

FINANCIAL STATEMENTS

FOR THE YEAR ENDED

**30 SEPTEMBER 1997** 

Company No: 1226628

### FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 30 SEPTEMBER 1997

Company registration number: 1226628 Registered office: First floor Green Garden House 15-22 St Christopher's Place London WIM 5HE Directors: B H May J R Deacon R M Taylor Secretary: R Lee A Thompson Solicitors: Lee & Thompson Green Garden House 15-22 St Christopher's Place London WIM 5HE Auditors: **Grant Thornton** Registered auditors Chartered accountants London

## FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 30 SEPTEMBER 1997

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### REPORT OF THE DIRECTORS

The directors present their report together with financial statements for the year ended 30 September 1997.

### Principal activity

The group is principally engaged in the promotion of the various services and products of certain musicians.

### **Business review**

The directors are satisfied with the financial results of the group for the year and expect the group to remain profitable in the future.

The group's profit for the year after taxation amounted to £2,745,800 (1996: £4,328,866) and the directors recommend dividends of £2,660,000 (1996: £4,930,000).

The company's profit for the year after taxation amounted to £2,798,374 (1996: £4,369,029) and the directors recommend dividends of £2,660,000 (1996: £4,930,000).

### Directors

The directors in office at the end of the year are listed below. All served on the Board throughout the year. The beneficial interests of the directors and their families in the shares of the company at 1 October 1996 and 30 September 1997 were as follows:

Ordinary shares of £1 each 1996 & 1997

B H May	25
JR Deacon	25
R M Taylor	25

### Directors' responsibilities for the financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

## REPORT OF THE DIRECTORS

The directors are responsible for maintaining proper accounting records, for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Charitable contributions

Donations to charitable organisations amounted to £32,500 (1996: £207,900).

### Auditors

Grant Thornton offer themselves for reappointment as auditors in accordance with section 385 of the Companies Act 1985.

BY ORDER OF THE BOARD

### REPORT OF THE AUDITORS TO THE MEMBERS OF

### QUEEN PRODUCTIONS LIMITED AND ITS SUBSIDIARY UNDERTAKINGS

We have audited the financial statements on pages 4 to 17 which have been prepared under the accounting policies set out on pages 4 and 5.

### Respective responsibilities of directors and auditors

As described on pages 1 and 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group at 30 September 1997 and of the result of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

GRANT THORNTON
REGISTERED AUDITORS

CHARTERED ACCOUNTANTS

LONDON

23 April 1998

### PRINCIPAL ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

The principal accounting policies of the company have remained unchanged from the previous year and are set out below.

### Basis of consolidation

The group financial statements consolidate those of the company and all its subsidiary undertakings. The financial statements of each company in the group have been prepared to 30 September 1997. All intra-group profits/transactions are eliminated on consolidation.

Goodwill arising on consolidation is eliminated from the financial statements by immediate write-off on acquisition against reserves.

### Turnover

Turnover is the total amount received by the group in respect of production royalties and income arising from live performances.

Royalties are brought into account when they become due and payable or if received in the year by way of non-refundable advances on anticipated future royalties.

### Interest

Bank interest is accounted for on a received basis.

### Deferred expenditure

Deferred expenditure relates to recordings, film projects, game projects and associated costs incurred during the year, which are charged to the profit and loss account in the accounting period in which the recordings or film projects are made available for commercial exploitation.

### Depreciation

Depreciation is calculated to write down the cost of all tangible fixed assets to their estimated residual value over their expected useful lives on the following bases.

Freehold buildings

2% straight line

Plant, fixtures, fittings and equipment

15% straight line

### PRINCIPAL ACCOUNTING POLICIES

### Investments

Fixed asset investments are stated at cost less amounts written off.

### Deferred taxation

Deferred tax is provided for under the liability method using the tax rates estimated to arise when the timing differences reverse, and is accounted for to the extent that it is probable that a liability or asset will crystallise. Unprovided deferred tax is disclosed as a contingent liability.

Debit balances arising in respect of advance corporation tax on dividends payable or proposed are carried forward to the extent that it is expected to be recoverable.

### Foreign currencies

Transactions in foreign currencies are translated at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange ruling at the balance sheet date. Where exchange differences result from the translation of foreign currency borrowings raised to acquire foreign assets they are taken to reserves and offset against the differences arising from the translation of those assets. All other exchange differences are dealt with through the profit and loss account.

# CONSOLIDATED PROFIT AND LOSS ACCOUNT

# FOR THE YEAR ENDED 30 SEPTEMBER 1997

	Note	1997 £	1996 £
Turnover	•		
Turnover	1	14,815,068	22,320,356
Administration expenditure		(10,897,289)	(15,957,472)
Operating profit	1	3,917,779	6,362,884
Net interest	·	99,307	137,918
Profit on ordinary activities before taxation	1	4,017,086	6,500,802
Tax on profit on ordinary activites	3	1,271,286	(2,171,936)
Profit for the financial year	4	2,745,800	4,328,866
Dividends	5	(2,660,000)	(4,930,000)
Transferred to/(from) reserves	12	85,800	(601,134)

There were no recognised gains or losses other than the profit for the year.

# CONSOLIDATED BALANCE SHEET AT 30 SEPTEMBER 1997

	No	ote		1997	1996
Fixed assets	•		£	£	£
Tangible assets		6		701	117,927
Current assets					
Debtors		8 2,016,	402	4,755	,094
Cash at bank and in	n hand	1,533,	189	1,593	·
		3,549,	591	6,348	,138
Creditors: amount	•				
due within one yea	ır	9 (2,610,	<u>365</u> )	(5,611	<u>,936</u> )
Net current assets			939,	,226	736,202
Total assets less cu	ırrent				
liabilities			939,	,927	854,129
			<del></del>	<del></del>	
Capital and reserv					
Called-up share car		0		100	100
Profit and loss acco	ount 1	1 .	939,	,82 <u>9</u>	854,029
Shareholders' fund	ds 1	2	939,	,929	854,129
				<del></del>	

The financial statements were approved by the board of directors on 23 April 1998

Director

# QUEEN PRODUCTIONS LIMITED

## BALANCE SHEET AT 30 SEPTEMBER 1997

	Note		1997		1996
		£	£	£	£
Fixed assets				•	
Tangible assets	6		701		117,927
Investments	7		106		104
			807		118,031
Current assets					ŕ
Debtors	8	2,005,560		4,169,885	
Cash at bank and in hand		1,351,075		1,462,363	
		3,356,635		5,632,248	
Creditors: amounts falling				• •	
due within one year	9	(2,394,126)		(4,925,337)	
Net current assets			962,509		706,911
Total assets less current					
liabilities			963,316		824,942
Capital and reserves					
Called-up share capital	10		100		100
Profit and loss account	11		963,216	•	824,842
Shareholders' funds			963,316		824,942

The financial statements were approved by the board of directors on 23 April 1998

Director

## CONSOLIDATED CASH FLOW STATEMENT

## FOR THE YEAR ENDED 30 SEPTEMBER 1997

		Note		1997		1996
			£	£	£	£
Net casi	n inflow from					
operatir	ng activities	13		5,858,245		5,644,818
	on investments and g of finance					
Interest	received			99,307		137,918
Taxatio	<b>n</b> 			(1,420,847)		(2,264,136)
Capital	expenditure and					
	l investment					
•	to acquire tangible fixed					
assets	from color of tongible		(825)		-	
fixed ass	from sales of tangible		280,313		557	
THE WOLL			200,515	279,488	351	557
Equity (	dividends paid			(2,600,000)		4,930,000
Increase	e in cash			2,156,193		(1,410,843)

## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 30 SEPTEMBER 1997

#### 1 TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The analysis of turnover and profit before tax by geographical market has not been disclosed.

The turnover and profit before taxation are attributable to one activity: the promotion of the various services and products of certain musicians.

The profit on ordinary activities is stated after:

	1997	1996
	£	£
Deposit account interest received	99,307	137,918
Auditors' remuneration		
- audit	20,000	19,286
- non audit services	35,076	83,440
Depreciation of owned fixed assets	124	9,114
Exchange (gains)/losses	29,515	(3,428)
Gift Aid	32,500	207,900
Profit arising from liquidation of subsidiary	•	(25,845)
Profit on disposal of tangible fixed assets	162,388	(176)
DIRECTORS AND EMPLOYEES		÷

### 2

	1997	1996
	£	£
Staff costs during the year were as follows:		
Wages and salaries	2,149,988	2,797,283
Social security costs	-	460
	2,149,988	2,797,743

The average number of employees of the group during the year was 4 (1996: 6). Staff costs include directors' remuneration as follows:

		1997 £	1996 £
Director	' fees	1,339,896	1,110,537

## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 30 SEPTEMBER 1997

The amounts set out be	elow include remuneration	of the highest paid	director as follows:
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director as follows:		
1997		1996
£	. •	£
448,464		497,241

### 3 TAX ON PROFIT ON ORDINARY ACTIVITIES

Fees

The tax charge is based on the profit for the year and represents:

	1997 £	1996 £
United Kingdom Overseas taxation Double taxation relief Underprovision/(overprovision) for corporation tax in previous year	1,258,086 300,262 (272,516)	2,144,412 626,940 (626,940)
onderprovisions (overprovision) for corporation tax in previous year	14,546 1,271,286	27,524 2,171,936

United Kingdom corporation tax has been charged at rates varying from 24% to 33% (1996: 25% to 33%).

### 4 PROFIT FOR THE FINANCIAL YEAR

The parent company has taken advantage of section 230 of the companies Act 1985 and has not included its own profit and loss account in these financial statements. The group result for the year includes a profit of £2,798,374 (profit 1996: £4,369,029) which is dealt with in the financial statements of the company.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 30 SEPTEMBER 1997

### 5 DIVIDENDS

. *		1997	1996
	·	£	£
Ordinary	shares		
Interim o	dividends of:		
£8,000 p	er share paid 16.10.95		800,000
£2,000 p	er share paid 14.11.95		200,000
£2,000 p	er share paid 4.1.96		200,000
£2,000 p	er share paid 26.2.96		200,000
£3,200 p	er share paid 3.4.96		320,000
£3,000 p	er share paid 4.4.96		300,000
£16,500	per share paid 5.4.96		1,650,000
£6,000 p	er share paid 2.7.96		600,000
£2,400 p	er share paid 27.9.96		240,000
£4,200 p	er share paid 30.9.96		420,000
£2,000 p	er share paid 2.11.96	200,000	· -
£4,000 p	er share paid 3.1.97	400,000	_
£2,000 p	er share paid 2.2.97	200,000	_
£5,800 p	er share paid 7.4.97	580,000	_
£2,000 p	er share paid 10.4.97	200,000	-
£2,000 p	er share paid 30.6.97	200,000	· _
£4,000 p	er share paid 9.8.97	400,000	_
£2,600 p	er share paid 22.9.97	260,000	-
£2,200 p	er share paid 29.9.97	220,000	-
		2,660,000	4,930,000
			<del></del>

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 1997

## 6 TANGIBLE FIXED ASSETS FOR THE GROUP AND COMPANY

		•	Plant, fixtures,
		Freehold	fittings &
	Total	property	equipment
	£	£	£
Cost			
At 1 October 1996	564,970	172,854	392,116
Additions	825	•	825
Disposals	(454,348)	(62,232)	(392,116)
At 30 September 1997	111,447	110,622	825
Depreciation			
At 1 October 1996	447,043	58,768	388,275
Provided in the year	124	-	124
Released on disposals	(336,421)	51,854	(388,275)
At 30 September 1997	110,746	110,622	124
Net book amount at	<del></del>		
30 September 1997	701	_	701
Net book amount at			
30 September 1996	117,927	114,086	3,841

### 7 FIXED ASSET INVESTMENTS

At 30 September 1997 the group held more than 10% of the allotted share capital of the following which are registered in England and Wales except where otherwise stated:

Subsidia undertak	*	Class of share capital held	Proportion held by the group	Nature of business
Rainclou	d Productions Limited	Ordinary shares of £1 each	100%	Promotion of non-UK recordings of certain musicians
Queen M	Aultimedia Limited	Ordinary shares of £1 each	100%	Exploitation of multimedia products
Q.M. Pro	oductions Limited	Ordinary shares of £1 each	100%	Dormant
Queen T Limited	heatrical Productions	Ordinary shares of £1 each	100%	Dormant

All of the subsidiary undertakings have been consolidated in the group financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 30 SEPTEMBER 1997

### 8 DEBTORS

		The group		The company
	1997	1996	1997	1996
Due in less than one year	£	£	£	£
Trade debtors	1,152,916	3,685,953	918,100	3,060,817
Amounts owed by group undertakings	-	-	286,140	137,477
Other debtors	671,707	818,789	609,541	815,901
Prepayments and accrued income	23,570	-	23,570	-
Current taxation	107,614	150,440	107,614	107,614
Deferred expenditure	60,595	99,912	60,595	48,076
	2,016,402	4,755,094	2,005,560	4,169,885

Included in the above for the group is the following which is due after more than one year.

				The group
			1996	1996
			£	£
Deferred expenditure		:		51,836

## 9 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

		The group		The company
	1997	1996	1997	1996
	£	£	£	£
Bank overdrafts	42,516	2,258,564	42,516	2,247,235
Directors' current accounts	2,281	-	2,281	4,941
Trade creditors	608,641	357,121	602,766	357,121
Amounts owed to group undertakings	-	_	217,609	153,828
Current taxation	560,092	752,479	560,092	574,120
Other creditors	197,760	289,278	165,123	271,094
Accruals	1,199,075	1,954,494	803,739	1,316,998
·	2,610,365	5,611,936	2,394,126	4,925,337

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 1997

10	CALLED-UP SHARE CAPITAL
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12

CALLED-UP SHARE CAPITAL		
		1997 & 1996
, in the second of the second	Autho	orised, allotted,
	called-up	and fully paid
		£
100 ordinary shares of £1 each		100
DDOELT AND LOSS ASSOCIATION		
PROFIT AND LOSS ACCOUNT		
	1997	1996
	£	£
The group		
At 1 October 1996	854,029	1,455,163
Profit/(loss) for the year	85,800	(601,134)
At 30 September 1997	939,829	<u>854,029</u>
The company		
At 1 October 1996	824,842	1,385,813
Profit/(loss) for the year	138,374	(560,971)
At 30 September 1997	963,216	824,842
RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUND	S	
	1997	1996
	£	£
The group		
Profit for the financial year	2,745,800	4,328,866
Dividends	(2,660,000)	(4,930,000)
Net increase/(decrease) in shareholders' funds	85,800	(601,134)
Shareholders' funds at 1 September 1996	854,129	1,455,263
Shareholders' funds at 30 September 1997	939,929	854,129

## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 30 SEPTEMBER 1997

13	NET CASH INFLOW FROM OPERATING ACTIVITIES	

	1997 £	1996 £
Operating profit	3,917,779	6,362,884
Depreciation	124	9,114
(Profit) on sale of fixed assets	(162,388)	(176)
(Increase)/decrease in debtors	2,695,866	(2,027,658)
Increase/(decrease) in creditors	(593,136)	1,300,654
Net cash inflow from operating activities	5,858,245	5,644,818

## 14 RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS

	1997 £	1996 £
Increase/(decrease) in cash in the period and change in net funds Net debt at 1 October 1996 Net funds at 30 September 1997	2,156,193 (665,520) 1,490,673	(1,410,843) 745,323 (665,520)

## 15 ANALYSIS OF CHANGES IN NET FUNDS

	At 1 October 1996 £	cashflow £	At 30 September 1997 £
Cash at bank and in hand Bank overdrafts	1,593,044	(59,855)	1,533,189
to bank overgrants	(2,258,564) 665,520	2,216,048 2,156,193	(42,516) 1,490,673

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 30 SEPTEMBER 1997

### 16 CAPITAL COMMITMENTS

Neither the group nor the company had any capital commitments at 30 September 1997 or 30 September 1996.

## 17 CONTINGENT LIABILITIES

There were no contingent liabilities at 30 September 1997 or 30 September 1996.

### 18 TRANSACTIONS WITH DIRECTORS

During the year the company paid amounts to companies in which directors had a material interest as follows:

Director	Paid to	£
J Deacon B May	Goldfinch Productions Ltd Duck Productions Ltd	1,578,601 1,568,007
R Taylor	Nightjar Productions Ltd	1,541,963

### 19 RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemption conferred by Financial Reporting Standard 8 not to disclose transactions with group companies in view of all subsidiaries being wholly owned and consolidated.