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# **APOLLO CHEMICALS LIMITED**

# **DIRECTORS REPORT AND AUDITED FINANCIAL STATEMENTS**

# **30TH APRIL 2004**

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# **GENERAL INFORMATION - 30TH APRIL 2004**

<u>Directors</u> R.F. Saunders

G. Saunders A.E. Jones

Secretary J.H. Saunders

Registered office Ashford House,

95, Dixons Green,

Dudley,

West Midlands.

Company number 1052410

Auditors Ronald Shaw & Co.,

Ashford House, 95, Dixons Green,

Dudley,

West Midlands.

Bankers Fortis Bank,

Bank House, 8, Cherry Street, Birmingham.

Solicitors Waldrons,

68, High Street, Brierley Hill, West Midlands.

# REPORT OF THE DIRECTORS

The directors present their annual report and the audited financial statements for the year ended 30th April 2004.

#### **Business review**

The principal activity of the company consists of manufacturing and factoring adhesives. There has been no significant change in this activity during the year.

Turnover	<b>2004</b> £ 15,183,544	2003 £ 13,835,530
Loss before taxation (2003 profit) Taxation	(47,758) 20,354	476,188 (163,052)
Loss for the year (2003 profit)	£ (27,404)	313,136

All the turnover and loss before taxation arose from the above activity. An analysis of the turnover by geographical segment is given in note 2 to the financial statements.

The level of activity and the year end financial position were satisfactory. The directors expect that the present level of activity will be increased during the year ending 30th April 2005.

#### **Dividends**

The directors do not recommend the payment of a dividend.

#### **Directors**

The directors of the company at 30th April 2004, all of whom had been directors for the whole of the year ended 30th April 2004, were:-

R.F. Saunders

G. Saunders

A.E. Jones

In accordance with the articles of association G. Saunders and A. Jones retire by rotation and, being eligible, offer themselves for re-election.

J.H. Davis and H.A. Davis resigned on 27th February 2004.

#### Directors interest in the shares of the company

The director R.F. Saunders is also director of the ultimate holding company Apollo Chemicals Group Limited and accordingly particulars of their interests in that company are included within that company's directors report.

# Charitable contributions

During the year the company made charitable contributions of £1,812. (2003 £328)

# REPORT OF THE DIRECTORS

(continued)

## Fixed assets

The movements in fixed assets during the year are set out in the table on page 15.

The directors are of the opinion that the value of the freehold and leasehold land and buildings is approximately £2,000,000 compared with book value of £1,229,907.

## **Auditors**

A resolution in accordance with section 385, Companies Act 1985 for the re-appointment of Ronald Shaw & Co., as auditors of the company, is to be proposed at the forthcoming annual annual general meeting.

Signed on behalf of the board of directors.

J.H. Saunders Secretary.

Approved by the board: 23rd November 2004

## STATEMENT OF DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- \* select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent;
- \* prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## REPORT OF THE AUDITORS TO THE MEMBERS

We have audited the financial statements on pages 7 to 19, which have been prepared under the historical cost convention, and the accounting policies set out on pages 11 and 12.

## Respective responsibilities of directors and auditors

As described on page 5, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient, reliable and relevant evidence to give reasonable assurance that the financial statements are free from material statements, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30th April 2004, and of its loss for the year than ended and have been properly prepared in accordance with the provisions of the Companies Act 1985.

Ronald Shaw & Co.

Chartered Accountants and Registered Auditors.

Ashford House, 95, Dixons Green, Dudley, West Midlands.

25th November 2004

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH APRIL 2004

	<u>Note</u>	2004	2004	<u>2003</u>
Turnover	2	4	15,183,544	13,835,530
Materials and factored purchases Other external charges		(9,114,946) (800,481)		(7,965,913) (670,943)
	_		(9,915,427)	(8,636,856)
		_	5,268,117	5,198,674
Staff costs	3		(3,764,371)	(3,234,419)
Depreciation written off tangible fixed assets Other operating charges	8		(179,250) (1,374,098)	(296,441) (1,199,589)
Operating loss (2003 profit)	4	_	(49,602)	468,225
Interest payable Bank interest received	6		(11,967) 13,811	(16,040) 24,003
Loss on ordinary activities before taxation (2003 profit)		_	(47,758)	476,188
Taxation on results on ordinary activities	7	_	20,354	(163,052)
Loss for the financial year (2003 profit)			(27,404)	313,136
Retained profit brought forward			3,262,555	2,949,419
Retained profit carried forward	18		£ 3,235,151	£ 3,262,555

None of the company's activities were acquired or discontinued during the two years ended 30th April 2004.

## **BALANCE SHEET, 30TH APRIL 2004**

	<u>Note</u>	2004	<u>2004</u> £	<u>2003</u> £
Fixed assets		2	2	£
Tangible	8		1,512,691	1,517,150
Investment in subsidiary	9		3	3
Life assurance policies	10		1,032	1,032
Current			1,513,726	1,518,185
Current assets Stock	4.4	4 000 000		
Debtors	11 12	1,336,383		1,409,762
Bank	12	4,575,981 260,634		3,361,828
Cash		1,733		335,839 2,919
	•	6,174,731		5,110,348
Creditors		0,117,701		3,110,348
Amounts falling due				
within one year	13	(3,740,397)		(2,672,507)
Net current assets			2,434,334	2,437,841
Total assets less current				
liabilities			3,948,060	3,956,026
Creditors				
Amounts falling due after				
more than one year	14		(97,552)	(78,114)
Net assets			£ 3,850,508	£ 3,877,912
Capital and reserves				
Called up share capital	17		1,405	1,405
Share premium account	18		139	139
Capital redemption reserve	18		667	667
Revaluation reserve	18		613,146	613,146
Profit and loss account	18		3,235,151	3,262,555
Shareholders funds			£ 3,850,508	£ 3,877,912

Signed on behalf of the board of directors

R.F. Saunders Director.

Approved by the board: 23rd November 2004

The notes on pages 10 to 19 form part of these financial statements

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30TH APRIL 2004

	2004 £	<u>2004</u> €	2003 £
Cash (outflow)/inflow from operating activities (note 4b)	-	(418,741)	541,644
Returns on investment and servicing of finance Interest paid Interest received Interest element of finance lease rental payments	(11,967) 13,811 (7,426)		(16,040) 24,003 (599)
-		(5,582)	7,364
		(424,323)	549,008
UK corporation tax paid		(123,053)	(101,739)
Capital expenditure		(547,376)	447,269
Payments to acquire tangible fixed assets	(23,847)		(2,064)
Receipts from sale of tangible fixed assets	27,110		32,400
·		3,263	30,336
Cash (outflow)/inflow before financing		(544,113)	477,605
Financing Capital element of finance lease rental payments		(130,522)	(137,187)
(Decrease)/increase in cash (note 16)		£(674,635)	£ 340,418

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 2004

# RECONCILIATION OF NET CASHFLOW TO MOVEMENTS IN NET DEBT (NOTE 16)

	<u>2004</u>	<u>2003</u>
(Decrease)/increase in cash in the year	£ (674,635)	£ 340,418
Cash outflow from decrease in debt and lease financing	130,522	137,187
Change in net debt arising from cash flows Net finance leases	(544,113) (158,181)	
Movement in net debt in the period	(702,294)	309,984
Net funds/(debt) at 1st May 2003	143,468	(166,516)
Net funds/(debt) at 30th April 2004	£ (558,826)	£ 143,468
		- <del> </del>

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

Loss for the financial year (2003 profit)	<u>2004</u> £ (27,404)	2 <u>003</u> £ 313,136
Total recognised loss (2003 gains) relating to the year	£ (27,404) £	313,136

# RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS FUNDS

Profit for the financial year Opening shareholders funds	2004 £ (27,404) 3,877,912	2003 £ 313,136 3,564,776
Closing shareholders funds	£ 3,850,508	£ 3,877,912

## NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 2004

#### 1. Accounting policies

The following accounting policies have been used consistently in dealing with items which are considered material in relation to the company's financial statements.

#### (a) Basis of accounting

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain fixed assets.

The financial statements have been prepared in accordance with applicable accounting standards.

Although this company has a wholly owned subsidiary, it has taken advantage of the exemption from preparing group accounts under Section 228, on the basis that it is included in the consolidated accounts prepared by the ultimate parent company.

#### (b) Turnover

Turnover represents amounts invoiced by the company in respect of goods and services provided during the year, excluding value added tax.

## (c) Depreciation

Depreciation is calculated so as to write off the cost of the tangible fixed assets by the following instalments over their estimated useful lives.

Freehold property	100 years
Long leasehold buildings	125 years
Short leasehold buildings	20 years
Plant and equipment	4 years
Office equipment	7 years
Motor vehicles	4 years

#### (d) Leased assets

Where assets are acquired under hire purchase agreements which give rights approximately to ownership, the amount representing the outright purchase price of such assets is included in tangible fixed assets. Depreciation is provided at rates designed to write off the net cost in equal annual amounts over the estimated useful lives of the assets. The capital element of future payments is treated as a liability and the interest element is charged to the profit and loss account as it accrues.

Expenditure on operating leases is charges to the profit and loss account on a basis representative of the benefit derived from the asset, normally on a straight line basis over the lease period.

#### (e) Stock

Stock has been valued at the lower of cost and net realisable value. Cost in the case of products manufactured by the company consists of direct material and labour costs, together with relevant factory overheads.

#### (f) Creditors and stocks

Some of the purchases of goods by the company are made on the terms that ownership of the goods shall, in general, not pass until payment. The financial statements are nevertheless drawn up on a basis that such ownership will be established in the normal course of trading.

# (g) Debtors

Bad debts have been written off and specific provision made for any debts considered doubtful.

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 2004

(continued)

# 1. Accounting policies (continued)

## (h) Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

## (i) Foreign exchange

Transactions denominated in foreign currencies are translated into sterling and recorded at the rate of exchange ruling at the date of the transactions. Balances denominated in a foreign currency are translated into sterling at the exchange rates ruling on the balance sheet date.

#### 2. Turnover

The total turnover arose from the activity of manufacturing and factoring adhesives. The analysis of turnover by geographical area is as follows:-

	<u>2004</u>	<u>2003</u>
	£	£
United Kingdom	14,250,257	13,338,766
Eire	115,498	126,065
Rest of Europe	644,418	336,720
Middle East	16,664	2,537
Far East	22,390	28,757
South America	61	<u></u>
United States of America	45,881	1,803
Australia	-	399
South Africa	1,490	483
India	53,931	-
Canada	1,927	_
China	31,027	-
	£15,183,544	£13,835,530

## 3. Staff numbers and costs

The average number of persons employed by the company during the year was as follows:-

	<u>2004</u>	<u>2003</u>	
Management	5	5	
Administration	12	12	
Sales and technical	16	16	
Production	48	46	
	81	79	

The aggregate payroll costs of those persons was as follows:-

3 Was as lonews.	<u>2004</u>	2003 F
Wages and salaries	3,607,416	2,952,015
Social security	344,968	315,895
Pension scheme contributions	126,987	181,945
Employee benefit trust repaid	(315,000)	(215,436)
	£ 3,764,371	£ 3,234,419

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 2004 (continued)

# 4. Operating Loss (2003 profit)

(a) The operating loss is arrived at after charging:-	2004 £	2003 £
Depreciation of tangible fixed assets	2	2
Owned Held under hire purchase contracts	76,934 102,316	212,004 84,437
	179,250	296,441
Directors emoluments for management (see note 5) Directors life assurance policies Employee Benefit trust repaid Auditors remuneration and expenses	1,644,771 26,412 (315,000) 9,500	1,021,147 29,143 (215,436) 9,500
(b) Reconciliation of operating loss to		
net cash inflow from operating activities	2004 £	2003 £
Operating loss (2003 profit) Depreciation of tangible fixed assets (Profit)/loss on sale of tangible	(49,602) 179,250	468,225 296,441
fixed assets Decrease in stocks	(19,873) 73,379	2,450 57,512
(Increase) in operating debtors and prepayments	(1,167,307)	(509,942)
Increase in operating creditors and accruals	565,412	226,958
	£ (418,741)	£ 541,644
5. <u>Directors emoluments</u>		
	<u>2004</u>	<u>2003</u>
Emoluments	£ 1,644,771	£ 1,021,147
Emoluments of highest paid director	£ 1,297,582	£ 344,000
The above amounts include non-cash assets valued at £997,582 which were awarded to one of the directors as a reward for their services in the period.		
Company contributions paid to money purchase pension scheme	£ -	£
Members of money purchase pensions	2	2
6. Interest payable	<del>=======</del>	
	<u>2004</u> £	<u>2003</u> £
On overdrafts and loans repayable within five years:-		
Bank interest	3,386	-
Hire purchase	8,581	16,040
	£ 11,967	£ 16,040
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# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 2004

(continued)

#### 7. Taxation

Tuxuuon		<u>2004</u> £		2003
Taxation based on the taxable profit for the year:-		-		~
Corporation tax 0% (2003 29.07%) Overprovision on prior year		(20,354)		163,052 -
	£	(20,354)	£	163,052
The tax charge for the year has been reduced by:-				
Capital allowances	£	58,847	£	64,064

No provision for deferred taxation has been made in relation to the revaluation of freehold and leasehold land and buildings included in the revaluation reserve. If the interest in freehold and leasehold land and buildings were disposed of at its balance sheet amount it is estimated that the tax liability would amount to approximately £20,000.

NOTES TO THE ACCOUNTS - 30TH APRIL 2004 (continued) APOLLO CHEMICALS LIMITED

Total	4,503,286 182,028 (98,463)	4,586,851	3,602,018 984,833	4,586,851	2,986,136 179,250 (91,226)	3,074,160	£ 1,512,691	£ 1,517,150	£ 197,920	£ 177,320
Motor <u>vehicles</u> £	486,744 102,966 (91,463)	498,247	498,247	498,247	347,949 95,069 (84,226)	358,792	139,455	138,795	124,548	108,983
							છ	မျ	3	3
Office equipment £	298,817 18,143 -	316,960	316,960	316,960	276,439 12,433 -	288,872	28,088	22,378	ı	3
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Plant and equipment	2,336,025 60,919 (7,000)	2,389,944	2,389,944	2,389,944	2,221,015 60,688 (7,000)	2,274,703	115,241	115,010	73,372	68,337
ळी				`		`	બ	બ	ભ	બા
Short easehold land and buildings	5,344	5,344	5,344	5,344	3,478	3,746	1,598	1,866	i	 
<u> </u>							£	3	£	GJ.
Long leasehold land and <u>buildings</u>	957,685	957,685	272,852 684,833	957,685	120,506 6,605	127,111	830,574	837,179		,
<u>ਰ</u> ਘ ਹ							tt	ч	ĊН	E
Freehold land and <u>buildings</u> £	418,671	418,671	118,671	418,671	16,749 4,187 -	20,936	397,735	401,922	ı	r
ਜ ਨੂੰ ਹੈ							ci	цı	લ	£

Depreciation Opening balance Charge for the year Disposals

Cost Valuation (1990)

Closing balance

Assets held under hire purchase contracts 30th April 2004

Net book value 30th April 2004

Closing balance

30th April 2003

30th April 2003

8. Fixed assets - Tangible

Cost or valuation Opening balance Additions Disposals

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 2004

(continued)

# 8. Fixed assets - Tangible (continued)

		<u>2004</u>		<u>2003</u>
Particulars relating to revalued assets are given below:		£		£
Freehold land and buildings 1990 open market value Aggregate depreciation		300,000 (15,000)		300,000 (12,000)
Net book value	£	285,000	£	288,000
Historical cost of revalued assets	£	99,555	£	99,555
Long leasehold land and buildings 1990 open market value Aggregate depreciation		684,833 (120,611)	<del></del>	684,833 (114,005)
Net book value	£	564,222	£	570,828
Historical cost of revalued assets		272,132		272,132
Aggregate depreciation based on historical cost		(88,786)		(81,626)
Historical cost net book value	£	183,346	£	190,506

The leasehold buildings are on land which has been leased for a term of 125 years from 12th December 1974. Freehold land and buildings have been amortised over 100 years.

Other tangible fixed assets including subsequent additions to land and buildings are included at cost.

The directors are not aware of any material change in the property values.

#### 9. Fixed assets - Investments in subsidiaries

Raleigh Adhesive Coatings Limited	200	-		2003	
(wholly owned)	£	3	£	3	3

2004

2002

The company's investment in subsidiary undertaking represents the the cost of acquisition of 100% of the ordinary share capital of Raleigh Adhesives Coatings Limited a company registered in England and Wales, which provides adhesive tapes.

At 30th April 2004, the aggregate share capital and reserves of the subsidiary undertaking amounted to £1,368,413 (2003 £1,240,144) and the profit for the year was £128,269 (2003 £277,752).

#### 10. Life assurance policies

	ž	2004		2003
Premiums paid to date	£	1,032	£	1,032

The policies are on the lives of directors

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 2004 (continued)

11.	Stock

11.	<u>Stock</u>		
		2004	2003
		£	£
	Raw materials	603,562	695,768
	Finished goods	593,514	537,849
	Equipment for resale	15,147	16,187
	Packing materials	123,556	157,338
	Stationery	604	2,620
		£ 1,336,383	£ 1,409,762
12.	Debtors - Amounts falling due within one year		
12.	Debtors - Amounts failing due within one year	2004	2002
		2004 £	<u>2003</u> £
	Trade debtors	3,866,541	3,277,169
	Prepayments	385,087	84,159
	Other debtors	277,507	500
	Corporation tax	46,846	-
		£ 4,575,981	£ 3,361,828
40	Anna 294 ann Anna a' A' 112 ann an 132 ann		
13.	Creditors - Amounts falling due within one year	2224	
	•	<u>2004</u> £	<u>2003</u> £
	Bank overdraft	598,244	-
	Amounts due on hire purchase	105,465	104,670
	Trade creditors	1,242,110	1,149,349
	Value Added Tax	240,095	221,403
	Taxation	35,168	61,307
	Social security	37,275	25,145
	Corporation tax	-	96,561
	Other creditors	105,359	5,199
	Accruals	469,129	452,694
	Amounts due to subsidiary company		
	Raleigh Adhesive Coatings Limited	907,538	303,650
	Amounts due to holding company Apollo Chemicals Holdings Limited	14	14
	Directors loans	- -	252,515
		£ 3,740,397	£ 2,672,507
	The bank borrowing is secured by:-  (a) Unlimited debenture dated 17th May 1990  (b) Charge over leasehold factory, Plot 11, Sandy Way, Amington, Tamworth, Staffordshire.  (c) Charge over freehold property at Sandy Way, Amington, Tamworth.		
14.	Creditors - Amounts falling due after more than one year	2004	2003

			2003
£	97,552	£	78,114
	£	£ 97,552	£ 97,552 £

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 2004

(continued)

15.	<b>Obligations</b>	under hire	purchase

		<u>2004</u>		<u>2003</u>
Amounts payable within one year  Amounts payable after more than one year  In the second to fifth years		£ 116,876		£ 113,656
inclusive	_	106,073		81,634
		222,949		195,290
<u>Less:</u> Finance charges allocated to future				
periods		(19,932)		(12,506)
	£	203,017	£	182,784
Disclosed as:- Creditors - Amounts falling due				
within one year  Creditors - Amounts falling due		105,465		104,670
after more than one year		97,552		78,114
	£	203,017	£	182,784

# 16. Analysis of changes in net debt

Bank and cash Overdraft	At 1st May 2003 £ 338,758	Cash flows £ (76,391) (598,244)	Other <u>changes</u> £ - -	At 30th April 2004 £ 262,367 (598,244)	
Finance lease	338,758 (195,290)	(674,635) 130,522	(158,181)	(335,877) (222,949)	
Totaí	£ 143,468	£ (544,113)	£ (158,181)	£ (558,826)	

# 17. Share capital

Authorizad		2004 £		2003 £
Authorised Ordinary shares of £1 each "B" shares of £1 each		15,000 71		15,000 71
	£	15,071	£	15,071
Allocated, called up and fully paid Ordinary shares of £1 each "B" shares of £1 each		1,334 71		1,334 71
	£	1,405	£	1,405

The "B" shares hold no voting rights.

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 2004

(continued)

#### 18. Reserves

	Capital Redemption <u>Reserve</u> £	Share Premium <u>Account</u> £	Revaluation <u>Reserve</u> £	Profit and loss <u>account</u> £	<u>Total</u> £
Balance at 1st May 2003	667	139	613,146	3,262,555	3,876,507
Retained loss for the year	-	-	-	(27,404)	(27,404)
Balance at 30th April 2004	£ 667	£ 139	£ 613,146	£ 3,235,151	£ 3,849,103

## 19. Contingent liabilities

The company has given an unlimited guarantee to its subsidiary company Raleigh Adhesives Coatings Limited. In the opinion of the directors no liability will arise under this guarantee.

#### 20. Capital commitments

- (a) There was no capital expenditure contracted for or approved by the directors for which contracts had not been placed. (2003 Nil).
- (b) At 30th April 2004 the company had annual commitments under operating leases falling due in the year ending 30th April 2004, as follows:-

	Land and <u>buildings</u> £	Other <u>assets</u> £
Operating leases which expire	<del>~</del>	~
Between 2 and 5 years	91,850	3,972
Over 5 years	37,250	-
	£ 129,100	£ 3,972

#### 21. Connected party transactions

Transactions with fellow subsidiary undertakings during the year were conducted in the normal course of business:

conducted in the normal course of business.	2004 £	2003 £
R.F. Saunders		
Sales to Raleigh Adhesive Coatings Limited	49,799	20,937
Purchases from Raleigh Adhesive Coatings Limited	3,653,291	3,100,107
Management charges to Raleigh Adhesive Coatings Limited	225,600	200,000

## 22. Holding company

The company's ultimate holding company is Apollo Chemicals Holdings Limited, a company registered in England and Wales.