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SOUTHAMPTON HOMEBREWS LIMITED

REPORT AND ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 1981

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DIRECTORS' REPORT

The directors present their report and accounts for the year ended 31 December 1981.

RESULTS

The profit for the year and the treatment thereof is set out in the profit and loss account.

DIVIDEND

The directors recommend that no dividend be paid.

PRINCIPAL ACTIVITIES

117-ma

The company's principal activity during the year was the wholesale distribution of supplies for the home-brewing of wines and beers.

DIRECTORS

The directors during the year and their interests in shares and debentures of the company were:-

| Name | c y | <u>ordinary.</u> |
|----------------|------------|------------------|
| C.D. Sanders | | 99 |
| M.E. Sanders | | 1 |
| R.A. Cutcliffe | | *** |

Under the company's articles of association R.A. Cutcliffe retires and being eligible offers himself for re-election.

FIXED ASSETS

Movements in fixed assets are shown in the notes to the accounts.

AUDITORS

Weeks Green have notified their willingness to continue as auditors of the company and a resolution for their re-appointment will be proposed.

Registered Office:

By Order of the Eoard

Ondinavar

21 Cumberland Place, Southampton, Hampshire.

M E Swiss M.E. SANDERS

Secretary

26 March 1982

PROFIT AND LOSS ACCOUNT

for the year ended 31 December 1981

| | | 1981 | 1980 |
|------------------------------|------------------|-------------------|--------------------|
| Turnover . | <u>Note</u> 1 | £2,219,463 | £1,467,528 |
| Profit before taxation | 2 | 50,462 | 67,720 |
| Taxation | 3 | 13,226 | (41,822) |
| Profit after taxation | | 37,236 | 109,542 |
| Extraordinary profit | 6 | 4,411 | *** |
| Balance at beginning of year | | 41,647 252,465 | 109,542 142,923 |
| Balance at end of year | | £294,112 | £252,465 |

BALANCE SHEET at 31 December 1981

| at 31 December 1901 | | | | | | |
|-------------------------------------|-----------|-------------------|-------------------|----------|----------|----|
| | Note | j | <u> 1981</u> | <u>1</u> | 980 | ## |
| Fixed assets | 4 | | 83,699 | | 62,503 | |
| Current assets:- | | | | | | |
| Stock and work-in-progress | | 238,017 | | 198,968 | | |
| Directors current account | 8 | - | | 17,560 | | |
| Debtors and prepayments | | 466,493 | | 222,743 | | |
| Bank and cash balances | | 682 | | 250 | | |
| | | £705,192 | | £439,521 | | |
| <u>Less</u> : Current liabilities | | | | | | |
| Creditors | | 357,025 | | 206,965 | | |
| Bank loans and overgrafts (secured) | | 82,690 | | 224 | | |
| Hire purchase | | 1,437 | | 5,020 | | |
| Taxation | 3 | 15,883 | | 12,431 | | |
| Directors' current accounts | #a | 12,405 | | ~ | | |
| | | £469,440 | | £224,640 | | |
| Net current assets | | | 235,752 | | 214,881 | |
| | | | 319,451 | | 277,384 | |
| Deferred taxation | | | 25,239 | | 24,819 | |
| | | _ | £294,212 | | £252,565 | |
| | | ~ | | | | |
| CAPITAL EMPLOYED | | | | | | |
| Ordinary share capital | 5 | | 100 | | 100 | |
| Reserves | | - | 294,112 | | 252,465 | |
| Interest of ordinary sharehold | ers | | £294 , 212 | | £252,565 | |
| | 1 | | | | | |
| С | .D. SANDE | RS T | | | | |
| deringen personal sets of | Π, | Di Di | rectors | | | |
| M | .E. SANDE | → U · ···· | | | | |
| | | | | | | |

NOTES TO THE ACCOUNTS

| 1. | ACCOUNTING POLICIES | | |
|------------|---|--|--|
| a) | Turnover | Turnover is the value of rendered in the normal of | f goods supplied or services course of business. |
| (ď | Depreciation | except freehold land and | rovided on all fixed assets, l buildings, to spread the useful lives of the relevant rates:- |
| | | Leasehold premises - | Straight line over the term of the lease commencing in the year following expenditure. |
| | | Computer equipment - | 10% Straight line 25% Straight line 10% Straight line |
| c) | Stock and work-in-progress | at the lower of cost and | ress and finished goods cost proportion of fixed and |
| d) | Deferred taxation | method at 40% on all tim | vided for by the liability ing differences, except to reduction is expected to able future. |
| 2. | PROFIT before TAXATION IS after charging:- | 1981 | <u>1980</u> |
| | Depreciation | 17,074 | 12,620 |
| | Interest payable | | |
| | on bank borrowings and short term loans | 8,062 | 3,256 |
| | Auditors' remuneration | 1,300 | 1,200 |
| ; . | TAXATION | 1981 | 1980 |
| .) | The charge in the profit and loss account comprises: | : | u |
| | Corporation tax on the taxo profits for the period at | able 10% 12,342 | 12,431 |
| | Deferred taxation | 420 | 7,596 |
| | Deferred taxation provision no longer required | i. | (60,811) |
| | Adjustments relating to pri periods | ur (136) | (1,037) |

£13,226

(£41,821)

NOTE TO THE ACCOUNTS (CONTINUED)

The charge for taxation has been reduced by £6,823 (1980 - £7,062) in respect of current year stock appreciation relief.

| | 1981 | <u> 1980</u> |
|--|-------------|--------------|
| b) Deferred Taxation relates to timing differences other than | | |
| stock appreciation relief | £25,239 | £24,819 |
| | | |

The full potential deferred tax "ion liability amounts to £88,709. This includes £63,470 in respect of stock appreciation relief which would become payable only if the company were to cease trading "substantially reduce the level of its trading activities.

| 4, | FIXED ASSETS | Improvements to long lease- hold property | Plant, Equipment and motor vehicles | 1981 <u>Total</u> | 1980 Total |
|----|--|---|---|----------------------|---------------|
| | Cost or valuatior At beginning of period | | | | |
| | | ~ | 92,221 | 92,221 | 62,652 |
| | Additions | 12,951 | 33,259 | 46,210 | 32,225 |
| | Sales | | (9,843) | (9,843) | (2,656) |
| | At end of period | £12,951 | £115,637 | £123,588 | £92,221 |
| | Depreciation At beginning of period | - | 23,718 | 29,718 | 48 400 |
| | Charge for period | | • • | - • • | 18,199 |
| | | - | 17,074 | 17,074 | 12,620 |
| | Sales | | (1,903) | (1,903) | (1,151) |
| | At end of period | | £44 , 889 | £44,889 | £29,718 |
| | Net Book Value | £12,951 | £70,748 | £83,699 | £62,503 |
| | | | | | |

5. SHARE CAPITAL

| | Author | ised | Issue fully | |
|-----------------------|-------------|--------|----------------|--------------|
| | <u>1981</u> | 1980 | 1981 | <u> 1980</u> |
| Ordinary shares of £1 | £1,000 | £1,000 | £100 | £100 |

NOTES TO THE ACCOUNTS (CONTINUED)

6. EXTRAORDINARY PROFIT

The company received a payment from a competitor for relinquishing its rights to an advertising slogan which had previously been used by both companies. The £4,411, included in the profit and loss account net of Corporation Tax of £2,941, is stated after deducting legal expenses and other related costs.

| 7. | directors' emoluments | <u> 1981</u> | | 1980 |
|----|---|--------------|--------|---------|
| | Salaries (including benefits) | 51,032 | | 38,550 |
| | Pension Scheme Contributions | 49,998 | | <u></u> |
| | | £111,030 | | £38,550 |
| | Emoluments (excluding Pension Scheme Contributions) were: | | | |
| | Chairman | £27,610 | | £26,550 |
| | Ranges of other directors: | | Number | |
| | £5,001 - £10,000 | 7 | | - |
| | £10,001 - £15,00 | ~ | | 1 |
| | £20,001 - £25,000 | 1 | | - |

8. DIRECTORS LOAN ACCOUNT

At the 1 January 1981 Mr. C.D. Sanders loan account had an overdrawn balance of £17,560. At the 31 December 1981 the account showed a credit balance of £12,405. The maximum overdrawn balance during the year was £19,075.

NOTES TO THE ACCOUNTS (CONTINUED)

9. TRANSACTIONS WITH CONNECTED PERSONS

The company bought goods amounting to £314,327 and supplied management and other services to Brewmaker Limited, a company controlled by C.D. Sanders and M.E. Sanders.

The company bought printing services amounting to £16,296 from Bittern Press, a business owned by C.D. Sanders and M.E. Sanders.

Goods to the value of £72,175 were sold to 'Homebrews', a business owned by C.D. Sanders.

All of the at we transactions were conducted on a commercial basis.

10. CONTINGENT LIABILITIES

The company is party to an unlimited cross guarantee with Brewmaker Limited, in favour of Hidland Bank Limited, whereby each party guarantees the others bank borrowings.

At the 31 December 1981 this contingent liability amounted to £62,250.

| 1981 1980 | STATEMENT OF SOURCE AND APPLICATION OF FUNDS for the year ended 31 December 1981 | | •• |
|--|---|----------------------|---------------|
| ### Profit before taxation | | <u>1981</u> | 1980 |
| ### Profit before taxation | | | |
| Extraordinary profit | SOURCE OF FUNDS | I.Co | KU 721 |
| Adjustment for items not involving the movement of funds:- Dopreciation Loss on sale of fixed assets 2,880 770 Sales of fixed assets 77,768 785 Total funds generated 82,823 81,895 APPLICATION OF FUIDS Corporation Tax paid 12,235 4,733 78,225 Increase in working capital 52,432 844,958 Increase in working capital 52,750 (8,033) (Increase) In creditors (150,060) (20,387) (Increase) Decrease in directors' current accounts Decrease) Increase in net liquid funds Bank and cash balances (82,034) 34,978 | Profit before taxation | 50,462 | 07,721 |
| Adjustment for items not involving the movement of funds:- Depreciation | Extraordinary profit | 7,352 | , pro- |
| Dopreciation | | 57,814 | 67,721 |
| Degrecation Coss on sale of fixed assets 2,880 770 | Adjustment for items not involving the movement of funds:- | | |
| Loss on sale of fixed assets | Depreciation | | |
| Sales of fixed assets 5,060 785 | Loss on sale of fixed assets | - | - |
| ### Total funds generated ### 82,828 ## 81,896 #### APPLICATION OF FUNDS Corporation Tax paid | and a simple country | 77,768 5,060 | 81,111 785 |
| APPLICATION OF FUNDS Corporation Tax paid 12,295 4,733 32,225 Purchase of fixed assets 58,505 36,958 Increase in working capital 224,323 244,938 Represented by:- Increase in stocks and work-in-progress 39,049 7,123 Increase/(Decrease) in debtors 243,750 (8,033) (Increase) in creditors (150,060) (20,387) (Increase)/Decrease in directors' current accounts (29,965) 31,695 Decrease/(Increase) in hire rurchase 1iabilities 5,583 (438) (Decrease)/Increase in net liquid funds Bank and cash balances (82,034) 34,978 | | 82 828 | 81,895 |
| 12,295 | Total funds generated | 02,500 | , , |
| ### Purchase of fixed assets | APPLICATION OF FUIDS | | l. pzz |
| Increase in working capital \$24,323 \$44,938 Represented by:- Increase in stocks and work-in-progress \$39,049 7,123 Increase/(Decrease) in debtors \$243,750 (8,033) (Increase)/Decrease in directors (urrent accounts (29,965) 31,695 Decrease/(Increase) in hire rurchase 1iabilities 3,583 (438) (Decrease)/Increase in net liquid funds Bank and cash balances (82,034) \$34,978 | Corporation Tax paid | | |
| Increase in working capital Represented by:- Increase in stocks and work-in-progress 39,049 7,123 Increase/(Decrease) in debtors 243,750 (8,033) (Increase) in creditors (150,060) (20,387) (Increase)/Decrease in directors' current accounts (29,965) 31,695 Decrease/(Increase) in hire rurchase 1iabilities (438) (Decrease)/Increase in net liquid funds Bank and cash balances (82,034) 34,978 | THE CHARGE OF SECTION CO. | 58 , 505 | 36,958 |
| Represented by:- Increase in stocks and work-in-progress 39,049 7,123 Increase/(Decrease) in debtors 243,750 (8,033) (Increase)/Decrease in directors (150,060) (20,387) (Increase)/Decrease in directors current accounts (29,965) 31,695 Decrease/(Increase) in hire rurchase 1iabilities 3,583 (438) (Decrease)/Increase in net liquid funds Bank and cash balances (82,034) 34,978 | | | £44,938 |
| Increase in stocks and work-in-progress 39,049 7,123 Increase/(Decrease) in debtors 243,750 (8,033) (Increase) in creditors (150,060) (20,387) (Increase)/Decrease in directors' current accounts (29,965) 31,695 Decrease/(Increase) in hire rurchase 1,583 (438) (Decrease)/Increase in net liquid funds Bank and cash balances (82,034) 34,978 | Increase in working capital | | |
| Increase in stocks and work-in-progress 39,049 7,123 Increase/(Decrease) in debtors 243,750 (8,033) (Increase) in creditors (150,060) (20,387) (Increase)/Decrease in directors' current accounts (29,965) 31,695 Decrease/(Increase) in hire rurchase 1,583 (438) (Decrease)/Increase in net liquid funds Bank and cash balances (82,034) 34,978 | | | |
| Increase in stocks and soft-in-projects Increase/(Decrease) in debtors (150,060) (150 | Represented by:- | | |
| (Increase) in creditors (150,060) (20,387) (Increase)/Decrease in directors' current accounts (29,965) 31,695 Decrease/(Increase) in hire rurchase 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | Increase in stocks and work-in-progress | 39,0 ¹ 29 | 7,123 |
| (Increase) in creditors (150,060) (20,387) (Increase)/Decrease in directors' current accounts (29,965) 31,695 Decrease/(Increase) in hire rurchase 1 1 abilities (438) (Decrease)/Increase in net liquid funds Bank and cash balances (82,034) 34,978 | Incresse/(Decrease) in debtors | 243,750 | (8,033) |
| (Increase)/Decrease in directors' current accounts (29,965) 31,695 Decrease/(Increase) in hire rurchase 1 1 1 2 2 3 3 3 3 3 3 4 3 3 3 3 3 4 3 3 3 4 3 7 8 3 3 4 3 7 8 3 7 8 3 4 3 7 8 7 8 | | (150,060) | (20,387) |
| Decrease/(Increase) in hire Turchase 1iabilities (Decrease)/Increase in net liquid funds Bank and cash balances (82,034) 34,978 | (Increase)/Decrease in directors' current | (29,965) | 31,695 |
| Bank and cash balances (82,034) 34,978 | Decrease/(Increase) in hire rurchase | 3,583 | (438) |
| pank and cash parentees | (Decrease)/Increase in net liquid funds | | |
| | Bank and cash balances | (82,034) | 34,978 |
| | | £24,323 | £44,938 |

REPORT OF THE AUDITORS TO THE MEDBERS OF SOUTHAMPTON HOMEBREWS LIMITED

We have audited the financial statements set out on pages 2 to 8.

Note 8 on page 6 gives details of a loan to a director. Such loans are contrary to the provision of Section 49 Companies Act 1980.

In our opinion the financial statements, which have been prepared under the historical cost convention, give a true and fair view of the state of the company's affairs at 31 December 1981, and of its profit and source and application of funds for the year then ended and comply with the Companies Acts 1948 to 1981.

WEEKS GREEN, Chartered Accountants, 21 Cumberland Place,

Week him

Southampton.

15 April 1982