Registrar

REGISTERED NUMBER: 1067795 (England and Wales)

Abbreviated Financial Statements for the year ended 31 December 1995

for

A V L United Kingdom Ltd

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## **Company Information** for the year ended 31 December 1995

**DIRECTORS:** 

**HOList** 

J M Read

**SECRETARY:** 

D.M. Matthews

**REGISTERED OFFICE:** 

Theatre Court London Road Northwich

Cheshire CW9 5HB

REGISTERED NUMBER: 1067795 (England and Wales)

**AUDITORS:** 

Cooper Taylor

**Chartered Accountants** Registered Auditors

The Dowery Barker Street Nantwich

Cheshire CW5 5TE

**BANKERS:** 

National Westminster Bank PLC

P O Box 30 The Bull Ring Northwich Cheshire CW9 5DU

**SOLICITORS:** 

Smith Whittingham

**Dysart Buildings** 

Nantwich Cheshire CW5 5DW

# Report of the Directors for the year ended 31 December 1995

The directors present their report with the financial statements of the company for the year ended 31 December 1995.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of providing marketing and support in the United Kingdom with regard to engine engineering, consulting, test systems and instrumentation provided by AVL Verwaltungsgesellschaft mbH, an Austrian company.

#### **REVIEW OF BUSINESS**

The results for the year and financial position of the company are as shown in the annexed financial statements.

### DIVIDENDS AND TRANSFERS TO RESERVES

No dividends will be distributed for the year ended 31 December 1995. The deficit transferred to reserves will be £1,730.

#### DIRECTORS

The directors during the year under review were:

**HOList** 

J M Read

The directors holding office at 31 December 1995 did not hold any beneficial interest in the issued share capital of the company at 1 January 1995 or 31 December 1995.

### CHANGES IN FIXED ASSETS

Details of changes to fixed assets are shown in the notes to the financial statements. The demonstration equipment previously included in fixed assets has been transferred to stock during the year in line with group accounting policies.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

The auditors, Cooper Taylor, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

J M Read - DIRECTOR

Dated: 37-5-96

## Report of the Auditors to A V L United Kingdom Ltd Pursuant to Paragraph 24 of Schedule 8 of the Companies Act 1985

We have examined the abbreviated financial statements on pages five to sixteen together with the full financial statements of A V L United Kingdom Ltd prepared under Section 226 of the Companies Act 1985 for the year ended 31 December 1995.

### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with Schedule 8 to the Companies Act 1985. It is our responsibility to form an independent opinion as to the company's entitlement to the exemptions claimed in the directors' statement on page six and whether the abbreviated financial statements have been properly prepared in accordance with that Schedule.

### Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements, that the company is entitled to the exemptions and that the abbreviated financial statements have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

#### **Opinion**

In our opinion the company is entitled under Sections 246 and 247 of the Companies Act 1985 to the exemptions conferred by Section B of Part III of Schedule 8 to that Act, in respect of the year ended 31 December 1995, and the abbreviated financial statements on pages five to sixteen have been properly prepared in accordance with that Schedule.

### Other information

On 31 May 1996 we reported, as auditors of A V L United Kingdom Ltd, to the shareholders on the financial statements prepared under Section 226 of the Companies Act 1985 for the year ended 31 December 1995, and our audit report was as follows:

"We have audited the financial statements on pages four to fifteen which have been prepared under the historical cost convention and the accounting policies set out on page nine.

## Respective responsibilities of directors and auditors

As described on page two the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Report of the Auditors to A V L United Kingdom Ltd Pursuant to Paragraph 24 of Schedule 8 of the Companies Act 1985

### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1995 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985."

Cooper Taylor

Chartered Accountants Registered Auditors

Cooper Taylor

The Dowery Barker Street Nantwich

Cheshire CW5 5TE

Dated: 3 May 1996

# Abbreviated Profit and Loss Account for the year ended 31 December 1995

		1995	1994
	Notes	£	£
GROSS PROFIT		1,197,225	859,216
Administrative expenses		1,181,493	838,250
OPERATING PROFIT	3	15,732	20,966
Interest receivable and similar income	4	11,925	6,097
		27,657	27,063
Interest payable and similar charges	5	29,387	25,484
(LOSS)/PROFIT ON ORDINARY A BEFORE TAXATION	ACTIVITIES	(1,730)	1,579
Tax on (loss)/profit on ordinary activities	6	-	-
(LOSS)/PROFIT FOR THE FINAN AFTER TAXATION	CIAL YEAR	(1,730)	1,579
Deficit brought forward		(86,269)	(87,848)
DEFICIT CARRIED FORWARD		£(87,999)	£(86,269)

## **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current and previous years.

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the loss for the current year and the profit for the previous year.

# Abbreviated Balance Sheet 31 December 1995

		1995	5	1994	_
	Notes	£	£	£	£
FIXED ASSETS:					
Tangible assets	7		136,217		192,654
CURRENT ASSETS:					
Stocks	8	218,255		279,723	
Debtors	9	2,404,966		1,412,565	
Cash at bank and in hand		1,190,025		188,964	
		3,813,246		1,881,252	
CREDITORS: Amounts falling					
due within one year	10	3,937,462		2,056,317	
NET CURRENT LIABILITIES:			(124,216)		(175,065)
TOTAL ASSETS LESS CURRENT LIABILITIES:			12,001		17,589
CREDITORS: Amounts falling					
due after more than one year	11		_		3,858
			£12,001		£13,731
					<del></del>
CAPITAL AND RESERVES:					
Called up share capital	15		100,000		100,000
Profit and loss account			(87,999)		(86,269)
Shareholders' funds	18		£12,001		£13,731

Advantage has been taken of the exemptions conferred by Section B of Part III of Schedule 8 to the Companies Act 1985 on the grounds that, in the opinion of the directors, the company is entitled to the benefit of those exemptions as a medium-sized company.

ON BEHALF OF THE BOARD:

J M Read - DIRECTOR

Approved by the Board on 31-5-96

# Cash Flow Statement for the year ended 31 December 1995

Net cash outflow from operating activities (471,516) (246,000 from
from operating activities (471,516) (246,000)  Returns on investments and servicing of finance Interest received 11,925 6,097 Interest paid (26,913) (22,526) Interest element of finance lease rentals payments (2,231) (2,409)  Net cash outflow from returns on investments and servicing of finance (17,219) (18,838)  Taxation
Interest received 11,925 6,097 Interest paid (26,913) (22,526) Interest element of finance lease rentals payments (2,231) (2,409)  Net cash outflow from returns on investments and servicing of finance (17,219) (18,838)  Taxation
Interest received 11,925 6,097 Interest paid (26,913) (22,526) Interest element of finance lease rentals payments (2,231) (2,409)  Net cash outflow from returns on investments and servicing of finance (17,219) (18,838)  Taxation
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Net cash outflow from returns on investments and servicing of finance (17,219) (18,838)  Taxation
returns on investments and servicing of finance (17,219) (18,838)  Taxation
servicing of finance (17,219) (18,838) Taxation
Taxation
Corporation 1 ax paid - 14 xxxx
(4,000)
Tax paid - (4,888
Investing activities
Purchase of tangible fixed assets (68,021) (78,292)
Sale of tangible fixed assets 86,798 7,558
Net cash inflow/(outflow) from
investing activities 18,777 (70,734)
Net cash outflow before
financing (469,958) (340,466
Financing
Increase in group borrowing 1,481,654 457,893
Loan repayments in year (1,859) 700 Capital element of HP payments (6,331) (7,085)
Capital element of HP payments (6,331) (7,085)
Net cash inflow from
financing 1,473,464 451,508
Increase in cash and
cash equivalents £1,003,506 £111,042

# Notes to the Cash Flow Statement for the year ended 31 December 1995

# 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH OUTFLOW FROM OPERATING ACTIVITIES

	1995	1994
	£	£
Operating profit	15,732	20,966
Depreciation charges	37,250	52,353
Loss on sale of fixed assets	407	-
Profit on sale of fixed assets	-	(6,100)
Decrease/(Increase) in stocks	61,468	(89,358)
Increase in debtors	(1,125,171)	(223,354)
Increase/(Decrease) in creditors	538,798	(513)
Net cash outflow	<del> </del>	
from operating activities	(471,516)	(246,006)

## 2. ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE YEAR

### Year ended 31 December 1995

Two Chica of Document 1770	£
Balance at 1 January 1995	186,519
Net cash inflow	1,003,506
Balance at 31 December 1995	1,190,025
	<del></del>
Year ended 31 December 1994	
	£
Balance at 1 January 1994	75,477
Net cash inflow	111,042
	<del></del>

186,519

# 3. ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET

### Year ended 31 December 1995

Balance at 31 December 1994

Cash at bank and in hand Bank overdrafts	31.12.95 £ 1,190,025	1.1.95 £ 188,964 (2,445)	Change in year £ 1,001,061 2,445
	1,190,025	186,519	1,003,506

# Notes to the Cash Flow Statement for the year ended 31 December 1995

## Year ended 31 December 1994

Cash at bank and in hand Bank overdrafts	31.12.94 £ 188,964 (2,445)	1.1.94 £ 75,477	Change in year £ 113,487 (2,445)
	186,519	75,477	111,042

## 4. ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR

## Year ended 31 December 1995

	Net group borrowing	Loans and capital
	£	£
Balance at 1 January 1995	1,359,609	467,191
Increase in group borrowing	1,481,654	-
Loans repaid	-	(1,859)
Capital element of HP payments		(6,331)
Balance at 31 December 1995	2,841,263	459,001

## Year ended 31 December 1994

	Net group borrowing £	Loans and capital
Balance at 1 January 1994	901,716	473,577
Increase in group borrowing	457,893	-
New loan	-	700
Capital element of HP payments		(7,086)
Balance at 31 December 1994	1,359,609	467,191
	<del></del>	

# Notes to the Abbreviated Financial Statements for the year ended 31 December 1995

#### 1. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

The group has indicated that it will continue to support the company for a period of at least twelve months from the date of signing of these financial statements. On this basis, the directors consider it appropriate to prepare the financial statements on a going concern basis.

#### **Accounting convention**

The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Office furniture & fittings	- 10% on cost
Office equipment	- 12.5% on cost
Service equipment	- 12.5% on cost
Demonstration equipment	- 20% on cost
Motor vehicles	- 25% on cost
Computer equipment	- 25% on cost

#### Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

### **Deferred taxation**

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

#### **Pensions**

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

# Notes to the Abbreviated Financial Statements for the year ended 31 December 1995

2.	STAFF COSTS		
		1995	1994
		£	£
	Wages and salaries	600,782	363,053
	Social security costs	61,712	46,569
	Other pension costs	23,239	26,112
		685,733	435,734
	•	<del></del>	<del>433,734</del>
	The average weekly number of employees during the year was as follows:	1005	1004
		1995	1994
		24	17
		=	=
3.	OPERATING PROFIT		
	The counting and it is stated after the state of the stat		
	The operating profit is stated after charging/(crediting):		
		1995	1994
		£	£
	Hire of plant and machinery	83,143	37,254
	Rent	26,500	26,500
	Depreciation - owned assets	29,546	44,649
	Depreciation - assets on hire purchase		
	or finance leases	7,704	7,704
	Loss/(Profit) on disposal of fixed assets	407	(6,100)
	Auditors' remuneration	10,000	9,500
	Foreign exchange differences	66,303	19,294
		<del></del>	
	Directors' emoluments (see below)	72,274	72,813
	Details of individual emoluments, excluding pension contributions, were as	follows:	
	, , , , , , , , , , , , , , , , , , ,	1995	1994
		£	£
	Chairman	-	_
	Highest paid director	49,035	46,701
	These emoluments are included in the information which follows.		
	The directors' emoluments, excluding pension contributions, fell within the	following ranges:	
	The director's emoraments, excluding pension contributions, left within the	1995	1994
	£Nil - £5,000	1	1
	£45,001 - £50,000	1	1
4.	INTEREST RECEIVABLE AND SIMILAR INCOME		
F4	ATTEMENT RECEIT ADME AND DUMBAR INCOME	1995	1994
		£	£
	Deposit account interest	11,925	6,097

# Notes to the Abbreviated Financial Statements for the year ended 31 December 1995

## 5. INTEREST PAYABLE AND SIMILAR CHARGES

	1995 £	1994 £
Bank loans, overdrafts and other loans		
repayable within five years:		
otherwise than by instalments	27,156	23,075
Finance charges - hire purchase		
or finance leases	2,231	2,409
	<del></del>	
	29,387	25,484
	<del></del>	

## 6. TAXATION

No liability to UK Corporation tax arose on ordinary activities for the year ended 31 December 1995 nor for the year ended 31 December 1994.

### 7. TANGIBLE FIXED ASSETS

	Office furniture & fittin- gs	Office equipment	Service equipment
	£	£	£
COST:			
At 1 January 1995	57,530	14,508	43,699
Additions	1,004	12,356	3,364
At 31 December 1995	58,534	26,864	47,063
DEPRECIATION:			
At 1 January 1995	23,184	7,885	20,254
Charge for year	5,798	1,882	5,354
At 31 December 1995	28,982	9,767	25,608
NET BOOK VALUE:	<del>_</del>		
At 31 December 1995	29,552	17,097	21,455
At 31 December 1994	34,347	6,624	23,446

# Notes to the Abbreviated Financial Statements for the year ended 31 December 1995

	Demonstr- ation equipment	Motor vehicles	Computer equipment	Totals
	£	£	£	£
COST:				
At 1 January 1995	125,746	87,919	99,073	428,475
Additions	-	-	51,297	68,021
Disposals	(125,746)	(48,368)	(9,215)	(183,329)
At 31 December 1995	<u> </u>	39,551	141,155	313,167
DEPRECIATION:		<del>-</del>	<del></del>	
At 1 January 1995	48,483	61,332	74,686	235,824
Charge for year	-	9,889	14,327	37,250
Eliminated on disposals	(48,483)	(45,341)	(2,300)	(96,124)
At 31 December 1995	<del></del>	25,880	86,713	176,950
NET BOOK VALUE:			<del></del>	
At 31 December 1995		13,671	54,442	136,217
At 31 December 1994	77,263	26,587	24,387	192,654

The demonstration equipment included in fixed assets at 31 December 1994 has been transferred to stock during the year in accordance with group accounting policies.

Fixed assets, included in the above, which are held under hire purchase or finance leases are as follows:

	Motor vehicles
	£
COST:	
At 1 January 1995	
and 31 December 1995	30,811
DEPRECIATION: At 1 January 1995	11,556
Charge for year	7,704
	<u></u>
At 31 December 1995	19,260
NET BOOK VALUE:	
At 31 December 1995	11,551
	<del></del>
At 31 December 1994	19,255

# Notes to the Abbreviated Financial Statements for the year ended 31 December 1995

8.	STOCKS		
		1995	1994
		£	£
	Stock  Demonstration againment	127,175 91,080	279,723
	Demonstration equipment	91,000	
		218,255	279,723
	There is no material difference between the carrying value of stocks an	d their replacement	values.
9.	DEBTORS: AMOUNTS FALLING		
	DUE WITHIN ONE YEAR	1995	1994
		£	£
	- · · · ·	0.212.025	1 105 545
	Trade debtors	2,312,925	1,195,545
	Other debtors Prepayments & accrued income	18,717 17,800	20,000 8,726
	Amounts due from group	17,000	0,720
	companies	55,524	188,294
		2,404,966	1,412,565
10.	CREDITORS: AMOUNTS FALLING		
	DUE WITHIN ONE YEAR	1995	1994
		£	£
	Bank loans and overdrafts	-	
	(see note 12)	122	4,426
	San Paolo Bank Loan		
	(see note 12)	350,000	350,000
	Hire purchase and finance leases		
	(see note 13)	8,879	11,352
	Trade creditors	75,979	68,675
	Other creditors V.A.T.	1,572 373,964	32,226
	Social security & other taxes	19,083	17,935
	Amounts due to group companies	2,896,787	1,547,906
	Accruals & deferred income	211,076	23,797
		3,937,462	2,056,317
		=======================================	
11.	CREDITORS: AMOUNTS FALLING		
	DUE AFTER MORE THAN ONE YEAR		
		1995	1994
		£	£
	Hire purchase and finance leases		2 050
	(see note 13)	<u>-</u>	3,858

# Notes to the Abbreviated Financial Statements for the year ended 31 December 1995

## 12. LOANS AND OVERDRAFTS

An analysis of the maturity of loans and overdrafts is given below:

	1995	1994
	£	£
Amounts falling due within		
one year or on demand:		
Bank overdrafts	-	2,445
Bank loans	122	1,981
San Paolo Bank Loan	350,000	350,000
	350,122	354,426

## 13. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES

	Hire purchase contracts	
	1995	1994
	£	£
Gross obligations repayable:		
Within one year	9,105	13,659
Between one and five years	<u>-</u>	4,009
	9,105	17,668
Finance charges repayable:		
Within one year	226	2,307
Between one and five years	-	151
	226	2,458
Net obligations repayable:		
Within one year	8,879	11,352
Between one and five years	-	3,858
	8,879	15,210

# Notes to the Abbreviated Financial Statements for the year ended 31 December 1995

## 14. PROVISIONS FOR LIABILITIES AND CHARGES

Deferred taxation for which provision has been made in the financial statements and the amounts for which no provision has been made, are as follows:

	Provided		Not provided	
	1995	1994	1995	1994
Capital allowances in	£	£	£	£
advance of depreciation	-	-	_	2,309
	<del></del>		<del></del>	
	-	-	-	2,309
CALLED UP SHARE CAPITAL				
Authorised, allotted, issued and fully paid:				
Number: Class:		Nominal	1995	1994
100,000 Ordinary		value: £1	£ 100,000	£ 100,000

## 16. ULTIMATE PARENT COMPANY

15.

The share capital is owned by AVL UK Holdings Limited. The ultimate holding company is AVL Verwaltungsgesellschaft mbH, a company registered in Austria.

## 17. OTHER FINANCIAL COMMITMENTS

The company has annual commitments under operating leases for plant and machinery which total £92,000. These commitments are split between leases ending within one year £5,396, between one and two years £55,456 and between two and five years £31,148.

# 18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1995	1994
(Loss)/Profit for the financial year	£ (1,730)	£ 1,579
NET (REDUCTION)/ADDITION TO SHAREHOLDERS' FUNDS Opening shareholders' funds	(1,730) 13,731	1,579 12,152
CLOSING SHAREHOLDERS' FUNDS	12,001	13,731
Equity interests	12,001	13,731

## 19. RELATED PARTY TRANSACTIONS

No related party disclosures are given in respect of transactions with group companies as the company is included in the consolidated accounts of AVL Verwaltungsgesellschaft mbH. There are no related parties other than group companies.