Directors' report and financial statements

31st October 2001

Registered Number: 1119127

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# Directors' report and financial statements

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## Directors' report

The directors present their annual report and the audited financial statements for the year ended 31st October 2001.

### Principal activities

The principal activities of the company are the hire and sale of plant and tools.

## Review of developments and future prospects

The company generated a pre-tax loss in the year of £85,721 (2000: Profit £224,002). The company has benefited from significant investment over the past few years and the directors remain optimistic about future trading prospects.

## Proposed dividend and transfer to reserves

The loss for the year to be transferred to reserves is £334,197 (2000: Profit £242,135). The Directors do not recommend the payment of a dividend (2000: Nil).

#### Directors and directors' interests

The directors who held office during the year were as follows:

P.D. Holliday O.B.E. (Chairman)
M.R Lethaby
P.J. Gilham (Resigned 5th October 2001)

Neither of the directors who held office at the end of the financial year had any disclosable interest in the shares of the company.

Mr P.D. Holliday and Mr M.R. Lethaby are director's of the company's ultimate holding company, Ward Homes Group Limited and, accordingly, particulars of their interests in the shares of that Company are included in the Directors' report of Ward Homes Group Limited.

## Directors' report (continued)

## **Employees**

The company gives full and fair consideration to applications for employment made by disabled persons, having regard to their particular aptitude and abilities.

It is the directors' policy to ensure that continued employment is offered to employees who become temporarily or permanently disabled.

The training, career development and promotion of disabled persons employed by the company is an integral part of the personnel policy applicable to all employees.

The company recognises the benefit of keeping employees informed of the progress of the business and of involving them in the company's performance. During the year, information regarding financial and economic factors affecting the performance of the company and other matters of concern to employees was regularly made available.

## Creditors payment policy

It is the company's policy to pay all invoices from suppliers according to the agreed terms of payment, upon receipt of a valid invoice. The number of days billings from service suppliers outstanding at the end of the financial year for the Company was 72 days (2000: 75 days).

#### **Auditors**

A resolution to reappoint Deloitte & Touche as auditors will be proposed at the forthcoming Annual General Meeting.

By order of the Board

M.R. Lethaby Secretary

## Statement of Directors' Responsibilities

United Kingdom Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

# Anvil Plant Hire Limited Independent Auditors' Report to the Members of Anvil Plant Hire Limited

We have audited the financial statements of Anvil Plant Hire Ltd for the year ended 31 October 2001 which comprise the profit and loss account, the balance sheet and the related notes 1 to 19. These financial statements have been prepared under the accounting policies set out therein.

## Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

## Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the circumstances of the company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31 October 2001 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche

Chartered Accountants and

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Registered Auditors Hill House

1 Little New Street

London

EC4A3TR

27 February 2002

## Profit and loss account

for the year ended 31 October 2001

	Note	2001 £	2000 £
Turnover	1	3,647,418	3,176,781
Cost of sales		(1,950,506)	(1,760,483)
Gross profit Distribution costs Administrative expenses *		1,696,912 (325,988) (1,361,237)	1,416,298 (312,197) (900,413)
Operating profit Profit on sale of fixed assets Net interest payable and similar charges	2 5	9,687 39,822 (135,230)	203,688 111,227 (90,913)
(Loss)/profit on ordinary activities before taxation Tax on profit on ordinary activities	2-4 6	(85,721) (248,476)	224,002 18,133
(Loss)/profit for the financial year Retained profit brought forward		(334,197) 2,133,738	242,135 1,891,603
Retained profit carried forward		1,799,541	2,133,738

All operations are continuing.

The company has no recognised gains or losses in either 2001 or 2000 other than those reported in the Profit and Loss Account above.

<sup>\*</sup> Administrative expenses include exceptional costs of £367,224 (note 2).

## **Balance Sheet**

as at 31 October 2001

	Note	2	001	2000	•
<b>7</b> 2		£	£	£	£
Fixed assets Tangible assets	7		2,687,893		3,140,196
Current assets					
Stocks	8	125,368		142,771	
Debtors	9	868,169		706,515	
Cash at bank and in hand		456,264		354,977	
6. 11 (11)		1,449,801		1,204,263	
Creditors: amount falling due	40	/4 202 20T\		/1 270 /10	
within one year	10	_(1,282,387)		_(1,372,618)	
Net current assets/(liabilities)			167,414		(168,355)
Total assets less current liabilities			2,855,307		2,971,841
Creditors: Amounts falling due	4.4		(0(0,202)		(920,004)
after more than one year	11		(860,292)		(838,003)
Provision for liabilities and charges	12		(195,374)		
<del>-</del>					
N7 / N			4 700 (41		2 122 929
Net Assets			1,799,641		2,133,838
Capital and reserves					
Called up share capital	13		100		100
Profit and loss account			1,799,541		2,133,738_
Equity shareholders' funds	14		1,799,641		2,133,838

These financial statements were approved by the Board of Directors on Le February 2002 and were signed on its behalf by:

M.R. Lethaby

#### Notes to the accounts

Year ended 31 October 2001

## 1. Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Company's financial statements.

Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

Under Financial Reporting Standard 1 (revised), the company is exempt from the requirement to prepare a cash flow statement on the grounds that it is a wholly owned subsidiary undertaking.

Fixed assets and depreciation

Depreciation is provided by the company to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Plant and machinery

Between 10% and 50% per annum

Leases

Where the company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the hire purchase is treated as a finance lease. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over its estimated useful life. Future instalments under such leases, net of finance charges, are included within Creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account, and the capital element which reduces the outstanding obligation for future instalments under the sum of digits method.

Operating lease rentals are charged to profit and loss in equal annual amounts over the lease term.

Pensions costs

Contributions to defined benefit pension schemes are charged to the profit and loss account on a basis that spreads the expected cost of providing pensions over the remaining service lives of current employees in the schemes. Contributions to defined contribution schemes are charged directly to the profit and loss account.

Stocks

Stocks are stated at the lower of cost and estimated net realisable value.

## Notes to the accounts (continued)

Year ended 31 October 2001

## 1. Accounting policies (continued)

Deferred taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallise.

#### Turnover

Turnover represents the amounts (excluding Value Added Tax) derived from plant and equipment hired during the year, and includes amounts receivable from fellow subsidiaries of £182,172 (2000: £171,111)

All turnover arose within the United Kingdom.

## 2. Profit on ordinary activities before taxation

	2001	2000
	£	£
(Loss)/Profit on ordinary activities before taxation is stated after charging/(crediting):		
Depreciation charge	684,920	602,695
Operating Lease charges		
- Plant & Machinery	42,044	28,883
- Other	181,423	107,520
Exceptional Items *	367,224	-
Profit on sale of fixed assets	(39,822)	(111,227)

Auditors remuneration was borne by the ultimate parent company in both the current and preceding year.

#### 3. Remuneration of Directors

	2001	2000
	£	£
Directors' emoluments:		
As directors	50,446	52,613

The number of directors for whom benefits are accruing under defined contribution schemes is 1 (2000: 1).

<sup>\*</sup> The exceptional items relate to a £276,539 impairment charge arising from the board's review of the carrying value of assets and reorganisation costs of £90,685.

## Notes to the accounts (continued)

Year ended 31 October 2001

## 4. Staff numbers and costs

The average number of persons employed by the company (including Directors) during the year, analysed by category, was as follows:

		Number of en	ployees
		2001	2000
		No.	No.
	Management	2	2
	Administration	5	6
	Production and sales	41 48	<del></del>
		48	48 
	The aggregate payroll costs of these persons were as follows:		
		2001	2000
		£	£
	Wages and salaries	813,388	811,078
	Social Security costs	71,684	73,337
	Other pension costs (see note 16)	5,800	5,019
		890,872	889,434
5.	Net interest payable and similar charges		
	F., y		
		2001	2000
		£	£
	Interest receivable	(9,395)	(16,857)
	Interest payable on hire purchase contracts.	144,625	107,770
		135,230	90,913
6.	Taxation		
		2001	2000
		£	£
	UK Corporation Tax charge/(credit) at 30% (2000: 30%)	53,102	(25,491)
	Deferred taxation (See Note 12) Adjustment in respect of prior years	(74,626)	-
	Corporation Tax	-	
	Deferred Tax	270,000	7,358
		248,476	(18,133)

## Notes to the accounts (continued)

Year ended 31 October 2001

#### 7. Tangible fixed assets

	Plant and machinery £
Cost	
At beginning of year	5,347,130
Additions	687,929
Disposals	(522,873)
At end of year	5,512,186
Depreciation	
At beginning of year	2,206,934
Charge for year	684,920
Impairment of fixed assets	276,539
On disposals	(344,100)
At end of year	2,824,293
Net book value	•
At 31 October 2001	2,687,893
At 31 October 2000	3,140,196

Included in Plant and Machinery are assets held under hire purchase contracts with a cost of £3,051,923 (2000: £2,744,823) and accumulated depreciation of £982,235 (2000: £718,517) of which £444,883 (2000: £264,405) was charged in the year.

## 8. Stocks

	2001	2000
	£	£
Raw materials and consumables	46,093	42,617
Finished goods and goods for resale	79,275	100,154
	125,368	142,771

There is no material difference between the replacement cost of stocks and their book value.

# Notes to the accounts (continued) Year ended 31 October 2001

9.	Debtors		
		2001	2000
		£	£
	Trade debtors	730,441	605,975
	Amounts owed by Group undertakings	101,347	48,322
	Prepayments and accrued income	36,381	52,218
		868,169	706,515
10.	Creditors: amounts falling due within one year		
		2001	2000
		£	£
	Trade Creditors	314,003	325,784
	Amounts owed to Group undertakings	144,586	157,508
	Hire Purchase contracts	517,912	467,212
	Other creditors	88,376	34,087
	Corporation tax	34,838	18,738
	Other taxes and social security	22,805	23,176
	Accruals and deferred income	159,867	346,113
		1,282,387	1,372,618
11.	Creditors: Amounts falling due after more than one year		
		2001	2000
		£	£
	Hire purchase contracts due in two to five years	860,292	838,003

## Notes to the accounts (continued)

Year ended 31 October 2001

#### 12. Deferred taxation

The amounts provided for deferred taxation and the amounts not provided are set out below

		20	01	200	00
		Provided	Unprovided	Provided	Unprovided
		£	£	£	£
	Accelerated capital allowances	195,374			289,488
13.	Share Capital				
				2001	2000
				£	£
	Authorised				
	100 Ordinary shares of £1 each		·	100	100
					- <del>-</del>
	Allotted, called up and fully paid 100 Ordinary shares of £1 each			100	100
	100 Ordinary shares of £1 cach			100	
14.	Reconciliation of movements in sl	nareholders' fur	nds		
				2001	2000
				£	£
	Loss for the financial year			(334,197)	242,135
	Opening shareholders' funds			2,133,838	1,891,703
	Closing shareholders' funds			1,799,641	2,133,838

## 15. Contingent liabilities

The company is party to a multilateral guarantee secured by fixed and floating charges in respect of amounts due on bank loans and overdrafts by Ward Homes Group Limited and its subsidiaries up to a maximum of £43.6m of which £30.6m was outstanding as at 31 October 2001.

## Notes to the accounts (continued)

Year ended 31 October 2001

#### 16. Pension Scheme

The Ward Holdings PLC Pension and Life Assurance Scheme was restructured in April 1993.

In respect of service from that date the Scheme now operates as a funded defined contribution scheme. For service to that date, benefits are provided on a funded defined benefit basis. The scheme is administered by Trustees who are independent of the group's finances and the contributions payable are age related. The deficit has been fully provided in the group's accounts, where the disclosures required by FRS 17, retirement benefits, are also given.

The most recent actuarial valuation of the defined benefit part of this scheme was at July 1999 and this indicated that the Scheme's assets of £1,890,500 exceeded the liabilities of the fund at that date equivalent to a funding level of 110%. The assumption which has the most significant effect on the results of the valuation is that relating to the rate of return on investments. It was assumed that the return would be equivalent to a rate of interest of 9 per cent per annum. Valuing the liabilities on the statutory Minimum Funding Requirements (MFR) basis, there is a shortfall of £266,596. This shortfall will be supported prior to the statutory date.

The group also operates an insured defined contribution scheme for which the company's pension charge for the year under review was £5,800 (2000 £5,019).

## 17. Operating lease commitments

At 31 October 2001 the company was committed to making the following payments during the next year in respect of operating leases:

	Land and buildings £'000	Other £'000	Total £'000
Leases which expire:			
Within one year	-	-	=
Within two to five years	31	35	66
Greater than five years	79		79
	110	35	145
			<del></del>

#### 18. Ultimate Parent Company

The Company is a subsidiary undertaking of Ward Homes Group Limited registered in England and Wales, for which group financial statements are drawn up and of which the company is a member. The ultimate controlling parties are the Phildrew Ventures Fifth Fund LP, the Phildrew Ventures Fifth Fund B LP and Phildrew 2000 LP, who, in aggregate control over 50% of the voting rights of Ward Homes Group Limited.

Copies of the group financial statements can be obtained from 2 Ash Tree Lane, Chatham, Kent.

#### 19. Statement on Related Party Transactions

The Company is exempt from the requirements of the Financial Reporting Standard 8 ("Related Party Disclosures") insofar as it refers to transactions with fellow Group companies, as it is a wholly-owned subsidiary of Ward Homes Group Limited.