DIRECTORS REPORT AND ACCOUNTS

YEAR ENDED 31 AUGUST 1987



DIRECTORS' REPORT

The Directors present their Report and Accounts for the year ended 31 August 1987.

BUSINESS REVIEW

The principal activities of the Company consist of the provision of an engineering design service to aerospace, defence and electronics industries overseas.

Overseas sales are now being undertaken by this company in conjunction with fellow subsidiaries of SAC International plc.

A geographical analysis of turnover is given in note 2 to the accounts.

RESULTS AND DIVIDENDS

The results for the period are shown on page 5 of the financial statements.

The Directors propose to pay a dividend of £200,000 at £222.22 per share. The balance remaining of £182,000 will be transferred to Reserves.

RESEARCH AND DEVELOPMENT

No research and development programmes were undertaken by the company.

TAX STATUS

In the opinion of the Directors, the close Company provisions of the Income and Corporation Taxes Act 1970 do not apply to the Company. **DIRECTORS**

The Directors who served during the period were:-

- R W Smedley	-	Resigned 4 April 1988
- W T Neen		
- T P Brennan		
- P H Wells	•	Resigned 2 February 1988
- J H Williams	3	
- C Plotkin	-	Appointed 23 October 1986
		Resigned 16 February 1988
- N A P Westla	ıke -	Appointed 2 February 1988

The Directors had no direct or family interest in the shares of the Company nor rights to acquire its shares.

The Directors' interests in the share capital of the ultimate holding company are as disclosed in the accounts of that company.

EMPLOYEES

The average number of employees of the company during the year was

The contribution made by all our employees is recognised by the Board and the Directors express their gratitude to our staff at all levels for their loyalty and support during the year. The maintenance of a highly qualified technical work-force is a key to the future of the business. The Company has maintained an excellent record of industrial relations.

The Company policy toward the employment of disabled persons is as follows:

- The Company does not exclude disabled persons from employment. The Company is fully aware of the obligation imposed by the Disabled Persons (Employment) Act, and makes regular applications to the Manpower Services Commission, Employment Services Division on Form DP39.
- Persons who become disabled whilst in the Company's employment, are encouraged to continue in that employment and suitable re-training is given wherever possible.
- 3 The Company encourages and operates training, career, development and promotion prospects for disabled people.

Action has been taken during the financial year to introduce, retain or develop arrangements aimed at providing employees, on a regular basis, with information on matters of concern to them as employees.

AUDITORS

Price Waterhouse have indicated their willingness to continue in office and a resolution concerning their reappointment will be proposed at the Annual General Meeting.

BY ORDER OF THE BOARD

J A Heaman Secretary

12 April 1988

REPORT OF THE AUDITORS

TO THE MEMBERS

OF SAC CONSULTANTS LIMITED

We have audited the financial statements on pages 5 to 14 in accordance with approved Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the Company's affairs at 31 August 1987 and of its profit and source and application of funds for the year then ended and comply with the Companies Act 1985.

nio Wall.ho.

PRICE WATERHOUSE Chartered Accountants Bristol

12 April 1988

PROFIT AND LOSS ACCOUNT FOR THE YEAR TO 31 AUGUST 1987

	NOTE	<u>1987</u> £'000	<u>1986</u> £'000
TURNOVER	2	8,782	5,017
Cost of sales		(6,640)	(3,914)
GROSS PROFIT		2,142	1,103
Administration costs Interest payable Income from shares in group	3	(1,456) (130)	(981) (1)
companies Revaluation of investment in subsidiary companies		124	51
	8	(80)	103
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	600	275
Taxation on profit on ordinary activities	6	(218)	(58)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		382	217
Proposed dividend		(200)	(100)
PROFIT FOR THE FINANCIAL YEAR	12	182	117

Note 12 to the accounts details the movements on reserves for the financial year.

The notes on pages 8 to 14 form part of these accounts.

BALANCE SHEET AS AT 31 AUGUST 1987

	NOTE	f'000	31 August 1987 £'000	£'000	31 August <u>1986</u> f'000
FIXED ASSETS Tangible assets Investments	7 8		45 511 556		5 591 596
CURRENT ASSETS Debtors Cash and Bank Balances	9	2,493 472 2,965		995 202 1,197	
CREDITORS Amounts falling due within one year NET CURRENT LIABILITIES	10	(<u>3,265)</u>	(<u>300</u>)	(<u>1,669</u>)	(<u>472</u>)
TOTAL ASSETS LESS CURRENT LIABILITIES	2		256		124
CAPITAL AND RESERVES					
Called up Share Capital Revenue Reserves	11 12		1 255		1 123
SHAREHOLDERS FUNDS			256		124

The notes on pages 8 to 14 form part of these accounts.

These accounts were approved by the Board of Directors on 12 April 1988.

J H Williams - Director

W T Neen - Director

STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR TO 31 AUGUST 1987

	1987		1986	
	£'000	£'000	£'000 £'000	
SOURCE OF FUNDS				
Profit on ordinary activities before taxation		600	275	
Adjustment for items not involving the movement of funds Depreciation and profit/(loss) on disposal of fixed assets Revaluation of investments in subsidiary companies Exchange rate movements		7 80 (50)	1 (103)	
TOTAL GENERATED FROM OPERATIONS		637	173	
APPLICATION OF FUNDS Purchase of investments in subsidiary companies Purchase of fixed assets		- (47) 590	(488) (6) (321)	
DECREASE/(INCREASE) IN WORKING CAPITAL				
Debtors Creditors	(1,498) 1,018)	(988) 1,511	
		110	523 202	
MOVEMENT IN NET LIQUID FUNDS				
Cash and bank Bank overdraft	270 (160		202	

7

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR TO 31 AUGUST 1987

1 ACCOUNTING POLICIES

The following accounting policies have been applied consistently in dealing with items considered material in relation to the Company's accounts.

(a) Basis of Accounting

Investments in subsidiary companies have been revalued to the amount of the net assets of the companies concerned. All other items are stated in the accounts under the historical cost accounting convention.

(b) Subsidiaries

Details of subsidiaries are given in note 8 to the Accounts.

Consolidated accounts have not been prepared as the Company is a wholly owned subsidiary of another company incorporated in the United Kingdom.

(c) Depreciation

Depreciation is provided to write off the valuation of tangible fixed assets over their estimated useful lives as follows:-

Fixtures fittings and equipment

- at 25% pa on the reducing balance
- Plant and machinery at 25% pa on the reducing balance

(d) Foreign Exchange

Assets and liabilities denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. All profits and losses are taken to the profit and loss account.

Loans denominated in foreign currency to overseas subsidiaries are translated into sterling at the rate of exchange ruling at the balance sheet date. The profits and losses on such loans are shown as a movement on reserves.

(c) Deferred Taxation

Deferred taxation is provided using the liability method in respect of the taxation effect of all timing differences to the extent that it is probable that liabilities will crystallise in the foreseeable future.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR TO 31 AUGUST 1987 (CONTINUED)

2 <u>TURNOVER</u>

Turnover represents the amount of goods sold and services provided net of Value Added Tax.

Turnover by geographical area:

		<u>1987</u> £′000	<u>1986</u> £'000
	United Kingdom Europe North America	8,534 248	56 4,523 438
		8,782	5,017
3	INTEREST PAYABLE		
		<u>1987</u> £'000	<u>1986</u> £'000
	Interest payable on loans repayable within five years - Group companies Other	(120) (10)	(1)
		(130)	(1)
4	STAFF COSTS		
		<u>1987</u> £'000	<u>1986</u> £'000
	Staff costs charged to the profit and loss account are as follows:-		
	Wages and salaries	2,196	869 89
	Social Security costs Other pension costs	187 8	7
	-	2,391	965

The average number of persons employed by the Company during the period was as follows:-

		<u>1987</u>	<u>1986</u>
Management & Administ	& Administration	11 99	11 92
		110	103

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR TO 31 AUGUST 1987 (CONTINUED)

5 PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

(i) This is shown after charging/(crediting):-

	•	•		
Other Income and commissions	(72)	(98)
Depreciation		7		1
Auditors' remuneration		2		2
Directors' emoluments		34		30
		9 <u>87</u> '000	_	. <u>986</u> :1000

(ii) Emoluments of directors and senior employees

Excluding pension contributions, the emoluments of the highest paid director, were £33,743 (1986 - £30,000); the Chairman and the other directors received no emoluments (1986-Nil)

6 TAX ON PROFIT ON ORDINARY ACTIVITIES

	<u>1987</u> £'000	<u>1986</u> £'000
United Kingdom corporation tax at 35% (1986-38%)	287	58
less: Double tax relief	200	- 58
Overseas taxation payable by subsidiaries	23	-
less: Prior year adjustment	218	58
		And the second s

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR TO 31 AUGUST 1987 (CONTINUED)

7 TANGIBLE FIXED ASSETS

			Total
	Fixtures Fittings & Equipment	Plant & Machinery	Total
	£'000	£'000	£'000
COST OR VALUATION At 31 August			
1986	6	-	6
Additions at cost	20	4	24
Transfers	12	16	28
At 31 August 1987	38	20	58
	Fixtures Fittings & Equipment	Plant & Machinery	Total
	£'000	£'000	£'000
DEPRECIATION			
At 31 August 1986	1.	-	1
Depreciation during year Transfers	6	1 5	7 5
At 31 August 1987	7	6	1.3
Net Book Value at 31 August 1987	31	14	45
Net Book Value at 31 August 1986	5		5

The transfers were from fellow subsidiaries of SAC International plc.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR TO 31 AUGUST 1987 (CONTINUED)

8 <u>INVESTMENTS</u>

Name of Company & Nominal value of holding Wholly owned	Registered in	<u>1987</u> £'000	<u>1986</u> £'000
subsidiary companies			
SAC Technical Services Inc	USA	(270)	(36)
250,000 Ordinary \$1 shares SAC Technology Services Ltd 20,000 Ordinary \$1 shares SAC Consultants GmbH 20,000 DM 1 Ordinary shares SAC Consultants AG 50 SF 1000 Ordinary shares SAC Technologie BV 100 DF 1000 Ordinary shares Technical Marketing Services 2,000 Ordinary £1 Shares	Canada	14	14
	Germany	78	117
	Switzerland	621	443
	Holland	53	53
	Guernsey	15	-
		511.	591

In the opinion of the directors the value of the investment in the subsidiaries is not less than the aggregate amount shown in the balance sheet.

9 <u>DEBTORS</u>

	<u>1987</u> £'000	<u>1986</u> £'000
Trade debtors Amounts owed by group companies	1,189 1,304	615 380
	2,493	995

All of these amounts are due within one year of the balance sheet date.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR TO 31 AUGUST 1987 (CONTINUED)

10 CREDITORS

	<u>1987</u> £'000	<u>1986</u> £'000
Bank overdraft Accruals UK corporation tax Amounts owed to group companies Other creditors	160 103 276 2,726	11 58 1,583
	3,265	1,669

The bank overdraft is unsecured.

11 SHARE CAPITAL

		Authorised	Allotted and fully paid	
			<u>1987</u>	<u> 1986</u>
		£'000	£'000	£'000
900	Ordinary shares of £1 each	1	1	1.

12 <u>RESERVES</u>

	Revenue £'000
Balance at 31 August 1986 Profit for the year Exchange rate movements	123 182 (50)
Balance at 31 August 1987	255

13 CAPITAL COMMITMENTS

At 31 August 1987 there were no capital commitments contracted but not provided for in the accounts (1986-£Nil).

Capital expenditure authorised but not committed amounted to fNil (1986-fNil).

14 PENSIONS

The Company operates non-contributory pension schemes for Directors and Senior Employees. The scheme funds are administered by Trustees and are independent of the Company's finances. Contributions are paid to the schemes in accordance with recommendations of independent actuaries and are charged against profits in the year in which they are made.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR TO 31 AUGUST 1987 (CONTINUED)

15 <u>CONTINGENT LIABILITIES</u>

The company has given an unlimited guarantee in respect of the bank overdrafts of other group companies which amounted to £1,094,360 at 31 August 1987 (1986 £1,427,000).

16 <u>HOLDING COMPANY</u>

The ultimate holding company is SAC International plc, a company incorporated in England.