

Registration number 1156173

GREATER LONDON HIRE LIMITED

Directors' report and financial statements

for the year ended 30 April 2011

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GREATER LONDON HIRE LIMITED

Company information

Directors	Robert Scott BA I Ross Gibbons CA, Dominic Anthony Neil Michaeloudis ACA John M Scott Cara Hurley Zoe Powers	Chairman(Non-executive) Deceased
Secretary	Neil Michaeloudis ACA	
Company number	1156173	
Registered office	GLH House 12-18 High Road London N2 9PJ	
Auditors	Venitt & Greaves 115 Craven Park Road London N15 6BL	
Business address	GLH House 12-18 High Road London N2 9PJ	
Bankers	National Westminster Bank PLC P O Box 4RY 250 Regent Street London W1A 3DU	
Solicitors	CKFT 25-26 Hampstead High Street London NW3 1QA	

GREATER LONDON HIRE LIMITED

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GREATER LONDON HIRE LIMITED

Directors' report for the year ended 30 April 2011

The directors present their report and the financial statements for the year ended 30 April 2011

Principal activity and review of the business

The principal activity of the company is as car, bike and van delivery services

Financial risk management objectives and policies

The company's objectives are to expand its activities but without putting at risk its profitability or liquidity. Full regard is made to external market conditions and the directors regularly review its procedures in order to safeguard these objectives

Directors

The directors who served during the year are as stated below

John M Scott Died May 2011
Robert Scott BA
I Ross Gibbons CA, Non - executive chairman
Dominic Anthony
Neil Michaeloudis ACA
Cara Hurley
Zoe Powers

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

In so far as the directors are aware

- there is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware, and

GREATER LONDON HIRE LIMITED

**Directors' report
for the year ended 30 April 2011**

continued

- the directors have taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

Auditors

Venitt & Greaves are deemed to be reappointed in accordance with Section 487(2) of the Companies Act 2006

This report was approved by the Board on *22nd November 2011* and signed on its behalf by

**Neil Michaeloudis ACA
Secretary**



**Robert Scott BA
Director**



**Independent auditor's report to the shareholders of
GREATER LONDON HIRE LIMITED**

We have audited the financial statements of GREATER LONDON HIRE LIMITED for the year ended 30 April 2011 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement, the Statement of Total Recognised Gains and Losses and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 April 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006.

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

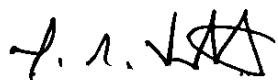
Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements and the directors' report in accordance with the small companies regime.

**Independent auditor's report to the shareholders of
GREATER LONDON HIRE LIMITED**

continued



Malcolm Venitt (senior statutory auditor) ACA
For and on behalf of Venitt & Greaves
Chartered Accountants and
Registered Auditors

115 Craven Park Road
London
N15 6BL

GREATER LONDON HIRE LIMITED

Profit and loss account for the year ended 30 April 2011

		2011	2010
	Notes	£	£
Turnover	2	9,243,469	8,726,169
Cost of sales		(5,297,750)	(4,923,922)
Gross profit		3,945,719	3,802,247
Administrative expenses		(3,685,913)	(3,601,280)
Operating profit	3	259,806	200,967
Interest payable and similar charges		(38,635)	(41,994)
Profit on ordinary activities before taxation		221,171	158,973
Tax on profit on ordinary activities		-	-
Profit for the year	15	221,171	158,973
Retained profit brought forward		1,265,647	1,156,674
Reserve Movements		(60,000)	(50,000)
Retained profit carried forward		1,426,818	1,265,647
Statement of total recognised gains and losses			
Profit on ordinary activities after taxation		221,171	158,973
Unrealised movement on revaluation of property		40,391	40,391
Total recognised gains since last annual report		261,562	199,364

The notes on pages 8 to 15 form an integral part of these financial statements.

GREATER LONDON HIRE LIMITED

Balance sheet as at 30 April 2011

		2011		2010	
	Notes	£	£	£	£
Fixed assets					
Intangible assets	8		382,511		83,517
Tangible assets	9		993,081		1,084,377
Investments	10		100		100
			<u>1,375,692</u>		<u>1,167,994</u>
Current assets					
Debtors	11	2,255,771		1,864,252	
Cash at bank and in hand		<u>2,132</u>		<u>5,716</u>	
		2,257,903		1,869,968	
Creditors: amounts falling due within one year	12	<u>(1,921,709)</u>		<u>(1,365,285)</u>	
Net current assets			<u>336,194</u>		<u>504,683</u>
Total assets less current liabilities			1,711,886		1,672,677
Creditors: amounts falling due after more than one year	13		<u>(236,657)</u>		<u>(358,619)</u>
Net assets			<u>1,475,229</u>		<u>1,314,058</u>
Capital and reserves					
Called up share capital	14		8,020		8,020
Revaluation reserve	15		40,391		40,391
Profit and loss account	15		<u>1,426,818</u>		<u>1,265,647</u>
Shareholders' funds			<u>1,475,229</u>		<u>1,314,058</u>

The financial statements were approved by the Board on 22nd November 2011 and signed on its behalf by



Robert Scott BA
Director

Registration number 1156173

The notes on pages 8 to 15 form an integral part of these financial statements.

GREATER LONDON HIRE LIMITED

Cash flow statement for the year ended 30 April 2011

	2011		2010	
	£	£	£	£
Operating profit	259,806		200,967	
Reconciliation to cash generated from operations				
Depreciation	514,709		564,707	
(Increase) in trade debtors	(390,253)		141,919	
(Increase) in other debtors	94,743		(102,995)	
Increase in trade creditors	66,102		(65,668)	
Increase in other creditors	84,101		145,352	
		629,208		884,282
Cash from other sources				
Issue of shares for cash	-		15	
Proceeds from sales of tangible fixed assets	51,047		17,785	
		51,047		17,800
Application of cash				
Interest paid	(38,635)		(41,994)	
Dividends paid	(60,000)		(50,000)	
Purchase of intangible fixed assets	(393,150)		(125,342)	
Purchase of tangible fixed assets	(380,467)		(522,845)	
		(872,252)		(740,181)
Net increase in cash in the year		(191,997)		161,901
Cash at bank and in hand less overdrafts at beginning of year		(138,680)		(300,581)
Cash at bank and in hand less overdrafts at end of year		(330,677)		(138,680)
Consisting of				
Cash at bank and in hand		2,132		5,716
Overdrafts		(332,809)		(144,396)
		(330,677)		(138,680)

Major non-cash transactions: finance leases

During the year the company entered into finance lease arrangements in respect of assets with a total capital value at the inception of the leases of £204,988

GREATER LONDON HIRE LIMITED

Notes to the financial statements for the year ended 30 April 2011

1. Accounting policies

1.1. Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of certain fixed assets

1.2. Changes in accounting policy

In preparing the financial statements for the current year, the company has adopted the following Financial Reporting Standards

1.3. Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year and derives from the provision of goods falling within the company's ordinary activities

1.4. Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life of 5 years

1.5. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost or valuation less residual value of each asset over its expected useful life, as follows

Leasehold properties	-	Straight line over the life of the lease
Plant and machinery	-	variable 10% - 25% straight line basis
Motor vehicles	-	40% written down value basis

1.6. Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period

1.7. Investments

Fixed asset investments are stated at cost less provision for permanent diminution in value

1.8. Pensions

The pension costs charged in the financial statements represent the contribution payable by the company during the year

The regular cost of providing retirement pensions and related benefits is charged to the profit and loss account over the employees' service lives on the basis of a constant percentage of earnings

GREATER LONDON HIRE LIMITED

Notes to the financial statements for the year ended 30 April 2011

continued

1.9. Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold,

Provision is made for deferred tax that would arise on remittance of the retained earnings of overseas subsidiaries, associates and joint ventures only to the extent that, at the balance sheet date, dividends have been accrued as receivable,

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

2. Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK

	2011 £	2010 £
3. Operating profit	2011 £	2010 £
Operating profit is stated after charging		
Depreciation and other amounts written off intangible assets	94,201	41,825
Depreciation and other amounts written off tangible assets	418,157	514,856
Loss on disposal of tangible fixed assets	2,351	8,026
Auditors' remuneration (Note 4)	2,000	2,000

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Notes to the financial statements for the year ended 30 April 2011

continued

4. Auditors' remuneration

	2011 £	2010 £
Auditors' remuneration - audit of the financial statements	<u>2,200</u>	<u>2,000</u>

5. Employees

Number of employees	2011	2010
The average monthly numbers of employees (including the directors) during the year were		
Directors	6	4
Administration	8	8
Production	95	73
	<u>109</u>	<u>85</u>

Employment costs	2011 £	2010 £
Wages and salaries	2,486,976	2,373,714
Pension costs-other operating charge	38,244	35,173
	<u>2,525,220</u>	<u>2,408,887</u>

5.1. Directors' remuneration

	2011 £	2010 £
Remuneration and other emoluments	478,575	469,382
Pension contributions	4,791	3,600
	<u>483,366</u>	<u>472,982</u>

	Number	Number
Number of directors to whom retirement benefits are accruing under a money purchase scheme	<u>5</u>	<u>5</u>

Highest paid director	£	£
Amounts included above		
Emoluments and other benefits	<u>255,327</u>	<u>237,401</u>

GREATER LONDON HIRE LIMITED

Notes to the financial statements for the year ended 30 April 2011

continued

6. Pension costs

The company operates a defined contribution pension scheme in respect of the directors. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £38,244 (2010 - £35,173).

7. Dividends

Dividends paid and proposed on equity shares

	2011 £	2010 £
Paid during the year		
Equity dividends on Ordinary shares	60,000	50,000
	<u>60,000</u>	<u>50,000</u>

8. Intangible fixed assets

	Goodwill £	Total £
Cost		
At 1 May 2010	125,342	125,342
Additions	393,150	393,150
At 30 April 2011	<u>518,492</u>	<u>518,492</u>
Amortisation		
At 1 May 2010	41,825	41,825
Charge for year	94,156	94,156
At 30 April 2011	<u>135,981</u>	<u>135,981</u>
Net book values		
At 30 April 2011	<u>382,511</u>	<u>382,511</u>
At 30 April 2010	<u>83,517</u>	<u>83,517</u>

GREATER LONDON HIRE LIMITED

Notes to the financial statements for the year ended 30 April 2011

continued

9. Tangible fixed assets	Short leasehold property £	Long leasehold property £	Plant and machinery £	Motor vehicles £	Total £
Cost/revaluation					
At 1 May 2010	94,525	195,581	448,251	1,490,223	2,228,580
Additions	-	-	35,100	345,369	380,469
Disposals	-	-	(129,460)	(198,183)	(327,643)
At 30 April 2011	94,525	195,581	353,891	1,637,409	2,281,406
Depreciation					
At 1 May 2010	46,014	23,685	323,694	750,812	1,144,205
Revaluation	-	(14,644)	-	(10,517)	(25,161)
On disposals	-	-	(119,819)	(154,426)	(274,245)
Charge for the year	7,156	1,540	51,167	383,663	443,526
At 30 April 2011	53,170	10,581	255,042	969,532	1,288,325
Net book values					
At 30 April 2011	41,355	185,000	98,849	667,877	993,081
At 30 April 2010	48,511	171,896	124,557	739,411	1,084,377

Long Leasehold property was revalued by Last & Mazin, an independent firm of chartered surveyors, on an open market existing use basis at £185,000 as at 30th April 2011
Nat West Bank Plc has legal charge over the longlease

Included above are assets held under finance leases or hire purchase contracts as follows

Asset description	2011		2010	
	Net book value £	Depreciation charge £	Net book value £	Depreciation charge £
Motor vehicles	667,877	373,147	739,411	441,425

GREATER LONDON HIRE LIMITED

Notes to the financial statements for the year ended 30 April 2011

continued

10. Fixed asset investments	Subsidiary undertakings shares £	Total £
Cost		
At 1 May 2010		
At 30 April 2011	100	100
Net book values		
At 30 April 2011	100	100
At 30 April 2010	100	100

11. Debtors	2011 £	2010 £
Trade debtors	1,505,742	1,115,489
Amounts owed by group undertakings	531,976	427,405
Other debtors	37,588	44,884
Prepayments and accrued income	180,465	276,474
	2,255,771	1,864,252

Amount owed by group undertaking is unsecured , interest free and have no fixed date of repayment

Amounts falling due after more than one year and included in debtors are

Amounts owed by group undertaking	400,000	400,000
	400,000	400,000

GREATER LONDON HIRE LIMITED

Notes to the financial statements for the year ended 30 April 2011

continued

12. Creditors: amounts falling due within one year	2011 £	2010 £
Bank overdraft	332,809	144,396
Net obligations under finance leases and hire purchase contracts	332,762	316,292
Trade creditors	238,179	172,077
Corporation tax	755	755
Other taxes and social security costs	315,496	235,351
Directors' accounts	1,501	1,674
Other creditors	176,200	171,451
Accruals and deferred income	524,007	323,289
	<u>1,921,709</u>	<u>1,365,285</u>

The bank overdraft are secured by a fixed and floating charge, repayable on demand , over company's property at 44/48 Waterside , Wharf Road, London N1 7UX London, and an inter company cross guarantee, with its subsidiary Chase Cars & Couriers Ltd , by the The NatWest Bank Plc

13. Creditors: amounts falling due after more than one year	2011 £	2010 £
Net obligations under finance leases and hire purchase contracts	<u>236,657</u>	<u>358,619</u>

GREATER LONDON HIRE LIMITED

Notes to the financial statements for the year ended 30 April 2011

continued

14. Share capital	2011 £	2010 £
Authorised		
8,000 Ordinary shares of £1 each	8,000	8,000
100 Ordinary A non voting shares of £1 each	100	100
	<u>8,100</u>	<u>8,100</u>
Allotted, called up and fully paid		
8,000 Ordinary shares of £1 each	8,000	8,000
20 Ordinary A non voting shares of £1 each	20	20
	<u>8,020</u>	<u>8,020</u>
Equity Shares		
8,000 Ordinary shares of £1 each	8,000	8,000
20 Ordinary A non voting shares of £1 each	20	20
	<u>8,020</u>	<u>8,020</u>
 15. Reserves	 Revaluation reserve £	 Profit and loss account £
At 1 May 2010	-	1,265,647
Revaluation of property	40,391	40,391
Profit for the year		221,171
Equity Dividends		(60,000)
At 30 April 2011	<u>40,391</u>	<u>1,467,209</u>

GREATER LONDON HIRE LIMITED

The following pages do not form part of the statutory accounts.

GREATER LONDON HIRE LIMITED

**Detailed trading profit and loss account
and expenses schedule
for the year ended 30 April 2011**

	2011		2010	
	£	£	£	£
Sales				
Sales		9,243,469		8,726,169
		<u>9,243,469</u>		<u>8,726,169</u>
Cost of sales				
Direct costs	5,297,750		4,923,922	
		<u>(5,297,750)</u>		<u>(4,923,922)</u>
Gross profit		3,945,719		3,802,247
Administrative expenses				
Wages and salaries	2,008,401		1,904,332	
Directors' remuneration	478,575		469,382	
Directors' pension costs	4,791		3,600	
Staff pension costs	33,453		31,573	
Rent and rates	103,930		104,027	
Insurance	31,797		23,620	
Equipment and aerial expenses	23,367		23,264	
Light and heat	18,897		17,125	
Canteen and cleaning	29,046		30,952	
Repairs and maintenance	30,705		22,407	
Printing, postage and stationery	22,969		38,864	
Advertising -sales and general	82,018		67,141	
Advertising -recruitment	38,779		29,603	
Telephone and fax charges	41,079		39,561	
Computer maintenance and supplies	47,298		45,611	
Leasing charges	9,678		4,519	
Motor expenses	5,437		9,764	
Travelling and subsistence	11,994		12,759	
Legal and professional	26,837		21,002	
Sales consultancy fees	50,915		50,995	
Accountancy	10,750		8,000	
Audit fees	2,000		2,000	
Bank charges	22,665		19,497	
Bad debts	1,876		27,477	
General expenses & Staff welfare	33,947		29,498	
Depreciation on intangible assets	94,201		41,825	
Amortisation on leasehold	(6,157)		8,354	
Depreciation on plant and machinery	51,167		65,077	
Depreciation on motor vehicles	373,147		441,425	
Profits/losses on disposal of tangible assets	2,351		8,026	
		<u>3,685,913</u>		<u>3,601,280</u>
Operating profit		259,806		200,967

GREATER LONDON HIRE LIMITED

**Detailed trading profit and loss account
and expenses schedule
for the year ended 30 April 2011**

	2011		2010	
	£	£	£	£
Interest payable				
Bank interest		3,995		5,292
HP interest and fin lease charges		<u>34,640</u>		<u>36,702</u>
		(38,635)		(41,994)
Net profit for the year		<u><u>221,171</u></u>		<u><u>158,973</u></u>