Company Registration No: 1211050

TRITON PLC

Financial Statements

31st March 1997



REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31st MARCH 1997

The directors present their report and the audited financial statements for the year ended 31st March 1997.

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the Company is the design, development, manufacture and marketing of a range of electric, power and mixer showers, bathroom accessories and allied products.

The Company achieved sales growth in all major market sectors and, by effective reduction of costs, was able to achieve profit margin improvement in a very competitive market place.

RESULTS AND DIVIDENDS

	£000s
The profit for the year after taxation amounts to	5,389
On the profits for the year, a final dividend is proposed of	(5,311)
Transfer to reserves of	78

TAXATION

Norcros plc has assumed responsibility for discharging any liability for United Kingdom corporation tax, current or deferred, so long as the Company remains a member of the Norcros Group. The directors have received assurances that Norcros plc at this time has no plans involving the disposal of shares in the Company.

DIRECTORS

The following served as directors during and, unless otherwise indicated, throughout the year:

Mr J Matthews

Mr E W Goold

Mr T E Applegate (appointed 13th May 1996)

Ms L Fellowes

Mr R W Hodgkinson (appointed 25th February 1997)

Mr J B McCarthy

Mr R S Taylor

DIRECTORS' INTERESTS

Mr J Matthews is a director of the Company's ultimate holding company, Norcros plc, and therefore his interests in the shares of Norcros plc are disclosed in the financial statements on Norcros plc.

According to the register kept by the Company, the other directors who held office at 31st March 1997 had the following interests in the shares of Norcros plc:

	31st March 1997		31st March 1996		96	
	Ordinary 25p Shares	Executive Share Options	SAYE Share Options	Ordinary 25p Shares	Executive Share Options	SAYE Share Options
Mr E W Goold	1,285	76,761 ⁽¹⁾ 60,000 ⁽³⁾	15,416 ⁽²⁾ 8,013 ⁽⁴⁾	1,285	81,957(1)	15,416 ⁽²⁾
Mr T E Applegate		10,000(3)				
Ms L Fellowes		31,000(3)	10,384(4)			
Mr R Hodgkinson		61,370 ⁽¹⁾ 50,000 ⁽³⁾			61,370(1)	
Mr J B McCarthy		37,000(3)	13,356(4)			
Mr R S Taylor		30,000(3)	13,356(4)			

- Shares represented by options to purchase acquired under the terms of Norcros plc 1985 Executive Share Option Scheme, at option prices ranging from 106.82p to 358.93p per ordinary share, and exercisable at various dates up to July 2004.
- Shares represented by options to purchase acquired under the terms of the Norcros plc Savings Related Share Option Scheme, at option prices ranging between 87.57p and 251.16p per ordinary share, and exercisable between 6th March 1996 and 28th February 2000.
- Shares represented by options to purchase acquired under the terms of Norcros plc 1996 Executive Share Option scheme, at an option price of 90p per ordinary share, and exercisable between September 1999 and September 2006.
- Shares represented by options to purchase acquired under the terms of Norcros Plc Savings Related Share Option Scheme at an option price of 73p per ordinary share, and exercisable between February 2000 and February 2004.

Except for the above, none of the directors has a disclosable interest in the shares of any company in the Norcros group.

Save in respect of the Norcros plc 1985 and 1996 Executive Share Option Schemes and the Norcros plc Savings Related Scheme, no arrangement to which the Company was or is a party subsisted at the end of the year, or at any time in the year, to enable the directors to acquire any interest by the acquisition of shares or debentures of the Company or any other body corporate.

None of the directors had any beneficial interest in any significant contract to which the Company was a party during the year.

The Company benefits from directors' and officers' liability insurance, arranged by Norcros plc, on behalf of the Company and its directors and officers.

EMPLOYEES

The Company has raised the level of training offered to all employees with regard to their individual roles within the Company and in the important areas of product knowledge and knowledge of Company procedures. All employees are notified of factors affecting the Company through the Company communication programme. Employee contribution is encouraged through the employee committee, with members elected from various locations of Company activity. These actions have resulted in employees being aware of the Company's future and have enriched their commitment to the Company's success. The Company was awarded Investors in People by Coventry Training and Enterprise Council in 1994 and this was reconfirmed in March 1997.

EMPLOYMENT OF DISABLED PERSONS

The Company recognises its responsibilities towards disabled persons, and therefore all applications from such persons are fully considered bearing in mind the respective aptitudes and abilities of the applicants. In the event of existing employees becoming disabled, every effort is made to ensure that their employment with the Company continues and that the appropriate training is arranged. It is the policy of the Company that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of a person who is fortunate enough not to suffer from a disability.

CREDITOR PAYMENT POLICY

The Company's current policy concerning the majority of payments to suppliers of goods and services is to follow the CBI's Prompt Payers Code. Other suppliers are paid in accordance with negotiated terms.

BY ORDER OF THE BOARD

J B McCarthy

Secretary 25th June 1997

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The board of directors is required each year to provide financial statements which give a true and fair view of the results and state of affairs of the Company. The financial statements must comply with the provisions of the Companies Act 1985 and with applicable Accounting Standards.

In preparing the financial statements, the directors have responsibility for adopting accounting policies appropriate to the Company's business. These policies must be applied consistently, taking a reasonable and prudent view where judgements and estimates are necessary. The directors must maintain adequate accounting records and take reasonable steps to protect the assets of the Company and to deter and detect fraud and other irregularities.

The directors confirm their compliance with these requirements and that the financial statements have been prepared on the going concern basis.

BY ORDER OF THE BOARD

J B McCarthy

Secretary 25th June 1997

REPORT OF THE AUDITORS

To the members of TRITON PLC.

We have audited the financial statements on pages 6 to 16.

Respective Responsibilities of Directors and Auditors

As described on page 4, the Company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of Opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we consider necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and the Group at 31st March 1997, and of the profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

COOPERS & LYBRAND

Chartered Accountants and Registered Auditors

Coopers & Lybrand

Birmingham

25th June 1997

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31st MARCH 1997

	Notes	1997 £000s	1996 £000s
TURNOVER	2	39,011	36,113
Operating Profit Exceptional Item - Provision for loss on disposal of	4	5,309	4,126
fixed asset	3	_	(691)
Profit before Interest		5,309	3,435
Net Interest	5	80	(241)
PROFIT ON ORDINARY ACTIVITIES	_		
BEFORE TAXATION	6 8	5,389	3,194
Taxation Profit on Ordinary Activities after Taxation	8	5,389	3,194
Dividends	9	(5,311)	(11,555)
TRANSFER TO/(FROM) RESERVES	18	78	(8,361)

The Company has no recognised gains and losses other than the profits above, and therefore no separate statement of total recognised gains and losses has been presented.

There is no difference between the retained profit for the year stated above and their historical cost equivalents.

The profit on ordinary activities before taxation relates wholly to continuing activities.

BALANCE SHEET AS AT 31st MARCH 1997

	Notes	1997 £000s	1996 £000s
FIXED ASSETS			
Tangible Assets	10	5,433	4,926
Investments	11	2,468	2,468
		7,901	7,394
CURRENT ASSETS			
Stocks	13	3,372	3,253
Debtors	14	5,977	6,813
Cash at bank and in hand		6,042	1,382
		15,391	11,448
CURRENT LIABILITIES			
Creditors: Amounts falling due within one year	15	(16,737)	(15,123)
NET CURRENT ASSETS		(1,346)	(3,675)
TOTAL ASSETS LESS CURRENT LIABILITIES		6,555	3,719
Creditors - Amounts falling due after more than one year	15	(3,118)	(360)
		3,437	3,359
Financed by: CAPITAL AND RESERVES			
Called up Share Capital	16	57	57
Share Premium Account	18	2,462	2,462
Profit and Loss Account	18	918	840
EQUITY SHAREHOLDERS' FUNDS		3,437	3,359

The accounts on pages 6 to 16 were approved by the board of directors on 25th June 1997 and were signed on its behalf by:

E W Goold)	Je C.V.
)	Directors
J B McCarthy)	Mulo (h)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 1997

1. STATEMENT OF ACCOUNTING POLICIES

Accounting Convention

The financial statements have been prepared on the historical cost basis of accounting, modified to include the revaluation of certain properties, and in accordance with applicable Accounting Standards in the United Kingdom.

Accounting Reference Date

All figures have been made up to Sunday, 30th March 1997.

Turnover

Turnover represents the total amount, less value added tax, receivable by the Company for goods supplied and services rendered as principal during the year and is net of rebates paid to customers.

Research and Development

All expenditure on research and development is charged against the profits of the year in which it is incurred.

Foreign Currencies

Assets and liabilities expressed in foreign currencies are translated into sterling at rates applicable at the year end. Exchange gains and losses of a trading nature are dealt with in arriving at the profit before taxation.

Operating Leases

Operating lease rentals are charged against profit in the year in which they are incurred.

Depreciation

Depreciation on cost is calculated by the straight line method at rates considered appropriate to the class and the life of the asset concerned.

Principal depreciation rates for buildings are 4% and 5%, plant and other equipment are between 10% and 20%, and motor vehicles are 25%.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 1997 continued

Stock and Work-in-Progress

Stock and work-in-progress is valued at the lower of cost, including a proportion of the appropriate manufacturing overheads, and net realisable value on bases which have been applied consistently with the previous financial year.

Pension Funding

The Company's occupational pension schemes are funded by contributions, partly from the employees, and partly from the Company, at rates determined by independent actuaries. Pension costs have been calculated in accordance with SSAP24.

Cash Flow Statement

The Company has not published a cash flow statement as its parent company, Norcros plc, includes a consolidated cash flow statement in its accounts.

2. TURNOVER

	1997	1996
	£000s	£000s
United Kingdom	33,270	30,991
Overseas	5,741	5,122
	39,011	36,113

3. EXCEPTIONAL ITEM

	1997	1996
Provision for loss on disposal of building in anticipation of sale	£000s	£000s
	_	(691)
	-	(691)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 1997 continued

4. OPERATING PROFIT

1997	1996
£000s	£000s
39,011	36,113
(23,454)	(22,236)
15,557	13,877
(6,210)	(5,539)
(3,376)	(3,608)
(662)	(604)
5,309	4,126
	£000s 39,011 (23,454) 15,557 (6,210) (3,376) (662)

5. INTEREST

	1997	1996
	£000s	£000s
Cash at bank, less overdrafts and other loans:		
Interest receivable	93	-
Less: Repayable within 5 years, not by instalments	(13)	(241)
	80	(241)

6. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

	1997 £000s	1996 £000s
Profit on ordinary activities before taxation is stated after		
crediting:		
Rent receivable	68	21
Profit arising on sale of fixed assets	5	(1)
and is after charging:		
Depreciation of tangible fixed assets	(1,442)	(1,080)
Research and development costs	(662)	(604)
Auditors' remuneration (including expenses) for:		
Audit	(20)	(19)
Other	(8)	(13)
Hire of plant and machinery	(18)	(14)
Operating lease rentals:		
Property	(541)	(540)
Equipment	(189)	(234)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 1997 continued

7. DIRECTORS AND EMPLOYEES

The average weekly number of persons (including directors) employed by the Company during the year was:

72.0 y 7.	1997	1996
	Number	Number
Management and Administration	37	38
Production, Research and Development	220	198
Sales, Marketing and Service	178	172
2000, 1-1-1-2	435	408
	1997 £000s	1996 £000s
Staff costs (for the above persons):		
Wages and salaries	6,630	6,173
Social Security costs	497	512
Other Pensions costs	185	209
	7,312	6,894
	1997 £000s	1996 £000s
Directors:	407	200
Aggregate Emoluments	487	380
Company pension contributions to money purchase schemes	16	17

Retirement benefits are accruing to 2 directors under a money purchase pension scheme and to 3 directors under a defined benefit scheme.

Highest Paid Director	1997	1996
Aggregate emoluments	150	136
Company pension contributions to money purchase scheme	15	15

8. TAXATION

No charge to United Kingdom taxation has been provided on the results for the year. Any United Kingdom tax liability which may arise and is not eliminated by the offset of group relief and/or advance corporation tax, for neither of which payment will be made, will be discharged by Norcros plc.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 1997 continued

9. DIVIDENDS

	1997 £000s	1996 £000s
Dividends on equity shares: Ordinary - Interim paid of NIL per share (1996 £157.89) Ordinary - Final proposed of £93.17 per share (1996 £44.82)	5,311 5,311	9,000 2,555 11,555

10. TANGIBLE FIXED ASSETS

	Land and Buildings	Plant, Machinery, Equipment and Motor Vehicles	Total
	£000s	£000s	£000s
Cost or Valuation			
At 1st April 1996	1,381	10,190	11,571
Additions	457	1,501	1,958
Disposals		(21)	(21)
At 31st March 1997	1,838	11,670	13,508
Depreciation			
At 1st April 1996	(18)	(6,627)	(6,645)
Charge for the year	(32)	(1,410)	(1,442)
Eliminated in respect of disposals		12	12
At 31st March 1997	(50)	(8,025)	(8,075)
Net Book Value			
At 31st March 1997	1,788	3,645	5,433
At 31st March 1996	1,363	3,563	4,926

Freehold property was valued at 31st March 1996. The basis of valuation was open market value in accordance with the statements of Asset Valuation Practice as published by the Royal Institution of Chartered Surveyors.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 1997 continued

10. TANGIBLE FIXED ASSETS continued

Land and buildings at net book value comprise:

	1997 £000s	1996 £000s
Freeholds Short Leaseholds	990	1,000
	798	363_
Short Deasonoids	1,788	1,363

If land and buildings had not been revalued they would have been included at:

	1997	1996
	£000s	£000s
Cost	2,927	2,470
Aggregate Depreciation	(512)	(416)
Aggicgate Depresation	2,415	2,054

11. SHARES IN GROUP COMPANIES

	1997 £000s	1996 £000s
Shares at cost Less: Amounts written off	2,469 (1) 2,468	2,469 (1) 2,468

The Company's subsidiaries, all of which are registered in England, are as follows:

Name	Status
Bermuda Showers Ltd	Non trading
Florida Plastics Ltd	Non trading
Metlex Industries Ltd	Non trading
Cantonian Ltd	Non trading
Aquatron (Showers) Ltd	Non trading
Aquatron (Shower Fittings) Ltd	Non trading

All the above subsidiaries are wholly owned, the last three being subsidiaries of Metlex Industries Ltd.

The Company has not prepared consolidated accounts since it is a wholly owned subsidiary of Norcros plc, a company registered in England.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 1997 continued

12. FUTURE COMMITMENTS

Capital

	1997 £000s	1996 £000s
Capital expenditure that has been contracted for but has not been provided for in the financial statements	190	7
Capital expenditure that has been authorised by the directors but has not yet been contracted for	-	273

Revenue

The Company has future revenue commitments for the annual payment of operating lease rentals on leases which expire:

	1997 Property £000s	1997 Equipment £000s	1996 Property £000s	1996 Equipment £000s
William and woor	_	18	_	24
Within one year Two to five years	123	240	122	186
Over five years	418	_	418	4
Over five years	541	258_	540	214
			-	

13. STOCKS

	1997 £000s	1996 £000s
Stocks comprise: Raw materials and consumables Work-in-progress Finished goods	1,821 117 1,434 3,372	1,888 97 1,268 3,253

14. DEBTORS

	1997 £000s	1996 £000s
Amounts falling due within one year: Trade debtors Other debtors Prepayments and accrued income	5,693 133 151 5,977	6,593 69 151 6,813

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 1997 continued

15. CREDITORS

	1997 £000s	1996 £000s
Amounts falling due within one year:		
Trade creditors	5,223	5,954
Bill of exchange payable	-	53
Amount owed to holding and ultimate holding company	41	2,043
Amounts owed to fellow group undertakings	2,505	2,505
Dividends payable	5,311	2,555
Other taxation and social security payable	787	361
Accruals and Provisions	2,870	1,652
	16,737	15,123
Amounts falling due after more than one year:		
Amount owed to holding and ultimate holding company	3,118	360
16. CALLED UP SHARE CAPITAL	1997 £000s	1996 £000s
Authorised:		
61,000 ordinary shares of £1 each	61	61
Allotted, called up and fully paid:		
57,000 ordinary shares of £1 each	57	57
17. RECONCILIATION OF MOVEMENTS IN SHAREHOI	DERS' FUNDS	
	1997	1996
		1996 £000s
Profit for the financial year	1997	£000s
	1997 £000s	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 1997 continued

18. SHARE PREMIUM ACCOUNT AND RESERVES

	Share premium	Profit and
	account	loss account
	£000s	£000s
At 1st April 1996	2,462	840
Retained profit for the year		78
At 31st March 1997	2,462	918

19. PENSION COMMITMENTS

The Company adheres to the Norcros Security Plan which is a defined benefit scheme. Contributions are based on pension costs for the whole Group and for the year to 31st March 1997 are at a rate of 9.4% of pensionable earnings. Details of the latest actuarial valuation will be found in the accounts of Norcros plc.

The Company also contributes to a defined contribution scheme called The Norcros Pension Builder Scheme for certain employees.

20. GUARANTEES

The Company has given unlimited joint guarantees to the principal bankers of Norcros plc (its parent Company) and the bankers of its fellow wholly owned UK trading subsidiaries, in respect of the facilities provided by those banks. No security has been given under the guarantees. At 31st March 1997, the company's joint and several contingent liability under the guarantees was £10.8m. The directors do not consider that any liability will arise under the guarantees.

21. ULTIMATE HOLDING COMPANY

The Company's ultimate holding Company and ultimate controlling party is Norcros plc, a company incorporated in Great Britain and registered in England. A copy of the Norcros plc accounts may by obtained from The Company Secretary at Ladyfield House, Station Road, Wilmslow, Cheshire, SK9 1BU.