

Acxiom Limited

**Directors' report and financial
statements**

Registered number 01182318

31 March 2005

REGISTRAR'S COPY



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Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 March 2005.

Principal activities

The principal activities of the group are the provision of computing, fulfilment and other marketing services and the provision of marketing data, in support of our customers' direct marketing activities.

Research and development

Expenditure on research and development of £nil (2004: £927,000) was charged to the profit and loss account during the year.

Business review

Operations

The profit for the year after taxation was £834,000 (2004: £925,000 loss). The directors do not recommend the payment of a dividend (2004: £nil) and the profit for the year has been transferred to reserves.

Funding

The group received funding of £7,537,000 (2004: £5,755,000) from its ultimate parent company, Axiom Corporation, during the year, to finance its operations and business development. During the year, recharges of £4,511,000 (2004: £2,680,000) were made to the ultimate parent company in respect of development and other activities of the company.

Directors and directors' interests

The directors who served during the year were as follows:

CD Morgan Jnr	(Chairman)	resigned 1 June 2004
RS Kline		resigned 1 June 2004
KE Goulding		
JM Gross	(non-executive)	resigned 1 June 2004
CA Truyens		resigned 16 April 2004
J Gardener		resigned 8 June 2004
JP Cano Lopez		appointed 8 June 2004
J Chahal		appointed 8 June 2004
DP Orr		appointed 8 June 2004
EA Van't Hooft		appointed 8 June 2004

None of the directors who held office at the end of the financial year had any disclosable interest in the shares of company or any other group companies, according to the register of directors and debenture interests.

Employees

The training and retraining of staff is a high priority. Much of the training is on-the-job, supported by internal and external courses. The group's aim for all applicants and members of staff is to fit the qualifications, aptitude and ability of each individual to the appropriate job.

The group does all that is practicable to meet its responsibility towards the employment of disabled people. Where an employee becomes disabled, every effort is made to provide continuity of employment in the same job or a suitable alternative.

Directors' report *(continued)*

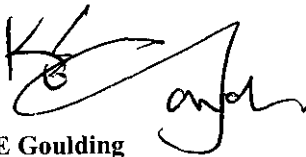
Political and charitable contributions

The group made no political contributions during the year. Donations to UK charities amounted to £1,994 (2004: £732).

Auditors

In accordance with Section 384 of the Companies Act 1985, a resolution for the reappointment of KPMG LLP as auditors of the company will be proposed at the forthcoming Annual General Meeting.

By order of the board

A handwritten signature in black ink, appearing to be 'KE Goulding', written over a horizontal line.

KE Goulding
Director

Counting House
53 Tooley Street
London
SE1 2QN

26 July 2006

Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and group and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.



KPMG LLP

Quayside House
110 Quayside
Newcastle upon Tyne
NE1 3DX
United Kingdom

Report of the independent auditors to the members of Acxiom Limited

We have audited the financial statements on pages 5 to 23.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and, as described on page 3, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the affairs of the company and the group as at 31 March 2005 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG LLP
Chartered Accountants
Registered Auditor

26 July 2006

Consolidated profit and loss account
for the year ended 31 March 2005

	<i>Notes</i>	2005 £000	2004 £000
Turnover	2	35,190	31,663
Cost of sales		(30,204)	(26,687)
Gross profit		4,986	4,976
Distribution costs		(2,818)	(2,929)
Administration expenses		(2,442)	(2,606)
Other exceptional operating income	6	1,738	-
Operating profit/(loss)		1,464	(559)
Interest receivable and similar income	7	49	24
Interest payable and similar charges	8	(322)	(210)
Profit/(loss) on ordinary activities before taxation	2-8	1,191	(745)
Tax on profit on ordinary activities	9	(357)	(180)
Retained profit/(loss) for the year	18	834	(925)

Consolidated statement of recognised gains and losses
for the year ended 31 March 2005

	2005 £000	2004 £000
Profit/(loss) for the financial year	834	(925)
Gain/(loss) on foreign exchange	28	(46)
Total recognised gains and losses relating to the year	862	(971)

Consolidated balance sheet
as at 31 March 2005

	<i>Note</i>	2005	2004
		£000	£000
Fixed assets			
Intangible assets	<i>10</i>	662	769
Tangible assets	<i>11</i>	4,699	4,528
		5,361	5,297
Current assets			
Stocks	<i>13</i>	77	57
Debtors:			
Due within one year	<i>14</i>	21,053	13,303
Due after more than one year	<i>14</i>	160	191
Cash at bank and in hand		3	692
		21,293	14,243
Creditors: amounts falling due within one year	<i>15</i>	(10,676)	(6,768)
Net current assets		10,617	7,475
Total assets less current liabilities		15,978	12,772
Creditors: amounts falling due after more than one year	<i>16</i>	(11,375)	(9,031)
Net assets		4,603	3,741
Capital and reserves			
Called up share capital	<i>17</i>	4,600	4,600
Share premium account	<i>18</i>	831	831
Profit and loss account	<i>18</i>	(828)	(1,690)
Equity shareholders' funds	<i>19</i>	4,603	3,741

These financial statements were approved by the board of directors on 26 July 2006 and were signed on its behalf by:

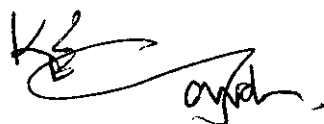


KE Goulding
Director

Company balance sheet
as at 31 March 2005

	Note	2005 £000	2004 £000
Fixed assets			
Intangible assets	10	662	769
Tangible assets	11	4,696	4,525
		<u>5,358</u>	<u>5,294</u>
Current assets			
Stocks	13	77	57
Debtors:			
Due within one year	14	21,053	13,830
Due after more than one year	14	160	191
Cash at bank and in hand		3	692
		<u>21,293</u>	<u>14,770</u>
Creditors: amounts falling due within one year	15	<u>(10,292)</u>	<u>(6,911)</u>
Net current assets		<u>11,001</u>	<u>7,859</u>
Total assets less current liabilities		<u>16,359</u>	<u>13,153</u>
Creditors: amounts falling due after more than one year	16	<u>(10,837)</u>	<u>(8,493)</u>
Net assets		<u>5,522</u>	<u>4,660</u>
Capital and reserves			
Called up share capital	17	4,600	4,600
Share premium account	18	831	831
Profit and loss account	18	91	(771)
Equity shareholders' funds	19	<u>5,522</u>	<u>4,660</u>

These financial statements were approved by the board of directors on 26 July 2006 and were signed on its behalf by:



KE Goulding
Director

Consolidated cash flow statement
for the year ended 31 March 2005

	<i>Note</i>	2005 £000	2004 £000
Cash flow statement			
Net cash outflow from operating activities	22	(2,437)	(1,842)
Returns on investments and servicing of finance	23	(273)	(186)
Taxation received/(paid)		5	(825)
Capital expenditure	23	(942)	(488)
Acquisitions	23	56	-
		<hr/>	<hr/>
Cash outflow before financing		(3,591)	(3,341)
Financing	23	2,902	3,075
		<hr/>	<hr/>
Decrease in cash in the year		(689)	(266)
		<hr/>	<hr/>
Reconciliation of net cash flow to movement in net debt	25		
		<hr/>	<hr/>
Decrease in cash in the year		(689)	(266)
Cash inflow from increase in debt financing		(2,902)	(3,075)
New finance leases		(843)	-
		<hr/>	<hr/>
Movement in net debt in the year		(4,434)	(3,341)
Net debt at the start of the year		(6,587)	(3,246)
		<hr/>	<hr/>
Net debt at the end of the year		(11,021)	(6,587)
		<hr/>	<hr/>

Notes

(forming part of the financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

As the company is a wholly owned subsidiary of Acxiom Corporation, the company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with entities which form part of the group (or investees of the group qualifying as related parties). The consolidated financial statements of Acxiom Corporation, within which this company is included, can be obtained from the registered office of Acxiom Limited.

Under section 230(4) of the Companies Act 1985, the company is exempt from the requirement to present its own profit and loss account. The profit for the company was £834,000 (2004: £925,000 loss).

Goodwill and negative goodwill

Purchased goodwill (both positive and negative) arising on business combination in respect of acquisitions before 1 April 1998, when FRS 10 *Goodwill and intangible assets* was adopted, was written off to reserves in the year of acquisition. When a subsequent disposal occurs any related goodwill previously written off to reserves is written back through the profit and loss account as part of the profit or loss on disposal.

Purchased goodwill (representing the excess of the fair value of the consideration given over the fair value of the separable net assets acquired) arising on business combinations in respect of acquisitions since 1 April 1998 is capitalised. Positive goodwill is amortised to nil by equal annual instalments over its estimated useful.

Fixed assets and depreciation

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Leasehold buildings	-	10-25 years
Computers and plant	-	1-5 years
Fixtures and fittings	-	4-10 years
Motor vehicles	-	3 years

Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction or, if hedged forward, at the rate of exchange under the related forward currency contract. Monetary assets and liabilities denominated in foreign currencies are translated using the contracted rate or the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

Leases

Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors.

Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease.

Notes (continued)

1 Accounting policies (continued)

Government grants

Capital based government grants are included within accruals and deferred income in the balance sheet and credited to the profit and loss account over the estimated useful economic lives of the assets to which they relate. Revenue based government grants are credited to the profit and loss account so as to match with the expenditure to which they relate.

Post-retirement benefits

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The amount charged to the profit and loss account represents the contributions payable to the scheme in respect of the accounting period.

Research and development expenditure

Expenditure on research and development is written off to the profit and loss account in the year in which it is incurred.

Stocks

Stocks are stated at the lower of cost and net realisable value.

Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19.

Turnover

Revenues from services under contract are recognised rateably over the term of the contract. Any up-front development fees earned, along with associated costs, are deferred and amortized on a straight-line basis over the service term of the contract.

In cases where services are performed that are considered "project" or ad hoc, revenue from such services is recognised as the services are performed.

Revenues from the licensing of data are recognized upon delivery of the data to the customer. In the instances where the license fee includes provision of future updates on a monthly, quarterly or annual basis, the revenue is recognized on a straight-line basis over the license term.

Cash and liquid resources

Cash, for the purpose of the cash flow statement, comprises cash in hand and deposits repayable on demand, less overdrafts payable on demand.

Notes (continued)

2 Turnover

The group's turnover and loss before tax arises from its principal business activities within the United Kingdom, Western Europe and the USA. An analysis of turnover by activity is given below:

	2005 £000	2004 £000
Computer operations	20,523	19,142
Promotional fulfilment	14,667	12,521
	<hr/> 35,190 <hr/>	<hr/> 31,663 <hr/>

The directors consider that it would be seriously prejudicial to the interests of the company to disclose the segmental analysis of turnover by geographical region.

3 Profit on ordinary activities before taxation

	2005 £000	2004 £000
<i>Profit on ordinary activities before taxation is stated after charging/(crediting)</i>		
Auditors' remuneration		
Group – audit	38	38
Depreciation of tangible fixed assets:		
- owned assets	1,190	1,694
- leasehold land and buildings	300	284
- leased assets	128	-
Goodwill amortised	107	108
Hire of plant and machinery – rentals payable under operating leases	227	382
Hire of other assets – operating leases	2,439	2,111
Research and development expenditure	-	927
Loss on sale of fixed assets	-	797
Grant assistance amortisation	2	(44)
Reverse premium amortisation	5	(95)
	<hr/>	<hr/>

Notes (continued)

4 Remuneration of directors

	2005 £000	2004 £000
Directors' emoluments	387	454

The emoluments of the highest paid director were £155,636 (2004: £251,615).

	Number of directors 2005	2004
Retirement benefits are accruing to the following number of directors under:		
Money purchase scheme	2	2
The number of directors who exercised share options was	1	-

5 Staff numbers and costs

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows:

	Number of employees 2005	2004
Directors	3	3
Management	28	26
Software	35	66
Sales	27	22
Finance and administration	74	77
Accounts services	120	115
Production	598	495
	885	804

The aggregate payroll costs of these persons were as follows:

	2005 £000	2004 £000
Wages and salaries	17,870	16,452
Social security costs	1,802	1,648
Other pension costs	482	516
	20,154	18,616

The amount shown above in respect of wages and salaries for the year ended 31 March 2005 includes £678,000 (2004: £nil) in relation to the exercise of share options in the ultimate parent company.

Notes (continued)

6 Other exceptional operating income

	2005	2004
	£000	£000
Group recharges	1,738	-

Exceptional operating income represents research costs recharged to the ultimate parent company for a software project undertaken on behalf of the parent.

7 Interest receivable and similar income

	2005	2004
	£000	£000
Bank interest receivable	27	24
Exchange gains	14	-
On intercompany accounts	8	-
	<u>49</u>	<u>24</u>

8 Interest payable and other charges

	2005	2004
	£000	£000
Finance lease interest	9	-
Exchange losses	-	43
On intercompany accounts	313	167
	<u>322</u>	<u>210</u>

Notes (continued)

9 Taxation

Analysis of charge in period

	2005 £000	2005 £000	2004 £000	2004 £000
<i>UK corporation tax</i>				
Current tax on income for the year	484		-	
Adjustments in respect of prior periods	(79)		180	
	<hr/>		<hr/>	
Total current tax		405		180
<i>Deferred tax</i>				
Reversal of timing differences	(48)		-	
	<hr/>		<hr/>	
Total deferred tax		(48)		-
		<hr/>		<hr/>
Tax on profit on ordinary activities		357		180
		<hr/>		<hr/>

Factors affecting the tax charge for the current period

The current tax charge for the period is higher (2004: higher) than the standard rate of corporation tax in the UK 30% (2004: 30%). The differences are explained below.

	2005 £000	2004 £000
<i>Current tax reconciliation</i>		
Profit/(loss) on ordinary activities before tax	1,191	(745)
	<hr/>	<hr/>
Current tax at 30% (2004: 30%)	357	(224)
<i>Effects of:</i>		
Expenses not deductible for tax purposes	158	42
Depreciation for period in excess of capital allowances	(2)	132
Other short term timing differences	(19)	30
Adjustments to tax charge in respect of previous periods	(79)	180
Unrelieved tax losses and other deductions arising in the period	-	20
Relief for losses brought forward	(10)	-
	<hr/>	<hr/>
Total current tax charge (see above)	405	180
	<hr/>	<hr/>

Notes (continued)

10 Intangible fixed assets

	Group £000	Company £000
Goodwill		
<i>Cost</i>		
At beginning of year and end of year	7,009	2,599
	<hr/>	<hr/>
<i>Amortisation</i>		
At beginning of year	6,240	1,830
Charge for year	107	107
	<hr/>	<hr/>
At end of year	6,347	1,937
	<hr/>	<hr/>
<i>Net book value</i>		
At 31 March 2005	662	662
	<hr/>	<hr/>
At 31 March 2004	769	769
	<hr/>	<hr/>

Notes (continued)

11 Tangible fixed assets

	Leasehold land and buildings £000	Computers and plant £000	Furniture, fixtures and motor vehicles £000	Total £000
Group				
Cost				
At beginning of year	3,488	10,205	596	14,289
Additions	350	1,257	186	1,793
Disposals	(3)	(404)	-	(407)
At end of year	3,835	11,058	782	15,675
Depreciation				
At beginning of year	1,130	8,128	503	9,761
Charge for year	300	1,234	84	1,618
On disposals	(3)	(400)	-	(403)
At end of year	1,427	8,962	587	10,976
Net book value				
At 31 March 2005	2,408	2,096	195	4,699
At 31 March 2004	2,358	2,077	93	4,528
Company				
Cost				
At beginning of year	3,488	10,175	590	14,253
Additions	350	1,257	186	1,793
Disposals	(3)	(404)	-	(407)
At end of year	3,835	11,028	776	15,639
Depreciation				
At beginning of year	1,130	8,101	497	9,728
Charge for year	300	1,234	84	1,618
On disposals	(3)	(400)	-	(403)
At end of year	1,427	8,935	581	10,943
Net book value				
At 31 March 2005	2,408	2,093	195	4,696
At 31 March 2004	2,358	2,074	93	4,525

Included in the total net book value of computers and plant is £715,000 (2004: £nil) in respect of assets held under finance leases. Depreciation for the year on these assets was £128,000 (2004: £nil).

Notes (continued)

12 Fixed asset investments

All of the company's investment have been fully impaired in previous years and therefore have a net book value of £nil (2004: £nil).

	Country of incorporation	Principal activity	Class and Percentage of shares Held
<i>Subsidiary undertakings</i>			
Marketing Services Limited	England	Dormant	Ordinary shares 100%
Southwark Computer Services Limited	England	Dormant	Ordinary shares 100%
Berry Phillips & Doyle Limited	England	Dormant	Ordinary shares 100%
2 Touch Limited	England	Dormant	Ordinary shares 100%
Generator Datamarketing Limited	England	Dormant	Ordinary shares 100%

13 Stocks

	Group and Company	
	2005	2004
	£000	£000
Raw materials and consumables	77	57

14 Debtors

	Group		Company	
	2005	2004	2005	2004
	£000	£000	£000	£000
Amounts falling due within one year				
Trade debtors	5,914	5,913	5,914	5,913
Amounts owed by group undertakings	10,034	716	10,034	1,243
Other debtors	226	420	226	420
Prepayments and accrued income	4,879	6,254	4,879	6,254
	<u>21,053</u>	<u>13,303</u>	<u>21,053</u>	<u>13,830</u>
Amounts falling due after more than one year				
Deferred tax	160	191	160	191
	<u>160</u>	<u>191</u>	<u>160</u>	<u>191</u>
The deferred tax balance comprises:				
Accelerated capital allowances	147	139	147	139
Other timing differences	13	32	13	32
Tax losses	-	20	-	20
	<u>160</u>	<u>191</u>	<u>160</u>	<u>191</u>

Notes (continued)

15 Creditors: amounts falling due within one year

	Group		Company	
	2005 £000	2004 £000	2005 £000	2004 £000
Obligations under finance leases and hire purchase contracts	297	-	297	-
Payments received on account	336	399	336	399
Trade creditors	258	946	258	946
Amounts owed to parent and group undertakings	3,108	1,082	2,728	1,229
Other tax and social security	925	717	925	717
Corporation tax	522	4	518	-
Other creditors	122	60	122	60
Accruals and deferred income	5,108	3,560	5,108	3,560
	<u>10,676</u>	<u>6,768</u>	<u>10,292</u>	<u>6,911</u>

16 Creditors: amounts falling due after more than one year

	Group		Company	
	2005 £000	2004 £000	2005 £000	2004 £000
Obligations under finance leases and hire purchase contracts	422	-	422	-
Amounts owed to parent undertaking	10,305	7,279	9,767	6,741
Deferred income	648	1,752	648	1,752
	<u>11,375</u>	<u>9,031</u>	<u>10,837</u>	<u>8,493</u>

The maturity of obligations under finance leases and hire purchase contracts is as follows:

	2005 £000	2004 £000
Within one year	297	-
In second to fifth years	422	-
	<u>719</u>	<u>-</u>

17 Called up share capital

	2005 £000	2004 £000
Authorised		
Equity: 5,000,000 ordinary shares of £1 each	<u>5,000</u>	<u>5,000</u>
Allotted, called up and fully paid		
Equity: 4,600,000 ordinary shares of £1 each	<u>4,600</u>	<u>4,600</u>

Notes (continued)

18 Share premium and reserves

	Group	
	Share premium account	Profit and loss account
	£000	£000
At beginning of year	831	(1,690)
Retained profit for the year	-	834
Exchange adjustments	-	28
	<hr/>	<hr/>
At end of year	831	(828)
	<hr/>	<hr/>
	Company	
	Share premium account	Profit and loss account
	£000	£000
At beginning of year	831	(771)
Retained profit for the year	-	834
Exchange adjustments	-	28
	<hr/>	<hr/>
At end of year	831	91
	<hr/>	<hr/>

The cumulative amount of goodwill resulting from the acquisition of subsidiary undertakings, which has been written off directly to reserves is £1,132,000 (2004: £1,132,000).

19 Reconciliation of movements in equity shareholders' funds

	Group		Company	
	2005	2004	2005	2004
	£000	£000	£000	£000
Profit/(loss) for the financial year	834	(925)	834	(925)
Exchange adjustments	28	(46)	28	(46)
	<hr/>	<hr/>	<hr/>	<hr/>
Net increase/(decrease) in shareholders' funds	862	(971)	862	(971)
Opening equity shareholders' funds	3,741	4,712	4,660	5,631
	<hr/>	<hr/>	<hr/>	<hr/>
Closing equity shareholders' funds	4,603	3,741	5,522	4,660
	<hr/>	<hr/>	<hr/>	<hr/>

Notes (continued)

20 Commitments

Annual commitments under non-cancellable operating leases are as follows:

Group and company	2005		2004	
	Land and buildings £000	Other £000	Land and buildings £000	Other £000
Operating leases which expire:				
Within one year	-	221	93	466
In the second to fifth years inclusive	1,326	348	1,119	733
Over five years	815	-	652	-
	<u>2,141</u>	<u>569</u>	<u>1,864</u>	<u>1,199</u>

21 Pension scheme

The company operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the company to the scheme and amounted to £482,000 (2004: £516,000).

There were no outstanding or prepaid contributions at either the beginning or end of the financial year.

22 Reconciliation of operating profit to operating cash flows

	2005 £000	2004 £000
Operating profit/(loss)	1,464	(559)
Depreciation and amortisation of tangible and intangible fixed assets	1,725	2,086
Loss on sale of fixed assets	-	797
Amortisation of lease premium and grants	-	(101)
Increase in stocks	(20)	(30)
Increase in debtors	(5,139)	(4,679)
(Decrease)/increase in creditors	(495)	690
Foreign exchange	28	(46)
Net cash outflow from operating activities	<u>(2,437)</u>	<u>(1,842)</u>

Notes (continued)

23 Analysis of cash flows

	2005 £000	2004 £000
Returns on investment and servicing of finance		
Interest received	49	24
Interest paid	(313)	(210)
Interest element of finance lease rental payments	(9)	-
	<u>(273)</u>	<u>(186)</u>
Capital expenditure		
Purchase of tangible fixed assets	(946)	(499)
Sale of plant and machinery	4	11
	<u>(942)</u>	<u>(488)</u>
Acquisitions (note 24)		
Cash acquired with hive up	56	-
	<u>56</u>	<u>-</u>
Financing		
Funding received from parent undertaking	7,537	5,755
Funding repaid to group undertaking	(4,511)	(2,680)
Capital element of finance lease rental payments	(124)	-
	<u>2,902</u>	<u>3,075</u>

Notes (continued)

24 Acquisitions

On 30 June 2004 the trade and assets of Altwood Systems Limited, part of the Axiom European Holdings Limited group, were hived up into the company.

	£000	£000
Fixed assets		
Motor vehicles		4
Current assets		
Trade debtors	435	
Amounts due from group undertaking	2,108	
Prepayments	68	
Cash	56	
		2,667
Creditors		
Trade creditors	143	
Amounts due to group undertakings	166	
Other taxes	158	
Accruals	763	
Corporation tax	108	
Deferred tax	79	
		(1,417)
Net assets		1,254
Satisfied by intercompany balance		(1,254)
		-

25 Analysis of net debt

	At beginning of year £000	Cashflow £000	Other non-cash changes £000	At end of year £000
Cash at bank and in hand	692	(689)	-	3
		(689)		
Finance leases	-	124	(843)	(719)
Loan due to parent company after more than one year	(7,279)	(3,026)	-	(10,305)
	(6,587)	(3,591)	(843)	(11,021)

Notes *(continued)*

26 Ultimate parent company and parent undertaking of large group

The company is a wholly-owned subsidiary of Axiom European Holdings Limited, a company incorporated in the United Kingdom.

The ultimate parent company is Axiom Corporation, incorporated in the United States of America.

The largest group in which the results of the company are consolidated is that headed by Axiom Corporation. The consolidated amounts of this company are available to the public and may be obtained from the registered office of Axiom Limited.