THE REGISTRAR OF COMPANIES

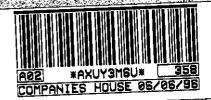
KENTON UTILITIES & DEVELOPMENTS LIMITED

FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 1995

ROBERT MILLER TATE

Chartered Accountants

NEWCASTLE UPON TYNE



DIRECTORS' REPORT

The directors have pleasure in presenting their annual report and audited financial statements of the group and of the company for the year ended 30 September 1995.

Directors

The directors during the year and their interests, including family interests, were :-

	Number of Shares Held		
	1.10.1994	30.9.1995	
Mrs K Grogan	6,989	6,989	
Mr J P Leonard	5,770	5,770	
Mr E O'Hara	•	-	
Mr A N Conway	-	-	
Mr C J M McKernan	_	_	
Mr D Cummins	•	_	
Mrs C Gowland	3,060	3,060	
Miss C Grogan	3,060	3,060	
Mrs E Bassarab	3,061	3,061	

None of the directors held a beneficial interest in the shares of other group companies.

Review of the Business

The principal activity of the group continues to be that of utility works contracting and plant hire.

The results of the group for the year are set out in the profit and loss account on page 6.

The directors have paid an interim dividend amounting to £350,000. No final dividend is proposed.

The state of the group and company's affairs at the date of the balance sheet was satisfactory.

Fixed Assets

Changes in the fixed assets of the group and company during the financial year are shown in note 2 to the financial statements.

Properties shown in the financial statements at £301,296 have in the opinion of the directors a market value of approximately £900,000.

Charitable Donations

Charitable donations during the year amounted to £5,970 (1994 £5,345).

Employment Policy

The company continues to give full and fair consideration to applications for employment made by disabled persons.

Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit and loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

Contd

DIRECTORS' REPORT (CONTINUED)

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Close Company

The company is a close company within the meaning of section 414 of the Income and Corporation Taxes Act 1988

The company has no interest in its own shares.

Auditors

Robert Miller Tate, the present auditors, offer themselves for re-appointment pursuant to section 385 of the Companies Act 1985.

SIGNED BY ORDER OF THE BOARD

K. Clubopan K Grogan Secretary

5 June 1996

AUDITORS' REPORT TO THE SHAREHOLDERS OF KENTON UTILITIES & DEVELOPMENTS LIMITED

We have audited the financial statements on pages 4 to 16 which have been prepared under the historical cost convention and the accounting policies set out in note 1 to the financial statements.

Respective responsibilities of the directors and auditors

As described in the Directors' Report the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the Company and of the Group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the affairs of the Company and the Group as at 30 September 1995 and of the Group's profit and cash flow for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

ROBERT MILLER TATE

Registered Auditors

3 Portland Terrace Newcastle upon Tyne NE2 100

5 June 1996

KENTON UTILITIES & DEVELOPMENTS LIMITED CONSOLIDATED BALANCE SHEET AS AT 30 SEPTEMBER 1995

	Notes		1995	1994
FIXED ASSETS				
Tangible Assets	2		1,983,956	1,739,913
Investment in associated company	2 3 3	•	_	(35,520)
Investments	3		10	10
CURRENT ASSETS	ē		1,983,966	<u>1,704,403</u>
Consumables and Loose Tools		150,000		150,000
Stocks and Work in Progress	4	835,725		985,082
Debtors	5	4,285,032		2,608,957
Amounts owed by associated undertaking	_	-		49,999
Cash at Bank and in Hand		1,097,305		105,987
		6,368,062		3,900,025
CDEDERADO, ALCOYANDO DALAYA				
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR				
Bank Overdraft	6	68,956		211 106
Trade Creditors	U	2,242,924		211,186 1,577,515
Corporation Tax		795,313		69,616
Other Taxes and Social Security Costs		905,268		471,160
Hire Purchase Creditor		162,757		248,366
Proposed Dividend		-		25,000
Accruals		378,017		185,309
		4 552 225		0.700.150
NET CURRENT ASSETS		4,553,235	1 014 027	2,788,152
·			1,814,827	1,111,873
TOTAL ASSETS LESS CURRENT LIABILITIES			3,798,793	2,816,276
CREDITORS: AMOUNTS FALLING DUE				
AFTER MORE THAN ONE YEAR				
Hire Purchase Creditor	7		(125,744)	(280,729)
DOMICION FOR LIABILIZATION AND				
PROVISION FOR LIABILITIES AND CHARGES	8		(12 102)	(10.022)
CHANCES	O		(13,192)	(10,933)
			£3,659,857	£2.524.614
CAPITAL AND RESERVES				<u>,</u>
	_			
Called up Share Capital	9		25,000	25,000
Capital Reserve arising on Consolidation			450	450
Profit and Loss Account			450 3 634 407	450 2,499,164
			<u>5,057,707</u>	2,722,104
			£3,659,857	£2,524,614

Approved by the Board on 5 June 1996 and signed on their behalf

J P Leonard - Director

A N Conway - Director

The notes on pages 8 to 16 form part of these/financial statements.

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FIXED ASSETS	Notes		1995	199
Tangible Assets	2		1,722,032	1 518 73
Investments	2 3		1,152	1,15
CURRENT ASSETS			1,723,184	1,519,88
Consumables and Loose Tools Work in Progress	4	150,000		150,00
Debtors	4 5	797,616		943,220
Amounts owed by subsidiary undertakings	3	3,698,051 373,634		1,729,279 265,989
Amounts owed by associated undertaking		373,034		49,99
Cash at Bank and in Hand		_991,521		3,00
		6,010,822		
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		0,010,822		3,141,48
Bank Overdraft	6	_		159,81
Frade Creditors	•	1,686,834		805,42
Amounts due to Subsidiary Undertakings		566,727		413,56
Corporation Tax		760,205		,
Other Taxes and Social Security Costs Hire Purchase Creditor		824,212		357,91
Proposed Dividend		162,757		248,360
Accruals		360,000	•	25,000 168,532
		4,360,735		2,178,626
NET CURRENT ASSETS		1,000,700	1 650 007	
			1,650,087	962,86
TOTAL ASSETS LESS CURRENT LIABILITIES			3,373,271	2,482,746
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR				
lire Purchase Creditor			(125,744)	(280,729
PROVISION FOR LIABILITIES AND CHARGES	8		(23,317)	(14,38
CAPITAL AND RESERVES		·	£ <u>3,224,210</u> £	E <u>2,187,636</u>
Called up Share Capital	9		25,000	25,000
Profit and Loss Account			3,199,210	2,162,636
Approved by the Board on 5 June 1996 and signed on their behalf			£3,224,210 £	£ <u>2,187,636</u>
P Leonard - Director N Conway - Director	/			

JW. 30.5.96

The notes on pages 8 to 16 form part of these financial statements.

CONSOLIDATED PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30 SEPTEMBER 1995

	Notes		1995	1994
TURNOVER	10		22,169,101	11,088,220
Change in Stocks and Work in Progress Other Operating Income Materials and Consumables	11	150,919 (44,378) 4,542,905		(315,076) (48,029) 1,947,530
Other External Charges Staff Costs Depreciation Auditors' Remuneration	12	2,099,447 7,540,176 468,660 21,260		1,497,234 4,898,901 320,929 18,371
Company Pension Scheme Contributions Directors' Remuneration Hire of Plant and Machinery Other Operating Charges	13	26,252 770,646 2,606,057 1,730,579		9,649 283,068 1,267,928 994,838
		<u>.,,</u>	19,912,523	10,875,343
OPERATING PROFIT Interest Received Interest Payable		88,067 <u>(48,979</u>)	2,256,578	212,877 8,051 (25,675) 17,624
Share of loss of associated undertaking Amounts written off associated undertaking	3		2,295,666 (14,479)	195,253 (35,521)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			2,281,187	159,732
Tax on Ordinary Activities	16		795,944	108,474
PROFIT FOR THE FINANCIAL YEAR			1,485,243	51,258
Dividends	17		350,000	25,000
RETAINED PROFIT FOR THE FINANCIAL	YEAR		1,135,243	26,258
Balance brought forward			2,499,164	2,472,906
RETAINED PROFIT CARRIED FORWARD			£ <u>3,634,407</u>	£2,499,164

The amount of profit for the financial year dealt within the profit and loss account of the parent company is £1,386,574.

None of the group's activities were acquired or discontinued during the above two financial years.

The group has no recognised gains or losses other than those dealt with in the profit and loss account.

The notes on pages 8 to 16 form part of these financial statements.

GROUP CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 1995

	Notes		1995		1994
OPERATING ACTIVITIES					
Cash received from customers Cash payments to suppliers Cash paid to and on behalf		20,528,273 (5,976,943)		10,205,456 (2,881,269)	
of employees Other cash payments		(8,311,545) (3,803,806)		(5,121,509) (2,063,885)	
NET CASH INFLOW FROM OPERATING ACTIVITIES	20		2,435,979		138,793
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE					
Interest received Interest paid Dividends paid		88,067 (48,979) (375,000)		8,051 (25,675) (50,000)	
NET CASH OUTFLOW FROM RETU ON INVESTMENTS AND SERVICIN		ANCE	(335,912)		(67,624)
TAXATION					
UK Corporation Tax (repaid)/paid Overseas tax paid Tax Paid		(12,713) 48,953	(36,240)	8,860 7,163	(16,023)
INVESTING ACTIVITIES					
Purchase of tangible fixed assets Sale of plant and machinery Retranslation of opening balances Purchase of associated undertaking Loan to associated undertaking		799,868 (111,839) 1,656		304,656 (107,611) (8,471) 1 49,999	
NET CASH OUTFLOW FROM INVESTING ACTIVITIES			(689,685)		(238,574)
NET CASH INFLOW/(OUTFLOW) B	EFORE	;	£ <u>1,374,142</u>	Í	C_(183,428)
FINANCING					
Capital element of hire purchase credite Increase/(Decrease) in cash and cash	or		240,594		256,873
equivalents	22		1,133,548		_(440,301)
		:	£ <u>1,374,142</u>	f	(183,428)

The notes on pages 8 to 16 form part of these financial statements.

KENTON UTILITIES & DEVELOPMENTS LIMITED NOTES TO THE FINANCIAL STATEMENTS

1. ACCOUNTING POLICIES

The principal accounting policies which are adopted in the preparation of the financial statements are set out below:

a) Basis of Accounting

The accounts have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

b) Basis of Consolidation

The group financial statements consolidate those of Kenton Utilities and Developments Ltd and all its subsidiary undertakings made up to 30 September 1995. The acquisition method of accounting has been adopted.

No separate profit and loss account is presented for the company in accordance with the exemption conferred by Section 230 of the Companies Act 1985.

c) Depreciation

Depreciation is provided on tangible fixed assets in order to write off their full cost over their anticipated period of usefulness as follows:-

Vans - 4 years
Trucks - 5 years
Cars - 4 years
Plant and Machinery - 5 years
Fixtures and Fittings - 10 years
Buildings - 100 years

d) Consumables and Loose Tools

Consumables and loose tools are written off as revenue expenditure in the year in which they are acquired. The directors are of the opinion that the cost value of base stock at the year end is below its net realisable value.

e) Stocks and Work in Progress

Works which have reached completion are valued at the amounts due under the relevant contracts.

Uncompleted works are stated at the lower of cost (including an appropriate proportion of overheads) and net realisable value; net realisable value being the amount due for work done at the Balance Sheet date less any costs in excess of further amounts due for work subsequently carried out to completion.

Stocks of materials are stated at the lower of purchase price and net realisable value.

f) Deferred Taxation

Deferred taxation is provided on the book value of fixed assets (other than freehold land and buildings) in excess of their tax written down value and on other timing differences so as to attribute the ultimate tax effect to profits, gains and losses, as they actually arise.

KENTON UTILITIES & DEVELOPMENTS LIMITED NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

1. ACCOUNTING POLICIES (CONTINUED)

g) Translation of Foreign Currency

The rates of exchange ruling at the year end are used to translate overseas currency into sterling. All exchange differences either through transactions or consolidation of overseas subsidiary are included in the group trading results.

h) Assets Held under Hire Purchase Contracts

Assets used by the company which have been purchased through hire purchase contracts are capitalised and the resulting obligation included in creditors. Interest payable on the contracts is charged to the profit and loss account on a straight line basis over the term of the contracts.

i) Pensions

Pension contributions are charged to the profit and loss account so as to spread the cost of the pensions over the employees' working lives with the company. The net contributions are invested separately from the company's assets.

2. TANGIBLE FIXED ASSETS

		Freehold	34.	701
GROUP	Total	Land & Buildings	Motor Vehicles	Plant & Fixtures
Cost At 1 October 1994 Retranslation of Opening Balances Additions Disposals	4,082,195 3,526 799,868 (305,669)	318,734	2,317,420 1,587 669,284 (236,509)	1,446,041 1,939 130,584 (69,160)
At 30 September 1995	4,579,920	318,734	2,751,782	1,509,404
Depreciation At 1 October 1994 Retranslation of Opening Balances Charge for Year Disposals	2,342,282 1,870 468,660 (216,848)	15,955	1,054,764 1,018 387,723 (148,836)	1,271,563 852 79,454 (68,012)
At 30 September 1995	2,595,964	<u>17,438</u>	1,294,669	1,283,857
Net Book Value				
At 30 September 1995	£ <u>1,983,956</u>	£ 301,296	£ <u>1,457,113</u>	£ 225,547
At 30 September 1994	£ <u>1,739,913</u>	£302,779	£1,262,656	£ <u>174,478</u>
COMPANY				
Cost At 1 October 1994 Additions Disposals	3,345,759 659,288 (272,352)	318,734	1,849,626 566,798 (222,137)	1,177,399 92,490 (50,215)
At 30 September 1995	3,732,695	318,734	2,194,287	<u>1,219,674</u>

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

2. TANGIBLE FIXED ASSETS (Continued)

ALLOWED THEE TROOP TO (COMMING)	•	Freehold	3.6.4	701 . 0		
COMPANY	Total	Land & Buildings	Motor Vehicles	Plant & Fixtures		
Depreciation						
At 1 October 1994 Charge for Year Disposals	1,827,025 370,985 (187,347)	15,955 1,483	753,014 314,423 (137,139)	1,058,056 55,079 (50,208)		
At 30 September 1995	2,010,663	<u>17,438</u>	930,298	1,062,927		
Net Book Value						
At 30 September 1995	£ <u>1,722,032</u>	£301,296	£ <u>1,263,989</u>	£ 156,747		
At 30 September 1994	£ <u>1,518,734</u>	£ <u>302,779</u>	£ <u>1,096,612</u>	£ 119,343		
Assets held under Hire Purchase Agreements (Company and Group)						
Motor Vehicle			1995	1994		
Depreciation charge			£ 97,805	£ 83,658		
Net Book Value			£ 311,061	£ 732,231		

Net obligations under hire purchase contracts are secured on the assets acquired.

3. INVESTMENTS		Group		Com	Company	
	A) GROUP UNDERTAKINGS	1995	1994	1995	1994	
	Shares in subsidiary undertaking at cost Shares in associated undertaking at cost Other unlisted investments	- - 10		1,142	1,140 1 10	
	Subsidiary Companies:	£10	£10	£ <u>1,152</u>	£ <u>1,151</u>	

The cost of shares held in subsidiary companies are as follows:-

Name of Company	Country of Incorporation	Type of Shares	Proportion of Shares and Votes Held %	Cost £	Nature of Business
Helgar (Plant Hire) Ltd Kenton Utilities and	England Republic	£1 Ordinary	100	50 1	Plant hire Utility works
Developments (Ireland) Ltd	l of Ireland	IR£1 Ordina	ry 100	90	contracting
McNally Engineering Ltd	England	£1 Ordinary	100	500	Dormant
Kenton Aviation Ltd	England	£1 ordinary	100	500	Dormant
Kenton Construction Ltd	Ireland	IR£1 Ordina	ry 100	2	Dormant

Helgar (Plant Hire) Ltd owns the whole share capital of Ovatum Finance Ltd, a company incorporated in England, which did not trade during the year.

All of the subsidiary undertakings listed above are included in the consolidation.

JW. 30.5.96

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Share of net assets of associated undertaking:

3. INVESTMENTS (CONTINUED)

B) ASSOCIATED UNDERTAKINGS

At 1 October 1994	(35,520)
Amounts written off	(35,520)
Share of post-acquisition reserves of associated undertaking:	- U.WANA

£

(35,521)

(35,521)

At 1 October 1994		
Amounts written off		

Associated Undertaking:

Name of Company	Country of Incorporation	Type of Shares	Proportion of Shares and Votes Held %	Nature of Business
Consplit Ltd	England	£1 Ordinary	50	Dormant

The investment in and the amounts due from the associated undertaking have been written off because the directors consider the investment has no value and the amounts due are no longer recoverable.

C) ACQUISITIONS

During the year the company paid IR£2 cash for the holding in the subsidiary undertaking Kenton Construction Ltd. The book value of the net assets acquired was IR£2.

4. STOCKS AND WORK IN PROGRESS

		•	Company	
	1995	1994	1995	1994
Materials Work in Progress	38,109 <u>797,616</u>	41,862 <u>943,220</u>	797,616	943,220
	£ <u>835,725</u>	£ 985,082	£ <u>797,616</u>	£ 943,220

The effect of retranslating opening stock of raw materials and consumables gives rise to a decrease in value of £1,562 (1994 - £(100)).

5.	DEBTORS	1995	1995 Group 1994		
	Trade Debtors Other Debtors Prepayments	4,032,921 153,449 98,662	2,389,021 103,145 116,791	3,553,893 125,519 18,639	1,601,371 91,759 36,149
		£ <u>4,285,032</u>	£ <u>2,608,957</u>	£ <u>3,698,051</u>	£ <u>1,729,279</u>

All debts fall due within one year.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

6. BANK OVERDRAFT

The Bank Overdraft is secured by an unlimited debenture over all of the company's assets and an unlimited guarantee by its subsidiary, Helgar (Plant Hire) Limited, in favour of Lloyds Bank plc.

	bank pic.							
7.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR					1995	Gro	up 1994
	Hire purchase agreements				£_	125,744	£_	280,729
	The groups obligations under hire purchase a	greements	are r	epayable :	as fo	llows:		
						1995		1994
	Within one year In the second to third year In the third to fifth year					162,757 100,650 25,094	_	248,366 154,985 125,744
8.	PROVISION FOR LIABILITIES AND CHAI	RGES			£_	288,501	£_	529,095
	Deferred Taxation	1005	Gro				Con	npany
	Excess of Capital Allowances over Depreciation Other Timing Differences	72,901 (59,709)		1994 70,642 (59,709)		1995 83,026 (59,709)	_	74,090 (59,709)
	£	13,192	£_	10,933	£_	23,317	£	14,381
	Provision has been made in full for all timing	g difference	es.					
	Movement in the year (Group only): Balance at 1 October 1994 Transfer to Profit and Loss Account							10,933 2,259
	Balance at 30 September 1995						£	13,192
9.	SHARE CAPITAL					1995		1994
	Equity Interests: Authorised, Issued and Fully Paid 25,000 Ordinary Shares of £1 each				£_	25,000	£_	25,000
10.	TURNOVER							

10. TURNOVER

Turnover represents the net amount invoiced to customers less trade discounts, excluding value added tax and sales of fixed assets. All sales are attributable to the company's principal activity. The analysis of turnover by geographical areas is as follows:

graphical management around to the total notion,	1995	1994
United Kingdom Republic of Ireland	19,567,636 2,601,465	
	£22,169,101	£11,088,220

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

11. OTHER OPERATING INCOME	1995	1994
Rents Receivable Profit on Sale of Fixed Assets Foreign Exchange Gain	19,000 23,018 2,360	12,000 29,386 6,643
	£ <u>44,378</u>	£ 48,029
12. STAFF COSTS		
Staff costs, excluding directors' remuneration (note 13) were as follow	/s:	
	1995	1994
Wages and Salaries Social Security Costs Pension Contributions	6,815,122 725,054 1,774	4,438,028 460,873
	£ <u>7,541,950</u>	£ 4,898,901
The weekly average number of employees during the year, excluding directors, was 420 (1994: 317) made up as follows:	No.	No.
Office, Administration and Management Construction	51 369	44 273
13. DIRECTORS' REMUNERATION	420 1995	<u>317</u>
Emoluments for services as director Pension contributions	770,646 24,478	283,068 9,649
	£ 795,124	£ 292,717
Chairman and Highest Paid Director	£ 226,388	£ 67,395
Number of other directors in each category of remuneration (excluding pension contributions) was as follows:	No.	No.
£ 0 - £5,000 £10,001 - £15,000 £35,001 - £40,000 £40,001 - £45,000	3 1 1	3 1 1
£45,001 - £50,000	1	1
£55,001 - £60,000 £220,001 - £225,000	2	2
14. INTEREST RECEIVABLE	1995	1994
Deposit Account Interest	£ <u>88,067</u>	£ 8,051

PENTON	UTILITIES	& DEVEL	ODMENTIC	LIMPTED
KENTUN	UHLLIES	& DEVEL	Ormenia	LIMITED

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NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

15. INTEREST PAYABLE	1995	1994
On Hire Purchase Contracts On Bank Overdraft Other Interest	31,058 7,378 10,543	20,907 3,116 1,652
	£48,979	£ 25,675
16. TAX ON ORDINARY ACTIVITIES	1995	1994
Based on Results for the Year: UK Corporation Taxation at 32.7% (1994 - 26.8%) Irish Corporation Taxation at 39% (1994 - 40%) Underprovision in Previous Year Deferred Taxation charged	782,894 5,530 5,261 2,259 £ 795,944	21,155 48,461 1,932 36,926 £ 108,474
17. DIVIDENDS	1995	1994
Equity interests: Interim dividend of £14 per share paid Proposed dividend (1994: £1.00)	350,000 £_350,000	
18 CONTINGENT LIARII ITIES		

18. CONTINGENT LIABILITIES

The company is a guarantor to the bank for the indebtedness of its subsidiary companies as follows:

Limit

Helgar (Plant Hire) Limited	Unlimited
McNally Engineering Limited	Unlimited
Kenton Aviation Limited	Unlimited

At 30 September 1995 the total group exposure totalled £68,956 (1994 £211,186).

19. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS FUNDS

	1995	1994
Profit for the Financial Year Dividends	1,485,243 (350,000)	51,258 (25,000)
Retained Profit for the Financial Year	1,135,243	26,258
Opening Shareholders Funds	<u>2,524,614</u>	2,498,356
Closing Shareholders Funds	£ <u>3,659,857</u>	£2,524,614
Represented by:		
Equity Interests	£3,659,857	£2,524,614

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

20.	RECONCILIATION C	F OPERATING	PROFIT TO	NET (CASH I	INFLOW	FROM	OPERATING
	ACTIVITIES							

	1995	1994
Operating Profit	2,256,578	212,877
Depreciation Charge	468,660	320,929
Profit on Sale of Tangible Fixed Assets	(23,018)	(29,386)
Decrease/(Increase) in Stock and Work in Progress	149,357	(315, 176)
Increase in Debtors	(1,632,823)	(885,913)
Increase in Creditors	1,217,225	835,462
	£2,435,979	£ 138,793
ANALYSIS OF CHANGES IN CASH AND CASH EQUIVAL	ENTS DURING THE	E YEAR

21. ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE YEAR 1995 1994

	1,7,5	2,,,
Balance at 1 October 1994 Net cash inflow	(105,199) 1,133,548	335,102 (440,301)
Balance at 30 September 1995	£ <u>1,028,349</u>	£ (105,199)

22. ANALYSIS OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET Change

	1995	1994	In year
Cash at bank and in hand Bank overdrafts	1,097,305 (68,956)	105,987 (211,186)	991,318 142,230
	£ <u>1,028,349</u>	£ (105,199)	£ <u>1,133,548</u>

23. ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR

	1995	1994
Balance at 1 October 1994 Cash outflow from financing Inception of hire purchase contracts	529,095 (240,594)	106,505 (256,873) 679,463
Balance at 30 September 1995	£ 288,501	£ 529,095

Hire Purchase Obligations

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

24. PENSION COMMITMENTS

The group operates a pension scheme providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the group, being invested with an insurance company. Contributions to the Scheme are charged to the profit and loss account so as to spread the cost of pensions over the employees' working lives with the company. Contributions to the Scheme are determined by a qualified actuary employed by the insurance company on the basis of triennial valuations using the projected unit method.

The Scheme commenced on 17 August 1995 and no valuations have been made.

In calculating contributions into the Scheme it has been assumed that the investment returns would be 9% per annum, that salary increases would average 7% per annum, and that present and future pensions would increase at the rate of 4%.

The pension charge for the year being the contributions incurred, was £1,774 (1994 - Nil).

Contributions of employees is 6% of earnings with the company contributing the balance to fully fund the Scheme.