APOLLO CHEMICALS LIMITED
FINANCIAL STATEMENTS
30TH APRIL 1997



DIRECTORS REPORT AND AUDITED FINANCIAL STATEMENTS 30TH APRIL 1997

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GENERAL INFORMATION - 30TH APRIL 1997

Directors

J.H. Davis. R.F. Saunders. H.A. Davis. G. Saunders. A.E. Jones.

Secretary

J.H. Saunders.

Registered office

Ashford House, 95, Dixons Green, Dudley, West Midlands.

Company number

1052410. (England and Wales)

Auditors

Ronald Shaw & Co., Ashford House, 95, Dixons Green, Dudley, West Midlands.

Solicitors

Vernon Shakespeare, 15/17, Church Street, Oldbury, Warley, West Midlands.

Bankers

The Royal Bank of Scotland PLC., 31/33, Birmingham Road, Sutton Coldfield, West Midlands.

REPORT OF THE DIRECTORS

The directors present their annual report and the audited financial statements for the year ended 30th April 1997.

Business review

The principal activity of the company consists of manufacturing and factoring adhesives. There has been no significant change in this activity during the year.

Turnover	1997 11,602,174	1996 £ 11,867,593
Profit before taxation Taxation	589,251 (188,536)	25,476 (21,744)
Profit for the year	£400,715	£3,732

All the turnover and profit before taxation arose from the above activity. An analysis of the turnover by geographical segment is given in note 2 to the financial statements.

The level of activity and the year end financial position were satisfactory, and the directors expect that the present level of activity will be maintained during the year ending 30th April 1998.

Dividends

The directors do not recommend the payment of a dividend.

Directors

The directors of the company at 30th April 1997, all of whom had been directors for the whole of the year ended on that date, were:-

J.H. Davis

R.F. Saunders

H.A. Davis

G. Saunders

A.E. Jones

In accordance with the articles of association J.H. Davis and A.E. Jones retire by rotation and, being eligible, offers themselves for reelection.

REPORT OF THE DIRECTORS (continued)

Directors interests in the shares of the company

The directors R.F. Saunders and J.H. Davis are also directors of the ultimate holding company Apollo Chemicals Holdings Limited and accordingly particulars of their interests in that company are included within that company's directors report.

Charitable contributions

During the year the company made charitable contributions of £659 (1996 ± 87) .

Fixed assets

The movements in fixed assets during the year are set out in the table on page 16.

The directors are of the opinion that the value of the freehold and leasehold land and buildings is approximately £1,600,000 compared with a book value of £1,259,715.

Auditors

A resolution in accordance with section 385, Companies Act 1985, for the re-appointment of Ronald Shaw & Co., as auditors of the company, is to be proposed at the forthcoming annual general meeting.

Signed on behalf of the board of directors.

J.H Saunders. Secretary.

Approved by the board: 17th December 1997.

STATEMENT OF DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- * select suitable accounting policies and then apply them consistently;
- * make judgements and estimates that are reasonable and prudent;
- * prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

REPORT OF THE AUDITORS TO THE MEMBERS

We have audited the financial statements on pages 7 to 21, which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out on pages 11 and 12.

Respective responsibilities of directors and auditors

As described on page 5, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient, reliable and relevant evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30th April 1997 and of its profit for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985.

Ronald Shaw & Co.

Chartered Accountants and Registered Auditors.

Ashford House, 95, Dixons Green, Dudley, West Midlands. DY2 7DJ.

APOLLO CHEMICALS LIMITED

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH APRIL 1997

	Note	<u>1997</u>	1997	1996 F
Turnover Materials and factored	2	t	11,602,174	~
purchases Other external charges		(6,100,722) (677,997)		(6,265,299) (578,213)
			(6,778,719)	(6,843,512)
			4,823,455	5,024,081
Staff costs Depreciation and amortisation written	3		(2,949,475)	(3,539,312)
off tangible fixed assets Other operating charges	11		(217,444) (1,058,568)	(213,401) (1,205,732)
Operating profit	4		597,968	65,636
Interest payable Interest received	6		(43,081) 34,364	
Profit on ordinary activities before taxation			589,251	25,476
Taxation on profit on ordinary activities	7		(188,536)	(21,744)
Profit for the financial year Dividend paid			400,715	3,732 (7,500)
Retained profit for the y (1996 loss)	ear		400,715	(3,768)
Retained profit brought forward			977,781	981,549
Retained profit carried forward			£1,378,496	£977,781

None of the company's activities were acquired or discontinued during the two years ended 30th April 1997.

The company has no recognised gains or losses other than the profit for the two years ended 30th April 1997.

BALANCE SHEET, 30TH APRIL 1997

	Note	1997 £	1997 £	1996 £
Fixed assets Tangible Investment in subsidiary Life assurance policies	11 12 13		1,633,687 3 1,032	1,351,173 3 1,032
_			1,634,722	1,352,208
Current assets Stock Debtors Bank Cash	14 15	1,042,943 2,444,053 934,519 2,740		1,141,361 2,532,110 529,038 1,559
Creditors		4,424,255		4,204,068
Amounts falling due within one year	16	(3,915,993)		(3,860,999)
Net current assets			508,262	343,069
Total assets less current liabilities			2,142,984	1,695,277
Creditors Amounts falling due after more than one year	17		(149,131)	(102,139)
Net assets			£1,993,853	£1,593,138
Capital and reserves Called up share capital Share premium account Capital redemption reserve Revaluation reserve Profit and loss account	19 20 20 20 20		1,405 139 667 613,146 1,378,496	1,405 139 667 613,146 977,781
			£1,993,853	£1,593,138

Signed on behalf of the board of directors.

Daud

R.F. Saunders.

Director.

Approved by the board: 17th December 1997.

The notes on pages 11 to 21 form part of these financial statements

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30TH APRIL 1997

	Note	1997 £	1997 F	1996 f
Net cash inflow from operating activities	8	٤	988,877	881,847
Servicing of finance Interest received Interest paid Hire purchase interes	†	34,364 (17,344)		21,133 (43,966)
paid Dividends paid	u	(25,737) -		(17,327) (7,500)
Net cash outflow from servicing of finance			(8,717)	(47,660)
			980,160	834,187
Taxation Corporation tax paid			(19,869)	(24,909)
Investing activities			960,291	809,278
Payments to acquire tangible fixed ass				
excluding those on purchase		(202,029)		(110,753)
Proceeds from the sale tangible fixed ass		45,753		5,665
Net cash outflow from investing activities			(156,276)	(105,088)
Net cash inflow before financing			£804,015	£704,190
Financing Hire purchase payment	s 18	230,433		174,324
Issue of ordinary sha capital		-		(71)
Net cash outflow from financing			230,433	174,253
Increase/(decrease) in c and cash equivalents	ash 9		573,582	529,937
			£804,015	£704,190

The notes on pages 11 to 21 form part of these financial statements

NOTE OF HISTORICAL COST PROFITS AND LOSSES FOR THE YEAR ENDED 30TH APRIL 1997

	1997 £	199 <u>6</u>
Reported profit on ordinary activities before taxation	589,251	25,476
Difference between a historical cost depreciation charge and the actual depreciation charge calculated on the revalued amount	5,420	4,062
Historical cost profit on ordinary activities before taxation	£594,671	£29,538
Historical cost profit for the year retained after taxation and dividends	£406,135	£294
RECONCILIATION OF MOVEMENTS IN SHARE	HOLDERS FUN	DS
	1997 £	1996 £ 3,732
Profit for the financial year Dividend paid	400,715	(7,500)
Retained profit for the year (1996 loss)	400,715	(3,768)
New shares issued during the year	-	71
Net additions during the year (1996 deductions) Opening shareholders funds	400,715 1,593,138	(3,697) 1,596,835
Closing shareholders funds	£1,993,853	£1,593,138

The notes on pages 11 to 21 form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1997

1. Accounting policies

The following accounting policies have been used consistently in dealing with items which are considered material in relation to the company's financial statements.

(a) Basis of accounting

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain fixed assets.

The company and its subsidiary undertaking comprise a small group. The company has taken advantage of the exemption provided by Section 248 of the Companies Act 1985 not to prepare group accounts. The financial statements therefore present information about the company as an individual undertaking and not about its group.

(b) Turnover

Turnover represents amounts invoiced by the company in respect of goods and services provided during the year, excluding value added tax.

(c) Depreciation and amortisation

Depreciation and amortisation is calculated so as to write off the cost of the tangible fixed assets by the following instalments over their estimated useful lives.

Long leasehold buildings	125	years
Short leasehold buildings	20	years
Plant and equipment	4	years
Office equipment	7	years
Motor vehicles	4	years

Amortisation has not been written off freehold land and buildings as significant maintenance costs are charged to the profit and loss account to maintain the standard of the property.

(d) Leased assets

Where assets are acquired under hire purchase agreements which give rights approximating to ownership, the amount representing the outright purchase price of such assets is included in tangible fixed assets. Depreciation is provided at rates designed to write off the net cost in equal annual amounts over the estimated useful lives of the assets. The capital element of future payments is charged to the profit and loss account as it accrues.

Expenditure on operating leases is charged to the profit and loss account on a basis representative of the benefit derived from the asset, normally on a straight line basis over the lease period.

NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1997 (continued)

1. Accounting policies (continued)

(e) Stock

Stock has been valued at the lower of cost or net realisable value. Cost in the case of products manufactured by the company consists of direct material and labour costs, together with relevant factory overheads.

(f) Creditors and stock

Some of the purchases of goods by the company are made on the terms that ownership of the goods shall, in general, not pass until payment. The financial statements are nevertheless drawn up on the basis that such ownership will be established in the normal course of trading.

(g) Debtors

Bad debts have been written off and specific provision made for any debts considered doubtful.

(h) Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

(i) Foreign exchange

Transactions denominated in foreign currencies are translated into sterling and recorded at the rate of exchange ruling at the date of the transactions. Balances denominated in a foreign currency are translated into sterling at the exchange rates ruling on the balance sheet date.

2. Turnover

The total turnover arose from the activity of manufacturing and factoring adhesives. The analysis of turnover by geographical area is as follows:-

	<u>1997</u>	1996 £
United Kingdom Eire Rest of Europe Middle East Far East South Africa Austrailia United States of America West Indies Asia Canada	10,977,134 166,126 266,137 43,779 121,064 715 - 26,264 - 955	11,287,883 86,714 199,214 19,163 112,683 488 410 157,543 53 3,442

£11,602,174 £11,867,593

NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1997 (continued)

3. Staff numbers and costs

The average number of persons employed by the company during the year was as follows:-

		<u>1997</u>	<u>1996</u>
	Management Administration Sales and technical Production	5 12 16 52	5 11 15 51
		85	82
			mark and define
	The aggregate payroll costs of those persons was as follows:-		
		1997 £	1996 £
	Wages and salaries Social security Pension scheme contributions	2,285,536 180,422 483,517	3,021,935
		£2,949,475	£3,539,312
4.	Operating profit		
		1997 £	1996 £
	The operating profit is arrived at after charging:-		
	Depreciation and amortisation of		
	tangible fixed assets Owned Held under hire purchase	80,541	91,563
	contracts	136,903	121,838
	Divertage analyments for management	217,444	213,401
	Directors emoluments for management	364,043 500,000 300,000 38,359 7,850	164,212 1,470,000 225,000 31,966 7,600

NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1997 (continued)

5. <u>Directors emoluments</u>	<u>1997</u>	1996
Directors emoluments excluding pension scheme contributions		
Emoluments of the chairman	£ NIL	£ NIL
Emoluments of the other directors, excl pension contributions, falling within the bands:-	uding following	
	Number	Number
£120,001 - £125,000 £100,001 - £105,000 £ 75,001 - £ 80,000 £ 60,001 - £ 65,000 £ 45,000 - £ 50,000 £ 40,001 - £ 45,000 £ 25,001 - £ 30,000	1 1 1 - - 1	- - 1 1 1
6. <u>Interest payable</u>	1997 £	<u>1996</u>
On overdrafts and loans repayable within five years Bank Hire purchase	17,344 25,737 ———————————————————————————————————	43,966 17,327 ——————
7. <u>Taxation</u>	1997 £	<u>1996</u>
Taxation based on the taxable profit for the year:-		
Corporation tax 32.83% (1996 25%)	£188,536	£21,744
The tax charge for the year has been reduced by:-		
Capital allowances	£69,372	£41,218

NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1997 (continued)

8. Reconciliation of operating profit to net cash inflow from operating activities

	1997	1996
		£
Operating profit	597,968	65,636
Depreciation charges	217,444	213,401
Decrease/(Increase) in stocks	98,418	(136,935)
Decrease in debtors	88,057	35,275
Increase in creditors	22,815	700,548
(Profit)/loss on disposal of tangible fixed assets	(35,825)	3,922
Net cash inflow from activities	£988,877	£881,847

9. Analysis of changes in cash and cash equivalents during the year

Balance at 1st May 1996 Net cash inflow	1997 £ (18,505) 573,582	1996 £ (548,442) 529,937
Balance at 30th April 1997	£555,077	£(18,505)

10. Analysis of the balances of cash and cash equivalents in the balance sheet

			Change in
	1997	1996	year
	£	£	£
Cash	2,740	1,559	1,181
Bank	934,519	529,038	405,481
Bank overdraft	(382,182)	(549,102)	166,920
	£555,077	£(18,505)	£573,582
			

NOTES TO THE ACCOUNTS - 30TH APRIL 1997

	Total £	3,304,136 509,886 (155,246)	658,776	673,943	658,776	,952,963 217,444 (145,318)	,025,089	£1,633,687	£1,351,173	£281,723	178,274
	r es	996 3,720 246) (470 3,6	470 2,	470 £3,	597 1, 744 318) (23 2		66		£ 678
	Motor vehicles	465,9 173,7 (155,2	484,4	484,4	£484,4	354,5 102,7 (145,3	312,0	£172,447	£111,3	£161,404	6,883
/ 66	Office equipment £	190,664 32,194	222,858	222,858	£222,858	161,075 12,501	173,576	£49,282	£29,589	£13,660	£11,867
SUTH AFRIL 199	Plant and equipment	1,492,431 113,088	1,605,519	1,605,519	£1,605,519	1,361,094 95,656	1,456,750	£148,769	£131,337	106,659	£77,729
ı	Short leasehold land and buildings	5,344	5,344	5,344	£5,344 §	1,602	1,870	£3,474	£3,742	i u	I U
TO THE ACCOUNTS	Long leasehold land and buildings	731,030 190,884	921,914	237,081	£921,914	74,595	80,870	£841,044	£656,435	ı	3
NOTES	Freehold land and buildings	418,671	418,671	118,671 300,000	£418,671	1 1 1	1	£418,671	£418,671	сH	1
Fixed assets - Tangible		Cost or valuation Opening balance Additions Disposals	Closing balance	Cost Valuation (1990)		Depreciation Opening balance Charge for the year Disposals	Closing balance	Net book value 30th April 1997	30th April 1996 Assets held under hire	purchase contracts 30th April 1997	30th April 1996
11.											

NOTES TO THE ACCOUNTS - 30TH APRIL 1997 (continued)

1.	Fixed assets - Tangible continued	1997 £	1996
	Particulars relating to revalued assets are given below:	£	£
	Freehold land and buildings 1990 open market value	£300,000	£300,000
	Historical cost of revalued assets	£99,555	£99,555
	Long leasehold land and buildings 1990 open market value Aggregate depreciation thereon	684,833 (76,571)	684,833 (70,609)
	Net book value	£608,262	£614,224
	Historical cost of revalued assets	272,132	272,132
	Aggregate depreciation based on historical cost	(48,434)	(47,892)
	Historical cost net book value	£223,698	£224,240

The leasehold buildings are on land which has been leased for a term of 125 year from 12th December 1974. Freehold land and buildings have not been amortised.

Other tangible fixed assets including subsequent additions to land and buildings are included at cost.

12. Fixed assets - Investments in subsidiaries Raleigh Adhesive Coatings Limited (wholly owned) £ 3 £ 3

The company's investment in subsidiary undertaking represents the cost of acquisition of 100% of the ordinary share capital of Raleigh Adhesives Coatings Limited a company registered in England and Wales, which provides adhesive tapes.

At 30th April 1997, the aggregate share capital and reserves of the subsidiary undertaking amounted to £(126,075), (1996 (£165,337) and the profit for the year was £39,262 (1996 £39,220).

13. <u>Life assurance policies</u>

1

pelling and a second	<u> 1997</u>	<u> 1996</u>
Premiums paid to date	£1,032	£1,032

The policies are on the lives of directors.

APOLLO CHEMICALS LIMITED

NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1997 (continued)

14. Stock	19 <u>97</u>	1996 £
Raw materials Solvents Finished goods Equipment for resale Packing materials Stationery	590,726 17,652 350,415 11,981 64,669 7,500	643,458 45,585 357,821 10,777 76,220 7,500

£1,042,943 £1,141,361

15. Debtors - Amounts falling due within one year

Stationery

Trade debtors Other debtors Prepayments	1997 £ 2,395,140 162 48,751	1996 £ 2,491,721 6,055 34,334
	£2,444,053	£2,532,110

16. Creditors - Amounts falling due within one year

	1997	<u> 1996</u>
	£	£
Bank overdraft	382,182	549,102
Loan - Lombard North Central PLC	27,168	27,168
Amount due on hire purchase	123,784	116,577
Trade creditors	934,428	984,440
Value added tax	216,585	219,574
Taxation	208,307	16,795
Social security	37,239	14,960
Corporation tax	188,536	19,869
Other creditors	5,198	5,245
Accruals	204,168	1,187,766
Directors loans	932,355	574,824
Loan - Raleigh Adhesive Coatings Limited	156,043	144,679
Loan - Apollo Adhesives Limited	500,000	-
<u>.</u>		
£	3,915,993	£3,860,999

The nature of the security in respect of the bank borrowing and loan is set out in note 17.

NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1997 (continued)

17. Creditors - Amounts falling due after more	than one year 1997	1996 £
Amount due on hire purchase, repayable within five years	142,790	72,573
Loan - Lombard North Central PLC repayable within five years	6,341	29,566
	£149,131 £	102,139

The bank borrowing is secured by:-

- (a) Unlimited debenture dated 17th May 1990.
- (b) Charge over leasehold factory, Plot 11, Sandy Way, Amington, Tamworth, Staffordshire.
 (c) Charge over freehold property at Sandy Way,
- Amington, Tamworth.

The loan is secured by a chattle mortgage in respect of 2 x 5 ton pressurised vaccum mixing vessels, serial number V109 and V110 dated 10th August 1993.

18. Obligations under hire purchase

Obligations under hire purchase	1997 F	199 <u>6</u>
Amounts payable within one year	141,444	125,164
Amounts payable after more than one year In the second to fifth years inclusive	151,266	75,212
Less:	292,710	200,376
Finance charges allocated to future periods	(26,136)	(11,226)
	£266,574	£189,150
Disclosed as:- Creditors - Amounts falling due		
within one year	123,784	116,577
Creditors - Amounts falling due after more than one year	142,790	72,573
	£266,574	£189,150
Analysis of changes under hire purchase and during the current period		
Opening balance at 1st May 1996	189,150	297,942
Proceeds in new borrowings Capital element of hire purchase	307,857	65,532
payments	(230,433)	(174,324)
Closing balance at 30th April 1997	£266,574	£189,150

NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1997 (continued)

19.	Share capital	,	1997 £	1996 £
	Authorised Ordinary shares of £1 "B" shares of £1 each	each	15,0	00 15,000 71 71
			£15,0	71 £15,071
	Allotted, called up and f	ully paid		 £
	Ordinary shares of £1 "B" shares of £1 each	1,3		
			£1,4	05 £1,405
20.	Reserves	Opening balance	Movement in year	Closing balance
	Share premium Capital redemption reserve Revaluation reserve Profit and loss account	£ 139 667 613,146 977,781	£ - - - 400,715	£ 139 667 613,146 1,378,496
		£1,591,715	£400,715	£1,992,448
				

21. Contingent liabilities

The company has given an unlimited guarantee to its subsidiary company Raleigh Adhesive Coatings Limited. In the opinion of the directors no liability will arise under this guarantee.

22. Capital commitments

- (a) There was no capital expenditure contracted for or approved by the directors for which contracts had not been placed. (1996 Nil).
- (b) At 30th April 1997 the company had annual commitments under operating leases, falling due in the year ending 30th April 1998 as follows:-

	Land and <u>buildings</u> £	Other <u>assets</u> £
Operating leases which expire Between 2 and 5 years Over 5 years	61,325	3,871
	£61,325	£3,871
•		

NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1997 (continued)

23. Connected party transactions

Transactions with companies in which the director had material equity interests

y interests	1997 c	1996 £
R.F. Saunders	٠.	L
Sales to	_	
Raleigh Adhesive Coatings Limited	108,185	108,155
Purchases from		
Raleigh Adhesive Coatings Limited	1,256,181	911,158
Management charges		
Raleigh Adhesive Coatings Limited	_	35,000

24. Holding company

The company's ultimate holding company is Apollo Chemicals Holdings Limited, a company registered in England and Wales.