NEWMAN & COMPANY

**CHARTERED ACCOUNTANTS** 

TWYMAN HOUSE 31-39 CAMDEN ROAD LONDON NW1 9LF

### REPORT OF THE DIRECTORS

The directors present their report and financial statements for the year ended 31 December 1994.

### **PRINCIPAL ACTIVITIES**

The principal activities of the company are in the field of theatrical agents and concert promoters.

### **REVIEW OF THE BUSINESS**

The directors are pleased with the performance of the company during the year and are looking forward to another successful year in 1995.

### **DIVIDENDS AND TRANSFER TO RESERVES**

The directors do not recommend the payment of a dividend. The retained profit is transferred to reserves.

### **FIXED ASSETS**

Details of changes in the fixed assets are shown in the attached financial statements.

### **POST BALANCE SHEET EVENTS**

With effect from 1 January 1995, the concert promotion activity has been carried out by International Talent Booking Limited, a wholly owned UK subsidiary company.

### **DIRECTORS AND DIRECTORS INTERESTS**

The directors who served during the year and their interests in the shares of the company at the beginning and end of the year were as follows:

Number

ROD MACSWEEN	500
BARRY DICKINS	500

### **AUDITORS**

A resolution will be submitted at the annual general meeting proposing that Newman & Company be reappointed auditors and that their audit fee for the ensuing year be agreed with the directors.

BY ORDER OF THE BOARD

**ROD MACSWEEN** 

**SECRETARY** 

24 October 1995

## REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF

#### **GRICIND LIMITED**

We have audited the financial statements on pages 4 to 13 which have been prepared under the historical cost convention and the accounting policies set out in note 2.

## Respective Responsibilities of Directors and Auditors

As described in note 1 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

## **Basis of Opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion, the financial statements give a true and fair view of the state of affairs of the company as at 31 December 1994, and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**NEWMAN & COMPANY** 

CHARTERED ACCOUNTANTS AND REGISTERED AUDITORS

Twyman House 31-39 Camden Road London NW1 9LF

24 October 1995

## PROFIT AND LOSS ACCOUNT

	Note	1994 £	1993 £
TURNOVER - CONTINUING OPERATIONS	3	2,375,694	2,423,472
OPERATING EXPENSES	4	2,215,621	1,947,047
OPERATING PROFIT		160,073	476,425
OTHER INCOME	5	107,580	132,909
		267,653	609,334
INTEREST PAYABLE & SIMILAR CHARGES	6	1,329	902
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	7	266,324	608,432
TAX ON PROFIT ON ORDINARY ACTIVITIES	8	83,755	214,068
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		182,569	394,364
RETAINED PROFIT BROUGHT FORWARD		1,914,036	1,519,672
RETAINED PROFIT CARRIED FORWARD		2,096,605	1,914,036

## **BALANCE SHEET**

# AS AT 31 DECEMBER 1994

		19	94	19	993
FIXED ASSETS	Note	£	£	£	£
Tangible assets Investment	9 10		213,269 67		206,239 65
CURRENT ASSETS			213,336		206,304
Debtors & prepayments Cash at bank & in hand	11	46,264 3,744,642		42,113 3,239,621	
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	12	3,790,906 1,906,637		3,281,734	
NET CURRENT ASSETS		-	1,884,269		1,708,732
TOTAL ASSETS LESS CURRENT LIABILITIES	3		2,097,605		1,915,036
CAPITAL AND RESERVES					
Called up share capital Profit and loss account	13		1,000 2,096,605		1,000 1,914,036
SHAREHOLDERS FUNDS			2,097,605		1,915,036

R MACSWEEN

) DIRECTORS

**B DICKINS** 

Approved by the board on 24 October 1995

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## OTHER STATEMENTS

STATEMENT OF TOTAL RECOGNISED GAINS		
AND LOSSES	1994	1993
	£	£
Profit for the financial year	182,569	394,364
	<del></del>	
RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS FUNDS		
Profit for the financial year	182,569	394,364
Opening shareholders funds - surplus	1,915,036	1,520,672
Closing shareholders funds - surplus	2,097,605	1,915,036

# CASH FLOW STATEMENT

	19	994	1993	
NET CASH INFLOW FROM OPERATING ACTIVITIES	£	£	£	£
AOTIVITEO		701,539		949,268
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE				
Interest received	107,580		132,623	
Interest paid	( 1,329)		( 902)	
Net cash inflow from returns on investments and	<del></del>			
servicing of finance		106,251		131,721
TAXATION				
UK corporation tax repaid	•		205	
UK corporation tax paid	(214,582)		(160,325)	
	<del></del>	(214,582)	<del></del>	(160,120)
INVESTING ACTIVITIES				
Purchase of fixed assets	( 89,769)		( 55,786)	
Sale of fixed assets	28,850		10,000	
Net cash outflow from investing activities		( 60,919)	•	( 45,786)
Increase in cash and cash equivalents		532,289		875,083

# NOTES TO THE CASH FLOW STATEMENT

## FOR THE YEAR ENDED 31 DECEMBER 1994

# 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

1994 £	1993 £
160,073	476,425
-	266
58,352	55,665
·	( 9,999)
( 4,152)	( 36,018)
491,729	462,909
704 500	040,000
701,539	949,268
	£ 160,073 - 58,352 ( 4,463) ( 4,152)

# 2. ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE YEAR

	£	£
Balance at 1 January	3,200,467	2,325,384
Net cash inflow	532,289	875,083
Balance at 31 December	3,732,756	3,200,467

# 3. ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET

	1994	1993	Change in Year
	£	£	£
Cash at bank and in hand	3,744,642	3,239,621	505,021
Bank overdraft	( 11,886)	( 39,154)	27,268
	3,732,756	3,200,467	532,289
		<del></del>	

# NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 1994

## 1. STATEMENT OF DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which gives a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements the directors are required to:

- (i) select suitable accounting policies and then apply them consistently;
- (ii) make judgements and estimates that are reasonable and prudent;
- (iii) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### 2. ACCOUNTING POLICIES

### (a) Accounting Convention

The financial statements are prepared in accordance with the historical cost convention and in accordance with applicable accounting standards.

### (b) Depreciation

Depreciation of fixed assets is provided to write off each asset over its estimated useful life at the following annual rates:

Leasehold - over the duration of the lease Motor vehicles - 25% pa on reducing balance

Furniture, fittings & equipment - 20% pa on reducing balance

#### (c) Turnover

Turnover is the net amount of commission and fees invoiced.

## (d) Foreign Currencies

Assets and liabilities in foreign currencies are translated to sterling at rates of exchange ruling at the balance sheet date. All exchange differences are dealt with in the profit and loss account.

## (e) Consolidated Financial Statements

Consolidated financial statements are not prepared because the subsidiary companies were dormant during the year.

### (f) Deferred Taxation

Provision is made for deferred taxation to the extent that there is a reasonable probability that a liability will arise in the foreseeable future.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 1994

# 3. TURNOVER - CONTINUING OPERATIONS

	The contribution of the principal activities of the company in turno	ver is shown below:	
		1994	1993
		£	£
	Geographical analysis:		
	United Kingdom	923,530	975,778
	Rest of Europe	1,130,683	1,249,437
	Asia	157,891	127,379
	Rest of the World	163,590	70,878
		2,375,694	2,423,472
4.	OPERATING EXPENSES	· ···	
	Administration expenses	2,215,621	1,947,047
5.	OTHER INCOME		
	B. 1.1		
	Bank deposit interest	107,580	132,623
	Sundry income	-	286
		107,580	132,909
6.	INTEREST PAYABLE & SIMILAR CHARGES		
	Bank interest	1,329	902
	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	•·····································	
	After charging:		
	Auditors remuneration	15,000	15,000
	Depreciation	58,352	55,665
	Directors remuneration	636,000	536,000
	Company pension scheme	200,000	200,000
	Hire of equipment	3,691	913
l	Loss on exchange	68,591	15,814
		<del></del>	

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 1994

8.	TAX ON PROFIT ON ORDINARY ACTIV	ITIES	1994 £		1993 £
	Corporation tax for the year Underprovision in last year		83,2 <b>4</b> 2 513		214,068
			83,755		214,068
9.	TANGIBLE ASSETS	Leasehold	Motor Vehicles	Furniture Fittings & Equipment	Total
		£	£	£	£
	COST				
	At 1 January 1994 Additions	12,347	145,613	249,573	407,533
	Disposals	-	55,683 ( 90,444)	34,086	89,769
	Dioposais	-	( 90,444)	-	( 90,444)
	AT 31 December 1994	12,347	110,852	283,659	406,858
	DEPRECIATION				
	At 1 January 1994	2,470	81,537	117,287	201,294
	Charge for the year	1,235	23,843	33,274	58,352
	Eliminated on disposal	-	( 66,057)	-	( 66,057)
	AT 31 December 1994	3,705	39,323	150,561	193,589
	NET BOOK VALUE	<del> </del>			
	AT 31 December 1994	8,642	71,529	133,098	213,269
	AT 31 December 1993	9,877	64,076	132,286	206,239
10.	INVESTMENTS		1994 Number		1993 Number
			number		Number
	Shares in subsidiary companies		67		65
	<b>-</b>				
	Details of shares in subsidiary companies are as follows:	Principal Activity	Country of I	ncorporation F	Percentage Held
	Gricind Artist Agency Inc International Talent Booking Limited	Theatrical Agents Concert Promotions		es of America	100% 100%
	_		Ū		

The company has subscribed a further 9,998 ordinary shares of £1 each in International Talent Booking Limited on 2 January 1995.

# NOTES TO THE FINANCIAL STATEMENTS

11. DEBTORS & PREPAYMENTS	1994	1993
	£	£
Other debtors	20,303	29,951
Prepayments	25,962	12,162
		132,102
	46,265	42,113
12. CREDITORS: AMOUNTS FALLING DUE		
WITHIN ONE YEAR		
Bank overdraft	11,886	39,154
Trade creditors	983,119	559,767
Amounts due to subsidiary company	65	65
Other taxation & social security costs	406,929	435,830
Corporation tax	83,242	214,068
Other creditors	273,379	216,419
Accruals	148,017	107,699
	1,906,637	1,573,002
13. CALLED UP SHARE CAPITAL		
Authorised, Issued and Fully Paid:		
1,000 ordinary shares of £1 each	1,000	1,000
	<del></del>	<del></del>
14. DIRECTORS EMOLUMENTS		
Highest paid director	325,000	275,000
The other director fell within the band stated:	Number	Number
£260,001 - £265,000		4
£310,001 - £315,000	1	-
	<del></del>	

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 1994

15. EMPLOYEE INFORMATION	1994	1993
The average number of people including directors employed by the company during the year was:	Number	Number
Administration	20	23
	<del></del>	-
Their total remuneration was:	£	£
Wages & salaries	391,880	885,583
Social security costs	107,978	96,215
Company pensions	200,000	200,000
	699,858	1,181,798

## 16. PENSION COSTS

The company operates pension arrangements for the benefit of the directors which are in the nature of defined contribution schemes. The assets of the schemes are held separately from those of the company and are invested with an insurance company.

The charge to the profit and loss account comprises £200,000 (1993 - £200,000).

## 17. PROVISIONS FOR LIABILITIES & CHARGES

No provision has been made in these accounts for deferred taxation in respect of timing differences arising on the excess of tax allowances over depreciation as these timing differences are immaterial.