# REGISTRAR

MANN AVIATION SALES LIMITED
REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 1996
REGISTERED NUMBER: 1110435



Warley & Warley

CHARTERED ACCOUNTANTS
76 Cambridge Road, Kingston upon Thames, Surrey

# MANN AVIATION SALES LIMITED

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**REGISTERED NUMBER:** 1110435

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# MANN AVIATION SALES LIMITED DIRECTORS' REPORT FOR THE YEAR ENDED 31 OCTOBER 1996

The directors present their report and the audited financial statements for the year ended 31 October 1996.

#### PRINCIPAL ACTIVITIES

The principal activity of the company continues to be the earning of commission on the sale of aircraft.

The directors are continuing to look for opportunities to earn commission.

#### **DIRECTORS AND THEIR INTERESTS**

The directors who served during the year were as follows:-

A G Mann (Chairman) C J Hobbs

At 31 October 1996, the company was a wholly owned subsidiary of Fairoaks Holdings Limited so the directors did not have a direct interest in the share capital. Interests in the share capital of the holding company are detailed in that company's Directors' Report.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for the safeguarding of the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

A resolution to re-appoint Messrs Warley and Warley, Chartered Accountants, as auditors, will be put to the members at the Annual General Meeting.

#### **SPECIAL EXEMPTIONS**

In preparing this report advantage has been taken of the special exemptions applicable to small companies provided by Part II of Schedule 8 to the Companies Act 1985. In the opinion of the directors, the company is entitled to those exemptions on the grounds that it is a small company.

### BY ORDER OF THE BOARD

C.J.HOBBS

Secretary

Date 11 August 1997

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# AUDITORS' REPORT TO THE SHAREHOLDERS OF MANN AVIATION SALES LIMITED

We have audited the financial statements on pages 4 to 9.

#### Respective responsibilities of directors and auditors.

As described on page 1 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or other irregularity or error. In forming our opinion we have evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 October 1996 and of its results for the year then ended and have been properly prepared in accordance with the Companies Act 1985 applicable to small companies.

WARLEY & WARLEY

Chartered Accountants 76 Cambridge Road Kingston upon Thames

Surrey KT1 3NA

REGISTERED AUDITORS

Date 11 August 1997

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# MANN AVIATION SALES LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 OCTOBER 1996

	Notes	1996 £	1995 £
TURNOVER	2	81,264	12,375
Cost of sales		18,758	0
GROSS PROFIT		62,506	12,375
Administrative expenses		122,937	107,041
OPERATING LOSS	3	(60,431)	(94,666)
Interest receivable		39	0
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(60,392)	(94,666)
Taxation credit on ordinary activities	4	58,881	94,000
LOSS FOR THE FINANCIAL YEAR	10	(1,511)	(666)

All the company's operations are classed as continuing.

The statement of movements on reserves is shown in note 10 to the financial statements

There were no recognised gains or losses other than those above.

The attached notes 1 to 14 form part of these financial statements

	Notes	1	996	19	95
		£	£	£	£
FIXED ASSETS Tangible assets	5		4,133		3,133
CURRENT ASSETS Debtors Cash at bank and in hand	6	40,659 63,590 104,249		14,548 2,669 17,217	
CREDITORS: amounts falling due within one year	7	584,607		495,064	
NET CURRENT LIABILITIES	<b></b>		(480,358)	77000	(477,847)
TOTAL ASSETS LESS CURRENT LIABILITIES			(476,225)		(474,714)
CAPITAL AND RESERVES Share capital Profit and loss account	9 10		100 (476,325)		100 (474,814)
Shareholders' funds (all equity interests)			(476,225)	-	(474,714)

In preparing these financial statements, advantage has been taken of special exemptions applicable to small companies provided by Part I of Schedule 8 to the Companies Act 1985. In the opinion of the directors, the company is entitled to those exemptions on the grounds that it satisfies the small company criteria set out in Sections 246 and 247 of that Act.

APPROVED BY THE BOARD

A.G.Mann.

C.J.Hobbs.....

**DIRECTORS** 

CERTIFIED TO BE A TRUE COPY

Date 11 August 1997

The attached notes 1 to 14 form part of these financial statements

#### 1 ) ACCOUNTING POLICIES

The principal accounting policies which are adopted in the preparation of the financial statements are set out below:-

#### a) Basis of Accounting

The financial statements are prepared under the historical cost convention and in accordance with applicable accounting standards.

The financial statements have been prepared on the going concern basis.

The directors consider that this is appropriate as fellow group undertakings have expressed their willingness to continue to support the company. The directors do not anticipate a significant curtailment in the company's operations despite the poor results in the past.

#### b) Turnover

Turnover represents the invoiced value of goods and services provided during the year, stated net of Value Added Tax. Aircraft sales are recorded in the profit and loss account on delivery of the aircraft.

#### c) Depreciation

Depreciation is provided at the following rates per annum and methods to write off the cost of the tangible fixed assets over their remaining useful lives:-

#### Reducing balance

Improvements to land and buildings	5%
Fixtures and fittings	15%
Straight line	
Computer hardware	25%

Depreciation of computers has been altered, from 15% using the reducing balance method, to reflect the company's results more fairly. The effect on the financial statements is not material.

#### d) Deferred Taxation

Deferred taxation is provided using the liability method for all timing differences except where differences are not expected to reverse in the foreseeable future.

## e) Foreign Currencies

Assets and liabilities denominated in foreign currencies are translated at rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Exchange profits and losses which arise in course of the normal trading activities are included in operating profit.

#### f) Leases

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

# 2 ) TURNOVER

Turnover was attributable to the principal activity outlined in the Directors' Report and represents sales in the following markets.

		1996		1995
	TT-10-1 TZ* 1	£		£
	United Kingdom	81,264		7,975
	Overseas	0		4,400
		81,264		12,375
		<del></del>	:	
3	) OPERATING LOSS	1996		1995
		£		£
	This is stated after charging:-			
	Auditors' remuneration	2,400		2,400
	Depreciation	1,365		552
	Rent	6,840		6,840
	Pension costs	4,916		3,966
	Loss/(profit) on exchange	423		(514)
	Operating lease payments	452 ====================================	-	755 
	) TAY ON ORDER I SEE COMMENT			
4	) TAX ON ORDINARY ACTIVITIES	1996		1995
		£		£
	Group relief credit	#0.001		04.000
	Group rener credit	58,881 =========	=	94,000
5	) TANGIBLE FIXED ASSETS			
•	, middel and models	Improvements	Plant	Total
		to	And	Total
		buildings	Machinery	
		ounaing.	Etc	
		£	£	£
	COST		••	~
	At 1 November 1995	4,984	12,317	17,301
	Additions	0	2,365	2,365
	At 31 October 1996	4,984	14,682	19,666
		<del></del>		·
	DEPRECIATION			
	At I November 1995	4,778	9,390	14,168
	Charged	15	1,350	1,365
	At 31 October 1996	4,793	10,740	15,533
	NEW DOCKEY, CANA	=======================================	<del></del>	
	NET BOOK VALUE			
	At 31 October 1996	191 ===================================	3,942 ====================================	4,133
	A4 1 November 1005			
	At 1 November 1995	206 ====================================	2,927 	3,133

6 ) DEBTORS	1996	1995
Trada dahtara	£	£
Trade debtors	40,535	14,395
Others	124	153
	40,659	14,548
7 ) CREDITORS: amounts falling due	1996	1995
within one year	£	£
Bank overdraft	0	20,188
Trade creditors	4,794	1,780
Amounts owed to group undertakings	573,560	464,225
Other taxes and social security costs	1,368	4,018
Other creditors	4,885	4,853
	584,607	495,064

A group undertaking has expressed its willingness to continue to finance the operations for the foreseeable future.

8	) PROVISION FOR LIABILITIES AND CHARGES	1996	1995
	Deferred taxation	£	£
	Provided	0	0
	Unprovided	424	576
9	) SHARE CAPITAL  Ordinary shares of £1 each	1996 Number	1995 Number
	Authorised	100 =======	100
		1996 £	1995 £
	Allotted, called up and fully paid.	100	100

10 ) PROFIT AND LOSS ACCOUNT	1996	1995
	£	£
At 1 November 1995	(474,814)	(474,148)
Loss for the financial year	(1,511)	(666)
	WM 12 4 4 4 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
At 31 October 1996	(476,325)	(474,814)

#### 11 ) RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS FUNDS

	1996 £	1995 £
Loss for the financial year Opening shareholders' funds	(1,511) (474,714)	(666) (474,048)
Closing shareholders' funds	(476,225)	(474,714)

#### 12 ) CONTINGENT LIABILITY

The company has given an unlimited guarantee in respect of amounts due by fellow group undertakings to the groups principal bank. This is secured by a fixed and floating charge over all the assets of the company.

## 13 ) PENSION COMMITMENTS

The company participates in a pension scheme operated by Fairoaks Airport Limited which provides benefits based on pensionable pay. The assets of the scheme are held separately from those of the company, being invested with an insurance company. The pension costs are assessed in accordance with the advice of a qualified actuary, the last actuarial valuation was carried out on 15 July 1994, the results of which are noted in the financial statements of Fairoaks Airport Limited.

#### 14 ) ULTIMATE HOLDING COMPANY

In the opinion of the directors, the company's ultimate parent company at 31 October 1996 was Fairoaks Holdings Limited, a company registered in England and Wales.