JCB Hydrapower Limited
REPORT AND ACCOUNTS

For the year ended 31 December 1994

HOWSONS

Company Registration Number 1224998

Chartered Accountants

Registered Auditor



#### REPORT OF THE DIRECTORS

The directors have pleasure in presenting their annual report together with the audited accounts for the year ended 31 December 1994.

#### BUSINESS REVIEW

The company's principal activities during the year have been the manufacture and supply of hydraulic power packs and attachments and the manufacture, selling and marketing of earthmoving equipment.

The company traded profitably during the year and the directors expect that it will continue to do so for the foreseeable future.

The profit on ordinary activities before taxation amounted to £4,317,000 (1993: £1,361,000).

The directors do not recommend the payment of a dividend and therefore £2,787,000 has been transferred to reserves.

#### DIRECTORS AND SHAREHOLDINGS

The directors who served during the year and subsequently are:-

Sir Anthony Bamford DL

Mr Martin Coyne

Mr Howard McCallum - appointed 22 February 1994

None of the directors had any interest in the share capital of the company during the year.

### FIXED ASSETS

The movements in tangible fixed assets are set out in Note 8 to the accounts.

#### TAX STATUS

The company is a close company within the provisions of the Income and Corporation Taxes Act 1988.

#### AUDITORS

The auditors, Howsons, shall continue in office under the Elective Resolution pursuant to Section 386 of the Companies Act 1985 passed by the company on the 18th October, 1990, the directors having received no notice from any member requiring their re-appointment.

Signed on behalf of the Board

SIR ANTHONY BAMFORD DL

CHAIRMAN

JCB Hydrapower Limited
DIRECTORS RESPONSIBILITIES

For the year ended 31 December 1994

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them on a consistent basis, making judgements and estimates that are prudent and reasonable;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is not appropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### AUDITOR'S REPORT TO THE MEMBERS

#### OF JCB HYDRAPOWER LIMITED

We have audited the financial statements on pages 4 to 12 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

## RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes the examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 December 1994 and of its results for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Howsons

Chartered Accountants Registered Auditor

Park Chambers, 28 Avenue Road, Stoke-on-Trent, ST4 2EZ.

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Date: 61 aful 1995

JCB Hydrapower Limited

## PROFIT AND LOSS ACCOUNT

For the year ended 31 December 1994

	Notes	1994	1993
		£'000	£'000
TURNOVER - continuing operations	2	29,157	16,763
Cost of sales		20,269	12,067
GROSS PROFIT		8,888	4,696
Administrative expenses		4,715	3,350
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OPERATING PROFIT - continuing operations	3	4,173	1,346
Interest receivable	6	144	15
			. <u>.                                   </u>
PROFIT ON ORDINARY ACTIVITIES			
BEFORE TAXATION		4,317	1,361
Taxation on profit on ordinary activities	7	1,530	423
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION			
BEING RETAINED PROFIT FOR THE YEAR	15	2,787	938
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## TOTAL RECOGNISED GAINS AND LOSSES

There are no recognised gains or losses other than the retained profit for the year ends as stated.

## NOTE OF HISTORICAL COST PROFITS AND LOSSES

The accounts are prepared under the historical cost convention and thus the reported profit on ordinary activities before taxation is the historical cost profit.

BALANCE SHEET

As at 31 December 1994

	Notes	=	1994	19	993
		£'000	£'000	£'000	£'000
FIXED ASSETS					
Tangible assets	8		1,088		1,201
CURRENT ASSETS					
Stocks Debtors Cash at bank	9 10	2,821 3,690 4,446		1,742 2,077 2,168	
		10,957		5,987	
CREDITORS: Amounts falling due within one year	11	6,883		4,850	
NET CURRENT ASSETS			<u>4,074</u>		1,137
TOTAL ASSETS LESS CURRENT LIABILITIES			5,162		2,338
PROVISION FOR LIABILITIES AND CHARGES	12		129		92
NET ASSETS			5,033 ———		2,246
CAPITAL AND RESERVES					
Called up share capital Profit and loss account	14 15		332 <u>4,701</u>		332 1,914
SHAREHOLDERS' FUNDS	16		5,033		2,246

The accounts were approved by the Board of Directors on 64 quil 1995

SIR ANTHONY BAMFORD DL

MR M COYNI

NOTES TO THE ACCOUNTS

For the year ended 31 December 1994

#### 1. ACCOUNTING POLICIES

### (a) Accounting Convention

The accounts are prepared under the historical cost convention and in accordance with applicable Accounting Standards.

#### (b) Depreciation

Depreciation of tangible fixed assets is calculated so as to write off the original cost by equal annual instalments over the expected useful lives of the assets concerned. The principal rates used are:-

Plant and machinery 10% and 25% Fixtures and equipment 10% and 20% Motor vehicles 25% Computers 33 1/3%

### (c) Stock and Work in Progress

Stock and work in progress are valued at the lower of cost and net realisable value, with due allowance being made for any obsolete or slow moving items. Cost includes direct materials, labour and appropriate works overheads.

#### (d) Research and Development

Research and development expenditure is written off to revenue when it is incurred.

## (e) Warranty

Provision is made for the company's estimated liability on all machines still under warranty, including claims already received. The provision is charged against trading profits and is included in creditors.

## (f) Deferred Taxation

Provision is only made for deferred taxation in respect of timing differences where it is considered that the deferral is unlikely to continue for the foreseeable future and where the consequent liability is expected to be material.

#### (g) Foreign Currencies

Foreign exchange conversion differences, arising primarily on the sale of machines invoiced in foreign currency, are taken to the profit and loss account for the year.

## (h) Pension Costs

Pension costs are charged in the profit and loss account at the actuarially recommended funding rate on pensionable salary costs for the year.

## NOTES TO THE ACCOUNTS

For the year ended 31 December 1994

## 2. TURNOVER

Turnover represents the invoice value of goods sold (excluding Value Added Tax), and net of sales incentives.

The analysis of turnover by geographical regions is as follows:-

	1994 £'000	1993 £'000
United Kingdom Europe North America America-Central & South Middle East Africa Far East & Australia Other	15,981 12,704 38 114 176 70 71	8,780 7,792 20 79 49 39 2
	29,157	16,763

## 3. OPERATING PROFIT

Operating profit is stated after the following items:-

	1994 £'000	1993 £'000
Directors remuneration Auditors remuneration - audit	50 14	- 8
- other services	_	1
Depreciation of tangible fixed assets	267	303
Operating lease - property rent	175	175
Research and development	235	143
Loss on exchange	114	176

## NOTES TO THE ACCOUNTS

For the year ended 31 December 1994

## 4. STAFF NUMBERS AND COSTS

The average number of persons employed by the company (including directors) during the year was as follows:-

	1994	1993
Management and sales Production Temporary	53 68 <u>32</u>	39 80 <u>9</u>
	153	128
mi	_	

The aggregate payroll costs of these persons were as follows:-

	1994 £'000	1993 £'000
Wages and salaries Social security costs Other pension costs	2,449 251 <u>112</u>	1,947 176 <u>94</u>
	2,812	2,217
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## 5. DIRECTORS REMUNERATION

Excluding pension contributions, the emoluments of the chairman were £Nil (1993: £Nil). The emoluments of the highest paid director were £50,000 (1993: £Nil).

The number of other directors whose emoluments were within the following range was:-

	1994	1993
£Ni1 to £5,000	1	2

## 6. INTEREST RECEIVABLE

	£'000	£'000
Group interest	144	15

 $\cdot$  JCB Hydrapower Limited

# NOTES TO THE ACCOUNTS

For the year ended 31 December 1994

7.	TAXATION ON PROFIT ON O	RDINARY ACTI	VITIES	1994	1993
	Corporation Tax at 33%	(1993: 33%)		£'000	£'000
	On profit for the year	( ) ) ( ) ( )		1,500	454
	In respect of prior yea	rs		(7)	-
	Deferred Taxation			37	<u>(31</u> )
				1,530	423
8.	TANGIBLE FIXED ASSETS				
		Plant and Machinery	Motor Vehicles	Fixtures and Equipment	Total
	COST	£'000	£'000	£'000	£'000
	At 31 December 1993 Additions Disposals	1,931 134 <u>(68</u> )	162 27 <u>(88</u> )	545 31 (7)	2,638 192 <u>(163</u> )
	At 31 December 1994	1,997	101	569 ——	2,667
	DEPRECIATION				
	At 31 December 1993 Charge for the year Eliminated re disposals	882 206 <u>(48</u> )	143 8 <u>(69</u> )	412 53 <u>(8</u> )	1,437 267 <u>(125</u> )
	At 31 December 1994	1,040	82	457 ——	1,579
	NET BOOK VALUE				
	At 31 December 1994	957 ——	19 ——	112	1,088
	At 31 December 1993	1,049	19	133	1,201
9.	STOCKS				
				1994 £'000	1993 £'000
	Production materials and Work in progress Finished goods	l parts		2,158 168 <u>495</u>	1,252 454 36
				2,821	1,742

JCB Hydrapower Limited

## NOTES TO THE ACCOUNTS

For the year ended 31 December 1994

## 10. DEBTORS

10.	·	1994 £'000	1993 £'000
	Trade debtors Amounts owed by group undertakings Other debtors Prepayments	1,236 1,927 494 33	597 1,442 - 38
		3,690	2,077
11.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	1994 £'000	1993 £'000
	Trade creditors Amount owed to parent company Amounts owed to group undertakings Amount owed to J.C.B. company Other creditors Corporation tax Accruals and deferred income	3,399 35 1,046 482 1,500 421	2,983 32 546 19 674 467 129
		6,883	4,850

Other creditors includes social security of £84,000 (1993: £70,000).

# 12. PROVISION FOR LIABILITIES AND CHARGES

## DEFERRED TAXATION

				D	Datasta
		Provision			Potential iability
		1994	1993	1994	1993
		£'000	£,000	£'000	£'000
	Accelerated capital allowances	129	92	129	92
		<del></del>		<del></del>	
13.	CAPITAL COMMITMENTS				
				1994	1993
				£'000	£'000
	Authorised and contracted for			-	75
				-	
	Authorised but not contracted for	or		850	62
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NOTES TO THE ACCOUNTS

For the year ended 31 December 1994

#### 14. SHARE CAPITAL

17.	SHARE ORFITAL	1994	1993
	Authorised, issued and fully paid:-	£'000	£,000
	332,294 Ordinary shares of £1 each	332	332
15.	PROFIT AND LOSS ACCOUNT	1994 £'000	1993 £'000
	At 31 December 1993 Retained profit for the year	1,914 2,787	976 <u>938</u>
	At 31 December 1994	4,701	1,914
		<del></del>	
16.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	1994 £'000	1993 £'000
	Profit for the year after taxation being net increase in shareholders' funds	2,787	938
	Shareholders' funds at 31 December 1993	2,246	<u>1,308</u>
	Shareholders' funds at 31 December 1994	5,033 ——	2,246 ———

#### 17. PENSION SCHEME ARRANGEMENTS

J.C.B. operates pension schemes for its directors and employees. Each is a funded, defined benefit scheme. The funds are valued every three years by a professionally qualified independent actuary, and contribution rates are determined by the actuary.

The principal group scheme is the J.C. Bamford Pension Scheme which was last valued on an ongoing basis method as at 6 April 1992. Details of the last valuation are disclosed in the accounts of J.C.B. Service.

## 18. TRANSACTIONS WITH DIRECTORS

The company subcontracts some of its research and development projects to JCB Research in which Sir Anthony Bamford is a shareholder of one third of the share capital. JCB Research charges this work at cost so as to make neither profit nor loss after providing for taxation. The total value of services purchased by the company during the year was £13,000 (1993: £85,000). The net amount owed by the company to JCB Research at 31 December 1994 was £41,000 (1993: £19,000).

NOTES TO THE ACCOUNTS

For the year ended 31 December 1994

## 19. ULTIMATE PARENT COMPANY

The company is a wholly-owned subsidiary of J.C.B. Service, a company registered in England and Wales. The ultimate parent company is Transmissions and Engineering Services Netherlands B.V., a company incorporated in the Netherlands.