BREWERS AND LICENSED RETAILERS ASSOCIATION

EXTRAORDINARY GENERAL MEETING

An EXTRAORDINARY GENERAL MEETING of members of the Brewers and Licensed Retailers Association was held on Wednesday, 14th July 1999, at 11.30 a.m., at 42 Portman Square, London, W1 Mr Mike Foster, in the Chair.

The notice of the meeting, issued on 17th June, was taken as read.

Alteration to the Association's Articles of Association

On the proposal of the Chairman, Mr Mike Foster, seconded by Mr Bill McCosh, resolutions were passed unanimously to amend Article 11, clauses (2), (3), (4) and (7), so as to enable subscriptions paid by a Full Member in any financial year to be determined by multiplying the respective subscription rates calculated in respect of that year, under clause (6) of the Article, by that Member's beer sales, managed outlet ownership and tenanted/leased outlet ownership.

Clause (3) was amended to define a Full Member's beer sales, managed outlet ownership and tenanted/leased outlet ownership.

Clause (4) was amended to include the volume of any liquor added or intended to be added to that beer by the Member or any other person when calculating a Member's beer sales.

Clause (7) was amended to enable the Council to modify the application of Clause (6) of the Article by making differential provision between Full Members whose principal place of business is outside England, Scotland and Wales and those whose principal place of business is within England, Scotland and Wales and between Associate Members, according to such criteria as the Council may from time to time determine.

Subscriptions

On the recommendation of the Council, the subscription rates for the financial year 1999/2000 were approved as follows:-

4.5p per barrel, £25.00 per leased/tenanted pub and £51.00 per managed pub.

Any Other Business

There being no further business, the meeting closed at 11.35 a.m.

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SCHEDULE

The Resolution to be moved as a special resolution at an Extraordinary General Meeting of the Association to be held on 14 July 1999.

- 1. That Article 11 (Subscriptions) of the Association's Articles of Association be altered by
 - (a) amending Clause (2) to read

 "The subscription to be paid by a Full Member in any financial year shall be determined by multiplying the respective subscription rates calculated in respect of that year under clause (6) of this Article by that Member's beer sales, managed outlet ownership and tenanted/leased outlet ownership."
 - (b) amending Clause (3) to read
 - (i) "Subject to sub-clause (ii) below, a Full Member's beer sales, managed outlet ownership and tenanted/leased outlet ownership shall be defined as follows -

Beer sales means the total sales of that Member (and its subsidiaries) during the immediately preceding financial year (in bulk barrels, net of returns) of beer (including low-alcohol and alcohol-free beers) which that Member (or its subsidiaries) produced in or imported into the territories, less any beer which having been produced in or imported into the territories by that Member (or its subsidiaries) was exported from the territories by that Member (or its subsidiaries) during that immediately preceding financial year.

Managed outlet ownership means the highest number of full onlicensed outlets directly managed by that Member (or its subsidiaries) at any time during the immediately preceding financial year.

Tenanted/Leased outlet ownership means the difference between the highest number of full on-licensed outlets owned by that Member (or its subsidiaries) at any time during the immediately preceding financial year and that Member's managed outlet ownership.

- (ii) Where a Full Member is elected to Full Membership but has -
 - (a) not produced beer regularly throughout the whole of the financial year preceding election; or
 - (b) owned less than 50 full on-licensed outlets during the whole of the financial year preceding election

then that Full Member's subscription shall be determined according to an annualised rate of production calculated by

reference to the beer produced by that Full Member during the three months prior to its election or such shorter period during which beer shall have been produced prior to election and the full on-licensed outlets, whether tenanted/leased or directly managed by that Full Member, owned within the meaning of sub-clause 3(i) on the date of election."

(c) amending Clause (4) to read

"In calculating a Member's beer sales for the purposes of Clause (3)

there shall be included the volume of any liquor added or intended to
be added to that beer by the Member or any other person.."

(d) amending Clause (6) to read

"(6)(i) Subject to the provisions of clause (7) of this Article, the subscription rates to be used for computing the subscriptions of Full Members shall be calculated by reference to the total subscription amount to be raised from all Full Members prescribed by the Council prior to the commencement of the financial year to which it relates (in this clause called 'total Full Members' subscriptions) as follows—

For the financial year 1999-2000

- (a) the rate per barrel for beer sales shall be 55% of the total Full Members' subscriptions divided by the aggregate beer sales of all members.
- (b) The rate per full on-licensed outlet for managed pub ownership shall be 28% of the total Full Members' subscriptions divided by the aggregate managed pub ownership of all members.
- (c) The rate per full on-licensed outlet for tenanted/leased outlet ownership shall be 17% of the total Full Members' subscriptions divided by the aggregate tenanted/leased outlet ownership of all members.

For the financial year 2000-2001 and subsequent years

- (a) the rate per barrel for beer sales shall be 50% of the total Full Members' subscriptions divided by the aggregate beer sales of all members.
- (b) The rate per full on-licensed outlet for managed outlet ownership shall be 33% of the total Full Members' subscriptions divided by the aggregate managed outlet ownership of all members.
- (c) The rate per full on-licensed outlet for tenanted/leased outlet ownership shall be 17% of the total Full Members' subscriptions divided by the aggregate tenanted/leased outlet ownership of all members.

- (ii) Subject to clause 7 of this Article, the subscription rates to be used for computing the subscriptions of Associate Members shall be such as the Council shall prescribe and promulgate prior to the commencement of the financial year to which they relate, or failing that, such as the Council shall have prescribed for the last financial year for which rates for Associate Members were so prescribed and promulgated."
- (d) amending Clause (7) to read
 "The Council may modify the application of clause (6) of this Article,
 by making differential provision as between -
 - (i) Full Members whose principal place of business is outside England, Scotland and Wales and those whose principal place of business is within England, Scotland and Wales;
 - (ii) Associate Members, according to such criteria as the Council may from time to time determine."

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Memorandum and

Articles of Association

OF THE

BREWERS AND LICENSED RETAILERS ASSOCIATION