# Grant Thornton **7**

### SPIROFLOW GROUP LIMITED

FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 DECEMBER 2000

### FINANCIAL STATEMENTS

For the year ended 31 December 2000

Company registration number:

1210198

Registered office:

Lincoln Way Clitheroe Lancashire BB7 1QG

Directors:

M Podevyn C Podevyn D Heys M Ranson

Secretary:

D Heys

Bankers:

Lloyds TSB Bank plc

Solicitors:

Taylors

Rawlings House Exchange Street Blackburn Lancashire BB1 7JN

Auditors:

Grant Thornton
Registered auditors
Chartered accountants
Heren House

Heron House Albert Square Manchester M60 8GT

# FINANCIAL STATEMENTS

For the year ended 31 December 2000

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#### REPORT OF THE DIRECTORS

The directors present their report together with financial statements for the year ended 31 December 2000.

#### Principal activities

The company is principally engaged in the development, manufacture and sale of automatic metering, blending and conveying systems.

The company transferred its trade to its two subsidiaries on 1 October 2000. The company changed its name from Spiroflow Limited to Spiroflow Group Limited on 6 October 2000.

#### **Business** review

There was a loss for the year after taxation amounting to £267,598 (1999: profit £76,128). The directors do not recommend payment of a dividend.

#### Directors

The present membership of the Board is set out below. All directors served throughout the year.

The interests of the directors and their families in the shares of the company as at 31 December 2000 and 1 January 2000 were as follows:

	Ord	linary shares
	31 December	1 January
	2000	2000
M Podevyn	36,600	36,600
C Podevyn	13,200	13,200
D Heys	1,000	1,000
M Ranson	-	-,

In addition to the interests shown above, M J G F Podevyn and D Heys are directors of Astroscale Limited, the company which administers the Employee Benefit Trust, which holds 25,000 ordinary shares in the company.

#### Directors' responsibilities for the financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records, for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### REPORT OF THE DIRECTORS

#### Auditors

Grant Thornton offer themselves for reappointment as auditors in accordance with section 385 of the Companies Act 1985.

BY ORDER OF THE BOARD

D Heys Secretary

29 October 2001

#### REPORT OF THE AUDITORS TO THE MEMBERS OF

#### SPIROFLOW GROUP LIMITED

We have audited the financial statements on pages 4 to 17 which have been prepared under the accounting policies set out on pages 4 to 5.

### Respective responsibilities of directors and auditors

As described on page 1 the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2000 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

GRANT THORNTON
REGISTERED AUDITORS
CHARTERED ACCOUNTANTS

MANCHESTER 29 October 2001

#### PRINCIPAL ACCOUNTING POLICIES

#### BASIS OF PREPARATION

The financial statements have been prepared under the historical cost convention except that certain freehold land and buildings are shown at their revalued amounts. During the year the company has adopted FRS 15 and has followed the transitional provisions of paragraph 104a of the FRS.

The company is exempt from preparing consolidated financial statements on the grounds that, taken together with its subsidiaries, it qualifies as a medium-sized group under section 248 of the Companies Act 1985. These financial statements therefore present information about the company as an individual undertaking and not about its group.

The principal accounting policies of the company have remained unchanged from the previous year and are set out below.

#### TURNOVER

Turnover is the total amount receivable by the company for goods supplied and services provided, excluding VAT and trade discounts.

#### TANGIBLE FIXED ASSETS AND DEPRECIATION

Depreciation is calculated to write down the cost or valuation less estimated residual value of all tangible fixed assets over their expected useful lives. The rates generally applicable are:

Freehold buildings 2% on valuation

Demonstration equipment 15% on a reducing balance basis
Plant and machinery 15% on a reducing balance basis
Plant and machinery 15% on a reducing balance basis

Fixtures and fittings/office equipment 15% on a reducing balance basis / 25% on cost

Motor vehicles 15% on a reducing balance basis

#### INVESTMENTS

Investments are included at cost less amounts written off.

#### STOCKS

Stocks are stated at the lower of cost and net realisable value.

#### DEFERRED TAXATION

Deferred tax is provided for using the tax rates estimated to arise when the timing differences reverse and is accounted for to the extent that it is probable that a liability or asset will crystallise. Unprovided deferred tax is disclosed as a contingent liability.

#### FOREIGN CURRENCIES

Transactions in foreign currencies are translated at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange ruling at the balance sheet date. All other exchange differences are dealt with through the profit and loss account.

### PRINCIPAL ACCOUNTING POLICIES

### CONTRIBUTIONS TO PENSION FUNDS

#### Defined contribution scheme

The pension costs charged against profits represent the amount of the contributions payable to the scheme in respect of the accounting period.

### PROFIT AND LOSS ACCOUNT

For the year ended 31 December 2000

	Note	2000	1999
		£	£
Turnover	1	1,928,602	2,932,312
Cost of sales		(952,942)	(1,434,880)
Gross profit		975,660	1,497,432
Other operating income and charges	2	(953,662)	(1,396,829)
Operating profit		21,998	100,603
Income from other fixed asset investments	3	-	18,750
Amounts written off investments	9	(271,426)	
Net interest	4	(12,871)	(10,258)
Loss on ordinary activities before taxation	1	(262,299)	109,095
Tax on loss on ordinary activities	6	(5,299)	(32,967)
Loss transferred from reserves	15	(267,598)	76,128

There were no recognised gains or losses other than the loss for the financial year.

### BALANCE SHEET AT 31 DECEMBER 2000

	Note	2000	1999
Fixed assets		£	£
Tangible assets	8	424,212	500,319
Investments	9	290,004	561,426
		714,216	1,061,745
Current assets		•	
Stocks	10	75,000	367,181
Debtors	11	386,181	587,812
Cash at bank and in hand		34,472	34,491
		495,653	989,484
Creditors: amounts falling due within one year	12	(510,540)	(1,034,421)
Net current liabilities		(14,887)	(44,937)
Total assets less current liabilities		699,329	1,016,808
Creditors: amounts falling due after more			
than one year	13	-	(49,881)
		699,329	966,927
Capital and reserves			
Called up share capital	14	100,000	100,000
Revaluation reserve	15	110,753	110,753
Profit and loss account	15	488,576	756,174
Shareholders' funds	16	699,329	966,927

The financial statements were approved by the Board of Directors on 29 October 2001.

D Hevs

Director

### CASH FLOW STATEMENT

For the year ended 31 December 2000

	Note	2000 £	1999 £
Net cash outflow from operating activities	17	(135,136)	260,270
Returns on investments and servicing of finance			
Interest received		736	745
Interest paid		(13,607)	(11,003)
Dividends received		••	18,750
Net cash outflow from returns on investments and servicin	ng of		
finance	-	(12,871)	8,492
Taxation		3,586	(53,523)
Capital expenditure and financial investment			
Purchase of tangible fixed assets		(3,029)	(106,542)
Sale of tangible fixed assets		11,000	32,406
Net cash inflow from capital expenditure and financial			······································
investment	-	7,971	(74,136)
Acquisitions and disposals			
Purchase of investments		(4)	(165,002)
AT A DOMESTIC CONTRACTOR AND A STATE OF THE			
Net cash outflow from acquisitions and disposals			(165,002)
Decrease in cash	18	(136,454)	(23,899)

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2000

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1	TURNOVER AND LOSS ON ORDIN	IARY ACTIVITIES BEFORE TAXATION

The turnover and loss before taxation are attributable to the company's principal activity.		
An analysis of turnover by geographical market is given below:	2000 £	1999 £
United Kingdom Rest of World	1,267,515 661,087	2,027,556 904,756
	1,928,602	2,932,312
The loss on ordinary activities is stated after:	2000 £	1999 £
Auditors' remuneration	6,000	4,750
Depreciation and amortisation: Tangible fixed assets, owned Write-downs of fixed asset investments	48,019 271,426	71,769
OTHER OPERATING INCOME AND CHARGES		
	2000 £	1999 £
Distribution costs Administrative expenses Other operating income	367,243 642,419 (56,000)	421,258 997,897 (22,326)
	953,662	1,396,829
INCOME FROM OTHER FIXED ASSET INVESTMENTS		
	2000 £	1999 £
From shares in group undertakings	-	18,750

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2000

4	NET INTEREST		
		2000 £	1999 £
	Other interest payable and similar charges Other interest receivable and similar income	13,607 (736)	11,003 (745)
		12,871	10,258
5	DIRECTORS AND EMPLOYEES		
	Staff costs during the year were as follows:	2000 £	1999 £
	Wages and salaries Social security costs Other pension costs	564,819 52,958 26,510	821,989 81,302 33,226
		644,287	936,517
	The average number of employees of the company during the year was 29 (1999: 43).		
	Remuneration in respect of directors was as follows:	2000 £	1999 £
	Emoluments Pension contributions to money purchase pension schemes	186,067 18,103	198,305 19,650
		204,170	217,955
	During the year 4 directors (1999; 4) participated in money purchase pension schemes.		
6	TAX ON LOSS ON ORDINARY ACTIVITIES		
	The tax charge represents:	2000 £	1999 £
	UK Corporation tax at 20% (1999: 24.35%)	5,299	36,246
	Adjustments in respect of prior periods: Corporation tax		(3,279)
		5,299	32,967

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2000

#### 8 TANGIBLE FIXED ASSETS

	Freehold land and buildings £	Plant and machinery £	Motor vehicles £	Fixtures and fittings £	Office equipment £	Total
Cost or valuation						<b></b>
At 1 January 2000	379,235	103,384	251,249	14,420	217,559	965,847
Additions	-	_	-	377	2,652	3,029
Disposals		-	(61,712)	-	-	(61,712)
At 31 December 2000	379,235	103,384	189,537	14,797	220,211	907,164
Depreciation						
At 1 January 2000	78,430	78,346	119,067	12,095	177,590	465,528
Provided in the year	7,584	3,755	25,250	404	11,026	48,019
Eliminated on disposals	-	-	(30,595)	-	-	(30,595)
At 31 December 2000	86,014	82,101	113,722	12,499	188,616	482,952
Net book amount at 31						
December 2000	293,221	21,283	75,815	2,298	31,595	424,212
Net book amount at 31						
December 1999	300,805	25,038	132,182	2,325	39,969	500,319

The figures stated above for cost or valuation include valuations as follows:

		reehold land nd buildings
	2000	1999
	£ .	£
At cost	54,235	54,235
At 1990 valuation	325,000	325,000
	379,235	379,235
		<del> </del>

The company has adpoted FRS 15 for the first time and the transitional provisions of paragraph 104a of the FRS are being followed for the year ended 31 December 2000. The book amounts have been retained and the valuation has not been updated, the date of the last revaluation being 1990.

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2000

If freehold land and buildings had not been revalued, they would have been included on the historical cost basis at the following amount:

	Freehold land and buildings £
Cost Accumulated depreciation	240,800 50,748
Net book amount at 31 December 2000	190,052
Net book amount at 31 December 1999	194,868

### 9 FIXED ASSETS INVESTMENTS

	Shares in subsidiary undertakings £	Shares in associated undertakings £	Own sbares	Total £
Cost or valuation				
At 1 January 2000	396,426	617	165,000	562,043
Additions	4	-	-	4
Disposals	-	(617)	_	(617)
At 31 December 2000	396,430	-	165,000	561,430
Amounts written off				
At 1 January 2000	-	617	-	617
Provided during the year	271,426	-	-	271,426
Eliminated on disposals	-	(617)	-	(617)
At 31 December 2000	271,426		_	271,426
Net book amount at 31 December 2000	125,004	·	165,000	290,004
Net book amount at 31 December 1999	396,426		165,000	561,426

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2000

At 31 December 2000 the company had interests in the following undertakings.

		Country of incorporation		Proportion held	Nature of business	(L Capital and reserves	oss)/Profit for the financial year
	Subsidiaries					£	£
	Spiroflow Systems Incorporated	USA	Ordinary	76.19%	Manufacture and sale of automatic metering, blending and conveying systems	169,763	(160,003)
	Spiroflow Limited	United Kingdom	•	7 100%	Manufacture and sale of automatic metering, blending and conveying systems	3,331	3,329
	Spiroflow Powder Handling Limited	United Kingdom		y 100%	Sale of parts for automatic metering blending and conveying systems		1,275
10	STOCKS						
						2000 £	1999 £
	Raw materials Short-term work in pr	rogress				75,000	268,369 98,812
		·				75,000	367,181
11	DEBTORS						
						2000 £	1999 £
	Trade debtors Amounts owed by gro Other debtors Prepayments and acc	_				103,483 263,367 7,463 11,868	483,418 77,361 10,907 16,126
						386,181	587,812

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2000

12	CREDITORS:	AMOUNTS FALI	LING DUE WITHIN ONE YEAR

	2000 £	1999 £
Bank loans and overdrafts	273,756	137,321
Payments received on account	14,737	301,043
Trade creditors	17,825	291,108
Amounts owed to group undertakings	91,865	-,
Amounts owed to undertakings in which the company has a participating interest	,	3,335
Corporation tax	39,914	31,029
Social security and other taxes	10,274	45,382
Other creditors	37,813	191,002
Accruals and deferred income	24,356	34,201
	510,540	1,034,421

The bank overdraft is secured by a fixed and floating charge over the company's assets and first mortgage over land off Taylor Street, Clitheroe.

### 13 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

		2000 £	1999 £
		~	~
	Other creditors	•	49,881
14	SHARE CAPITAL		
		2000	1999
		£	£
	Authorised		
	100,000 ordinary shares of £1 each	100,000	100,000
	Allotted, called up and fully paid 100,000 Ordinary shares of £1 each	100,000	100,000

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2000

### 15 RESERVES

		Revaluation reserve	Profit and loss account
	At 1 January 2000 Retained loss for the year	110,753	756,174 (267,598)
	At 31 December 2000	110,753	488,576
16	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS		
		2000 £	1999 £
	Loss for the financial year Shareholders' funds at 1 January 2000	(267,598) 966,927	76,128 890,799
	Shareholders' funds at 31 December 2000	699,329	966,927
17	NET CASH INFLOW/OUTFLOW FROM OPERATING ACTIVITIES	. 2000	1999
		£	£
	Operating profit Depreciation Loss on sale of tangible fixed assets Decrease in stocks Decrease in debtors Decrease in creditors	21,998 48,019 20,117 292,181 201,631 (719,082	71,769 13,132 (31,076) (132,682)
	Net cash outflow from continuing operating activities	(135,136	260,270
18	RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT	2000 £	
	Decrease in cash in the year	(136,454	
	Net debt at 1 January 2000	(102,830	
	Net debt at 31 December 2000	(239,284	4) (102,830)

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2000

#### 19 ANALYSIS OF CHANGES IN NET DEBT

	At 1 January 2000 £	Cash flow	At 31 December 2000 £
Cash in hand and at bank Overdrafts	34,491 (137,321)	(19) (136,435)	34,472 (273,756)
	(102,830)	(136,454)	(239,284)

#### 20 CAPITAL COMMITMENTS

The company had no capital commitments at 31 December 2000 or 31 December 1999.

### 21 CONTINGENT ASSETS/LIABILITIES

There were no contingent liabilities at 31 December 2000 or 31 December 1999.

### 22 PENSIONS

Defined Contribution Scheme

The company operates a defined contribution pension scheme for the benefit of the employees and directors. The assets of the scheme are administered by trustees in a fund independent from those of the company.

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2000

#### 23 TRANSACTIONS WITH RELATED PARTIES

Transaction with Spiroflow Systems Incorporated (a subsidiary of Spiroflow Group Limited) include amounts invoiced to Spiroflow Systems Incorporated of £157,963 of which £90,090 (1999:£24,468) is included within tumover, recharged expenses of £41,873 (1999:£50,089) credited to operating charges and management charges of £26,000 (1999:£22,326). Amounts totalling £23,311 have been invoiced by Spiroflow Systems Incorporated of which £21,885 (1999:£15,958) is included in cost of sales and £1,426 included in operating charges.

At 31 December 2000, there was an amount of £10,204 (1999:£77,361) due to Spiroflow Systems Incorporated.

At 31 December 2000, there was an amount of £20,531 due from Oxo.

Transactions with Spiroflow Powder Handling Limited (a subsidiary of Spiroflow Group Limited) include amounts invoiced to Spiroflow Powder Handling Limited of £235,454 of which £195,628 has been credited to cost of sales and recharged expenses of £39,826 of credited to operating charges.

At 31 December 2000, there was an amount of £242,836 due from Spiroflow Powder Handling Limited.

Transactions with Spiroflow Limited (a subsidiary of Spiroflow Group Limited) include amounts invoiced to Spiroflow Limited of £90,219 of which £49,503 has been credited to cost of sales and £40,716 credited to operating charges. Cost of sales include £55,753 of purchases from Spiroflow Limited.

At 31 December 2000, there was an amount of £81,661 due to Spiroflow Limited.

The company paid rent of £Nil (1999:£2,695) to M J G F Podevyn (a director) for the use of an export office. The company also paid amounts of £25,785 (1999:£16,204) to Acre Hill Farm, a business in which M J G F Podevyn is a partner, for research and development and fuel, oil and derv, secretarial fees and mileage.

All of the above transactions were at normal commercial rates.

At 31 December 2000, the company owed £37,811 (1999:£131,881) to the Spiroflow (1986) Pension Fund, of which M J C F Podevyn and C Podevyn are trustees. The loan is repayable in monthly instalments of £7,500 and interest is payable quarterly at 1.95% above bank base rate.