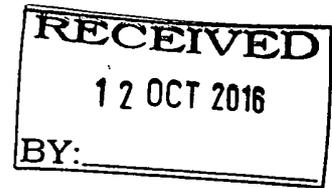


Registration number: 1147853



Arista (U.K.) Limited

Directors' Report and Abbreviated Financial Statements

for the Year Ended 31 March 2016

MacMahon Leggate Ltd
Chartered Accountants and Registered Auditors
Charter House
18-20 Finsley Gate
Burnley
Lancashire
BB11 2HA



Arista (U.K.) Limited
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Arista (U.K.) Limited
Company Information

Directors Mr J J Bank
Mr R E Bank
Mr S R Bank

Company secretary Mr R E Bank

Registered office Charter House
18-20 Finsley Gate
Burnley
Lancashire
BB11 2HA

Auditors MacMahon Leggate Ltd
Chartered Accountants and Registered Auditors
Charter House
18-20 Finsley Gate
Burnley
Lancashire
BB11 2HA

Arista (U.K.) Limited
Strategic Report for the Year Ended 31 March 2016

The directors present their strategic report for the year ended 31 March 2016.

Business review

Fair review of the business

The uncertainties of the EU vote remove the transparency of existing tariffs for both imports and exports. In the UK market there is a noticeable reduction of opportunity to maintain market share in a reducing home craft and dress making trade.

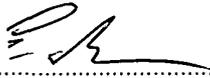
Principal risks and uncertainties

The uncertainties are the tariffs that will be in place during the year.

Also the year starts with most garment and fabric retailers reporting deteriorating demand. The internet, whilst helpful with marketing, has those with little credibility or experience requiring disproportionate time to deal with their often very small market requirements. The internet also places distressed stocks directly in front of buyers of any size, often leading to a false view of price, availability on an ongoing basis and thus decreasing margins.

Currency fluctuations deprive our trade of any price certainty. The opportunities are diminishing and no reason is seen for there to be a change to that.

Approved by the Board on 22 July 2016 and signed on its behalf by:



.....
Mr R E Bank
Director

Arista (U.K.) Limited
Directors' Report for the Year Ended 31 March 2016

The directors present their report and the abbreviated financial statements for the year ended 31 March 2016.

Directors of the company

The directors who held office during the year were as follows:

Mr J J Bank

Mr R E Bank

Mr S R Bank

Financial instruments

Objectives and policies

The Directors manage the company's exposure to financial risk by researching the credit worthiness of customers.

Price risk, credit risk, liquidity risk and cash flow risk

Currency risk is restricted to the short term settlement of trading balances with customers and suppliers.

Disclosure of information to the auditors

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and which they know the auditors are unaware of.

Reappointment of auditors

In accordance with section 485 of the Companies Act 2006, a resolution for the re-appointment of MacMahon Leggate Ltd as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

Approved by the Board on 22 July 2016 and signed on its behalf by:



.....
Mr R E Bank
Director

Independent Auditor's Report to Arista (U.K.) Limited
Under section 449 of the Companies Act 2006

We have examined the abbreviated accounts set out on pages 5 to 18 together with the financial statements of Arista (U.K.) Limited for the year ended 31 March 2016 prepared under section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

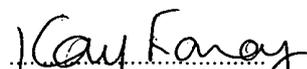
The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you.

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section.



Kay Flanagan (Senior Statutory Auditor)
For and on behalf of MacMahon Leggate Ltd, Statutory Auditor

Charter House
18-20 Finsley Gate
Burnley
Lancashire
BB11 2HA

22 July 2016

The notes on pages 9 to 18 form an integral part of these financial statements.

Arista (U.K.) Limited
Abbreviated Profit and Loss Account for the Year Ended 31 March 2016

	Note	2016 £	2015 £
Turnover		<u>10,008,533</u>	<u>10,358,697</u>
Gross profit		3,014,914	2,893,177
Distribution costs		(390,591)	(376,580)
Administrative expenses		<u>(1,408,587)</u>	<u>(1,222,706)</u>
Operating profit	2	1,215,736	1,293,891
Other interest receivable and similar income	5	<u>1,294</u>	<u>400</u>
Profit on ordinary activities before taxation		1,217,030	1,294,291
Tax on profit on ordinary activities	6	<u>(242,406)</u>	<u>(337,748)</u>
Profit for the financial year	14	<u>974,624</u>	<u>956,543</u>

Turnover and operating profit derive wholly from continuing operations.

Arista (U.K.) Limited
(Registration number: 1147853)
Abbreviated Balance Sheet at 31 March 2016

	Note	2016 £	2015 £
Fixed assets			
Tangible fixed assets	7	<u>1,202,002</u>	<u>922,742</u>
Current assets			
Stocks	8	2,997,273	3,026,605
Debtors	9	1,473,460	1,472,449
Cash at bank and in hand		<u>1,766,957</u>	<u>1,361,417</u>
		6,237,690	5,860,471
Creditors: Amounts falling due within one year	10	<u>(1,384,422)</u>	<u>(1,192,592)</u>
Net current assets		<u>4,853,268</u>	<u>4,667,879</u>
Total assets less current liabilities		6,055,270	5,590,621
Provisions for liabilities	11	<u>(79,366)</u>	<u>(70,341)</u>
Net assets		<u><u>5,975,904</u></u>	<u><u>5,520,280</u></u>
Capital and reserves			
Called up share capital	12	30,006	30,006
Profit and loss account	14	<u>5,945,898</u>	<u>5,490,274</u>
Shareholders' funds	15	<u><u>5,975,904</u></u>	<u><u>5,520,280</u></u>

The abbreviated accounts have been prepared in accordance with the special provisions of the Companies Act 2006 relating to medium-sized companies.

Approved by the Board on 22 July 2016 and signed on its behalf by:



 Mr R E Bank
 Director

Arista (U.K.) Limited
Cash Flow Statement for the Year Ended 31 March 2016

Reconciliation of operating profit to net cash flow from operating activities

	Note	2016 £	2015 £
Operating profit		1,215,736	1,293,891
Depreciation, amortisation and impairment charges		90,058	81,439
Profit on disposal of fixed assets		-	(1,001)
Decrease in stocks		29,332	248,610
Increase in debtors		(1,011)	(97,886)
Increase in creditors		193,972	293,259
Net cash inflow from operating activities		<u>1,528,087</u>	<u>1,818,312</u>

Cash flow statement

	Note	2016 £	2015 £
Net cash inflow from operating activities		<u>1,528,087</u>	<u>1,818,312</u>
Returns on investments and servicing of finance			
Interest received		<u>1,294</u>	<u>400</u>
Taxation paid		<u>(267,407)</u>	<u>(188,017)</u>
Capital expenditure and financial investment			
Purchase of tangible fixed assets		(372,818)	(131,809)
Sale of tangible fixed assets		<u>3,500</u>	<u>57,001</u>
		(369,318)	(74,808)
Equity dividends paid		<u>(519,000)</u>	<u>(780,000)</u>
Net cash inflow before management of liquid resources and financing		373,656	775,887
Financing			
Repayment of loans and borrowings		<u>-</u>	<u>(5,175)</u>
Increase in cash	17	<u>373,656</u>	<u>770,712</u>

The notes on pages 9 to 18 form an integral part of these financial statements.

Arista (U.K.) Limited
Cash Flow Statement for the Year Ended 31 March 2016

..... *continued*

Reconciliation of net cash flow to movement in net debt

	Note	2016 £	2015 £
Increase in cash		373,656	770,712
Cash outflow from repayment of loans		<u>-</u>	<u>5,175</u>
Change in net debt resulting from cash flows	17	<u>373,656</u>	<u>775,887</u>
Movement in net debt	17	373,656	775,887
Net funds at 1 April	17	<u>1,318,601</u>	<u>542,714</u>
Net funds at 31 March	17	<u><u>1,692,257</u></u>	<u><u>1,318,601</u></u>

Arista (U.K.) Limited

Notes to the Financial Statements for the Year Ended 31 March 2016

1 Accounting policies

Basis of preparation

The full financial statements, from which these abbreviated accounts have been extracted, have been prepared under the historical cost convention.

Turnover

Turnover represents amounts chargeable, net of value added tax, in respect of the sale of goods to customers.

Depreciation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows:

Asset class	Depreciation method and rate
Freehold buildings	2% straight line
Plant and machinery	Between 15% and 25% reducing balance
Motor vehicles	25% reducing balance

Stock

Stock is valued at the lower of cost and net realisable value, after due regard for obsolete and slow moving stocks. Net realisable value is based on selling price less anticipated costs to completion and selling costs.

Deferred tax

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes, which have arisen but not reversed by the balance sheet date, except as required by FRS19.

Deferred tax is measured at the rates that are expected to apply in the periods when the timing differences are expected to reverse, based on the tax rates and law enacted at the balance sheet date.

Foreign currency

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

Hire purchase and leasing

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term.

Arista (U.K.) Limited

Notes to the Financial Statements for the Year Ended 31 March 2016

..... continued

Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities. Where shares are issued, any component that creates a financial liability of the company is presented as a liability in the balance sheet. The corresponding dividends relating to the liability component are charged as interest expense in the profit and loss account.

Pensions

The company operates a defined contribution pension scheme. Contributions are recognised in the profit and loss account in the period in which they become payable in accordance with the rules of the scheme.

2 Operating profit

Operating profit is stated after charging:

	2016 £	2015 £
Operating leases - other assets	21,000	21,000
Auditor's remuneration - The audit of the company's annual accounts	4,500	3,000
Foreign currency (gains)/losses	(11,640)	8,768
Profit on sale of tangible fixed assets	-	(1,001)
Depreciation of owned assets	90,058	81,439

3 Particulars of employees

The average number of persons employed by the company (including directors) during the year, analysed by category was as follows:

	2016 No.	2015 No.
Administration and support	5	5
Sales, marketing and distribution	25	24
	30	29

Arista (U.K.) Limited

Notes to the Financial Statements for the Year Ended 31 March 2016

..... *continued*

The aggregate payroll costs were as follows:

	2016	2015
	£	£
Wages and salaries	676,404	620,891
Staff pensions	76,904	76,160
	753,308	697,051

4 Directors' remuneration

The directors' remuneration for the year was as follows:

	2016	2015
	£	£
Remuneration (including benefits in kind)	69,711	109,953
Company contributions paid to money purchase schemes	72,000	72,000
	72,000	72,000

During the year the number of directors who were receiving benefits and share incentives was as follows:

	2016	2015
	No.	No.
Accruing benefits under money purchase pension scheme	3	3

5 Other interest receivable and similar income

	2016	2015
	£	£
Bank interest receivable	1,294	400

Arista (U.K.) Limited

Notes to the Financial Statements for the Year Ended 31 March 2016

..... *continued*

6 Taxation

Tax on profit on ordinary activities

	2016	2015
	£	£
Current tax		
Corporation tax charge	233,381	267,407
Deferred tax		
Origination and reversal of timing differences	9,025	70,341
Total tax on profit on ordinary activities	242,406	337,748

Factors affecting current tax charge for the year

Tax on profit on ordinary activities for the year is lower than (2015 - lower than) the standard rate of corporation tax in the UK of 20% (2015 - 21%).

The differences are reconciled below:

	2016	2015
	£	£
Profit on ordinary activities before taxation	1,217,030	1,294,291
Corporation tax at standard rate	243,406	271,801
Capital allowances in excess of depreciation	(10,025)	(4,394)
Total current tax	233,381	267,407

Arista (U.K.) Limited

Notes to the Financial Statements for the Year Ended 31 March 2016

..... *continued*

7 Tangible fixed assets

	Freehold land and buildings £	Fixtures and fittings £	Motor vehicles £	Total £
Cost or valuation				
At 1 April 2015	747,689	335,946	46,296	1,129,931
Additions	234,869	53,369	84,580	372,818
Disposals	-	(5,250)	-	(5,250)
At 31 March 2016	<u>982,558</u>	<u>384,065</u>	<u>130,876</u>	<u>1,497,499</u>
Depreciation				
At 1 April 2015	14,954	177,483	14,752	207,189
Charge for the year	19,561	41,466	29,031	90,058
Eliminated on disposals	-	(1,750)	-	(1,750)
At 31 March 2016	<u>34,515</u>	<u>217,199</u>	<u>43,783</u>	<u>295,497</u>
Net book value				
At 31 March 2016	<u>948,043</u>	<u>166,866</u>	<u>87,093</u>	<u>1,202,002</u>
At 31 March 2015	<u>732,735</u>	<u>158,463</u>	<u>31,544</u>	<u>922,742</u>

8 Stocks

	2016 £	2015 £
Stocks	<u>2,997,273</u>	<u>3,026,605</u>

9 Debtors

	2016 £	2015 £
Trade debtors	1,460,938	1,462,145
Prepayments and accrued income	<u>12,522</u>	<u>10,304</u>
	<u>1,473,460</u>	<u>1,472,449</u>

Arista (U.K.) Limited

Notes to the Financial Statements for the Year Ended 31 March 2016

..... *continued*

10 Creditors: Amounts falling due within one year

	2016	2015
	£	£
Trade creditors	201,018	232,972
Bank loans and overdrafts	74,700	42,816
Corporation tax	233,381	267,407
Other taxes and social security	32,908	53,127
Other creditors	575,595	458,610
Accruals and deferred income	266,820	137,660
	<u>1,384,422</u>	<u>1,192,592</u>

Creditors amounts falling due within one year includes the following liabilities, on which security has been given by the company:

	2016	2015
	£	£
Bank overdraft	<u>74,700</u>	<u>42,816</u>

The bank overdraft is secured by way of a debenture and a charge over the land.

Arista (U.K.) Limited

Notes to the Financial Statements for the Year Ended 31 March 2016

..... *continued*

11 Provisions

	Deferred tax	Total
	£	£
At 1 April 2015	70,341	70,341
Charged to the profit and loss account	<u>9,025</u>	<u>9,025</u>
At 31 March 2016	<u><u>79,366</u></u>	<u><u>79,366</u></u>

Analysis of deferred tax

	2016	2015
	£	£
Difference between accumulated depreciation and amortisation and capital allowances	<u>79,366</u>	<u>70,341</u>
	<u><u>79,366</u></u>	<u><u>70,341</u></u>

12 Share capital

Allotted, called up and fully paid shares

	2016		2015	
	No.	£	No.	£
Ordinary of £1 each	30,000	30,000	30,000	30,000
Ordinary B of £1 each	1	1	1	1
Ordinary C of £1 each	1	1	1	1
Ordinary D of £1 each	1	1	1	1
Ordinary E of £1 each	2	2	2	2
Ordinary F of £1 each	1	1	1	1
	<u>30,006</u>	<u>30,006</u>	<u>30,006</u>	<u>30,006</u>

Arista (U.K.) Limited

Notes to the Financial Statements for the Year Ended 31 March 2016

..... *continued*

13 Dividends

	2016	2015
	£	£
Dividends paid		
Current year interim dividend paid	<u>519,000</u>	<u>780,000</u>

14 Reserves

	Profit and loss account	Total
	£	£
At 1 April 2015	5,490,274	5,490,274
Profit for the year	974,624	974,624
Dividends	<u>(519,000)</u>	<u>(519,000)</u>
At 31 March 2016	<u>5,945,898</u>	<u>5,945,898</u>

15 Reconciliation of movement in shareholders' funds

	2016	2015
	£	£
Profit attributable to the members of the company	974,624	956,543
Dividends	<u>(519,000)</u>	<u>(780,000)</u>
Net addition to shareholders' funds	455,624	176,543
Shareholders' funds at 1 April	<u>5,520,280</u>	<u>5,343,737</u>
Shareholders' funds at 31 March	<u>5,975,904</u>	<u>5,520,280</u>

Arista (U.K.) Limited

Notes to the Financial Statements for the Year Ended 31 March 2016

..... *continued*

16 Pension schemes

Defined contribution pension scheme

The company operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the company to the scheme and amounted to £76,904 (2015 - £76,160).

Contributions totalling £nil (2015 - £nil) were payable to the scheme at the end of the year and are included in creditors.

17 Analysis of net debt

	At 1 April 2015	Cash flow	At 31 March
	£	£	2016
			£
Cash at bank and in hand	1,361,417	405,540	1,766,957
Bank overdraft	(42,816)	(31,884)	(74,700)
	<u>1,318,601</u>	<u>373,656</u>	<u>1,692,257</u>
Net funds	<u>1,318,601</u>	<u>373,656</u>	<u>1,692,257</u>

Arista (U.K.) Limited

Notes to the Financial Statements for the Year Ended 31 March 2016

..... *continued*

18 Related party transactions

Other related party transactions

During the year the company made the following related party transactions:

Tower Bar (Colne) Limited

(The company is controlled in equal part by the spouse of Mr R E Bank and the minor children of Mr J J Bank via a trust)

The company pays royalties under the terms of a licence agreement. During the year the company paid royalties in the sum of £120,300 (2015 £122,140). At the balance sheet date the amount due to Tower Bar (Colne) Limited was £60,300 (2015 - £62,140).

Remnant House (Harrogate) Limited

(Mr S R Bank is a director of both companies and controlling shareholder of Remnant House (Harrogate) Limited)

During the year the company sold goods to the value of £81,352 (2015 £86,321) on normal commercial terms to Remnant House (Harrogate) Limited. At the balance sheet date the amount due from Remnant House (Harrogate) Limited was £1,745 (2015 - £1,942).

19 Control

The company is controlled by Mr J S Bank, who as trustee of both the John Bank Discretionary Settlement 1999 and the John Bank IIP Trust 1999, has control of the company as these parties own 75% of the issued share capital.